

SECTION 6

IMPROVED PROPERTY DATA

Types of Depreciation Considered and/or Utilized: Depreciation is the loss in value from any cause, and is typically associated with reasons that are “physical” (loss in value due to physical deterioration and/or ageing), “functional” (due to deficiencies in the structure’s design) and/or “economic” (loss in value due to factors external to the appraised property).

In the appraisal of a single property (not Mass Appraisal), the three primary methods for estimating depreciation are: the “market extraction method”, the “age-life” method, and the “breakdown” method. Typically, the market extraction and age-life calculation techniques are utilized to capture the total depreciation in a property from all sources. The “breakdown” method is a more rigorous exercise that attempts to isolate the specific components for each type of depreciation, physical, functional, and economic.

Typically, in mass appraisal, the identification of depreciation relies upon the application of computer modeling techniques. For instance, one such mass appraisal technique to identify “age-related” depreciation is to take the square root of the actual age of the improvement, and multiply the result by a “condition” factor. For example, the depreciation for a 75-year old house in average condition would be calculated as follows: The square root of 75 is equal to 8.7, x an “average” condition factor of 2.5 = 22% depreciation (rounded).

Importantly, regardless of the methodology utilized to identify depreciation, it is imperative that the final estimate of depreciation reflects the loss in value from all sources.

The calculation of both “functional” and “economic” depreciation, when applicable, was performed either by utilizing a “matched-pair” analysis wherein sales of conforming properties were compared and the functional and/or economic loss in value was isolated, or by capitalizing the economic loss attributable to each issue.

In the report that follows, all three types of depreciation were considered and utilized, where applicable, and an explanation for the derivation of the depreciation factors follows:

Physical Depreciation: Physical deterioration is loss in value due to wear and tear and the forces of nature. All structures suffer natural physical decay due to tension, friction, compression, and chemical changes in the composition of materials. Some causes of physical deterioration are normal use, breakage, neglect, infestation of insects, dry rot, moisture, and the elements. Maintenance can slow physical deterioration but may not prevent it altogether.

Functional Obsolescence: Functional obsolescence is the loss in value due to the inability of the structure to perform adequately the function for which it is used. Functional obsolescence can result from changes in demand, design, technology, deficiencies, or super-adequacies (over improvements). For example, today retail and office buildings are not typically built with unfinished basements, but are typically constructed on concrete slabs. Unfinished basements in these properties contribute little added income and marginal value compared to their cost. As a result, unfinished basements in many retail and office buildings may have received 10% - 20% functional obsolescence if they were not being used for storage or have the ability to be used for storage or finished for another use.

Other functional obsolescence adjustments may be given for poor layout, low ceiling height, undesirable building shape, undesirable upper floor retail space, and/or space which had difficult access etc.

Other functional adjustments may apply and will be noted on the individual property record cards.

Economic Obsolescence: Economic obsolescence is loss in value as a result of impairment in utility and desirability caused by factors outside the property's boundaries. Economic obsolescence can result from market forces (national, regional, local), inadequate public services, adverse neighborhood influences, or other conditions that impair the utility of the property.

Residential Depreciation Schedules

2016 Residential Depreciation Table

AYB	E	VG	G	A	F	P	VP
2016	0	0	0	0	1	3	5
2015	0	0	0	0	1	3	5
2014	0	0	0	1	2	3	6
2013	0	0	0	2	2	4	7
2012	0	0	0	2	2	4	7
2011	0	0	0	3	3	4	8
2010	0	0	1	3	4	5	8
2009	1	1	1	4	5	5	9
2008	1	1	1	4	5	5	9
2007	1	1	1	5	6	6	10
2006	1	1	2	5	6	6	10
2005	1	1	2	6	7	6	11
2004	2	2	2	6	7	7	12
2003	2	2	2	7	7	7	13
2002	2	2	3	7	7	7	14
2001	2	3	3	7	8	8	15
2000	3	3	3	8	8	9	16
1999	3	3	3	8	9	10	17
1998	3	3	4	9	10	11	18
1997	3	3	4	10	11	12	19
1996	4	4	5	11	12	13	20
1995	4	4	5	12	12	14	21
1994	5	5	6	12	12	15	22
1993	5	5	7	13	13	16	24
1992	5	6	8	14	14	17	26
1991	5	7	9	15	15	18	28
1990	6	7	10	16	16	20	30
1989	6	7	11	17	17	22	32
1988	6	8	11	18	18	24	33
1987	6	8	12	19	19	25	35
1986	6	9	12	20	20	27	36
1985	7	9	13	20	21	29	37
1984	7	10	13	20	22	30	38
1983	7	10	14	21	23	31	39
1982	7	10	14	21	24	32	40
1981	7	11	14	22	25	33	42
1980	7	11	15	23	25	34	43
1979	8	11	15	23	26	35	44
1978	8	11	15	23	26	36	45
1977	8	12	16	24	27	37	46
1976	8	12	17	24	28	38	50
1975	8	12	17	25	29	38	51
1974	8	13	17	25	30	39	51
1973	8	13	17	26	30	40	52
1972	9	13	18	26	31	41	53
1971	9	13	19	27	32	43	56
1970	9	13	20	27	32	43	57
1969	9	13	20	28	33	44	58
1968	9	14	20	28	34	45	59
1967	9	14	20	29	35	46	60
1966	10	14	21	29	35	47	61
1965	10	14	21	30	36	48	63
1964	10	15	21	30	36	49	64
1963	10	15	22	31	37	50	65
1962	10	15	22	32	38	51	66
1961	10	16	22	32	39	52	67
1960	10	16	23	33	40	53	70
1959	11	16	23	33	40	54	71
1958	11	16	24	34	41	55	72
1957	11	17	24	34	41	55	73
1956	11	17	25	35	42	56	74
1955	11	17	25	35	43	57	75
1954	11	17	25	36	44	58	77
1953	12	18	26	36	44	59	78
1952	12	18	26	37	45	60	79
1951	13	19	27	38	46	61	80

Condominium Depreciation Schedules

Schedule		Description		Depreciation Method		Rate		Period		Total	
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2016 Residential Condominium Depreciation Table

AYB	E	VG	G	A	F	P	VP
2016	0	0	0	0	0	0	3
2015	0	0	0	0	0	0	3
2014	0	0	0	0	0	2	4
2013	0	0	0	0	1	2	4
2012	0	0	0	1	2	3	5
2011	0	0	0	2	3	4	6
2010	0	0	1	3	4	5	7
2009	1	0	1	4	5	6	8
2008	1	1	2	5	6	7	9
2007	1	1	2	6	7	8	9
2006	1	1	2	6	7	8	10
2005	2	2	3	6	7	8	10
2004	2	2	3	7	8	9	11
2003	2	2	3	7	8	9	11
2002	2	2	3	8	9	10	12
2001	2	2	3	8	9	10	12
2000	2	2	3	8	9	11	13
1999	3	2	4	9	10	12	14
1998	3	2	5	9	11	13	15
1997	3	3	6	10	12	14	16
1996	3	3	6	11	13	15	17
1995	3	4	7	12	14	16	18
1994	4	4	7	13	15	17	19
1993	4	4	7	14	16	18	20
1992	4	4	8	15	17	19	21
1991	4	5	9	16	18	20	22
1990	4	5	9	17	19	22	23
1989	4	6	10	18	20	23	25
1988	5	6	10	19	21	25	27
1987	5	7	11	20	22	27	29
1986	5	7	12	21	24	27	30
1985	5	8	13	22	26	28	32
1984	6	8	14	23	27	28	34
1983	6	9	14	23	28	30	36
1982	7	9	14	24	29	30	38
1981	7	9	14	24	30	31	40
1980	7	10	14	25	30	31	40
1979	7	10	15	26	31	33	42
1978	8	10	15	27	31	33	44
1977	8	10	15	28	33	35	46
1976	8	11	16	29	33	36	48
1975	8	11	16	30	34	37	50
1974	9	11	17	31	34	38	52
1973	9	11	17	32	35	38	54
1972	9	12	18	33	36	40	56
1971	9	12	19	34	37	42	58
1970	9	12	20	35	38	42	59
1969	10	12	21	36	39	43	60
1968	10	12	22	37	40	44	61
1967	10	13	23	38	41	45	62
1966	10	14	24	39	42	46	63
1965	10	14	25	40	43	47	64
1964	10	14	26	41	44	47	65
1963	11	15	27	42	45	48	66
1962	11	15	28	43	46	49	67
1961	11	15	29	44	47	50	68
1960	12	16	30	45	48	51	69
1959	12	17	31	46	49	53	70
1958	12	18	32	47	50	55	71

Mobile Home Depreciation Schedules

2016 Mobile Home Depreciation Table

AYB	E	VG	G	A	F	P
2016	0	0	0	0	1	3
2015	0	0	0	0	1	3
2014	0	0	0	1	2	4
2013	0	0	0	2	3	5
2012	0	0	0	3	4	6
2011	0	0	1	4	5	7
2010	0	0	1	5	6	8
2009	0	0	2	6	8	10
2008	0	1	3	7	10	12
2007	0	2	4	8	11	13
2006	1	3	5	9	12	15
2005	2	4	6	10	13	16
2004	3	5	7	11	14	18
2003	4	6	8	12	15	20
2002	5	7	9	13	16	22
2001	6	8	10	14	18	24
2000	7	9	11	15	19	26
1999	8	10	12	16	20	27
1998	9	11	13	17	21	28
1997	10	12	14	18	23	29
1996	11	13	15	19	25	30
1995	12	14	16	20	27	31
1994	13	15	17	22	29	33
1993	14	16	18	24	31	35
1992	15	17	19	26	33	37
1991	16	18	20	28	35	39
1990	17	19	21	30	37	40
1989	18	20	22	32	39	41
1988	19	21	23	34	41	43
1987	20	22	24	36	43	45
1986	21	23	25	38	45	47
1985	22	24	26	39	47	49
1984	23	25	27	40	49	51
1983	24	26	28	41	51	53
1982	25	27	29	42	53	55
1981	26	28	30	43	56	57
1980	27	29	31	44	57	59
1979	28	30	32	45	59	61
1978	29	31	33	46	60	63
1977	30	32	34	47	61	65
1976	30	33	35	48	62	66
1975	31	34	36	49	63	68
1974	31	35	37	50	64	70
1973	32	36	38	51	65	72
1972	32	37	39	52	66	74
1971	33	38	40	53	67	76
1970	34	39	41	54	68	78
1969	35	40	42	55	69	80
1968	36	41	43	56	70	82
1967	37	42	44	57	71	84
1966	38	43	45	58	72	85
1965	39	44	46	59	73	86
1964	40	45	47	60	74	87
1963	41	46	48	61	75	88
1962	42	47	49	62	76	89
1961	43	48	50	63	77	90

Commercial Depreciation Schedules

**2016 Concord, NH Commercial/Industrial/Apartment
Physical Depreciation Guidelines**

Actual Year Built	Depreciation %						
	Excellent E	V. Good VG	Good G	Avg. A	Fair F	Poor P	V. Poor VP
2014	0	0	0	0	6	10	18
2013	0	0	0	0	6	10	18
2012	0	0	0	0	6	10	18
2011	0	0	0	2	8	12	20
2010	0	0	0	2	8	12	20
2009	0	0	0	2	8	14	22
2008	0	0	2	4	10	16	24
2007	2	2	2	4	10	16	24
2006	2	2	4	6	12	18	26
2005	2	2	4	6	12	18	26
2004	2	2	4	8	14	20	28
2003	2	2	4	8	14	20	28
2002	2	2	4	10	16	22	30
2001	2	2	4	10	16	22	30
2000	2	4	6	12	18	24	32
1999-98	2	4	8	14	20	26	34
1997-96	2	4	8	14	20	26	34
1995-94	2	4	10	16	22	28	36
1993-92	4	6	12	18	24	30	38
1991-90	4	8	14	20	26	32	40
1989-88	4	10	16	22	28	34	42
1987-86	4	12	18	24	30	36	44
1985-84	6	14	20	26	32	38	46
1983-82	8	16	22	28	34	40	48
1981-80	10	18	24	30	36	42	50
1979-78	12	20	26	32	38	44	52
1977-76	14	22	28	34	40	46	54
1975-74	16	24	30	36	42	48	56
1973-72	18	26	32	38	44	50	58
Pre-1972	20	28	34	40	46	52	60

Buildings with either extensive renovation/additions or physical neglect may exceed these guidelines on an individual basis as warranted and may include AP, MA or UC adjustments.

Functional Obsolescence

Unfinished Basements and attics in Retail and Office Buildings will receive 10% -20% if it is equal in size to the Upper Floors above. If less than GBA a proportionate adjustment will apply. Other functional adjustments may be given for poor layout, ceiling height, shape, excess SF, upper floor retail space or difficult access, etc.

Other adjustments may apply and should be noted on the individual property record

Economic/External Obsolescence

Applied where all or part of an improvement is not the highest and best use.
EX: Residence or apartment in undesirable commercial location. Also may be applied on income property where the income doesn't support RCN less physical and functional depreciation.

Summary by Actual Year Built
CONCORD, NH

10/25/2016

AYBGroup	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0-1900	45	206,938	212,571	1.03	192,000	193,500	1.00	0.05	7.29%	1.03
1900-1930	66	206,888	204,823	1.01	197,500	190,150	1.01	0.06	8.99%	0.99
1930-1940	25	209,640	201,328	0.96	180,000	173,500	0.98	0.03	3.55%	0.96
1940-1950	12	229,742	227,500	1.00	180,000	186,550	1.00	0.04	4.92%	0.99
1950-1960	31	218,571	213,219	0.98	205,000	198,800	0.98	0.05	5.23%	0.98
1960-1970	23	209,978	206,278	0.98	215,000	207,800	0.98	0.03	5.19%	0.98
1970-1980	28	226,604	222,864	0.98	220,950	228,650	1.00	0.04	4.57%	0.98
1980-1990	58	249,324	250,322	1.01	224,000	227,750	1.00	0.04	5.83%	1.00
1990-2000	29	312,407	313,776	1.00	317,500	304,300	0.99	0.03	4.56%	1.00
2000-2016	69	325,577	321,552	0.99	310,000	294,100	0.99	0.05	5.20%	0.99
		245,855	244,163	1.00	224,950	219,450	1.00	0.04	6.05%	0.99

Parcel Detail by Actual Year Built
CONCORD, NH

10/25/2016

Intnl ID	AVBGGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4493	0-1900	5831/Z 40//	18 CURTICE AV	0106	1010	1,420	126	19	4/12/2016	179,900	156,800	0.87	1.15	0.13
57	0-1900	2/A 1/71/	59 ROCKINGHAM ST	0115	1010	1,988	186	19	6/26/2015	265,000	224,000	0.88	1.13	0.12
3861	0-1900	54/ 5/ 10//	5 HARROD ST	0106	1010	1,757	236	19	10/6/2015	188,000	166,700	0.89	1.13	0.11
6926	0-1900	38/Z 30//	12 LAKE VIEW DR	0108	1010	1,688	136	27	7/31/2015	195,000	173,500	0.89	1.12	0.11
1637	0-1900	29/ 1/ 16//	23 DOWNING ST	0102	1010	1,688	146	19	10/1/2015	192,000	178,900	0.93	1.07	0.07
10933	0-1900	118/B 2/ 1//	1 N CURTISVILLE RD	0113	1010	1,697	128	27	7/16/2015	219,900	204,900	0.93	1.07	0.07
1355	0-1900	23/ 1/ 24//	45 WEST ST	0115	1010	1,737	136	19	10/20/2015	228,000	214,500	0.94	1.06	0.06
1736	0-1900	29/ 8/ 2//	13 GROVE ST	0102	1010	2,039	136	27	9/22/2015	205,000	195,000	0.95	1.05	0.05
12292	0-1900	1424/P 46//	58 COMMUNITY DR	0110	1010	1,359	136	19	10/26/2015	155,000	147,700	0.95	1.05	0.05
1372	0-1900	23/ 2/ 16//	30 ALLISON ST	0115	1010	1,677	166	19	7/20/2015	229,900	221,200	0.96	1.04	0.04
3697	0-1900	53/ 2/ 14//	24 ESSEX ST	0105	1010	1,772	156	27	11/2/2015	199,000	193,600	0.97	1.03	0.03
4186	0-1900	61/ 2/ 23//	3 WYMAN ST	0105	1010	1,875	126	13	9/1/2015	245,000	238,500	0.97	1.03	0.03
13472	0-1900	192/P 33//	45 BOROUGH RD	0110	1010	1,896	216	27	1/15/2016	200,000	195,200	0.98	1.02	0.02
3461	0-1900	49/ 1/ 2//	105 CENTRE ST	0104	1010	3,047	121	27	9/11/2015	348,000	341,400	0.98	1.02	0.02
11732	0-1900	123/ 4/ 17//	92 SANBORN RD	0112	1010	2,803	166	27	3/11/2016	284,300	279,200	0.98	1.02	0.02
1985	0-1900	32/ 5/ 8//	18 SOUTH ST	0102	1010	1,930	176	19	3/17/2016	203,500	199,900	0.98	1.02	0.02
3813	0-1900	54/ 2/ 7//	10 LYNDON ST	0105	1010	2,086	136	19	5/27/2016	230,000	226,300	0.98	1.02	0.02
1222	0-1900	21/ 5/ 8//	12 PRINCETON ST	0101	1010	1,385	136	27	4/22/2015	190,000	187,200	0.99	1.01	0.01
2273	0-1900	36/ 1/ 11//	8 LINCOLN ST	0102	1010	1,183	146	19	8/25/2015	160,000	157,900	0.99	1.01	0.01
2503	0-1900	39/ 3/ 4//	12 TUTTLE ST	0101	1010	1,652	126	27	7/1/2015	195,000	193,300	0.99	1.01	0.01
3878	0-1900	54/ 6/ 15//	19 JACKSON ST	0105	1010	1,891	122	27	5/27/2016	195,000	193,700	0.99	1.01	0.01
12889	0-1900	1431/P 55//	165 VILLAGE ST	0110	1010	2,294	127	27	5/1/2015	200,000	200,700	1.00	1.00	0.00
6244	0-1900	95/ 1/ 2//	48 S FRUIT ST	0101	1010	2,833	166	19	8/20/2015	285,000	286,000	1.00	1.00	0.00
8934	0-1900	110/G 1/ 8//	133 AIRPORT RD	0114	1010	1,750	126	27	5/2/2016	175,400	176,200	1.00	1.00	0.00
1475	0-1900	24/ 2/ 10//	9 HARRISON ST	0115	1010	1,166	166	27	7/2/2015	146,000	148,200	1.02	0.99	0.02
2464	0-1900	37/ 6/ 11//	65 PLEASANT ST	0102	1010	1,377	166	27	6/14/2016	150,000	152,500	1.02	0.98	0.02
882	0-1900	12/ 4/ 4//	8 MCKINLEY ST	0115	1010	1,650	126	27	12/8/2015	190,000	193,500	1.02	0.98	0.02
13470	0-1900	192/P 31//	33 BOROUGH RD	0110	1010	1,160	146	27	5/23/2016	150,000	152,800	1.02	0.98	0.02
5738	0-1900	81/ 2/ 2//	9 CARPENTER ST	0112	1010	1,437	136	13	7/16/2015	163,000	167,400	1.03	0.97	0.03
10427	0-1900	115/ 6/ 12//	36 HEIGHTS RD	0114	1010	1,081	126	19	7/28/2015	144,000	148,400	1.03	0.97	0.03

Parcel Detail by Actual Year Built
CONCORD, NH

10/25/2016

Intnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Est Area	Age	Est Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
10429	0-1900	115/ 6/ 14/ /	40 HEIGHTS RD	0114	1010	1,280	126	27	4/4/2016	138,000	143,400	1.04	0.96	0.04
5775	0-1900	81/ 4/ 14/ /	283 EAST SIDE DR	0112	1010	3,148	136	27	10/21/2015	255,000	267,400	1.05	0.95	0.05
1067	0-1900	19/ 1/ 20/ /	32 STONE ST	0115	1010	1,331	126	19	6/17/2016	190,000	200,300	1.05	0.95	0.05
3080	0-1900	46/ 2/ 4/ /	48 N STATE ST	0106	1010	1,909	171	37	5/4/2016	135,000	143,200	1.06	0.94	0.06
1673	0-1900	29/ 4/ 4/ /	29 PERLEY ST	0102	1010	1,842	126	27	11/17/2015	150,000	159,500	1.06	0.94	0.06
2300	0-1900	36/ 3/ 5/ /	36 FEDERAL ST	0106	1010	1,907	126	27	11/24/2015	156,500	168,000	1.07	0.93	0.07
3742	0-1900	53/ 4/ 8/ /	108 RUMFORD ST	0105	1010	1,400	126	27	4/21/2015	159,500	173,600	1.09	0.92	0.09
4068	0-1900	60/ 2/ 5/ /	24 FRANKLIN ST	0106	1010	2,728	117	27	10/2/2015	259,000	283,200	1.09	0.91	0.09
6915	0-1900	51/2 5/ / /	44 CARTER HILL RD	0108	1010	2,532	266	27	12/14/2015	250,000	277,800	1.11	0.90	0.11
3730	0-1900	53/ 3/ 17/ /	100 RUMFORD ST	0105	1010	2,073	127	27	5/15/2015	180,900	205,400	1.14	0.88	0.14
2003	0-1900	32/ 6/ 14/ /	24 S SPRING ST	0102	1010	6,074	224	19	10/9/2015	557,500	634,600	1.14	0.88	0.14
4706	0-1900	491/2 13/ / /	357 N STATE ST	0107	1010	1,626	133	37	5/18/2015	135,000	160,100	1.19	0.84	0.19
7693	0-1900	53/2 36/ / /	131 W PARISH RD	0108	1010	3,176	204	27	2/5/2016	450,000	568,900	1.26	0.79	0.26
4639	0-1900	491/2 1/ / /	317 N STATE ST	0107	1010	1,045	146	27	4/20/2015	99,900	130,600	1.31	0.76	0.31
12603	0-1900	144P 31/ / /	8 ELECTRIC AV	0110	1010	1,662	127	46	1/19/2016	85,000	124,600	1.47	0.68	0.47
1966	1900-1930	32/ 4/ 5/ /	29 S SPRING ST	0102	1010	1,691	116	19	9/14/2015	216,000	178,700	0.83	1.21	0.18
454	1900-1930	8/ 7/ 31/ /	40 WOOD AV	0115	1010	1,050	91	27	8/3/2015	207,400	174,700	0.84	1.19	0.17
4268	1900-1930	61/ 3/ 8/ /	33 HIGHLAND ST	0106	1010	1,421	91	27	8/14/2015	188,000	160,000	0.85	1.18	0.15
2431	1900-1930	37/ 4/ 2/ /	61 WARREN ST	0106	1010	1,783	116	27	5/22/2015	213,000	181,900	0.85	1.17	0.15
12857	1900-1930	1431P 19/ / /	11 STARK ST	0110	1010	1,846	96	27	8/3/2015	225,000	192,700	0.86	1.17	0.15
1634	1900-1930	29/ 1/ 13/ /	31 DOWNING ST	0102	1010	2,044	116	27	12/29/2015	223,000	195,100	0.87	1.14	0.14
10454	1900-1930	116/ 1/ 20/ /	5 GREELEY ST	0114	1010	1,022	116	19	7/17/2015	169,800	148,600	0.88	1.14	0.13
4604	1900-1930	494/2 14/ / /	30 PALM ST	0106	1010	1,592	107	19	7/1/2015	222,000	195,100	0.88	1.14	0.13
4666	1900-1930	393/2 103/ / /	8 K ST	0107	1010	1,853	90	27	6/7/2016	211,500	186,200	0.88	1.14	0.13
4075	1900-1930	60/ 2/ 12/ /	21 CHURCH ST	0106	1010	1,610	116	27	6/21/2016	195,000	173,100	0.89	1.13	0.12
2012	1900-1930	33/ 1/ 6/ /	11 MONROE ST	0102	1010	1,256	116	19	11/30/2015	175,000	155,900	0.89	1.12	0.12
2401	1900-1930	37/ 2/ 4/ /	81 WARREN ST	0104	1010	1,309	89	19	7/6/2015	239,900	215,900	0.90	1.11	0.11
9890	1900-1930	114/2 1/ 13/ / /	59 EAST SIDE DR	0114	1010	1,677	96	19	2/29/2016	239,000	215,200	0.90	1.11	0.11
1230	1900-1930	21/ 6/ 1/ /	29 CLINTON ST	0101	1010	2,129	106	37	6/15/2016	228,000	206,200	0.90	1.11	0.11
1631	1900-1930	29/ 1/ 10/ /	7 HUTCHINSON AV	0102	1010	1,474	116	19	3/28/2016	187,500	171,100	0.91	1.10	0.10

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Intnl ID	AVBGGroup	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
375	1900-1930	8/ 3/ 4/ /	21 ROCKINGHAM ST	0115	1010	2,080	116	19	12/18/2015	270,000	246,500	0.91	1.10	0.10
2581	1900-1930	39/B 2/ 3/ /	4 KENSINGTON RD	0104	1010	2,341	101	19	3/25/2016	314,000	288,300	0.92	1.09	0.09
1281	1900-1930	22/ 4/ 7/ /	6 DUNKLEE ST	0115	1010	2,086	105	13	6/9/2016	290,000	268,600	0.93	1.08	0.08
3472	1900-1930	49/ 2/ 2/ /	6 AUBURN ST	0104	1010	4,254	97	19	8/5/2015	522,000	491,400	0.94	1.06	0.07
3543	1900-1930	51/ 1/ 10/ /	40 RIDGE RD	0104	1010	2,716	88	27	5/12/2016	405,000	383,100	0.95	1.06	0.06
480	1900-1930	9/ 2/ 4/ /	173.5 SOUTH ST	0101	1010	2,033	87	19	9/8/2015	251,000	238,200	0.95	1.05	0.06
13542	1900-1930	183/P 3/ / /	35 RIVER RD	0110	1010	3,404	112	19	11/9/2015	410,000	389,200	0.95	1.05	0.06
1097	1900-1930	19/ 2/ 13/ /	32 CARTER ST	0101	1010	1,447	87	27	6/28/2016	223,000	211,900	0.95	1.05	0.06
4876	1900-1930	303/Z 48/ / /	20 FIRST ST	0107	1010	2,332	116	19	7/28/2015	238,000	226,400	0.95	1.05	0.06
3853	1900-1930	54/ 5/ 2/ /	20 JACKSON ST	0106	1010	2,968	116	37	7/1/2016	211,000	204,200	0.97	1.03	0.04
4595	1900-1930	494/Z 4/ / /	7 PALM ST	0106	1010	2,474	116	27	12/24/2015	207,000	202,900	0.98	1.02	0.03
556	1900-1930	9/A 7/ 7/ /	194 SOUTH ST	0101	1010	1,871	87	19	4/30/2015	275,000	269,600	0.98	1.02	0.03
1036	1900-1930	17/ 3/ 7/ /	18 DUNKLEE ST	0115	1010	2,742	114	27	7/24/2015	297,900	292,600	0.98	1.02	0.03
3777	1900-1930	53/ 6/ 8/ /	130 RUMFORD ST	0105	1010	1,314	109	27	8/5/2015	159,900	158,600	0.99	1.01	0.02
12208	1900-1930	053/P 21/ / /	27 ROLFE ST	0110	1010	1,927	116	27	9/25/2015	185,000	183,800	0.99	1.01	0.02
2518	1900-1930	39/ 6/ 9/ /	22 S FRUIT ST	0101	1010	3,173	96	27	4/13/2015	285,000	284,300	1.00	1.00	0.01
2748	1900-1930	41/ 6/ 19/ /	16 HOLT ST	0104	1010	2,833	109	19	9/21/2015	289,000	288,700	1.00	1.00	0.01
4568	1900-1930	582/Z 9/ / /	232 N STATE ST	0106	1010	1,800	106	19	2/10/2016	212,000	212,700	1.00	1.00	0.01
431	1900-1930	8/ 7/ 4/ /	29 BROAD AV	0115	1010	1,677	92	19	7/16/2015	225,000	226,600	1.01	0.99	0.00
3753	1900-1930	53/ 5/ 4/ /	23 LYNDON ST	0105	1010	2,108	96	27	8/31/2015	200,000	201,800	1.01	0.99	0.00
1193	1900-1930	21/ 2/ 1/ /	2 CORNELL ST	0101	1010	2,449	99	27	9/4/2015	249,900	252,200	1.01	0.99	0.00
832	1900-1930	11/ 1/ 10/ /	39 STONE ST	0115	1010	1,141	96	27	5/26/2015	184,800	187,200	1.01	0.99	0.00
6571	1900-1930	97/ 3/ 5/ /	18 FISK RD	0103	1010	1,868	116	19	6/22/2015	236,000	239,100	1.01	0.99	0.00
10366	1900-1930	115/ 2/ 15/ /	10 LAWRENCE ST	0114	1010	1,154	112	37	8/17/2015	127,500	129,600	1.02	0.98	0.01
2655	1900-1930	40/ 1/ 10/ /	4 WOODMAN ST	0104	1010	1,949	116	27	2/3/2016	187,000	190,400	1.02	0.98	0.01
2655	1900-1930	40/ 1/ 10/ /	4 WOODMAN ST	0104	1010	1,949	116	27	2/3/2016	187,000	190,400	1.02	0.98	0.01
1666	1900-1930	29/ 3/ 11/ /	39 PERLEY ST	0102	1010	1,883	116	27	7/24/2015	191,500	195,400	1.02	0.98	0.01
1050	1900-1930	19/ 1/ 3/ /	37 CARTER ST	0101	1010	2,266	102	27	8/19/2015	259,000	264,600	1.02	0.98	0.01
6963	1900-1930	38/Z 1/ / /	62 W PARISH RD	0108	1010	1,194	96	37	9/21/2015	120,000	122,700	1.02	0.98	0.01
10625	1900-1930	117/ 2/ 16/ /	55 PEMBROKE RD	0114	1010	1,833	97	27	5/13/2016	182,000	186,600	1.03	0.98	0.02
4044	1900-1930	60/ 1/ 13/ /	11 WALKER ST	0106	1010	2,842	116	27	11/2/2015	217,000	223,700	1.03	0.97	0.02

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Intnl ID	AYBGroup	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Sale Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1159	1900-1930	20/ 1/ 11/ /	21 NOYES ST	0101	1010	1,464	114	27	1/19/2016	183,000	189,000	1.03	0.97	0.02
1148	1900-1930	19/ 7/ 5/ /	8 GILMORE ST	0101	1010	1,288	116	27	5/29/2015	172,000	177,900	1.03	0.97	0.02
12361	1900-1930	1412/P 27/ / /	28 CHARLES ST	0110	1013	1,602	102	37	1/19/2016	142,000	147,000	1.04	0.97	0.03
4490	1900-1930	5831/Z 43/ / /	12 CURTICE AV	0106	1010	1,236	91	27	5/2/2016	139,900	145,600	1.04	0.96	0.03
1991	1900-1930	32/ 6/ 2/ /	11 OAK ST	0102	1010	1,353	111	19	1/13/2016	145,000	151,800	1.05	0.96	0.04
13332	1900-1930	143/P 14/ / /	78 LILAC ST	0110	1010	2,044	116	37	8/12/2015	164,000	171,800	1.05	0.95	0.04
1120	1900-1930	19/ 4/ 10/ /	37 KIMBALL ST	0101	1010	1,330	96	37	5/31/2016	155,500	163,800	1.05	0.95	0.04
13206	1900-1930	201/P 81/ / /	43 SNOW ST	0109	1010	2,245	88	19	6/28/2016	215,700	229,100	1.06	0.94	0.05
1063	1900-1930	19/ 1/ 16/ /	80 BROADWAY	0115	1010	1,366	99	27	7/17/2015	161,500	171,800	1.06	0.94	0.05
2064	1900-1930	33/ 3/ 15/ /	6 JEFFERSON ST	0102	1010	1,512	116	37	10/9/2015	129,900	138,200	1.06	0.94	0.05
4054	1900-1930	60/ 1/ 22/ /	143 N STATE ST	0106	1010	2,009	116	27	1/12/2016	167,500	178,600	1.07	0.94	0.06
3328	1900-1930	47/ 3/ 16/ /	14 ACADEMY ST	0106	1010	2,009	116	27	6/16/2015	155,000	166,000	1.07	0.93	0.05
4123	1900-1930	60/ 6/ 10/ /	19 HIGHLAND ST	0106	1010	1,274	106	37	5/26/2015	121,000	131,800	1.09	0.92	0.08
7766	1900-1930	37/Z 17/ / /	20 BROAD COVE DR	0108	1010	1,212	116	46	12/14/2015	79,100	91,700	1.16	0.86	0.15
7765	1900-1930	37/Z 18/ / /	22 BROAD COVE DR	0108	1013	1,879	116	27	9/11/2015	154,000	187,700	1.22	0.82	0.21
12446	1900-1930	183/P 25/ / /	106 PEACEFUL LN	0110	1013	847	106	27	12/14/2015	89,900	116,600	1.30	0.77	0.29
6040	1900-1930	87/ 1/ 10/ /	126 SILK FARM RD	0103	1010	3,270	116	27	6/27/2016	195,000	254,800	1.31	0.77	0.30
4768	1900-1930	393/Z 52/ / /	434 N STATE ST	0107	1010	1,430	96	27	5/6/2016	105,000	148,400	1.41	0.71	0.49
3322	1900-1930	47/ 3/ 10/ /	89 N SPRING ST	0106	1010	2,350	116	27	7/17/2015	128,000	189,900	1.48	0.67	0.47
13222	1900-1930	201/P 117/ / /	21 MANOR RD	0109	1010	1,274	91	27	3/28/2016	100,000	165,100	1.65	0.61	0.64
6243	1930-1940	95/ 1/ 1/ /	44 S FRUIT ST	0101	1010	1,993	86	27	8/7/2015	250,000	209,000	0.84	1.20	0.14
398	1930-1940	8/ 5/ 15/ /	40 ROCKINGHAM ST	0115	1010	2,785	80	27	7/2/2015	271,600	244,100	0.90	1.11	0.08
10900	1930-1940	118/A 1/ 8/ /	58 MOUNTAIN RD	0112	1010	1,526	77	19	4/4/2016	230,000	207,400	0.90	1.11	0.08
586	1930-1940	9/B 2/ 2/ /	89 ROCKINGHAM ST	0101	1010	960	86	13	6/30/2016	206,000	186,500	0.91	1.10	0.07
10720	1930-1940	117/B 1/ 20/ /	81 PEMBROKE RD	0114	1010	1,407	86	27	7/1/2016	181,000	167,800	0.93	1.08	0.05
2528	1930-1940	39/A 1/ 3/ /	154 SCHOOL ST	0104	1010	3,415	78	27	4/14/2016	384,000	357,500	0.93	1.07	0.05
10641	1930-1940	117/A 1/ 6/ /	14 CHASE ST	0114	1010	1,077	86	19	9/14/2015	176,100	164,700	0.94	1.07	0.04
10067	1930-1940	114/L 2/ 8/ /	141 PORTSMOUTH ST	0113	1010	1,100	77	27	5/9/2016	163,000	153,000	0.94	1.07	0.04
10927	1930-1940	118/B 1/ 8/ /	222 EAST SIDE DR	0113	1010	1,621	81	27	11/17/2015	180,000	170,200	0.95	1.06	0.03
13195	1930-1940	201/P 63/ / /	36 HOBART ST	0109	1010	1,273	82	27	12/1/2015	155,000	148,500	0.96	1.04	0.02

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2526	1930-1940	39/A 1/ 1/ /	33 THAYER POND RD	0104	1010	2,752	77	27	6/13/2016	320,000	309,700	0.97	1.03	0.01
4602	1930-1940	494/Z 11/ / /	31 PALM ST	0106	1010	1,681	83	27	5/16/2016	169,000	165,200	0.98	1.02	0.00
6541	1930-1940	96/A 2/ 5/ /	53 AUBURN ST	0104	1010	3,080	86	27	4/5/2016	384,000	375,900	0.98	1.02	0.00
10656	1930-1940	117/A 2/ 12/ /	5 CANTERBURY RD	0114	1010	1,308	78	27	6/3/2016	175,000	171,400	0.98	1.02	0.00
10456	1930-1940	116/ 3/ 2/ /	39 PEMBROKE RD	0114	1010	1,758	77	27	4/1/2016	184,000	180,300	0.98	1.02	0.00
1419	1930-1940	23/ 4/ 20/ /	7 DUNKLEE ST	0115	1010	1,747	86	27	6/15/2016	188,000	186,200	0.99	1.01	0.01
1388	1930-1940	23/ 3/ 7/ /	26 DAKIN ST	0115	1010	1,432	86	27	7/30/2015	183,000	181,700	0.99	1.01	0.01
98	1930-1940	2/A 4/ 4/ /	26 DONOVAN ST	0115	1010	1,654	80	27	8/31/2015	174,300	173,500	1.00	1.00	0.02
10765	1930-1940	117/D 1/ 4/ /	7 A ST	0114	1010	1,451	81	27	5/26/2016	162,000	162,100	1.00	1.00	0.02
12851	1930-1940	1431/P 14/ / /	166 VILLAGE ST	0110	1010	1,642	81	27	2/29/2016	149,000	149,400	1.00	1.00	0.02
3539	1930-1940	51/ 1/ 6/ /	32 RIDGE RD	0104	1010	2,530	84	27	6/20/2016	325,000	326,600	1.00	1.00	0.02
10925	1930-1940	118/B 1/ 6/ /	218 EAST SIDE DR	0113	1010	1,617	84	27	5/19/2016	168,000	169,000	1.01	0.99	0.03
13247	1930-1940	201/P 16/ / /	70 ABBOTT RD	0109	1010	1,194	86	19	5/8/2015	142,000	143,100	1.01	0.99	0.03
8005	1930-1940	32/Z 42/ / /	26 RIVERHILL AV	0108	1013	959	86	27	8/10/2015	143,000	144,300	1.01	0.99	0.03
1389	1930-1940	23/ 3/ 8/ /	32 ALLISON ST	0115	1010	1,273	86	19	6/25/2015	178,000	186,100	1.05	0.96	0.07
402	1940-1950	8/ 6/ 1/ /	57 BOW ST	0115	1010	1,490	71	27	5/2/2016	215,000	191,400	0.89	1.12	0.11
2541	1940-1950	39/A 3/ 4/ /	11 THAYER POND RD	0104	1010	2,288	76	19	9/16/2015	366,000	332,400	0.91	1.10	0.09
10792	1940-1950	117/D 2/ 6/ /	17 ALLARD ST	0114	1010	1,377	71	27	8/24/2015	169,900	159,300	0.94	1.07	0.06
2641	1940-1950	39/D 1/ 11/ /	176 SCHOOL ST	0104	1010	4,690	76	27	7/6/2015	577,000	563,900	0.98	1.02	0.02
410	1940-1950	8/ 6/ 9/ /	29 WOOD AV	0115	1010	1,543	76	27	8/17/2015	205,000	204,400	1.00	1.00	0.00
13173	1940-1950	201/P 44/ / /	21 HOBART ST	0109	1010	1,619	67	27	10/15/2015	152,000	152,000	1.00	1.00	0.00
10777	1940-1950	117/D 1/ 17/ /	6 B ST	0114	1010	1,758	68	27	1/29/2016	160,000	160,500	1.00	1.00	0.00
11818	1940-1950	114/A 1 7/ 2/ /	32 EAST SIDE DR	0114	1010	1,566	71	27	12/29/2015	167,000	169,000	1.01	0.99	0.01
860	1940-1950	12/ 2/ 4/ /	117 BROADWAY	0115	1010	1,564	75	27	7/27/2015	180,000	185,600	1.03	0.97	0.03
1337	1940-1950	23/ 1/ 5/ /	10 BADGER ST	0115	1010	1,896	71	27	6/14/2016	180,000	187,500	1.04	0.96	0.04
5964	1940-1950	84/A 5/ 5/ /	2 MOORELAND AV	0101	1010	2,312	67	19	6/22/2015	245,000	263,400	1.08	0.93	0.08
5468	1940-1950	201/Z 1/ / /	73 ABBOTT RD	0109	1010	1,298	76	27	11/16/2015	140,000	160,600	1.15	0.87	0.15
11761	1950-1960	114/A 1 2/ 3/ /	42 EAST SIDE DR	0114	1010	1,270	66	27	6/16/2015	179,000	152,600	0.85	1.17	0.13
658	1950-1960	10/A 2/ 1/ /	19 CONANT DR	0101	1010	1,434	62	17	5/23/2016	224,900	198,800	0.88	1.13	0.10

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11629	1950-1960	123/ 1/ 1/ /	131 HOIT RD	0111	1010	1,519	61	17	4/28/2016	215,000	193,500	0.90	1.11	0.08
182	1950-1960	4/ 4/ 2/ /	376 S MAIN ST	0115	1010	821	57	16	12/3/2015	159,000	143,400	0.90	1.11	0.08
719	1950-1960	10/B 3/ 10/ /	32 CONANT DR	0101	1010	1,574	60	25	5/26/2016	225,000	204,600	0.91	1.10	0.07
11323	1950-1960	121/A 2/ 4/ /	148 MOUNTAIN RD	0112	1010	2,593	62	17	5/21/2015	335,000	306,600	0.92	1.09	0.06
8590	1950-1960	110/B 3/ 8/ /	7 GREENWICH ST	0114	1010	1,260	61	11	12/22/2015	197,000	180,500	0.92	1.09	0.06
745	1950-1960	10/C 1/ 12/ /	25 CONANT DR	0101	1010	1,249	63	26	6/28/2016	188,600	175,100	0.93	1.08	0.05
10650	1950-1960	117/A 2/ 6/ /	10 DREW ST	0114	1010	1,417	66	27	10/16/2015	184,000	171,100	0.93	1.08	0.05
172	1950-1960	4/ 3/ 2/ /	15 JOFFRE ST	0115	1010	1,930	66	27	8/13/2015	217,000	201,900	0.93	1.07	0.05
11144	1950-1960	118/H 1/ 3/ /	65 CEMETERY ST	0112	1010	1,335	58	24	7/31/2015	165,000	154,400	0.94	1.07	0.04
10361	1950-1960	115/ 2/ 10/ /	20 LAWRENCE ST	0114	1010	1,871	66	27	12/16/2015	199,900	187,600	0.94	1.07	0.04
6870	1950-1960	651/Z 49/ / /	12 LITTLE POND RD	0103	1010	2,164	61	17	6/1/2016	270,000	256,200	0.95	1.05	0.03
698	1950-1960	10/B 1/ 12/ /	21 SPRINGFIELD ST	0101	1010	1,836	58	24	3/22/2016	239,900	231,100	0.96	1.04	0.02
870	1950-1960	12/ 2/ 14/ /	62 DUNKLEE ST	0115	1010	1,596	61	17	7/31/2015	240,000	234,200	0.98	1.02	0.00
2545	1950-1960	39/A 4/ 5/ /	34 THAYER POND RD	0104	1010	2,786	64	26	12/10/2015	312,000	304,600	0.98	1.02	0.00
8601	1950-1960	110/B 4/ 5/ /	9 CHERRY ST	0114	1010	1,678	60	25	7/14/2015	187,500	184,900	0.99	1.01	0.01
11776	1950-1960	114/A1 3/ 5/ /	10 PARTIDGE RD	0114	1010	1,586	57	23	8/28/2015	187,500	185,000	0.99	1.01	0.01
10939	1950-1960	118/B 2/ 6/ /	250 EAST SIDE DR	0113	1010	2,814	61	25	4/24/2015	250,000	248,100	0.99	1.01	0.01
418	1950-1960	8/ 6/ 19/ /	142 BROADWAY	0115	1010	1,684	58	24	8/21/2015	199,000	199,600	1.00	1.00	0.02
10340	1950-1960	115/ 1/ 10/ /	17 LAWRENCE ST	0114	1010	2,032	57	23	3/11/2016	205,000	205,800	1.00	1.00	0.02
735	1950-1960	10/C 1/ 2/ /	17 RUNDLETT ST	0101	1010	1,276	61	25	6/29/2015	190,000	191,400	1.01	0.99	0.03
850	1950-1960	12/ 1/ 11/ /	9 MCKINLEY ST	0115	1010	2,528	66	19	8/27/2015	302,000	306,500	1.01	0.99	0.03
2539	1950-1960	39/A 3/ 1/ /	43 N FRUIT ST	0104	1010	2,701	64	18	10/1/2015	305,000	311,700	1.02	0.98	0.04
11516	1950-1960	122/ 3/ 3/ /	456 MOUNTAIN RD	0112	1010	1,097	66	27	9/8/2015	138,000	142,100	1.03	0.97	0.05
4611	1950-1960	494/Z 21/ / /	7 FAIRBANKS ST	0106	1010	1,685	62	35	12/16/2015	144,900	150,400	1.04	0.96	0.05
4888	1950-1960	392/Z 27/ / /	551 N STATE ST	0107	1010	1,687	61	25	4/25/2016	170,000	178,300	1.05	0.95	0.07
6644	1950-1960	98/ 3/ 19/ /	139 HOPKINTON RD	0103	1010	3,606	64	18	7/28/2015	320,000	338,100	1.06	0.95	0.08
2627	1950-1960	39/C 2/ 12/ /	1 WILDEMEERE TR	0104	1010	2,587	61	17	12/14/2015	287,500	305,500	1.06	0.94	0.08
5592	1950-1960	303/Z 29/ / /	65 SEWALLS FALLS RD	0107	1010	1,709	57	16	6/9/2015	210,000	224,500	1.07	0.94	0.09
6991	1950-1960	312/Z 3/ / /	84 BOG RD	0108	1010	1,951	63	44	4/16/2015	128,000	141,700	1.11	0.90	0.13
4925	1960-1970	303/Z 18/ / /	2 MARGERIE ST	0107	1010	1,060	48	20	7/1/2016	167,900	146,900	0.87	1.14	0.11

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9671	1960-1970	112/B 1/2//	481 J BARTLETT RD	0111	1010	1,970	56	23	6/22/2016	233,000	205,800	0.88	1.13	0.10
12844	1960-1970	1431/P 34///	100 HIGH ST	0110	1010	1,654	52	21	4/29/2016	215,000	190,200	0.88	1.13	0.10
123	1960-1970	3/ 1/ 2/ /	151 BROADWAY	0115	1010	1,752	49	20	11/23/2015	239,900	214,300	0.89	1.12	0.09
9977	1960-1970	114/G 2/ 19/ /	146 EAST SIDE DR	0113	1010	1,899	47	20	5/24/2016	229,000	212,600	0.93	1.08	0.05
13537	1960-1970	182/P 2/ / /	17 RIVER RD	0110	1010	1,468	49	20	5/31/2016	194,900	184,700	0.95	1.06	0.03
10125	1960-1970	114/J 1/ 39/ /	161 PORTSMOUTH ST	0113	1010	2,290	56	16	4/3/2015	275,000	261,600	0.95	1.05	0.03
13005	1960-1970	201/P 6/ / /	19 ABBOTT RD	0109	1010	1,021	50	14	6/14/2016	164,900	158,600	0.96	1.04	0.02
11165	1960-1970	119/ 1/ 8/ /	238 OAK HILL RD	0111	1010	1,878	52	30	8/28/2015	215,000	207,800	0.97	1.03	0.01
695	1960-1970	10/B 1/ 9/ /	15 SPRINGFIELD ST	0101	1010	1,820	50	14	5/2/2016	248,000	240,600	0.97	1.03	0.01
6037	1960-1970	87/ 1/ 7/ /	148 SILK FARM RD	0103	1010	1,147	54	22	2/29/2016	180,000	175,800	0.98	1.02	0.00
787	1960-1970	10/C 3/ 1/ /	20 NORWICH ST	0101	1010	1,916	49	28	6/9/2016	218,000	213,000	0.98	1.02	0.00
6106	1960-1970	89/ 1/ 11/ /	70 HOOKSETT TPK	0103	1010	1,932	53	22	3/30/2016	225,000	221,300	0.98	1.02	0.00
6601	1960-1970	98/ 2/ 6/ /	7 CURRIER RD	0103	1010	1,473	52	21	4/13/2015	205,000	203,300	0.99	1.01	0.01
715	1960-1970	10/B 3/ 6/ /	18 SPRNGFIELD ST	0101	1010	2,051	47	13	9/4/2015	220,000	219,000	1.00	1.00	0.02
11201	1960-1970	120/ 1/ 24/ /	292 SHAKER RD	0111	1010	793	47	33	4/12/2016	116,000	116,800	1.01	0.99	0.03
574	1960-1970	9/B 1/ 8/ /	94 ROCKINGHAM ST	0101	1010	2,557	56	23	6/30/2015	275,000	278,200	1.01	0.99	0.03
8905	1960-1970	110/E 4/ 8/ /	237 AIRPORT RD	0114	1010	2,702	52	30	7/24/2015	210,000	217,700	1.04	0.96	0.06
11304	1960-1970	121/A 1/ 1/ /	123 MOUNTAIN RD	0112	1010	1,757	52	15	8/18/2015	225,000	235,400	1.05	0.96	0.07
10405	1960-1970	115/ 4/ 9/ /	18 QUINCY ST	0114	1010	1,549	56	16	4/21/2015	180,000	189,100	1.05	0.95	0.07
9051	1960-1970	111/A 1/ 6/ /	5 CRICKET LN	0114	1010	1,393	50	21	5/29/2015	168,000	176,500	1.05	0.95	0.07
9925	1960-1970	114/D 3/ 2/ /	16 BURNS AV	0114	1010	2,046	54	31	12/30/2015	175,000	187,800	1.07	0.93	0.09
11212	1960-1970	120/ 1/ 35/ /	135 OAK HILL RD	0111	1010	3,814	51	29	3/28/2016	249,900	287,400	1.15	0.87	0.17
5475	1970-1980	203/Z 1/ / /	89 MANOR RD	0109	1010	1,105	46	20	9/30/2015	169,900	146,600	0.86	1.16	0.14
4342	1970-1980	63/ 1/ 8/ /	51 WALKER ST EXT	0106	1010	1,397	39	16	9/24/2015	184,900	161,700	0.87	1.14	0.13
13152	1970-1980	192/P 109/ / /	14 VILLAGE ST	0109	1010	1,045	40	17	3/29/2016	185,000	167,400	0.90	1.11	0.10
6837	1970-1980	101/ 1/ 19/ /	98 AUBURN ST	0104	1010	2,011	38	11	3/21/2016	272,800	250,000	0.92	1.09	0.08
29	1970-1980	1/ 1/ 29/ /	51 HEATHER LN	0101	1010	1,839	39	16	5/17/2016	246,900	227,500	0.92	1.09	0.08
769	1970-1980	10/C 2/ 11/ /	2 MIDDLEBURY ST	0101	1010	2,122	38	11	6/3/2016	299,900	277,200	0.92	1.08	0.08
7304	1970-1980	204/Z 12/ / /	9 WINSOR AV	0109	1010	1,287	38	15	5/26/2015	177,400	164,900	0.93	1.08	0.07
10084	1970-1980	114/L 2/ 25/ /	13 HAMPTON ST	0113	1010	1,711	37	15	8/17/2015	212,000	202,400	0.95	1.05	0.05

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10036	1970-1980	114/H 3/ 8/ /	204 EAST SIDE DR	0113	1010	2,046	38	15	6/5/2015	240,000	229,800	0.96	1.04	0.04
732	1970-1980	10/B 4/ 5/ /	6 TRINITY ST	0101	1010	2,168	46	20	12/7/2015	265,000	254,700	0.96	1.04	0.04
10864	1970-1980	118/ 3/ 14/ /	43 CEMETERY ST	0112	1010	2,736	42	17	7/31/2015	298,000	287,700	0.97	1.04	0.03
104632	1970-1980	99/ 2/ 95/ /	21 LONG POND RD	0103	1010	3,049	43	17	10/2/2015	379,000	367,600	0.97	1.03	0.03
11807	1970-1980	114A/1 5/ 8/ /	9 CARDINAL RD	0114	1010	1,739	37	15	5/10/2016	207,000	204,300	0.99	1.01	0.01
9647	1970-1980	112/ 3/ 3/ /	1 ASBY RD	0111	1010	2,209	42	13	7/23/2015	230,900	231,200	1.00	1.00	0.00
5452	1970-1980	202/Z 14/ / /	117 MANOR RD	0109	1010	2,066	46	20	12/21/2015	233,000	232,500	1.00	1.00	0.00
8669	1970-1980	110/C 3/ 7/ /	109 PEMBROKE RD	0114	1010	2,126	44	26	6/30/2016	211,900	212,600	1.00	1.00	0.00
13320	1970-1980	191/P 56/ / /	90 BOROUGH RD	0110	1010	1,581	43	17	8/31/2015	175,000	175,900	1.01	0.99	0.01
7822	1970-1980	36/Z 8/ / /	60 RUNNELLS RD	0108	1010	2,289	45	13	2/12/2016	229,900	231,800	1.01	0.99	0.01
9411	1970-1980	111/C 3/ 44/ /	18 WOODCREST HEIGHTS	0114	1010	1,745	37	15	4/29/2016	199,000	201,300	1.01	0.99	0.01
13213	1970-1980	201/P 99/ / /	48 SNOW ST	0109	1010	1,517	38	15	1/22/2016	184,000	187,800	1.02	0.98	0.02
9835	1970-1980	114/B 1/ 36/ /	30 PELHAM LN	0113	1010	1,977	38	15	5/14/2015	246,900	252,700	1.02	0.98	0.02
612	1970-1980	9/C 1/ 21/ /	42 NORWICH ST	0101	1010	2,115	39	23	9/8/2015	243,000	248,900	1.02	0.98	0.02
11805	1970-1980	114A/1 5/ 6/ /	10 REDWING RD	0114	1010	1,314	44	18	11/2/2015	184,100	188,600	1.02	0.98	0.02
4319	1970-1980	62/ 3/ 4/ /	17 GLADSTONE ST	0105	1010	1,539	38	23	5/17/2016	185,000	189,900	1.03	0.97	0.03
5471	1970-1980	203/Z 71/ / /	93 MANOR RD	0109	1010	1,315	38	15	7/20/2015	160,000	166,900	1.04	0.96	0.04
10944	1970-1980	118/B 2/ 11/ /	242 EAST SIDE DR	0113	1010	2,129	40	12	5/19/2016	238,900	250,200	1.05	0.95	0.05
9860	1970-1980	114/B 1/ 61/ /	18 BROKEN GROUND DR	0113	1010	2,872	40	17	11/20/2015	275,000	296,800	1.08	0.93	0.08
9820	1970-1980	114/B 1/ 21/ /	18 WINDHAM DR	0113	1010	1,656	38	15	11/9/2015	211,500	231,300	1.09	0.91	0.09
7904	1980-1990	33/Z 71/ / /	39 BLACKWATER RD	0108	1010	2,302	28	11	6/13/2016	259,500	224,600	0.87	1.16	0.13
11223	1980-1990	120/ 2/ 1/ /	502 SHAKER RD	0111	1010	2,356	36	15	10/29/2015	280,000	247,200	0.88	1.13	0.12
9713	1980-1990	112/A 2/ 6/ /	2 AUTUMN DR	0111	1010	2,352	33	14	8/31/2015	247,000	219,200	0.89	1.13	0.11
9433	1980-1990	111/C 3/ 66/ /	7 WEDGEWOOD DR	0114	1010	1,523	36	11	7/24/2015	207,000	186,700	0.90	1.11	0.10
11597	1980-1990	122/A 1/ 14/ /	27 FREEDOM ACRES DR	0112	1010	2,304	29	12	9/2/2015	275,000	248,500	0.90	1.11	0.10
13094	1980-1990	204/P 24/ / /	1 CLEMATIS CR	0109	1010	1,470	31	13	11/12/2015	216,000	195,600	0.91	1.10	0.09
5346	1980-1990	203/Z 41/ / /	1 FLUME ST	0109	1010	1,790	28	8	6/2/2015	239,900	219,100	0.91	1.09	0.09
13073	1980-1990	204/P 71/ / /	10 ROSEMARY CT	0109	1010	1,283	34	14	11/25/2015	178,500	165,300	0.93	1.08	0.07
6165	1980-1990	91/ 1/ 16/ /	5 SPILLWAY LN	0103	1010	2,629	28	6	5/17/2016	341,000	317,000	0.93	1.08	0.07
13071	1980-1990	204/P 23/ / /	2 LARKSPUR PL	0109	1010	1,558	34	14	8/17/2015	202,500	188,300	0.93	1.08	0.07

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10989	1980-1990	118/C 1/13/	35 SHAKER RD	0112	1010	2,211	30	12	8/25/2015	260,000	243,600	0.94	1.07	0.06
6459	1980-1990	96/ 2/ 23/ /	8 POND PLACE LN	0104	1010	3,324	30	12	5/26/2015	384,000	360,100	0.94	1.07	0.06
6466	1980-1990	96/ 2/ 30/ /	21 DWINELL DR	0104	1010	2,777	29	12	7/10/2015	393,000	370,800	0.94	1.06	0.06
2565	1980-1990	39/A 6/ 4/ /	4 SPAULDING ST	0104	1010	2,910	35	14	5/31/2016	370,000	352,800	0.95	1.05	0.05
7695	1980-1990	52/Z 28/ / /	119 W PARISH RD	0108	1010	2,413	30	12	2/8/2016	278,000	265,200	0.95	1.05	0.05
5101	1980-1990	204/Z 59/ / /	19 WOODBINE AV	0109	1010	1,533	29	12	9/4/2015	190,700	182,100	0.95	1.05	0.05
13019	1980-1990	204/P 32/ / /	63 WOODBINE AV	0109	1010	1,717	30	12	6/6/2016	210,000	200,900	0.96	1.05	0.04
5118	1980-1990	204/Z 45/ / /	1 BELLEFLOWER CR	0109	1010	1,769	29	8	4/1/2015	220,000	212,000	0.96	1.04	0.04
7991	1980-1990	32/Z 64/ / /	145 RIVER RD	0108	1013	2,627	27	11	5/29/2015	319,000	308,500	0.97	1.03	0.03
9760	1980-1990	113/ 2/ 22/ /	247 PORTSMOUTH ST	0113	1010	1,712	35	14	5/20/2015	214,900	209,400	0.97	1.03	0.03
7737	1980-1990	52/Z 27/ / /	117 W PARISH RD	0108	1010	2,349	31	13	9/1/2015	237,500	233,500	0.98	1.02	0.02
10027	1980-1990	114/H 2/ 3/ /	92 PORTSMOUTH ST	0113	1010	1,755	28	17	10/19/2015	196,300	193,200	0.98	1.02	0.02
9436	1980-1990	111/C 3/ 69/ /	2 WEDGEWOOD DR	0114	1010	2,017	36	15	10/28/2015	229,200	228,200	1.00	1.00	0.00
5147	1980-1990	301/Z 43/ / /	10 CAMPION CR	0109	1010	1,463	29	12	4/5/2015	182,900	182,200	1.00	1.00	0.00
6691	1980-1990	99/ 2/ 18/ /	16 CHESTNUT PASTURE R	0103	1010	2,748	29	12	6/30/2015	309,000	308,700	1.00	1.00	0.00
10431	1980-1990	115/ 6/ 16/ /	48 HEIGHTS RD	0114	1010	1,615	36	15	9/1/2015	187,000	186,900	1.00	1.00	0.00
9115	1980-1990	111/B 3/ 9/ /	34 CRICKET LN	0114	1010	1,481	28	11	9/1/2015	187,000	186,900	1.00	1.00	0.00
5125	1980-1990	204/Z 98/ / /	2 WOODBINE AV	0109	1010	2,399	29	12	3/31/2016	260,000	260,200	1.00	1.00	0.00
6831	1980-1990	101/ 1/ 13/ /	35 COLUMBUS AV	0104	1010	1,908	34	14	11/2/2015	225,500	225,900	1.00	1.00	0.00
9982	1980-1990	114/G 2/ 24/ /	126 EAST SIDE DR	0113	1010	1,642	30	12	5/31/2016	198,000	198,500	1.00	1.00	0.00
11581	1980-1990	122/ 5/ 33/ /	26 BROOK WOOD DR	0112	1010	2,715	29	8	3/15/2016	315,000	317,400	1.01	0.99	0.01
6828	1980-1990	101/ 1/ 10/ /	109 PENACOOK ST	0104	1010	1,308	34	14	7/1/2015	182,500	183,900	1.01	0.99	0.01
11300	1980-1990	121/ 3/ 23/ /	91 SNOW POND RD	0111	1010	2,389	28	11	8/17/2015	260,000	262,000	1.01	0.99	0.01
8012	1980-1990	32/Z 22/ / /	37 RIVERHILL AV	0108	1010	1,593	28	17	5/31/2016	155,000	156,400	1.01	0.99	0.01
6171	1980-1990	91/ 1/ 22/ /	2 SPILLWAY LN	0103	1010	2,768	27	7	4/1/2016	320,000	323,100	1.01	0.99	0.01
5095	1980-1990	204/Z 77/ / /	28 WOODBINE AV	0109	1010	1,585	29	12	7/13/2015	188,000	190,300	1.01	0.99	0.01
6477	1980-1990	96/ 2/ 41/ /	42 DWINELL DR	0104	1010	4,348	29	8	5/7/2015	502,000	508,800	1.01	0.99	0.01
5132	1980-1990	204/Z 91/ / /	10 OXALIS WY	0109	1010	2,161	29	18	9/21/2015	222,000	225,400	1.02	0.98	0.02
6438	1980-1990	96/ 2/ 1/ /	7 POND PLACE LN	0104	1010	4,892	31	13	8/18/2015	450,000	458,600	1.02	0.98	0.02
12409	1980-1990	141/P 26/ / /	60 ELM ST	0110	1010	2,768	31	13	10/26/2015	222,500	227,300	1.02	0.98	0.02
10009	1980-1990	114/G 3/ 26/ /	19 TARA DR	0113	1010	2,246	27	11	5/27/2016	250,100	256,500	1.03	0.98	0.03

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5823	1980-1990	82/ 1/ 33/ /	12 RANDOLPH RD	0112	1010	1,656	36	15	7/31/2015	175,900	180,500	1.03	0.97	0.03
5463	1980-1990	201/Z 8/ / /	91 ABBOTT RD	0109	1010	1,422	30	12	8/10/2015	173,000	177,600	1.03	0.97	0.03
13029	1980-1990	204/P 38/ / /	75 WOODBINE AV	0109	1010	2,050	30	12	3/29/2016	219,000	225,300	1.03	0.97	0.03
5107	1980-1990	204/Z 53/ / /	12 NASTURTIUM TR	0109	1010	1,577	29	12	12/15/2015	183,500	189,400	1.03	0.97	0.03
9450	1980-1990	111/C 3/ 83/ /	45 PINE ACRES RD	0114	1010	1,343	35	14	7/6/2015	172,500	178,400	1.03	0.97	0.03
5341	1980-1990	203/Z 46/ / /	12 FLUME ST	0109	1010	1,961	27	11	12/11/2015	212,500	220,500	1.04	0.96	0.04
11369	1980-1990	121/B 3/ 14/ /	1 OAKMONT DR	0112	1010	3,706	27	11	11/16/2015	445,000	462,300	1.04	0.96	0.04
6470	1980-1990	96/ 2/ 34/ /	15 DWINELL DR	0104	1010	3,803	30	12	5/8/2015	375,000	399,700	1.07	0.94	0.07
11036	1980-1990	118/F 1/ 22/ /	1 IRVING DR	0111	1010	2,267	29	12	1/26/2016	241,900	260,400	1.08	0.93	0.08
13116	1980-1990	203/P 11/ / /	2 WILDFLOWER DR	0109	1010	3,220	30	9	6/27/2016	267,500	288,800	1.08	0.93	0.08
5084	1980-1990	204/Z 72/ / /	10 COLUMBINE PL	0109	1010	1,246	30	19	4/1/2015	130,000	141,100	1.09	0.92	0.09
11729	1980-1990	123/ 4/ 14/ /	106 HOIT RD	0111	1010	2,454	30	12	3/21/2016	226,000	246,300	1.09	0.92	0.09
5061	1980-1990	203/Z 89/ / /	8 GENTIAN DR	0109	1010	2,441	30	19	11/17/2015	208,000	229,900	1.11	0.90	0.11
7865	1980-1990	32/Z 10/ / /	363 ELM ST	0108	1010	2,121	28	17	8/12/2015	215,000	239,100	1.11	0.90	0.11
5072	1980-1990	203/Z 75/ / /	14 ALDER CREEK DR	0109	1010	2,486	30	12	8/10/2015	218,000	256,500	1.18	0.85	0.18
6093	1980-1990	88/ 2/ 10/ /	70 BIRCHDALE RD	0103	1010	2,597	29	12	5/10/2016	202,500	259,800	1.28	0.78	0.28
6473	1980-1990	96/ 2/ 37/ /	11 DWINELL DR	0104	1010	3,154	29	18	3/30/2016	230,000	332,300	1.44	0.69	0.44
5673	1990-2000	291/Z 12/ / /	8 OTTER DR	0107	1010	2,398	22	6	10/30/2015	279,900	255,100	0.91	1.10	0.08
6181	1990-2000	91/ 1/ 32/ /	44 MILLSTONE DR	0103	1010	2,543	17	8	5/26/2016	332,000	307,800	0.93	1.08	0.06
13874	1990-2000	118/H 1/ 41/ /	3 OAK HILL RD	0112	1010	2,040	18	9	10/23/2015	246,000	228,900	0.93	1.07	0.06
13670	1990-2000	118/H 1/ 23/ /	40 STYLES DR	0112	1010	2,528	18	4	10/28/2015	310,000	289,400	0.93	1.07	0.06
6524	1990-2000	96/ 2/ 88/ /	67 RIDGE RD	0104	1010	4,149	23	7	5/26/2015	562,500	532,500	0.95	1.06	0.04
5353	1990-2000	203/Z 33/ / /	7 LOON AV	0109	1010	1,616	26	10	5/18/2016	215,000	204,800	0.95	1.05	0.04
6120	1990-2000	89/ 2/ 1/ /	49 HOOKSETT TPK	0103	1010	1,956	17	3	6/1/2015	317,500	304,300	0.96	1.04	0.03
6449	1990-2000	96/ 2/ 13/ /	28 DWINELL DR	0104	1010	3,620	20	5	9/28/2015	400,000	385,600	0.96	1.04	0.03
13673	1990-2000	118/H 1/ 27/ /	22 STYLES DR	0112	1010	2,717	19	4	6/3/2016	295,000	284,600	0.96	1.04	0.03
11427	1990-2000	121/B 3/ 71/ /	78 OAKMONT DR	0112	1010	2,511	18	4	9/22/2015	362,900	351,200	0.97	1.03	0.02
5594	1990-2000	302/Z 17/ / /	7 GOVERNORS WY	0107	1010	2,264	26	10	6/17/2016	267,000	261,900	0.98	1.02	0.01
13300	1990-2000	192/P 79/ / /	10 TOWER CR	0110	1010	1,941	25	9	6/10/2015	219,000	215,200	0.98	1.02	0.01
6023	1990-2000	86/ 1/ 30/ /	4 BLEVENS DR	0103	1010	2,676	23	7	8/3/2015	320,000	315,500	0.99	1.01	0.00

Parcel Detail by Actual Year Built
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Intrnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5624	1990-2000	303/Z 23///	7 GALLEN DR	0107	1010	2,211	26	10	9/21/2015	270,900	267,800	0.99	1.01	0.00
11499	1990-2000	122/ 2/ 33/ /	11 FARMWOOD RD	0112	1010	2,459	22	6	9/25/2015	299,000	296,000	0.99	1.01	0.00
6029	1990-2000	86/ 1/ 36/ /	11 BLEVENS DR	0103	1010	3,059	22	6	6/29/2015	356,000	358,400	1.01	0.99	0.02
11056	1990-2000	118/F 1/ 43/ /	17 EDWARD DR	0111	1010	2,444	23	7	12/11/2015	273,000	277,100	1.02	0.99	0.03
6188	1990-2000	91/ 1/ 39/ /	49 MILLSTONE DR	0103	1010	3,093	23	12	7/16/2015	325,000	331,200	1.02	0.98	0.03
13691	1990-2000	115/ 3/ 18/ /	19 QUINCY ST	0114	1010	1,649	19	4	12/30/2015	215,000	219,700	1.02	0.98	0.03
6943	1990-2000	37/Z 42/ / /	88 CARTER HILL RD	0108	1010	3,334	18	4	6/9/2015	375,000	383,300	1.02	0.98	0.03
10971	1990-2000	118/B 3/ 27/ /	73 PORTSMOUTH ST	0113	1010	1,342	26	10	11/30/2015	183,000	187,200	1.02	0.98	0.03
11428	1990-2000	121/B 3/ 72/ /	76 OAKMONT DR	0112	1010	2,816	20	10	6/22/2015	333,000	346,900	1.04	0.97	0.05
11677	1990-2000	123/ 3/ 4/ /	52 GRAHAM RD	0111	1010	2,324	24	8	8/14/2015	239,900	250,100	1.04	0.96	0.05
13676	1990-2000	85/ 1/ 26/ /	16 MADISON ST	0101	1010	2,618	18	4	2/5/2016	336,000	330,300	1.04	0.96	0.05
10146	1990-2000	114/J 1/ 60/ /	42 PROFILE AV	0113	1010	2,018	22	6	6/22/2015	252,200	264,000	1.05	0.96	0.06
13614	1990-2000	33/Z 29/ / /	99 HORSE HILL RD	0108	1010	3,490	17	3	8/31/2015	368,000	389,000	1.06	0.95	0.07
6066	1990-2000	87/ 1/ 37/ /	13 QUAIL RIDGE	0103	1010	3,474	26	10	7/20/2015	330,000	338,400	1.09	0.92	0.10
11383	1990-2000	121/B 3/ 28/ /	33 OAKMONT DR	0112	1010	3,014	23	12	6/1/2016	333,000	362,200	1.09	0.92	0.10
6625	1990-2000	98/ 2/ 30/ /	2 DEER TRACK LN	0103	1010	4,799	22	12	8/17/2015	442,000	521,100	1.18	0.85	0.19
7685	2000-2016	53/Z 3/ / /	176 BROAD COVE DR	0108	1010	1,406	12	2	6/27/2016	303,000	220,000	0.73	1.38	0.26
106864	2000-2016	123/ 1/ 7/3/ /	175 HOIT RD	0111	1010	2,395	3	2	5/26/2016	329,900	291,200	0.88	1.13	0.11
103359	2000-2016	36/Z 23/ / /	109 BROAD COVE DR	0108	1010	2,349	12	6	4/26/2016	275,000	243,900	0.89	1.13	0.10
103319	2000-2016	303/Z 32/ / /	14 SECOND ST	0107	1010	2,315	12	2	12/22/2015	310,000	275,000	0.89	1.13	0.10
12380	2000-2016	14/P 31/ / /	33 SWEATT ST	0110	1010	1,801	12	6	12/11/2015	209,000	185,500	0.89	1.13	0.10
107202	2000-2016	312/Z 3/2/ / /	102 BOG RD	0108	1010	1,818	1	0	9/3/2015	275,000	244,100	0.89	1.13	0.10
107365	2000-2016	122/ 3/ 1/5/ /	422 MOUNTAIN RD	0112	1010	3,079	1	0	10/29/2015	390,000	347,300	0.89	1.12	0.10
101447	2000-2016	144P 57/ / / /	40 MILLSTREAM LN	0110	1010	2,154	14	7	4/22/2016	269,900	240,800	0.89	1.12	0.10
102121	2000-2016	100/ 2/ 45/ /	11 KIPLING CR	0103	1010	4,316	13	7	7/14/2015	590,000	530,900	0.90	1.11	0.09
13861	2000-2016	118/H 1/ 73/ /	11 GROTON DR	0112	1010	2,288	16	3	7/13/2015	294,200	268,500	0.91	1.10	0.08
7758	2000-2016	37/Z 67/ / /	21 BROAD COVE DR	0108	1010	2,328	13	7	10/20/2015	283,500	260,300	0.92	1.09	0.07
100514	2000-2016	32/Z 4/ / /	319 ELM ST	0108	1010	2,778	16	3	5/26/2016	325,000	300,100	0.92	1.08	0.07
11420	2000-2016	121/B 3/ 64/ /	38 FOXCROSS CR	0112	1010	3,478	16	8	6/13/2016	500,000	462,500	0.92	1.08	0.07
105990	2000-2016	118/ 2/ 36/ /	11 APPLETON ST	0111	1010	2,804	1	0	9/16/2015	356,000	329,400	0.93	1.08	0.05

Parcel Detail by Actual Year Built
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Intrnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
13325	2000-2016	192/P 74///	110 LILAC ST	0110	1010	2,302	16	8	6/20/2016	255,900	239,200	0.93	1.07	0.06
105987	2000-2016	17/Z 5///	64 BLACKWATER RD	0108	1010	2,343	1	0	3/9/2016	289,900	272,200	0.94	1.07	0.05
104449	2000-2016	112/B 3/ 3//	21 WELCOME DR	0111	1010	2,343	11	6	6/16/2016	319,900	301,700	0.94	1.06	0.05
104669	2000-2016	193/P 34///	5 AMY WY	0109	1010	1,725	1	0	12/28/2015	256,500	244,600	0.95	1.05	0.04
11514	2000-2016	122/ 3/ 1//	43 SANBORN RD	0112	1010	3,129	1	0	5/3/2016	399,900	383,100	0.96	1.04	0.03
100949	2000-2016	118/I 1/ 29//	5 MAX LN	0112	1010	3,266	15	7	8/17/2015	408,000	390,900	0.96	1.04	0.03
107368	2000-2016	122/ 3/ 1/2/	27 SANBORN RD	0112	1010	2,968	1	0	12/18/2015	385,000	369,000	0.96	1.04	0.03
100976	2000-2016	118/I 1/ 1//	58 OSCAR BLVD	0112	1010	3,091	14	3	8/3/2015	395,000	379,200	0.96	1.04	0.03
104459	2000-2016	112/B 3/ 11//	40 WELCOME DR	0111	1010	2,631	11	6	9/18/2015	332,000	320,800	0.97	1.03	0.02
106143	2000-2016	192/P 85/2//	16 TOWER CR	0110	1010	1,962	7	4	5/19/2016	226,000	218,400	0.97	1.03	0.02
101820	2000-2016	87/ 1/ 55//	118 SILK FARM RD	0103	1010	3,000	14	7	12/14/2015	350,000	338,700	0.97	1.03	0.02
105131	2000-2016	192/P 7///	46 TAYLOR LN	0109	1010	2,350	5	3	6/30/2016	268,000	259,600	0.97	1.03	0.02
100758	2000-2016	193/P 83///	44 MILLENNIUM WY	0110	1010	2,418	15	7	4/29/2016	260,000	251,900	0.97	1.03	0.02
104661	2000-2016	193/P 44///	14 TY LN	0109	1010	2,177	2	1	8/17/2015	256,900	248,900	0.97	1.03	0.02
13740	2000-2016	122/ 3/ 21//	61 SANBORN RD	0112	1010	2,373	1	0	12/31/2015	299,900	291,100	0.97	1.03	0.02
104662	2000-2016	193/P 45///	12 TY LN	0109	1010	1,449	1	0	12/10/2015	213,500	210,300	0.99	1.02	0.00
102439	2000-2016	99/ 2/ 87//	11 RESERVE PL	0103	1010	3,560	13	7	5/31/2016	440,000	434,200	0.99	1.01	0.00
104431	2000-2016	38/Z 29///	18 CIDERMILL DR	0108	1010	3,198	12	6	6/5/2015	405,000	401,100	0.99	1.01	0.00
107242	2000-2016	122/ 3/ 21/1/	67 SANBORN RD	0112	1010	2,822	1	0	2/12/2016	325,000	322,000	0.99	1.01	0.00
104670	2000-2016	193/P 35///	7 AMY WY	0109	1010	1,879	1	0	12/8/2015	232,500	230,400	0.99	1.01	0.00
102348	2000-2016	123/ 4/ 37//	103 SNOW POND RD	0111	1010	2,718	13	7	6/18/2015	313,000	310,700	0.99	1.01	0.00
102918	2000-2016	123/ 3/ 52//	157 SNOW POND RD	0111	1010	3,760	7	4	6/23/2016	481,100	477,800	0.99	1.01	0.00
143	2000-2016	3/ 2/ 19//	348 S MAIN ST	0115	1010	1,958	14	7	5/26/2016	255,000	254,300	1.00	1.00	0.01
100618	2000-2016	51/Z 17///	31 VILLANOVA DR	0108	1010	2,302	14	7	6/17/2016	225,000	224,800	1.00	1.00	0.01
104451	2000-2016	112/B 3/ 5//	31 WELCOME DR	0111	1010	2,915	12	6	10/27/2015	356,000	357,100	1.00	1.00	0.01
106804	2000-2016	100/ 3/ 14//	36 LITTLE POND RD	0103	1010	2,606	12	2	4/11/2016	293,000	294,100	1.00	1.00	0.01
10920	2000-2016	118/B 1/ 1//	208A EAST SIDE DR	0113	1010	2,800	2	1	11/16/2015	326,000	327,700	1.01	0.99	0.02
12401	2000-2016	141/P 17//	80 ELM ST	0110	1010	1,530	2	1	8/13/2015	209,000	211,100	1.01	0.99	0.02
102111	2000-2016	100/ 2/ 41//	14 EMERSON RD	0103	1010	3,656	10	5	6/30/2015	453,800	460,700	1.02	0.99	0.03
6681	2000-2016	99/ 2/ 12//	24 TIMBERLINE DR	0103	1010	3,503	14	7	9/3/2015	435,000	442,500	1.02	0.98	0.03
13864	2000-2016	118/H 1/ 31//	4 GROTON DR	0112	1010	2,084	16	8	6/4/2015	248,000	252,400	1.02	0.98	0.03

Parcel Detail by Actual Year Built
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Intrnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Est Area	Age	Est Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
100951	2000-2016	118/I 1/ 27//	13 MAX LN	0112	1010	2,656	15	7	3/3/2016	310,000	316,300	1.02	0.98	0.03
102122	2000-2016	100/ 2/ 46//	10 KIPLING CR	0103	1010	4,209	12	6	5/31/2016	525,000	537,800	1.02	0.98	0.03
101472	2000-2016	1442/P 43///	10 BENTWOOD ST	0110	1010	1,531	14	7	3/1/2016	187,000	191,800	1.03	0.97	0.04
100321	2000-2016	18/P 3///	2 PEACEFUL LN	0110	1010	2,888	16	3	8/18/2015	320,100	330,800	1.03	0.97	0.04
6179	2000-2016	91/ 1/ 30//	52 MILLSTONE DR	0103	1010	3,121	12	6	7/17/2015	345,000	356,800	1.03	0.97	0.04
104684	2000-2016	193/P 27///	6 AMY WY	0109	1010	1,934	1	0	10/28/2015	248,700	257,400	1.03	0.97	0.04
11515	2000-2016	122/B 1/ 1//	1 SANBORN RD	0112	1010	3,402	3	0	4/6/2015	338,800	350,700	1.04	0.97	0.05
100806	2000-2016	114/J 1/ 61//	163 PORTSMOUTH ST	0113	1010	2,711	15	7	4/20/2015	280,000	289,900	1.04	0.97	0.05
100342	2000-2016	1/ 1/ 39//	15 GABBY LN	0101	1010	3,050	16	3	6/29/2015	365,000	378,100	1.04	0.97	0.05
102659	2000-2016	110/B 2/ 12//	1 RYANS WY	0114	1010	2,300	12	6	7/1/2016	279,000	289,700	1.04	0.96	0.05
104675	2000-2016	193/P 40///	17 AMY WY	0109	1010	2,135	2	1	10/2/2015	262,900	274,400	1.04	0.96	0.05
100172	2000-2016	054/P 3///	31 SWEATT ST	0110	1010	2,117	12	6	12/2/2015	205,000	214,400	1.05	0.96	0.06
104682	2000-2016	193/P 25///	10 AMY WY	0109	1010	1,872	1	0	4/21/2016	225,900	248,200	1.05	0.95	0.06
101140	2000-2016	82/ 1/ 43//	4 LISALN	0112	1010	3,774	14	7	11/13/2015	417,500	439,800	1.05	0.95	0.06
104651	2000-2016	193/P 28///	4 AMY WY	0109	1010	1,926	1	0	10/30/2015	243,600	256,900	1.05	0.95	0.06
13746	2000-2016	37/Z 43///	97 CARTER HILL RD	0108	1010	5,598	10	5	9/9/2015	580,000	613,000	1.06	0.95	0.07
13248	2000-2016	201/P 17///	3 CHAPMAN ST	0109	1010	1,872	13	7	5/13/2016	187,000	197,700	1.06	0.95	0.07
9751	2000-2016	113/ 2/ 13//	311 PORTSMOUTH ST	0114	1010	1,573	16	8	9/11/2015	190,000	202,600	1.07	0.94	0.08
11720	2000-2016	123/ 4/ 5//	45 VICTORIAN LN	0111	1010	3,396	12	6	10/8/2015	425,000	453,500	1.07	0.94	0.08
4864	2000-2016	303/Z 47///	22 FIRST ST	0107	1010	3,274	15	3	3/11/2016	310,000	331,100	1.07	0.94	0.08
13518	2000-2016	194/P 20///	10 WINTERBERRY LN	0110	1010	2,331	16	8	8/7/2015	240,000	259,400	1.08	0.93	0.09
102914	2000-2016	123/ 3/ 49//	141 SNOW POND RD	0111	1010	4,807	10	2	10/16/2015	520,000	565,100	1.09	0.92	0.10
3378	2000-2016	47/ 7/ 8//	9 MAPLE ST	0106	1010	3,193	14	7	5/23/2016	300,000	328,900	1.10	0.91	0.11
103043	2000-2016	123/ 2/ 21//	523 SHAKER RD	0111	1010	4,378	9	5	2/16/2016	525,000	582,800	1.11	0.90	0.12

Summary by Actual Year Built
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AYBGroup	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0-1900	4	320,000	318,000	0.99	345,000	341,400	1.00	0.01	1.00%	0.99
1900-1930	3	179,500	178,367	0.99	115,000	114,100	0.99	0.00	0.00%	0.99
1960-1970	1	65,000	64,600	0.99	65,000	64,600	0.99	0.00	0.00%	0.99
1970-1980	8	115,812	118,212	1.02	125,000	122,250	1.00	0.03	4.38%	1.02
1980-1990	101	118,069	117,434	1.00	114,900	113,500	1.00	0.02	3.41%	0.99
1990-2000	9	138,511	141,422	1.03	158,200	166,800	1.01	0.02	4.07%	1.02
2000-2016	43	219,544	217,544	0.99	219,000	210,600	1.00	0.02	2.63%	0.99
		150,426	149,736	1.00	123,000	122,200	1.00	0.02	3.18%	1.00

Parcel Detail by Actual Year Built
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Intrnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
107442	0-1900	42/ 4/ 4/ /	78 SCHOOL ST U-1	0273	1021	1,311	166	12	6/1/2015	315,000	306,500	0.97	1.03	0.03
2774	0-1900	42/ 1/ 7/ /	103 SCHOOL ST U-4	0223	1021	1,341	136	18	6/13/2016	195,000	193,500	0.99	1.01	0.01
107444	0-1900	42/ 4/ 4/ 1/ /	78 SCHOOL ST U-2	0273	1021	2,076	166	12	6/3/2015	395,000	395,700	1.00	1.00	0.00
107443	0-1900	42/ 4/ 4/ 2/ /	78 SCHOOL ST U-3	0273	1021	1,728	166	12	5/26/2015	375,000	376,300	1.00	1.00	0.00
104990	1900-1930	43/ 10/ 15/ /	80A WARREN ST	0255	1021	1,358	116	32	10/29/2015	115,000	114,100	0.99	1.01	0.00
107503	1900-1930	49/ 1/ 10/ /	94 SCHOOL ST U-1	0274	1021	2,907	116	32	6/10/2016	330,000	328,000	0.99	1.01	0.00
2102	1900-1930	33/ 6/ 8/ /	27 FAYETTE ST U-1	0253	1021	1,345	96	32	9/14/2015	93,500	93,000	0.99	1.01	0.00
10498	1960-1970	116/ 3/ 45/ /	128 LUDON RD U-37F	0217	1021	929	47	21	7/1/2016	65,000	64,600	0.99	1.01	0.00
5562	1970-1980	302/Z 98/ 8/ 1/ /	25 AMOSKEAG RD	0206	1021	1,022	42	9	4/1/2016	133,500	127,500	0.96	1.05	0.04
5558	1970-1980	302/Z 98/ 12/ 2/ /	24 PISCATAQUA RD	0206	1021	1,050	42	17	8/19/2015	125,000	119,500	0.96	1.05	0.04
5577	1970-1980	302/Z 98/ 19/ 1/ /	13 PISCATAQUA RD	0206	1021	982	42	31	9/28/2015	95,000	93,900	0.99	1.01	0.01
5572	1970-1980	302/Z 98/ 22/ 1/ /	6 AMOSKEAG RD	0206	1021	922	42	31	6/30/2015	90,000	89,900	1.00	1.00	0.00
5566	1970-1980	302/Z 98/ 7/ 2/ /	23 AMOSKEAG RD	0206	1021	1,452	42	31	5/27/2016	125,000	125,000	1.00	1.00	0.00
5538	1970-1980	302/Z 98/ 13/ 2/ /	20 PISCATAQUA RD	0206	1021	1,021	42	9	7/15/2015	136,000	138,400	1.02	0.98	0.02
4196	1970-1980	61/ 2/ 34/ /	15 WYMAN ST U-02	0203	1021	934	37	10	9/8/2015	90,000	96,500	1.07	0.93	0.07
5548	1970-1980	302/Z 98/ 21/ 1/ /	10 AMOSKEAG RD	0206	1021	1,513	42	17	10/28/2015	132,000	155,000	1.17	0.85	0.17
10313	1980-1990	114/K 1/ 87/ /	12 E SIDE DR B4 U-15	0214	1021	667	31	22	8/28/2015	50,700	44,100	0.87	1.15	0.13
5335	1980-1990	204/Z 39/ 4/ 179/ /	120 FISHERVILLE U179	0204	1021	1,000	30	12	5/19/2016	90,000	79,500	0.88	1.13	0.12
12773	1980-1990	144/P 26/ 12/ 87/ /	57 MODENA DR	0219	1021	1,037	30	12	4/14/2016	118,000	105,100	0.89	1.12	0.11
12770	1980-1990	144/P 26/ 11/ 82/ /	82 MODENA DR	0219	1021	1,201	30	7	5/27/2016	133,000	119,400	0.90	1.11	0.10
5181	1980-1990	204/Z 39/ 2/ 56/ /	120 FISHERVILLE U056	0204	1021	885	30	12	6/14/2016	102,900	93,500	0.91	1.10	0.09
9164	1980-1990	111/B 3/ 58/ /	84 BRANCH TPK U-039	0211	1021	1,428	28	19	6/27/2016	167,000	151,900	0.91	1.10	0.09
13424	1980-1990	144/P 66/ 2/ 47/ /	45 MILLSTREAM LN	0220	1021	1,202	28	19	6/15/2016	108,000	101,100	0.94	1.07	0.06
12584	1980-1990	144/P 26/ 37/ 267/ /	16 PAVILLION DR	0219	1021	1,227	30	7	4/18/2016	129,900	123,000	0.95	1.06	0.05
9133	1980-1990	111/B 3/ 27/ /	84 BRANCH TPK U-008	0211	1021	1,557	28	6	6/10/2016	189,000	179,700	0.95	1.05	0.05
11343	1980-1990	121/B 2/ 18/ /	207 MOUNTAIN RD	0218	1021	2,141	35	9	6/30/2015	345,000	328,700	0.95	1.05	0.05
3089	1980-1990	46/ 2/ 13/ /	9 COURT ST	0202	1021	994	33	28	5/4/2015	104,900	100,200	0.96	1.05	0.04
8764	1980-1990	110/C 3/ 104/ /	58 BRANCH TPK U2-3	0210	1021	1,296	30	21	6/1/2016	101,100	96,600	0.96	1.05	0.04

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4181	1980-1990	61/ 2/ 18/ /	15 WYMAN ST U-12	0203	1021	940	36	25	9/16/2015	84,000	80,400	0.96	1.04	0.04
4216	1980-1990	61/ 2/ 55/ /	15 WYMAN ST U-58	0203	1021	1,026	34	24	4/20/2015	87,000	83,400	0.96	1.04	0.04
10212	1980-1990	114/J 2/ 70/ /	169 PORTSMOUTH U-189	0213	1021	1,332	29	20	7/1/2015	149,600	144,100	0.96	1.04	0.04
12724	1980-1990	144/P 26/ 8/59 /	34 MODENA DR	0219	1021	1,091	30	12	1/21/2016	112,000	107,900	0.96	1.04	0.04
12669	1980-1990	144/P 26/ 20/146 /	7 BLUFFS DR	0219	1021	1,091	31	13	7/1/2016	112,000	108,000	0.96	1.04	0.04
12716	1980-1990	144/P 26/ 62/187 /	6 WHITTAKER CR	0219	1021	1,708	31	13	5/1/2015	139,000	154,200	0.97	1.03	0.03
7350	1980-1990	204/Z 34/ 2/13 /	129 FISHERVILLE #013	0208	1021	1,231	31	22	11/16/2015	116,000	112,500	0.97	1.03	0.03
7495	1980-1990	204/Z 99/ 10/113 /	37 ALICE DR U-113	0209	1021	782	29	20	12/18/2015	68,000	66,000	0.97	1.03	0.03
12674	1980-1990	144/P 26/ 1/8 /	15 CANOE DR	0219	1021	1,119	30	5	11/23/2015	123,900	120,400	0.97	1.03	0.03
5174	1980-1990	204/Z 39/ 2/49 /	120 FISHERVILLE U049	0204	1021	920	30	7	10/2/2015	107,000	104,000	0.97	1.03	0.03
9913	1980-1990	114/D 2/ 23/ /	17 BURNS AV U-02	0221	1021	1,313	34	24	4/28/2016	108,000	105,000	0.97	1.03	0.03
12693	1980-1990	144/P 26/ 6/34 /	17 WHITEWATER DR	0219	1021	1,091	30	5	11/2/2015	120,000	116,800	0.97	1.03	0.03
11103	1980-1990	118/F 2/ 43/ /	10 JENNIFER DR	0238	1021	1,690	29	7	11/24/2015	186,900	182,000	0.97	1.03	0.03
12698	1980-1990	144/P 26/ 6/33 /	19 WHITEWATER DR	0219	1021	1,091	30	12	9/4/2015	114,900	111,900	0.97	1.03	0.03
7369	1980-1990	204/Z 34/ 2/10 /	129 FISHERVILLE #010	0208	1021	1,231	31	22	7/22/2015	115,500	112,500	0.97	1.03	0.03
5219	1980-1990	204/Z 39/ 1/3 /	120 FISHERVILLE U003	0204	1021	971	30	12	5/21/2015	81,000	78,900	0.97	1.03	0.03
12645	1980-1990	144/P 26/ 19/134 /	31 BLUFFS DR	0219	1021	1,119	31	13	5/10/2016	115,000	112,100	0.97	1.03	0.03
5216	1980-1990	204/Z 39/ 2/31 /	120 FISHERVILLE U031	0204	1021	920	30	7	10/26/2015	97,000	94,600	0.98	1.03	0.02
12572	1980-1990	144/P 26/ 35/253 /	56 GREAT FALLS DR	0219	1021	1,119	30	12	6/1/2015	112,000	109,300	0.98	1.02	0.02
12778	1980-1990	144/P 26/ 13/100 /	31 MODENA DR	0219	1021	1,119	30	7	7/10/2015	120,000	117,300	0.98	1.02	0.02
9179	1980-1990	111/B 3/ 74/ /	84 BRANCH TPK U-055	0211	1021	1,421	28	6	6/8/2015	179,900	175,900	0.98	1.02	0.02
5418	1980-1990	203/Z 40/ 7/25 /	25 METALAK DR	0205	1021	1,130	28	19	6/22/2016	120,000	117,400	0.98	1.02	0.02
8765	1980-1990	110/C 3/ 105/ /	58 BRANCH TPK U2-4	0210	1021	1,315	30	7	4/22/2016	125,000	122,300	0.98	1.02	0.02
12610	1980-1990	144/P 26/ 2/14 /	12 WHITEWATER DR	0219	1021	1,091	30	7	11/2/2015	120,000	117,500	0.98	1.02	0.02
9184	1980-1990	111/B 3/ 79/ /	84 BRANCH TPK U-060	0211	1021	1,421	28	5	6/19/2015	182,000	178,700	0.98	1.02	0.02
5221	1980-1990	204/Z 39/ 1/5 /	120 FISHERVILLE U005	0204	1021	682	30	7	6/9/2015	73,000	71,800	0.98	1.02	0.02
10160	1980-1990	114/J 2/ 18/ /	169 PORTSMOUTH U-014	0213	1021	1,305	30	21	3/1/2016	142,900	140,600	0.98	1.02	0.02
12751	1980-1990	144/P 26/ 8/58 /	32 MODENA DR	0219	1021	1,119	30	5	5/29/2015	119,900	118,000	0.98	1.02	0.02
12658	1980-1990	144/P 26/ 17/120 /	59 BLUFFS DR	0219	1021	1,119	31	5	7/16/2015	124,000	122,200	0.99	1.01	0.01
12558	1980-1990	144/P 26/ 32/238 /	48 GREAT FALLS DR	0219	1021	1,091	30	5	6/21/2016	118,000	116,500	0.99	1.01	0.01
7433	1980-1990	204/Z 99/ 5/51 /	37 ALICE DR U-051	0209	1021	986	29	7	6/21/2016	92,000	90,900	0.99	1.01	0.01

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12639	1980-1990	144/P 26/ 19/142 /	19 BLUFFS DR	0219	1021	1,119	31	5	7/27/2015	121,800	120,500	0.99	1.01	0.01
12761	1980-1990	144/P 26/ 8/64 /	44 MODENA DR	0219	1021	1,127	30	7	3/1/2016	121,500	120,300	0.99	1.01	0.01
4213	1980-1990	61/ 2/ 52/ /	15 WYMAN ST U-57	0203	1021	1,026	34	24	6/12/2015	84,200	83,400	0.99	1.01	0.01
10273	1980-1990	114/K 1/ 47/ /	12 E SIDE DR B2 U-23	0214	1021	665	31	22	12/2/2015	41,000	40,700	0.99	1.01	0.01
13385	1980-1990	1442/P 27/ 4/8 /	3 BENTWOOD ST	0220	1021	1,406	29	20	7/31/2015	137,000	136,000	0.99	1.01	0.01
7367	1980-1990	204/Z 34/ 5/28 /	129 FISHERVILLE #028	0208	1021	1,203	31	22	1/12/2016	111,000	110,300	0.99	1.01	0.01
7499	1980-1990	204/Z 99/ 10/117 /	37 ALICE DR U-117	0209	1021	986	29	11	4/29/2016	91,000	90,500	0.99	1.01	0.01
12563	1980-1990	144/P 26/ 33/243 /	11 GREAT FALLS DR	0219	1021	1,091	30	5	4/20/2015	117,000	116,500	1.00	1.00	0.00
4272	1980-1990	61/ 4/ 1/ /	32 HIGHLAND ST U-A	0241	1021	1,483	28	19	6/6/2016	145,000	144,400	1.00	1.00	0.00
10417	1980-1990	115/ 6/ 2/ /	6G HEIGHTS RD	0216	1021	1,262	30	24	6/16/2016	100,100	99,700	1.00	1.00	0.00
11098	1980-1990	118/F 2/ 38/ /	6 SUSAN LN	0238	1021	1,763	29	20	9/22/2015	163,000	162,500	1.00	1.00	0.00
12676	1980-1990	144/P 26/ 6/42 /	1 WHITEWATER DR	0219	1021	1,091	30	12	9/30/2015	110,400	110,100	1.00	1.00	0.00
3796	1980-1990	54/ 1/ 15/ /	1 BEACON ST	0267	1021	830	30	12	9/1/2015	115,500	115,200	1.00	1.00	0.00
4250	1980-1990	61/ 2/ 88/ /	15 WYMAN ST U-33	0203	1021	1,026	33	6	7/31/2015	105,000	104,800	1.00	1.00	0.00
12589	1980-1990	144/P 26/ 47/202 /	14 LOOK OUT CR	0219	1021	1,636	30	12	6/23/2016	154,500	154,300	1.00	1.00	0.00
7498	1980-1990	204/Z 99/ 10/116 /	37 ALICE DR U-116	0209	1021	824	29	7	1/20/2016	84,000	83,900	1.00	1.00	0.00
12729	1980-1990	144/P 26/ 1/6 /	11 CANOE DR	0219	1021	1,119	30	12	7/1/2015	110,000	109,900	1.00	1.00	0.00
11110	1980-1990	118/F 2/ 50/ /	14 JENNIFER DR	0238	1021	1,685	29	7	10/1/2015	182,500	182,400	1.00	1.00	0.00
7382	1980-1990	204/Z 99/ 1/1 /	37 ALICE DR U-001	0209	1021	824	30	12	5/25/2016	77,000	77,000	1.00	1.00	0.00
5194	1980-1990	204/Z 39/ 2/69 /	120 FISHERVILLE U069	0204	1021	921	30	7	4/29/2016	104,000	104,100	1.00	1.00	0.00
8794	1980-1990	110/C 3/ 133/ /	58 BRANCH TPK L-02	0210	1021	2,179	29	11	8/4/2015	180,000	180,300	1.00	1.00	0.00
10170	1980-1990	114/J 2/ 28/ /	169 PORTSMOUTH U-028	0213	1021	1,188	30	12	5/26/2016	131,500	131,800	1.00	1.00	0.00
10203	1980-1990	114/J 2/ 61/ /	169 PORTSMOUTH U-180	0213	1021	1,351	29	20	2/29/2016	145,000	145,400	1.00	1.00	0.00
10223	1980-1990	114/J 2/ 81/ /	169 PORTSMOUTH U-196	0213	1021	2,123	29	20	12/7/2015	200,000	200,600	1.00	1.00	0.00
5175	1980-1990	204/Z 39/ 2/50 /	120 FISHERVILLE U050	0204	1021	920	30	12	7/1/2015	97,000	97,400	1.00	1.00	0.00
7407	1980-1990	204/Z 99/ 3/25 /	37 ALICE DR U-025	0209	1021	824	29	11	6/15/2015	77,500	77,900	1.01	0.99	0.01
12663	1980-1990	144/P 26/ 54/195 /	1 WHITTAKER CR	0219	1021	1,644	30	12	2/8/2016	152,000	153,200	1.01	0.99	0.01
9148	1980-1990	111/B 3/ 42/ /	84 BRANCH TPK U-023	0211	1021	1,557	28	19	4/8/2016	152,000	153,300	1.01	0.99	0.01
12752	1980-1990	144/P 26/ 11/80 /	86 MODENA DR	0219	1021	1,229	30	7	9/28/2015	122,600	123,800	1.01	0.99	0.01
12659	1980-1990	144/P 26/ 16/119 /	61 BLUFFS DR	0219	1021	1,091	31	8	6/10/2015	115,000	116,300	1.01	0.99	0.01
7354	1980-1990	204/Z 34/ 8/49 /	129 FISHERVILLE #049	0208	1021	1,231	31	13	11/16/2015	120,000	121,800	1.01	0.99	0.01

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12673	1980-1990	144/P 26/ 3/15 /	14 WHITEWATER DR	0219	1021	1,123	30	7	5/4/2015	117,000	118,800	1.02	0.98	0.02
13382	1980-1990	1442/P 27/ 1/5 /	19 MILLSTREAM LN	0220	1021	1,426	29	20	11/17/2015	135,000	137,200	1.02	0.98	0.02
8767	1980-1990	110/C 3/ 107 / /	58 BRANCH TPK U3-2	0210	1021	1,296	30	21	9/2/2015	95,000	96,600	1.02	0.98	0.02
12620	1980-1990	144/P 26/ 25/176 /	16 VINTON DR	0219	1021	1,202	31	13	2/9/2016	109,000	111,200	1.02	0.98	0.02
12622	1980-1990	144/P 26/ 25/174 /	12 VINTON DR	0219	1021	1,230	31	8	12/10/2015	117,000	119,400	1.02	0.98	0.02
9180	1980-1990	111/B 3/ 75 / /	84 BRANCH TPK U-036	0211	1021	1,459	28	10	6/29/2015	169,000	172,600	1.02	0.98	0.02
9154	1980-1990	111/B 3/ 48 / /	84 BRANCH TPK U-029	0211	1021	1,583	28	10	10/19/2015	170,000	174,100	1.02	0.98	0.02
12692	1980-1990	144/P 26/ 6/38 /	9 WHITEWATER DR	0219	1021	1,091	30	5	10/19/2015	114,900	117,700	1.02	0.98	0.02
12529	1980-1990	144/P 26/ 27/209 /	2 GREAT FALLS DR	0219	1021	1,119	30	7	2/19/2016	115,000	117,900	1.03	0.98	0.03
7518	1980-1990	204/Z 99/ 12/136 /	37 ALICE DR U-136	0209	1021	986	29	5	12/14/2015	90,500	92,800	1.03	0.98	0.03
7331	1980-1990	204/Z 34/ 3/21 /	129 FISHERVILLE #021	0208	1021	1,231	31	13	5/16/2016	121,000	124,300	1.03	0.97	0.03
12690	1980-1990	144/P 26/ 3/17 /	18 WHITEWATER DR	0219	1021	1,091	30	12	4/21/2015	104,900	107,900	1.03	0.97	0.03
12804	1980-1990	144/P 26/ 7/46 /	8 MODENA DR	0219	1021	1,091	30	7	8/24/2015	110,000	113,500	1.03	0.97	0.03
13416	1980-1990	144/P 66/ 1/39 /	29 MILLSTREAM LN	0220	1021	1,210	28	19	10/29/2015	101,000	104,400	1.03	0.97	0.03
7460	1980-1990	204/Z 99/ 7/78 /	37 ALICE DR U-078	0209	1021	824	29	20	9/2/2015	67,500	70,000	1.04	0.96	0.04
12616	1980-1990	144/P 26/ 21/152 /	17 VINTON DR	0219	1021	1,091	31	8	12/23/2015	110,000	114,600	1.04	0.96	0.04
12672	1980-1990	144/P 26/ 23/999 /	28 BLUFFS DR	0219	1021	1,225	31	8	8/14/2015	116,600	121,600	1.04	0.96	0.04
12697	1980-1990	144/P 26/ 7/44 /	4 MODENA DR	0219	1021	1,091	30	12	7/6/2015	102,000	107,400	1.05	0.95	0.05
7462	1980-1990	204/Z 99/ 7/80 /	37 ALICE DR U-080	0209	1021	824	29	20	2/26/2016	67,500	72,100	1.07	0.94	0.07
5158	1980-1990	204/Z 39/ 2/34 /	120 FISHERVILLE U034	0204	1021	884	30	7	9/24/2015	95,000	103,400	1.09	0.92	0.09
12539	1980-1990	144/P 26/ 28/219 /	22 GREAT FALLS DR	0219	1021	1,091	30	7	1/13/2016	105,000	114,600	1.09	0.92	0.09
12732	1980-1990	144/P 26/ 12/88 /	55 MODENA DR	0219	1021	1,084	30	5	4/27/2015	106,000	116,500	1.10	0.91	0.10
5206	1980-1990	204/Z 39/ 2/81 /	120 FISHERVILLE U081	0204	1021	703	30	7	1/15/2016	72,000	80,400	1.12	0.90	0.12
7517	1980-1990	204/Z 99/ 12/135 /	37 ALICE DR U-135	0209	1021	986	29	20	9/4/2015	70,000	78,300	1.12	0.89	0.12
5245	1980-1990	204/Z 39/ 1/29 /	120 FISHERVILLE U029	0204	1021	1,000	30	7	3/1/2016	82,500	92,400	1.12	0.89	0.12
12711	1980-1990	144/P 26/ 5/31 /	23 WHITEWATER DR	0219	1021	1,091	30	12	7/8/2015	95,000	107,400	1.13	0.88	0.13
5164	1980-1990	204/Z 39/ 2/39 /	120 FISHERVILLE U039	0204	1021	723	30	7	12/17/2015	73,500	89,500	1.22	0.82	0.22
9271	1990-2000	111/B 3/ 168 / /	84 BRANCH TPK U-100	0211	1021	1,560	23	7	8/25/2015	184,000	177,200	0.96	1.04	0.05
5266	1990-2000	204/Z 39/ 3/110 /	120 FISHERVILLE U110	0204	1021	920	24	8	12/16/2015	95,000	93,500	0.98	1.02	0.03
5290	1990-2000	204/Z 39/ 3/134 /	120 FISHERVILLE U134	0204	1021	885	24	8	11/9/2015	97,500	96,800	0.99	1.01	0.02

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9256	1990-2000	111/B 3/ 213/ /	84 BRANCH TPK U-134	0211	1021	1,633	19	10	7/31/2015	175,000	175,400	1.00	1.00	0.01
5269	1990-2000	204/Z 39/ 3/113 /	120 FISHERVILLE U113	0204	1021	885	24	8	6/30/2015	97,000	97,700	1.01	0.99	0.00
9265	1990-2000	111/B 3/ 192/ /	84 BRANCH TPK U-143	0211	1021	1,560	21	4	8/24/2015	179,900	182,000	1.01	0.99	0.00
9212	1990-2000	111/B 3/ 107/ /	84 BRANCH TPK U-088	0211	1021	1,574	24	8	5/20/2015	172,500	176,600	1.02	0.98	0.01
9264	1990-2000	111/B 3/ 191/ /	84 BRANCH TPK U-142	0211	1021	1,560	21	12	1/20/2016	158,200	166,800	1.05	0.95	0.04
5254	1990-2000	204/Z 39/ 3/98 /	120 FISHERVILLE U098	0204	1021	884	24	4	12/3/2015	87,500	106,800	1.22	0.82	0.21

101337	2000-2016	291/Z 1/ 21/ /	57 PLYMOUTH DR	0226	1021	2,072	14	8	4/12/2016	242,000	202,400	0.84	1.20	0.16
104816	2000-2016	312/Z 4/ 13/2 /	13 CABERNET DR U-2	0252	1021	1,653	9	6	6/27/2016	205,000	187,300	0.91	1.09	0.09
104833	2000-2016	312/Z 4/ 3/1 /	3 CABERNET DR U-1	0252	1021	1,701	11	6	6/10/2016	203,500	191,100	0.94	1.06	0.06
105247	2000-2016	393/Z 113/ 39/4 /	35 CALLAWAY DR U-4	0258	1021	2,039	2	0	4/7/2016	239,900	227,200	0.95	1.06	0.05
104786	2000-2016	312/Z 4/ 31/1 /	31 CABERNET DR U-1	0252	1021	1,660	11	6	12/2/2015	200,500	191,600	0.96	1.05	0.04
104748	2000-2016	312/Z 4/ 34/3 /	34 CABERNET DR U-3	0252	1021	1,652	11	6	4/28/2015	194,900	186,300	0.96	1.05	0.04
101353	2000-2016	291/Z 1/ 37/ /	49 SONGBIRD DR	0226	1021	1,648	14	8	5/18/2016	217,500	208,600	0.96	1.04	0.04
11477	2000-2016	122/C 1/ 3/ /	31 MISTY OAK DR	0261	1021	2,555	10	6	12/1/2015	342,000	328,100	0.96	1.04	0.04
101325	2000-2016	291/Z 1/ 9/ /	42 PLYMOUTH DR	0226	1021	1,740	14	3	7/10/2015	219,900	211,400	0.96	1.04	0.04
105544	2000-2016	202/Z 6/ 62/ /	14 NICKERSON DR	0264	1021	1,621	2	0	7/15/2015	236,900	228,800	0.97	1.04	0.03
102680	2000-2016	110/L 1/ 3/ /	33 MULBERRY ST U-3	0232	1021	1,419	12	7	5/25/2016	175,000	169,500	0.97	1.03	0.03
104776	2000-2016	312/Z 4/ 8/1 /	8 CABERNET DR U-1	0252	1021	1,659	9	6	6/10/2015	192,900	187,700	0.97	1.03	0.03
102720	2000-2016	110/L 1/ 43/ /	48 MULBERRY ST U-2	0232	1021	1,419	12	7	5/23/2016	169,500	165,300	0.98	1.03	0.02
105623	2000-2016	123/A 1/ 15/ /	38 VICTORIAN LN	0266	1021	1,574	3	0	7/28/2015	249,900	247,300	0.99	1.01	0.01
102698	2000-2016	110/L 1/ 21/ /	65 MULBERRY ST U-1	0232	1021	1,507	12	7	10/6/2015	175,000	173,400	0.99	1.01	0.01
105397	2000-2016	122/C 1/ 5/ /	35 MISTY OAK DR	0261	1021	2,735	10	6	7/23/2015	350,000	346,900	0.99	1.01	0.01
105253	2000-2016	393/Z 113/ 33/3 /	21 CAMELIA AV U-3	0258	1021	2,033	10	6	9/15/2015	219,000	217,800	0.99	1.01	0.01
106021	2000-2016	90/ 1/ 21/ /	10 SAGAMORE CT	0269	1021	1,986	2	0	1/25/2016	284,900	283,800	1.00	1.00	0.00
105266	2000-2016	393/Z 113/ 20/3 /	9 CAMELIA AV U-3	0258	1021	2,039	10	6	6/10/2016	229,400	228,700	1.00	1.00	0.00
102704	2000-2016	110/L 1/ 27/ /	69 MULBERRY ST U-3	0232	1021	1,419	12	7	5/18/2016	170,000	169,500	1.00	1.00	0.00
105559	2000-2016	202/Z 6/ 47/ /	10 JONATHAN DR	0264	1021	1,941	3	0	2/8/2016	226,700	226,100	1.00	1.00	0.00
105396	2000-2016	122/C 1/ 6/ /	37 MISTY OAK DR	0261	1021	2,691	9	6	10/16/2015	350,000	349,300	1.00	1.00	0.00
101360	2000-2016	291/Z 1/ 44/ /	32 SONGBIRD DR	0226	1021	2,301	14	8	10/28/2015	248,000	247,900	1.00	1.00	0.00
106024	2000-2016	90/ 1/ 28/ /	7 YORKSHIRE LN	0269	1021	1,933	2	0	6/18/2015	269,000	269,200	1.00	1.00	0.00

Parcel Detail by Actual Year Built
CONCORD, NH

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Intrnl ID	AYBGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
105566	2000-2016	202/Z 6/ 40/ /	17 NICKERSON DR	0264	1021	1,860	2	0	11/4/2015	230,100	230,300	1.00	1.00	0.00
105254	2000-2016	393/Z 113/ 32/2 /	21 CAMELIA AV U-2	0258	1021	2,031	10	6	8/3/2015	219,000	219,400	1.00	1.00	0.00
101322	2000-2016	291/Z 1/ 5/ /	20 PLYMOUTH DR	0226	1021	2,050	13	3	6/23/2016	265,000	265,500	1.00	1.00	0.00
5680	2000-2016	291/Z 1/ 1/ /	4 PLYMOUTH DR	0226	1021	2,348	15	8	6/16/2015	252,500	253,200	1.00	1.00	0.00
101900	2000-2016	301/Z 35/ A1 /	45 BOG RD U-A1	0227	1021	1,147	13	7	7/31/2015	128,000	128,500	1.00	1.00	0.00
105549	2000-2016	202/Z 6/ 57/ /	4 NICKERSON DR	0264	1021	1,865	2	0	9/21/2015	229,900	230,800	1.00	1.00	0.00
9921	2000-2016	114/D 2/ 31/ /	19 BURNS AV U-04	0221	1021	1,283	13	3	12/22/2015	123,000	123,600	1.00	1.00	0.00
102686	2000-2016	110/L 1/ 9/ /	47 MULBERRY ST U-1	0232	1021	1,507	12	7	12/2/2015	174,000	176,000	1.01	0.99	0.01
105625	2000-2016	123/A 1/ 13/ /	31 VICTORIAN LN	0266	1021	1,735	3	0	5/23/2016	235,000	238,500	1.01	0.99	0.01
101345	2000-2016	291/Z 1/ 29/ /	21 SONGBIRD DR	0226	1021	1,595	14	3	6/29/2015	230,000	233,500	1.02	0.99	0.02
105391	2000-2016	122/C 1/ 11/ /	47 MISTY OAK DR	0261	1021	2,644	10	6	9/8/2015	338,000	345,600	1.02	0.98	0.02
104729	2000-2016	312/Z 4/ 38/2 /	5 MERLOT CT U-2	0252	1021	1,644	10	6	9/30/2015	182,000	186,600	1.03	0.98	0.03
104710	2000-2016	312/Z 4/ 1/ /	1 CABERNET DR U-1	0252	1021	1,708	11	6	11/2/2015	205,000	210,600	1.03	0.97	0.03
104788	2000-2016	312/Z 4/ 29/3 /	29 CABERNET DR U-3	0252	1021	1,752	11	6	2/22/2016	185,000	190,900	1.03	0.97	0.03
102695	2000-2016	110/L 1/ 18/ /	61 MULBERRY ST U-2	0232	1021	1,419	12	3	2/29/2016	171,000	176,700	1.03	0.97	0.03
104794	2000-2016	312/Z 4/ 27/1 /	27 CABERNET DR U-1	0252	1021	1,660	11	6	5/31/2016	180,000	187,800	1.04	0.96	0.04
102737	2000-2016	110/L 1/ 60/ /	40 MULBERRY ST U-1	0232	1021	1,572	12	7	8/10/2015	171,000	179,500	1.05	0.95	0.05
104743	2000-2016	312/Z 4/ 37/4 /	4 MERLOT CT U-4	0252	1021	1,660	9	6	11/13/2015	196,500	207,300	1.05	0.95	0.05
9901	2000-2016	114/D 2/ 10/ /	19 BURNS AV U-01	0221	1021	1,304	13	3	4/28/2015	114,000	124,900	1.10	0.91	0.10

Summary by Actual Year Built
CONCORD, NH

10/25/2016

AYBGroup	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
0-1900	28	249,489	244,679	0.99	234,000	224,700	0.99	0.05	6.02%	0.98
1900-1930	26	215,008	212,546	1.00	218,250	204,850	1.04	0.06	7.36%	0.99
1930-1940	1	265,000	234,300	0.88	265,000	234,300	0.88	0.00	0.00%	0.88
1940-1950	1	237,600	204,300	0.86	237,600	204,300	0.86	0.00	0.00%	0.86
1980-1990	1	250,000	203,500	0.81	250,000	203,500	0.81	0.00	0.00%	0.81
		233,833	228,409	0.99	227,400	217,400	1.00	0.05	7.42%	0.98

Parcel Detail by Actual Year Built
CONCORD, NH

10/25/2016

Intnl ID	AVBGGroup	MBLU	Location	Land Nbrhd	Use Code	Est Area	Est Age	Est Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6947	0-1900	39/Z 1/1/1	72 HUTCHINS ST	0108	1040	2,658	256	27	7/27/2015	279,000	206,400	0.74	1.35	0.25
12117	0-1900	0543/P 29/1/1	31 MERRIMACK ST	0110	105R	2,988	136	27	12/1/2015	250,000	203,600	0.81	1.23	0.18
3356	0-1900	47/ 6/ 5/1	9 UNION ST	0106	1040	2,842	136	27	5/15/2015	205,000	182,800	0.89	1.12	0.10
3866	0-1900	54/ 6/ 3/1	26 BEACON ST	0105	105R	3,812	131	13	9/1/2015	375,000	338,500	0.90	1.11	0.09
1146	0-1900	19/ 7/ 3/1	109-111 SOUTH ST	0101	1040	3,342	152	19	8/18/2015	296,000	270,800	0.91	1.09	0.08
3331	0-1900	47/ 4/ 3/1	82 RUMFORD ST	0106	1040	3,142	144	27	9/22/2015	235,000	218,500	0.93	1.08	0.06
3899	0-1900	54/ 7/ 21/1	25 FRANKLIN ST	0106	1040	2,781	156	27	9/17/2015	233,000	219,300	0.94	1.06	0.05
4043	0-1900	60/ 1/ 12/1	13-15 WALKER ST	0106	1040	2,807	146	27	8/21/2015	209,000	198,200	0.95	1.05	0.04
1672	0-1900	29/ 4/ 3/1	25 GROVE ST	0102	1040	2,812	126	19	8/19/2015	250,000	242,600	0.97	1.03	0.02
2934	0-1900	44/ 2/ 10/1	56 N SPRING ST	0106	105R	3,264	136	19	10/27/2015	285,300	277,800	0.97	1.03	0.02
4082	0-1900	60/ 3/ 5/1	26 FRANKLIN ST	0106	1040	4,289	171	19	6/30/2015	380,000	370,900	0.98	1.02	0.01
4577	0-1900	58/Z 18/1/1	256-258 N STATE ST	0106	1040	3,058	146	37	6/1/2016	200,000	196,200	0.98	1.02	0.01
12919	0-1900	1424/P 36/1/1	75 HIGH ST	0110	1040	3,219	130	27	7/27/2015	232,000	230,100	0.99	1.01	0.00
1917	0-1900	32/ 1/ 6/1	36 THORNDIKE ST	0102	1040	2,378	126	37	5/9/2016	159,000	158,100	0.99	1.01	0.00
3891	0-1900	54/ 7/ 13/1	36-38 JACKSON ST	0106	1040	3,317	126	27	4/22/2016	204,700	203,700	1.00	1.00	0.01
2050	0-1900	33/ 3/ 2/1	29 SOUTH ST	0102	105R	3,894	126	37	12/28/2015	215,000	214,300	1.00	1.00	0.01
2852	0-1900	43/ 5/ 4/1	81 SCHOOL ST	0104	1040	4,136	146	27	2/12/2016	361,000	360,100	1.00	1.00	0.01
1659	0-1900	29/ 3/ 4/1	36-38 DOWNING ST	0102	1040	3,499	141	27	8/10/2015	217,500	217,400	1.00	1.00	0.01
11191	0-1900	120/ 1/ 14/1	151 OAK HILL RD	0111	1040	4,774	226	19	6/30/2015	368,900	372,400	1.01	0.99	0.02
2691	0-1900	41/ 1/ 9/1	109-109.5 WARREN ST	0104	1040	3,064	126	27	7/1/2015	239,900	243,300	1.01	0.99	0.02
3430	0-1900	48/ 3/ 8/1	80 CENTRE ST	0105	105R	3,715	156	27	6/17/2016	290,000	300,200	1.04	0.97	0.05
5857	0-1900	83/ 2/ 2/1	5-7 MILL ST	0112	1090	1,290	126	46	6/27/2016	168,000	175,200	1.04	0.96	0.05
2013	0-1900	33/ 1/ 7/1	9 MONROE ST	0102	111R	3,291	131	27	4/1/2015	225,000	235,000	1.04	0.96	0.05
12113	0-1900	0534/P 49/1/1	53-55 MERRIMACK ST	0110	105R	3,833	166	27	10/1/2015	200,000	214,900	1.07	0.93	0.08
5741	0-1900	81/ 2/ 5/1	32 EASTMAN ST	0112	105R	3,808	126	27	6/25/2015	270,000	295,100	1.09	0.91	0.10
1166	0-1900	20/ 1/ 18/1	114 SOUTH ST	0101	1040	3,336	156	27	5/23/2016	231,600	254,600	1.10	0.91	0.11
2247	0-1900	35/ 6/ 12/1	27 S STATE ST	0102	1040	2,460	126	27	4/20/2015	165,800	184,100	1.11	0.90	0.12
2952	0-1900	44/ 3/ 18/1	67-69 SCHOOL ST	0106	111R	4,045	136	27	8/31/2015	240,000	266,900	1.11	0.90	0.12
2866	1900-1930	43/ 7/ 9/1	17 HANOVER ST	0106	111R	3,485	116	19	10/26/2015	345,000	263,100	0.76	1.31	0.28
3921	1900-1930	55/ 1/ 11/1	15 WASHINGTON ST	0106	1040	2,127	116	27	6/17/2016	205,900	168,700	0.82	1.22	0.22

Parcel Detail by Actual Year Built
CONCORD, NH

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Intnl ID	AYBGroup	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4443	1900-1930	583/Z 73///	26 PENACOOK ST	0106	1040	2,411	102	27	7/28/2015	224,000	192,300	0.86	1.16	0.18
4796	1900-1930	392/Z 71///	520 N STATE ST	0107	1040	2,882	116	27	4/21/2016	227,400	201,600	0.89	1.13	0.15
12305	1900-1930	1421/P 56///	38 HIGH ST	0110	1040	3,047	116	27	12/4/2015	224,900	204,700	0.91	1.10	0.13
4193	1900-1930	61/ 2/ 30/ /	119 RUMFORD ST	0105	1040	3,059	116	27	2/1/2016	250,000	232,500	0.93	1.08	0.11
4140	1900-1930	60/ 7/ 16/ /	19 ALBIN ST	0106	1040	2,478	106	19	4/3/2015	218,000	203,900	0.94	1.07	0.10
1340	1900-1930	23/ 1/ 8/ /	16 BADGER ST	0115	1040	2,523	116	19	7/20/2015	225,000	212,400	0.94	1.06	0.10
3686	1900-1930	53/ 2/ 3/ /	87 RUMFORD ST	0105	111R	4,192	116	27	5/31/2016	305,000	290,000	0.95	1.05	0.09
1628	1900-1930	29/ 1/ 7/ /	48 WEST ST	0102	1040	4,009	116	27	9/28/2015	264,900	256,500	0.97	1.03	0.07
2724	1900-1930	41/ 4/ 4/ /	7-9 HOLT ST	0104	1040	3,467	116	27	3/15/2016	264,000	263,300	1.00	1.00	0.04
3994	1900-1930	56/ 2/ 8/ /	2 HERBERT ST	0106	1040	1,438	116	27	3/21/2016	125,000	128,800	1.03	0.97	0.01
3913	1900-1930	55/ 1/ 3/ /	14 CHAPEL ST	0106	1040	2,163	116	37	4/30/2015	145,000	149,800	1.03	0.97	0.01
3941	1900-1930	55/ 3/ 2/ /	5-7 PEARL ST	0106	1040	3,054	116	27	4/22/2016	179,900	187,100	1.04	0.96	0.00
4644	1900-1930	491/Z 16///	370-372 N STATE ST	0107	111R	4,138	116	27	3/3/2016	255,000	267,200	1.05	0.95	0.01
3366	1900-1930	47/ 6/ 15/ /	52 CENTRE ST	0106	111R	3,048	116	27	4/22/2016	194,900	205,000	1.05	0.95	0.01
2423	1900-1930	37/ 3/ 11/ /	84 PLEASANT ST	0104	111R	4,864	116	27	5/6/2016	275,000	289,900	1.05	0.95	0.01
2883	1900-1930	43/ 8/ 7/ /	53 N SPRING ST	0106	105R	2,531	116	27	4/22/2016	190,500	201,600	1.06	0.94	0.02
3858	1900-1930	54/ 5/ 7/ /	27 TIREMONT ST	0106	1040	2,013	116	37	6/23/2015	122,000	129,500	1.06	0.94	0.02
12821	1900-1930	1413/P 5///	61 WASHINGTON ST	0110	1040	2,677	113	27	4/1/2016	190,000	201,900	1.06	0.94	0.02
12883	1900-1930	1431/P 9///	20-24 LILAC ST	0110	105R	3,820	106	27	6/15/2015	218,500	233,400	1.07	0.94	0.03
6572	1900-1930	97/ 3/ 6/ /	14-16 FRISK RD	0103	1040	2,932	96	27	8/3/2015	232,400	252,500	1.09	0.92	0.05
1949	1900-1930	32/ 3/ 3/ /	44 SOUTH ST	0102	1040	3,209	106	27	7/30/2015	204,000	221,700	1.09	0.92	0.05
896	1900-1930	12/ 4/ 18/ /	23-25 HOLLY ST	0115	1040	3,300	96	37	9/30/2015	198,900	221,500	1.11	0.90	0.07
2425	1900-1930	37/ 3/ 13/ /	4 MERRIMACK ST	0104	105R	3,252	116	46	6/3/2016	175,000	195,600	1.12	0.89	0.08
3780	1900-1930	53/ 6/ 11/ /	61-63 FRANKLIN ST	0105	1040	2,537	116	46	3/24/2016	130,000	151,700	1.17	0.86	0.13
1400	1930-1940	23/ 4/ 1/ /	1-3 DUNKLEE ST	0115	1040	2,538	80	27	4/24/2015	265,000	234,300	0.88	1.13	0.00
2484	1940-1950	39/ 1/ 9/ /	14-16 REDINGTON RD	0101	1040	2,454	71	27	12/22/2015	237,600	204,300	0.86	1.16	0.00
3854	1980-1990	54/ 5/ 3/ /	22-24 JACKSON ST	0106	1040	2,620	36	15	7/1/2016	250,000	203,500	0.81	1.23	0.00

Summary by Actual Year Built
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10/25/2016

AYBGroup	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
1960-1970	5	29,300	26,480	1.00	26,500	26,900	1.00	0.07	15.80%	0.90
1970-1980	24	32,550	31,721	1.03	23,500	23,100	0.99	0.14	15.15%	0.97
1980-1990	11	31,227	32,691	1.06	28,500	30,400	1.05	0.07	9.35%	1.05
1990-2000	6	40,817	43,700	1.08	35,950	45,000	0.99	0.06	14.81%	1.07
2000-2016	19	84,588	81,137	0.94	56,000	52,200	0.96	0.04	6.47%	0.96
		48,050	47,032	1.01	38,000	38,100	0.99	0.07	12.20%	0.98

Parcel Detail by Actual Year Built
CONCORD, NH

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Intnl ID	AVBGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp	
8456	1960-1970	110/ 2/A 263/ /	3 PINEWOOD TR	0311	1031	824	47	35	6/30/2015	45,000	30,300	0.67	1.49	0.33
8432	1960-1970	110/ 2/A 239/ /	14 KOZY TR	0311	1031	862	47	40	9/29/2015	48,500	45,000	0.93	1.08	0.07
8499	1960-1970	110/ 2/A 306/ /	10 RIVERVIEW LN	0311	1031	773	48	56	9/29/2015	16,500	16,500	1.00	1.00	0.00
8260	1960-1970	110/ 2/A 71/ /	10 CRESTWOOD DR	0311	1031	885	52	47	7/17/2015	26,500	26,900	1.02	0.99	0.02
298	1960-1970	5/ 2/A 58/ /	24 LONGMEADOW DR	0310	103U	749	50	24	8/3/2015	10,000	13,700	1.37	0.73	0.37

8326	1970-1980	110/ 2/A 137/ /	54 FAIRFIELD DR	0311	1031	1,139	42	31	9/30/2015	80,000	54,700	0.68	1.46	0.31
8407	1970-1980	110/ 2/A 214/ /	37 HIGHRIDGE TR	0311	1031	690	46	39	7/23/2015	44,500	34,000	0.76	1.31	0.23
8297	1970-1980	110/ 2/A 108/ /	16 FAIRFIELD DR	0311	1031	1,035	43	51	5/20/2015	27,500	22,900	0.83	1.20	0.16
279	1970-1980	5/ 2/A 39/ /	5 LONGMEADOW DR	0310	103U	601	45	19	12/22/2015	16,000	13,600	0.85	1.18	0.14
8334	1970-1980	110/ 2/A 145/ /	63 FAIRFIELD DR	0311	1031	1,251	37	32	6/7/2016	61,900	52,700	0.85	1.17	0.14
7037	1970-1980	301/ 2/ 27/ 81/ /	11 CHANCELOR DR	0306	1031	901	41	36	5/10/2016	18,500	16,600	0.90	1.11	0.09
8307	1970-1980	110/ 2/A 118/ /	26 FAIRFIELD DR	0311	1031	1,288	42	37	5/25/2016	76,000	69,300	0.91	1.10	0.08
8227	1970-1980	110/ 2/A 38/ /	26 CENTERWOOD DR	0311	1031	1,038	46	39	6/24/2015	58,000	53,900	0.93	1.08	0.06
8478	1970-1980	110/ 2/A 285/ /	26 PINEWOOD TR	0311	1031	834	40	48	9/1/2015	25,000	23,300	0.93	1.07	0.06
8444	1970-1980	110/ 2/A 251/ /	14 LANTERN LN	0311	1031	1,078	45	40	8/6/2015	35,500	34,400	0.97	1.03	0.02
3235	1970-1980	59/ 2/ 15/ 32/ /	13 STEVENS DR	0308	1031	819	42	37	6/26/2015	16,000	15,600	0.97	1.03	0.02
249	1970-1980	5/ 2/A 9/ /	24 HAZEL DR	0310	103U	1,174	45	19	4/4/2016	22,000	21,700	0.99	1.01	0.00
7114	1970-1980	301/ 2/ 27/ 52/ /	40 N EMPEROR DR	0306	1031	902	39	47	4/1/2015	15,000	14,800	0.99	1.01	0.00
8120	1970-1980	109/ 2/B 14/ /	192 MANCHESTER L014	0303	1031	845	46	68	12/5/2015	8,000	7,900	0.99	1.01	0.00
8423	1970-1980	110/ 2/A 230/ /	16 JUNIPER LN	0311	1031	1,177	40	35	11/3/2015	45,000	44,700	0.99	1.01	0.00
3260	1970-1980	59/ 2/ 15/ 20/ /	36B STEVENS DR	0308	1031	676	46	54	11/12/2015	6,200	6,800	1.10	0.91	0.11
8347	1970-1980	110/ 2/A 158/ /	82 FAIRFIELD DR	0311	1031	1,303	39	34	6/14/2016	61,600	69,900	1.13	0.88	0.14
7057	1970-1980	301/ 2/ 27/ 24/ /	18 DUKE LN	0306	1031	1,279	43	51	4/27/2015	16,000	18,500	1.16	0.86	0.17
8342	1970-1980	110/ 2/A 153/ /	72 FAIRFIELD DR	0311	1031	1,330	39	32	9/14/2015	62,000	73,500	1.19	0.84	0.20
8329	1970-1980	110/ 2/A 140/ /	57 FAIRFIELD DR	0311	1031	1,077	42	37	5/1/2015	27,000	32,900	1.22	0.82	0.23
7136	1970-1980	301/ 2/ 27/ 28/ /	20 REX DR	0306	1031	1,045	40	35	8/31/2015	16,000	19,700	1.23	0.81	0.24
247	1970-1980	5/ 2/A 7/ /	22 HAZEL DR	0310	103U	775	43	17	12/7/2015	13,000	16,400	1.26	0.79	0.27
8300	1970-1980	110/ 2/A 111/ /	19 FAIRFIELD DR	0311	1031	937	43	38	6/4/2015	20,000	27,100	1.35	0.74	0.36
7033	1970-1980	301/ 2/ 27/ 104/ /	3 CHANCELOR DR	0306	1031	859	37	45	6/17/2016	10,500	16,400	1.56	0.64	0.57

Parcel Detail by Actual Year Built
CONCORD, NH

10/25/2016

Intrnl ID	AVBGGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
8451	1980-1990	110/ 2/A 258/ /	3 OVERLOOK TR	0311	1031	984	36	31	5/2/2016	48,000	41,700	0.87	1.15	0.18
7155	1980-1990	301/Z 27/ 114/ /	5 S EMPEROR DR	0306	1031	1,003	34	29	9/28/2015	26,000	23,500	0.90	1.11	0.15
7129	1980-1990	301/Z 27/ 131/ /	13 REX DR	0306	1031	982	35	30	8/24/2015	21,000	20,100	0.96	1.04	0.09
5035	1980-1990	301/Z 8/ 35/ /	107 FISHERVILLE L035	0305	1031	957	33	28	4/11/2016	30,000	30,000	1.00	1.00	0.05
7541	1980-1990	204/Z 36/ 55/ /	10 ALICE DR	0307	1031	1,108	30	23	11/3/2015	47,500	48,800	1.03	0.97	0.02
7261	1980-1990	304/Z 2/ 92/ /	35 SKYLINE DR	0309	1031	789	27	22	6/1/2015	23,000	24,100	1.05	0.95	0.00
7544	1980-1990	204/Z 36/ 76/ /	13 ALICE DR	0307	1031	1,283	32	27	10/1/2015	37,000	38,900	1.05	0.95	0.00
7635	1980-1990	204/Z 36/ 36/ /	3 LEANNE DR	0307	1031	1,162	30	38	11/24/2015	38,000	42,200	1.11	0.90	0.06
278	1980-1990	5/ 2/A 38/ /	4 LONGMEADOW DR	0310	103U	983	29	7	6/26/2015	19,500	21,800	1.12	0.89	0.07
7625	1980-1990	204/Z 36/ 21/ /	12 DAWN DR	0307	1031	934	31	26	9/8/2015	25,000	30,400	1.22	0.82	0.17
7562	1980-1990	204/Z 36/ 84/ /	36 ALICE DR	0307	1031	904	33	28	10/23/2015	28,500	38,100	1.34	0.75	0.29
260	1990-2000	5/ 2/A 20/ /	35 HAZEL DR	0310	103U	846	26	17	9/22/2015	19,500	17,600	0.90	1.11	0.09
7217	1990-2000	304/Z 2/ 28/ /	43 BOANZA DR	0309	1031	1,014	19	14	5/12/2016	37,900	36,100	0.95	1.05	0.04
7603	1990-2000	204/Z 36/ 106/ /	10 CREMIN ST	0307	1031	1,277	21	16	8/13/2015	65,500	63,000	0.96	1.04	0.03
8386	1990-2000	110/ 2/A 193/ /	16 HIGHRIDGE TR	0311	1031	1,114	20	19	11/3/2015	55,000	55,500	1.01	0.99	0.02
7156	1990-2000	301/Z 27/ 97B/ /	6 S EMPEROR DR	0306	1031	1,150	17	16	5/22/2015	33,000	38,200	1.16	0.86	0.17
8457	1990-2000	110/ 2/A 264/ /	4 PINEWOOD TR	0311	1031	977	18	17	5/1/2015	34,000	51,800	1.52	0.66	0.53
7036	2000-2016	301/Z 27/ 82/ /	9 CHANCELOR DR	0306	1031	851	1	0	3/18/2016	56,000	34,200	0.61	1.64	0.35
281	2000-2016	5/ 2/A 41/ /	7 LONGMEADOW DR	0310	103U	963	11	3	10/7/2015	40,000	27,200	0.68	1.47	0.28
8433	2000-2016	110/ 2/A 240/ /	15 KOZY TR	0311	1031	1,306	1	0	10/1/2015	144,301	129,400	0.90	1.12	0.06
7618	2000-2016	204/Z 36/ 68/ /	5 DAWN DR	0307	1031	1,139	12	11	5/4/2015	53,000	48,700	0.92	1.09	0.04
7565	2000-2016	204/Z 36/ 63/ /	3 BETH DR	0307	1031	990	0	0	12/1/2015	55,800	52,200	0.94	1.07	0.02
5016	2000-2016	301/Z 8/ 16/ /	107 FISHERVILLE L016	0305	1031	1,205	1	0	4/11/2016	71,000	67,400	0.95	1.05	0.01
7596	2000-2016	204/Z 36/ 100/ /	3 CREMIN ST	0307	1031	956	6	5	8/27/2015	47,000	44,700	0.95	1.05	0.01
7585	2000-2016	204/Z 36/ 71/ /	13 CHERYL DR	0307	1031	934	8	7	9/18/2015	50,000	47,600	0.95	1.05	0.01
7547	2000-2016	204/Z 36/ 58/ /	16 ALICE DR	0307	1031	927	5	4	6/30/2015	50,000	47,700	0.95	1.05	0.01
8230	2000-2016	110/ 2/A 41/ /	29 CENTERWOOD DR	0311	1031	1,788	1	0	2/3/2016	190,786	182,400	0.96	1.05	0.00
7618	2000-2016	204/Z 36/ 68/ /	5 DAWN DR	0307	1031	1,139	12	11	3/7/2016	50,300	48,700	0.97	1.03	0.01
8207	2000-2016	110/ 2/A 18/ /	4 CENTERWOOD DR	0311	1031	1,383	12	11	6/10/2015	119,900	116,100	0.97	1.03	0.01

Parcel Detail by Actual Year Built
CONCORD, NH

10/25/2016

Intnl ID	AVBGGroup	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
7118	2000-2016	301/Z 27/ 1/ /	2 REX DR	0306	1031	1,311	14	13	12/2/2015	60,000	58,300	0.97	1.03	0.01
3192	2000-2016	59/Z 15/ 39/ /	2 MCKEE DR	0308	1031	810	11	6	6/15/2016	25,000	25,000	1.00	1.00	0.04
8834	2000-2016	110/D 1/A 13/ /	69 MANCHESTER #13	0301	1031	958	12	11	10/20/2015	47,000	47,000	1.00	1.00	0.04
8390	2000-2016	110/ 2/A 197/ /	20 HIGHRIDGE TR	0311	1031	1,152	2	1	1/29/2016	111,100	113,500	1.02	0.98	0.06
8217	2000-2016	110/ 2/A 28/ /	16 CENTERWOOD DR	0311	1031	1,450	8	7	11/20/2015	135,000	139,600	1.03	0.97	0.07
8351	2000-2016	110/ 2/A 162/ /	7 GREENWICH TR	0311	1031	1,669	1	0	10/30/2015	149,990	155,200	1.03	0.97	0.07
8486	2000-2016	110/ 2/A 293/ /	34 PINEWOOD TR	0311	1031	1,601	7	2	3/31/2016	151,000	156,700	1.04	0.96	0.08

Commercial, Industrial and Residential Cost/Market Valuation

The following is an explanation of the Cost/Market software valuation methodology:

Building Costs: All primary buildings in the City of Concord have been coded with a building style for pricing based upon its construction detail. The building styles allow for specific valuation that recognizes differences in the construction. Some examples of the building styles would be ranch, colonial, apartments, industrial, office, warehouse, double wide manufactured housing, detached condominiums, garden style condominiums and townhouse condominiums.

Base Rate: These rates are the dollar values per s.f. posted on the City’s Base Rate table and charts. Each Improvement Code (property type) has a unique value. For example a light industrial building may equal \$43.10 SF and a residential ranch may be \$71.00 SF. This base rate is unadjusted for size or quality. See the City’s base rate table/chart for each use code below.

Building Cost Tables:

The “Building Cost” base rates identified in the following tables were derived by reviewing and analyzing building costs extracted from local sales data, and from the Marshall Valuation Service. Construction costs will vary by “use”, such as residential, commercial, industrial etc.

BASE RATES COMMERCIAL & RESIDENTIAL

Cost Group Rates
CONCORD, NH

Group	Style	Style Description	Base Depreciation		Bldg Size
			Rate	Table	Adj Pct
CND	100	Vac MH Lot	0.00	4	100
CND	20	Mobile Hm <=10	17.00	4	100
CND	45	Condo Det	96.00	4	100
CND	50	Condo Garden	75.00	4	100
CND	51	Condo Convsn	93.00	4	100
CND	55	Condo Townhse	90.00	4	100
CND	56	Condo Office	68.78	4	100
CND	76	Single Wide	30.00	4	100
CND	77	Clubs/Lodges	55.90	4	100
CND	78	Airport Hangar	37.70	4	100
CND	81	Double Wide	40.00	4	100
CND	90	Retail Condo	57.43	4	100
CND	94	Accessory Bldg	25.00	4	100
CND	98	Indust Condo	40.50	4	100
CND	99	Vacant Land	1.00	4	100
COM	12	Commercial	52.70	4	100
COM	13	Disc Dept Stre	55.40	4	100
COM	14	Apartments	82.30	4	100
COM	15	Shop Center RR	90.40	4	100
COM	16	Shop Center LO	75.20	4	100
COM	17	Store	62.60	4	100
COM	18	Office Bldg	96.30	4	100
COM	19	Profess. Bldg	118.50	4	100
COM	21	Fast Food Rest	106.70	4	100
COM	22	Supermarkets	72.20	4	100
COM	23	Finan Inst.	131.70	4	100
COM	24	Ins Co Reg Off	67.30	4	100
COM	25	Service Shops	35.00	4	100
COM	26	Serv Sta/day	88.70	4	100
COM	27	Auto Sales Rpr	67.20	4	100

Cost Group Rates
CONCORD, NH

Group	Style	Style Description	Base Depreciation		Bldg Size
			Rate	Table	Adj Pct
COM	28	Funeral Home	90.40	4	100
COM	29	Nursing Home	127.60	4	100
COM	30	Restaurant	91.40	4	100
COM	31	Branch Bank	140.30	4	100
COM	32	Theaters Encl.	87.10	4	100
COM	33	Night Club/Bar	75.10	4	100
COM	34	Bowling/Arena	58.90	4	100
COM	37	Quonset Bldg	18.40	4	100
COM	38	Country Club	101.60	4	100
COM	39	Motels	58.70	4	100
COM	40	Light Indust	43.10	4	100
COM	41	Research/Devel	60.30	4	100
COM	42	Heavy Indust	62.40	4	100
COM	43	Car Wash	72.90	4	100
COM	44	Packing Plants	48.30	4	100
COM	46	Rood Process	48.30	4	100
COM	47	Cold Storage	49.30	4	100
COM	48	Warehousing	36.60	4	100
COM	49	Conv St/Gas	82.20	4	100
COM	52	Pre-Eng Mfg	28.40	4	100
COM	53	Pre-Eng Warehs	23.80	4	100
COM	54	Health Club	97.90	4	100
COM	56	Condo Office	96.30	4	100
COM	57	Library	124.00	4	100
COM	58	City/Town Hall	124.20	4	100
COM	59	Pire Station	115.20	4	100
COM	61	Dry Cln/Laundr	61.60	4	100
COM	62	Furn Showroom	49.70	4	100
COM	64	Tennis Club	55.50	4	100
COM	65	Skating Arena	77.10	4	100
COM	66	Hotel	110.40	4	100
COM	67	Coln-op CarWsh	62.30	4	100
COM	68	Mix Comm/Apt	74.50	4	100

Cost Group Rates
CONCORD, NH

Group	Style	Style Description	Base Depreciation		Bldg Size
			Rate	Table	Adj Pct
COM	69	Truck Terminal	59.60	4	100
COM	70	Dormitory	90.70	4	100
COM	71	Churches	114.70	4	100
COM	72	School/College	122.20	4	100
COM	73	Hospitals-Priv	193.30	4	100
COM	74	Homes for Aged	71.30	4	100
COM	75	Office/Apt	79.10	4	100
COM	77	Clubs/Lodges	76.70	4	100
COM	78	Airport Hangar	32.40	4	100
COM	79	Telephone Bldg	125.60	4	100
COM	80	Retail/Apt	74.50	4	100
COM	82	Auditorium	109.20	4	100
COM	83	Schools-Public	103.70	4	100
COM	84	Colleges	93.30	4	100
COM	85	Hospitals	183.90	4	100
COM	86	Other County	124.10	4	100
COM	87	Other State	124.10	4	100
COM	88	Other Federal	124.10	4	100
COM	89	Other Municip	124.10	4	100
COM	90	Retail Condo	62.55	4	100
COM	91	Fast Food	62.10	4	100
COM	92	Retail/Off	72.70	4	100
COM	93	Petroleum/Gas	51.60	4	100
COM	95	Garage/Office	47.10	4	100
COM	96	Office/Warehs	42.20	4	100
COM	97	High Rise Apt	81.30	4	100
COM	98	Indust Condo	44.00	4	100
SIN	01	Ranch	78.00	4	100
SIN	02	Split-Level	79.00	4	100
SIN	03	Colonial	74.75	4	100
SIN	04	Cape	76.00	4	100

Cost Group Rates
CONCORD, NH

Group	Style	Style Description	Base Depreciation		Bldg Size
			Rate	Table	Adj Pct
SIN	05	Bungalow	85.00	4	100
SIN	06	Conventional	78.00	4	100
SIN	07	Modern/Contemp	67.00	4	100
SIN	08	Raised Ranch	78.00	4	100
SIN	09	Family Flat	84.00	4	100
SIN	10	Family Duplex	64.00	4	100
SIN	11	Family Conver.	64.00	4	100
SIN	20	Mobile Hm <=10	25.00	4	100
SIN	35	Park Model	62.00	4	100
SIN	36	Camp	39.00	4	100
SIN	45	Condo Det	96.00	4	100
SIN	50	Condo Garden	71.00	4	100
SIN	51	Condo Convern	92.00	4	100
SIN	55	Condo Townhse	88.00	4	100
SIN	56	Condo Office	72.40	4	100
SIN	60	Federalist	78.00	4	100
SIN	63	Antique	89.00	4	100
SIN	76	Single Wide	42.00	4	100
SIN	77	Clubs/Lodges	55.90	4	100
SIN	81	Double Wide	59.00	4	100
SIN	90	Retail Condo	52.60	4	100
SIN	94	Accessory Bldg	27.00	4	100
SIN	98	Indust Condo	33.27	4	100
SIN	99	Vacant Land	1.00	4	100

Summary by Style
CONCORD, NH

10/25/2016

Style	Count	Mean Sale Price	Mean Appraised A/S Ratio	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
01 Ranch	73	215,432	214,103	1.00	198,000	193,500	1.00	0.04	5.99%	0.99
02 Split-Level	2	280,250	266,250	0.96	280,250	266,250	0.96	0.04	4.17%	0.95
03 Colonial	106	310,962	306,578	0.99	293,600	286,450	0.99	0.04	5.04%	0.99
04 Cape	96	239,408	239,951	1.00	215,000	207,600	1.00	0.04	6.57%	1.00
05 Bungalow	3	197,333	188,767	0.97	225,000	192,700	1.01	0.03	5.94%	0.96
06 Conventional	69	201,507	200,441	1.01	190,000	187,600	0.99	0.05	6.98%	0.99
07 Modern/Contemp	3	381,000	377,200	1.00	330,000	358,400	0.99	0.07	5.72%	0.99
08 Raised Ranch	32	209,034	207,175	0.99	207,000	193,700	1.00	0.04	5.06%	0.99
36 Camp	1	89,900	116,600	1.30	89,900	116,600	1.30	0.00	0.00%	1.30
63 Antique	1	250,000	277,800	1.11	250,000	277,800	1.11	0.00	0.00%	1.11
		245,855	244,163	1.00	224,950	219,450	1.00	0.04	6.05%	0.99

Parcel Detail by Style
CONCORD, NH

10/25/2016

Intrnl ID	Style	MBLU	Location	Land Nbhhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
7685	01	53/Z 3/ / /	176 BROAD COVE DR	0108	1010	1,406	12	2	6/27/2016	303,000	220,000	0.73	1.38	0.27
5475	01	203/Z 1/ / /	89 MANOR RD	0109	1010	1,105	46	20	9/30/2015	169,900	146,600	0.86	1.16	0.14
4925	01	303/Z 18/ / /	2 MARGERIE ST	0107	1010	1,060	48	20	7/1/2016	167,900	146,900	0.87	1.14	0.13
658	01	10/A 2/ 1/ /	19 CONANT DR	0101	1010	1,434	62	17	5/23/2016	224,900	198,800	0.88	1.13	0.12
12844	01	1431/P 34/ / /	100 HIGH ST	0110	1010	1,654	52	21	4/29/2016	215,000	190,200	0.88	1.13	0.12
123	01	3/ 1/ 2/ /	151 BROADWAY	0115	1010	1,752	49	20	11/23/2015	239,900	214,300	0.89	1.12	0.11
11629	01	123/ 1/ 1/ /	131 HOIT RD	0111	1010	1,519	61	17	4/28/2016	215,000	193,500	0.90	1.11	0.10
182	01	4/ 4/ 2/ /	376 S MAIN ST	0115	1010	821	57	16	12/3/2015	159,000	143,400	0.90	1.11	0.10
13152	01	192/P 109/ / /	14 VILLAGE ST	0109	1010	1,045	40	17	3/29/2016	185,000	167,400	0.90	1.11	0.10
719	01	10/B 3/ 10/ /	32 CONANT DR	0101	1010	1,574	60	25	5/26/2016	225,000	204,600	0.91	1.10	0.09
8590	01	110/B 3/ 8/ /	7 GREENWICH ST	0114	1010	1,260	61	11	12/22/2015	197,000	180,500	0.92	1.09	0.08
745	01	10/C 1/ 12/ /	25 CONANT DR	0101	1010	1,249	63	26	6/28/2016	188,600	175,100	0.93	1.08	0.07
7304	01	204/Z 12/ / /	9 WINSOR AV	0109	1010	1,287	38	15	5/26/2015	177,400	164,900	0.93	1.08	0.07
10650	01	117/A 2/ 6/ /	10 DREW ST	0114	1010	1,417	66	27	10/16/2015	184,000	171,100	0.93	1.08	0.07
10641	01	117/A 1/ 6/ /	14 CHASE ST	0114	1010	1,077	86	19	9/14/2015	176,100	164,700	0.94	1.07	0.06
11144	01	118/H 1/ 3/ /	65 CEMETERY ST	0112	1010	1,335	58	24	7/31/2015	165,000	154,400	0.94	1.07	0.06
10792	01	117/D 2/ 6/ /	17 ALLARD ST	0114	1010	1,377	71	27	8/24/2015	169,900	159,300	0.94	1.07	0.06
10067	01	114/I 2/ 8/ /	141 PORTSMOUTH ST	0113	1010	1,100	77	27	5/9/2016	163,000	153,000	0.94	1.07	0.06
13537	01	182/P 2/ / /	17 RIVER RD	0110	1010	1,468	49	20	5/31/2016	194,900	184,700	0.95	1.06	0.05
10084	01	114/I 2/ 25/ /	13 HAMPTON ST	0113	1010	1,711	37	15	8/17/2015	212,000	202,400	0.95	1.05	0.05
10036	01	114/H 3/ 8/ /	204 EAST SIDE DR	0113	1010	2,046	38	15	6/5/2015	240,000	229,800	0.96	1.04	0.04
6120	01	89/ 2/ 1/ /	49 HOOKSETT TPK	0103	1010	1,956	17	3	6/1/2015	317,500	304,300	0.96	1.04	0.04
13005	01	201/P 6/ / /	19 ABBOTT RD	0109	1010	1,021	50	14	6/14/2016	164,900	158,600	0.96	1.04	0.04
698	01	10/B 1/ 12/ /	21 SPRINGFIELD ST	0101	1010	1,836	58	24	3/22/2016	239,900	231,100	0.96	1.04	0.04
7991	01	32/Z 64/ / /	145 RIVER RD	0108	1013	2,627	27	11	5/29/2015	319,000	308,500	0.97	1.03	0.03
104632	01	99/ 2/ 95/ /	21 LONG POND RD	0103	1010	3,049	43	17	10/2/2015	379,000	367,600	0.97	1.03	0.03
695	01	10/B 1/ 9/ /	15 SPRINGFIELD ST	0101	1010	1,820	50	14	5/2/2016	248,000	240,600	0.97	1.03	0.03
870	01	12/ 2/ 14/ /	62 DUNKLEE ST	0115	1010	1,596	61	17	7/31/2015	240,000	234,200	0.98	1.02	0.02
2545	01	39/A 4/ 5/ /	34 THAYER POND RD	0104	1010	2,786	64	26	12/10/2015	312,000	304,600	0.98	1.02	0.02
6037	01	87/ 1/ 7/ /	148 SILK FARM RD	0103	1010	1,147	54	22	2/29/2016	180,000	175,800	0.98	1.02	0.02

Parcel Detail by Style
CONCORD, NH

10/25/2016

Intrnl ID	Style	MBLU	Location	Land		Eft	Eft		Sale	Sale		A/S	S/A		Abs Disp
				Nbhd	Code		Age	Age		Price	Appraised Value		Ratio	Ratio	
10456	01	Ranch	39 PEMBROKE RD	0114	1010	1,758	77	27	4/1/2016	184,000	180,300	0.98	1.02		0.02
7737	01	Ranch	117 W PARISH RD	0108	1010	2,349	31	13	9/1/2015	237,500	233,500	0.98	1.02		0.02
6106	01	Ranch	70 HOOKSETT TPK	0103	1010	1,932	53	22	3/30/2016	225,000	221,300	0.98	1.02		0.02
6601	01	Ranch	7 CURRIER RD	0103	1010	1,473	52	21	4/13/2015	205,000	203,300	0.99	1.01		0.01
410	01	Ranch	29 WOOD AV	0115	1010	1,543	76	27	8/17/2015	205,000	204,400	1.00	1.00		0.00
100618	01	Ranch	31 VILLANOVA DR	0108	1010	2,302	14	7	6/17/2016	225,000	224,800	1.00	1.00		0.00
5452	01	Ranch	117 MANOR RD	0109	1010	2,066	46	20	12/21/2015	232,000	232,500	1.00	1.00		0.00
9982	01	Ranch	126 EAST SIDE DR	0113	1010	1,642	30	12	5/31/2016	198,000	198,500	1.00	1.00		0.00
418	01	Ranch	142 BROADWAY	0115	1010	1,684	58	24	8/21/2015	199,000	199,600	1.00	1.00		0.00
10777	01	Ranch	6 B ST	0114	1010	1,758	68	27	1/29/2016	160,000	160,500	1.00	1.00		0.00
10925	01	Ranch	218 EAST SIDE DR	0113	1010	1,617	84	27	5/19/2016	168,000	169,000	1.01	0.99		0.01
11201	01	Ranch	292 SHAKER RD	0111	1010	793	47	33	4/12/2016	116,000	116,800	1.01	0.99		0.01
735	01	Ranch	17 RUNDLETT ST	0101	1010	1,276	61	25	6/29/2015	190,000	191,400	1.01	0.99		0.01
11581	01	Ranch	26 BROOKWOOD DR	0112	1010	2,715	29	8	3/15/2016	315,000	317,400	1.01	0.99		0.01
8005	01	Ranch	26 RIVERHILL AV	0108	1013	959	86	27	8/10/2015	143,000	144,300	1.01	0.99		0.01
12401	01	Ranch	80 ELM ST	0110	1010	1,530	2	1	8/13/2015	209,000	211,100	1.01	0.99		0.01
13213	01	Ranch	48 SNOW ST	0109	1010	1,517	38	15	1/22/2016	184,000	187,800	1.02	0.98		0.02
2539	01	Ranch	43 N FRUIT ST	0104	1010	2,701	64	18	10/1/2015	305,000	311,700	1.02	0.98		0.02
6963	01	Ranch	62 W PARISH RD	0108	1010	1,194	96	37	9/21/2015	120,000	122,700	1.02	0.98		0.02
10971	01	Ranch	73 PORTSMOUTH ST	0113	1010	1,342	26	10	11/30/2015	183,000	187,200	1.02	0.98		0.02
612	01	Ranch	42 NORWICH ST	0101	1010	2,115	39	23	9/8/2015	243,000	248,900	1.02	0.98		0.02
11805	01	Ranch	10 REDWING RD	0114	1010	1,314	44	18	11/2/2015	184,100	188,600	1.02	0.98		0.02
5823	01	Ranch	12 RANDOLPH RD	0112	1010	1,656	36	15	7/31/2015	175,900	180,500	1.03	0.97		0.03
11516	01	Ranch	456 MOUNTAIN RD	0112	1010	1,097	66	27	9/8/2015	138,000	142,100	1.03	0.97		0.03
10427	01	Ranch	36 HEIGHTS RD	0114	1010	1,081	126	19	7/28/2015	144,000	148,400	1.03	0.97		0.03
11428	01	Ranch	76 OAKMONT DR	0112	1010	2,816	20	10	6/22/2015	335,000	346,900	1.04	0.97		0.04
10429	01	Ranch	40 HEIGHTS RD	0114	1010	1,280	126	27	4/4/2016	138,000	143,400	1.04	0.96		0.04
104675	01	Ranch	17 AMY WY	0109	1010	2,135	2	1	10/2/2015	262,900	274,400	1.04	0.96		0.04
1389	01	Ranch	32 ALLISON ST	0115	1010	1,273	86	19	6/25/2015	178,000	186,100	1.05	0.96		0.05
11304	01	Ranch	123 MOUNTAIN RD	0112	1010	1,757	52	15	8/18/2015	225,000	235,400	1.05	0.96		0.05
10146	01	Ranch	42 PROFILE AV	0113	1010	2,018	22	6	6/22/2015	252,200	264,000	1.05	0.96		0.05

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4888	01	Ranch	392/Z 27///	551 N STATE ST	0107	1010	1,687	61	25	4/25/2016	170,000	178,300	1.05	0.95	0.05
9051	01	Ranch	111/A 1/ 6//	5 CRICKET LN	0114	1010	1,393	50	21	5/29/2015	168,000	176,500	1.05	0.95	0.05
2627	01	Ranch	39/C 2/ 12/ /	1 WILDEMEERE TR	0104	1010	2,587	61	17	12/14/2015	287,500	305,500	1.06	0.94	0.06
9751	01	Ranch	113/ 2/ 13/ /	311 PORTSMOUTH ST	0114	1010	1,573	16	8	9/11/2015	190,000	202,600	1.07	0.94	0.07
11720	01	Ranch	123/ 4/ 5/ /	45 VICTORIAN LN	0111	1010	3,396	12	6	10/8/2015	425,000	453,500	1.07	0.94	0.07
5592	01	Ranch	303/Z 29/ / /	65 SEWALLS FALLS RD	0107	1010	1,709	57	16	6/9/2015	210,000	224,500	1.07	0.94	0.07
9925	01	Ranch	114/D 3/ 2/ /	16 BURNS AV	0114	1010	2,046	54	31	12/30/2015	175,000	187,800	1.07	0.93	0.07
11383	01	Ranch	121/B 3/ 28/ /	33 OAKMONT DR	0112	1010	3,014	23	12	6/1/2016	333,000	362,200	1.09	0.92	0.09
9820	01	Ranch	114/B 1/ 21/ /	18 WINDHAM DR	0113	1010	1,656	38	15	11/9/2015	211,500	231,300	1.09	0.91	0.09
103043	01	Ranch	123/ 2/ 21/ /	523 SHAKER RD	0111	1010	4,378	9	5	2/16/2016	525,000	582,800	1.11	0.90	0.11
7766	01	Ranch	37/Z 17/ / /	20 BROAD COVE DR	0108	1010	1,212	116	46	12/14/2015	79,100	91,700	1.16	0.86	0.16
13222	01	Ranch	201/P 117/ / /	21 MANOR RD	0109	1010	1,274	91	27	3/28/2016	100,000	165,100	1.65	0.61	0.65
11323	02	Split-Level	121/A 2/ 4/ /	148 MOUNTAIN RD	0112	1010	2,593	62	17	5/21/2015	335,000	306,600	0.92	1.09	0.04
6831	02	Split-Level	101/ 1/ 13/ /	35 COLUMBUS AV	0104	1010	1,908	34	14	11/2/2015	225,500	225,900	1.00	1.00	0.04
6243	03	Colonial	95/ 1/ 1/ /	44 S FRUIT ST	0101	1010	1,993	86	27	8/7/2015	250,000	209,000	0.84	1.20	0.15
7904	03	Colonial	33/Z 7/ / /	39 BLACK WATER RD	0108	1010	2,302	28	11	6/13/2016	259,500	224,600	0.87	1.16	0.12
106864	03	Colonial	123/ 1/ 7/3 /	175 HOIT RD	0111	1010	2,395	3	2	5/26/2016	329,900	291,200	0.88	1.13	0.11
103359	03	Colonial	36/Z 23/ / /	109 BROAD COVE DR	0108	1010	2,349	12	6	4/26/2016	275,000	243,900	0.89	1.13	0.10
103319	03	Colonial	303/Z 32/ / /	14 SECOND ST	0107	1010	2,315	12	2	12/22/2015	310,000	275,000	0.89	1.13	0.10
12380	03	Colonial	141/P 31/ / /	33 SWEATT ST	0110	1010	1,801	12	6	12/11/2015	209,000	185,500	0.89	1.13	0.10
107365	03	Colonial	122/ 3/ 1/5 /	422 MOUNTAIN RD	0112	1010	3,079	1	0	10/29/2015	390,000	347,300	0.89	1.12	0.10
101447	03	Colonial	144/P 57/ / /	40 MILL STREAM LN	0110	1010	2,154	14	7	4/22/2016	269,900	240,800	0.89	1.12	0.10
398	03	Colonial	8/ 5/ 15/ /	40 ROCKINGHAM ST	0115	1010	2,785	80	27	7/2/2015	271,600	244,100	0.90	1.11	0.09
102121	03	Colonial	100/ 2/ 45/ /	11 KIPLING CR	0103	1010	4,316	13	7	7/14/2015	590,000	530,900	0.90	1.11	0.09
9890	03	Colonial	114/C 1/ 13/ /	59 EAST SIDE DR	0114	1010	1,677	96	19	2/29/2016	239,000	215,200	0.90	1.11	0.09
5673	03	Colonial	291/Z 12/ / /	8 OTTER DR	0107	1010	2,398	22	6	10/30/2015	279,900	255,100	0.91	1.10	0.08
13861	03	Colonial	118/H 1/ 73/ /	11 GROTON DR	0112	1010	2,288	16	3	7/13/2015	294,200	268,500	0.91	1.10	0.08
2581	03	Colonial	39/B 2/ 3/ /	4 KENSINGTON RD	0104	1010	2,341	101	19	3/25/2016	314,000	288,300	0.92	1.09	0.07
100514	03	Colonial	32/Z 4/ / /	319 ELM ST	0108	1010	2,778	16	3	5/26/2016	325,000	300,100	0.92	1.08	0.07

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105990	03	Colonial	11 APPLETON ST	0111	1010	2,804	1	0	9/16/2015	356,000	329,400	0.93	1.08	0.06
1281	03	Colonial	6 DUNKLEE ST	0115	1010	2,086	105	13	6/9/2016	290,000	268,600	0.93	1.08	0.06
6181	03	Colonial	44 MILLSTONE DR	0103	1010	2,543	17	8	5/26/2016	332,000	307,800	0.93	1.08	0.06
6165	03	Colonial	5 SPILLWAY LN	0103	1010	2,629	28	6	5/17/2016	341,000	317,000	0.93	1.08	0.06
13874	03	Colonial	3 OAK HILL RD	0112	1010	2,040	18	9	10/23/2015	246,000	228,900	0.93	1.07	0.06
2528	03	Colonial	154 SCHOOL ST	0104	1010	3,415	78	27	4/14/2016	384,000	357,500	0.93	1.07	0.06
10933	03	Colonial	1 N CURTISVILLE RD	0113	1010	1,697	128	27	7/16/2015	219,900	204,900	0.93	1.07	0.06
13670	03	Colonial	40 STYLES DR	0112	1010	2,528	18	4	10/28/2015	310,000	289,400	0.93	1.07	0.06
13325	03	Colonial	110 LILAC ST	0110	1010	2,302	16	8	6/20/2016	255,900	239,200	0.93	1.07	0.06
6459	03	Colonial	8 POND PLACE LN	0104	1010	3,324	30	12	5/26/2015	384,000	360,100	0.94	1.07	0.05
105987	03	Colonial	64 BLACKWATER RD	0108	1010	2,343	1	0	3/9/2016	289,900	272,200	0.94	1.07	0.05
3472	03	Colonial	6 AUBURN ST	0104	1010	4,254	97	19	8/5/2015	522,000	491,400	0.94	1.06	0.05
104449	03	Colonial	21 WELCOME DR	0111	1010	2,343	11	6	6/16/2016	319,900	301,700	0.94	1.06	0.05
3543	03	Colonial	40 RIDGE RD	0104	1010	2,716	88	27	5/12/2016	405,000	383,100	0.95	1.06	0.04
6524	03	Colonial	67 RIDGE RD	0104	1010	4,149	23	7	5/26/2015	562,500	532,500	0.95	1.06	0.04
6870	03	Colonial	12 LITTLE POND RD	0103	1010	2,164	61	17	6/1/2016	270,000	256,200	0.95	1.05	0.04
1097	03	Colonial	32 CARTER ST	0101	1010	1,447	87	27	6/28/2016	223,000	211,900	0.95	1.05	0.04
10125	03	Colonial	161 PORTSMOUTH ST	0113	1010	2,290	56	16	4/3/2015	275,000	261,600	0.95	1.05	0.04
13019	03	Colonial	63 WOODBINE AV	0109	1010	1,717	30	12	6/6/2016	210,000	200,900	0.96	1.05	0.03
11514	03	Colonial	43 SANBORN RD	0112	1010	3,129	1	0	5/3/2016	399,900	383,100	0.96	1.04	0.03
100949	03	Colonial	5 MAX LN	0112	1010	3,266	15	7	8/17/2015	408,000	390,900	0.96	1.04	0.03
107368	03	Colonial	27 SANBORN RD	0112	1010	2,968	1	0	12/18/2015	385,000	369,000	0.96	1.04	0.03
100976	03	Colonial	58 OSCAR BLVD	0112	1010	3,091	14	3	8/3/2015	395,000	379,200	0.96	1.04	0.03
5118	03	Colonial	1 BELLFLOWER CR	0109	1010	1,769	29	8	4/1/2015	220,000	212,000	0.96	1.04	0.03
13673	03	Colonial	22 STYLES DR	0112	1010	2,717	19	4	6/3/2016	295,000	284,600	0.96	1.04	0.03
104459	03	Colonial	40 WELCOME DR	0111	1010	2,631	11	6	9/18/2015	332,000	320,800	0.97	1.03	0.02
106143	03	Colonial	16 TOWER CR	0110	1010	1,962	7	4	5/19/2016	226,000	218,400	0.97	1.03	0.02
101820	03	Colonial	118 SILK FARM RD	0103	1010	3,000	14	7	12/14/2015	350,000	338,700	0.97	1.03	0.02
11427	03	Colonial	78 OAKMONT DR	0112	1010	2,511	18	4	9/22/2015	362,900	351,200	0.97	1.03	0.02
105131	03	Colonial	46 TAYLOR LN	0109	1010	2,350	5	3	6/30/2016	268,000	259,600	0.97	1.03	0.02
104661	03	Colonial	14 TY LN	0109	1010	2,177	2	1	8/17/2015	256,900	248,900	0.97	1.03	0.02

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13740	03	Colonial	61 SANBORN RD	0112	1010	2,373	1	0	12/31/2015	299,900	291,100	0.97	1.03	0.02
2641	03	Colonial	176 SCHOOL ST	0104	1010	4,690	76	27	7/6/2015	577,000	563,900	0.98	1.02	0.01
556	03	Colonial	194 SOUTH ST	0101	1010	1,871	87	19	4/30/2015	275,000	269,600	0.98	1.02	0.01
5594	03	Colonial	7 GOVERNORS WY	0107	1010	2,264	26	10	6/17/2016	267,000	261,900	0.98	1.02	0.01
13300	03	Colonial	10 TOWER CR	0110	1010	1,941	25	9	6/10/2015	219,000	215,200	0.98	1.02	0.01
3813	03	Colonial	10 LYNDON ST	0105	1010	2,086	136	19	5/27/2016	230,000	226,300	0.98	1.02	0.01
6023	03	Colonial	4 BLEVENS DR	0103	1010	2,676	23	7	8/3/2015	320,000	315,500	0.99	1.01	0.00
102439	03	Colonial	11 RESERVE PL	0103	1010	3,560	13	7	5/31/2016	440,000	434,200	0.99	1.01	0.00
11499	03	Colonial	11 FARMWOOD RD	0112	1010	2,459	22	6	9/25/2015	299,000	296,000	0.99	1.01	0.00
107242	03	Colonial	67 SANBORN RD	0112	1010	2,822	1	0	2/12/2016	325,000	322,000	0.99	1.01	0.00
104670	03	Colonial	7 AMY WY	0109	1010	1,879	1	0	12/8/2015	232,500	230,400	0.99	1.01	0.00
10939	03	Colonial	250 EAST SIDE DR	0113	1010	2,814	61	25	4/24/2015	250,000	248,100	0.99	1.01	0.00
1388	03	Colonial	26 DAKIN ST	0115	1010	1,432	86	27	7/30/2015	183,000	181,700	0.99	1.01	0.00
143	03	Colonial	348 S MAIN ST	0115	1010	1,958	14	7	5/26/2016	255,000	254,300	1.00	1.00	0.01
2518	03	Colonial	22 S FRUIT ST	0101	1010	3,173	96	27	4/13/2015	285,000	284,300	1.00	1.00	0.01
6691	03	Colonial	16 CHESTNUT PASTURE R	0103	1010	2,748	29	12	6/30/2015	309,000	308,700	1.00	1.00	0.01
5125	03	Colonial	2 WOODBINE AV	0109	1010	2,399	29	12	3/31/2016	260,000	260,200	1.00	1.00	0.01
104451	03	Colonial	31 WELCOME DR	0111	1010	2,915	12	6	10/27/2015	356,000	357,100	1.00	1.00	0.01
106804	03	Colonial	36 LITTLE POND RD	0103	1010	2,606	12	2	4/11/2016	293,000	294,100	1.00	1.00	0.01
3539	03	Colonial	32 RIDGE RD	0104	1010	2,530	84	27	6/20/2016	325,000	326,600	1.00	1.00	0.01
10920	03	Colonial	208A EAST SIDE DR	0113	1010	2,800	2	1	11/16/2015	326,000	327,700	1.01	0.99	0.02
6029	03	Colonial	11 BLEVENS DR	0103	1010	3,059	22	6	6/29/2015	356,000	358,400	1.01	0.99	0.02
11300	03	Colonial	91 SNOW POND RD	0111	1010	2,389	28	11	8/17/2015	260,000	262,000	1.01	0.99	0.02
6171	03	Colonial	2 SPILLWAY LN	0103	1010	2,768	27	7	4/1/2016	320,000	323,100	1.01	0.99	0.02
574	03	Colonial	94 ROCKINGHAM ST	0101	1010	2,557	56	23	6/30/2015	275,000	278,200	1.01	0.99	0.02
6477	03	Colonial	42 DWINELL DR	0104	1010	4,348	29	8	5/7/2015	502,000	508,800	1.01	0.99	0.02
11056	03	Colonial	17 EDWARD DR	0111	1010	2,444	23	7	12/11/2015	273,000	277,100	1.02	0.99	0.03
102111	03	Colonial	14 EMERSON RD	0103	1010	3,656	10	5	6/30/2015	453,800	460,700	1.02	0.99	0.03
5132	03	Colonial	10 OXALIS WY	0109	1010	2,161	29	18	9/21/2015	222,000	225,400	1.02	0.98	0.03
13864	03	Colonial	4 GROTON DR	0112	1010	2,084	16	8	6/4/2015	248,000	252,400	1.02	0.98	0.03
6188	03	Colonial	49 MILLSTONE DR	0103	1010	3,093	23	12	7/10/2015	325,000	331,200	1.02	0.98	0.03

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6438	03	Colonial	7 POND PLACE LN	0104	1010	4,892	31	13	8/18/2015	450,000	458,600	1.02	0.98	0.03
100951	03	Colonial	13 MAX LN	0112	1010	2,656	15	7	3/3/2016	310,000	316,300	1.02	0.98	0.03
1050	03	Colonial	37 CARTER ST	0101	1010	2,266	102	27	8/19/2015	259,000	264,600	1.02	0.98	0.03
6943	03	Colonial	88 CARTER HILL RD	0108	1010	3,334	18	4	6/9/2015	375,000	383,300	1.02	0.98	0.03
9835	03	Colonial	30 PELHAM LN	0113	1010	1,977	38	15	5/14/2015	246,900	252,700	1.02	0.98	0.03
102122	03	Colonial	10 KIPLING CR	0103	1010	4,209	12	6	5/31/2016	525,000	537,800	1.02	0.98	0.03
5738	03	Colonial	9 CARPENTER ST	0112	1010	1,437	136	13	7/16/2015	163,000	167,400	1.03	0.97	0.04
13029	03	Colonial	75 WOODBINE AV	0109	1010	2,050	30	12	3/29/2016	219,000	225,300	1.03	0.97	0.04
6179	03	Colonial	52 MILLSTONE DR	0103	1010	3,121	12	6	7/17/2015	345,000	356,800	1.03	0.97	0.04
104684	03	Colonial	6 AMY WY	0109	1010	1,934	1	0	10/28/2015	248,700	257,400	1.03	0.97	0.04
8905	03	Colonial	237 AIRPORT RD	0114	1010	2,702	52	30	7/24/2015	210,000	217,700	1.04	0.96	0.05
5341	03	Colonial	12 FLUME ST	0109	1010	1,961	27	11	12/11/2015	212,500	220,500	1.04	0.96	0.05
102659	03	Colonial	1 RYANS WY	0114	1010	2,300	12	6	7/1/2016	279,000	289,700	1.04	0.96	0.05
13676	03	Colonial	16 MADISON ST	0101	1010	2,618	18	4	2/5/2016	336,000	330,300	1.04	0.96	0.05
10944	03	Colonial	242 EAST SIDE DR	0113	1010	2,129	40	12	5/19/2016	238,900	250,200	1.05	0.95	0.06
104682	03	Colonial	10 AMY WY	0109	1010	1,872	1	0	4/21/2016	223,900	248,200	1.05	0.95	0.06
101140	03	Colonial	4 LISA LN	0112	1010	3,774	14	7	11/13/2015	417,500	439,800	1.05	0.95	0.06
104651	03	Colonial	4 AMY WY	0109	1010	1,926	1	0	10/30/2015	243,600	256,900	1.05	0.95	0.06
13614	03	Colonial	99 HORSE HILL RD	0108	1010	3,490	17	3	8/31/2015	368,000	389,000	1.06	0.95	0.07
3080	03	Colonial	48 N STATE ST	0106	1010	1,909	171	37	5/4/2016	135,000	143,200	1.06	0.94	0.07
6470	03	Colonial	15 DWINELL DR	0104	1010	3,803	30	12	5/8/2015	375,000	399,700	1.07	0.94	0.08
4864	03	Colonial	22 FIRST ST	0107	1010	3,274	15	3	3/11/2016	310,000	331,100	1.07	0.94	0.08
13116	03	Colonial	2 WILDFLOWER DR	0109	1010	3,220	30	9	6/27/2016	267,500	288,800	1.08	0.93	0.09
11729	03	Colonial	106 HOLT RD	0111	1010	2,454	30	12	3/21/2016	226,000	246,300	1.09	0.92	0.10
3378	03	Colonial	9 MAPLE ST	0106	1010	3,193	14	7	5/23/2016	300,000	328,900	1.10	0.91	0.11
5061	03	Colonial	8 GENTIAN DR	0109	1010	2,441	30	19	11/17/2015	208,000	229,900	1.11	0.90	0.12
2003	03	Colonial	24 S SPRING ST	0102	1010	6,074	224	19	10/9/2015	557,500	634,600	1.14	0.88	0.15
6625	03	Colonial	2 DEER TRACK LN	0103	1010	4,799	22	12	8/17/2015	442,000	521,100	1.18	0.85	0.19
6040	03	Colonial	126 SILK FARM RD	0103	1010	3,270	116	27	6/27/2016	195,000	254,800	1.31	0.77	0.32
1966	04	Cape	29 S SPRING ST	0102	1010	1,691	116	19	9/14/2015	216,000	178,700	0.83	1.21	0.17

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454	04	Cape	40 WOOD AV	0115	1010	1,050	91	27	8/3/2015	207,400	174,700	0.84	1.19	0.16
4268	04	Cape	33 HIGHLAND ST	0106	1010	1,421	91	27	8/14/2015	188,000	160,000	0.85	1.18	0.15
11761	04	Cape	42 EAST SIDE DR	0114	1010	1,270	66	27	6/16/2015	179,000	152,600	0.85	1.17	0.15
4342	04	Cape	51 WALKER ST EXT	0106	1010	1,397	39	16	9/24/2015	184,900	161,700	0.87	1.14	0.13
10454	04	Cape	5 GREELEY ST	0114	1010	1,022	116	19	7/17/2015	169,800	148,600	0.88	1.14	0.12
11223	04	Cape	502 SHAKER RD	0111	1010	2,356	36	15	10/29/2015	280,000	247,200	0.88	1.13	0.12
57	04	Cape	59 ROCKINGHAM ST	0115	1010	1,988	186	19	6/26/2015	265,000	234,000	0.88	1.13	0.12
9671	04	Cape	481 J BARTLETT RD	0111	1010	1,970	56	23	6/22/2016	233,000	205,800	0.88	1.13	0.12
9713	04	Cape	2 AUTUMN DR	0111	1010	2,352	33	14	8/31/2015	247,000	219,200	0.89	1.13	0.11
402	04	Cape	57 BOW ST	0115	1010	1,490	71	27	5/2/2016	215,000	191,400	0.89	1.12	0.11
10900	04	Cape	58 MOUNTAIN RD	0112	1010	1,526	77	19	4/4/2016	230,000	207,400	0.90	1.11	0.10
11597	04	Cape	27 FREEDOM ACRES DR	0112	1010	2,304	29	12	9/2/2015	275,000	248,500	0.90	1.11	0.10
1230	04	Cape	29 CLINTON ST	0101	1010	2,129	106	37	6/15/2016	228,000	206,200	0.90	1.11	0.10
586	04	Cape	89 ROCKINGHAM ST	0101	1010	960	86	13	6/30/2016	206,000	186,500	0.91	1.10	0.09
2541	04	Cape	11 THAYER POND RD	0104	1010	2,288	76	19	9/16/2015	366,000	332,400	0.91	1.10	0.09
5346	04	Cape	1 FLUME ST	0109	1010	1,790	28	8	6/2/2015	229,900	219,100	0.91	1.09	0.09
7758	04	Cape	21 BROAD COVE DR	0108	1010	2,328	13	7	10/20/2015	283,500	260,300	0.92	1.09	0.08
769	04	Cape	2 MIDDLEBURY ST	0101	1010	2,122	38	11	6/3/2016	299,900	277,200	0.92	1.08	0.08
172	04	Cape	15 JOFFRE ST	0115	1010	1,930	66	27	8/13/2015	217,000	201,900	0.93	1.07	0.07
1355	04	Cape	45 WEST ST	0115	1010	1,737	136	19	10/20/2015	228,000	214,500	0.94	1.06	0.06
6466	04	Cape	21 DWINELL DR	0104	1010	2,777	29	12	7/10/2015	393,000	370,800	0.94	1.06	0.06
5353	04	Cape	7 LOON AV	0109	1010	1,616	26	10	5/18/2016	215,000	204,800	0.95	1.05	0.05
2565	04	Cape	4 SPAULDING ST	0104	1010	2,910	35	14	5/31/2016	370,000	352,800	0.95	1.05	0.05
7695	04	Cape	119 W PARISH RD	0108	1010	2,413	30	12	2/8/2016	278,000	265,200	0.95	1.05	0.05
13195	04	Cape	36 HOBART ST	0109	1010	1,273	82	27	12/1/2015	155,000	148,500	0.96	1.04	0.04
732	04	Cape	6 TRINITY ST	0101	1010	2,168	46	20	12/7/2015	265,000	254,700	0.96	1.04	0.04
6449	04	Cape	28 DWINELL DR	0104	1010	3,620	20	5	9/28/2015	400,000	385,600	0.96	1.04	0.04
10864	04	Cape	43 CEMETERY ST	0112	1010	2,736	42	17	7/31/2015	298,000	287,700	0.97	1.04	0.03
11165	04	Cape	238 OAK HILL RD	0111	1010	1,878	52	30	8/28/2015	215,000	207,800	0.97	1.03	0.03
100758	04	Cape	44 MILLENNIUM WY	0110	1010	2,418	15	7	4/29/2016	260,000	251,900	0.97	1.03	0.03
3697	04	Cape	24 ESSEX ST	0105	1010	1,772	156	27	11/2/2015	199,000	193,600	0.97	1.03	0.03

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9760	04	Cape	247 PORTSMOUTH ST	0113	1010	1,712	35	14	5/20/2015	214,900	209,400	0.97	1.03	0.03
13472	04	Cape	45 BOROUGH RD	0110	1010	1,896	216	27	1/15/2016	200,000	195,200	0.98	1.02	0.02
10656	04	Cape	5 CANTERBURY RD	0114	1010	1,308	78	27	6/3/2016	175,000	171,400	0.98	1.02	0.02
11732	04	Cape	92 SANBORN RD	0112	1010	2,803	166	27	3/11/2016	284,300	279,200	0.98	1.02	0.02
1985	04	Cape	18 SOUTH ST	0102	1010	1,930	176	19	3/17/2016	203,500	199,900	0.98	1.02	0.02
10027	04	Cape	92 PORTSMOUTH ST	0113	1010	1,755	28	17	10/19/2015	196,300	193,200	0.98	1.02	0.02
1222	04	Cape	12 PRINCETON ST	0101	1010	1,385	136	27	4/22/2015	190,000	187,200	0.99	1.01	0.01
8601	04	Cape	9 CHERRY ST	0114	1010	1,678	60	25	7/14/2015	187,500	184,900	0.99	1.01	0.01
5624	04	Cape	7 GALLEN DR	0107	1010	2,211	26	10	9/21/2015	270,900	267,800	0.99	1.01	0.01
104431	04	Cape	18 CIDERMILL DR	0108	1010	3,198	12	6	6/5/2015	405,000	401,100	0.99	1.01	0.01
1419	04	Cape	7 DUNKLEE ST	0115	1010	1,747	86	27	6/15/2016	188,000	186,200	0.99	1.01	0.01
102918	04	Cape	157 SNOW POND RD	0111	1010	3,760	7	4	6/23/2016	481,100	477,800	0.99	1.01	0.01
98	04	Cape	26 DONOVAN ST	0115	1010	1,654	80	27	8/31/2015	174,300	173,500	1.00	1.00	0.00
715	04	Cape	18 SPRINGFIELD ST	0101	1010	2,051	47	13	9/4/2015	220,000	219,000	1.00	1.00	0.00
9436	04	Cape	2 WEDGEWOOD DR	0114	1010	2,017	36	15	10/28/2015	229,200	228,200	1.00	1.00	0.00
10431	04	Cape	48 HEIGHTS RD	0114	1010	1,615	36	15	9/1/2015	187,000	186,900	1.00	1.00	0.00
13173	04	Cape	21 HOBART ST	0109	1010	1,619	67	27	10/15/2015	152,000	152,000	1.00	1.00	0.00
10765	04	Cape	7 A ST	0114	1010	1,451	81	27	5/26/2016	162,000	162,100	1.00	1.00	0.00
9647	04	Cape	1 ASBY RD	0111	1010	2,209	42	13	7/23/2015	230,900	231,200	1.00	1.00	0.00
12851	04	Cape	166 VILLAGE ST	0110	1010	1,642	81	27	2/29/2016	149,000	149,400	1.00	1.00	0.00
10340	04	Cape	17 LAWRENCE ST	0114	1010	2,032	57	23	3/11/2016	205,000	205,800	1.00	1.00	0.00
13247	04	Cape	70 ABBOTT RD	0109	1010	1,194	86	19	5/8/2015	142,000	143,100	1.01	0.99	0.01
7822	04	Cape	60 RUNNELS RD	0108	1010	2,289	45	13	2/12/2016	229,900	231,800	1.01	0.99	0.01
8012	04	Cape	37 RIVERHILL AV	0108	1010	1,593	28	17	5/31/2016	155,000	156,400	1.01	0.99	0.01
1193	04	Cape	2 CORNELL ST	0101	1010	2,449	99	27	9/4/2015	249,900	252,200	1.01	0.99	0.01
9411	04	Cape	18 WOODCREST HEIGHTS	0114	1010	1,745	37	15	4/29/2016	199,000	201,300	1.01	0.99	0.01
11818	04	Cape	32 EAST SIDE DR	0114	1010	1,566	71	27	12/29/2015	167,000	169,000	1.01	0.99	0.01
832	04	Cape	39 STONE ST	0115	1010	1,141	96	27	5/26/2015	184,800	187,200	1.01	0.99	0.01
850	04	Cape	9 MCKINLEY ST	0115	1010	2,528	66	19	8/27/2015	302,000	306,500	1.01	0.99	0.01
10366	04	Cape	10 LAWRENCE ST	0114	1010	1,154	112	37	8/17/2015	127,500	129,600	1.02	0.98	0.02
2464	04	Cape	65 PLEASANT ST	0102	1010	1,377	166	27	6/14/2016	150,000	152,500	1.02	0.98	0.02

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6681	04	Cape	24 TIMBERLINE DR	0103	1010	3,503	14	7	9/3/2015	435,000	442,500	1.02	0.98	0.02
2655	04	Cape	4 WOODMAN ST	0104	1010	1,949	116	27	2/3/2016	187,000	190,400	1.02	0.98	0.02
2655	04	Cape	4 WOODMAN ST	0104	1010	1,949	116	27	2/3/2016	187,000	190,400	1.02	0.98	0.02
882	04	Cape	8 MCKINLEY ST	0115	1010	1,650	126	27	12/8/2015	190,000	193,500	1.02	0.98	0.02
13691	04	Cape	19 QUINCY ST	0114	1010	1,649	19	4	12/30/2015	215,000	219,700	1.02	0.98	0.02
860	04	Cape	117 BROADWAY	0115	1010	1,564	75	27	7/27/2015	180,000	185,600	1.03	0.97	0.03
100321	04	Cape	2 PEACEFUL LN	0110	1010	2,888	16	3	8/18/2015	320,100	330,800	1.03	0.97	0.03
9450	04	Cape	45 PINE ACRES RD	0114	1010	1,343	35	14	7/6/2015	172,500	178,400	1.03	0.97	0.03
11515	04	Cape	1 SANBORN RD	0112	1010	3,402	3	0	4/6/2015	338,800	350,700	1.04	0.97	0.04
100806	04	Cape	163 PORTSMOUTH ST	0113	1010	2,711	15	7	4/20/2015	280,000	289,900	1.04	0.97	0.04
100342	04	Cape	15 GABBY LN	0101	1010	3,050	16	3	6/29/2015	365,000	378,100	1.04	0.97	0.04
4611	04	Cape	7 FAIRBANKS ST	0106	1010	1,685	62	35	12/16/2015	144,900	150,400	1.04	0.96	0.04
11369	04	Cape	1 OAKMONT DR	0112	1010	3,706	27	11	11/16/2015	445,000	462,300	1.04	0.96	0.04
11677	04	Cape	52 GRAHAM RD	0111	1010	2,324	24	8	8/14/2015	239,900	250,100	1.04	0.96	0.04
100172	04	Cape	31 SWEAT ST	0110	1010	2,117	12	6	12/2/2015	205,000	214,400	1.05	0.96	0.05
1991	04	Cape	11 OAK ST	0102	1010	1,353	111	19	1/13/2016	145,000	151,800	1.05	0.96	0.05
10405	04	Cape	18 QUINCY ST	0114	1010	1,549	56	16	4/21/2015	180,000	189,100	1.05	0.95	0.05
6644	04	Cape	139 HOPKINTON RD	0103	1010	3,606	64	18	7/28/2015	320,000	338,100	1.06	0.95	0.06
13746	04	Cape	97 CARTER HILL RD	0108	1010	5,598	10	5	9/9/2015	580,000	613,000	1.06	0.95	0.06
13206	04	Cape	43 SNOW ST	0109	1010	2,245	88	19	6/28/2016	215,700	229,100	1.06	0.94	0.06
4054	04	Cape	143 N STATE ST	0106	1010	2,009	116	27	1/12/2016	167,500	178,600	1.07	0.94	0.07
5964	04	Cape	2 MOORELAND AV	0101	1010	2,312	67	19	6/22/2015	245,000	263,400	1.08	0.93	0.08
9860	04	Cape	18 BROKEN GROUND DR	0113	1010	2,872	40	17	11/20/2015	275,000	296,800	1.08	0.93	0.08
13518	04	Cape	10 WINTERBERRY LN	0110	1010	2,331	16	8	8/7/2015	240,000	259,400	1.08	0.93	0.08
102914	04	Cape	141 SNOW POND RD	0111	1010	4,807	10	2	10/16/2015	520,000	565,100	1.09	0.92	0.09
6991	04	Cape	84 BOG RD	0108	1010	1,951	63	44	4/16/2015	128,000	141,700	1.11	0.90	0.11
7865	04	Cape	363 ELM ST	0108	1010	2,121	28	17	8/12/2015	215,000	239,100	1.11	0.90	0.11
5468	04	Cape	73 ABBOTT RD	0109	1010	1,298	76	27	11/16/2015	140,000	160,600	1.15	0.87	0.15
7693	04	Cape	131 W PARISH RD	0108	1010	3,176	204	27	2/5/2016	450,000	568,900	1.26	0.79	0.26
6093	04	Cape	70 BIRCHDALE RD	0103	1010	2,597	29	12	5/10/2016	202,500	259,800	1.28	0.78	0.28
4639	04	Cape	317 N STATE ST	0107	1010	1,045	146	27	4/20/2015	99,900	130,600	1.31	0.76	0.31

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4768	04	Cape	434 N STATE ST	0107	1010	1,430	96	27	5/6/2016	105,000	148,400	1.41	0.71	0.41
6473	04	Cape	11 DWINELL DR	0104	1010	3,154	29	18	3/30/2016	230,000	332,300	1.44	0.69	0.44
12857	05	Bungalow	11 STARK ST	0110	1010	1,846	96	27	8/3/2015	225,000	192,700	0.86	1.17	0.15
431	05	Bungalow	29 BROAD AV	0115	1010	1,677	92	19	7/16/2015	225,000	226,600	1.01	0.99	0.00
12361	05	Bungalow	28 CHARLES ST	0110	1013	1,602	102	37	1/19/2016	142,000	147,000	1.04	0.97	0.03
2431	06	Conventional	61 WARREN ST	0106	1010	1,783	116	27	5/22/2015	213,000	181,900	0.85	1.17	0.14
4493	06	Conventional	18 CURTICE AV	0106	1010	1,420	126	19	4/12/2016	179,900	156,800	0.87	1.15	0.12
1634	06	Conventional	31 DOWNING ST	0102	1010	2,044	116	27	12/29/2015	223,000	195,100	0.87	1.14	0.12
4604	06	Conventional	30 PALM ST	0106	1010	1,592	107	19	7/1/2015	222,000	195,100	0.88	1.14	0.11
4666	06	Conventional	8 K ST	0107	1010	1,853	90	27	6/7/2016	211,500	186,200	0.88	1.14	0.11
3861	06	Conventional	5 HARROD ST	0106	1010	1,757	236	19	10/6/2015	188,000	166,700	0.89	1.13	0.10
4075	06	Conventional	21 CHURCH ST	0106	1010	1,610	116	27	6/21/2016	195,000	173,100	0.89	1.13	0.10
6926	06	Conventional	12 LAKE VIEW DR	0108	1010	1,688	136	27	7/31/2015	195,000	173,500	0.89	1.12	0.10
2012	06	Conventional	11 MONROE ST	0102	1010	1,256	116	19	11/30/2015	175,000	155,900	0.89	1.12	0.10
2401	06	Conventional	81 WARREN ST	0104	1010	1,309	89	19	7/6/2015	239,900	215,900	0.90	1.11	0.09
1631	06	Conventional	7 HUTCHINSON AV	0102	1010	1,474	116	19	3/28/2016	187,500	171,100	0.91	1.10	0.08
375	06	Conventional	21 ROCKINGHAM ST	0115	1010	2,080	116	19	12/18/2015	270,000	246,500	0.91	1.10	0.08
10720	06	Conventional	81 PEMBROKE RD	0114	1010	1,407	86	27	7/1/2016	181,000	167,800	0.93	1.08	0.06
1637	06	Conventional	23 DOWNING ST	0102	1010	1,688	146	19	10/1/2015	192,000	178,900	0.93	1.07	0.06
10361	06	Conventional	20 LAWRENCE ST	0114	1010	1,871	66	27	12/16/2015	199,900	187,600	0.94	1.07	0.05
10927	06	Conventional	222 EAST SIDE DR	0113	1010	1,621	81	27	11/17/2015	180,000	170,200	0.95	1.06	0.04
480	06	Conventional	173.5 SOUTH ST	0101	1010	2,033	87	19	9/8/2015	251,000	238,200	0.95	1.05	0.04
13542	06	Conventional	35 RIVER RD	0110	1010	3,404	112	19	11/9/2015	410,000	389,200	0.95	1.05	0.04
1736	06	Conventional	13 GROVE ST	0102	1010	2,039	136	27	9/22/2015	205,000	195,000	0.95	1.05	0.04
4876	06	Conventional	20 FIRST ST	0107	1010	2,332	116	19	7/28/2015	238,000	226,400	0.95	1.05	0.04
12292	06	Conventional	58 COMMUNITY DR	0110	1010	1,359	136	19	10/26/2015	155,000	147,700	0.95	1.05	0.04
1372	06	Conventional	30 ALLISON ST	0115	1010	1,677	166	19	7/20/2015	229,900	221,200	0.96	1.04	0.03
3853	06	Conventional	20 JACKSON ST	0106	1010	2,968	116	37	7/1/2016	211,000	204,200	0.97	1.03	0.02
2526	06	Conventional	33 THAYER POND RD	0104	1010	2,752	77	27	6/13/2016	320,000	309,700	0.97	1.03	0.02

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4186	06	Conventional	3 WYMAN ST	0105	1010	1,875	126	13	9/1/2015	245,000	238,500	0.97	1.03	0.02
4602	06	Conventional	31 PALM ST	0106	1010	1,681	83	27	5/16/2016	169,000	165,200	0.98	1.02	0.01
6541	06	Conventional	53 AUBURN ST	0104	1010	3,080	86	27	4/5/2016	384,000	375,900	0.98	1.02	0.01
4595	06	Conventional	7 PALM ST	0106	1010	2,474	116	27	12/24/2015	207,000	202,900	0.98	1.02	0.01
3461	06	Conventional	105 CENTRE ST	0104	1010	3,047	121	27	9/11/2015	348,000	341,400	0.98	1.02	0.01
1036	06	Conventional	18 DUNKLEE ST	0115	1010	2,742	114	27	7/24/2015	297,900	292,600	0.98	1.02	0.01
2273	06	Conventional	8 LINCOLN ST	0102	1010	1,183	146	19	8/25/2015	160,000	157,900	0.99	1.01	0.00
2503	06	Conventional	12 TUTTLE ST	0101	1010	1,652	126	27	7/1/2015	195,000	193,300	0.99	1.01	0.00
3777	06	Conventional	130 RUMFORD ST	0105	1010	1,314	109	27	8/5/2015	159,900	158,600	0.99	1.01	0.00
3878	06	Conventional	19 JACKSON ST	0105	1010	1,891	122	27	5/27/2016	195,000	193,700	0.99	1.01	0.00
12208	06	Conventional	27 ROLFE ST	0110	1010	1,927	116	27	9/25/2015	185,000	183,800	0.99	1.01	0.00
2748	06	Conventional	16 HOLT ST	0104	1010	2,833	109	19	9/21/2015	289,000	288,700	1.00	1.00	0.01
4568	06	Conventional	232 N STATE ST	0106	1010	1,800	106	19	2/10/2016	212,000	212,700	1.00	1.00	0.01
12889	06	Conventional	165 VILLAGE ST	0110	1010	2,294	127	27	5/1/2015	200,000	200,700	1.00	1.00	0.01
6244	06	Conventional	48 S FRUIT ST	0101	1010	2,833	166	19	8/20/2015	285,000	286,000	1.00	1.00	0.01
8934	06	Conventional	133 AIRPORT RD	0114	1010	1,750	126	27	5/2/2016	175,400	176,200	1.00	1.00	0.01
3753	06	Conventional	23 LYNDON ST	0105	1010	2,108	96	27	8/31/2015	200,000	201,800	1.01	0.99	0.02
6571	06	Conventional	18 FISK RD	0103	1010	1,868	116	19	6/22/2015	236,000	239,100	1.01	0.99	0.02
1475	06	Conventional	9 HARRISON ST	0115	1010	1,166	166	27	7/2/2015	146,000	148,200	1.02	0.99	0.03
13470	06	Conventional	33 BOROUGH RD	0110	1010	1,160	146	27	5/23/2016	150,000	152,800	1.02	0.98	0.03
1666	06	Conventional	39 PERLEY ST	0102	1010	1,883	116	27	7/24/2015	191,500	195,400	1.02	0.98	0.03
10625	06	Conventional	55 PEMBROKE RD	0114	1010	1,833	97	27	5/13/2016	182,000	186,600	1.03	0.98	0.04
4044	06	Conventional	11 WALKER ST	0106	1010	2,842	116	27	11/2/2015	217,000	223,700	1.03	0.97	0.04
1159	06	Conventional	21 NOYES ST	0101	1010	1,464	114	27	1/19/2016	183,000	189,000	1.03	0.97	0.04
1148	06	Conventional	8 GILMORE ST	0101	1010	1,288	116	27	5/29/2015	172,000	177,900	1.03	0.97	0.04
4490	06	Conventional	12 CURTICE AV	0106	1010	1,236	91	27	5/2/2016	139,900	145,600	1.04	0.96	0.05
1337	06	Conventional	10 BADGER ST	0115	1010	1,896	71	27	6/14/2016	180,000	187,500	1.04	0.96	0.05
13332	06	Conventional	78 LILAC ST	0110	1010	2,044	116	37	8/12/2015	164,000	171,800	1.05	0.95	0.06
5775	06	Conventional	283 EAST SIDE DR	0112	1010	3,148	136	27	10/21/2015	255,000	267,400	1.05	0.95	0.06
1120	06	Conventional	37 KIMBALL ST	0101	1010	1,330	96	37	5/31/2016	155,500	163,800	1.05	0.95	0.06
1067	06	Conventional	32 STONE ST	0115	1010	1,331	126	19	6/17/2016	190,000	200,300	1.05	0.95	0.06

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13248	06	Conventional	201/P 17///	3 CHAPMAN ST	0109	1010	1,872	13	7	5/13/2016	187,000	197,700	1.06	0.95	0.07
1673	06	Conventional	29/ 4/ 4/	29 PERLEY ST	0102	1010	1,842	126	27	11/17/2015	150,000	159,500	1.06	0.94	0.07
1063	06	Conventional	19/ 1/ 16/	80 BROADWAY	0115	1010	1,366	99	27	7/17/2015	161,500	171,800	1.06	0.94	0.07
2064	06	Conventional	33/ 3/ 15/	6 JEFFERSON ST	0102	1010	1,512	116	37	10/9/2015	129,900	138,200	1.06	0.94	0.07
3328	06	Conventional	47/ 3/ 16/	14 ACADEMY ST	0106	1010	2,009	116	27	6/16/2015	155,000	166,000	1.07	0.93	0.08
2300	06	Conventional	36/ 3/ 5/	36 FEDERAL ST	0106	1010	1,907	126	27	11/24/2015	156,500	168,000	1.07	0.93	0.08
3742	06	Conventional	53/ 4/ 8/	108 RUMFORD ST	0105	1010	1,400	126	27	4/21/2015	159,500	173,600	1.09	0.92	0.10
4123	06	Conventional	60/ 6/ 10/	19 HIGHLAND ST	0106	1010	1,274	106	37	5/26/2015	121,000	131,800	1.09	0.92	0.10
4068	06	Conventional	60/ 2/ 5/	24 FRANKLIN ST	0106	1010	2,728	117	27	10/2/2015	259,000	283,200	1.09	0.91	0.10
3730	06	Conventional	53/ 3/ 17/	100 RUMFORD ST	0105	1010	2,073	127	27	5/15/2015	180,900	205,400	1.14	0.88	0.15
4706	06	Conventional	491/Z 13///	357 N STATE ST	0107	1010	1,626	133	37	5/18/2015	135,000	160,100	1.19	0.84	0.20
7765	06	Conventional	37/Z 18///	22 BROAD COVE DR	0108	1013	1,879	116	27	9/11/2015	154,000	187,700	1.22	0.82	0.23
12603	06	Conventional	144/P 31///	8 ELECTRIC AV	0110	1010	1,662	127	46	1/19/2016	85,000	124,600	1.47	0.68	0.48
3322	06	Conventional	47/ 3/ 10/	89 N SPRING ST	0106	1010	2,350	116	27	7/17/2015	128,000	189,900	1.48	0.67	0.49
11420	07	Modern/Contem	121/B 3/ 64/	38 FOXCROSS CR	0112	1010	3,478	16	8	6/13/2016	500,000	462,500	0.92	1.08	0.07
102348	07	Modern/Contem	123/ 4/ 37/	103 SNOW POND RD	0111	1010	2,718	13	7	6/18/2015	313,000	310,700	0.99	1.01	0.00
6066	07	Modern/Contem	87/ 1/ 37/	13 QUAIL RIDGE	0103	1010	3,474	26	10	7/20/2015	330,000	358,400	1.09	0.92	0.10
107202	08	Raised Ranch	312/Z 3/2//	102 BOG RD	0108	1010	1,818	1	0	9/3/2015	275,000	244,100	0.89	1.13	0.11
9433	08	Raised Ranch	111/C 3/ 66/	7 WEDGEWOOD DR	0114	1010	1,523	36	11	7/24/2015	207,000	186,700	0.90	1.11	0.10
13094	08	Raised Ranch	204/P 24//	1 CLEMATIS CR	0109	1010	1,470	31	13	11/12/2015	216,000	195,600	0.91	1.10	0.09
6837	08	Raised Ranch	101/ 1/ 19/	98 AUBURN ST	0104	1010	2,011	38	11	3/21/2016	272,800	250,000	0.92	1.09	0.08
29	08	Raised Ranch	1/ 1/ 29/	51 HEATHER LN	0101	1010	1,839	39	16	5/17/2016	246,900	227,500	0.92	1.09	0.08
13073	08	Raised Ranch	204/P 7///	10 ROSEMARY CT	0109	1010	1,283	34	14	11/25/2015	178,500	165,300	0.93	1.08	0.07
9977	08	Raised Ranch	114/G 2/ 19/	146 EAST SIDE DR	0113	1010	1,899	47	20	5/24/2016	229,000	212,600	0.93	1.08	0.07
13071	08	Raised Ranch	204/P 23//	2 LARKSPUR PL	0109	1010	1,558	34	14	8/17/2015	202,500	188,300	0.93	1.08	0.07
10989	08	Raised Ranch	118/C 1/ 13/	35 SHAKER RD	0112	1010	2,211	30	12	8/25/2015	260,000	243,600	0.94	1.07	0.06
104669	08	Raised Ranch	193/P 34//	5 AMY WY	0109	1010	1,725	1	0	12/28/2015	256,500	244,600	0.95	1.05	0.05
5101	08	Raised Ranch	204/Z 59//	19 WOODBINE AV	0109	1010	1,533	29	12	9/4/2015	190,700	182,100	0.95	1.05	0.05
787	08	Raised Ranch	10/C 3/ 1/	20 NORWICH ST	0101	1010	1,916	49	28	6/9/2016	218,000	213,000	0.98	1.02	0.02

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Intrnl ID	Style	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp	
104662	08	Raised Ranch	193/P 45///	12 TY LN	0109	1010	1,449	1	0	12/10/2015	213,500	210,300	0.99	1.02	0.01
11776	08	Raised Ranch	114A/1 3/5//	10 PARTRIDGE RD	0114	1010	1,586	57	23	8/28/2015	187,500	185,000	0.99	1.01	0.01
11807	08	Raised Ranch	114A/1 5/8//	9 CARDINAL RD	0114	1010	1,739	37	15	5/10/2016	207,000	204,300	0.99	1.01	0.01
5147	08	Raised Ranch	301/Z 43///	10 CAMPION CR	0109	1010	1,463	29	12	4/15/2015	182,900	182,200	1.00	1.00	0.00
9115	08	Raised Ranch	111/B 3/9//	34 CRICKET LN	0114	1010	1,481	28	11	9/1/2015	187,000	186,900	1.00	1.00	0.00
8669	08	Raised Ranch	110/C 3/7//	109 PEMBROKE RD	0114	1010	2,126	44	26	6/30/2016	211,900	212,600	1.00	1.00	0.00
13320	08	Raised Ranch	191/P 56///	90 BOROUGH RD	0110	1010	1,581	43	17	8/31/2015	175,000	175,900	1.01	0.99	0.01
6828	08	Raised Ranch	101/ 1/ 10//	109 PENACOOK ST	0104	1010	1,308	34	14	7/1/2015	182,500	183,900	1.01	0.99	0.01
5095	08	Raised Ranch	204/Z 77///	28 WOODBINE AV	0109	1010	1,585	29	12	7/13/2015	188,000	190,300	1.01	0.99	0.01
12409	08	Raised Ranch	141/P 26///	60 ELM ST	0110	1010	2,768	31	13	10/26/2015	222,500	227,300	1.02	0.98	0.02
10009	08	Raised Ranch	114/G 3/26//	19 TARA DR	0113	1010	2,246	27	11	5/27/2016	250,100	256,500	1.03	0.98	0.03
101472	08	Raised Ranch	144Z/P 43///	10 BENTWOOD ST	0110	1010	1,531	14	7	3/1/2016	187,000	191,800	1.03	0.97	0.03
4319	08	Raised Ranch	62/ 3/ 4//	17 GLADSTONE ST	0105	1010	1,539	38	23	5/17/2016	185,000	189,900	1.03	0.97	0.03
5463	08	Raised Ranch	201/Z 8//	91 ABBOTT RD	0109	1010	1,422	30	12	8/10/2015	173,000	177,600	1.03	0.97	0.03
5107	08	Raised Ranch	204/Z 53///	12 NASTURTIUM TR	0109	1010	1,577	29	12	12/15/2015	183,500	189,400	1.03	0.97	0.03
5471	08	Raised Ranch	203/Z 7//	93 MANOR RD	0109	1010	1,315	38	15	7/20/2015	160,000	166,900	1.04	0.96	0.04
11036	08	Raised Ranch	118/F 1/22//	1 IRVING DR	0111	1010	2,267	29	12	1/26/2016	241,900	260,400	1.08	0.93	0.08
5084	08	Raised Ranch	204/Z 72///	10 COLUMBINE PL	0109	1010	1,246	30	19	4/1/2015	130,000	141,100	1.09	0.92	0.09
11212	08	Raised Ranch	120/ 1/35//	135 OAK HILL RD	0111	1010	3,814	51	29	3/28/2016	249,900	287,400	1.15	0.87	0.15
5072	08	Raised Ranch	203/Z 75///	14 ALDER CREEK DR	0109	1010	2,486	30	12	8/10/2015	218,000	256,500	1.18	0.85	0.18
12446	36	Camp	183/P 25///	106 PEACEFUL LN	0110	1013	847	106	27	12/14/2015	89,900	116,600	1.30	0.77	0.00
6915	63	Antique	51/Z 5//	44 CARTER HILL RD	0108	1010	2,532	266	27	12/14/2015	250,000	277,800	1.11	0.90	0.00

Summary by Style
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Style		Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
45	Condo Det	26	235,954	233,192	0.99	232,550	230,550	1.00	0.01	1.73%	0.99
50	Condo Garden	29	82,538	83,900	1.02	84,000	89,500	1.00	0.03	5.48%	1.02
51	Condo Convsn	8	241,750	240,288	0.99	255,000	250,000	0.99	0.01	0.63%	0.99
55	Condo Townhse	106	141,128	140,443	1.00	123,450	122,250	1.00	0.03	3.08%	1.00
			150,426	149,736	1.00	123,000	122,200	1.00	0.02	3.18%	1.00

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Intrnl ID	Style	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4250	55	Condo Townhse 61/ 2/ 88/	15 WYMAN ST U-33	0203	1021	1,026	33	6	7/31/2015	105,000	104,800	1.00	1.00	0.00
5572	55	Condo Townhse 302/Z 98/ 22/1 /	6 AMOSKEAG RD	0206	1021	922	42	31	6/30/2015	90,000	89,900	1.00	1.00	0.00
12729	55	Condo Townhse 144/P 26/ 1/6 /	11 CANOE DR	0219	1021	1,119	30	12	7/1/2015	110,000	109,900	1.00	1.00	0.00
11110	55	Condo Townhse 118/F 2/ 50/ /	14 JENNIFER DR	0238	1021	1,685	29	7	10/1/2015	182,500	182,400	1.00	1.00	0.00
5566	55	Condo Townhse 302/Z 98/ 7/2 /	23 AMOSKEAG RD	0206	1021	1,452	42	31	5/27/2016	125,000	125,000	1.00	1.00	0.00
105254	55	Condo Townhse 393/Z 113/ 32/2 /	21 CAMELIA AV U-2	0258	1021	2,031	10	6	8/3/2015	219,000	219,400	1.00	1.00	0.00
10170	55	Condo Townhse 114/J 2/ 28/ /	169 PORTSMOUTH U-028	0213	1021	1,188	30	12	5/26/2016	131,500	131,800	1.00	1.00	0.00
9256	55	Condo Townhse 111/B 3/ 213/ /	84 BRANCH TPK U-134	0211	1021	1,633	19	10	7/31/2015	175,000	175,400	1.00	1.00	0.00
10203	55	Condo Townhse 114/J 2/ 61/ /	169 PORTSMOUTH U-180	0213	1021	1,351	29	20	2/29/2016	145,000	145,400	1.00	1.00	0.00
101900	55	Condo Townhse 301/Z 35/ A/1 /	45 BOG RD U-A1	0227	1021	1,147	13	7	7/31/2015	128,000	128,500	1.00	1.00	0.00
9921	55	Condo Townhse 114/D 2/ 31/ /	19 BURNS AV U-04	0221	1021	1,283	13	3	12/22/2015	123,000	123,600	1.00	1.00	0.00
9148	55	Condo Townhse 111/B 3/ 42/ /	84 BRANCH TPK U-023	0211	1021	1,557	28	19	4/8/2016	152,000	153,300	1.01	0.99	0.01
12752	55	Condo Townhse 144/P 26/ 11/80 /	86 MODENA DR	0219	1021	1,229	30	7	9/28/2015	122,600	123,800	1.01	0.99	0.01
12659	55	Condo Townhse 144/P 26/ 16/119 /	61 BLUFFS DR	0219	1021	1,091	31	8	6/10/2015	115,000	116,300	1.01	0.99	0.01
102686	55	Condo Townhse 110/L 1/ 9/ /	47 MULBERRY ST U-1	0232	1021	1,507	12	7	12/2/2015	174,000	176,000	1.01	0.99	0.01
9265	55	Condo Townhse 111/B 3/ 192/ /	84 BRANCH TPK U-143	0211	1021	1,560	21	4	8/24/2015	179,900	182,000	1.01	0.99	0.01
7354	55	Condo Townhse 204/Z 34/ 8/49 /	129 FISHERVILLE #049	0208	1021	1,231	31	13	11/16/2015	120,000	121,800	1.01	0.99	0.01
12673	55	Condo Townhse 144/P 26/ 3/15 /	14 WHITEWATER DR	0219	1021	1,123	30	7	5/4/2015	117,000	118,800	1.02	0.98	0.02
8767	55	Condo Townhse 110/C 3/ 107/ /	58 BRANCH TPK U-3-2	0210	1021	1,296	30	21	9/2/2015	95,000	96,600	1.02	0.98	0.02
5538	55	Condo Townhse 302/Z 98/ 13/2 /	20 PISCATAQUA RD	0206	1021	1,021	42	9	7/15/2015	136,000	138,400	1.02	0.98	0.02
12620	55	Condo Townhse 144/P 26/ 25/176 /	16 VINTON DR	0219	1021	1,202	31	13	2/9/2016	109,000	111,200	1.02	0.98	0.02
12622	55	Condo Townhse 144/P 26/ 25/174 /	12 VINTON DR	0219	1021	1,230	31	8	12/10/2015	117,000	119,400	1.02	0.98	0.02
9180	55	Condo Townhse 111/B 3/ 75/ /	84 BRANCH TPK U-056	0211	1021	1,459	28	10	6/29/2015	169,000	172,600	1.02	0.98	0.02
9212	55	Condo Townhse 111/B 3/ 107/ /	84 BRANCH TPK U-088	0211	1021	1,574	24	8	5/20/2015	172,500	176,600	1.02	0.98	0.02
9154	55	Condo Townhse 111/B 3/ 48/ /	84 BRANCH TPK U-029	0211	1021	1,583	28	10	10/19/2015	170,000	174,100	1.02	0.98	0.02
12692	55	Condo Townhse 144/P 26/ 6/38 /	9 WHITEWATER DR	0219	1021	1,091	30	5	10/19/2015	114,900	117,700	1.02	0.98	0.02
12529	55	Condo Townhse 144/P 26/ 27/209 /	2 GREAT FALLS DR	0219	1021	1,119	30	7	2/19/2016	115,000	117,900	1.03	0.98	0.03
104729	55	Condo Townhse 312/Z 4/ 38/2 /	5 MERLOT CT U-2	0252	1021	1,644	10	6	9/30/2015	182,000	186,600	1.03	0.98	0.03
7331	55	Condo Townhse 204/Z 34/ 3/21 /	129 FISHERVILLE #021	0208	1021	1,231	31	13	5/16/2016	121,000	124,300	1.03	0.97	0.03
104710	55	Condo Townhse 312/Z 4/ 1/ /	1 CABERNET DR U-1	0252	1021	1,708	11	6	11/2/2015	205,000	210,600	1.03	0.97	0.03
12690	55	Condo Townhse 144/P 26/ 3/17 /	18 WHITEWATER DR	0219	1021	1,091	30	12	4/21/2015	104,900	107,900	1.03	0.97	0.03

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Intnl ID	Style	MBLU	Location	Land Nbrhd	Use Code	Est Area	Age	Est Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
12804	55	Condo Townhse 144/P 26/ 7/46 /	8 MODENA DR	0219	1021	1,091	30	7	8/24/2015	110,000	113,500	1.03	0.97	0.03
104788	55	Condo Townhse 312/Z 4/ 29/3 /	29 CABERNET DR U-3	0252	1021	1,752	11	6	2/22/2016	185,000	190,900	1.03	0.97	0.03
102695	55	Condo Townhse 110/L 1/ 18/ /	61 MULBERRY ST U-2	0232	1021	1,419	12	3	2/29/2016	171,000	176,700	1.03	0.97	0.03
13416	55	Condo Townhse 144/P 66/ 1/39 /	29 MILLSTREAM LN	0220	1021	1,210	28	19	10/29/2015	101,000	104,400	1.03	0.97	0.03
12616	55	Condo Townhse 144/P 26/ 21/152 /	17 VINTON DR	0219	1021	1,091	31	8	12/23/2015	110,000	114,600	1.04	0.96	0.04
104794	55	Condo Townhse 144/P 26/ 23/999 /	28 BLUFFS DR	0219	1021	1,225	31	8	8/14/2015	116,600	121,600	1.04	0.96	0.04
102737	55	Condo Townhse 312/Z 4/ 27/1 /	27 CABERNET DR U-1	0252	1021	1,660	11	6	5/31/2016	180,000	187,800	1.04	0.96	0.04
12697	55	Condo Townhse 110/L 1/ 60/ /	40 MULBERRY ST U-1	0232	1021	1,572	12	7	8/10/2015	171,000	179,500	1.05	0.95	0.05
9264	55	Condo Townhse 144/P 26/ 7/44 /	4 MODENA DR	0219	1021	1,091	30	12	7/6/2015	102,000	107,400	1.05	0.95	0.05
104743	55	Condo Townhse 111/B 3/ 19/ /	84 BRANCH TPK U-142	0211	1021	1,560	21	12	1/20/2016	158,200	166,800	1.05	0.95	0.05
4196	55	Condo Townhse 312/Z 4/ 37/4 /	4 MERLOT CT U-4	0252	1021	1,660	9	6	11/13/2015	196,500	207,300	1.05	0.95	0.05
12539	55	Condo Townhse 61/ 2/ 34/ /	15 WYMAN ST U-02	0203	1021	934	37	10	9/8/2015	90,000	96,500	1.07	0.93	0.07
9901	55	Condo Townhse 144/P 26/ 28/219 /	22 GREAT FALLS DR	0219	1021	1,091	30	7	1/13/2016	105,000	114,600	1.09	0.92	0.09
12732	55	Condo Townhse 114/D 2/ 10/ /	19 BURNS AV U-01	0221	1021	1,304	13	3	4/28/2015	114,000	124,900	1.10	0.91	0.10
12711	55	Condo Townhse 144/P 26/ 12/88 /	55 MODENA DR	0219	1021	1,084	30	5	4/27/2015	106,000	116,500	1.10	0.91	0.10
5548	55	Condo Townhse 144/P 26/ 5/31 /	23 WHITEWATER DR	0219	1021	1,091	30	12	7/8/2015	95,000	107,400	1.13	0.88	0.13
	55	Condo Townhse 302/Z 98/ 21/1 /	10 AMOSKEAG RD	0206	1021	1,513	42	17	10/28/2015	132,000	155,000	1.17	0.85	0.17

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101337	45	Condo Det	291/Z 1/ 21/ /	57 PLYMOUTH DR	0226	1021	2,072	14	8	4/12/2016	242,000	202,400	0.84	1.20	0.16
101353	45	Condo Det	291/Z 1/ 37/ /	49 SONGBIRD DR	0226	1021	1,648	14	8	5/18/2016	217,500	208,600	0.96	1.04	0.04
11477	45	Condo Det	122/C 1/ 3/ /	31 MISTY OAK DR	0261	1021	2,555	10	6	12/1/2015	342,000	328,100	0.96	1.04	0.04
101325	45	Condo Det	291/Z 1/ 9/ /	42 PLYMOUTH DR	0226	1021	1,740	14	3	7/10/2015	219,900	211,400	0.96	1.04	0.04
105544	45	Condo Det	202/Z 6/ 62/ /	14 NICKERSON DR	0264	1021	1,621	2	0	7/15/2015	236,900	228,800	0.97	1.04	0.03
12716	45	Condo Det	144/P 26/ 62/187 /	6 WHITTAKER CR	0219	1021	1,708	31	13	5/1/2015	159,000	154,200	0.97	1.03	0.03
105623	45	Condo Det	123/A 1/ 15/ /	38 VICTORIAN LN	0266	1021	1,574	3	0	7/28/2015	249,900	247,300	0.99	1.01	0.01
105397	45	Condo Det	122/C 1/ 5/ /	35 MISTY OAK DR	0261	1021	2,735	10	6	7/23/2015	350,000	346,900	0.99	1.01	0.01
13385	45	Condo Det	144Z/P 27/ 48/ /	3 BENTWOOD ST	0220	1021	1,406	29	20	7/31/2015	137,000	136,000	0.99	1.01	0.01
106021	45	Condo Det	90/ 1/ 21/ /	10 SAGAMORE CT	0269	1021	1,986	2	0	1/25/2016	284,900	283,800	1.00	1.00	0.00
105559	45	Condo Det	202/Z 6/ 47/ /	10 JONATHAN DR	0264	1021	1,941	3	0	2/8/2016	226,700	226,100	1.00	1.00	0.00
105396	45	Condo Det	122/C 1/ 6/ /	37 MISTY OAK DR	0261	1021	2,691	9	6	10/16/2015	350,000	349,300	1.00	1.00	0.00
12589	45	Condo Det	144/P 26/ 47/202 /	14 LOOK OUT CR	0219	1021	1,636	30	12	6/23/2016	154,500	154,300	1.00	1.00	0.00
101360	45	Condo Det	291/Z 1/ 44/ /	32 SONGBIRD DR	0226	1021	2,301	14	8	10/28/2015	248,000	247,900	1.00	1.00	0.00
106024	45	Condo Det	90/ 1/ 28/ /	7 YORKSHIRE LN	0269	1021	1,933	2	0	6/18/2015	269,000	269,200	1.00	1.00	0.00
105566	45	Condo Det	202/Z 6/ 40/ /	17 NICKERSON DR	0264	1021	1,860	2	0	11/4/2015	230,100	230,300	1.00	1.00	0.00
8794	45	Condo Det	110/C 3/ 133/ /	58 BRANCH TPK L-02	0210	1021	2,179	29	11	8/4/2015	180,000	180,300	1.00	1.00	0.00
101322	45	Condo Det	291/Z 1/ 5/ /	20 PLYMOUTH DR	0226	1021	2,050	13	3	6/23/2016	265,000	265,500	1.00	1.00	0.00
5680	45	Condo Det	291/Z 1/ 1/ /	4 PLYMOUTH DR	0226	1021	2,348	15	8	6/16/2015	252,500	253,200	1.00	1.00	0.00
10223	45	Condo Det	114/J 2/ 81/ /	169 PORTSMOUTH U-196	0213	1021	2,123	29	20	12/7/2015	200,000	200,600	1.00	1.00	0.00
105549	45	Condo Det	202/Z 6/ 57/ /	4 NICKERSON DR	0264	1021	1,865	2	0	9/21/2015	229,900	230,800	1.00	1.00	0.00
12663	45	Condo Det	144/P 26/ 54/195 /	1 WHITTAKER CR	0219	1021	1,644	30	12	2/8/2016	152,000	153,200	1.01	0.99	0.01
105625	45	Condo Det	123/A 1/ 13/ /	31 VICTORIAN LN	0266	1021	1,735	3	0	5/23/2016	235,000	238,500	1.01	0.99	0.01
101345	45	Condo Det	291/Z 1/ 29/ /	21 SONGBIRD DR	0226	1021	1,595	14	3	6/29/2015	230,000	233,500	1.02	0.99	0.02
13382	45	Condo Det	144Z/P 27/ 1/5 /	19 MILLSTREAM LN	0220	1021	1,426	29	20	11/17/2015	135,000	137,200	1.02	0.98	0.02
105391	45	Condo Det	122/C 1/ 11/ /	47 MISTY OAK DR	0261	1021	2,644	10	6	9/8/2015	338,000	345,600	1.02	0.98	0.02
10313	50	Condo Garden	114/K 1/ 87/ /	12 E SIDE DR B4 U-15	0214	1021	667	31	22	8/28/2015	50,700	44,100	0.87	1.15	0.13
5335	50	Condo Garden	204/Z 39/ 4/179 /	120 FISHERVILLE UT79	0204	1021	1,000	30	12	5/19/2016	90,000	79,500	0.88	1.13	0.12
5181	50	Condo Garden	204/Z 39/ 2/56 /	120 FISHERVILLE U056	0204	1021	885	30	12	6/14/2016	102,900	93,500	0.91	1.10	0.09
7495	50	Condo Garden	204/Z 99/ 10/113 /	37 ALICE DR U-113	0209	1021	782	29	20	12/18/2015	68,000	66,000	0.97	1.03	0.03

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5174	50	Condo Garden 204/Z 39/ 2/49 /	120 FISHERVILLE U049	0204	1021	920	30	7	10/2/2015	107,000	104,000	0.97	1.03	0.03
5219	50	Condo Garden 204/Z 39/ 1/3 /	120 FISHERVILLE U003	0204	1021	971	30	12	5/21/2015	81,000	78,900	0.97	1.03	0.03
5216	50	Condo Garden 204/Z 39/ 2/31 /	120 FISHERVILLE U031	0204	1021	920	30	7	10/26/2015	97,000	94,600	0.98	1.03	0.02
5221	50	Condo Garden 204/Z 39/ 1/5 /	120 FISHERVILLE U005	0204	1021	682	30	7	6/9/2015	73,000	71,800	0.98	1.02	0.02
5266	50	Condo Garden 204/Z 39/ 3/110 /	120 FISHERVILLE U110	0204	1021	920	24	8	12/16/2015	95,000	93,500	0.98	1.02	0.02
7433	50	Condo Garden 204/Z 99/ 5/51 /	37 ALICE DR U-051	0209	1021	986	29	7	6/21/2016	92,000	90,900	0.99	1.01	0.01
10273	50	Condo Garden 114/K 1/ 4/7 /	12 E SIDE DR B2 U-23	0214	1021	665	31	22	12/2/2015	41,000	40,700	0.99	1.01	0.01
5290	50	Condo Garden 204/Z 39/ 3/134 /	120 FISHERVILLE U134	0204	1021	885	24	8	11/9/2015	97,500	96,800	0.99	1.01	0.01
10498	50	Condo Garden 116/ 3/ 45/ /	128 LOUDON RD U-37F	0217	1021	929	47	21	7/1/2016	65,000	64,600	0.99	1.01	0.01
7499	50	Condo Garden 204/Z 99/ 10/117 /	37 ALICE DR U-117	0209	1021	986	29	11	4/29/2016	91,000	90,500	0.99	1.01	0.01
7498	50	Condo Garden 204/Z 99/ 10/116 /	37 ALICE DR U-116	0209	1021	824	29	7	1/20/2016	84,000	83,900	1.00	1.00	0.00
7382	50	Condo Garden 204/Z 99/ 1/1 /	37 ALICE DR U-001	0209	1021	824	30	12	5/25/2016	77,000	77,000	1.00	1.00	0.00
5194	50	Condo Garden 204/Z 39/ 2/69 /	120 FISHERVILLE U069	0204	1021	921	30	7	4/29/2016	104,000	104,100	1.00	1.00	0.00
5175	50	Condo Garden 204/Z 39/ 2/50 /	120 FISHERVILLE U050	0204	1021	920	30	12	7/1/2015	97,000	97,400	1.00	1.00	0.00
7407	50	Condo Garden 204/Z 99/ 3/25 /	37 ALICE DR U-025	0209	1021	824	29	11	6/15/2015	77,500	77,900	1.01	0.99	0.01
5269	50	Condo Garden 204/Z 39/ 3/113 /	120 FISHERVILLE U113	0204	1021	885	24	8	6/30/2015	97,000	97,700	1.01	0.99	0.01
7518	50	Condo Garden 204/Z 99/ 12/136 /	37 ALICE DR U-136	0209	1021	986	29	5	12/14/2015	90,500	92,800	1.03	0.98	0.03
7460	50	Condo Garden 204/Z 99/ 7/78 /	37 ALICE DR U-078	0209	1021	824	29	20	9/2/2015	67,500	70,000	1.04	0.96	0.04
7462	50	Condo Garden 204/Z 99/ 7/80 /	37 ALICE DR U-080	0209	1021	824	29	20	2/26/2016	67,500	72,100	1.07	0.94	0.07
5158	50	Condo Garden 204/Z 39/ 2/34 /	120 FISHERVILLE U034	0204	1021	884	30	7	9/24/2015	95,000	103,400	1.09	0.92	0.09
5206	50	Condo Garden 204/Z 39/ 2/81 /	120 FISHERVILLE U081	0204	1021	703	30	7	1/15/2016	72,000	80,400	1.12	0.90	0.12
7517	50	Condo Garden 204/Z 99/ 12/135 /	37 ALICE DR U-135	0209	1021	986	29	20	9/4/2015	70,000	78,300	1.12	0.89	0.12
5245	50	Condo Garden 204/Z 39/ 1/29 /	120 FISHERVILLE U029	0204	1021	1,000	30	7	3/1/2016	82,500	92,400	1.12	0.89	0.12
5164	50	Condo Garden 204/Z 39/ 2/39 /	120 FISHERVILLE U039	0204	1021	723	30	7	12/17/2015	73,500	89,500	1.22	0.82	0.22
5254	50	Condo Garden 204/Z 39/ 3/98 /	120 FISHERVILLE U098	0204	1021	884	24	4	12/3/2015	87,500	106,800	1.22	0.82	0.22
107442	51	Condo Convsn 42/ 4/ 4/ /	78 SCHOOL ST U-1	0273	1021	1,311	166	12	6/1/2015	315,000	306,500	0.97	1.03	0.02
104990	51	Condo Convsn 43/ 10/ 15/ /	80A WARREN ST	0255	1021	1,358	116	32	10/29/2015	115,000	114,100	0.99	1.01	0.00
2774	51	Condo Convsn 42/ 1/ 7/ /	103 SCHOOL ST U-4	0223	1021	1,341	136	18	6/13/2016	195,000	193,500	0.99	1.01	0.00
107503	51	Condo Convsn 49/ 1/ 10/ /	94 SCHOOL ST U-1	0274	1021	2,907	116	32	6/10/2016	330,000	328,000	0.99	1.01	0.00
2102	51	Condo Convsn 33/ 6/ 8/ /	27 FAYETTE ST U-1	0253	1021	1,345	96	32	9/14/2015	93,500	93,000	0.99	1.01	0.00

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3796	51	Condo Convsn 54/ 1/ 15/ /	1 BEACON ST	0267	1021	830	30	12	9/1/2015	115,500	115,200	1.00	1.00	0.01
107444	51	Condo Convsn 42/ 4/ 4/ 1 /	78 SCHOOL ST U-2	0273	1021	2,076	166	12	6/3/2015	395,000	395,700	1.00	1.00	0.01
107443	51	Condo Convsn 42/ 4/ 4/ 2 /	78 SCHOOL ST U-3	0273	1021	1,728	166	12	5/26/2015	375,000	376,300	1.00	1.00	0.01
12773	55	Condo Townhse 144/P 26/ 12/87 /	57 MODENA DR	0219	1021	1,037	30	12	4/14/2016	118,000	105,100	0.89	1.12	0.11
12770	55	Condo Townhse 144/P 26/ 11/82 /	82 MODENA DR	0219	1021	1,201	30	7	5/27/2016	133,000	119,400	0.90	1.11	0.10
9164	55	Condo Townhse 111/B 3/ 58/ /	84 BRANCH TPK U-039	0211	1021	1,428	28	19	6/27/2016	167,000	151,900	0.91	1.10	0.09
104816	55	Condo Townhse 312/Z 4/ 13/2 /	13 CABERNET DR U-2	0252	1021	1,653	9	6	6/27/2016	205,000	187,300	0.91	1.09	0.09
13424	55	Condo Townhse 144/P 66/ 2/47 /	45 MILLSTREAM LN	0220	1021	1,202	28	19	6/15/2016	108,000	101,100	0.94	1.07	0.06
104833	55	Condo Townhse 312/Z 4/ 3/ 1 /	3 CABERNET DR U-1	0252	1021	1,701	11	6	6/10/2016	203,500	191,100	0.94	1.06	0.06
12584	55	Condo Townhse 144/P 26/ 37/267 /	16 PAVILLION DR	0219	1021	1,227	30	7	4/18/2016	129,900	123,000	0.95	1.06	0.05
105247	55	Condo Townhse 393/Z 113/ 39/4 /	35 CALLOWAY DR U-4	0258	1021	2,039	2	0	4/7/2016	239,900	227,200	0.95	1.06	0.04
9133	55	Condo Townhse 111/B 3/ 27/ /	84 BRANCH TPK U-008	0211	1021	1,557	28	6	6/10/2016	189,000	179,700	0.95	1.05	0.05
11343	55	Condo Townhse 121/B 2/ 18/ /	207 MOUNTAIN RD	0218	1021	2,141	35	9	6/30/2015	345,000	328,700	0.96	1.05	0.04
5562	55	Condo Townhse 302/Z 98/ 8/ 1 /	25 AMOSKEAG RD	0206	1021	1,022	42	9	4/1/2016	133,500	127,500	0.96	1.05	0.04
3089	55	Condo Townhse 46/ 2/ 13/ /	9 COURT ST	0202	1021	994	33	28	5/4/2015	104,900	100,200	0.96	1.05	0.04
8764	55	Condo Townhse 110/C 3/ 104/ /	58 BRANCH TPK U-2-3	0210	1021	1,296	30	21	6/1/2016	101,100	96,600	0.96	1.05	0.04
104786	55	Condo Townhse 312/Z 4/ 31/ 1 /	31 CABERNET DR U-1	0252	1021	1,660	11	6	12/2/2015	200,500	191,600	0.96	1.05	0.04
104748	55	Condo Townhse 312/Z 4/ 34/3 /	34 CABERNET DR U-3	0252	1021	1,652	11	6	4/28/2015	194,900	186,300	0.96	1.05	0.04
5558	55	Condo Townhse 302/Z 98/ 12/2 /	24 PISCATAQUA RD	0206	1021	1,050	42	17	8/19/2015	125,000	119,500	0.96	1.05	0.04
4181	55	Condo Townhse 61/ 2/ 18/ /	15 WYMAN ST U-12	0203	1021	940	36	25	9/16/2015	84,000	80,400	0.96	1.04	0.04
4216	55	Condo Townhse 61/ 2/ 55/ /	15 WYMAN ST U-58	0203	1021	1,026	34	24	4/20/2015	87,000	83,400	0.96	1.04	0.04
9271	55	Condo Townhse 111/B 3/ 168/ /	84 BRANCH TPK U-100	0211	1021	1,560	23	7	8/25/2015	184,000	177,200	0.96	1.04	0.04
10212	55	Condo Townhse 114/ 2/ 70/ /	169 PORTSMOUTH U-189	0213	1021	1,332	29	20	7/1/2015	149,600	144,100	0.96	1.04	0.04
12724	55	Condo Townhse 144/P 26/ 8/59 /	34 MODENA DR	0219	1021	1,091	30	12	1/21/2016	112,000	107,900	0.96	1.04	0.04
12669	55	Condo Townhse 144/P 26/ 20/146 /	7 BLUFFS DR	0219	1021	1,091	31	13	7/1/2016	112,000	108,000	0.96	1.04	0.04
102680	55	Condo Townhse 110/L 1/ 3/ /	33 MULBERRY ST U-3	0232	1021	1,419	12	7	5/25/2016	175,000	169,500	0.97	1.03	0.03
7350	55	Condo Townhse 204/Z 34/ 2/13 /	129 FISHERVILLE #013	0208	1021	1,231	31	22	11/16/2015	116,000	112,500	0.97	1.03	0.03
12674	55	Condo Townhse 144/P 26/ 1/8 /	15 CANOE DR	0219	1021	1,119	30	5	11/23/2015	123,900	120,400	0.97	1.03	0.03
9913	55	Condo Townhse 114/D 2/ 23/ /	17 BURNS AV U-02	0221	1021	1,313	34	24	4/28/2016	108,000	105,000	0.97	1.03	0.03
104776	55	Condo Townhse 312/Z 4/ 8/ 1 /	8 CABERNET DR U-1	0252	1021	1,659	9	6	6/10/2015	192,900	187,700	0.97	1.03	0.03

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12693	55	Condo Townhse 144/P 26/ 6/34 /	17 WHITEWATER DR	0219	1021	1,091	30	5	11/2/2015	120,000	116,800	0.97	1.03	0.03
11103	55	Condo Townhse 118/F 2/ 43/ /	10 JENNIFER DR	0238	1021	1,690	29	7	11/24/2015	186,900	182,000	0.97	1.03	0.03
12698	55	Condo Townhse 144/P 26/ 6/33 /	19 WHITEWATER DR	0219	1021	1,091	30	12	9/4/2015	114,900	111,900	0.97	1.03	0.03
7369	55	Condo Townhse 204/Z 34/ 2/10 /	129 FISHERVILLE #010	0208	1021	1,231	31	22	7/22/2015	115,500	112,500	0.97	1.03	0.03
12645	55	Condo Townhse 144/P 26/ 19/134 /	31 BLUFFS DR	0219	1021	1,119	31	13	5/10/2016	115,000	112,100	0.97	1.03	0.03
102720	55	Condo Townhse 110/L 1/ 43/ /	48 MULBERRY ST U-2	0232	1021	1,419	12	7	5/23/2016	169,500	165,300	0.98	1.03	0.02
12572	55	Condo Townhse 144/P 26/ 35/253 /	56 GREAT FALLS DR	0219	1021	1,119	30	12	6/1/2015	112,000	109,300	0.98	1.02	0.02
12778	55	Condo Townhse 144/P 26/ 13/100 /	31 MODENA DR	0219	1021	1,119	30	7	7/10/2015	120,000	117,300	0.98	1.02	0.02
9179	55	Condo Townhse 111/B 3/ 74/ /	84 BRANCH TPK U-055	0211	1021	1,421	28	6	6/8/2015	179,900	175,900	0.98	1.02	0.02
5418	55	Condo Townhse 203/Z 40/ 7/25 /	25 METALAK DR	0205	1021	1,130	28	19	6/22/2016	120,000	117,400	0.98	1.02	0.02
8765	55	Condo Townhse 110/C 3/ 105/ /	58 BRANCH TPK U2-4	0210	1021	1,315	30	7	4/22/2016	125,000	122,300	0.98	1.02	0.02
12610	55	Condo Townhse 144/P 26/ 2/14 /	12 WHITEWATER DR	0219	1021	1,091	30	7	11/2/2015	120,000	117,500	0.98	1.02	0.02
9184	55	Condo Townhse 111/B 3/ 79/ /	84 BRANCH TPK U-060	0211	1021	1,421	28	5	6/19/2015	182,000	178,700	0.98	1.02	0.02
10160	55	Condo Townhse 114/J 2/ 18/ /	169 PORTSMOUTH U-014	0213	1021	1,305	30	21	3/1/2016	142,900	140,600	0.98	1.02	0.02
12751	55	Condo Townhse 144/P 26/ 8/58 /	32 MODENA DR	0219	1021	1,119	30	5	5/29/2015	119,900	118,000	0.98	1.02	0.02
12658	55	Condo Townhse 144/P 26/ 17/120 /	59 BLUFFS DR	0219	1021	1,119	31	5	7/16/2015	124,000	122,200	0.99	1.01	0.01
12558	55	Condo Townhse 144/P 26/ 32/238 /	48 GREAT FALLS DR	0219	1021	1,091	30	5	6/21/2016	118,000	116,500	0.99	1.01	0.01
5577	55	Condo Townhse 302/Z 98/ 19/1 /	13 PISCATAQUA RD	0206	1021	982	42	31	9/28/2015	95,000	93,900	0.99	1.01	0.01
12639	55	Condo Townhse 144/P 26/ 19/142 /	19 BLUFFS DR	0219	1021	1,119	31	5	7/27/2015	121,800	120,500	0.99	1.01	0.01
12761	55	Condo Townhse 144/P 26/ 8/64 /	44 MODENA DR	0219	1021	1,127	30	7	3/1/2016	121,500	120,300	0.99	1.01	0.01
4213	55	Condo Townhse 61/ 2/ 52/ /	15 WYMAN ST U-57	0203	1021	1,026	34	24	6/12/2015	84,200	83,400	0.99	1.01	0.01
102698	55	Condo Townhse 110/L 1/ 21/ /	65 MULBERRY ST U-1	0232	1021	1,507	12	7	10/6/2015	175,000	173,400	0.99	1.01	0.01
7367	55	Condo Townhse 204/Z 34/ 5/28 /	129 FISHERVILLE #028	0208	1021	1,203	31	22	1/12/2016	111,000	110,300	0.99	1.01	0.01
105253	55	Condo Townhse 393/Z 113/ 33/3 /	21 CAMELIA AV U-3	0258	1021	2,033	10	6	9/15/2015	219,000	217,800	0.99	1.01	0.01
12563	55	Condo Townhse 144/P 26/ 33/243 /	11 GREAT FALLS DR	0219	1021	1,091	30	5	4/20/2015	117,000	116,500	1.00	1.00	0.00
4272	55	Condo Townhse 61/ 4/ 1/ /	32 HIGHLAND ST U-A	0241	1021	1,483	28	19	6/6/2016	145,000	144,400	1.00	1.00	0.00
10417	55	Condo Townhse 115/ 6/ 2/ /	6G HEIGHTS RD	0216	1021	1,262	30	24	6/16/2016	100,100	99,700	1.00	1.00	0.00
11098	55	Condo Townhse 118/F 2/ 38/ /	6 SUSAN LN	0238	1021	1,763	29	20	9/22/2015	163,000	162,500	1.00	1.00	0.00
105266	55	Condo Townhse 393/Z 113/ 20/3 /	9 CAMELIA AV U-3	0258	1021	2,039	10	6	6/10/2016	229,400	228,700	1.00	1.00	0.00
102704	55	Condo Townhse 110/L 1/ 27/ /	69 MULBERRY ST U-3	0232	1021	1,419	12	7	5/18/2016	170,000	169,500	1.00	1.00	0.00
12676	55	Condo Townhse 144/P 26/ 6/42 /	1 WHITEWATER DR	0219	1021	1,091	30	12	9/30/2015	110,400	110,100	1.00	1.00	0.00

Summary by Style
CONCORD, NH

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Style		Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
35	Park Model	4	149,044	145,125	0.98	147,146	142,300	0.99	0.04	4.80%	0.97
76	Single Wide	47	32,013	30,528	1.01	27,000	27,200	0.99	0.09	13.78%	0.95
81	Double Wide	14	73,036	74,414	1.03	61,800	65,200	1.00	0.06	8.93%	1.02
			48,050	47,032	1.01	38,000	38,100	0.99	0.07	12.20%	0.98

Parcel Detail by Style
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Intrnl ID	Style	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp	
8433	35	Park Model	110/ 2/A 240/ /	15 KOZY TR	0311	1031	1,306	1	0	10/1/2015	144,301	129,400	0.90	1.12	0.09
8230	35	Park Model	110/ 2/A 41/ /	29 CENTERWOOD DR	0311	1031	1,788	1	0	2/3/2016	190,786	182,400	0.96	1.05	0.03
8390	35	Park Model	110/ 2/A 197/ /	20 HIGHRIDGE TR	0311	1031	1,152	2	1	1/29/2016	111,100	113,500	1.02	0.98	0.03
8351	35	Park Model	110/ 2/A 162/ /	7 GREENWICH TR	0311	1031	1,669	1	0	10/30/2015	149,990	155,200	1.03	0.97	0.04

7036	76	Single Wide	301/Z 27/ 82/ /	9 CHANCELOR DR	0306	1031	851	1	0	3/18/2016	56,000	34,200	0.61	1.64	0.38
8456	76	Single Wide	110/ 2/A 263/ /	3 PINEWOOD TR	0311	1031	824	47	35	6/30/2015	45,000	30,300	0.67	1.49	0.32
281	76	Single Wide	5/ 2/A 41/ /	7 LONGMEADOW DR	0310	103U	963	11	3	10/7/2015	40,000	27,200	0.68	1.47	0.31
8326	76	Single Wide	110/ 2/A 137/ /	54 FAIRFIELD DR	0311	1031	1,139	42	31	9/30/2015	80,000	54,700	0.68	1.46	0.31
8407	76	Single Wide	110/ 2/A 214/ /	37 HIGHRIDGE TR	0311	1031	690	46	39	7/23/2015	44,500	34,000	0.76	1.31	0.23
8297	76	Single Wide	110/ 2/A 108/ /	16 FAIRFIELD DR	0311	1031	1,035	43	51	5/20/2015	27,500	22,900	0.83	1.20	0.16
279	76	Single Wide	5/ 2/A 39/ /	5 LONGMEADOW DR	0310	103U	601	45	19	12/22/2015	16,000	13,600	0.85	1.18	0.14
8334	76	Single Wide	110/ 2/A 145/ /	63 FAIRFIELD DR	0311	1031	1,251	37	32	6/7/2016	61,900	52,700	0.85	1.17	0.14
8451	76	Single Wide	110/ 2/A 258/ /	3 OVERLOOK TR	0311	1031	984	36	31	5/2/2016	48,000	41,700	0.87	1.15	0.12
7037	76	Single Wide	301/Z 27/ 81/ /	11 CHANCELOR DR	0306	1031	901	41	36	5/10/2016	18,500	16,600	0.90	1.11	0.09
260	76	Single Wide	5/ 2/A 20/ /	35 HAZEL DR	0310	103U	846	26	17	9/22/2015	19,500	17,600	0.90	1.11	0.09
7155	76	Single Wide	301/Z 27/ 114/ /	5 S EMPEROR DR	0306	1031	1,003	34	29	9/28/2015	26,000	23,500	0.90	1.11	0.09
7618	76	Single Wide	204/Z 36/ 68/ /	5 DAWN DR	0307	1031	1,139	12	11	5/4/2015	53,000	48,700	0.92	1.09	0.07
8478	76	Single Wide	110/ 2/A 285/ /	26 PINEWOOD TR	0311	1031	834	40	48	9/1/2015	25,000	23,300	0.93	1.07	0.06
7565	76	Single Wide	204/Z 36/ 63/ /	3 BETH DR	0307	1031	990	0	0	12/1/2015	55,800	52,200	0.94	1.07	0.05
7596	76	Single Wide	204/Z 36/ 100/ /	3 CREMIN ST	0307	1031	956	6	5	8/27/2015	47,000	44,700	0.95	1.05	0.04
7585	76	Single Wide	204/Z 36/ 71/ /	13 CHERYL DR	0307	1031	934	8	7	9/18/2015	50,000	47,600	0.95	1.05	0.04
7217	76	Single Wide	304/Z 2/ 28/ /	43 BOANZA DR	0309	1031	1,014	19	14	5/12/2016	37,900	36,100	0.95	1.05	0.04
7547	76	Single Wide	204/Z 36/ 58/ /	16 ALICE DR	0307	1031	927	5	4	6/30/2015	50,000	47,700	0.95	1.05	0.04
7129	76	Single Wide	301/Z 27/ 131/ /	13 REX DR	0306	1031	982	35	30	8/24/2015	21,000	20,100	0.96	1.04	0.03
7618	76	Single Wide	204/Z 36/ 68/ /	5 DAWN DR	0307	1031	1,139	12	11	3/7/2016	50,300	48,700	0.97	1.03	0.02
8444	76	Single Wide	110/ 2/A 251/ /	14 LANTERN LN	0311	1031	1,078	45	40	8/6/2015	35,500	34,400	0.97	1.03	0.02
3235	76	Single Wide	59/Z 15/ 32/ /	13 STEVENS DR	0308	1031	819	42	37	6/26/2015	16,000	15,600	0.97	1.03	0.02
249	76	Single Wide	5/ 2/A 9/ /	24 HAZEL DR	0310	103U	1,174	45	19	4/4/2016	22,000	21,700	0.99	1.01	0.00
7114	76	Single Wide	301/Z 27/ 52/ /	40 N EMPEROR DR	0306	1031	902	39	47	4/1/2015	15,000	14,800	0.99	1.01	0.00
8120	76	Single Wide	109/ 2/B 14/ /	192 MANCHESTER L014	0303	1031	845	46	68	12/15/2015	8,000	7,900	0.99	1.01	0.00

Parcel Detail by Style
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Intrnl ID	Style	MBL U	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
8423	76	Single Wide	16 JUNIPER LN	0311	1031	1,177	40	35	11/3/2015	45,000	44,700	0.99	1.01	0.00
8499	76	Single Wide	10 RIVERVIEW LN	0311	1031	773	48	56	9/29/2015	16,500	16,500	1.00	1.00	0.01
3192	76	Single Wide	2 MCKEE DR	0308	1031	810	11	6	6/15/2016	25,000	25,000	1.00	1.00	0.01
5035	76	Single Wide	107 FISHERVILLE L035	0305	1031	957	33	28	4/11/2016	30,000	30,000	1.00	1.00	0.01
8834	76	Single Wide	69 MANCHESTER #13	0301	1031	958	12	11	10/20/2015	47,000	47,000	1.00	1.00	0.01
8386	76	Single Wide	16 HIGHRIDGE TR	0311	1031	1,114	20	19	11/3/2015	55,000	55,500	1.01	0.99	0.02
8260	76	Single Wide	10 CRESTWOOD DR	0311	1031	885	52	47	7/17/2015	26,500	26,900	1.02	0.99	0.03
7261	76	Single Wide	35 SKYLINE DR	0309	1031	789	27	22	6/1/2015	23,000	24,100	1.05	0.95	0.06
7544	76	Single Wide	13 ALICE DR	0307	1031	1,283	32	27	10/1/2015	37,000	38,900	1.05	0.95	0.06
3260	76	Single Wide	36B STEVENS DR	0308	1031	676	46	54	11/12/2015	6,200	6,800	1.10	0.91	0.11
278	76	Single Wide	4 LONGMEADOW DR	0310	103U	983	29	7	6/26/2015	19,500	21,800	1.12	0.89	0.13
7057	76	Single Wide	18 DUKE LN	0306	1031	1,279	43	51	4/27/2015	16,000	18,500	1.16	0.86	0.17
7156	76	Single Wide	6 S EMPEROR DR	0306	1031	1,150	17	16	5/22/2015	33,000	38,200	1.16	0.86	0.17
7625	76	Single Wide	12 DAWN DR	0307	1031	934	31	26	9/8/2015	25,000	30,400	1.22	0.82	0.23
8329	76	Single Wide	57 FAIRFIELD DR	0311	1031	1,077	42	37	5/1/2015	27,000	32,900	1.22	0.82	0.23
7136	76	Single Wide	20 REX DR	0306	1031	1,045	40	35	8/31/2015	16,000	19,700	1.23	0.81	0.24
247	76	Single Wide	22 HAZEL DR	0310	103U	775	43	17	12/17/2015	13,000	16,400	1.26	0.79	0.27
8300	76	Single Wide	19 FAIRFIELD DR	0311	1031	937	43	38	6/4/2015	20,000	27,100	1.35	0.74	0.36
298	76	Single Wide	24 LONGMEADOW DR	0310	103U	749	50	24	8/3/2015	10,000	13,700	1.37	0.73	0.38
8457	76	Single Wide	4 PINEWOOD TR	0311	1031	977	18	17	5/1/2015	34,000	51,800	1.52	0.66	0.53
7033	76	Single Wide	3 CHANCELLOR DR	0306	1031	859	37	45	6/17/2016	10,500	16,400	1.56	0.64	0.57

8307	81	Double Wide	26 FAIRFIELD DR	0311	1031	1,288	42	37	5/25/2016	76,000	69,300	0.91	1.10	0.09
8432	81	Double Wide	14 KOZY TR	0311	1031	862	47	40	9/29/2015	48,500	45,000	0.93	1.08	0.07
8227	81	Double Wide	26 CENTERWOOD DR	0311	1031	1,038	46	39	6/24/2015	58,000	53,900	0.93	1.08	0.07
5016	81	Double Wide	107 FISHERVILLE L016	0305	1031	1,205	1	0	4/11/2016	71,000	67,400	0.95	1.05	0.05
7603	81	Double Wide	10 CREMIN ST	0307	1031	1,277	21	16	8/13/2015	65,500	63,000	0.96	1.04	0.04
8207	81	Double Wide	4 CENTERWOOD DR	0311	1031	1,383	12	11	6/10/2015	119,900	116,100	0.97	1.03	0.03
7118	81	Double Wide	2 REX DR	0306	1031	1,311	14	13	12/2/2015	60,000	58,300	0.97	1.03	0.03
7541	81	Double Wide	10 ALICE DR	0307	1031	1,108	30	23	11/3/2015	47,500	48,800	1.03	0.97	0.03
8217	81	Double Wide	16 CENTERWOOD DR	0311	1031	1,450	8	7	11/20/2015	135,000	139,600	1.03	0.97	0.03

Parcel Detail by Style
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Intrnl ID	Style	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp		
8486	81	Double Wide	110/ 2/A 293/ /	34	PINEWOOD TR	0311	1031	1,601	7	2	3/31/2016	151,000	156,700	1.04	0.96	0.04
7635	81	Double Wide	204/Z 36/ 36/ /	3	LEANNE DR	0307	1031	1,162	30	38	11/24/2015	38,000	42,200	1.11	0.90	0.11
8347	81	Double Wide	110/ 2/A 158/ /	82	FAIRFIELD DR	0311	1031	1,303	39	34	6/14/2016	61,600	69,900	1.13	0.88	0.13
8342	81	Double Wide	110/ 2/A 153/ /	72	FAIRFIELD DR	0311	1031	1,330	39	32	9/14/2015	62,000	73,500	1.19	0.84	0.19
7562	81	Double Wide	204/Z 36/ 84/ /	36	ALICE DR	0307	1031	904	33	28	10/23/2015	28,500	38,100	1.34	0.75	0.34

Summary by Style
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Style	Count	Mean Sale Price	Mean Appraised A/S Ratio	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
03 Colonial	2	268,450	273,800	1.03	268,450	273,800	1.03	0.02	1.46%	1.02
10 Family Duplex	15	213,993	210,400	1.00	209,000	204,300	1.00	0.09	7.67%	0.98
11 Family Conver.	40	239,542	232,892	0.98	231,800	218,900	0.99	0.06	7.60%	0.97
		233,833	228,409	0.99	227,400	217,400	1.00	0.06	7.42%	0.98

Parcel Detail by Style
CONCORD, NH

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Intrnl ID	Style	MBLU	Location	Land Nbrhd	Use Code	FT Area	FT Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp		
11191	03	Colonial	120/ 1/ 14/ /	151 OAK HILL RD	0111	1040	4,774	226	19	6/30/2015	368,900	372,400	1.01	0.99	0.62
5857	03	Colonial	83/ 2/ 2/ /	5-7 MILL ST	0112	1090	1,290	126	46	6/27/2016	168,000	175,200	1.04	0.96	0.01
3854	10	Family Duplex	54/ 5/ 3/ /	22-24 JACKSON ST	0106	1040	2,620	36	15	7/1/2016	250,000	203,500	0.81	1.23	0.19
2484	10	Family Duplex	39/ 1/ 9/ /	14-16 REDINGTON RD	0101	1040	2,454	71	27	12/22/2015	237,600	204,300	0.86	1.16	0.14
1400	10	Family Duplex	23/ 4/ 1/ /	1-3 DUNKLEE ST	0115	1040	2,538	80	27	4/24/2015	265,000	234,300	0.88	1.13	0.12
1146	10	Family Duplex	19/ 7/ 3/ /	109-111 SOUTH ST	0101	1040	3,342	152	19	8/18/2015	296,000	270,800	0.91	1.09	0.09
4043	10	Family Duplex	60/ 1/ 12/ /	13-15 WALKER ST	0106	1040	2,807	146	27	8/21/2015	209,000	198,200	0.95	1.05	0.05
4577	10	Family Duplex	58/2 18/ / /	256-258 N STATE ST	0106	1040	3,058	146	37	6/1/2016	200,000	196,200	0.98	1.02	0.02
3891	10	Family Duplex	54/ 7/ 13/ /	36-38 JACKSON ST	0106	1040	3,317	126	27	4/22/2016	204,700	203,700	1.00	1.00	0.00
1659	10	Family Duplex	29/ 3/ 4/ /	36-38 DOWNING ST	0102	1040	3,499	141	27	8/10/2015	217,500	217,400	1.00	1.00	0.00
2691	10	Family Duplex	41/ 1/ 9/ /	109-109.5 WARREN ST	0104	1040	3,064	126	27	7/1/2015	239,900	243,300	1.01	0.99	0.01
3913	10	Family Duplex	55/ 1/ 3/ /	14 CHAPEL ST	0106	1040	2,163	116	37	4/30/2015	145,000	149,800	1.03	0.97	0.03
3941	10	Family Duplex	55/ 3/ 2/ /	5-7 PEARL ST	0106	1040	3,054	116	27	4/22/2016	179,900	187,100	1.04	0.96	0.04
6572	10	Family Duplex	97/ 3/ 6/ /	14-16 FISK RD	0103	1040	2,932	96	27	8/3/2015	232,400	252,500	1.09	0.92	0.09
1949	10	Family Duplex	32/ 3/ 3/ /	44 SOUTH ST	0102	1040	3,209	106	27	7/30/2015	204,000	221,700	1.09	0.92	0.09
896	10	Family Duplex	12/ 4/ 18/ /	23-25 HOLLY ST	0115	1040	3,300	96	37	9/30/2015	198,900	221,500	1.11	0.90	0.11
3780	10	Family Duplex	53/ 6/ 11/ /	61-63 FRANKLIN ST	0105	1040	2,537	116	46	3/24/2016	130,000	151,700	1.17	0.86	0.17
6947	11	Family Conver.	39/2 1/ / /	72 HUTCHINS ST	0108	1040	2,658	256	27	7/27/2015	279,000	206,400	0.74	1.35	0.25
2866	11	Family Conver.	43/ 7/ 9/ /	17 HANOVER ST	0106	111R	3,485	116	19	10/26/2015	345,000	263,100	0.76	1.31	0.23
12117	11	Family Conver.	0543/P 29/ / /	31 MERRIMACK ST	0110	105R	2,988	136	27	12/1/2015	250,000	203,600	0.81	1.23	0.13
3921	11	Family Conver.	55/ 1/ 11/ /	15 WASHINGTON ST	0106	1040	2,127	116	27	6/17/2016	205,900	168,700	0.82	1.22	0.17
4443	11	Family Conver.	583/2 73/ / /	26 PENACOOK ST	0106	1040	2,411	102	27	7/28/2015	224,000	192,300	0.86	1.16	0.13
4796	11	Family Conver.	392/2 71/ / /	520 N STATE ST	0107	1040	2,882	116	27	4/21/2016	227,400	201,600	0.89	1.13	0.10
3356	11	Family Conver.	47/ 6/ 5/ /	9 UNION ST	0106	1040	2,842	136	27	5/15/2015	205,000	182,800	0.89	1.12	0.10
3866	11	Family Conver.	54/ 6/ 3/ /	26 BEACON ST	0105	105R	3,812	131	13	9/1/2015	375,000	338,500	0.90	1.11	0.09
12305	11	Family Conver.	1421/P 56/ / /	38 HIGH ST	0110	1040	3,047	116	27	12/4/2015	224,900	204,700	0.91	1.10	0.08
3331	11	Family Conver.	47/ 4/ 3/ /	82 RUMFORD ST	0106	1040	3,142	144	27	9/22/2015	235,000	218,500	0.93	1.08	0.06
4193	11	Family Conver.	61/ 2/ 30/ /	119 RUMFORD ST	0105	1040	3,059	116	27	2/1/2016	250,000	232,500	0.93	1.08	0.06
4140	11	Family Conver.	60/ 7/ 16/ /	19 ALBIN ST	0106	1040	2,478	106	19	4/3/2015	218,000	203,900	0.94	1.07	0.05

Parcel Detail by Style
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Intrnl ID	Style	MBLU	Location	Land	Use	Eff	Age	Eff	Sale	Sale	Appraised	A/S	S/A	Abs Disp
				Nbhd	Code	Area	Age	Age	Date	Price	Value	Ratio	Ratio	
3899	11	Family Conver. 54/ 7/ 21/ /	25 FRANKLIN ST	0106	1040	2,781	156	27	9/17/2015	233,000	219,300	0.94	1.06	0.65
1340	11	Family Conver. 23/ 1/ 8/ /	16 BADGER ST	0115	1040	2,523	116	19	7/20/2015	225,000	212,400	0.94	1.06	0.65
3686	11	Family Conver. 53/ 2/ 3/ /	87 RUMFORD ST	0105	111R	4,192	116	27	5/31/2016	305,000	290,000	0.95	1.05	0.64
1628	11	Family Conver. 29/ 1/ 7/ /	48 WEST ST	0102	1040	4,009	116	27	9/28/2015	264,900	256,500	0.97	1.03	0.02
1672	11	Family Conver. 29/ 4/ 3/ /	25 GROVE ST	0102	1040	2,812	126	19	8/19/2015	250,000	242,600	0.97	1.03	0.02
2934	11	Family Conver. 44/ 2/ 10/ /	56 N SPRING ST	0106	105R	3,264	136	19	10/27/2015	285,300	277,800	0.97	1.03	0.02
4082	11	Family Conver. 60/ 3/ 5/ /	26 FRANKLIN ST	0106	1040	4,289	171	19	6/30/2015	380,000	370,900	0.98	1.02	0.61
12919	11	Family Conver. 1424/P 36/ / /	75 HIGH ST	0110	1040	3,219	130	27	7/27/2015	232,000	230,100	0.99	1.01	0.00
1917	11	Family Conver. 32/ 1/ 6/ /	36 THORNDIKE ST	0102	1040	2,378	126	37	5/9/2016	159,000	158,100	0.99	1.01	0.00
2050	11	Family Conver. 33/ 3/ 2/ /	29 SOUTH ST	0102	105R	3,894	126	37	12/28/2015	215,000	214,300	1.00	1.00	0.01
2724	11	Family Conver. 41/ 4/ 4/ /	7-9 HOLI ST	0104	1040	3,467	116	27	3/15/2016	264,000	263,300	1.00	1.00	0.01
2852	11	Family Conver. 43/ 5/ 4/ /	81 SCHOOL ST	0104	1040	4,136	146	27	2/12/2016	361,000	360,100	1.00	1.00	0.01
3994	11	Family Conver. 56/ 2/ 8/ /	2 HERBERT ST	0106	1040	1,438	116	27	3/21/2016	125,000	128,800	1.03	0.97	0.04
3430	11	Family Conver. 48/ 3/ 8/ /	80 CENTRE ST	0105	105R	3,715	156	27	6/17/2016	290,000	300,200	1.04	0.97	0.05
2013	11	Family Conver. 33/ 1/ 7/ /	9 MONROE ST	0102	111R	3,291	131	27	4/1/2015	225,000	235,000	1.04	0.96	0.05
4644	11	Family Conver. 491/Z 16/ / /	370-372 N STATE ST	0107	111R	4,138	116	27	3/3/2016	255,000	267,200	1.05	0.95	0.06
3366	11	Family Conver. 47/ 6/ 15/ /	52 CENTRE ST	0106	111R	3,048	116	27	4/22/2016	194,900	205,000	1.05	0.95	0.05
2423	11	Family Conver. 37/ 3/ 11/ /	84 PLEASANT ST	0104	111R	4,864	116	27	5/6/2016	275,000	289,900	1.05	0.95	0.06
2883	11	Family Conver. 43/ 8/ 7/ /	53 N SPRING ST	0106	105R	2,531	116	27	4/22/2016	190,500	201,600	1.06	0.94	0.07
3858	11	Family Conver. 54/ 5/ 7/ /	27 TREMONT ST	0106	1040	2,013	116	37	6/23/2015	122,000	129,500	1.06	0.94	0.07
12821	11	Family Conver. 1413/P 5/ / /	61 WASHINGTON ST	0110	1040	2,677	113	27	4/1/2016	190,000	201,900	1.06	0.94	0.07
12883	11	Family Conver. 1431/P 9/ / /	20-24 LILAC ST	0110	105R	3,820	106	27	6/15/2015	218,500	233,400	1.07	0.94	0.08
12113	11	Family Conver. 0534/P 49/ / /	53-55 MERRIMACK ST	0110	105R	3,833	166	27	10/1/2015	200,000	214,900	1.07	0.93	0.08
5741	11	Family Conver. 81/ 2/ 5/ /	32 EASTMAN ST	0112	105R	3,808	126	27	6/25/2015	270,000	295,100	1.09	0.91	0.10
1166	11	Family Conver. 20/ 1/ 18/ /	114 SOUTH ST	0101	1040	3,336	156	27	5/23/2016	231,600	254,600	1.10	0.91	0.11
2247	11	Family Conver. 35/ 6/ 12/ /	27 S STATE ST	0102	1040	2,460	126	27	4/20/2015	165,800	184,100	1.11	0.90	0.12
2952	11	Family Conver. 44/ 3/ 18/ /	67-69 SCHOOL ST	0106	111R	4,045	136	27	8/31/2015	240,000	266,900	1.11	0.90	0.12
2425	11	Family Conver. 37/ 3/ 13/ /	4 MERRIMACK ST	0104	105R	3,252	116	46	6/3/2016	175,000	195,600	1.12	0.89	0.13

**STRATIFIED RATIOS - COMMERCIAL, INDUSTRIAL
APARTMENT SALES 1/1/2012 TO 9/2/2016**

USE	MAP	BLOCK	LOT	CUT		LOCATION	OWNER	YR	STYLE	SALE DATE	SALE PRICE	Q	ASSESSED	RATIO	NOTES
402O	110		1	16		85 AIRPORT RD U-11	ANVAB INC	1993	Airport Hangar	11/01/13	50,000	Q	56,900	1.14	
402O	110		1	23		36 REGIONAL DR U-01	RUNDE FAMILY REVOCABLE TRUST	2006	Airport Hangar	04/01/14	36,000	Q	39,600	1.10	
402O	110		1	24		36 REGIONAL DR U-02	BRIGGS STEPHEN I	2006	Airport Hangar	05/01/14	36,000	Q	35,400	0.98	
402O	110		1	26		36 REGIONAL DR U-04	CLAUS TRACY	2006	Airport Hangar	11/03/14	34,000	Q	35,400	1.04	
402O	110		1	28		36 REGIONAL DR U-06	SPENCER ROBERT F TRUST	2006	Airport Hangar	05/01/14	36,000	Q	35,400	0.98	
402O	110		1	30		36 REGIONAL DR U-08	PAQUIN MICHAEL A & JANE A	2006	Airport Hangar	08/01/14	26,000	Q	35,400	1.36	
402O	110		1	31		36 REGIONAL DR U-09	748C LLC	2006	Airport Hangar	02/01/13	90,600	Q	61,500	0.68	
402O	110		1	32		36 REGIONAL DR U-10	ARNDT STEVEN R & KIMBERLY C	2006	Airport Hangar	05/01/14	36,000	Q	39,600	1.10	
													MEDIAN	1.07	
													MEAN	1.05	
338I	111H	4	8			257 SHEEP DAVIS RD	RYFF 1LLC	2002	Auto Sales & Repair	05/13/16	1,375,000	Q	1,398,300	1.02	
330I	110	D	3	10		94 MANCHESTER ST	94 MANCHESTER ST LLC	1962	Auto Sales & Repair	12/18/14	1,800,000	Q	1,846,200	1.03	
													MEDIAN	1.02	
													MEAN	1.02	
112O	114D1		2	2		CHRISTIAN AV	CARD SAYS MOPPS LLC	1970	Apartments 300 Units	08/04/14	28,625,000	Q	22,800,000	0.80	COMBINED FOR 4/1/14
111J	37		5	1		6-8 S SPRING ST	PENDRAGON LLC	1890	Apartments 8 Units	03/21/14	545,000	Q	535,600	0.98	
111C	24	1	15			17-19 WEST ST	MUEHLEN PROPERTIES LLC	1900	APT 4-7 Unit MDL-94	7/2/2012	355,000	Q	332,800	0.94	
121C	32	3	1			38 SOUTH ST	CONCORD SOUTH STREET REALTY LLC	1930	Apartment	12/17/15	232,500	Q	245,300	1.06	
													MEDIAN	0.96	
													MEAN	0.94	
370O	65	3	2			152-156 N STATE ST	WINDY CITY PROPERTIES LLC	1940	Bowling & Fast Food	10/08/15	1,300,000	Q	1,363,000	1.05	
													MEDIAN	1.05	
													MEAN	1.05	
340H	34		2	10		46 S MAIN ST U-4	AMOOPLYA PROPERTIES LLC	1925	Condo Office	03/21/14	287,500	Q	384,300	1.34	
342O	37		1	14		102 PLEASANT ST U-1	NATUROPATHIC FAMILY MEDICINE L	1890	Condo Office	06/06/14	165,000	Q	169,200	1.03	
340H	45		8	10		17 DEPOT ST U-4	RED & BLUE PROPERTIES LLC	1890	Condo Office	08/08/13	307,000	Q	298,000	0.97	
340H	116	B	5	37		105 LOUDON RD U-2	VANISS OF NEW HAMPSHIRE LLC	1970	Condo Office	05/08/15	900,000	Q	921,800	1.02	
340H	34		4	15		6D HILLS AVE	RICHMOND SULLIVAN LLC	1920	Condo Office	10/23/15	190,000	Q	188,200	0.99	
340H	34		2	11		46 S MAIN ST U-3	BLODGETT STACEY L & COFFEE ALICIA C	1925	Condo Office	12/07/15	135,100	Q	133,600	0.99	
340O	23		6	24		30 PILLSBURY RD UNIT 7	CRVNA	2009	Condo Office	04/01/16	2,932,700	Q	2,702,100	0.92	
													MEDIAN	0.99	
													MEAN	1.04	
326O	114D		3	10		153-157 LOUDON RD	JS 155 LOUDON ROAD OWNER LLC E	2012	Drug Store & Fast Food Rest	10/10/13	7,366,000	Q	3,235,900	0.44	
													MEDIAN	0.44	
													MEAN	0.44	
332I	111	G	1	42		14 CHENELL DR	D & R GRANT REAL ESTATE HOLDINGS LLC	1996	Indoor Health & Fitness Use	07/07/14	584,000	Q	570,300	0.98	ZBZ Approval for Change of Use Prior to Sale
													MEDIAN	0.98	
													MEAN	0.98	
402O	111	G	1	79		27 INDUSTRIAL PARK DR U-12	LAKES REGION STEEL DESIGN LLC	2007	Indust Condo	12/28/12	110,000	Q	111,100	1.01	
402O	111	G	1	83		30 HENNIKER ST U-02	10-4 REALTY TRUST	2008	Indust Condo	01/25/12	139,000	Q	137,900	0.99	
402O	111	G	1	93		30 HENNIKER ST U-12	FAIELLA LLC	2008	Indust Condo	05/02/12	137,000	Q	132,100	0.96	
340H	111	G	1	41		12A CHENELL DR	SCOTT ENTERPRISE LLC	2010	Indust Condo	03/01/16	350,000	Q	350,600	1.00	
													MEDIAN	1.00	
													MEAN	0.99	

STRATIFIED RATIOS - COMMERCIAL, INDUSTRIAL
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USE	MAP	BLOCK	LOT	CUT		LOCATION	OWNER	YR	STYLE	SALE DATE	SALE PRICE	Q	ASSESSED	RATIO	NOTES
4000	110	G	2	5		106 AIRPORT RD	DAVAL REALTY ASSOCIATES LP	1978	Light Indust*	06/26/15	1,130,000	Q	1,055,100	0.93	*Use Change to Warehouse After Purchase
4022	40	Z	7			48 LOCKE RD	LOCKE ROAD GROUP LLC	1991	Light Indust	10/14/15	340,000	Q	517,000	1.52	
													MEDIAN	1.23	
													MEAN	1.23	
386I	304	Z	2			51 FISHERVILLE RD	FREEDOM VILLAGE COOPERATIVE INC	1996	Mobile Home Park	12/30/15	4,250,000	Q	2,722,000	0.64	
													MEDIAN	0.64	
													MEAN	0.64	
300C	27		1	2		4 GULF ST	CAPITAL HOTEL COMPANY V LLC	1998	Motels	11/13/14	8,075,000	Q	4,179,100	0.52	
													MEDIAN	0.52	
													MEAN	0.52	
3400	35		6	11		10 FAYETTE ST	L & S CARWASH ENTERPRISE LLC	1840	Office Bldg	02/14/14	239,000	Q	230,900	0.97	
3420	36		1	7		14 SOUTH ST	14 SOUTH STREET LLC	1880	Office Bldg	06/28/13	680,000	Q	699,900	1.03	
3400	36		4	1		10 GREEN ST	MERRIMACK COUNTY	1880	Office Bldg	07/01/14	269,300	Q	265,600	0.99	
3400	59		1	3		244-246 N MAIN ST	CARRIGAIN COMMONS LLC	1880	Office Bldg	08/29/13	865,000	Q	853,800	0.99	
502C	57		1	8		70 COMMERCIAL ST	HORSESHOE COMMERCIAL LLC	2000	Office Bldg	09/04/15	6,650,000	Q	6,543,600	0.98	
502C	56	A	1	9		80 COMMERCIAL ST	HORSESHOE COMMERCIAL LLC	2000	Office Bldg	09/04/15	4,850,000	Q	4,620,300	0.95	
3400	60		2	2		125 N STATE ST	125 NSS LLC	1900	Office Bldg	11/06/14	845,000	Q	831,500	0.98	
502C	58		2	3	T	45 CONSTITUTION AV	45 CONSTITUTION LLC	2009	Office Bldg	06/29/15	3,400,000	Q	3,401,600	1.00	
3400	46		1	6		16 CENTRE ST	NH LODGING & RESTAURANT ASSOC	1845	Office Bldg	05/29/15	450,000	Q	426,500	0.95	
3400	110	G	1	13		115A AIRPORT RD	115A AIRPORT ROAD LLC	1979	Office Bldg	04/01/14	601,600	Q	594,600	0.99	
3400	79		4	7		20 FOUNDARY ST	ALTRA HOLDINGS LLC	2004	Office Bldg	11/05/15	3,250,000	Q	3,168,100	0.97	
3400	114	D	3	14		139 LOUDON RD	GSG REALTY CONCORD LLC	1975	Office Bldg	10/30/15	1,200,000	Q	1,345,900	1.12	
3400	110	I	2	9		6 GARVINS FALLS RD	INSURANCE AGENTS'SERVICES INC	1985	Office Bldg	08/01/16	625,000	Q	662,300	1.06	
3400	110	A	2	2		76 AIRPORT RD	KAPOS GEORGE	1939	Office Bldg	01/29/16	135,000	Q	131,900	0.98	
													MEDIAN	0.99	
													MEAN	1.00	
0310	1412	P	63			5 MERRIMACK ST	BLAKE BRIAN J & ANNETTE A	1900	Office/Apt	08/12/15	205,000	Q	214,400	1.05	
322C	10		D	1	40	87 CLINTON ST	BECKWITH PROPERTY ENTERPRISES	1937	Office/Apt	01/17/13	435,000	Q	418,300	0.96	
3400	55			2	1	3 ROLLJNS ST	GAUDET LI ZHAO	1890	Office/Apt	01/29/13	165,000	Q	217,800	1.32	SENT 2 LTRS - NO RESPONSE 4 Inspection
0310	37		4	11		66 PLEASANT ST	66 PLEASANT ST LLC	1920	Office/Apt	02/27/15	330,000	Q	347,500	1.05	
0310	24		2	1		248-250 S MAIN ST	LULU HOLDINGS LLC	1930	Office/Apt	02/02/15	404,600	Q	407,300	1.01	
													MEDIAN	1.05	
													MEAN	1.08	
4000	40		Z	12		28 LOCKE RD	LOCKE ROAD GROUP LLC	1980	Pre-Eng Mfg	10/14/15	1,060,000	Q	946,400	0.89	
													MEDIAN	0.89	
													MEAN	0.89	
3400	85		1	24		37 IRON WORKS RD	37 IRON WORKS ROAD LLC	1969	Professional Bldg	09/17/14	900,000	Q	722,600	0.80	
3420	46	A		1	17	1 INTERVALE RD	VCA REAL PROP ACQUISTION CORP	2008	Professional Bldg	10/14/14	3,500,000	Q	3,264,900	0.93	
3420	192	P		92		27 VILLAGE ST	TROY REAL ESTATE HOLDINGS LLC	1910	Professional Bldg	04/21/16	375,000	Q	371,700	0.99	
													MEDIAN	0.93	
													MEAN	0.91	
3220	35		3	8		97 STORRS ST	TWOKPH LLC	1964	Retail	10/01/14	550,000	Q	559,500	1.02	
3230	59Z			17		89-93 FORT EDDY RD	89 FORT EDDY ROAD LLC	1963	Retail	05/13/16	2,000,000	Q	2,397,900	1.20	
3225	54			7	25	123 N STATE ST	SMITH JAMES A 2013 TRUST	1910	Retail/Apt	09/02/16	230,000	Q	244,600	1.06	
3220	40			5	2	146 PLEASANT ST	SCHAFER HSUEH-HUA	1890	Retail/Apt	04/16/12	250,000	Q	269,900	1.08	
3220	34		4	1		35 S MAIN ST	CONSTANT ALEXANDER J	1954	Retail/Apt	08/07/15	500,000	Q	482,300	0.96	
3220	71	B		2	6	394 N STATE ST	TUCKER HILL HOLDINGS LLC	1935	Retail/Market	12/21/15	173,000	Q	182,200	1.05	
3400	45			7	3	9-15 DEPOT ST	ASSOCIATED ENTERPRISES INC	1920	Retail/Off	02/19/13	520,000	Q	564,600	1.09	

**STRATIFIED RATIOS - COMMERCIAL, INDUSTRIAL
APARTMENT SALES 1/1/2012 TO 9/2/2016**

USE	MAP	BLOCK	LOT	CUT		LOCATION	OWNER	YR	STYLE	SALE DATE	SALE PRICE	Q	ASSESSED	RATIO	NOTES
3220	34		5	9		75 S MAIN ST	AMBA REALTY LLC	1986	Retail/Shop Center LO	05/03/13	1,270,000	Q	1,298,700	1.02	
3230	641Z		43+	43.1		15-55 & 73 FORT EDDY RD	CITY PLAZA CONCORD LLC	1994	Retail & Grocery Store	06/06/15	20,705,300	Q	16,785,500	0.81	
													MEDIAN	1.05	
													MEAN	1.03	
4000	111	G	1	8		162 PEMBROKE RD	RUMBLE REAL ESTATE LLC	1996	Research/Development	06/28/12	1,550,000	Q	1,520,300	0.98	
													MEDIAN	0.98	
													MEAN	0.98	
3260	117	A	2	15		148 LOUDON RD	STORE MASTER FUNDING LLC	1973	Restaurant	10/07/14	910,542	Q	790,400	0.87	
3260	116	B	5	17		121 LOUDON RD	LI YUAN LLC	1970	Restaurant & Retail	01/06/14	380,000	Q	449,200	1.18	
													MEDIAN	1.03	
													MEAN	1.03	
332I	18		1	5		323 S MAIN ST	JEFKEL HOLDINGS LLC	1890	Service Shops	12/27/12	520,000	Q	514,200	0.99	
332S	28		4	16		89-95 S MAIN ST	HWH LLC	1955	Service Shops	09/05/12	400,000	Q	447,000	1.12	
332I	37		6	8		59 PLEASANT ST	59 PLEASANT STREET LLC	1958	Service Shops	03/23/12	250,000	Q	259,600	1.04	
332I	114	A	1	11		193 LOUDON RD	HWH LLC	1987	Service Shops	03/12/15	382,000	Q	421,500	1.10	
4010	303	Z		66		33 FISHERVILLE RD	BODAH MANAGEMENT LLC	1975	Service Shops	11/03/15	550,000	Q	559,400	1.02	
338I	111		2	6		236 SHEEP DAVIS RD	GRANITE STATE BAPTIST CHURCH	1982	Service Shops	12/03/15	326,000	Q	319,200	0.98	
													MEDIAN	1.03	
													MEAN	1.04	
3250	26		1	8		201 S MAIN ST	201 S REALTY TRUST	1950	Convience Store/No Gas	05/24/16	550,000	Q	544,700	0.99	
													MEDIAN	0.99	
													MEAN	0.99	
3910	80		1	9		107 COMMERCIAL ST	DELTA DENTAL PLAN OF NH INC	0	Vac Land w/Accessory Bldg	03/12/12	350,000	Q	335,400	0.96	Demo Home & Conservation Easements After Sale
390V	143	P	30			97 VILLAGE ST	PENACOOK COMMUNITY CENTER INC	0	Vacant Land	8/28/2015	240,000	Q	247,200	1.03	
4400	25	B	1	13		10 LANGDON AV	EVOLUTION REALTY LLC	2012	Vacant Land	03/05/12	240,000	Q	192,400	0.80	LAND ONLY SALE - BLDG ADDED AFTER SALE
3910	110	A	4	18		141 OLD TURNPIKE RD	BURR-MECUM REAL ESTATE HOLDING	2013	Vacant Land	07/31/13	160,000	Q	161,500	1.01	LAND ONLY SALE
4400	5		1	10		HALL ST	AMOSKEAG BEVERAGES LLC	0	Vacant Land	08/29/12	500,000	Q	486,500	0.97	BLDGS REMOVED AFTER PURCHASE
3910	18		1	6		321 S MAIN ST	JEFKEL HOLDINGS INC	0	Vacant Land	12/27/12	80,000	Q	81,100	1.01	Demo Bldg After Sale
390V	56	1	3			2 S COMMERCIAL ST	FRIENDLY KITCHEN	2012	Vacant Land	6/21/2012	250,000	Q	198,200	0.79	LAND ONLY SALE
390V	204	P	73			189 FISHERVILLE RD	O'REILLY AUTO ENTERPRISES LLC	0	Vacant Land	4/9/2015	337,500	Q	374,700	1.11	
390V	1412	P	64			MERRIMACK ST	LEMIRE SEAN P 2004 TRUST	0	Vacant Land	10/14/14	20,000	Q	19,200	0.96	
390V	111	G	1	66		48-52 CHENELL DR	48-52 CHENELL DR REVOCABLE TRUST	0	Vacant Land	2/13/2015	142,500	Q	154,100	1.08	
3220	201	P	1			197 FISHERVILLE RD	DG STRATEGIC II LLC	2014	Vacant Land*	06/20/14	275,000	Q	271,500	0.99	*Demo Res Bldg After Sale; Vacant Land Sale
322B	110	A	4	6		135 OLD TURNPIKE RD	GSG REALTY CONCORD LLC	1940	Vacant Land*	09/30/15	290,000	Q	211,300	0.73	*Res Bldg/Comm Land, Change of Use to Comm
3910	143	P	29			95 VILLAGE ST	PENACOOK COMMUNITY CENTER INC	0	Vacant Land	08/28/15	160,000	Q	152,600	0.95	
4400	6	P	12	1		6 WHITNEY RD	6 WHITNEY ROAD LLC	0	Vacant Land	6/30/2016	177,000	Q	132,500	0.75	3.96 acres of 4.49 ac track is in current use
													MEDIAN	0.97	
													MEAN	0.94	
3220	110	J	1	7		102 OLD TURNPIKE RD	FRONT FOUR HOLDINGS LLC	1958	Warehouse/Office	05/14/14	2,075,000	Q	2,055,800	0.99	
4020	121	1	16			34 LOCKE RD	MCCUDA LLC	2009	Warehouse/Office	12/31/14	1,840,000	Q	1,751,600	0.95	
4010	111	G	1	40		10 CHENELL DR	CHENEX LLC	1994	Warehouse/Office	08/21/14	1,050,000	Q	1,037,600	0.99	
													MEDIAN	0.99	
													MEAN	0.98	