

SECTION 4
TIME TRENDING

Explanation and Derivation of Time Trending Factors

Time trending refers to an analysis of market conditions over a specific period, with two objectives: 1) First, the assessor must identify whether the market has appreciated, remained stable, or declined since the last valuation/reporting period; 2) Secondly, the assessor must determine the actual rate of such activity, typically on a percentage basis.

At the conclusion of the residential (single family, condominiums, manufactured housing, and small multi families) analysis a sales analysis report was run showing the mean, median, weighted average, and coefficients of dispersion for all the residential properties based on date of sale. Because sales used exceeded a one year period, there are 6 quarters shown; Quarter 2 of 2015 through Quarter 3 of 2016. The mean assessment to sale ratios ranged from .94 to 1.03 with an overall mean of 1.00. The median assessment to sale ratios ranged from .96 to 1.01 with an overall median of 1.00 and the weighted average ranged from .94 to 1.03 with an overall weighted average of .99. There were two (7) 2016 Quarter 3 sales which were the 0.94 and 0.96 ratios and the outliers on all three ratio types. The overall small disparity between all of the ratios indicates that the market changes between April 1, 2015 and July 1, 2016 were relatively stable and no additional adjustments for time were needed. A ratio study by time is shown on the next page.

Summary by Sale Date
CONCORD, NH

12/20/2016

Sale Date Quarter	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median Sale Price	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2015, Q 2	115	199,270	199,568	1.01	184,800	186,300	1.00	0.04	6.23%	1.00
2015, Q 3	193	205,225	202,168	0.99	200,000	192,700	0.99	0.03	5.76%	0.99
2015, Q 4	139	195,685	194,039	1.00	196,300	188,600	1.00	0.04	6.38%	0.99
2016, Q 1	73	196,089	201,955	1.03	187,000	189,000	1.01	0.03	6.78%	1.03
2016, Q 2	160	204,206	199,324	0.98	196,500	193,600	0.98	0.04	5.79%	0.98
2016, Q 3	7	180,843	169,243	0.94	181,000	167,800	0.96	0.03	5.80%	0.94
		200,841	199,068	1.00	194,900	190,200	1.00	0.04	6.13%	0.99

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
8456	2015, Q 2		110/ 2/A 263 / /	3 PINEWOOD TR	0311	1031	824	47	35	06/30/15	45,000	30,300	0.67	1.49	0.33
107205	2015, Q 2		100/ 1/ 7/3 /	30 LONG POND RD	0103	1300		2016	2016	05/14/15	120,000	84,200	0.70	1.43	0.30
8297	2015, Q 2		110/ 2/A 108 / /	16 FAIRFIELD DR	0311	1031	1,035	43	51	05/20/15	27,500	22,900	0.83	1.20	0.17
11761	2015, Q 2		114/A 1 2/ 3 / /	42 EAST SIDE DR	0114	1010	1,270	66	27	06/16/15	179,000	152,600	0.85	1.17	0.15
2431	2015, Q 2		37/ 4/ 2 / /	61 WARREN ST	0106	1010	1,783	116	27	05/22/15	213,000	181,900	0.85	1.17	0.15
57	2015, Q 2		2/A 1/ 7 / /	59 ROCKINGHAM ST	0115	1010	1,988	186	19	06/26/15	265,000	234,000	0.88	1.13	0.12
1400	2015, Q 2		23/ 4/ 1 / /	1-3 DUNKLEE ST	0115	1040	2,538	80	27	04/24/15	265,000	234,300	0.88	1.13	0.12
3356	2015, Q 2		47/ 6/ 5 / /	9 UNION ST	0106	1040	2,842	136	27	05/15/15	205,000	182,800	0.89	1.12	0.11
5346	2015, Q 2		203/Z 41 / / /	1 FLUME ST	0109	1010	1,790	28	8	06/02/15	239,900	219,100	0.91	1.09	0.09
11323	2015, Q 2		121/A 2/ 4 / /	148 MOUNTAIN RD	0112	1010	2,593	62	17	05/21/15	335,000	306,600	0.92	1.09	0.08
7618	2015, Q 2		204/Z 36/ 68 / /	5 DAWN DR	0307	1031	1,139	12	11	05/04/15	53,000	48,700	0.92	1.09	0.08
8227	2015, Q 2		110/ 2/A 38 / /	26 CENTERWOOD DR	0311	1031	1,038	46	39	06/24/15	58,000	53,900	0.93	1.08	0.07
7304	2015, Q 2		204/Z 12 / / /	9 WINSOR AV	0109	1010	1,287	38	15	05/26/15	177,400	164,900	0.93	1.08	0.07
4140	2015, Q 2		60/ 7/ 16 / /	19 ALBIN ST	0106	1040	2,478	106	19	04/03/15	218,000	203,900	0.94	1.07	0.06
6459	2015, Q 2		96/ 2/ 23 / /	8 POND PLACE LN	0104	1010	3,324	30	12	05/26/15	384,000	360,100	0.94	1.07	0.06
6524	2015, Q 2		96/ 2/ 88 / /	67 RIDGE RD	0104	1010	4,149	23	7	05/26/15	562,500	532,500	0.95	1.06	0.05
10125	2015, Q 2		114/ 1/ 39 / /	161 PORTSMOUTH ST	0113	1010	2,290	56	16	04/03/15	275,000	261,600	0.95	1.05	0.05
11343	2015, Q 2		121/B 2/ 18 / /	207 MOUNTAIN RD	0218	1021	2,141	35	9	06/30/15	345,000	328,700	0.95	1.05	0.05
7547	2015, Q 2		204/Z 36/ 58 / /	16 ALICE DR	0307	1031	927	5	4	06/30/15	50,000	47,700	0.95	1.05	0.05
3089	2015, Q 2		46/ 2/ 13 / /	9 COURT ST	0202	1021	994	33	28	05/04/15	104,900	100,200	0.96	1.05	0.04
104748	2015, Q 2		312/Z 4/ 34/3 /	34 CABERNET DR U-3	0252	1021	1,652	11	6	04/28/15	194,900	186,300	0.96	1.05	0.04
10036	2015, Q 2		114/H 3/ 8 / /	204 EAST SIDE DR	0113	1010	2,046	38	15	06/05/15	240,000	229,800	0.96	1.04	0.04
6120	2015, Q 2		89/ 2/ 1 / /	49 HOOKSETT TPK	0103	1010	1,956	17	3	06/01/15	317,500	304,300	0.96	1.04	0.04
4216	2015, Q 2		61/ 2/ 55 / /	15 WYMAN ST U-58	0203	1021	1,026	34	24	04/20/15	87,000	83,400	0.96	1.04	0.04
5118	2015, Q 2		204/Z 45 / / /	1 BELLFLOWER CR	0109	1010	1,769	29	8	04/01/15	220,000	212,000	0.96	1.04	0.04
7991	2015, Q 2		32/Z 64 / / /	145 RIVER RD	0108	1013	2,627	27	11	05/29/15	319,000	308,500	0.97	1.03	0.03
8207	2015, Q 2		110/ 2/A 18 / /	4 CENTERWOOD DR	0311	1031	1,383	12	11	06/10/15	119,900	116,100	0.97	1.03	0.03
12716	2015, Q 2		144/F 26/ 62/187 /	6 WHITTAKER CR	0219	1021	1,708	31	13	05/01/15	159,000	154,200	0.97	1.03	0.03
107442	2015, Q 2		42/ 4/ 4 / /	78 SCHOOL ST U-1	0273	1021	1,311	166	12	06/01/15	315,000	306,500	0.97	1.03	0.03
104776	2015, Q 2		312/Z 4/ 8 / /	8 CABERNET DR U-1	0252	1021	1,659	9	6	06/10/15	192,900	187,700	0.97	1.03	0.03

Parcel Detail by Sale Date

CONCORD, NH

12/20/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbh	Use Code	Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5219	2015, Q 2		204/Z 39/ 1/3 /	120 FISHERVILLE U003	0204	1021	971	30	12	05/21/15	81,000	78,900	0.97	1.03	0.03
9760	2015, Q 2		113/ 2/ 22/ /	247 PORTSMOUTH ST	0113	1010	1,712	35	14	05/20/15	214,900	209,400	0.97	1.03	0.03
3235	2015, Q 2		59/Z 15/ 32/ /	13 STEVENS DR	0308	1031	819	42	37	06/26/15	16,000	15,600	0.97	1.03	0.03
12572	2015, Q 2		144/P 26/ 35/233 /	56 GREAT FALLS DR	0219	1021	1,119	30	12	06/01/15	112,000	109,300	0.98	1.02	0.02
4082	2015, Q 2		60/ 3/ 5/ /	26 FRANKLIN ST	0106	1040	4,289	171	19	06/30/15	380,000	370,900	0.98	1.02	0.02
9179	2015, Q 2		111/B 3/ 74/ /	84 BRANCH TPK U-055	0211	1021	1,421	28	6	06/08/15	179,900	175,900	0.98	1.02	0.02
556	2015, Q 2		9/A 7/ 7/ /	194 SOUTH ST	0101	1010	1,871	87	19	04/30/15	275,000	269,600	0.98	1.02	0.02
9184	2015, Q 2		111/B 3/ 79/ /	84 BRANCH TPK U-060	0211	1021	1,421	28	5	06/19/15	182,000	178,700	0.98	1.02	0.02
13300	2015, Q 2		192/P 79/ / /	10 TOWER CR	0110	1010	1,941	25	9	06/10/15	219,000	215,200	0.98	1.02	0.02
5221	2015, Q 2		204/Z 39/ 1/5 /	120 FISHERVILLE U005	0204	1021	682	30	7	06/09/15	73,000	71,800	0.98	1.02	0.02
12751	2015, Q 2		144/P 26/ 8/58 /	32 MODENA DR	0219	1021	1,119	30	5	05/29/15	119,900	118,000	0.98	1.02	0.02
1222	2015, Q 2		21/ 5/ 8/ /	12 PRINCETON ST	0101	1010	1,385	136	27	04/22/15	190,000	187,200	0.99	1.01	0.01
7114	2015, Q 2		301/Z 27/ 52/ /	40 N EMPEROR DR	0306	1031	902	39	47	04/01/15	15,000	14,800	0.99	1.01	0.01
104431	2015, Q 2		38/Z 29/ / /	18 CIDERMILL DR	0108	1010	3,198	12	6	06/05/15	405,000	401,100	0.99	1.01	0.01
4213	2015, Q 2		61/ 2/ 52/ /	15 WYMAN ST U-57	0203	1021	1,026	34	24	06/12/15	84,200	83,400	0.99	1.01	0.01
6601	2015, Q 2		98/ 2/ 6/ /	7 CURRIER RD	0103	1010	1,473	52	21	04/13/15	205,000	203,300	0.99	1.01	0.01
10939	2015, Q 2		118/B 2/ 6/ /	250 EAST SIDE DR	0113	1010	2,814	61	25	04/24/15	250,000	248,100	0.99	1.01	0.01
102348	2015, Q 2		123/ 4/ 37/ /	103 SNOW POND RD	0111	1010	2,718	13	7	06/18/15	313,000	310,700	0.99	1.01	0.01
12563	2015, Q 2		144/P 26/ 33/243 /	11 GREAT FALLS DR	0219	1021	1,091	30	5	04/20/15	117,000	116,500	1.00	1.00	0.00
5147	2015, Q 2		301/Z 43/ / /	10 CAMPION CR	0109	1010	1,463	29	12	04/15/15	182,900	182,200	1.00	1.00	0.00
2518	2015, Q 2		39/ 6/ 9/ /	22 S FRUIT ST	0101	1010	3,173	96	27	04/13/15	285,000	284,300	1.00	1.00	0.00
5572	2015, Q 2		302/Z 98/ 22/1 /	6 AMOSKEAG RD	0206	1021	922	42	31	06/30/15	90,000	89,900	1.00	1.00	0.00
6691	2015, Q 2		99/ 2/ 18/ /	16 CHESTNUT PASTURE R	0103	1010	2,748	29	12	06/30/15	309,000	308,700	1.00	1.00	0.00
106024	2015, Q 2		90/ 1/ 28/ /	7 YORKSHIRE LN	0269	1021	1,933	2	0	06/18/15	269,000	269,200	1.00	1.00	0.00
107444	2015, Q 2		42/ 4/ 4/ 1 /	78 SCHOOL ST U-2	0273	1021	2,076	166	12	06/03/15	395,000	395,700	1.00	1.00	0.00
5680	2015, Q 2		291/Z 1/ 1/ /	4 PLYMOUTH DR	0226	1021	2,348	15	8	06/16/15	252,500	253,200	1.00	1.00	0.00
107443	2015, Q 2		42/ 4/ 4/ 2 /	78 SCHOOL ST U-3	0273	1021	1,728	166	12	05/26/15	375,000	376,300	1.00	1.00	0.00
12889	2015, Q 2		1431/P 55/ / /	165 VILLAGE ST	0110	1010	2,294	127	27	05/01/15	200,000	200,700	1.00	1.00	0.00
7407	2015, Q 2		204/Z 99/ 3/25 /	37 ALICE DR U-025	0209	1021	824	29	11	06/15/15	77,500	77,900	1.01	0.99	0.01
6029	2015, Q 2		86/ 1/ 36/ /	11 BLEVENS DR	0103	1010	3,059	22	6	06/29/15	356,000	358,400	1.01	0.99	0.01
5269	2015, Q 2		204/Z 39/ 3/113 /	120 FISHERVILLE U113	0204	1021	885	24	8	06/30/15	97,000	97,700	1.01	0.99	0.01

Parcel Detail by Sale Date

CONCORD, NH

12/20/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbh	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
735	2015, Q 2		10/C 1/ 2/ /	17 RUNDELETT ST	0101	1010	1,276	61	25	06/29/15	190,000	191,400	1.01	0.99	0.01
13247	2015, Q 2		201/P 16/ / /	70 ABBOTT RD	0109	1010	1,194	86	19	05/08/15	142,000	143,100	1.01	0.99	0.01
11191	2015, Q 2		120/ 1/ 14/ /	151 OAK HILL RD	0111	1040	4,774	226	19	06/30/15	368,900	372,400	1.01	0.99	0.01
12659	2015, Q 2		144/P 26/ 16/119 /	61 BLUFFS DR	0219	1021	1,091	31	8	06/10/15	115,000	116,300	1.01	0.99	0.01
574	2015, Q 2		9/B 1/ 8/ /	94 ROCKINGHAM ST	0101	1010	2,557	56	23	06/30/15	275,000	278,200	1.01	0.99	0.01
102913	2015, Q 2		123/ 3/ 48/ /	137 SNOW POND RD	0111	1300		2016	2016	06/12/15	97,000	98,200	1.01	0.99	0.01
832	2015, Q 2		11/ 1/ 10/ /	39 STONE ST	0115	1010	1,141	96	27	05/26/15	184,800	187,200	1.01	0.99	0.01
6571	2015, Q 2		97/ 3/ 5/ /	18 FISK RD	0103	1010	1,868	116	19	06/22/15	236,000	239,100	1.01	0.99	0.01
6477	2015, Q 2		96/ 2/ 41/ /	42 DWINELL DR	0104	1010	4,348	29	8	05/07/15	502,000	508,800	1.01	0.99	0.01
102111	2015, Q 2		100/ 2/ 41/ /	14 EMERSON RD	0103	1010	3,656	10	5	06/30/15	453,800	460,700	1.02	0.99	0.02
101345	2015, Q 2		291/Z 1/ 29/ /	21 SONGBIRD DR	0226	1021	1,595	14	3	06/29/15	230,000	233,500	1.02	0.99	0.02
12673	2015, Q 2		144/P 26/ 3/15 /	14 WHITEWATER DR	0219	1021	1,123	30	7	05/04/15	117,000	118,800	1.02	0.98	0.02
13864	2015, Q 2		118/H 1/ 31/ /	4 GROTON DR	0112	1010	2,084	16	8	06/04/15	248,000	252,400	1.02	0.98	0.02
9180	2015, Q 2		111/B 3/ 75/ /	84 BRANCH TPK U-056	0211	1021	1,459	28	10	06/29/15	169,000	172,600	1.02	0.98	0.02
6943	2015, Q 2		37/Z 42/ / /	88 CARTER HILL RD	0108	1010	3,334	18	4	06/09/15	375,000	383,300	1.02	0.98	0.02
9835	2015, Q 2		114/B 1/ 36/ /	30 PELHAM LN	0113	1010	1,977	38	15	05/14/15	246,900	252,700	1.02	0.98	0.02
9212	2015, Q 2		111/B 3/ 107/ /	84 BRANCH TPK U-088	0211	1021	1,574	24	8	05/20/15	172,500	176,600	1.02	0.98	0.02
12690	2015, Q 2		144/P 26/ 3/17 /	18 WHITEWATER DR	0219	1021	1,091	30	12	04/21/15	104,900	107,900	1.03	0.97	0.03
3913	2015, Q 2		55/ 1/ 3/ /	14 CHAPEL ST	0106	1040	2,163	116	37	04/30/15	145,000	149,800	1.03	0.97	0.03
1148	2015, Q 2		19/ 7/ 5/ /	8 GILMORE ST	0101	1010	1,288	116	27	05/29/15	172,000	177,900	1.03	0.97	0.03
11515	2015, Q 2		122/B 1/ 1/ /	1 SANBORN RD	0112	1010	3,402	3	0	04/06/15	338,800	350,700	1.04	0.97	0.04
100806	2015, Q 2		114/J 1/ 61/ /	163 PORTSMOUTH ST	0113	1010	2,711	15	7	04/20/15	280,000	289,900	1.04	0.97	0.04
11428	2015, Q 2		121/B 3/ 72/ /	76 OAKMONT DR	0112	1010	2,816	20	10	06/22/15	335,000	346,900	1.04	0.97	0.04
100342	2015, Q 2		1/ 1/ 39/ /	15 GABBY LN	0101	1010	3,050	16	3	06/29/15	365,000	378,100	1.04	0.97	0.04
2013	2015, Q 2		33/ 1/ 7/ /	9 MONROE ST	0102	111R	3,291	131	27	04/01/15	225,000	235,000	1.04	0.96	0.04
1389	2015, Q 2		23/ 3/ 8/ /	32 ALLISON ST	0115	1010	1,273	86	19	06/25/15	178,000	186,100	1.05	0.96	0.05
10146	2015, Q 2		114/J 1/ 60/ /	42 PROFILE AV	0113	1010	2,018	22	6	06/22/15	252,200	264,000	1.05	0.96	0.05
7261	2015, Q 2		304/Z 2/ 92/ /	35 SKYLINE DR	0309	1031	789	27	22	06/01/15	23,000	24,100	1.05	0.95	0.05
10405	2015, Q 2		115/ 4/ 9/ /	18 QUINCY ST	0114	1010	1,549	56	16	04/21/15	180,000	189,100	1.05	0.95	0.05
9051	2015, Q 2		111/A 1/ 6/ /	5 CRICKET LN	0114	1010	1,393	50	21	05/29/15	168,000	176,500	1.05	0.95	0.05
3858	2015, Q 2		54/ 5/ 7/ /	27 TREMONT ST	0106	1040	2,013	116	37	06/23/15	122,000	129,500	1.06	0.94	0.06

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6470	2015, Q 2		96/ 2/ 34/ /	15 DWINELL DR	0104	1010	3,803	30	12	05/08/15	375,000	399,700	1.07	0.94	0.07
12883	2015, Q 2		1431/P 9/ / /	20-24 LILAC ST	0110	105R	3,820	106	27	06/15/15	218,500	233,400	1.07	0.94	0.07
5592	2015, Q 2		303/Z 29/ / /	65 SEWALLS FALLS RD	0107	1010	1,709	57	16	06/09/15	210,000	224,500	1.07	0.94	0.07
3328	2015, Q 2		47/ 3/ 16/ /	14 ACADEMY ST	0106	1010	2,009	116	27	06/16/15	155,000	166,000	1.07	0.93	0.07
5964	2015, Q 2		84/A 5/ 5/ /	2 MOORELAND AV	0101	1010	2,312	67	19	06/22/15	245,000	263,400	1.08	0.93	0.08
5084	2015, Q 2		204/Z 72/ / /	10 COL UMBINE PL	0109	1010	1,246	30	19	04/01/15	130,000	141,100	1.09	0.92	0.09
3742	2015, Q 2		53/ 4/ 8/ /	108 RUMFORD ST	0105	1010	1,400	126	27	04/21/15	159,500	173,600	1.09	0.92	0.09
4123	2015, Q 2		60/ 6/ 10/ /	19 HIGHLAND ST	0106	1010	1,274	106	37	05/26/15	121,000	131,800	1.09	0.92	0.09
5741	2015, Q 2		81/ 2/ 5/ /	32 EASTMAN ST	0112	105R	3,808	126	27	06/25/15	270,000	295,100	1.09	0.91	0.09
9901	2015, Q 2		114/D 2/ 10/ /	19 BURNS AV U-01	0221	1021	1,304	13	3	04/28/15	114,000	124,900	1.10	0.91	0.10
11355	2015, Q 2		121/B 3/ 4/ /	65 OAKMONT DR	0112	1014	3,144	27	16	04/01/15	333,000	365,000	1.10	0.91	0.10
12732	2015, Q 2		144/P 26/ 12/88/	55 MODENA DR	0219	1021	1,084	30	5	04/27/15	106,000	116,500	1.10	0.91	0.10
6991	2015, Q 2		312/Z 3/ / /	84 BOG RD	0108	1010	1,951	63	44	04/16/15	128,000	141,700	1.11	0.90	0.11
2247	2015, Q 2		35/ 6/ 12/ /	27 S STATE ST	0102	1040	2,460	126	27	04/20/15	165,800	184,100	1.11	0.90	0.11
278	2015, Q 2		5/ 2/A 38/ /	4 LONGMEADOW DR	0310	103U	983	29	7	06/26/15	19,500	21,800	1.12	0.89	0.12
3730	2015, Q 2		53/ 3/ 17/ /	100 RUMFORD ST	0105	1010	2,073	127	27	05/15/15	180,900	205,400	1.14	0.88	0.14
7057	2015, Q 2		301/Z 27/ 24/ /	18 DUKE LN	0306	1031	1,279	43	51	04/27/15	16,000	18,500	1.16	0.86	0.16
7156	2015, Q 2		301/Z 27/ 97B/ /	6 S EMPEROR DR	0306	1031	1,150	17	16	05/22/15	33,000	38,200	1.16	0.86	0.16
4706	2015, Q 2		491/Z 13/ / /	357 N STATE ST	0107	1010	1,626	133	37	05/18/15	135,000	160,100	1.19	0.84	0.19
8329	2015, Q 2		110/ 2/A 140/ /	57 FAIRFIELD DR	0311	1031	1,077	42	37	05/01/15	27,000	32,900	1.22	0.82	0.22
4639	2015, Q 2		491/Z 1/ / /	317 N STATE ST	0107	1010	1,045	146	27	04/20/15	99,900	130,600	1.31	0.76	0.31
8300	2015, Q 2		110/ 2/A 111/ /	19 FAIRFIELD DR	0311	1031	937	43	38	06/04/15	20,000	27,100	1.35	0.74	0.35
8457	2015, Q 2		110/ 2/A 264/ /	4 PINEWOOD TR	0311	1031	977	18	17	05/01/15	34,000	51,800	1.52	0.66	0.52
8326	2015, Q 3		110/ 2/A 137/ /	54 FAIRFIELD DR	0311	1031	1,139	42	31	09/30/15	80,000	54,700	0.68	1.46	0.31
6947	2015, Q 3		39/Z 1/ / /	72 HUTCHINS ST	0108	1040	2,658	256	27	07/27/15	279,000	206,400	0.74	1.35	0.25
8407	2015, Q 3		110/ 2/A 214/ /	37 HIGHRIDGE TR	0311	1031	690	46	39	07/23/15	44,500	34,000	0.76	1.31	0.23
107224	2015, Q 3		118/ 1/ 35/2/	25 CURTISVILLE RD	0111	1300	2016	2016	07/29/15	90,000	71,700	0.80	1.26	0.19	
1966	2015, Q 3		32/ 4/ 5/ /	29 S SPRING ST	0102	1010	1,691	116	19	09/14/15	216,000	178,700	0.83	1.21	0.16
6243	2015, Q 3		95/ 1/ 1/ /	44 S FRUIT ST	0101	1010	1,993	86	27	08/07/15	250,000	209,000	0.84	1.20	0.15
454	2015, Q 3		8/ 7/ 31/ /	40 WOOD AV	0115	1010	1,050	91	27	08/03/15	207,400	174,700	0.84	1.19	0.15

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
4268	2015, Q 3		61/ 3/ 8/ /	33 HIGHLAND ST	0106	1010	1,421	91	27	08/14/15	188,000	160,000	0.85	1.18	0.14
12857	2015, Q 3		1431/P 19/ / /	11 STARK ST	0110	1010	1,846	96	27	08/03/15	225,000	192,700	0.86	1.17	0.13
4443	2015, Q 3		583/Z 73/ / /	26 PENACOOK ST	0106	1040	2,411	102	27	07/28/15	224,000	192,300	0.86	1.16	0.13
5475	2015, Q 3		203/Z 1/ / /	89 MANOR RD	0109	1010	1,105	46	20	09/30/15	169,900	146,600	0.86	1.16	0.13
10313	2015, Q 3		114/K 1/ 87/ /	12 E SIDE DR B4 U-15	0214	1021	667	31	22	08/28/15	50,700	44,100	0.87	1.15	0.12
4342	2015, Q 3		63/ 1/ 8/ /	51 WALKER ST EXT	0106	1010	1,397	39	16	09/24/15	184,900	161,700	0.87	1.14	0.12
10454	2015, Q 3		116/ 1/ 20/ /	5 GREELEY ST	0114	1010	1,022	116	19	07/17/15	169,800	148,600	0.88	1.14	0.11
4604	2015, Q 3		494/Z 14/ / /	30 PALM ST	0106	1010	1,592	107	19	07/01/15	222,000	195,100	0.88	1.14	0.11
9713	2015, Q 3		112/A 2/ 6/ /	2 AUTUMN DR	0111	1010	2,352	33	14	08/31/15	247,000	219,200	0.89	1.13	0.10
107202	2015, Q 3		312/Z 3/2 / /	102 BOG RD	0108	1010	1,818	1	0	09/03/15	275,000	244,100	0.89	1.13	0.10
6926	2015, Q 3		38/Z 30/ / /	12 LAKE VIEW DR	0108	1010	1,688	136	27	07/31/15	195,000	173,500	0.89	1.12	0.10
398	2015, Q 3		8/ 5/ 15/ /	40 ROCKINGHAM ST	0115	1010	2,785	80	27	07/02/15	271,600	244,100	0.90	1.11	0.09
102121	2015, Q 3		100/ 2/ 45/ /	11 KIPLING CR	0103	1010	4,316	13	7	07/14/15	590,000	530,900	0.90	1.11	0.09
2401	2015, Q 3		37/ 2/ 4/ /	81 WARREN ST	0104	1010	1,309	89	19	07/06/15	239,900	215,900	0.90	1.11	0.09
9433	2015, Q 3		111/C 3/ 66/ /	7 WEDGEWOOD DR	0114	1010	1,523	36	11	07/24/15	207,000	186,700	0.90	1.11	0.09
260	2015, Q 3		5/ 2/A 20/ /	35 HAZEL DR	0310	103U	846	26	17	09/22/15	19,500	17,600	0.90	1.11	0.09
3866	2015, Q 3		54/ 6/ 3/ /	26 BEACON ST	0105	105R	3,812	131	13	09/01/15	375,000	338,500	0.90	1.11	0.09
11597	2015, Q 3		122/A 1/ 14/ /	27 FREEDOM ACRES DR	0112	1010	2,304	29	12	09/02/15	275,000	248,500	0.90	1.11	0.09
7155	2015, Q 3		301/Z 27/ 114/ /	5 S EMPEROR DR	0306	1031	1,003	34	29	09/28/15	26,000	23,500	0.90	1.11	0.09
2541	2015, Q 3		39/A 3/ 4/ /	11 THAYER POND RD	0104	1010	2,288	76	19	09/16/15	366,000	332,400	0.91	1.10	0.08
13861	2015, Q 3		118/H 1/ 73/ /	11 GROTON DR	0112	1010	2,288	16	3	07/13/15	294,200	268,500	0.91	1.10	0.08
1146	2015, Q 3		19/ 7/ 3/ /	109-111 SOUTH ST	0101	1040	3,342	152	19	08/18/15	296,000	270,800	0.91	1.09	0.08
105990	2015, Q 3		118/ 2/ 36/ /	11 APPLETON ST	0111	1010	2,804	1	0	09/16/15	356,000	329,400	0.93	1.08	0.06
8432	2015, Q 3		110/ 2/A 239/ /	14 KOZY TR	0311	1031	862	47	40	09/29/15	48,500	45,000	0.93	1.08	0.06
3331	2015, Q 3		47/ 4/ 3/ /	82 RUMFORD ST	0106	1040	3,142	144	27	09/22/15	235,000	218,500	0.93	1.08	0.06
13071	2015, Q 3		204/P 23/ / /	2 LARKSPUR PL	0109	1010	1,558	34	14	08/17/15	202,500	188,300	0.93	1.08	0.06
172	2015, Q 3		4/ 3/ 2/ /	15 JOFRE ST	0115	1010	1,930	66	27	08/13/15	217,000	201,900	0.93	1.07	0.06
10933	2015, Q 3		118/B 2/ 1/ /	1 N CURTISVILLE RD	0113	1010	1,697	128	27	07/16/15	219,900	204,900	0.93	1.07	0.06
8478	2015, Q 3		110/ 2/A 285/ /	26 PINEWOOD TR	0311	1031	834	40	48	09/01/15	25,000	23,300	0.93	1.07	0.06
10641	2015, Q 3		117/A 1/ 6/ /	14 CHASE ST	0114	1010	1,077	86	19	09/14/15	176,100	164,700	0.94	1.07	0.05
11144	2015, Q 3		118/H 1/ 3/ /	65 CEMETERY ST	0112	1010	1,335	58	24	07/31/15	165,000	154,400	0.94	1.07	0.05

Parcel Detail by Sale Date
CONCORD, NH

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
10989	2015, Q 3		118/C 1/13//	35 SHAKER RD	0112	1010	2,211	30	12	08/25/15	260,000	243,600	0.94	1.07	0.05
10792	2015, Q 3		117/D 2/6//	17 ALLARD ST	0114	1010	1,377	71	27	08/24/15	169,900	159,300	0.94	1.07	0.05
3899	2015, Q 3		54/ 7/ 21/ /	25 FRANKLIN ST	0106	1040	2,781	156	27	09/17/15	233,000	219,300	0.94	1.06	0.05
3472	2015, Q 3		49/ 2/ 2/ /	6 AUBURN ST	0104	1010	4,254	97	19	08/05/15	522,000	491,400	0.94	1.06	0.05
6466	2015, Q 3		96/ 2/ 30/ /	21 DWINELL DR	0104	1010	2,777	29	12	07/10/15	393,000	370,800	0.94	1.06	0.05
1340	2015, Q 3		23/ 1/ 8/ /	16 BADGER ST	0115	1040	2,523	116	19	07/20/15	225,000	212,400	0.94	1.06	0.05
4043	2015, Q 3		60/ 1/ 12/ /	13-15 WALKER ST	0106	1040	2,807	146	27	08/21/15	209,000	198,200	0.95	1.05	0.04
480	2015, Q 3		9/ 2/ 4/ /	173.5 SOUTH ST	0101	1010	2,033	87	19	09/08/15	251,000	238,200	0.95	1.05	0.04
7596	2015, Q 3		204/Z 36/ 100/ /	3 CREMIN ST	0307	1031	956	6	5	08/27/15	47,000	44,700	0.95	1.05	0.04
1736	2015, Q 3		29/ 8/ 2/ /	13 GROVE ST	0102	1010	2,039	136	27	09/22/15	205,000	195,000	0.95	1.05	0.04
4876	2015, Q 3		303/Z 48/ / /	20 FIRST ST	0107	1010	2,332	116	19	07/28/15	238,000	226,400	0.95	1.05	0.04
7585	2015, Q 3		204/Z 36/ 71/ /	13 CHERYL DR	0307	1031	934	8	7	09/18/15	50,000	47,600	0.95	1.05	0.04
10084	2015, Q 3		114/L 2/ 25/ /	13 HAMPTON ST	0113	1010	1,711	37	15	08/17/15	212,000	202,400	0.95	1.05	0.04
5101	2015, Q 3		204/Z 59/ / /	19 WOODBINE AV	0109	1010	1,533	29	12	09/04/15	190,700	182,100	0.95	1.05	0.04
5558	2015, Q 3		302/Z 98/ 122/ /	24 PISCATAQUA RD	0206	1021	1,050	42	17	08/19/15	125,000	119,500	0.96	1.05	0.03
7129	2015, Q 3		301/Z 27/ 131/ /	13 REX DR	0306	1031	982	35	30	08/24/15	21,000	20,100	0.96	1.04	0.03
4181	2015, Q 3		61/ 2/ 18/ /	15 WYMAN ST U-12	0203	1021	940	36	25	09/16/15	84,000	80,400	0.96	1.04	0.03
100949	2015, Q 3		118/L 1/ 29/ /	5 MAX LN	0112	1010	3,266	15	7	08/17/15	408,000	390,900	0.96	1.04	0.03
100976	2015, Q 3		118/L 1/ 1/ /	58 OSCAR BLVD	0112	1010	3,091	14	3	08/03/15	395,000	379,200	0.96	1.04	0.03
101325	2015, Q 3		291/Z 1/ 9/ /	42 PLYMOUTH DR	0226	1021	1,740	14	3	07/10/15	219,900	211,400	0.96	1.04	0.03
7603	2015, Q 3		204/Z 36/ 106/ /	10 CREMIN ST	0307	1031	1,277	21	16	08/13/15	65,500	63,000	0.96	1.04	0.03
1372	2015, Q 3		23/ 2/ 16/ /	30 ALLISON ST	0115	1010	1,677	166	19	07/20/15	229,900	221,200	0.96	1.04	0.03
9271	2015, Q 3		111/B 3/ 168/ /	84 BRANCH TPK U-100	0211	1021	1,560	23	7	08/25/15	184,000	177,200	0.96	1.04	0.03
10212	2015, Q 3		114/L 2/ 70/ /	169 PORTSMOUTH U-189	0213	1021	1,332	29	20	07/01/15	149,600	144,100	0.96	1.04	0.03
6449	2015, Q 3		96/ 2/ 13/ /	28 DWINELL DR	0104	1010	3,620	20	5	09/28/15	400,000	385,600	0.96	1.04	0.03
10864	2015, Q 3		118/ 3/ 14/ /	43 CEMETERY ST	0112	1010	2,736	42	17	07/31/15	298,000	287,700	0.97	1.04	0.02
105544	2015, Q 3		202/Z 6/ 62/ /	14 NICKERSON DR	0264	1021	1,621	2	0	07/15/15	236,900	228,800	0.97	1.04	0.02
104459	2015, Q 3		112/B 3/ 11/ /	40 WELCOME DR	0111	1010	2,631	11	6	09/18/15	332,000	320,800	0.97	1.03	0.02
11165	2015, Q 3		119/ 1/ 8/ /	238 OAK HILL RD	0111	1010	1,878	52	30	08/28/15	215,000	207,800	0.97	1.03	0.02
11427	2015, Q 3		121/B 3/ 71/ /	78 OAKMONT DR	0112	1010	2,511	18	4	09/22/15	362,900	351,200	0.97	1.03	0.02
1628	2015, Q 3		29/ 1/ 71/ /	48 WEST ST	0102	1040	4,009	116	27	09/28/15	264,900	256,500	0.97	1.03	0.02

Parcel Detail by Sale Date

CONCORD, NH

12/20/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
104661	2015, Q 3		193/P 44/ / /	14 TY LN	0109	1010	2,177	2	1	08/17/15	256,900	248,900	0.97	1.03	0.02
8444	2015, Q 3		110/ 2/A 251/ /	14 LANTERN LN	0311	1031	1,078	45	40	08/06/15	35,500	34,400	0.97	1.03	0.02
1672	2015, Q 3		29/ 4/ 3/ /	25 GROVE ST	0102	1040	2,812	126	19	08/19/15	250,000	242,600	0.97	1.03	0.02
4186	2015, Q 3		61/ 2/ 23/ /	3 WYMAN ST	0105	1010	1,875	126	13	09/01/15	245,000	238,500	0.97	1.03	0.02
12698	2015, Q 3		144/P 26/ 6/33/ /	19 WHITEWATER DR	0219	1021	1,091	30	12	09/04/15	114,900	111,900	0.97	1.03	0.02
7369	2015, Q 3		204/Z 34/ 2/10/ /	129 FISHERVILLE #010	0208	1021	1,231	31	22	07/22/15	115,500	112,500	0.97	1.03	0.02
870	2015, Q 3		12/ 2/ 14/ /	62 DUNKLEE ST	0115	1010	1,596	61	17	07/31/15	240,000	234,200	0.98	1.02	0.01
2641	2015, Q 3		39/D 1/ 11/ /	176 SCHOOL ST	0104	1010	4,690	76	27	07/06/15	577,000	563,900	0.98	1.02	0.01
12778	2015, Q 3		144/P 26/ 13/100/ /	31 MODENA DR	0219	1021	1,119	30	7	07/10/15	120,000	117,300	0.98	1.02	0.01
3461	2015, Q 3		49/ 1/ 2/ /	105 CENTRE ST	0104	1010	3,047	121	27	09/11/15	348,000	341,400	0.98	1.02	0.01
1036	2015, Q 3		17/ 3/ 71/ /	18 DUNKLEE ST	0115	1010	2,742	114	27	07/24/15	297,900	292,600	0.98	1.02	0.01
7737	2015, Q 3		52/Z 271/ / /	117 W PARISH RD	0108	1010	2,349	31	13	09/01/15	237,500	233,500	0.98	1.02	0.01
12658	2015, Q 3		144/P 26/ 17/120/ /	59 BLUFFS DR	0219	1021	1,119	31	5	07/16/15	124,000	122,200	0.99	1.01	0.00
6023	2015, Q 3		86/ 1/ 30/ /	4 BLEVENS DR	0103	1010	2,676	23	7	08/03/15	320,000	315,500	0.99	1.01	0.00
8601	2015, Q 3		110/B 4/ 5/ /	9 CHERRY ST	0114	1010	1,678	60	25	07/14/15	187,500	184,900	0.99	1.01	0.00
11776	2015, Q 3		114A/1 3/ 5/ /	10 PARTRIDGE RD	0114	1010	1,586	57	23	08/28/15	187,500	185,000	0.99	1.01	0.00
2273	2015, Q 3		36/ 1/ 11/ /	8 LINCOLN ST	0102	1010	1,183	146	19	08/25/15	160,000	157,900	0.99	1.01	0.00
5577	2015, Q 3		302/Z 98/ 19/1/ /	13 PISCATAQUA RD	0206	1021	982	42	31	09/28/15	95,000	93,900	0.99	1.01	0.00
5624	2015, Q 3		303/Z 23/ / /	7 GALLEN DR	0107	1010	2,211	26	10	09/21/15	270,900	267,800	0.99	1.01	0.00
12639	2015, Q 3		144/P 26/ 19/142/ /	19 BLUFFS DR	0219	1021	1,119	31	5	07/27/15	121,800	120,500	0.99	1.01	0.00
105623	2015, Q 3		123/A 1/ 15/ /	38 VICTORIAN LN	0266	1021	1,574	3	0	07/28/15	249,900	247,300	0.99	1.01	0.00
11499	2015, Q 3		122/ 2/ 33/ /	11 FARMWOOD RD	0112	1010	2,459	22	6	09/25/15	299,000	296,000	0.99	1.01	0.00
105397	2015, Q 3		122/C 1/ 5/ /	35 MISTY OAK DR	0261	1021	2,735	10	6	07/23/15	350,000	346,900	0.99	1.01	0.00
2503	2015, Q 3		39/ 3/ 4/ /	12 TUTTLE ST	0101	1010	1,652	126	27	07/01/15	195,000	193,300	0.99	1.01	0.00
12919	2015, Q 3		1424/P 36/ / /	75 HIGH ST	0110	1040	3,219	130	27	07/27/15	232,000	230,100	0.99	1.01	0.00
3777	2015, Q 3		53/ 6/ 8/ /	130 RUMFORD ST	0105	1010	1,314	109	27	08/05/15	159,900	158,600	0.99	1.01	0.00
13385	2015, Q 3		1442/P 27/ 4/8/ /	3 BENTWOOD ST	0220	1021	1,406	29	20	07/31/15	137,000	136,000	0.99	1.01	0.00
1388	2015, Q 3		23/ 3/ 71/ /	26 DAKIN ST	0115	1010	1,432	86	27	07/30/15	183,000	181,700	0.99	1.01	0.00
12208	2015, Q 3		053/P 211/ / /	27 ROLFE ST	0110	1010	1,927	116	27	09/25/15	185,000	183,800	0.99	1.01	0.00
105253	2015, Q 3		393/Z 113/ 33/3/ /	21 CAMELLA AV U-3	0258	1021	2,033	10	6	09/15/15	219,000	217,800	0.99	1.01	0.00
2102	2015, Q 3		33/ 6/ 8/ /	27 FAYETTE ST U-1	0253	1021	1,345	96	32	09/14/15	93,500	93,000	0.99	1.01	0.00

Parcel Detail by Sale Date

CONCORD, NH

12/20/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbh	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
98	2015, Q 3		2/A 4/ 4/ /	26 DONOVAN ST	0115	1010	1,654	80	27	08/31/15	174,300	173,500	1.00	1.00	0.01
715	2015, Q 3		10/B 3/ 6/ /	18 SPRINGFIELD ST	0101	1010	2,051	47	13	09/04/15	220,000	219,000	1.00	1.00	0.01
11098	2015, Q 3		118/F 2/ 38/ /	6 SUSAN LN	0238	1021	1,763	29	20	09/22/15	163,000	162,500	1.00	1.00	0.01
410	2015, Q 3		8/ 6/ 9/ /	29 WOOD AV	0115	1010	1,543	76	27	08/17/15	205,000	204,400	1.00	1.00	0.01
12676	2015, Q 3		144P 26/ 6/42/ /	1 WHITEWATER DR	0219	1021	1,091	30	12	09/30/15	110,400	110,100	1.00	1.00	0.01
3796	2015, Q 3		54/ 1/ 15/ /	1 BEACON ST	0267	1021	830	30	12	09/01/15	115,500	115,200	1.00	1.00	0.01
4250	2015, Q 3		61/ 2/ 88/ /	15 WYMAN ST U-33	0203	1021	1,026	33	6	07/31/15	105,000	104,800	1.00	1.00	0.01
2748	2015, Q 3		41/ 6/ 19/ /	16 HOLT ST	0104	1010	2,833	109	19	09/21/15	289,000	288,700	1.00	1.00	0.01
12729	2015, Q 3		144P 26/ 1/6/ /	11 CANOE DR	0219	1021	1,119	30	12	07/01/15	110,000	109,900	1.00	1.00	0.01
10431	2015, Q 3		115/ 6/ 16/ /	48 HEIGHTS RD	0114	1010	1,615	36	15	09/01/15	187,000	186,900	1.00	1.00	0.01
9115	2015, Q 3		111/B 3/ 9/ /	34 CRICKET LN	0114	1010	1,481	28	11	09/01/15	187,000	186,900	1.00	1.00	0.01
1659	2015, Q 3		29/ 3/ 4/ /	36-38 DOWNING ST	0102	1040	3,499	141	27	08/10/15	217,500	217,400	1.00	1.00	0.01
8499	2015, Q 3		110/ 2/A 306/ /	10 RIVERVIEW LN	0311	1031	773	48	56	09/29/15	16,500	16,500	1.00	1.00	0.01
9647	2015, Q 3		112/ 3/ 3/ /	1 ASBY RD	0111	1010	2,209	42	13	07/23/15	230,900	231,200	1.00	1.00	0.01
8794	2015, Q 3		110/C 3/ 133/ /	58 BRANCH TPK L-02	0210	1021	2,179	29	11	08/04/15	180,000	180,300	1.00	1.00	0.01
105254	2015, Q 3		393/Z 113/ 32/2/ /	21 CAMELIA AV U-2	0258	1021	2,031	10	6	08/03/15	219,000	219,400	1.00	1.00	0.01
9256	2015, Q 3		111/B 3/ 213/ /	84 BRANCH TPK U-134	0211	1021	1,633	19	10	07/31/15	175,000	175,400	1.00	1.00	0.01
418	2015, Q 3		8/ 6/ 19/ /	142 BROADWAY	0115	1010	1,684	58	24	08/21/15	199,000	199,600	1.00	1.00	0.01
6244	2015, Q 3		95/ 1/ 2/ /	48 S FRUIT ST	0101	1010	2,833	166	19	08/20/15	285,000	286,000	1.00	1.00	0.01
101900	2015, Q 3		301/Z 35/ A/1/ /	45 BOG RD U-A1	0227	1021	1,147	13	7	07/31/15	128,000	128,500	1.00	1.00	0.01
105549	2015, Q 3		202/Z 6/ 57/ /	4 NICKERSON DR	0264	1021	1,865	2	0	09/21/15	229,900	230,800	1.00	1.00	0.01
5175	2015, Q 3		204/Z 39/ 2/50/ /	120 FISHERVILLE U050	0204	1021	920	30	12	07/01/15	97,000	97,400	1.00	1.00	0.01
13320	2015, Q 3		191/P 56/ / /	90 BOROUGH RD	0110	1010	1,581	43	17	08/31/15	175,000	175,900	1.01	0.99	0.02
431	2015, Q 3		8/ 7/ 4/ /	29 BROAD AV	0115	1010	1,677	92	19	07/16/15	225,000	226,600	1.01	0.99	0.02
6828	2015, Q 3		101/ 1/ 10/ /	109 PENACOOK ST	0104	1010	1,308	34	14	07/01/15	182,500	183,900	1.01	0.99	0.02
11300	2015, Q 3		121/ 3/ 23/ /	91 SNOW POND RD	0111	1010	2,389	28	11	08/17/15	260,000	262,000	1.01	0.99	0.02
3753	2015, Q 3		53/ 5/ 4/ /	23 LYNDON ST	0105	1010	2,108	96	27	08/31/15	200,000	201,800	1.01	0.99	0.02
8005	2015, Q 3		32/Z 42/ / /	26 RIVERHILL AV	0108	1013	959	86	27	08/10/15	143,000	144,300	1.01	0.99	0.02
1193	2015, Q 3		21/ 2/ 1/ /	2 CORNELL ST	0101	1010	2,449	99	27	09/04/15	249,900	252,200	1.01	0.99	0.02
12752	2015, Q 3		144/P 26/ 11/80/ /	86 MODENA DR	0219	1021	1,229	30	7	09/28/15	122,600	123,800	1.01	0.99	0.02
12401	2015, Q 3		141/P 17/ / /	80 ELM ST	0110	1010	1,530	2	1	08/13/15	209,000	211,100	1.01	0.99	0.02

Parcel Detail by Sale Date

CONCORD, NH

12/20/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
9265	2015, Q 3		111/B 3/ 192/ /	84 BRANCH TPK U-143	0211	1021	1,560	21	4	08/24/15	179,900	182,000	1.01	0.99	0.02
5095	2015, Q 3		204/Z 77/ / /	28 WOODBINE AV	0109	1010	1,585	29	12	07/13/15	188,000	190,300	1.01	0.99	0.02
2691	2015, Q 3		41/ 1/ 9/ /	109-109.5 WARREN ST	0104	1040	3,064	126	27	07/01/15	239,900	243,300	1.01	0.99	0.02
850	2015, Q 3		12/ 1/ 11/ /	9 MCKINLEY ST	0115	1010	2,528	66	19	08/27/15	302,000	306,500	1.01	0.99	0.02
8260	2015, Q 3		110/ 2/A 71/ /	10 CRESTWOOD DR	0311	1031	885	52	47	07/17/15	26,500	26,900	1.02	0.99	0.03
1475	2015, Q 3		24/ 2/ 10/ /	9 HARRISON ST	0115	1010	1,166	166	27	07/02/15	146,000	148,200	1.02	0.99	0.03
5132	2015, Q 3		204/Z 91/ / /	10 OXALIS WY	0109	1010	2,161	29	18	09/21/15	222,000	225,400	1.02	0.98	0.03
10366	2015, Q 3		115/ 2/ 15/ /	10 LAWRENCE ST	0114	1010	1,154	112	37	08/17/15	127,500	129,600	1.02	0.98	0.03
8767	2015, Q 3		110/C 3/ 107/ /	58 BRANCH TPK U3-2	0210	1021	1,296	30	21	09/02/15	95,000	96,600	1.02	0.98	0.03
6681	2015, Q 3		99/ 2/ 12/ /	24 TIMBERLINE DR	0103	1010	3,503	14	7	09/03/15	435,000	442,500	1.02	0.98	0.03
5538	2015, Q 3		302/Z 98/ 13/2 /	20 PISCATAQUA RD	0206	1021	1,021	42	9	07/15/15	136,000	138,400	1.02	0.98	0.03
6188	2015, Q 3		91/ 1/ 39/ /	49 MILLSTONE DR	0103	1010	3,093	23	12	07/10/15	325,000	331,200	1.02	0.98	0.03
6438	2015, Q 3		96/ 2/ 1/ /	7 POND PLACE LN	0104	1010	4,892	31	13	08/18/15	450,000	458,600	1.02	0.98	0.03
1666	2015, Q 3		29/ 3/ 11/ /	39 PERLEY ST	0102	1010	1,883	116	27	07/24/15	191,500	195,400	1.02	0.98	0.03
1050	2015, Q 3		19/ 1/ 3/ /	37 CARTER ST	0101	1010	2,266	102	27	08/19/15	259,000	264,600	1.02	0.98	0.03
105391	2015, Q 3		122/C 1/ 11/ /	47 MISTY OAK DR	0261	1021	2,644	10	6	09/08/15	338,000	345,600	1.02	0.98	0.03
6963	2015, Q 3		38/Z 1/ / /	62 W PARISH RD	0108	1010	1,194	96	37	09/21/15	120,000	122,700	1.02	0.98	0.03
612	2015, Q 3		9/C 1/ 21/ /	42 NORWICH ST	0101	1010	2,115	39	23	09/30/15	243,000	248,900	1.02	0.98	0.03
104729	2015, Q 3		312/Z 4/ 38/2 /	5 MERLOT CT U-2	0252	1021	1,656	36	15	07/31/15	175,900	180,500	1.03	0.98	0.04
5823	2015, Q 3		82/ 1/ 33/ /	12 RANDOLPH RD	0112	1010	1,644	10	6	09/30/15	182,000	186,600	1.03	0.97	0.04
5463	2015, Q 3		201/Z 8/ / /	91 ABBOTT RD	0109	1010	1,422	30	12	08/10/15	173,000	177,600	1.03	0.97	0.04
5738	2015, Q 3		81/ 2/ 2/ /	9 CARPENTER ST	0112	1010	1,437	136	13	07/16/15	163,000	167,400	1.03	0.97	0.04
11516	2015, Q 3		122/ 3/ 3/ /	456 MOUNTAIN RD	0112	1010	1,097	66	27	09/08/15	138,000	142,100	1.03	0.97	0.04
10427	2015, Q 3		115/ 6/ 12/ /	36 HEIGHTS RD	0114	1010	1,081	126	19	07/28/15	144,000	148,400	1.03	0.97	0.04
860	2015, Q 3		12/ 2/ 4/ /	117 BROADWAY	0115	1010	1,564	75	27	07/27/15	180,000	185,600	1.03	0.97	0.04
12804	2015, Q 3		144/P 26/ 7/46 /	8 MODENA DR	0219	1021	1,091	30	7	08/24/15	110,000	113,500	1.03	0.97	0.04
100321	2015, Q 3		18/P 3/ / /	2 PEACEFUL LN	0110	1010	2,888	16	3	08/18/15	320,100	330,800	1.03	0.97	0.04
9450	2015, Q 3		111/C 3/ 83/ /	45 PINE ACRES RD	0114	1010	1,343	35	14	07/06/15	172,500	178,400	1.03	0.97	0.04
6179	2015, Q 3		91/ 1/ 30/ /	52 MILLSTONE DR	0103	1010	3,121	12	6	07/17/15	345,000	356,800	1.03	0.97	0.04
8905	2015, Q 3		110/E 4/ 8/ /	237 AIRPORT RD	0114	1010	2,702	52	30	07/24/15	210,000	217,700	1.04	0.96	0.05
7460	2015, Q 3		204/Z 99/ 7/78 /	37 ALICE DR U-078	0209	1021	824	29	20	09/02/15	67,500	70,000	1.04	0.96	0.05

Parcel Detail by Sale Date

CONCORD, NH

12/20/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
11677	2015, Q 3		123/ 3/ 4/ /	52 GRAHAM RD	0111	1010	2,324	24	8	08/14/15	239,900	250,100	1.04	0.96	0.05
12672	2015, Q 3		144/P 26/ 23/999 /	28 BLUFFS DR	0219	1021	1,225	31	8	08/14/15	116,600	121,600	1.04	0.96	0.05
5471	2015, Q 3		203/Z 7/ / /	93 MANOR RD	0109	1010	1,315	38	15	07/20/15	160,000	166,900	1.04	0.96	0.05
11304	2015, Q 3		121/A 1/ V/ /	123 MOUNTAIN RD	0112	1010	1,757	52	15	08/18/15	225,000	235,400	1.05	0.96	0.06
13332	2015, Q 3		143/P 14/ / /	78 LILAC ST	0110	1010	2,044	116	37	08/12/15	164,000	171,800	1.05	0.95	0.06
102737	2015, Q 3		110/L 1/ 60/ /	40 MULBERRY ST U-1	0232	1021	1,572	12	7	08/10/15	171,000	179,500	1.05	0.95	0.06
12697	2015, Q 3		144/P 26/ 7/44 /	4 MODENA DR	0219	1021	1,091	30	12	07/06/15	102,000	107,400	1.05	0.95	0.06
6644	2015, Q 3		98/ 3/ 19/ /	139 HOPKINTON RD	0103	1010	3,606	64	18	07/28/15	320,000	338,100	1.06	0.95	0.07
13746	2015, Q 3		37/Z 43/ / /	97 CARTER HILL RD	0108	1010	5,598	10	5	09/09/15	580,000	613,000	1.06	0.95	0.07
13614	2015, Q 3		33/Z 29/ / /	99 HORSE HILL RD	0108	1010	3,490	17	3	08/31/15	368,000	389,000	1.06	0.95	0.07
1063	2015, Q 3		19/ 1/ 16/ /	80 BROADWAY	0115	1010	1,366	99	27	07/17/15	161,500	171,800	1.06	0.94	0.07
9751	2015, Q 3		113/ 2/ 13/ /	311 PORTSMOUTH ST	0114	1010	1,573	16	8	09/11/15	190,000	202,600	1.07	0.94	0.08
4196	2015, Q 3		61/ 2/ 34/ /	15 WYMAN ST U-02	0203	1021	934	37	10	09/08/15	90,000	96,500	1.07	0.93	0.08
13518	2015, Q 3		194/P 20/ / /	10 WINTERBERRY LN	0110	1010	2,331	16	8	08/07/15	240,000	259,400	1.08	0.93	0.09
6066	2015, Q 3		87/ 1/ 37/ /	13 QUAIL RIDGE	0103	1010	3,474	26	10	07/20/15	330,000	358,400	1.09	0.92	0.10
6572	2015, Q 3		97/ 3/ 6/ /	14-16 FISK RD	0103	1040	2,932	96	27	08/03/15	232,400	252,500	1.09	0.92	0.10
1949	2015, Q 3		32/ 3/ 3/ /	44 SOUTH ST	0102	1040	3,209	106	27	07/30/15	204,000	221,700	1.09	0.92	0.10
5158	2015, Q 3		204/Z 39/ 2/34 /	120 FISHERVILLE U034	0204	1021	884	30	7	09/24/15	95,000	103,400	1.09	0.92	0.10
2952	2015, Q 3		44/ 3/ 18/ /	67-69 SCHOOL ST	0106	111R	4,045	136	27	08/31/15	240,000	266,900	1.11	0.90	0.12
7865	2015, Q 3		32/Z 10/ / /	363 ELM ST	0108	1010	2,121	28	17	08/12/15	215,000	239,100	1.11	0.90	0.12
896	2015, Q 3		12/ 4/ 18/ /	23-25 HOLLY ST	0115	1040	3,300	96	37	09/30/15	198,900	221,500	1.11	0.90	0.12
7517	2015, Q 3		204/Z 99/ 12/135 /	37 ALICE DR U-135	0209	1021	986	29	20	09/04/15	70,000	78,300	1.12	0.89	0.13
12711	2015, Q 3		144/P 26/ 5/31 /	23 WHITEWATER DR	0219	1021	1,091	30	12	07/08/15	95,000	107,400	1.13	0.88	0.14
5072	2015, Q 3		203/Z 75/ / /	14 ALDER CREEK DR	0109	1010	2,486	30	12	08/10/15	218,000	256,500	1.18	0.85	0.19
6625	2015, Q 3		98/ 2/ 30/ /	2 DEER TRACK LN	0103	1010	4,799	22	12	08/17/15	442,000	521,100	1.18	0.85	0.19
8342	2015, Q 3		110/ 2/A 153/ /	72 FAIRFIELD DR	0311	1031	1,330	39	32	09/14/15	62,000	73,500	1.19	0.84	0.20
7625	2015, Q 3		204/Z 36/ 21/ /	12 DAWN DR	0307	1031	934	31	26	09/08/15	25,000	30,400	1.22	0.82	0.23
7765	2015, Q 3		37/Z 18/ / /	22 BROAD COVE DR	0108	1013	1,879	116	27	09/11/15	154,000	187,700	1.22	0.82	0.23
7136	2015, Q 3		301/Z 27/ 28/ /	20 REX DR	0306	1031	1,045	40	35	08/31/15	16,000	19,700	1.23	0.81	0.24
298	2015, Q 3		5/ 2/A 58/ /	24 LONGMEADOW DR	0310	103U	749	50	24	08/03/15	10,000	13,700	1.37	0.73	0.38
3322	2015, Q 3		47/ 3/ 10/ /	89 N SPRING ST	0106	1010	2,350	116	27	07/17/15	128,000	189,900	1.48	0.67	0.49

Parcel Detail by Sale Date

CONCORD, NH

12/20/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
7699	2015, Q 4		52/Z 20/ / /	103 W PARISH RD	0108	1300	2016	2016	11/23/15	125,000	73,600	0.59	1.70	0.41	
281	2015, Q 4		5/ 2/A 41/ /	7 LONGMEADOW DR	0310	103U	963	11	3	10/07/15	40,000	27,200	0.68	1.47	0.32
2866	2015, Q 4		43/ 7/ 9/ /	17 HANOVER ST	0106	111R	3,485	116	19	10/26/15	345,000	263,100	0.76	1.31	0.24
12117	2015, Q 4		0543/P 29/ / /	31 MERRIMACK ST	0110	105R	2,988	136	27	12/01/15	250,000	203,600	0.81	1.23	0.19
279	2015, Q 4		5/ 2/A 39/ /	5 LONGMEADOW DR	0310	103U	601	45	19	12/22/15	16,000	13,600	0.85	1.18	0.15
2484	2015, Q 4		39/ 1/ 9/ /	14-16 REDINGTON RD	0101	1040	2,454	71	27	12/22/15	237,600	204,300	0.86	1.16	0.14
1634	2015, Q 4		29/ 1/ 13/ /	31 DOWNING ST	0102	1010	2,044	116	27	12/29/15	223,000	195,100	0.87	1.14	0.13
11223	2015, Q 4		120/ 2/ 1/ /	502 SHAKER RD	0111	1010	2,356	36	15	10/29/15	280,000	247,200	0.88	1.13	0.12
3861	2015, Q 4		54/ 5/ 10/ /	5 HARROD ST	0106	1010	1,757	236	19	10/06/15	188,000	166,700	0.89	1.13	0.11
103319	2015, Q 4		303/Z 32/ / /	14 SECOND ST	0107	1010	2,315	12	2	12/22/15	310,000	275,000	0.89	1.13	0.11
12380	2015, Q 4		141/P 31/ / /	33 SWEATT ST	0110	1010	1,801	12	6	12/11/15	209,000	185,500	0.89	1.13	0.11
107365	2015, Q 4		122/ 3/ 1/ 5 /	422 MOUNTAIN RD	0112	1010	3,079	1	0	10/29/15	390,000	347,300	0.89	1.12	0.11
2012	2015, Q 4		33/ 1/ 6/ /	11 MONROE ST	0102	1010	1,256	116	19	11/30/15	175,000	155,900	0.89	1.12	0.11
123	2015, Q 4		3/ 1/ 2/ /	151 BROADWAY	0115	1010	1,752	49	20	11/23/15	239,900	214,300	0.89	1.12	0.11
8433	2015, Q 4		110/ 2/A 240/ /	15 KOZY TR	0311	1031	1,306	1	0	10/01/15	144,301	129,400	0.90	1.12	0.10
182	2015, Q 4		4/ 4/ 2/ /	376 S MAIN ST	0115	1010	821	57	16	12/03/15	159,000	143,400	0.90	1.11	0.10
13094	2015, Q 4		204/P 24/ / /	1 CLEMATIS CR	0109	1010	1,470	31	13	11/12/15	216,000	195,600	0.91	1.10	0.09
12305	2015, Q 4		1421/P 56/ / /	38 HIGH ST	0110	1040	3,047	116	27	12/04/15	224,900	204,700	0.91	1.10	0.09
5673	2015, Q 4		291/Z 12/ / /	8 OTTER DR	0107	1010	2,398	22	6	10/30/15	279,900	255,100	0.91	1.10	0.09
375	2015, Q 4		8/ 3/ 4/ /	21 ROCKINGHAM ST	0115	1010	2,080	116	19	12/18/15	270,000	246,500	0.91	1.10	0.09
8590	2015, Q 4		110/B 3/ 8/ /	7 GREENWICH ST	0114	1010	1,260	61	11	12/22/15	197,000	180,500	0.92	1.09	0.08
7758	2015, Q 4		37/Z 67/ / /	21 BROAD COVE DR	0108	1010	2,328	13	7	10/20/15	283,500	260,300	0.92	1.09	0.08
13073	2015, Q 4		204/P 71/ / /	10 ROSEMARY CT	0109	1010	1,283	34	14	11/25/15	178,500	165,300	0.93	1.08	0.07
10650	2015, Q 4		117/A 2/ 6/ /	10 DREW ST	0114	1010	1,417	66	27	10/16/15	184,000	171,100	0.93	1.08	0.07
13874	2015, Q 4		118/H 1/ 41/ /	3 OAK HILL RD	0112	1010	2,040	18	9	10/23/15	246,000	228,900	0.93	1.07	0.07
1637	2015, Q 4		29/ 1/ 16/ /	23 DOWNING ST	0102	1010	1,688	146	19	10/01/15	192,000	178,900	0.93	1.07	0.07
13670	2015, Q 4		118/H 1/ 23/ /	40 STYLES DR	0112	1010	2,528	18	4	10/28/15	310,000	289,400	0.93	1.07	0.07
7565	2015, Q 4		204/Z 36/ 63/ /	3 BETH DR	0307	1031	990	0	0	12/01/15	55,800	52,200	0.94	1.07	0.06
10361	2015, Q 4		115/ 2/ 10/ /	20 LAWRENCE ST	0114	1010	1,871	66	27	12/16/15	199,900	187,600	0.94	1.07	0.06
1355	2015, Q 4		23/ 1/ 24/ /	45 WEST ST	0115	1010	1,737	136	19	10/20/15	228,000	214,500	0.94	1.06	0.06

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
10927	2015, Q 4		118/B 1/ 8/ /	222 EAST SIDE DR	0113	1010	1,621	81	27	11/17/15	180,000	170,200	0.95	1.06	0.05
13542	2015, Q 4		183/P 3/ / /	35 RIVER RD	0110	1010	3,404	112	19	11/09/15	410,000	389,200	0.95	1.05	0.05
12292	2015, Q 4		1424/P 46/ / /	58 COMMUNITY DR	0110	1010	1,359	136	19	10/26/15	155,000	147,700	0.95	1.05	0.05
104669	2015, Q 4		193/P 34/ / /	5 AMY WY	0109	1010	1,725	1	0	12/28/15	256,500	244,600	0.95	1.05	0.05
104786	2015, Q 4		312/Z 4/ 31/1 /	31 CABERNET DR U-1	0252	1021	1,660	11	6	12/02/15	200,500	191,600	0.96	1.05	0.04
13195	2015, Q 4		201/P 63/ / /	36 HOBART ST	0109	1010	1,273	82	27	12/01/15	155,000	148,500	0.96	1.04	0.04
107368	2015, Q 4		122/ 3/ 1/2 /	27 SANBORN RD	0112	1010	2,968	1	0	12/18/15	385,000	369,000	0.96	1.04	0.04
11477	2015, Q 4		122/C 1/ 3/ /	31 MISTY OAK DR	0261	1021	2,555	10	6	12/01/15	342,000	328,100	0.96	1.04	0.04
732	2015, Q 4		10/B 4/ 5/ /	6 TRINITY ST	0101	1010	2,168	46	20	12/07/15	265,000	254,700	0.96	1.04	0.04
101820	2015, Q 4		87/ 1/ 55/ /	118 SILK FARM RD	0103	1010	3,000	14	7	12/14/15	350,000	338,700	0.97	1.03	0.03
7350	2015, Q 4		204/Z 34/ 2/13 /	129 FISHERVILLE #013	0208	1021	1,231	31	22	11/16/15	116,000	112,500	0.97	1.03	0.03
104632	2015, Q 4		99/ 2/ 95/ /	21 LONG POND RD	0103	1010	3,049	43	17	10/02/15	379,000	367,600	0.97	1.03	0.03
7495	2015, Q 4		204/Z 99/ 10/113 /	37 ALICE DR U-113	0209	1021	782	29	20	12/18/15	68,000	66,000	0.97	1.03	0.03
13740	2015, Q 4		122/ 3/ 21/ /	61 SANBORN RD	0112	1010	2,373	1	0	12/31/15	299,900	291,100	0.97	1.03	0.03
7118	2015, Q 4		301/Z 27/ 1/ /	2 REX DR	0306	1031	1,311	14	13	12/02/15	60,000	58,300	0.97	1.03	0.03
12674	2015, Q 4		144/P 26/ 1/8 /	15 CANOE DR	0219	1021	1,119	30	5	11/23/15	123,900	120,400	0.97	1.03	0.03
5174	2015, Q 4		204/Z 39/ 2/49 /	120 FISHERVILLE U049	0204	1021	920	30	7	10/02/15	107,000	104,000	0.97	1.03	0.03
3697	2015, Q 4		53/ 2/ 14/ /	24 ESSEX ST	0105	1010	1,772	156	27	11/02/15	199,000	193,600	0.97	1.03	0.03
12693	2015, Q 4		144/P 26/ 6/34 /	17 WHITEWATER DR	0219	1021	1,091	30	5	11/02/15	120,000	116,800	0.97	1.03	0.03
2934	2015, Q 4		44/ 2/ 10/ /	56 N SPRING ST	0106	105R	3,264	136	19	10/27/15	285,300	277,800	0.97	1.03	0.03
11103	2015, Q 4		118/F 2/ 43/ /	10 JENNIFER DR	0238	1021	1,690	29	7	11/24/15	186,900	182,000	0.97	1.03	0.03
5216	2015, Q 4		204/Z 39/ 2/31 /	120 FISHERVILLE U031	0204	1021	920	30	7	10/26/15	97,000	94,600	0.98	1.03	0.02
2545	2015, Q 4		39/ A 4/ 5/ /	34 THAYER POND RD	0104	1010	2,786	64	26	12/10/15	312,000	304,600	0.98	1.02	0.02
12610	2015, Q 4		144/P 26/ 2/14 /	12 WHITEWATER DR	0219	1021	1,091	30	7	11/02/15	120,000	117,500	0.98	1.02	0.02
4595	2015, Q 4		494/Z 4/ / /	7 PALM ST	0106	1010	2,474	116	27	12/24/15	207,000	202,900	0.98	1.02	0.02
5266	2015, Q 4		204/Z 39/ 3/110 /	120 FISHERVILLE U110	0204	1021	920	24	8	12/16/15	95,000	93,500	0.98	1.02	0.02
10027	2015, Q 4		114/H 2/ 3/ /	92 PORTSMOUTH ST	0113	1010	1,755	28	17	10/19/15	196,300	193,200	0.98	1.02	0.02
104662	2015, Q 4		193/P 45/ / /	12 TY LN	0109	1010	1,449	1	0	12/10/15	213,500	210,300	0.99	1.02	0.01
8120	2015, Q 4		109/ 2/B 14/ /	192 MANCHESTER L014	0303	1031	845	46	68	12/15/15	8,000	7,900	0.99	1.01	0.01
102698	2015, Q 4		110/L 1/ 21/ /	65 MULBERRY ST U-1	0232	1021	1,507	12	7	10/06/15	175,000	173,400	0.99	1.01	0.01
104670	2015, Q 4		193/P 35/ / /	7 AMY WY	0109	1010	1,879	1	0	12/08/15	232,500	230,400	0.99	1.01	0.01

Parcel Detail by Sale Date

CONCORD, NH

12/20/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbh	Use Code	Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
104990	2015, Q 4		43/ 10/ 15/ /	80A WARREN ST	0255	1021	1,358	116	32	10/29/15	115,000	114,100	0.99	1.01	0.01
10273	2015, Q 4		114/K 1/ 47/ /	12 E SIDE DR B2 U-23	0214	1021	665	31	22	12/02/15	41,000	40,700	0.99	1.01	0.01
5290	2015, Q 4		204/Z 39/ 3/134 /	120 FISHERVILLE U134	0204	1021	885	24	8	11/09/15	97,500	96,800	0.99	1.01	0.01
8423	2015, Q 4		110/ 2/A 230/ /	16 JUNIPER LN	0311	1031	1,177	40	35	11/03/15	45,000	44,700	0.99	1.01	0.01
9436	2015, Q 4		111/C 3/ 69/ /	2 WEDGEWOOD DR	0114	1010	2,017	36	15	10/28/15	229,200	228,200	1.00	1.00	0.00
2050	2015, Q 4		33/ 3/ 2/ /	29 SOUTH ST	0102	105R	3,894	126	37	12/28/15	215,000	214,300	1.00	1.00	0.00
105396	2015, Q 4		122/C 1/ 6/ /	37 MISTY OAK DR	0261	1021	2,691	9	6	10/16/15	350,000	349,300	1.00	1.00	0.00
11110	2015, Q 4		118/F 2/ 50/ /	14 JENNIFER DR	0238	1021	1,685	29	7	10/01/15	182,500	182,400	1.00	1.00	0.00
101360	2015, Q 4		291/Z 1/ 44/ /	32 SONGBIRD DR	0226	1021	2,301	14	8	10/28/15	248,000	247,900	1.00	1.00	0.00
8834	2015, Q 4		110/D 1/A 13/ /	69 MANCHESTER #13	0301	1031	958	12	11	10/20/15	47,000	47,000	1.00	1.00	0.00
13173	2015, Q 4		201/P 44/ /	21 HOBART ST	0109	1010	1,619	67	27	10/15/15	152,000	152,000	1.00	1.00	0.00
105566	2015, Q 4		202/Z 6/ 40/ /	17 NICKERSON DR	0264	1021	1,860	2	0	11/04/15	230,100	230,300	1.00	1.00	0.00
6831	2015, Q 4		101/ 1/ 13/ /	35 COLUMBUS AV	0104	1010	1,908	34	14	11/02/15	225,500	225,900	1.00	1.00	0.00
5452	2015, Q 4		202/Z 14/ / /	117 MANOR RD	0109	1010	2,066	46	20	12/21/15	232,000	232,500	1.00	1.00	0.00
10223	2015, Q 4		114/ 2/ 81/ /	169 PORTSMOUTH U-196	0213	1021	2,123	29	20	12/07/15	200,000	200,600	1.00	1.00	0.00
104451	2015, Q 4		112/B 3/ 5/ /	31 WELCOME DR	0111	1010	2,915	12	6	10/27/15	356,000	357,100	1.00	1.00	0.00
9921	2015, Q 4		114/D 2/ 31/ /	19 BURNS AV U-04	0221	1021	1,283	13	3	12/22/15	123,000	123,600	1.00	1.00	0.00
10920	2015, Q 4		118/B 1/ 1/ /	208A EAST SIDE DR	0113	1010	2,800	2	1	11/16/15	326,000	327,700	1.01	0.99	0.01
8386	2015, Q 4		110/ 2/A 193/ /	16 HIGHRIDGE TR	0311	1031	1,114	20	19	11/03/15	55,000	55,500	1.01	0.99	0.01
102686	2015, Q 4		110/L 1/ 9/ /	47 MULBERRY ST U-1	0232	1021	1,507	12	7	12/02/15	174,000	176,000	1.01	0.99	0.01
11818	2015, Q 4		114A/1 7/ 2/ /	32 EAST SIDE DR	0114	1010	1,566	71	27	12/29/15	167,000	169,000	1.01	0.99	0.01
7354	2015, Q 4		204/Z 34/ 8/49 /	129 FISHERVILLE #049	0208	1021	1,231	31	13	11/16/15	120,000	121,800	1.01	0.99	0.01
11056	2015, Q 4		118/F 1/ 43/ /	17 EDWARD DR	0111	1010	2,444	23	7	12/11/15	273,000	277,100	1.02	0.99	0.02
13382	2015, Q 4		1442/P 27/ 1/5 /	19 MILLSTREAM LN	0220	1021	1,426	29	20	11/17/15	135,000	137,200	1.02	0.98	0.02
882	2015, Q 4		12/ 4/ 4/ /	8 MCKINLEY ST	0115	1010	1,650	126	27	12/08/15	190,000	193,500	1.02	0.98	0.02
12622	2015, Q 4		144/P 26/ 25/174 /	12 VINTON DR	0219	1021	1,230	31	8	12/10/15	117,000	119,400	1.02	0.98	0.02
12409	2015, Q 4		141/P 26/ / /	60 ELM ST	0110	1010	2,768	31	13	10/26/15	222,500	227,300	1.02	0.98	0.02
13691	2015, Q 4		115/ 3/ 18/ /	19 QUINCY ST	0114	1010	1,649	19	4	12/30/15	215,000	219,700	1.02	0.98	0.02
2539	2015, Q 4		39/A 3/ 1/ /	43 N FRUIT ST	0104	1010	2,701	64	18	10/01/15	305,000	311,700	1.02	0.98	0.02
10971	2015, Q 4		118/B 3/ 27/ /	73 PORTSMOUTH ST	0113	1010	1,342	26	10	11/30/15	183,000	187,200	1.02	0.98	0.02
9154	2015, Q 4		111/B 3/ 48/ /	84 BRANCH TPK U-029	0211	1021	1,583	28	10	10/19/15	170,000	174,100	1.02	0.98	0.02

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
12692	2015, Q 4		144/P 26/ 6/38 /	9 WHITEWATER DR	0219	1021	1,091	30	5	10/19/15	114,900	117,700	1.02	0.98	0.02
11805	2015, Q 4		114A/1 5/ 6/ /	10 REDWING RD	0114	1010	1,314	44	18	11/02/15	184,100	188,600	1.02	0.98	0.02
7518	2015, Q 4		204/Z 99/ 12/136 /	37 ALICE DR U-136	0209	1021	986	29	5	12/14/15	90,500	92,800	1.03	0.98	0.03
104710	2015, Q 4		312/Z 4/ 1/1 /	1 CABERNET DR U-1	0252	1021	1,708	11	6	11/02/15	205,000	210,600	1.03	0.97	0.03
7541	2015, Q 4		204/Z 36/ 55/ /	10 ALICE DR	0307	1031	1,108	30	23	11/03/15	47,500	48,800	1.03	0.97	0.03
4044	2015, Q 4		60/ 1/ 13/ /	11 WALKER ST	0106	1010	2,842	116	27	11/02/15	217,000	223,700	1.03	0.97	0.03
5107	2015, Q 4		204/Z 53/ / /	12 NASTURTIUM TR	0109	1010	1,577	29	12	12/15/15	183,500	189,400	1.03	0.97	0.03
13416	2015, Q 4		144/P 66/ 1/39 /	29 MILLSTREAM LN	0220	1021	1,210	28	19	10/29/15	101,000	104,400	1.03	0.97	0.03
8217	2015, Q 4		110/ 2/A 28/ /	16 CENTERWOOD DR	0311	1031	1,450	8	7	11/20/15	135,000	139,600	1.03	0.97	0.03
8351	2015, Q 4		110/ 2/A 162/ /	7 GREENWICH TR	0311	1031	1,669	1	0	10/30/15	149,990	155,200	1.03	0.97	0.03
104684	2015, Q 4		193/P 27/ / /	6 AMY WY	0109	1010	1,934	1	0	10/28/15	248,700	257,400	1.03	0.97	0.03
5341	2015, Q 4		203/Z 46/ / /	12 FLUME ST	0109	1010	1,961	27	11	12/11/15	212,500	220,500	1.04	0.96	0.04
4611	2015, Q 4		494/Z 21/ / /	7 FAIRBANKS ST	0106	1010	1,685	62	35	12/16/15	144,900	150,400	1.04	0.96	0.04
11369	2015, Q 4		121/B 3/ 14/ /	1 OAKMONT DR	0112	1010	3,706	27	11	11/16/15	445,000	462,300	1.04	0.96	0.04
12616	2015, Q 4		144/P 26/ 21/152 /	17 VINTON DR	0219	1021	1,091	31	8	12/23/15	110,000	114,600	1.04	0.96	0.04
104675	2015, Q 4		193/P 40/ / /	17 AMY WY	0109	1010	2,135	2	1	10/02/15	262,900	274,400	1.04	0.96	0.04
100172	2015, Q 4		054/P 3/ / /	31 SWEATT ST	0110	1010	2,117	12	6	12/02/15	205,000	214,400	1.05	0.96	0.05
5775	2015, Q 4		81/ 4/ 14/ /	283 EAST SIDE DR	0112	1010	3,148	136	27	10/21/15	255,000	267,400	1.05	0.95	0.05
7544	2015, Q 4		204/Z 36/ 76/ /	13 ALICE DR	0307	1031	1,283	32	27	10/01/15	37,000	38,900	1.05	0.95	0.05
101140	2015, Q 4		82/ 1/ 43/ /	4 LISA LN	0112	1010	3,774	14	7	11/13/15	417,500	439,800	1.05	0.95	0.05
104651	2015, Q 4		193/P 28/ / /	4 AMY WY	0109	1010	1,926	1	0	10/30/15	243,600	256,900	1.05	0.95	0.05
104743	2015, Q 4		312/Z 4/ 37/4 /	4 MERLOT CT U-4	0252	1021	1,660	9	6	11/13/15	196,500	207,300	1.05	0.95	0.05
105986	2015, Q 4		171/Z 6/ / /	62 BLACKWATER RD	0108	1300	2016		2016	12/30/15	61,630	65,400	1.06	0.94	0.06
2627	2015, Q 4		39/C 2/ 12/ /	1 WILDEMERE TR	0104	1010	2,587	61	17	12/14/15	287,500	305,500	1.06	0.94	0.06
1673	2015, Q 4		29/ 4/ 4/ /	29 PERLEY ST	0102	1010	1,842	126	27	11/17/15	150,000	159,500	1.06	0.94	0.06
2064	2015, Q 4		33/ 3/ 15/ /	6 JEFFERSON ST	0102	1010	1,512	116	37	10/09/15	129,900	138,200	1.06	0.94	0.06
11720	2015, Q 4		123/ 4/ 5/ /	45 VICTORIAN LN	0111	1010	3,396	12	6	10/08/15	425,000	453,500	1.07	0.94	0.07
9925	2015, Q 4		114/D 3/ 2/ /	16 BURNS AV	0114	1010	2,046	54	31	12/30/15	175,000	187,800	1.07	0.93	0.07
2300	2015, Q 4		36/ 3/ 5/ /	36 FEDERAL ST	0106	1010	1,907	126	27	11/24/15	156,500	168,000	1.07	0.93	0.07
12113	2015, Q 4		0534/P 49/ / /	53-55 MERRIMACK ST	0110	105R	3,833	166	27	10/01/15	200,000	214,900	1.07	0.93	0.07
9860	2015, Q 4		114/B 1/ 61/ /	18 BROKEN GROUND DR	0113	1010	2,872	40	17	11/20/15	275,000	296,800	1.08	0.93	0.08

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intnl ID	Sale Date Quarter	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
102914	2015, Q 4	123/ 3/ 49/ /	141 SNOW POND RD	0111	1010	4,807	10	2	10/16/15	520,000	565,100	1.09	0.92	0.09
4068	2015, Q 4	60/ 2/ 5/ /	24 FRANKLIN ST	0106	1010	2,728	117	27	10/02/15	259,000	283,200	1.09	0.91	0.09
9820	2015, Q 4	114/B 1/ 21/ /	18 WINDHAM DR	0113	1010	1,656	38	15	11/09/15	211,500	231,300	1.09	0.91	0.09
3260	2015, Q 4	59/Z 15/ 20/ /	36B STEVENS DR	0308	1031	676	46	54	11/12/15	6,200	6,800	1.10	0.91	0.10
5061	2015, Q 4	203/Z 89/ / /	8 GENTIAN DR	0109	1010	2,441	30	19	11/17/15	208,000	229,900	1.11	0.90	0.11
7635	2015, Q 4	204/Z 36/ 36/ /	3 LEANNE DR	0307	1031	1,162	30	38	11/24/15	38,000	42,200	1.11	0.90	0.11
6915	2015, Q 4	51/Z 5/ / /	44 CARTER HILL RD	0108	1010	2,532	266	27	12/14/15	250,000	277,800	1.11	0.90	0.11
2003	2015, Q 4	32/ 6/ 14/ /	24 S SPRING ST	0102	1010	6,074	224	19	10/09/15	557,500	634,600	1.14	0.88	0.14
5468	2015, Q 4	201/Z 1/ / /	73 ABBOTT RD	0109	1010	1,298	76	27	11/16/15	140,000	160,600	1.15	0.87	0.15
7766	2015, Q 4	37/Z 17/ / /	20 BROAD COVE DR	0108	1010	1,212	116	46	12/14/15	79,100	91,700	1.16	0.86	0.16
5548	2015, Q 4	302/Z 98/ 21/1 /	10 AMOSKEAG RD	0206	1021	1,513	42	17	10/28/15	132,000	155,000	1.17	0.85	0.17
5164	2015, Q 4	204/Z 39/ 2/39 /	120 FISHERVILLE U039	0204	1021	723	30	7	12/17/15	73,500	89,500	1.22	0.82	0.22
5254	2015, Q 4	204/Z 39/ 3/98 /	120 FISHERVILLE U098	0204	1021	884	24	4	12/03/15	87,500	106,800	1.22	0.82	0.22
247	2015, Q 4	5/ 2/A 7/ /	22 HAZEL DR	0310	103U	775	43	17	12/17/15	13,000	16,400	1.26	0.79	0.26
12446	2015, Q 4	183/P 25/ / /	106 PEACEFUL LN	0110	1013	847	106	27	12/14/15	89,900	116,600	1.30	0.77	0.30
7562	2015, Q 4	204/Z 36/ 84/ /	36 ALICE DR	0307	1031	904	33	28	10/23/15	28,500	38,100	1.34	0.75	0.34
7036	2016, Q 1	301/Z 27/ 82/ /	9 CHANCELOR DR	0306	1031	851	1	0	03/18/16	56,000	34,200	0.61	1.64	0.40
9890	2016, Q 1	114/C 1/ 13/ /	59 EAST SIDE DR	0114	1010	1,677	96	19	02/29/16	239,000	215,200	0.90	1.11	0.11
13152	2016, Q 1	192/P 109/ / /	14 VILLAGE ST	0109	1010	1,045	40	17	03/29/16	185,000	167,400	0.90	1.11	0.11
1631	2016, Q 1	29/ 1/ 10/ /	7 HUTCHINSON AV	0102	1010	1,474	116	19	03/28/16	187,500	171,100	0.91	1.10	0.10
6837	2016, Q 1	101/ 1/ 19/ /	98 AUBURN ST	0104	1010	2,011	38	11	03/21/16	272,800	250,000	0.92	1.09	0.09
2581	2016, Q 1	39/B 2/ 3/ /	4 KENSINGTON RD	0104	1010	2,341	101	19	03/25/16	314,000	288,300	0.92	1.09	0.09
4193	2016, Q 1	61/ 2/ 30/ /	119 RUMFORD ST	0105	1040	3,059	116	27	02/01/16	250,000	232,500	0.93	1.08	0.08
105987	2016, Q 1	17/Z 5/ / /	64 BLACK WATER RD	0108	1010	2,343	1	0	03/09/16	289,900	272,200	0.94	1.07	0.07
104855	2016, Q 1	99/ 2/ 103/ /	62 TIMBERLINE DR	0103	1300			2016	02/02/16	115,000	108,000	0.94	1.06	0.07
7695	2016, Q 1	52/Z 28/ / /	119 W PARISH RD	0108	1010	2,413	30	12	02/08/16	278,000	265,200	0.95	1.05	0.06
8230	2016, Q 1	110/ 2/A 41/ /	29 CENTERWOOD DR	0311	1031	1,788	1	0	02/03/16	190,786	182,400	0.96	1.05	0.05
698	2016, Q 1	10/B 1/ 12/ /	21 SPRINGFIELD ST	0101	1010	1,836	58	24	03/22/16	239,900	231,100	0.96	1.04	0.05
12724	2016, Q 1	144/P 26/ 8/59 /	34 MODENA DR	0219	1021	1,091	30	12	01/21/16	112,000	107,900	0.96	1.04	0.05
7618	2016, Q 1	204/Z 36/ 68/ /	5 DAWN DR	0307	1031	1,139	12	11	03/07/16	50,300	48,700	0.97	1.03	0.04

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
13472	2016, Q 1		192/P 33/ /	45 BOROUGH RD	0110	1010	1,896	216	27	01/15/16	200,000	195,200	0.98	1.02	0.03
6037	2016, Q 1		87/ 1/ 7/ /	148 SILK FARM RD	0103	1010	1,147	54	22	02/29/16	180,000	175,800	0.98	1.02	0.03
11732	2016, Q 1		123/ 4/ 17/ /	92 SANBORN RD	0112	1010	2,803	166	27	03/11/16	284,300	279,200	0.98	1.02	0.03
1985	2016, Q 1		32/ 5/ 8/ /	18 SOUTH ST	0102	1010	1,930	176	19	03/17/16	203,500	199,900	0.98	1.02	0.03
6106	2016, Q 1		89/ 1/ 11/ /	70 HOOKSETT TPK	0103	1010	1,932	53	22	03/30/16	225,000	221,300	0.98	1.02	0.03
10160	2016, Q 1		114/J 2/ 18/ /	169 PORTSMOUTH U-014	0213	1021	1,305	30	21	03/01/16	142,900	140,600	0.98	1.02	0.03
12761	2016, Q 1		144/P 26/ 8/64 /	44 MODENA DR	0219	1021	1,127	30	7	03/01/16	121,500	120,300	0.99	1.01	0.02
102360	2016, Q 1		39/A 1/ 8/ /	39 THAYER POND RD	0104	1300									
107242	2016, Q 1		122/ 3/ 21/ 1 /	67 SANBORN RD	0112	1010	2,822	1	0	02/12/16	325,000	322,000	0.99	1.01	0.02
7367	2016, Q 1		204/Z 34/ 5/28 /	129 FISHERVILLE #028	0208	1021	1,203	31	22	01/12/16	111,000	110,300	0.99	1.01	0.02
106021	2016, Q 1		90/ 1/ 21/ /	10 SAGAMORE CT	0269	1021	1,986	2	0	01/25/16	284,900	283,800	1.00	1.00	0.01
2724	2016, Q 1		41/ 4/ 4/ /	7-9 HOLT ST	0104	1040	3,467	116	27	03/15/16	264,000	263,300	1.00	1.00	0.01
105559	2016, Q 1		202/Z 6/ 47/ /	10 JONATHAN DR	0264	1021	1,941	3	0	02/08/16	226,700	226,100	1.00	1.00	0.01
2852	2016, Q 1		43/ 5/ 4/ /	81 SCHOOL ST	0104	1040	4,136	146	27	02/12/16	361,000	360,100	1.00	1.00	0.01
7498	2016, Q 1		204/Z 99/ 10/116 /	37 ALICE DR U-116	0209	1021	824	29	7	01/20/16	84,000	83,900	1.00	1.00	0.01
5125	2016, Q 1		204/Z 98/ / /	2 WOODBINE AV	0109	1010	2,399	29	12	03/31/16	260,000	260,200	1.00	1.00	0.01
12851	2016, Q 1		1431/P 14/ / /	166 VILLAGE ST	0110	1010	1,642	81	27	02/29/16	149,000	149,400	1.00	1.00	0.01
10203	2016, Q 1		114/J 2/ 61/ /	169 PORTSMOUTH U-180	0213	1021	1,351	29	20	02/29/16	145,000	145,400	1.00	1.00	0.01
10777	2016, Q 1		117/D 1/ 17/ /	6 B ST	0114	1010	1,758	68	27	01/29/16	160,000	160,500	1.00	1.00	0.01
4568	2016, Q 1		582/Z 9/ / /	232 N STATE ST	0106	1010	1,800	106	19	02/10/16	212,000	212,700	1.00	1.00	0.01
10340	2016, Q 1		115/ 1/ 10/ /	17 LAWRENCE ST	0114	1010	2,032	57	23	03/11/16	205,000	205,800	1.00	1.00	0.01
11581	2016, Q 1		122/ 5/ 33/ /	26 BROOKWOOD DR	0112	1010	2,715	29	8	03/15/16	315,000	317,400	1.01	0.99	0.00
12663	2016, Q 1		144/P 26/ 54/195 /	1 WHITTAKER CR	0219	1021	1,644	30	12	02/08/16	152,000	153,200	1.01	0.99	0.00
7822	2016, Q 1		36/Z 8/ / /	60 RUNNELLS RD	0108	1010	2,289	45	13	02/12/16	229,900	231,800	1.01	0.99	0.00
2655	2016, Q 1		40/ 1/ 10/ /	4 WOODMAN ST	0104	1010	1,949	116	27	02/03/16	187,000	190,400	1.02	0.98	0.01
2655	2016, Q 1		40/ 1/ 10/ /	4 WOODMAN ST	0104	1010	1,949	116	27	02/03/16	187,000	190,400	1.02	0.98	0.01
12620	2016, Q 1		144/P 26/ 25/176 /	16 VINTON DR	0219	1021	1,202	31	13	02/09/16	109,000	111,200	1.02	0.98	0.01
100951	2016, Q 1		118/1 1/ 27/ /	13 MAX LN	0112	1010	2,656	15	7	03/03/16	310,000	316,300	1.02	0.98	0.01
13213	2016, Q 1		201/P 99/ / /	48 SNOW ST	0109	1010	1,517	38	15	01/22/16	184,000	187,800	1.02	0.98	0.01
8390	2016, Q 1		110/ 2/A 197/ /	20 HIGHRIDGE TR	0311	1031	1,152	2	1	01/29/16	111,100	113,500	1.02	0.98	0.01
12529	2016, Q 1		144/P 26/ 27/209 /	2 GREAT FALLS DR	0219	1021	1,119	30	7	02/19/16	115,000	117,900	1.03	0.98	0.02

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
101472	2016, Q 1		1442/P 43///	10 BENTWOOD ST	0110	1010	1,531	14	7	03/01/16	187,000	191,800	1.03	0.97	0.02
13029	2016, Q 1		204/P 38///	75 WOODBINE AV	0109	1010	2,050	30	12	03/29/16	219,000	225,300	1.03	0.97	0.02
3994	2016, Q 1		56/ 2/ 8/ /	2 HERBERT ST	0106	1040	1,438	116	27	03/21/16	125,000	128,800	1.03	0.97	0.02
104788	2016, Q 1		312/Z 4/ 29/3 /	29 CABERNET DR U-3	0252	1021	1,752	11	6	02/22/16	185,000	190,900	1.03	0.97	0.02
1159	2016, Q 1		20/ 1/ 11/ /	21 NOYES ST	0101	1010	1,464	114	27	01/19/16	183,000	189,000	1.03	0.97	0.02
102695	2016, Q 1		110/L 1/ 18/ /	61 MULBERRY ST U-2	0232	1021	1,419	12	3	02/29/16	171,000	176,700	1.03	0.97	0.02
12361	2016, Q 1		1412/P 27///	28 CHARLES ST	0110	1013	1,602	102	37	01/19/16	142,000	147,000	1.04	0.97	0.03
8486	2016, Q 1		110/ 2/A 293/ /	34 PINEWOOD TR	0311	1031	1,601	7	2	03/31/16	151,000	156,700	1.04	0.96	0.03
13676	2016, Q 1		85/ 1/ 26/ /	16 MADISON ST	0101	1010	2,618	18	4	02/05/16	336,000	350,300	1.04	0.96	0.03
1991	2016, Q 1		32/ 6/ 2/ /	11 OAK ST	0102	1010	1,353	111	19	01/13/16	145,000	151,800	1.05	0.96	0.03
4644	2016, Q 1		491/Z 16///	370-372 N STATE ST	0107	111R	4,138	116	27	03/03/16	255,000	267,200	1.05	0.95	0.04
7029	2016, Q 1		312/Z 12///	93 BOG RD	0108	106V	2016	2016	2016	02/05/16	60,000	63,000	1.05	0.95	0.04
9264	2016, Q 1		111/B 3/ 191/ /	84 BRANCH TPK U-142	0211	1021	1,560	21	12	01/20/16	138,200	166,800	1.05	0.95	0.04
4054	2016, Q 1		60/ 1/ 22/ /	143 N STATE ST	0106	1010	2,009	116	27	01/12/16	167,500	178,600	1.07	0.94	0.06
4864	2016, Q 1		303/Z 47///	22 FIRST ST	0107	1010	3,274	15	3	03/11/16	310,000	331,100	1.07	0.94	0.06
7462	2016, Q 1		204/Z 99/ 7/80 /	37 ALICE DR U-080	0209	1021	824	29	20	02/26/16	67,500	72,100	1.07	0.94	0.06
11036	2016, Q 1		118/F 1/ 22/ /	1 IRVING DR	0111	1010	2,267	29	12	01/26/16	241,900	260,400	1.08	0.93	0.07
11729	2016, Q 1		123/ 4/ 14/ /	106 HOIT RD	0111	1010	2,454	30	12	03/21/16	226,000	246,300	1.09	0.92	0.08
12539	2016, Q 1		144/P 26/ 28/219 /	22 GREAT FALLS DR	0219	1021	1,091	30	7	01/13/16	105,000	114,600	1.09	0.92	0.08
103043	2016, Q 1		123/ 2/ 21/ /	523 SHAKER RD	0111	1010	4,378	9	5	02/16/16	525,000	582,800	1.11	0.90	0.10
5206	2016, Q 1		204/Z 39/ 2/81 /	120 FISHERVILLE U081	0204	1021	703	30	7	03/01/16	82,500	80,400	1.12	0.90	0.11
5245	2016, Q 1		204/Z 39/ 1/29 /	120 FISHERVILLE U029	0204	1021	1,000	30	7	03/01/16	82,500	92,400	1.12	0.89	0.11
11212	2016, Q 1		120/ 1/ 35/ /	135 OAK HILL RD	0111	1010	3,814	51	29	03/28/16	249,900	287,400	1.15	0.87	0.14
3780	2016, Q 1		53/ 6/ 11/ /	61-63 FRANKLIN ST	0105	1040	2,537	116	46	03/24/16	130,000	151,700	1.17	0.86	0.16
7693	2016, Q 1		53/Z 36///	131 W PARISH RD	0108	1010	3,176	204	27	02/05/16	450,000	568,900	1.26	0.79	0.25
6473	2016, Q 1		96/ 2/ 37/ /	11 DWINELL DR	0104	1010	3,154	29	18	03/30/16	230,000	332,300	1.44	0.69	0.43
12603	2016, Q 1		144/P 31///	8 ELECTRIC AV	0110	1010	1,662	127	46	01/19/16	85,000	124,600	1.47	0.68	0.46
13222	2016, Q 1		201/P 117///	21 MANOR RD	0109	1010	1,274	91	27	03/28/16	100,000	165,100	1.65	0.61	0.64
7685	2016, Q 2		53/Z 3///	176 BROAD COVE DR	0108	1010	1,406	12	2	06/27/16	303,000	220,000	0.73	1.38	0.25
3921	2016, Q 2		55/ 1/ 11/ /	15 WASHINGTON ST	0106	1040	2,127	116	27	06/17/16	205,900	168,700	0.82	1.22	0.16

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
101337	2016, Q 2		291/Z 1/ 21//	57 PLYMOUTH DR	0226	1021	2,072	14	8	04/12/16	242,000	202,400	0.84	1.20	0.14
8334	2016, Q 2		110/ 2/A 145//	63 FAIRFIELD DR	0311	1031	1,251	37	32	06/07/16	61,900	52,700	0.85	1.17	0.13
7904	2016, Q 2		33/Z 7//	39 BLACKWATER RD	0108	1010	2,302	28	11	06/13/16	239,500	224,600	0.87	1.16	0.11
8451	2016, Q 2		110/ 2/A 258//	3 OVERLOOK TR	0311	1031	984	36	31	05/02/16	48,000	41,700	0.87	1.15	0.11
4493	2016, Q 2		5831/Z 40//	18 CURTICE AV	0106	1010	1,420	126	19	04/12/16	179,900	156,800	0.87	1.15	0.11
4666	2016, Q 2		393/Z 103//	8 K ST	0107	1010	1,853	90	27	06/07/16	211,500	186,200	0.88	1.14	0.10
106864	2016, Q 2		123/ 1/ 7/3 /	175 HOIT RD	0111	1010	2,395	3	2	05/26/16	329,900	291,200	0.88	1.13	0.10
9671	2016, Q 2		112/B 1/ 2/ /	481 J BARTLETT RD	0111	1010	1,970	56	23	06/22/16	233,000	205,800	0.88	1.13	0.10
5335	2016, Q 2		204/Z 39/ 4/179 /	120 FISHERVILLE UT19	0204	1021	1,000	30	12	05/19/16	90,000	79,500	0.88	1.13	0.10
658	2016, Q 2		10/A 2/ 1/ /	19 CONANT DR	0101	1010	1,434	62	17	05/23/16	224,900	198,800	0.88	1.13	0.10
12844	2016, Q 2		1431/P 34//	100 HIGH ST	0110	1010	1,654	52	21	04/29/16	215,000	190,200	0.88	1.13	0.10
4796	2016, Q 2		392/Z 71//	520 N STATE ST	0107	1040	2,882	116	27	04/21/16	227,400	201,600	0.89	1.13	0.09
103359	2016, Q 2		36/Z 23//	109 BROAD COVE DR	0108	1010	2,349	12	6	04/26/16	275,000	243,900	0.89	1.13	0.09
4075	2016, Q 2		60/ 2/ 12/ /	21 CHURCH ST	0106	1010	1,610	116	27	06/21/16	195,000	173,100	0.89	1.13	0.09
402	2016, Q 2		8/ 6/ 1/ /	57 BOW ST	0115	1010	1,490	71	27	05/02/16	215,000	191,400	0.89	1.13	0.09
12773	2016, Q 2		144/P 26/ 12/87 /	57 MODENA DR	0219	1021	1,037	30	12	04/14/16	118,000	105,100	0.89	1.12	0.09
101447	2016, Q 2		144/P 571//	40 MILLSTREAM LN	0110	1010	2,154	14	7	04/22/16	269,900	240,800	0.89	1.12	0.09
7037	2016, Q 2		301/Z 27/ 81/ /	11 CHANCELLOR DR	0306	1031	901	41	36	05/10/16	18,500	16,600	0.90	1.11	0.08
12770	2016, Q 2		144/P 26/ 11/82 /	82 MODENA DR	0219	1021	1,201	30	7	05/27/16	133,000	119,400	0.90	1.11	0.08
11629	2016, Q 2		123/ 1/ 1/ /	131 HOIT RD	0111	1010	1,519	61	17	04/28/16	215,000	193,500	0.90	1.11	0.08
10900	2016, Q 2		118/A 1/ 8/ /	58 MOUNTAIN RD	0112	1010	1,526	77	19	04/04/16	230,000	207,400	0.90	1.11	0.08
1230	2016, Q 2		21/ 6/ 1/ /	29 CLINTON ST	0101	1010	2,129	106	37	06/15/16	228,000	206,200	0.90	1.11	0.08
586	2016, Q 2		9/B 2/ 2/ /	89 ROCKINGHAM ST	0101	1010	960	86	13	06/30/16	206,000	186,500	0.91	1.10	0.07
5181	2016, Q 2		204/Z 39/ 2/56 /	120 FISHERVILLE U056	0204	1021	885	30	12	06/14/16	102,900	93,500	0.91	1.10	0.07
719	2016, Q 2		10/B 3/ 10/ /	32 CONANT DR	0101	1010	1,574	60	25	05/26/16	225,000	204,600	0.91	1.10	0.07
9164	2016, Q 2		111/B 3/ 58/ /	84 BRANCH TPK U-039	0211	1021	1,428	28	19	06/27/16	167,000	151,900	0.91	1.10	0.07
8307	2016, Q 2		110/ 2/A 118/ /	26 FAIRFIELD DR	0311	1031	1,288	42	37	05/25/16	76,000	69,300	0.91	1.10	0.07
104816	2016, Q 2		312/Z 4/ 13/2 /	13 CABERNET DR U-2	0252	1021	1,653	9	6	06/27/16	205,000	187,300	0.91	1.09	0.07
29	2016, Q 2		1/ 1/ 29/ /	51 HEATHER LN	0101	1010	1,839	39	16	05/17/16	246,900	227,500	0.92	1.09	0.06
100514	2016, Q 2		32/Z 4/ / /	319 ELM ST	0108	1010	2,778	16	3	05/26/16	325,000	300,100	0.92	1.08	0.06
769	2016, Q 2		10/C 2/ 11/ /	2 MIDDLEBURY ST	0101	1010	2,122	38	11	06/03/16	299,900	277,200	0.92	1.08	0.06

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Est Area	Age	Est Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
11420	2016, Q 2		121/B 3/ 64/ /	38 FOXCROSS CR	0112	1010	3,478	16	8	06/13/16	500,000	462,500	0.92	1.08	0.06
1281	2016, Q 2		22/ 4/ 7/ /	6 DUNKLEE ST	0115	1010	2,086	105	13	06/09/16	290,000	268,600	0.93	1.08	0.05
6181	2016, Q 2		9/ / 1/ 32/ /	44 MILLSTONE DR	0103	1010	2,543	17	8	05/26/16	332,000	307,800	0.93	1.08	0.05
9977	2016, Q 2		114/G 2/ 19/ /	146 EAST SIDE DR	0113	1010	1,899	47	20	05/24/16	229,000	212,600	0.93	1.08	0.05
745	2016, Q 2		10/C 1/ 12/ /	25 CONANT DR	0101	1010	1,249	63	26	06/28/16	188,600	175,100	0.93	1.08	0.05
6165	2016, Q 2		9/ / 1/ 16/ /	5 SPILLWAY LN	0103	1010	2,629	28	6	05/17/16	341,000	317,000	0.93	1.08	0.05
2528	2016, Q 2		39/A 1/ 3/ /	154 SCHOOL ST	0104	1010	3,415	78	27	04/14/16	384,000	357,500	0.93	1.07	0.05
13325	2016, Q 2		192/P 74/ / /	110 LILAC ST	0110	1010	2,302	16	8	06/20/16	255,900	239,200	0.93	1.07	0.05
13424	2016, Q 2		144/P 66/ 2/47 /	45 MILLSTREAM LN	0220	1021	1,202	28	19	06/15/16	108,000	101,100	0.94	1.07	0.04
10067	2016, Q 2		114/I 2/ 8/ /	141 PORTSMOUTH ST	0113	1010	1,100	77	27	05/09/16	163,000	153,000	0.94	1.07	0.04
104833	2016, Q 2		312/Z 4/ 3/ 1 /	3 CABERNET DR U-1	0252	1021	1,701	11	6	06/10/16	203,500	191,100	0.94	1.06	0.04
104449	2016, Q 2		112/B 3/ 3/ /	21 WELCOME DR	0111	1010	2,343	11	6	06/16/16	319,900	301,700	0.94	1.06	0.04
3543	2016, Q 2		51/ 1/ 10/ /	40 RIDGE RD	0104	1010	2,716	88	27	05/12/16	405,000	383,100	0.95	1.06	0.03
12584	2016, Q 2		144/P 26/ 37/267 /	16 PAYTLION DR	0219	1021	1,227	30	7	04/18/16	129,900	123,000	0.95	1.06	0.03
105247	2016, Q 2		393/Z 113/ 39/4 /	35 CALLAWAY DR U-4	0258	1021	2,039	2	0	04/07/16	239,900	227,200	0.95	1.06	0.03
13537	2016, Q 2		182/P 2/ / /	17 RIVER RD	0110	1010	1,468	49	20	05/31/16	194,900	184,700	0.95	1.06	0.03
6870	2016, Q 2		651/Z 49/ / /	12 LITTLE POND RD	0103	1010	2,164	61	17	06/01/16	270,000	256,200	0.95	1.05	0.03
5016	2016, Q 2		301/Z 8/ 16/ /	107 FISHERVILLE L016	0305	1031	1,205	1	0	04/11/16	71,000	67,400	0.95	1.05	0.03
1097	2016, Q 2		19/ 2/ 13/ /	32 CARTER ST	0101	1010	1,447	87	27	06/28/16	223,000	211,900	0.95	1.05	0.03
9133	2016, Q 2		111/B 3/ 27/ /	84 BRANCH TPK U-008	0211	1021	1,557	28	6	06/10/16	189,000	179,700	0.95	1.05	0.03
3686	2016, Q 2		53/ 2/ 3/ /	87 RUMFORD ST	0105	111R	4,192	116	27	05/31/16	305,000	290,000	0.95	1.05	0.03
7217	2016, Q 2		304/Z 2/ 28/ /	43 BOANZA DR	0309	1031	1,014	19	14	05/12/16	37,900	36,100	0.95	1.05	0.03
5353	2016, Q 2		203/Z 33/ / /	7 LOON AV	0109	1010	1,616	26	10	05/18/16	215,000	204,800	0.95	1.05	0.03
2565	2016, Q 2		39/A 6/ 4/ /	4 SPAULDING ST	0104	1010	2,910	35	14	05/31/16	370,000	352,800	0.95	1.05	0.03
5562	2016, Q 2		302/Z 98/ 8/ 1 /	25 AMOSKEAG RD	0206	1021	1,022	42	9	04/01/16	133,500	127,500	0.96	1.05	0.02
8764	2016, Q 2		110/C 3/ 104/ /	58 BRANCH TPK U-2-3	0210	1021	1,296	30	21	06/01/16	101,100	96,600	0.96	1.05	0.02
13019	2016, Q 2		204/P 32/ / /	63 WOODBINE AV	0109	1010	1,717	30	12	06/06/16	210,000	200,900	0.96	1.05	0.02
11514	2016, Q 2		122/ 3/ 1/ /	43 SANBORN RD	0112	1010	3,129	1	0	05/03/16	399,900	383,100	0.96	1.04	0.02
101353	2016, Q 2		291/Z 1/ 37/ /	49 SONGBIRD DR	0226	1021	1,648	14	8	05/18/16	217,500	208,600	0.96	1.04	0.02
13005	2016, Q 2		201/P 6/ / /	19 ABBOTT RD	0109	1010	1,021	50	14	06/14/16	164,900	158,600	0.96	1.04	0.02
13673	2016, Q 2		118/H 1/ 27/ /	22 STYLES DR	0112	1010	2,717	19	4	06/03/16	295,000	284,600	0.96	1.04	0.02

Parcel Detail by Sale Date

CONCORD, NH

12/20/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
106143	2016, Q 2		192/P 85/2 / /	16 TOWER CR	0110	1010	1,962	7	4	05/19/16	226,000	218,400	0.97	1.03	0.01
2526	2016, Q 2		39/A 1/ 1 / /	33 THAYER POND RD	0104	1010	2,752	77	27	06/13/16	320,000	309,700	0.97	1.03	0.01
102680	2016, Q 2		110/L 1/ 3 / /	33 MULBERRY ST U-3	0232	1021	1,419	12	7	05/25/16	175,000	169,500	0.97	1.03	0.01
105131	2016, Q 2		192/P 7 / / /	46 TAYLOR LN	0109	1010	2,350	5	3	06/30/16	268,000	259,600	0.97	1.03	0.01
100758	2016, Q 2		193/P 83 / / /	44 MULLENNIUM WY	0110	1010	2,418	15	7	04/29/16	260,000	251,900	0.97	1.03	0.01
695	2016, Q 2		10/B 1/ 9 / /	15 SPRINGFIELD ST	0101	1010	1,820	50	14	05/02/16	248,000	240,600	0.97	1.03	0.01
9913	2016, Q 2		114/D 2/ 23 / /	17 BURNS AV U-02	0221	1021	1,313	34	24	04/28/16	108,000	105,000	0.97	1.03	0.01
12645	2016, Q 2		144/P 26/ 19/134 /	31 BLUFFS DR	0219	1021	1,119	31	13	05/10/16	115,000	112,100	0.97	1.03	0.01
102720	2016, Q 2		110/L 1/ 43 / /	48 MULBERRY ST U-2	0232	1021	1,419	12	7	05/23/16	169,500	165,300	0.98	1.03	0.00
787	2016, Q 2		10/C 3/ 1 / /	20 NORWICH ST	0101	1010	1,916	49	28	06/09/16	218,000	213,000	0.98	1.02	0.00
4602	2016, Q 2		494/Z 11 / / /	31 PALM ST	0106	1010	1,681	83	27	05/16/16	169,000	165,200	0.98	1.02	0.00
5418	2016, Q 2		203/Z 40/ 7/25 /	25 METALAK DR	0205	1021	1,130	28	19	06/22/16	120,000	117,400	0.98	1.02	0.00
8765	2016, Q 2		110/C 3/ 105 / /	58 BRANCH TPK U2-4	0210	1021	1,315	30	7	04/22/16	125,000	122,300	0.98	1.02	0.00
6541	2016, Q 2		96/A 2/ 5 / /	53 AUBURN ST	0104	1010	3,080	86	27	04/05/16	384,000	375,900	0.98	1.02	0.00
10656	2016, Q 2		117/A 2/ 12 / /	5 CANTERBURY RD	0114	1010	1,308	78	27	06/03/16	175,000	171,400	0.98	1.02	0.00
10456	2016, Q 2		116/ 3/ 2 / /	39 PEMBROKE RD	0114	1010	1,758	77	27	04/01/16	184,000	180,300	0.98	1.02	0.00
5594	2016, Q 2		302/Z 17 / / /	7 GOVERNORS WY	0107	1010	2,264	26	10	06/17/16	267,000	261,900	0.98	1.02	0.00
4577	2016, Q 2		58/Z 18 / / /	256-258 N STATE ST	0106	1040	3,058	146	37	06/01/16	200,000	196,200	0.98	1.02	0.00
3813	2016, Q 2		54/ 2/ 7 / /	10 LYNDON ST	0105	1010	2,086	136	19	05/27/16	230,000	226,300	0.98	1.02	0.00
249	2016, Q 2		5 / 2/A 9 / /	24 HAZEL DR	0310	103U	1,174	45	19	04/04/16	22,000	21,700	0.99	1.01	0.01
102439	2016, Q 2		99/ 2/ 87 / /	11 RESERVE PL	0103	1010	3,560	13	7	05/31/16	440,000	434,200	0.99	1.01	0.01
11807	2016, Q 2		114A/1 5/ 8 / /	9 CARDINAL RD	0114	1010	1,739	37	15	05/10/16	207,000	204,300	0.99	1.01	0.01
12558	2016, Q 2		144/P 26/ 32/238 /	48 GREAT FALLS DR	0219	1021	1,091	30	5	06/21/16	118,000	116,500	0.99	1.01	0.01
7433	2016, Q 2		204/Z 99/ 5/51 /	37 ALICE DR U-051	0209	1021	986	29	7	06/21/16	92,000	90,900	0.99	1.01	0.01
1419	2016, Q 2		23/ 4/ 20 / /	7 DUNKLEE ST	0115	1010	1,747	86	27	06/15/16	188,000	186,200	0.99	1.01	0.01
2774	2016, Q 2		42/ 1/ 7 / /	103 SCHOOL ST U-4	0223	1021	1,341	136	18	06/13/16	195,000	193,500	0.99	1.01	0.01
102918	2016, Q 2		123/ 3/ 52 / /	157 SNOW POND RD	0111	1010	3,760	7	4	06/23/16	481,100	477,800	0.99	1.01	0.01
3878	2016, Q 2		54/ 6/ 15 / /	19 JACKSON ST	0105	1010	1,891	122	27	05/27/16	195,000	193,700	0.99	1.01	0.01
107503	2016, Q 2		49/ 1/ 10 / /	94 SCHOOL ST U-1	0274	1021	2,907	116	32	06/10/16	330,000	328,000	0.99	1.01	0.01
1917	2016, Q 2		32/ 1/ 6 / /	36 THORNDIKE ST	0102	1040	2,378	126	37	05/09/16	159,000	158,100	0.99	1.01	0.01
7499	2016, Q 2		204/Z 99/ 10/117 /	37 ALICE DR U-117	0209	1021	986	29	11	04/29/16	91,000	90,500	0.99	1.01	0.01

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
3891	2016, Q 2		54/ 7/ 13/ /	36-38 JACKSON ST	0106	1040	3,317	126	27	04/22/16	204,700	203,700	1.00	1.00	0.02
4272	2016, Q 2		61/ 4/ 1/ /	32 HIGHLAND ST U-A	0241	1021	1,483	28	19	06/06/16	145,000	144,400	1.00	1.00	0.02
10417	2016, Q 2		115/ 6/ 2/ /	66 HEIGHTS RD	0216	1021	1,262	30	24	06/16/16	100,100	99,700	1.00	1.00	0.02
105266	2016, Q 2		393/Z 113/ 20/ 3/ /	9 CAMELIA AV U-3	0258	1021	2,039	10	6	06/10/16	229,400	228,700	1.00	1.00	0.02
102704	2016, Q 2		110/L 1/ 27/ /	69 MULBERRY ST U-3	0232	1021	1,419	12	7	05/18/16	170,000	169,500	1.00	1.00	0.02
143	2016, Q 2		3/ 2/ 19/ /	348 S MAIN ST	0115	1010	1,958	14	7	05/26/16	255,000	254,300	1.00	1.00	0.02
12589	2016, Q 2		144/P 26/ 47/ 202/ /	14 LOOK OUT CR	0219	1021	1,636	30	12	06/23/16	154,500	154,300	1.00	1.00	0.02
100618	2016, Q 2		51/Z 17/ / /	31 VILLANOVA DR	0108	1010	2,302	14	7	06/17/16	225,000	224,800	1.00	1.00	0.02
3192	2016, Q 2		59/Z 15/ 39/ /	2 MCKEE DR	0308	1031	810	11	6	06/15/16	25,000	25,000	1.00	1.00	0.02
5035	2016, Q 2		301/Z 8/ 35/ /	107 FISHERVILLE L035	0305	1031	957	33	28	04/11/16	30,000	30,000	1.00	1.00	0.02
7382	2016, Q 2		204/Z 99/ 1/1/ /	37 ALICE DR U-001	0209	1021	824	30	12	05/25/16	77,000	77,000	1.00	1.00	0.02
5566	2016, Q 2		302/Z 98/ 7/2/ /	23 AMOSKEAG RD	0206	1021	1,452	42	31	05/27/16	125,000	125,000	1.00	1.00	0.02
10765	2016, Q 2		117/D 1/ 4/ /	7 A ST	0114	1010	1,451	81	27	05/26/16	162,000	162,100	1.00	1.00	0.02
5194	2016, Q 2		204/Z 39/ 2/69/ /	120 FISHERVILLE U069	0204	1021	921	30	7	04/29/16	104,000	104,100	1.00	1.00	0.02
101322	2016, Q 2		291/Z 1/ 5/ /	20 PLYMOUTH DR	0226	1021	2,050	13	3	06/23/16	265,000	265,500	1.00	1.00	0.02
10170	2016, Q 2		114/1 2/ 28/ /	169 PORTSMOUTH U-028	0213	1021	1,188	30	12	05/26/16	131,500	131,800	1.00	1.00	0.02
9982	2016, Q 2		114/G 2/ 24/ /	126 EAST SIDE DR	0113	1010	1,642	30	12	05/31/16	198,000	198,500	1.00	1.00	0.02
8669	2016, Q 2		110/C 3/ 7/ /	109 PEMROKE RD	0114	1010	2,126	44	26	06/30/16	211,900	212,600	1.00	1.00	0.02
106804	2016, Q 2		100/ 3/ 14/ /	36 LITTLE POND RD	0103	1010	2,606	12	2	04/11/16	293,000	294,100	1.00	1.00	0.02
107065	2016, Q 2		21/ 1/ 31/ /	24 CYPRESS ST	0101	1300	2016		2016	05/24/16	72,500	72,800	1.00	1.00	0.02
8934	2016, Q 2		110/G 1/ 8/ /	133 AIRPORT RD	0114	1010	1,750	126	27	05/02/16	175,400	176,200	1.00	1.00	0.02
3539	2016, Q 2		51/ 1/ 6/ /	32 RIDGE RD	0104	1010	2,530	84	27	06/20/16	325,000	326,600	1.00	1.00	0.02
10925	2016, Q 2		118/B 1/ 6/ /	218 EAST SIDE DR	0113	1010	1,617	84	27	05/19/16	168,000	169,000	1.01	0.99	0.03
11201	2016, Q 2		120/ 1/ 24/ /	292 SHAKER RD	0111	1010	793	47	33	04/12/16	116,000	116,800	1.01	0.99	0.03
9148	2016, Q 2		111/B 3/ 42/ /	84 BRANCH TPK U-023	0211	1021	1,557	28	19	04/08/16	152,000	153,300	1.01	0.99	0.03
8012	2016, Q 2		32/Z 22/ / /	37 RIVERHILL AV	0108	1010	1,593	28	17	05/31/16	155,000	156,400	1.01	0.99	0.03
6171	2016, Q 2		91/ 1/ 22/ /	2 SPILLWAY LN	0103	1010	2,768	27	7	04/01/16	320,000	323,100	1.01	0.99	0.03
9411	2016, Q 2		111/C 3/ 44/ /	18 WOODCREST HEIGHTS	0114	1010	1,745	37	15	04/29/16	199,000	201,300	1.01	0.99	0.03
105625	2016, Q 2		123/A 1/ 13/ /	31 VICTORIAN LN	0266	1021	1,735	3	0	05/23/16	235,000	238,500	1.01	0.99	0.03
2464	2016, Q 2		37/ 6/ 11/ /	65 PLEASANT ST	0102	1010	1,377	166	27	06/14/16	150,000	152,500	1.02	0.98	0.04
13470	2016, Q 2		192/P 31/ / /	33 BOROUGH RD	0110	1010	1,160	146	27	05/23/16	150,000	152,800	1.02	0.98	0.04

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
102122	2016, Q 2		100/ 2/ 46/ /	10 KIPLING CR	0103	1010	4,209	12	6	05/31/16	525,000	537,800	1.02	0.98	0.04
10625	2016, Q 2		117/ 2/ 16/ /	55 PEMBROKE RD	0114	1010	1,833	97	27	05/13/16	182,000	186,600	1.03	0.98	0.05
10009	2016, Q 2		114/G 3/ 26/ /	19 TARA DR	0113	1010	2,246	27	11	05/27/16	250,100	256,500	1.03	0.98	0.05
4319	2016, Q 2		62/ 3/ 4/ /	17 GLADSTONE ST	0105	1010	1,539	38	23	05/17/16	185,000	189,900	1.03	0.97	0.05
7331	2016, Q 2		204/Z 34/ 3/21 /	129 FISHERVILLE #021	0208	1021	1,231	31	13	05/16/16	121,000	124,300	1.03	0.97	0.05
3430	2016, Q 2		48/ 3/ 8/ /	80 CENTRE ST	0105	105R	3,715	156	27	06/17/16	290,000	300,200	1.04	0.97	0.06
10429	2016, Q 2		115/ 6/ 14/ /	40 HEIGHTS RD	0114	1010	1,280	126	27	04/04/16	138,000	143,400	1.04	0.96	0.06
3941	2016, Q 2		55/ 3/ 2/ /	5-7 PEARL ST	0106	1040	3,054	116	27	04/22/16	179,900	187,100	1.04	0.96	0.06
4490	2016, Q 2		5831/Z 43/ / /	12 CURTICE AV	0106	1010	1,236	91	27	05/02/16	139,900	145,600	1.04	0.96	0.06
1337	2016, Q 2		23/ 1/ 5/ /	10 BADGER ST	0115	1010	1,896	71	27	06/14/16	180,000	187,500	1.04	0.96	0.06
5857	2016, Q 2		83/ 2/ 2/ /	5-7 MILL ST	0112	1090	1,290	126	46	06/27/16	168,000	175,200	1.04	0.96	0.06
104794	2016, Q 2		312/Z 4/ 27/1 /	27 CABERNET DR U-1	0252	1021	1,660	11	6	05/31/16	180,000	187,800	1.04	0.96	0.06
10944	2016, Q 2		118/B 2/ 11/ /	242 EAST SIDE DR	0113	1010	2,129	40	12	05/19/16	238,900	250,200	1.05	0.95	0.07
4888	2016, Q 2		392/Z 27/ / /	551 N STATE ST	0107	1010	1,687	61	25	04/25/16	170,000	178,300	1.05	0.95	0.07
3366	2016, Q 2		47/ 6/ 15/ /	52 CENTRE ST	0106	111R	3,048	116	27	04/22/16	194,900	205,000	1.05	0.95	0.07
104682	2016, Q 2		193/P 25/ / /	10 AMY WY	0109	1010	1,872	1	0	04/21/16	235,900	248,200	1.05	0.95	0.07
1120	2016, Q 2		19/ 4/ 10/ /	37 KIMBALL ST	0101	1010	1,330	96	37	05/31/16	155,500	163,800	1.05	0.95	0.07
2423	2016, Q 2		37/ 3/ 11/ /	84 PLEASANT ST	0104	111R	4,864	116	27	05/06/16	275,000	289,900	1.05	0.95	0.07
1067	2016, Q 2		19/ 1/ 20/ /	32 STONE ST	0115	1010	1,331	126	19	06/17/16	190,000	200,300	1.05	0.95	0.07
13248	2016, Q 2		201/P 17/ / /	3 CHAPMAN ST	0109	1010	1,872	13	7	05/13/16	187,000	197,700	1.06	0.95	0.08
2883	2016, Q 2		43/ 8/ 7/ /	53 N SPRING ST	0106	105R	2,531	116	27	04/22/16	190,500	201,600	1.06	0.94	0.08
3080	2016, Q 2		46/ 2/ 4/ /	48 N STATE ST	0106	1010	1,909	171	37	05/04/16	135,000	143,200	1.06	0.94	0.08
13206	2016, Q 2		201/P 81/ / /	43 SNOW ST	0109	1010	2,245	88	19	06/28/16	215,700	229,100	1.06	0.94	0.08
12821	2016, Q 2		1413/P 5/ / /	61 WASHINGTON ST	0110	1040	2,677	113	27	04/01/16	190,000	201,900	1.06	0.94	0.08
13116	2016, Q 2		203/P 11/ / /	2 WILDFLOWER DR	0109	1010	3,220	30	9	06/27/16	267,500	288,800	1.08	0.93	0.10
11383	2016, Q 2		121/B 3/ 28/ /	33 OAKMONT DR	0112	1010	3,014	23	12	06/01/16	333,000	362,200	1.09	0.92	0.11
3378	2016, Q 2		47/ 7/ 8/ /	9 MAPLE ST	0106	1010	3,193	14	7	05/23/16	300,000	328,900	1.10	0.91	0.12
1166	2016, Q 2		20/ 1/ 18/ /	114 SOUTH ST	0101	1040	3,336	156	27	05/23/16	231,600	254,600	1.10	0.91	0.12
2425	2016, Q 2		37/ 3/ 13/ /	4 MERRIMACK ST	0104	105R	3,252	116	46	06/03/16	175,000	195,600	1.12	0.89	0.14
8347	2016, Q 2		110/ 2/ A 158/ /	82 FAIRFIELD DR	0311	1031	1,303	39	34	06/14/16	61,600	69,900	1.13	0.88	0.15
6093	2016, Q 2		88/ 2/ 10/ /	70 BIRCHDALE RD	0103	1010	2,597	29	12	05/10/16	202,500	259,800	1.28	0.78	0.30

Parcel Detail by Sale Date
CONCORD, NH

12/20/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6040	2016, Q 2		87/ 1/ 10/ /	126 SILK FARM RD	0103	1010	3,270	116	27	06/27/16	195,000	254,800	1.31	0.77	0.33
4768	2016, Q 2		393/Z 52/ / /	434 N STATE ST	0107	1010	1,430	96	27	05/06/16	105,000	148,400	1.41	0.71	0.43
7033	2016, Q 2		301/Z 27/ 104/ /	3 CHANCELLOR DR	0306	1031	859	37	45	06/17/16	10,500	16,400	1.56	0.64	0.58
3854	2016, Q 3		54/ 5/ 3/ /	22-24 JACKSON ST	0106	1040	2,620	36	15	07/01/16	250,000	203,500	0.81	1.23	0.15
4925	2016, Q 3		303/Z 18/ / /	2 MARGERIE ST	0107	1010	1,060	48	20	07/01/16	167,900	146,900	0.87	1.14	0.09
10720	2016, Q 3		117/B 1/ 20/ /	81 PEMBROKE RD	0114	1010	1,407	86	27	07/01/16	181,000	167,800	0.93	1.08	0.03
12669	2016, Q 3		144/P 26/ 20/146/	7 BLUFFS DR	0219	1021	1,091	31	13	07/01/16	112,000	108,000	0.96	1.04	0.00
3853	2016, Q 3		54/ 5/ 2/ /	20 JACKSON ST	0106	1010	2,968	116	37	07/01/16	211,000	204,200	0.97	1.03	0.01
10498	2016, Q 3		116/ 3/ 45/ /	128 LOUDON RD U-37F	0217	1021	929	47	21	07/01/16	65,000	64,600	0.99	1.01	0.03
102659	2016, Q 3		110/B 2/ 12/ /	1 RYANS WY	0114	1010	2,300	12	6	07/01/16	279,000	289,700	1.04	0.96	0.08

Summary by Sale Date
CONCORD, NH

10/25/2016

Sale Date Quarter	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2015, Q 2	56	253,462	254,300	1.01	239,950	231,900	1.01	0.04	5.09%	1.00
2015, Q 3	114	248,686	245,084	0.99	221,000	216,800	0.99	0.04	5.43%	0.99
2015, Q 4	78	245,695	245,059	1.00	224,250	226,600	1.00	0.05	6.09%	1.00
2016, Q 1	41	234,637	244,129	1.05	225,000	221,300	1.01	0.03	8.19%	1.04
2016, Q 2	93	244,440	238,000	0.98	225,000	212,600	0.98	0.05	6.01%	0.97
2016, Q 3	4	209,725	202,150	0.95	196,000	186,000	0.95	0.05	5.53%	0.96
		245,855	244,163	1.00	224,950	219,450	1.00	0.04	6.05%	0.99

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
11761	2015, Q 2	114A/1 2/ 3/ /	42 EAST SIDE DR	0114	1010	1,270	66	27	6/16/2015	179,000	152,600	0.85	1.17	0.16
2431	2015, Q 2	37/ 4/ 2/ /	61 WARREN ST	0106	1010	1,783	116	27	5/22/2015	213,000	181,900	0.85	1.17	0.16
57	2015, Q 2	2/A 1/ 7/ /	59 ROCKINGHAM ST	0115	1010	1,988	186	19	6/26/2015	265,000	234,000	0.88	1.13	0.13
5346	2015, Q 2	203/Z 4/ / /	1 FLUME ST	0109	1010	1,790	28	8	6/2/2015	239,900	219,100	0.91	1.09	0.10
11323	2015, Q 2	121/A 2/ 4/ /	148 MOUNTAIN RD	0112	1010	2,593	62	17	5/21/2015	335,000	306,600	0.92	1.09	0.09
7304	2015, Q 2	204/Z 12/ / /	9 WINSOR AV	0109	1010	1,287	38	15	5/26/2015	177,400	164,900	0.93	1.08	0.08
6459	2015, Q 2	96/ 2/ 23/ /	8 POND PLACE LN	0104	1010	3,324	30	12	5/26/2015	384,000	360,100	0.94	1.07	0.07
6524	2015, Q 2	96/ 2/ 88/ /	67 RIDGE RD	0104	1010	4,149	23	7	5/26/2015	562,500	532,500	0.95	1.06	0.06
10125	2015, Q 2	114/1 1/ 39/ /	161 PORTSMOUTH ST	0113	1010	2,290	56	16	4/3/2015	275,000	261,600	0.95	1.05	0.06
10036	2015, Q 2	114/H 3/ 8/ /	204 EAST SIDE DR	0113	1010	2,046	38	15	6/5/2015	240,000	229,800	0.96	1.04	0.05
6120	2015, Q 2	89/ 2/ 1/ /	49 HOOKSETT TPK	0103	1010	1,956	17	3	6/1/2015	317,500	304,300	0.96	1.04	0.05
5118	2015, Q 2	204/Z 45/ / /	1 BELFLOWER CR	0109	1010	1,769	29	8	4/1/2015	220,000	212,000	0.96	1.04	0.05
7991	2015, Q 2	32/Z 64/ / /	145 RIVER RD	0108	1013	2,627	27	11	5/29/2015	319,000	308,500	0.97	1.03	0.04
9760	2015, Q 2	113/ 2/ 22/ /	247 PORTSMOUTH ST	0113	1010	1,712	35	14	5/20/2015	214,900	209,400	0.97	1.03	0.04
556	2015, Q 2	9/A 7/ 7/ /	194 SOUTH ST	0101	1010	1,871	87	19	4/30/2015	275,000	269,600	0.98	1.02	0.03
13300	2015, Q 2	192/P 79/ / /	10 TOWER CR	0110	1010	1,941	25	9	6/10/2015	219,000	215,200	0.98	1.02	0.03
1222	2015, Q 2	21/ 5/ 8/ /	12 PRINCETON ST	0101	1010	1,385	136	27	4/22/2015	190,000	187,200	0.99	1.01	0.02
104431	2015, Q 2	38/Z 29/ / /	18 CUDERMILL DR	0108	1010	3,198	12	6	6/5/2015	405,000	401,100	0.99	1.01	0.02
6601	2015, Q 2	98/ 2/ 6/ /	7 CURRIER RD	0103	1010	1,473	52	21	4/13/2015	205,000	203,300	0.99	1.01	0.02
10939	2015, Q 2	118/B 2/ 6/ /	250 EAST SIDE DR	0113	1010	2,814	61	25	4/24/2015	250,000	248,100	0.99	1.01	0.02
102348	2015, Q 2	123/ 4/ 37/ /	103 SNOW POND RD	0111	1010	2,718	13	7	6/18/2015	313,000	310,700	0.99	1.01	0.02
5147	2015, Q 2	301/Z 43/ / /	10 CAMPION CR	0109	1010	1,463	29	12	4/15/2015	182,900	182,200	1.00	1.00	0.01
2518	2015, Q 2	39/ 6/ 9/ /	22 S FRUIT ST	0101	1010	3,173	96	27	4/13/2015	285,000	284,300	1.00	1.00	0.01
6691	2015, Q 2	99/ 2/ 18/ /	16 CHESTNUT PASTURE R	0103	1010	2,748	29	12	6/30/2015	309,000	308,700	1.00	1.00	0.01
12889	2015, Q 2	1431/P 55/ / /	165 VILLAGE ST	0110	1010	2,294	127	27	5/1/2015	200,000	200,700	1.00	1.00	0.01
6029	2015, Q 2	86/ 1/ 36/ /	11 BLEVENS DR	0103	1010	3,059	22	6	6/29/2015	356,000	358,400	1.01	0.99	0.00
735	2015, Q 2	10/C 1/ 2/ /	17 RUNDELETT ST	0101	1010	1,276	61	25	6/29/2015	190,000	191,400	1.01	0.99	0.00
13247	2015, Q 2	201/P 16/ / /	70 ABBOTT RD	0109	1010	1,194	86	19	5/8/2015	142,000	143,100	1.01	0.99	0.00
574	2015, Q 2	9/B 1/ 8/ /	94 ROCKINGHAM ST	0101	1010	2,557	56	23	6/30/2015	275,000	278,200	1.01	0.99	0.00
832	2015, Q 2	11/ 1/ 10/ /	39 STONE ST	0115	1010	1,141	96	27	5/26/2015	184,800	187,200	1.01	0.99	0.00

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6571	2015, Q 2		97/ 3/ 5/ /	18 FISK RD	0103	1010	1,868	116	19	6/22/2015	236,000	239,100	1.01	0.99	0.00
6477	2015, Q 2		96/ 2/ 4/ /	42 DWINELL DR	0104	1010	4,348	29	8	5/7/2015	502,000	508,800	1.01	0.99	0.00
102111	2015, Q 2		100/ 2/ 4/ /	14 EMERSON RD	0103	1010	3,656	10	5	6/30/2015	453,800	460,700	1.02	0.99	0.01
13864	2015, Q 2		118/H 1/ 3/ /	4 GROTON DR	0112	1010	2,084	16	8	6/4/2015	248,000	252,400	1.02	0.98	0.01
6943	2015, Q 2		37/Z 42/ / /	88 CARTER HILL RD	0108	1010	3,334	18	4	6/9/2015	375,000	383,300	1.02	0.98	0.01
9835	2015, Q 2		114/B 1/ 36/ /	30 PELHAM LN	0113	1010	1,977	38	15	5/14/2015	246,900	252,700	1.02	0.98	0.01
1148	2015, Q 2		19/ 7/ 5/ /	8 GILMORE ST	0101	1010	1,288	116	27	5/29/2015	172,000	177,900	1.03	0.97	0.02
11515	2015, Q 2		122/B 1/ 1/ /	1 SANBORN RD	0112	1010	3,402	3	0	4/6/2015	338,800	350,700	1.04	0.97	0.03
100806	2015, Q 2		114/1 1/ 6/ /	163 PORTSMOUTH ST	0113	1010	2,711	15	7	4/20/2015	280,000	289,900	1.04	0.97	0.03
11428	2015, Q 2		121/B 3/ 72/ /	76 OAKMONT DR	0112	1010	2,816	20	10	6/22/2015	335,000	346,900	1.04	0.97	0.03
100342	2015, Q 2		1/ 1/ 39/ /	15 GABBY LN	0101	1010	3,050	16	3	6/29/2015	365,000	378,100	1.04	0.97	0.03
1389	2015, Q 2		23/ 3/ 8/ /	32 ALLISON ST	0115	1010	1,273	86	19	6/25/2015	178,000	186,100	1.05	0.96	0.04
10146	2015, Q 2		114/J 1/ 60/ /	42 PROFILE AV	0113	1010	2,018	22	6	6/22/2015	252,200	264,000	1.05	0.96	0.04
10405	2015, Q 2		115/ 4/ 9/ /	18 QUINCY ST	0114	1010	1,549	56	16	4/21/2015	180,000	189,100	1.05	0.95	0.04
9051	2015, Q 2		111/A 1/ 6/ /	5 CRICKET LN	0114	1010	1,393	50	21	5/29/2015	168,000	176,500	1.05	0.95	0.04
6470	2015, Q 2		96/ 2/ 34/ /	15 DWINELL DR	0104	1010	3,803	30	12	5/8/2015	375,000	399,700	1.07	0.94	0.06
5592	2015, Q 2		303/Z 29/ / /	65 SEWALLS FALLS RD	0107	1010	1,709	57	16	6/9/2015	210,000	224,500	1.07	0.94	0.06
3328	2015, Q 2		47/ 3/ 16/ /	14 ACADEMY ST	0106	1010	2,009	116	27	6/16/2015	155,000	166,000	1.07	0.93	0.06
5964	2015, Q 2		84/A 5/ 5/ /	2 MOORELAND AV	0101	1010	2,312	67	19	6/22/2015	245,000	263,400	1.08	0.93	0.07
5084	2015, Q 2		204/Z 72/ / /	10 COLUMBINE PL	0109	1010	1,246	30	19	4/1/2015	130,000	141,100	1.09	0.92	0.08
3742	2015, Q 2		53/ 4/ 8/ /	108 RUMFORD ST	0105	1010	1,400	126	27	4/21/2015	159,500	173,600	1.09	0.92	0.08
4123	2015, Q 2		60/ 6/ 10/ /	19 HIGHLAND ST	0106	1010	1,274	106	37	5/26/2015	121,000	131,800	1.09	0.92	0.08
6991	2015, Q 2		312/Z 3/ / /	84 BOG RD	0108	1010	1,951	63	44	4/16/2015	128,000	141,700	1.11	0.90	0.10
3730	2015, Q 2		53/ 3/ 17/ /	100 RUMFORD ST	0105	1010	2,073	127	27	5/15/2015	180,900	205,400	1.14	0.88	0.13
4706	2015, Q 2		491/Z 13/ / /	357 N STATE ST	0107	1010	1,626	133	37	5/18/2015	135,000	160,100	1.19	0.84	0.18
4639	2015, Q 2		491/Z 1/ / /	317 N STATE ST	0107	1010	1,045	146	27	4/20/2015	99,900	130,600	1.31	0.76	0.30
1966	2015, Q 3		32/ 4/ 5/ /	29 S SPRING ST	0102	1010	1,691	116	19	9/14/2015	216,000	178,700	0.83	1.21	0.16
6243	2015, Q 3		95/ 1/ 1/ /	44 S FRUIT ST	0101	1010	1,993	86	27	8/7/2015	250,000	209,000	0.84	1.20	0.15
454	2015, Q 3		8/ 7/ 31/ /	40 WOOD AV	0115	1010	1,050	91	27	8/3/2015	207,400	174,700	0.84	1.19	0.15
4268	2015, Q 3		61/ 3/ 8/ /	33 HIGHLAND ST	0106	1010	1,421	91	27	8/14/2015	188,000	160,000	0.85	1.18	0.14

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
12857	2015, Q 3		1431/P 19///	11 STARK ST	0110	1010	1,846	96	27	8/3/2015	225,000	192,700	0.86	1.17	0.13
5475	2015, Q 3		203/Z 1///	89 MANOR RD	0109	1010	1,105	46	20	9/30/2015	169,900	146,600	0.86	1.16	0.13
4342	2015, Q 3		63/ 1/ 8/ /	51 WALKER ST EXT	0106	1010	1,397	39	16	9/24/2015	184,900	161,700	0.87	1.14	0.12
10454	2015, Q 3		116/ 1/ 20/ /	5 GREELEY ST	0114	1010	1,022	116	19	7/17/2015	169,800	148,600	0.88	1.14	0.11
4604	2015, Q 3		494/Z 14/ /	30 PALM ST	0106	1010	1,592	107	19	7/1/2015	222,000	195,100	0.88	1.14	0.11
9713	2015, Q 3		112/A 2/ 6/ /	2 AUTUMN DR	0111	1010	2,352	33	14	8/31/2015	247,000	219,200	0.89	1.13	0.10
107202	2015, Q 3		312/Z 3/2/ /	102 BOG RD	0108	1010	1,818	1	0	9/3/2015	275,000	244,100	0.89	1.13	0.10
6926	2015, Q 3		38/Z 30/ / /	12 LAKE VIEW DR	0108	1010	1,688	136	27	7/31/2015	195,000	173,500	0.89	1.12	0.10
398	2015, Q 3		8/ 5/ 15/ /	40 ROCKINGHAM ST	0115	1010	2,785	80	27	7/2/2015	271,600	244,100	0.90	1.11	0.09
102121	2015, Q 3		100/ 2/ 45/ /	11 KIPLING CR	0103	1010	4,316	13	7	7/14/2015	590,000	530,900	0.90	1.11	0.09
2401	2015, Q 3		37/ 2/ 4/ /	81 WARREN ST	0104	1010	1,309	89	19	7/6/2015	239,900	215,900	0.90	1.11	0.09
9433	2015, Q 3		111/C 3/ 66/ /	7 WEDGEWOOD DR	0114	1010	1,523	36	11	7/24/2015	207,000	186,700	0.90	1.11	0.09
11597	2015, Q 3		122/A 1/ 14/ /	27 FREEDOM ACRES DR	0112	1010	2,304	29	12	9/2/2015	275,000	248,500	0.90	1.11	0.09
2541	2015, Q 3		39/A 3/ 4/ /	11 THAYER POND RD	0104	1010	2,288	76	19	9/16/2015	366,000	332,400	0.91	1.10	0.08
13861	2015, Q 3		118/H 1/ 73/ /	11 GROTON DR	0112	1010	2,288	16	3	7/13/2015	294,200	268,500	0.91	1.10	0.08
105990	2015, Q 3		118/ 2/ 36/ /	11 APPLETON ST	0111	1010	2,804	1	0	9/16/2015	356,000	329,400	0.93	1.08	0.06
13071	2015, Q 3		204/P 23/ / /	2 LARKSPUR PL	0109	1010	1,558	34	14	8/17/2015	202,500	188,300	0.93	1.08	0.06
172	2015, Q 3		4/ 3/ 2/ /	15 JOFFRE ST	0115	1010	1,930	66	27	8/13/2015	217,000	201,900	0.93	1.07	0.06
10933	2015, Q 3		118/B 2/ 1/ /	1 N CURTISVILLE RD	0113	1010	1,697	128	27	7/16/2015	219,900	204,900	0.93	1.07	0.06
10641	2015, Q 3		117/A 1/ 6/ /	14 CHASE ST	0114	1010	1,077	86	19	9/14/2015	176,100	164,700	0.94	1.07	0.05
11144	2015, Q 3		118/H 1/ 3/ /	65 CEMETERY ST	0112	1010	1,335	58	24	7/31/2015	165,000	154,400	0.94	1.07	0.05
10989	2015, Q 3		118/C 1/ 13/ /	35 SHAKER RD	0112	1010	2,211	30	12	8/25/2015	260,000	243,600	0.94	1.07	0.05
10792	2015, Q 3		117/D 2/ 6/ /	17 ALLARD ST	0114	1010	1,377	71	27	8/24/2015	169,900	159,300	0.94	1.07	0.05
3472	2015, Q 3		49/ 2/ 2/ /	6 AUBURN ST	0104	1010	4,254	97	19	8/5/2015	522,000	491,400	0.94	1.07	0.05
6466	2015, Q 3		96/ 2/ 30/ /	21 DWINELL DR	0104	1010	2,777	29	12	7/10/2015	393,000	370,800	0.94	1.06	0.05
480	2015, Q 3		9/ 2/ 4/ /	173.5 SOUTH ST	0101	1010	2,033	87	19	9/8/2015	251,000	238,200	0.95	1.05	0.04
1736	2015, Q 3		29/ 8/ 2/ /	13 GROVE ST	0102	1010	2,039	136	27	9/22/2015	205,000	195,000	0.95	1.05	0.04
4876	2015, Q 3		303/Z 48/ / /	20 FIRST ST	0107	1010	2,332	116	19	7/28/2015	238,000	226,400	0.95	1.05	0.04
10084	2015, Q 3		114/1 2/ 25/ /	13 HAMPTON ST	0113	1010	1,711	37	15	8/17/2015	212,000	202,400	0.95	1.05	0.04
5101	2015, Q 3		204/Z 59/ / /	19 WOODBINE AV	0109	1010	1,533	29	12	9/4/2015	190,700	182,100	0.95	1.05	0.04
100949	2015, Q 3		118/1 1/ 29/ /	5 MAX LN	0112	1010	3,266	15	7	8/17/2015	408,000	390,900	0.96	1.04	0.03

Parcel Detail by Sale Date

CONCORD, NH

10/25/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
100976	2015, Q 3		118/1 1/ 1/ /	58 OSCAR BLVD	0112	1010	3,091	14	3	8/3/2015	395,000	379,200	0.96	1.04	0.03
1372	2015, Q 3		23/2/ 16/ /	30 ALLISON ST	0115	1010	1,677	166	19	7/20/2015	229,900	221,200	0.96	1.04	0.03
6449	2015, Q 3		96/ 2/ 13/ /	28 DWINELL DR	0104	1010	3,620	20	5	9/28/2015	400,000	385,600	0.96	1.04	0.03
10864	2015, Q 3		118/ 3/ 14/ /	43 CEMETERY ST	0112	1010	2,736	42	17	7/31/2015	298,000	287,700	0.97	1.04	0.02
104459	2015, Q 3		112/B 3/ 11/ /	40 WELCOME DR	0111	1010	2,631	11	6	9/18/2015	332,000	320,800	0.97	1.03	0.02
11165	2015, Q 3		119/ 1/ 8/ /	238 OAK HILL RD	0111	1010	1,878	52	30	8/28/2015	215,000	207,800	0.97	1.03	0.02
11427	2015, Q 3		121/B 3/ 71/ /	78 OAKMONT DR	0112	1010	2,511	18	4	9/22/2015	362,900	331,200	0.97	1.03	0.02
104661	2015, Q 3		193/P 44/ / /	14 TY LN	0109	1010	2,177	2	1	8/17/2015	256,900	248,900	0.97	1.03	0.02
4186	2015, Q 3		61/ 2/ 23/ /	3 WYMAN ST	0105	1010	1,875	126	13	9/1/2015	245,000	238,500	0.97	1.03	0.02
870	2015, Q 3		12/ 2/ 14/ /	62 DUNKLEE ST	0115	1010	1,596	61	17	7/31/2015	240,000	234,200	0.98	1.02	0.01
2641	2015, Q 3		39/D 1/ 11/ /	176 SCHOOL ST	0104	1010	4,690	76	27	7/6/2015	577,000	563,900	0.98	1.02	0.01
3461	2015, Q 3		49/ 1/ 2/ /	105 CENTRE ST	0104	1010	3,047	121	27	9/11/2015	348,000	341,400	0.98	1.02	0.01
1036	2015, Q 3		17/ 3/ 71/ /	18 DUNKLEE ST	0115	1010	2,742	114	27	7/24/2015	297,900	292,600	0.98	1.02	0.01
7737	2015, Q 3		52/Z 271/ / /	117 W PARISH RD	0108	1010	2,349	31	13	9/1/2015	237,500	233,500	0.98	1.02	0.01
6023	2015, Q 3		86/ 1/ 30/ /	4 BLEVENS DR	0103	1010	2,676	23	7	8/3/2015	320,000	315,500	0.99	1.01	0.00
8601	2015, Q 3		110/B 4/ 51/ /	9 CHERRY ST	0114	1010	1,678	60	25	7/14/2015	187,500	184,900	0.99	1.01	0.00
11776	2015, Q 3		114A/1 3/ 51/ /	10 PARTRIDGE RD	0114	1010	1,586	57	23	8/28/2015	187,500	185,000	0.99	1.01	0.00
2273	2015, Q 3		36/ 1/ 11/ /	8 LINCOLN ST	0102	1010	1,183	146	19	8/25/2015	160,000	157,900	0.99	1.01	0.00
5624	2015, Q 3		303/Z 23/ / /	7 GALLEN DR	0107	1010	2,211	26	10	9/21/2015	270,900	267,800	0.99	1.01	0.00
11499	2015, Q 3		122/ 2/ 33/ /	11 FARMWOOD RD	0112	1010	2,459	22	6	9/25/2015	299,000	296,000	0.99	1.01	0.00
2503	2015, Q 3		39/ 3/ 4/ /	12 TUTTLE ST	0101	1010	1,652	126	27	7/1/2015	195,000	193,300	0.99	1.01	0.00
3777	2015, Q 3		53/ 6/ 8/ /	130 RUMFORD ST	0105	1010	1,314	109	27	8/5/2015	159,900	158,600	0.99	1.01	0.00
1388	2015, Q 3		23/ 3/ 71/ /	26 DAKIN ST	0115	1010	1,432	86	27	7/30/2015	183,000	181,700	0.99	1.01	0.00
12208	2015, Q 3		053/P 211/ / /	27 ROLFE ST	0110	1010	1,927	116	27	9/25/2015	185,000	183,800	0.99	1.01	0.00
98	2015, Q 3		2/A 4/ 4/ /	26 DONOVAN ST	0115	1010	1,654	80	27	8/31/2015	174,300	173,500	1.00	1.00	0.01
715	2015, Q 3		10/B 3/ 6/ /	18 SPRINGFIELD ST	0101	1010	2,051	47	13	9/4/2015	220,000	219,000	1.00	1.00	0.01
410	2015, Q 3		8/ 6/ 9/ /	29 WOOD AV	0115	1010	1,543	76	27	8/17/2015	205,000	204,400	1.00	1.00	0.01
2748	2015, Q 3		41/ 6/ 19/ /	16 HOLT ST	0104	1010	2,833	109	19	9/21/2015	289,000	288,700	1.00	1.00	0.01
10431	2015, Q 3		115/ 6/ 16/ /	48 HEIGHTS RD	0114	1010	1,615	36	15	9/1/2015	187,000	186,900	1.00	1.00	0.01
9115	2015, Q 3		111/B 3/ 9/ /	34 CRICKET LN	0114	1010	1,481	28	11	9/1/2015	187,000	186,900	1.00	1.00	0.01
9647	2015, Q 3		112/ 3/ 3/ /	1 ASBY RD	0111	1010	2,209	42	13	7/23/2015	230,900	231,200	1.00	1.00	0.01

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intnl ID	Sale Date Quarter	MBLU	Location	Land Nbrd	Use Code	EF Area	Age	EF Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
418	2015, Q 3	8/ 6/ 19/ /	142 BROADWAY	0115	1010	1,684	58	24	8/21/2015	199,000	199,600	1.00	1.00	0.61
6244	2015, Q 3	95/ 1/ 2/ /	48 S FRUIT ST	0101	1010	2,833	166	19	8/20/2015	285,000	286,000	1.00	1.00	0.01
13320	2015, Q 3	191/P 56/ / /	90 BOROUGH RD	0110	1010	1,581	43	17	8/31/2015	175,000	175,900	1.01	0.99	0.02
431	2015, Q 3	8/ 7/ 4/ /	29 BROAD AV	0115	1010	1,677	92	19	7/16/2015	225,000	226,600	1.01	0.99	0.02
6828	2015, Q 3	101/ 1/ 10/ /	109 PENACOOK ST	0104	1010	1,308	34	14	7/1/2015	182,500	183,900	1.01	0.99	0.02
11300	2015, Q 3	121/ 3/ 23/ /	91 SNOW POND RD	0111	1010	2,389	28	11	8/17/2015	260,000	262,000	1.01	0.99	0.02
3753	2015, Q 3	53/ 5/ 4/ /	23 LYNDON ST	0105	1010	2,108	96	27	8/31/2015	200,000	201,800	1.01	0.99	0.02
8005	2015, Q 3	32/Z 42/ / /	26 RIVERHILL AV	0108	1013	959	86	27	8/10/2015	143,000	144,300	1.01	0.99	0.02
1193	2015, Q 3	21/ 2/ 1/ /	2 CORNELL ST	0101	1010	2,449	99	27	9/4/2015	249,900	252,200	1.01	0.99	0.02
12401	2015, Q 3	141/P 17/ / /	80 ELM ST	0110	1010	1,530	2	1	8/13/2015	209,000	211,100	1.01	0.99	0.02
5095	2015, Q 3	204/Z 77/ / /	28 WOODBINE AV	0109	1010	1,585	29	12	7/13/2015	188,000	190,300	1.01	0.99	0.02
850	2015, Q 3	12/ 1/ 11/ /	9 MCKINLEY ST	0115	1010	2,528	66	19	8/27/2015	302,000	306,500	1.01	0.99	0.02
1475	2015, Q 3	24/ 2/ 10/ /	9 HARRISON ST	0115	1010	1,166	166	27	7/2/2015	146,000	148,200	1.02	0.99	0.03
5132	2015, Q 3	204/Z 91/ / /	10 OXALIS WY	0109	1010	2,161	29	18	9/21/2015	222,000	225,400	1.02	0.98	0.03
10366	2015, Q 3	115/ 2/ 15/ /	10 LAWRENCE ST	0114	1010	1,154	112	37	8/17/2015	127,500	129,600	1.02	0.98	0.03
6681	2015, Q 3	99/ 2/ 12/ /	24 TIMBERLINE DR	0103	1010	3,503	14	7	9/3/2015	435,000	442,500	1.02	0.98	0.03
6188	2015, Q 3	91/ 1/ 39/ /	49 MILLSTONE DR	0103	1010	3,093	23	12	7/10/2015	325,000	331,200	1.02	0.98	0.03
6438	2015, Q 3	96/ 2/ 1/ /	7 POND PLACE LN	0104	1010	4,892	31	13	8/18/2015	450,000	458,600	1.02	0.98	0.03
1666	2015, Q 3	29/ 3/ 11/ /	39 PERLEY ST	0102	1010	1,883	116	27	7/24/2015	191,500	195,400	1.02	0.98	0.03
1050	2015, Q 3	19/ 1/ 3/ /	37 CARTER ST	0101	1010	2,266	102	27	8/19/2015	259,000	264,600	1.02	0.98	0.03
6963	2015, Q 3	38/Z 1/ / /	62 W PARISH RD	0108	1010	1,194	96	37	9/21/2015	120,000	122,700	1.02	0.98	0.03
612	2015, Q 3	9/C 1/ 21/ /	42 NORWICH ST	0101	1010	2,115	39	23	9/8/2015	243,000	248,900	1.02	0.98	0.03
5823	2015, Q 3	82/ 1/ 33/ /	12 RANDOLPH RD	0112	1010	1,656	36	15	7/31/2015	175,900	180,500	1.03	0.97	0.04
5463	2015, Q 3	201/Z 8/ / /	91 ABBOTT RD	0109	1010	1,422	30	12	8/10/2015	173,000	177,600	1.03	0.97	0.04
5738	2015, Q 3	81/ 2/ 2/ /	9 CARPENTER ST	0112	1010	1,437	136	13	7/16/2015	163,000	167,400	1.03	0.97	0.04
11516	2015, Q 3	122/ 3/ 3/ /	456 MOUNTAIN RD	0112	1010	1,097	66	27	9/8/2015	138,000	142,100	1.03	0.97	0.04
10427	2015, Q 3	115/ 6/ 12/ /	36 HEIGHTS RD	0114	1010	1,081	126	19	7/28/2015	144,000	148,400	1.03	0.97	0.04
860	2015, Q 3	12/ 2/ 4/ /	117 BROADWAY	0115	1010	1,564	75	27	7/27/2015	180,000	185,600	1.03	0.97	0.04
100321	2015, Q 3	18/P 3/ / /	2 PEACEFUL LN	0110	1010	2,888	16	3	8/18/2015	320,100	330,800	1.03	0.97	0.04
9450	2015, Q 3	111/C 3/ 83/ /	45 PINE ACRES RD	0114	1010	1,343	35	14	7/6/2015	172,500	178,400	1.03	0.97	0.04
6179	2015, Q 3	91/ 1/ 30/ /	52 MILLSTONE DR	0103	1010	3,121	12	6	7/17/2015	345,000	356,800	1.03	0.97	0.04

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
8905	2015, Q 3		110/E 4/ 8//	237 AIRPORT RD	0114	1010	2,702	52	30	7/24/2015	210,000	217,700	1.04	0.96	0.05
11677	2015, Q 3		123/ 3/ 4//	52 GRAHAM RD	0111	1010	2,324	24	8	8/14/2015	239,900	250,100	1.04	0.96	0.05
5471	2015, Q 3		203/Z 7// /	93 MANOR RD	0109	1010	1,315	38	15	7/20/2015	160,000	166,900	1.04	0.96	0.05
11304	2015, Q 3		121/A 1/ V//	123 MOUNTAIN RD	0112	1010	1,757	52	15	8/18/2015	225,000	235,400	1.05	0.96	0.06
13332	2015, Q 3		143/P 14// /	78 LILAC ST	0110	1010	2,044	116	37	8/12/2015	164,000	171,800	1.05	0.95	0.06
6644	2015, Q 3		98/ 3/ 19//	139 HOPKINTON RD	0103	1010	3,606	64	18	7/28/2015	320,000	338,100	1.06	0.95	0.07
13746	2015, Q 3		37/Z 43// /	97 CARTER HILL RD	0108	1010	5,598	10	5	9/9/2015	580,000	613,000	1.06	0.95	0.07
13614	2015, Q 3		33/Z 29// /	99 HORSE HILL RD	0108	1010	3,490	17	3	8/31/2015	368,000	389,000	1.06	0.95	0.07
1063	2015, Q 3		19/ 1/ 16//	80 BROADWAY	0115	1010	1,366	99	27	7/17/2015	161,500	171,800	1.06	0.94	0.07
9751	2015, Q 3		113/ 2/ 13//	311 PORTSMOUTH ST	0114	1010	1,573	16	8	9/11/2015	190,000	202,600	1.07	0.94	0.08
13518	2015, Q 3		194/P 20// /	10 WINTERBERRY LN	0110	1010	2,331	16	8	8/7/2015	240,000	259,400	1.08	0.93	0.09
6066	2015, Q 3		87/ 1/ 37//	13 QUAIL RIDGE	0103	1010	3,474	26	10	7/20/2015	330,000	358,400	1.09	0.92	0.10
7865	2015, Q 3		32/Z 10// /	363 ELM ST	0108	1010	2,121	28	17	8/12/2015	215,000	239,100	1.11	0.90	0.12
5072	2015, Q 3		203/Z 75// /	14 ALDER CREEK DR	0109	1010	2,486	30	12	8/10/2015	218,000	256,500	1.18	0.85	0.19
6625	2015, Q 3		98/ 2/ 30//	2 DEER TRACK LN	0103	1010	4,799	22	12	8/17/2015	442,000	521,100	1.18	0.85	0.19
7765	2015, Q 3		37/Z 18// /	22 BROAD COVE DR	0108	1013	1,879	116	27	9/11/2015	154,000	187,700	1.22	0.82	0.23
3322	2015, Q 3		47/ 3/ 10//	89 N SPRING ST	0106	1010	2,350	116	27	7/17/2015	128,000	189,900	1.48	0.67	0.49
1634	2015, Q 4		29/ 1/ 13//	31 DOWNING ST	0102	1010	2,044	116	27	12/29/2015	223,000	195,100	0.87	1.14	0.13
11223	2015, Q 4		120/ 2/ 1//	502 SHAKER RD	0111	1010	2,356	36	15	10/29/2015	280,000	247,200	0.88	1.13	0.12
3861	2015, Q 4		54/ 5/ 10//	5 HARROD ST	0106	1010	1,757	236	19	10/6/2015	188,000	166,700	0.89	1.13	0.11
103319	2015, Q 4		303/Z 32// /	14 SECOND ST	0107	1010	2,315	12	2	12/22/2015	310,000	275,000	0.89	1.13	0.11
12380	2015, Q 4		141/P 31// /	33 SWEATT ST	0110	1010	1,801	12	6	12/11/2015	209,000	185,500	0.89	1.13	0.11
107365	2015, Q 4		122/ 3/ 1/5/ /	422 MOUNTAIN RD	0112	1010	3,079	1	0	10/29/2015	390,000	347,300	0.89	1.12	0.11
2012	2015, Q 4		33/ 1/ 6//	11 MONROE ST	0102	1010	1,256	116	19	11/30/2015	175,000	155,900	0.89	1.12	0.11
123	2015, Q 4		3/ 1/ 2//	151 BROADWAY	0115	1010	1,752	49	20	11/23/2015	239,900	214,300	0.89	1.12	0.11
182	2015, Q 4		4/ 4/ 2//	376 S MAIN ST	0115	1010	821	57	16	12/3/2015	159,000	143,400	0.90	1.11	0.10
13094	2015, Q 4		204/P 24// /	1 CLEMATIS CR	0109	1010	1,470	31	13	11/12/2015	216,000	195,600	0.91	1.10	0.09
5673	2015, Q 4		291/Z 12// /	8 OTTER DR	0107	1010	2,398	22	6	10/30/2015	279,900	255,100	0.91	1.10	0.09
375	2015, Q 4		8/ 3/ 4//	21 ROCKINGHAM ST	0115	1010	2,080	116	19	12/18/2015	270,000	246,500	0.91	1.10	0.09
8590	2015, Q 4		110/B 3/ 8//	7 GREENWICH ST	0114	1010	1,260	61	11	12/22/2015	197,000	180,500	0.92	1.09	0.08

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
7758	2015, Q 4		37/Z 67111	21 BROAD COVE DR	0108	1010	2,328	13	7	10/20/2015	283,500	260,300	0.92	1.09	0.68
13073	2015, Q 4		204/P 71111	10 ROSEMARY CT	0109	1010	1,283	34	14	11/25/2015	178,500	165,300	0.93	1.08	0.67
10650	2015, Q 4		117/A 21 611	10 DREW ST	0114	1010	1,417	66	27	10/16/2015	184,000	171,100	0.93	1.08	0.67
13874	2015, Q 4		118/H 11 4111	3 OAK HILL RD	0112	1010	2,040	18	9	10/23/2015	246,000	228,900	0.93	1.07	0.67
1637	2015, Q 4		291 1/ 1611	23 DOWNING ST	0102	1010	1,688	146	19	10/11/2015	192,000	178,900	0.93	1.07	0.67
13670	2015, Q 4		118/H 11 2311	40 STYLES DR	0112	1010	2,528	18	4	10/28/2015	310,000	289,400	0.93	1.07	0.67
10361	2015, Q 4		115/ 21 1011	20 LAWRENCE ST	0114	1010	1,871	66	27	12/16/2015	199,900	187,600	0.94	1.07	0.66
1355	2015, Q 4		231 1/ 2411	45 WEST ST	0115	1010	1,737	136	19	10/20/2015	228,000	214,500	0.94	1.06	0.06
10927	2015, Q 4		118/B 11 8111	222 EAST SIDE DR	0113	1010	1,621	81	27	11/17/2015	180,000	170,200	0.95	1.06	0.05
13542	2015, Q 4		183/P 31111	35 RIVER RD	0110	1010	3,404	112	19	11/9/2015	410,000	389,200	0.95	1.05	0.05
12292	2015, Q 4		1424/P 46111	58 COMMUNITY DR	0110	1010	1,359	136	19	10/26/2015	155,000	147,700	0.95	1.05	0.05
104669	2015, Q 4		193/P 34111	5 AMY WY	0109	1010	1,725	1	0	12/28/2015	256,500	244,600	0.95	1.05	0.05
13195	2015, Q 4		201/P 63111	36 HOBART ST	0109	1010	1,273	82	27	12/1/2015	155,000	148,500	0.96	1.04	0.04
107368	2015, Q 4		1221 31 1211	27 SANBORN RD	0112	1010	2,968	1	0	12/18/2015	385,000	369,000	0.96	1.04	0.04
732	2015, Q 4		101/B 41 5111	6 TRINITY ST	0101	1010	2,168	46	20	12/7/2015	265,000	254,700	0.96	1.04	0.04
101820	2015, Q 4		871 1/ 5511	118 SILK FARM RD	0103	1010	3,000	14	7	12/14/2015	350,000	338,700	0.97	1.03	0.03
104632	2015, Q 4		991 21 9511	21 LONG POND RD	0103	1010	3,049	43	17	10/2/2015	379,000	367,600	0.97	1.03	0.03
13740	2015, Q 4		1221 31 2111	61 SANBORN RD	0112	1010	2,373	1	0	12/31/2015	299,900	291,100	0.97	1.03	0.03
3697	2015, Q 4		531 21 1411	24 ESSEX ST	0105	1010	1,772	156	27	11/2/2015	199,000	193,600	0.97	1.03	0.03
2545	2015, Q 4		391/A 41 5111	34 THAYER POND RD	0104	1010	2,786	64	26	12/10/2015	312,000	304,600	0.98	1.02	0.02
4595	2015, Q 4		494/Z 4111	7 PALM ST	0106	1010	2,474	116	27	12/24/2015	207,000	202,900	0.98	1.02	0.02
10027	2015, Q 4		114/H 21 3111	92 PORTSMOUTH ST	0113	1010	1,755	28	17	10/19/2015	196,300	193,200	0.98	1.02	0.02
104662	2015, Q 4		193/P 45111	12 TY LN	0109	1010	1,449	1	0	12/10/2015	213,500	210,300	0.99	1.02	0.01
104670	2015, Q 4		193/P 35111	7 AMY WY	0109	1010	1,879	1	0	12/8/2015	232,500	230,400	0.99	1.01	0.01
9436	2015, Q 4		1111/C 31 6911	2 WEDGEWOOD DR	0114	1010	2,017	36	15	10/28/2015	229,200	228,200	1.00	1.00	0.00
13173	2015, Q 4		201/P 44111	21 HOBART ST	0109	1010	1,619	67	27	10/15/2015	152,000	152,000	1.00	1.00	0.00
6831	2015, Q 4		1011 1/ 1311	35 COLUMBUS AV	0104	1010	1,908	34	14	11/2/2015	225,500	225,900	1.00	1.00	0.00
5452	2015, Q 4		202/Z 14111	117 MANOR RD	0109	1010	2,066	46	20	12/21/2015	232,000	232,500	1.00	1.00	0.00
104451	2015, Q 4		112/B 31 5111	31 WELCOME DR	0111	1010	2,915	12	6	10/27/2015	356,000	357,100	1.00	1.00	0.00
10920	2015, Q 4		118/B 11 1111	208A EAST SIDE DR	0113	1010	2,800	2	1	11/16/2015	326,000	327,700	1.01	0.99	0.01
11818	2015, Q 4		114/A1 71 2111	32 EAST SIDE DR	0114	1010	1,566	71	27	12/29/2015	167,000	169,000	1.01	0.99	0.01

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
11056	2015, Q 4		118/F 1/ 43//	17 EDWARD DR	0111	1010	2,444	23	7	12/11/2015	273,000	277,100	1.02	0.99	0.02
882	2015, Q 4		12/ 4/ 4//	8 MCKINLEY ST	0115	1010	1,650	126	27	12/8/2015	190,000	193,500	1.02	0.98	0.02
12409	2015, Q 4		141/P 26//	60 ELM ST	0110	1010	2,768	31	13	10/26/2015	222,500	227,300	1.02	0.98	0.02
13691	2015, Q 4		115/ 3/ 18//	19 QUINCY ST	0114	1010	1,649	19	4	12/30/2015	215,000	219,700	1.02	0.98	0.02
2539	2015, Q 4		39/A 3/ 1//	43 N FRUIT ST	0104	1010	2,701	64	18	10/1/2015	305,000	311,700	1.02	0.98	0.02
10971	2015, Q 4		118/B 3/ 27//	73 PORTSMOUTH ST	0113	1010	1,342	26	10	11/30/2015	183,000	187,200	1.02	0.98	0.02
11805	2015, Q 4		114A/1 5/ 6//	10 REDWING RD	0114	1010	1,314	44	18	11/2/2015	184,100	188,600	1.02	0.98	0.02
4044	2015, Q 4		60/ 1/ 13//	11 WALKER ST	0106	1010	2,842	116	27	11/2/2015	217,000	223,700	1.03	0.97	0.03
5107	2015, Q 4		204/Z 53//	12 NASTURTIUM TR	0109	1010	1,577	29	12	12/15/2015	183,500	189,400	1.03	0.97	0.03
104684	2015, Q 4		193/P 27//	6 AMY WY	0109	1010	1,934	1	0	10/28/2015	248,700	257,400	1.03	0.97	0.03
5341	2015, Q 4		203/Z 46//	12 FLUME ST	0109	1010	1,961	27	11	12/11/2015	212,500	220,500	1.04	0.96	0.04
4611	2015, Q 4		494/Z 21//	7 FAIRBANKS ST	0106	1010	1,685	62	35	12/16/2015	144,900	150,400	1.04	0.96	0.04
11369	2015, Q 4		121/B 3/ 14//	1 OAKMONT DR	0112	1010	3,706	27	11	11/16/2015	445,000	462,300	1.04	0.96	0.04
104675	2015, Q 4		193/P 40//	17 AMY WY	0109	1010	2,135	2	1	10/2/2015	262,900	274,400	1.04	0.96	0.04
100172	2015, Q 4		054/P 3//	31 SWEAT ST	0110	1010	2,117	12	6	12/2/2015	205,000	214,400	1.05	0.96	0.05
5775	2015, Q 4		81/ 4/ 14//	283 EAST SIDE DR	0112	1010	3,148	136	27	10/21/2015	255,000	267,400	1.05	0.95	0.05
101140	2015, Q 4		82/ 1/ 43//	4 LISA LN	0112	1010	3,774	14	7	11/13/2015	417,500	439,800	1.05	0.95	0.05
104651	2015, Q 4		193/P 28//	4 AMY WY	0109	1010	1,926	1	0	10/30/2015	243,600	256,900	1.05	0.95	0.05
2627	2015, Q 4		39/C 2/ 12//	1 WILDEMEERE TR	0104	1010	2,587	61	17	12/14/2015	287,500	305,500	1.06	0.94	0.06
1673	2015, Q 4		29/ 4/ 4//	29 PERLEY ST	0102	1010	1,842	126	27	11/17/2015	150,000	159,500	1.06	0.94	0.06
2064	2015, Q 4		33/ 3/ 15//	6 JEFFERSON ST	0102	1010	1,512	116	37	10/9/2015	129,900	138,200	1.06	0.94	0.06
11720	2015, Q 4		123/ 4/ 5//	45 VICTORIAN LN	0111	1010	3,396	12	6	10/8/2015	425,000	453,500	1.07	0.94	0.07
9925	2015, Q 4		114/D 3/ 2//	16 BURNS AV	0114	1010	2,046	54	31	12/30/2015	175,000	187,800	1.07	0.93	0.07
2300	2015, Q 4		36/ 3/ 5//	36 FEDERAL ST	0106	1010	1,907	126	27	11/24/2015	156,500	168,000	1.07	0.93	0.07
9860	2015, Q 4		114/B 1/ 61//	18 BROKEN GROUND DR	0113	1010	2,872	40	17	11/20/2015	275,000	296,800	1.08	0.93	0.08
102914	2015, Q 4		123/ 3/ 49//	141 SNOW POND RD	0111	1010	4,807	10	2	10/16/2015	520,000	565,100	1.09	0.92	0.09
4068	2015, Q 4		60/ 2/ 5//	24 FRANKLIN ST	0106	1010	2,728	117	27	10/2/2015	259,000	283,200	1.09	0.91	0.09
9820	2015, Q 4		114/B 1/ 21//	18 WINDHAM DR	0113	1010	1,656	38	15	11/9/2015	211,500	231,300	1.09	0.91	0.09
5061	2015, Q 4		203/Z 89//	8 GENTIAN DR	0109	1010	2,441	30	19	11/17/2015	208,000	229,900	1.11	0.90	0.11
6915	2015, Q 4		51/Z 5//	44 CARTER HILL RD	0108	1010	2,532	266	27	12/14/2015	250,000	277,800	1.11	0.90	0.11
2003	2015, Q 4		32/ 6/ 14//	24 S SPRING ST	0102	1010	6,074	224	19	10/9/2015	557,500	634,600	1.14	0.88	0.14

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intnl ID	Sale Date Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
5468	2015, Q 4	201/Z 1///	73 ABBOTT RD	0109	1010	1,298	76	27	11/16/2015	140,000	160,600	1.15	0.87	0.15
7766	2015, Q 4	37/Z 17///	20 BROAD COVE DR	0108	1010	1,212	116	46	12/14/2015	79,100	91,700	1.16	0.86	0.16
12446	2015, Q 4	183/P 25///	106 PEACEFUL LN	0110	1013	847	106	27	12/14/2015	89,900	116,600	1.30	0.77	0.30
9890	2016, Q 1	114/C 1/ 13//	59 EAST SIDE DR	0114	1010	1,677	96	19	2/29/2016	239,000	215,200	0.90	1.11	0.11
13152	2016, Q 1	192/P 109///	14 VILLAGE ST	0109	1010	1,045	40	17	3/29/2016	185,000	167,400	0.90	1.11	0.11
1631	2016, Q 1	29/ 1/ 10//	7 HUTCHINSON AV	0102	1010	1,474	116	19	3/28/2016	187,500	171,100	0.91	1.10	0.10
6837	2016, Q 1	101/ 1/ 19//	98 AUBURN ST	0104	1010	2,011	38	11	3/21/2016	272,800	250,000	0.92	1.09	0.09
2581	2016, Q 1	39/B 2/ 3//	4 KENSINGTON RD	0104	1010	2,341	101	19	3/25/2016	314,000	288,300	0.92	1.09	0.09
105987	2016, Q 1	17/Z 5///	64 BLACKWATER RD	0108	1010	2,343	1	0	3/9/2016	289,900	272,200	0.94	1.07	0.07
7695	2016, Q 1	52/Z 28///	119 W PARISH RD	0108	1010	2,413	30	12	2/8/2016	278,000	265,200	0.95	1.05	0.06
698	2016, Q 1	10/B 1/ 12//	21 SPRINGFIELD ST	0101	1010	1,836	58	24	3/22/2016	239,900	231,100	0.96	1.04	0.05
13472	2016, Q 1	192/P 33///	45 BOROUGH RD	0110	1010	1,896	216	27	1/15/2016	200,000	195,200	0.98	1.02	0.03
6037	2016, Q 1	87/ 1/ 7//	148 SILK FARM RD	0103	1010	1,147	54	22	2/29/2016	180,000	175,800	0.98	1.02	0.03
11732	2016, Q 1	123/ 4/ 17//	92 SANBORN RD	0112	1010	2,803	166	27	3/11/2016	284,300	279,200	0.98	1.02	0.03
1985	2016, Q 1	32/ 5/ 8//	18 SOUTH ST	0102	1010	1,930	176	19	3/17/2016	203,500	199,900	0.98	1.02	0.03
6106	2016, Q 1	89/ 1/ 11//	70 HOOKSETT TPK	0103	1010	1,932	53	22	3/30/2016	225,000	221,300	0.98	1.02	0.03
107242	2016, Q 1	122/ 3/ 21//	67 SANBORN RD	0112	1010	2,822	1	0	2/12/2016	325,000	322,000	0.99	1.01	0.02
5125	2016, Q 1	204/Z 98//	2 WOODBINE AV	0109	1010	2,399	29	12	3/31/2016	260,000	260,200	1.00	1.00	0.01
12851	2016, Q 1	1431/P 14///	166 VILLAGE ST	0110	1010	1,642	81	27	1/29/2016	149,000	149,400	1.00	1.00	0.01
10777	2016, Q 1	117/D 1/ 17//	6 B ST	0114	1010	1,758	68	27	1/29/2016	160,000	160,500	1.00	1.00	0.01
4568	2016, Q 1	582/Z 9//	232 N STATE ST	0106	1010	1,800	106	19	2/10/2016	212,000	212,700	1.00	1.00	0.01
10340	2016, Q 1	115/ 1/ 10//	17 LAWRENCE ST	0114	1010	2,032	57	23	3/11/2016	205,000	205,800	1.00	1.00	0.01
11581	2016, Q 1	122/ 5/ 33//	26 BROOKWOOD DR	0112	1010	2,715	29	8	3/15/2016	315,000	317,400	1.01	0.99	0.00
7822	2016, Q 1	36/Z 8///	60 RUNNELLS RD	0108	1010	2,289	45	13	2/12/2016	229,900	231,800	1.01	0.99	0.00
2655	2016, Q 1	40/ 1/ 10//	4 WOODMAN ST	0104	1010	1,949	116	27	2/3/2016	187,000	190,400	1.02	0.98	0.01
2655	2016, Q 1	40/ 1/ 10//	4 WOODMAN ST	0104	1010	1,949	116	27	2/3/2016	187,000	190,400	1.02	0.98	0.01
100951	2016, Q 1	118/1 1/ 27//	13 MAX LN	0112	1010	2,656	15	7	3/3/2016	310,000	316,300	1.02	0.98	0.01
13213	2016, Q 1	201/P 99///	48 SNOW ST	0109	1010	1,517	38	15	1/22/2016	184,000	187,800	1.02	0.98	0.01
101472	2016, Q 1	1442/P 43///	10 BENTWOOD ST	0110	1010	1,531	14	7	3/1/2016	187,000	191,800	1.03	0.97	0.02
13029	2016, Q 1	204/P 38///	75 WOODBINE AV	0109	1010	2,050	30	12	3/29/2016	219,000	225,300	1.03	0.97	0.02

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1159	2016, Q 1		20/ 1/ 11/ /	21 NOYES ST	0101	1010	1,464	114	27	1/19/2016	183,000	189,000	1.03	0.97	0.02
12361	2016, Q 1		1412/P 27/ / /	28 CHARLES ST	0110	1013	1,602	102	37	1/19/2016	142,000	147,000	1.04	0.97	0.03
13676	2016, Q 1		85/ 1/ 26/ /	16 MADISON ST	0101	1010	2,618	18	4	2/5/2016	336,000	350,300	1.04	0.96	0.03
1991	2016, Q 1		32/ 6/ 2/ /	11 OAK ST	0102	1010	1,353	111	19	1/13/2016	145,000	151,800	1.05	0.96	0.04
4054	2016, Q 1		60/ 1/ 22/ /	143 N STATE ST	0106	1010	2,009	116	27	1/12/2016	167,500	178,600	1.07	0.94	0.06
4864	2016, Q 1		303/Z 47/ / /	22 FIRST ST	0107	1010	3,274	15	3	3/11/2016	310,000	331,100	1.07	0.94	0.06
11036	2016, Q 1		118/F 1/ 22/ /	1 IRVING DR	0111	1010	2,267	29	12	1/26/2016	241,900	260,400	1.08	0.93	0.07
11729	2016, Q 1		123/ 4/ 14/ /	106 HOIT RD	0111	1010	2,454	30	12	3/21/2016	226,000	246,300	1.09	0.92	0.08
103043	2016, Q 1		123/ 2/ 21/ /	523 SHAKER RD	0111	1010	4,378	9	5	2/16/2016	525,000	582,800	1.11	0.90	0.10
11212	2016, Q 1		120/ 1/ 35/ /	135 OAK HILL RD	0111	1010	3,814	51	29	3/28/2016	249,900	287,400	1.15	0.87	0.14
7693	2016, Q 1		53/Z 36/ / /	131 W PARISH RD	0108	1010	3,176	204	27	2/5/2016	450,000	568,900	1.26	0.79	0.25
6473	2016, Q 1		96/ 2/ 37/ /	11 DWINELL DR	0104	1010	3,154	29	18	3/30/2016	230,000	332,300	1.44	0.69	0.43
12603	2016, Q 1		144/P 31/ / /	8 ELECTRIC AV	0110	1010	1,662	127	46	1/19/2016	85,000	124,600	1.47	0.68	0.46
13222	2016, Q 1		201/P 117/ / /	21 MANOR RD	0109	1010	1,274	91	27	3/28/2016	100,000	165,100	1.65	0.61	0.64
7685	2016, Q 2		53/Z 3/ / /	176 BROAD COVE DR	0108	1010	1,406	12	2	6/27/2016	303,000	220,000	0.73	1.38	0.25
7904	2016, Q 2		33/Z 7/ / /	39 BLACKWATER RD	0108	1010	2,302	28	11	6/13/2016	259,500	224,600	0.87	1.16	0.11
4493	2016, Q 2		5831/Z 40/ / /	18 CURTICE AV	0106	1010	1,420	126	19	4/12/2016	179,900	156,800	0.87	1.15	0.11
4666	2016, Q 2		393/Z 103/ / /	8 K ST	0107	1010	1,853	90	27	6/7/2016	211,500	186,200	0.88	1.14	0.10
106864	2016, Q 2		123/ 1/ 7/3 /	175 HOIT RD	0111	1010	2,395	3	2	5/26/2016	329,900	291,200	0.88	1.13	0.10
9671	2016, Q 2		112/B 1/ 2/ /	481 J BARTLETT RD	0111	1010	1,970	56	23	6/22/2016	233,000	205,800	0.88	1.13	0.10
658	2016, Q 2		10/A 2/ 1/ /	19 CONANT DR	0101	1010	1,434	62	17	5/23/2016	224,900	198,800	0.88	1.13	0.10
12844	2016, Q 2		1431/P 34/ / /	100 HIGH ST	0110	1010	1,654	52	21	4/29/2016	215,000	190,200	0.88	1.13	0.10
103359	2016, Q 2		36/Z 23/ / /	109 BROAD COVE DR	0108	1010	2,349	12	6	4/26/2016	275,000	243,900	0.89	1.13	0.09
4075	2016, Q 2		60/ 2/ 12/ /	21 CHURCH ST	0106	1010	1,610	116	27	6/21/2016	195,000	173,100	0.89	1.13	0.09
402	2016, Q 2		8/ 6/ 1/ /	57 BOW ST	0115	1010	1,490	71	27	5/2/2016	215,000	191,400	0.89	1.12	0.09
101447	2016, Q 2		144/P 57/ / /	40 MILLSTREAM LN	0110	1010	2,154	14	7	4/22/2016	269,900	240,800	0.89	1.12	0.09
11629	2016, Q 2		123/ 1/ 1/ /	131 HOIT RD	0111	1010	1,519	61	17	4/28/2016	215,000	193,500	0.90	1.11	0.08
10900	2016, Q 2		118/A 1/ 8/ /	58 MOUNTAIN RD	0112	1010	1,526	77	19	4/4/2016	230,000	207,400	0.90	1.11	0.08
1230	2016, Q 2		21/ 6/ 1/ /	29 CLINTON ST	0101	1010	2,129	106	37	6/15/2016	228,000	206,200	0.90	1.11	0.08
586	2016, Q 2		9/B 2/ 2/ /	89 ROCKINGHAM ST	0101	1010	960	86	13	6/30/2016	206,000	186,500	0.91	1.10	0.07

Parcel Detail by Sale Date

CONCORD, NH

10/25/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
719	2016, Q 2		10/B 3/ 10/ /	32 CONANT DR	0101	1010	1,574	60	25	5/26/2016	225,000	204,600	0.91	1.10	0.07
29	2016, Q 2		1/ 1/ 29/ /	51 HEATHER LN	0101	1010	1,839	39	16	5/17/2016	246,900	227,500	0.92	1.09	0.06
100514	2016, Q 2		32/Z 4/ / /	319 ELM ST	0108	1010	2,778	16	3	5/26/2016	325,000	300,100	0.92	1.08	0.06
769	2016, Q 2		10/C 2/ 11/ /	2 MIDDLEBURY ST	0101	1010	2,122	38	11	6/3/2016	299,900	277,200	0.92	1.08	0.06
11420	2016, Q 2		121/B 3/ 64/ /	38 FOXCROSS CR	0112	1010	3,478	16	8	6/13/2016	500,000	462,500	0.92	1.08	0.06
1281	2016, Q 2		22/ 4/ 71/ /	6 DUNKLEE ST	0115	1010	2,086	105	13	6/9/2016	290,000	268,600	0.93	1.08	0.05
6181	2016, Q 2		91/ 1/ 32/ /	44 MILLSTONE DR	0103	1010	2,543	17	8	5/26/2016	332,000	307,800	0.93	1.08	0.05
9977	2016, Q 2		114/G 2/ 19/ /	146 EAST SIDE DR	0113	1010	1,899	47	20	5/24/2016	229,000	212,600	0.93	1.08	0.05
745	2016, Q 2		10/C 1/ 12/ /	25 CONANT DR	0101	1010	1,249	63	26	6/28/2016	188,600	175,100	0.93	1.08	0.05
6165	2016, Q 2		91/ 1/ 16/ /	5 SPILLWAY LN	0103	1010	2,629	28	6	5/17/2016	341,000	317,000	0.93	1.08	0.05
2528	2016, Q 2		39/A 1/ 3/ /	154 SCHOOL ST	0104	1010	3,415	78	27	4/14/2016	384,000	357,500	0.93	1.07	0.05
13325	2016, Q 2		192/P 74/ / /	110 LILAC ST	0110	1010	2,302	16	8	6/20/2016	255,900	239,200	0.93	1.07	0.05
10067	2016, Q 2		114/I 2/ 8/ /	141 PORTSMOUTH ST	0113	1010	1,100	77	27	5/9/2016	163,000	153,000	0.94	1.07	0.04
104449	2016, Q 2		112/B 3/ 3/ /	21 WELCOME DR	0111	1010	2,343	11	6	6/16/2016	319,900	301,700	0.94	1.06	0.04
3543	2016, Q 2		51/ 1/ 10/ /	40 RIDGE RD	0104	1010	2,716	88	27	5/12/2016	405,000	383,100	0.95	1.06	0.03
13537	2016, Q 2		182/P 2/ / /	17 RIVER RD	0110	1010	1,468	49	20	5/31/2016	194,900	184,700	0.95	1.06	0.03
6870	2016, Q 2		651/Z 49/ / /	12 LITTLE POND RD	0103	1010	2,164	61	17	6/1/2016	270,000	256,200	0.95	1.05	0.03
1097	2016, Q 2		19/ 2/ 13/ /	32 CARTER ST	0101	1010	1,447	87	27	6/28/2016	223,000	211,900	0.95	1.05	0.03
5353	2016, Q 2		203/Z 33/ / /	7 LOON AV	0109	1010	1,616	26	10	5/18/2016	215,000	204,800	0.95	1.05	0.03
2565	2016, Q 2		39/A 6/ 4/ /	4 SPAULDING ST	0104	1010	2,910	35	14	5/31/2016	370,000	352,800	0.95	1.05	0.03
13019	2016, Q 2		204/P 32/ / /	63 WOODBINE AV	0109	1010	1,717	30	12	6/6/2016	210,000	200,900	0.96	1.05	0.02
11514	2016, Q 2		122/ 3/ 1/ /	43 SANBORN RD	0112	1010	3,129	1	0	5/3/2016	399,900	383,100	0.96	1.04	0.02
13005	2016, Q 2		201/P 6/ / /	19 ABBOTT RD	0109	1010	1,021	50	14	6/14/2016	164,900	158,600	0.96	1.04	0.02
13673	2016, Q 2		118/H 1/ 27/ /	22 STYLES DR	0112	1010	2,717	19	4	6/3/2016	295,000	284,600	0.96	1.04	0.02
106143	2016, Q 2		192/P 85/2/ / /	16 TOWER CR	0110	1010	1,962	7	4	5/19/2016	226,000	218,400	0.97	1.03	0.01
2526	2016, Q 2		39/A 1/ 1/ /	33 THAYER POND RD	0104	1010	2,752	77	27	6/13/2016	320,000	309,700	0.97	1.03	0.01
105131	2016, Q 2		192/P 71/ / /	46 TAYLOR LN	0109	1010	2,350	5	3	6/30/2016	268,000	259,600	0.97	1.03	0.01
100758	2016, Q 2		193/P 83/ / /	44 MILLENNIUM WY	0110	1010	2,418	15	7	4/29/2016	260,000	251,900	0.97	1.03	0.01
695	2016, Q 2		10/B 1/ 9/ /	15 SPRINGFIELD ST	0101	1010	1,820	50	14	5/2/2016	248,000	240,600	0.97	1.03	0.01
787	2016, Q 2		10/C 3/ 1/ /	20 NORWICH ST	0101	1010	1,916	49	28	6/9/2016	218,000	213,000	0.98	1.02	0.00
4602	2016, Q 2		494/Z 11/ / /	31 PALM ST	0106	1010	1,681	83	27	5/16/2016	169,000	165,200	0.98	1.02	0.00

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intrnl ID	Sale Date Quarter	MBL U	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
6541	2016, Q 2	96/A 2/ 5/ /	53 AUBURN ST	0104	1010	3,080	86	27	4/5/2016	384,000	375,900	0.98	1.02	0.00
10656	2016, Q 2	117/A 2/ 12/ /	5 CANTERBURY RD	0114	1010	1,308	78	27	6/3/2016	175,000	171,400	0.98	1.02	0.00
10456	2016, Q 2	116/ 3/ 2/ /	39 PEMBROKE RD	0114	1010	1,758	77	27	4/1/2016	184,000	180,300	0.98	1.02	0.00
5594	2016, Q 2	302/Z 17/ / /	7 GOVERNORS WY	0107	1010	2,264	26	10	6/17/2016	267,000	261,900	0.98	1.02	0.00
3813	2016, Q 2	54/ 2/ 7/ /	10 LYNDON ST	0105	1010	2,086	136	19	5/27/2016	230,000	226,300	0.98	1.02	0.00
102439	2016, Q 2	99/ 2/ 87/ /	11 RESERVE PL	0103	1010	3,560	13	7	5/31/2016	440,000	434,200	0.99	1.01	0.01
11807	2016, Q 2	114A/ 1 5/ 8/ /	9 CARDINAL RD	0114	1010	1,739	37	15	5/10/2016	207,000	204,300	0.99	1.01	0.01
1419	2016, Q 2	23/ 4/ 20/ /	7 DUNKLEE ST	0115	1010	1,747	86	27	6/15/2016	188,000	186,200	0.99	1.01	0.01
102918	2016, Q 2	123/ 3/ 52/ /	157 SNOW POND RD	0111	1010	3,760	7	4	6/23/2016	481,100	477,800	0.99	1.01	0.01
3878	2016, Q 2	54/ 6/ 15/ /	19 JACKSON ST	0105	1010	1,891	122	27	5/27/2016	195,000	193,700	0.99	1.01	0.01
143	2016, Q 2	3/ 2/ 19/ /	348 S MAIN ST	0115	1010	1,958	14	7	5/26/2016	255,000	254,300	1.00	1.00	0.02
100618	2016, Q 2	51/Z 17/ / /	31 VILLANOVA DR	0108	1010	2,302	14	7	6/17/2016	225,000	224,800	1.00	1.00	0.02
10765	2016, Q 2	117/D 1/ 4/ /	7 A ST	0114	1010	1,451	81	27	5/26/2016	162,000	162,100	1.00	1.00	0.02
9982	2016, Q 2	114/G 2/ 24/ /	126 EAST SIDE DR	0113	1010	1,642	30	12	5/31/2016	198,000	198,500	1.00	1.00	0.02
8669	2016, Q 2	110/C 3/ 7/ /	109 PEMBROKE RD	0114	1010	2,126	44	26	6/30/2016	211,900	212,600	1.00	1.00	0.02
106804	2016, Q 2	100/ 3/ 14/ /	36 LITTLE POND RD	0103	1010	2,606	12	2	4/11/2016	293,000	294,100	1.00	1.00	0.02
8934	2016, Q 2	110/G 1/ 8/ /	133 AIRPORT RD	0114	1010	1,750	126	27	5/2/2016	175,400	176,200	1.00	1.00	0.02
3539	2016, Q 2	51/ 1/ 6/ /	32 RIDGE RD	0104	1010	2,530	84	27	6/20/2016	325,000	326,600	1.00	1.00	0.02
10925	2016, Q 2	118/B 1/ 6/ /	218 EAST SIDE DR	0113	1010	1,617	84	27	5/19/2016	168,000	169,000	1.01	0.99	0.03
11201	2016, Q 2	120/ 1/ 24/ /	292 SHAKER RD	0111	1010	793	47	33	4/12/2016	116,000	116,800	1.01	0.99	0.03
8012	2016, Q 2	32/Z 22/ / /	37 RIVERHILL AV	0108	1010	1,593	28	17	5/31/2016	155,000	156,400	1.01	0.99	0.03
6171	2016, Q 2	91/ 1/ 22/ /	2 SPILLWAY LN	0103	1010	2,768	27	7	4/1/2016	320,000	323,100	1.01	0.99	0.03
9411	2016, Q 2	111/C 3/ 44/ /	18 WOODCREST HEIGHTS	0114	1010	1,745	37	15	4/29/2016	199,000	201,300	1.01	0.99	0.03
2464	2016, Q 2	37/ 6/ 11/ /	65 PLEASANT ST	0102	1010	1,377	166	27	6/14/2016	150,000	152,500	1.02	0.98	0.04
13470	2016, Q 2	192/P 31/ / /	33 BOROUGH RD	0110	1010	1,160	146	27	5/23/2016	150,000	152,800	1.02	0.98	0.04
102122	2016, Q 2	100/ 2/ 46/ /	10 KIPLING CR	0103	1010	4,209	12	6	5/31/2016	525,000	537,800	1.02	0.98	0.04
10625	2016, Q 2	117/ 2/ 16/ /	55 PEMBROKE RD	0114	1010	1,833	97	27	5/13/2016	182,000	186,600	1.03	0.98	0.05
10009	2016, Q 2	114/G 3/ 26/ /	19 TARA DR	0113	1010	2,246	27	11	5/27/2016	250,100	256,500	1.03	0.98	0.05
4319	2016, Q 2	62/ 3/ 4/ /	17 GLADSTONE ST	0105	1010	1,539	38	23	5/17/2016	185,000	189,900	1.03	0.97	0.05
10429	2016, Q 2	115/ 6/ 14/ /	40 HEIGHTS RD	0114	1010	1,280	126	27	4/4/2016	138,000	143,400	1.04	0.96	0.06
4490	2016, Q 2	5831/Z 43/ / /	12 CURTICE AV	0106	1010	1,236	91	27	5/2/2016	139,900	145,600	1.04	0.96	0.06

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1337	2016, Q 2		23/ 1/ 5/ /	10 BADGER ST	0115	1010	1,896	71	27	6/14/2016	180,000	187,500	1.04	0.96	0.06
10944	2016, Q 2		118/B 2/ 11/ /	242 EAST SIDE DR	0113	1010	2,129	40	12	5/19/2016	238,900	250,200	1.05	0.95	0.07
4888	2016, Q 2		392/Z 27/ / /	551 N STATE ST	0107	1010	1,687	61	25	4/25/2016	170,000	178,300	1.05	0.95	0.07
104682	2016, Q 2		193/P 25/ / /	10 AMY WY	0109	1010	1,872	1	0	4/21/2016	235,900	248,200	1.05	0.95	0.07
1120	2016, Q 2		19/ 4/ 10/ /	37 KIMBALL ST	0101	1010	1,330	96	37	5/31/2016	155,500	163,800	1.05	0.95	0.07
1067	2016, Q 2		19/ 1/ 20/ /	32 STONE ST	0115	1010	1,331	126	19	6/17/2016	190,000	200,300	1.05	0.95	0.07
13248	2016, Q 2		201/P 17/ / /	3 CHAPMAN ST	0109	1010	1,872	13	7	5/13/2016	187,000	197,700	1.06	0.95	0.08
3080	2016, Q 2		46/ 2/ 4/ /	48 N STATE ST	0106	1010	1,909	171	37	5/4/2016	135,000	143,200	1.06	0.94	0.08
13206	2016, Q 2		201/P 81/ / /	43 SNOW ST	0109	1010	2,245	88	19	6/28/2016	215,700	229,100	1.06	0.94	0.08
13116	2016, Q 2		203/P 11/ / /	2 WILDFLOWER DR	0109	1010	3,220	30	9	6/27/2016	267,500	288,800	1.08	0.93	0.10
11383	2016, Q 2		121/B 3/ 28/ /	33 OAKMONT DR	0112	1010	3,014	23	12	6/1/2016	333,000	362,200	1.09	0.92	0.11
3378	2016, Q 2		47/ 7/ 8/ /	9 MAPLE ST	0106	1010	3,193	14	7	5/23/2016	300,000	328,900	1.10	0.91	0.12
6093	2016, Q 2		88/ 2/ 10/ /	70 BIRCHDALE RD	0103	1010	2,597	29	12	5/10/2016	202,500	259,800	1.28	0.78	0.30
6040	2016, Q 2		87/ 1/ 10/ /	126 SILK FARM RD	0103	1010	3,270	116	27	6/27/2016	195,000	254,800	1.31	0.77	0.33
4768	2016, Q 2		393/Z 52/ / /	434 N STATE ST	0107	1010	1,430	96	27	5/6/2016	105,000	148,400	1.41	0.71	0.43
4925	2016, Q 3		303/Z 18/ / /	2 MARGERIE ST	0107	1010	1,060	48	20	7/1/2016	167,900	146,900	0.87	1.14	0.08
10720	2016, Q 3		117/B 1/ 20/ /	81 PEMBROKE RD	0114	1010	1,407	86	27	7/1/2016	181,000	167,800	0.93	1.08	0.02
3853	2016, Q 3		54/ 5/ 2/ /	20 JACKSON ST	0106	1010	2,968	116	37	7/1/2016	211,000	204,200	0.97	1.03	0.02
102659	2016, Q 3		110/B 2/ 12/ /	1 RYANS WY	0114	1010	2,300	12	6	7/1/2016	279,000	289,700	1.04	0.96	0.09

Summary by Sale Date
CONCORD, NH

10/25/2016

Sale Date Quarter	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2015, Q 2	30	167,737	166,883	1.00	118,450	121,850	1.00	0.02	2.47%	0.99
2015, Q 3	44	145,320	145,675	1.01	122,200	121,050	1.00	0.02	2.84%	1.00
2015, Q 4	35	147,580	148,951	1.02	120,000	120,400	1.00	0.02	3.57%	1.01
2016, Q 1	18	135,844	138,583	1.03	118,250	119,100	1.01	0.02	3.47%	1.02
2016, Q 2	40	155,208	150,220	0.97	133,250	129,650	0.98	0.02	3.32%	0.97
2016, Q 3	2	88,500	86,300	0.98	88,500	86,300	0.98	0.01	1.53%	0.98
		150,426	149,736	1.00	123,000	122,200	1.00	0.02	3.18%	1.00

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
11343	2015, Q 2	121/B 2/ 18/ /	207 MOUNTAIN RD	0218	1021	2,141	35	9	6/30/2015	345,000	328,700	0.95	1.05	0.05
3089	2015, Q 2	46/ 2/ 13/ /	9 COURT ST	0202	1021	994	33	28	5/4/2015	104,900	100,200	0.96	1.05	0.04
104748	2015, Q 2	312/Z 4/ 34/3 /	34 CABERNET DR U-3	0252	1021	1,652	11	6	4/28/2015	194,900	186,300	0.96	1.05	0.04
4216	2015, Q 2	61/ 2/ 55/ /	15 WYMAN ST U-58	0203	1021	1,026	34	24	4/20/2015	87,000	83,400	0.96	1.04	0.04
12716	2015, Q 2	144/P 26/ 62/187 /	6 WHITTAKER CR	0219	1021	1,708	31	13	5/1/2015	159,000	154,200	0.97	1.03	0.03
107442	2015, Q 2	42/ 4/ 4/ /	78 SCHOOL ST U-1	0273	1021	1,311	166	12	6/1/2015	315,000	306,500	0.97	1.03	0.03
104776	2015, Q 2	312/Z 4/ 8/1 /	8 CABERNET DR U-1	0252	1021	1,659	9	6	6/10/2015	192,900	187,700	0.97	1.03	0.03
5219	2015, Q 2	204/Z 39/ 1/3 /	120 FISHERVILLE U003	0204	1021	971	30	12	5/21/2015	81,000	78,900	0.97	1.03	0.03
12572	2015, Q 2	144/P 26/ 35/253 /	56 GREAT FALLS DR	0219	1021	1,119	30	12	6/1/2015	112,000	109,300	0.98	1.02	0.02
9179	2015, Q 2	111/B 3/ 74/ /	84 BRANCH TPK U-055	0211	1021	1,421	28	6	6/8/2015	179,900	175,900	0.98	1.02	0.02
9184	2015, Q 2	111/B 3/ 79/ /	84 BRANCH TPK U-060	0211	1021	1,421	28	6	6/8/2015	179,900	175,900	0.98	1.02	0.02
5221	2015, Q 2	204/Z 39/ 1/5 /	120 FISHERVILLE U005	0204	1021	1,421	28	5	6/19/2015	182,000	178,700	0.98	1.02	0.02
12751	2015, Q 2	144/P 26/ 8/58 /	32 MODENA DR	0219	1021	682	30	7	6/9/2015	73,000	71,800	0.98	1.02	0.02
4213	2015, Q 2	61/ 2/ 52/ /	15 WYMAN ST U-57	0203	1021	1,119	30	5	5/29/2015	119,900	118,000	0.98	1.02	0.02
12563	2015, Q 2	144/P 26/ 33/243 /	11 GREAT FALLS DR	0219	1021	1,026	34	24	6/12/2015	84,200	83,400	0.99	1.01	0.01
5572	2015, Q 2	302/Z 98/ 22/1 /	6 AMOSKEAG RD	0206	1021	922	42	31	6/30/2015	90,000	89,900	1.00	1.00	0.00
106024	2015, Q 2	90/ 1/ 28/ /	7 YORKSHIRE LN	0269	1021	1,933	2	0	6/18/2015	269,000	269,200	1.00	1.00	0.00
107444	2015, Q 2	42/ 4/ 4/1 /	78 SCHOOL ST U-2	0273	1021	2,076	166	12	6/3/2015	395,000	395,700	1.00	1.00	0.00
5680	2015, Q 2	291/Z 1/ 1/ /	4 PLYMOUTH DR	0226	1021	2,348	15	8	6/6/2015	252,500	253,200	1.00	1.00	0.00
107443	2015, Q 2	42/ 4/ 4/2 /	78 SCHOOL ST U-3	0273	1021	1,728	166	12	5/26/2015	375,000	376,300	1.00	1.00	0.00
7407	2015, Q 2	204/Z 99/ 3/25 /	37 ALICE DR U-025	0209	1021	824	29	11	6/15/2015	77,500	77,900	1.01	0.99	0.01
5269	2015, Q 2	204/Z 39/ 3/113 /	120 FISHERVILLE U113	0204	1021	885	24	8	6/30/2015	97,000	97,700	1.01	0.99	0.01
12659	2015, Q 2	144/P 26/ 16/119 /	61 BLUFFS DR	0219	1021	1,091	31	8	6/10/2015	115,000	116,300	1.01	0.99	0.01
101345	2015, Q 2	291/Z 1/ 29/ /	21 SONGBIRD DR	0226	1021	1,595	14	3	6/29/2015	230,000	233,500	1.02	0.99	0.01
12673	2015, Q 2	144/P 26/ 3/15 /	14 WHITEWATER DR	0219	1021	1,123	30	7	5/4/2015	117,000	118,800	1.02	0.98	0.02
9180	2015, Q 2	111/B 3/ 75/ /	84 BRANCH TPK U-056	0211	1021	1,459	28	10	6/29/2015	169,000	172,600	1.02	0.98	0.02
9212	2015, Q 2	111/B 3/ 107/ /	84 BRANCH TPK U-088	0211	1021	1,574	24	8	5/20/2015	172,500	176,600	1.02	0.98	0.02
12690	2015, Q 2	144/P 26/ 3/17 /	18 WHITEWATER DR	0219	1021	1,091	30	12	4/21/2015	104,900	107,900	1.03	0.97	0.03
9901	2015, Q 2	114/D 2/ 10/ /	19 BURNS AV U-01	0221	1021	1,304	13	3	4/28/2015	114,000	124,900	1.10	0.91	0.10
12732	2015, Q 2	144/P 26/ 12/88 /	55 MODENA DR	0219	1021	1,084	30	5	4/27/2015	106,000	116,500	1.10	0.91	0.10

Parcel Detail by Sale Date

CONCORD, NH

10/25/2016

Intnl ID	Sale Date	Quarter	MBL/U	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
10313	2015, Q 3		114/K 1/ 87/ /	12 E SIDE DR B4 U-15	0214	1021	667	31	22	8/28/2015	50,700	44,100	0.87	1.15	0.13
5558	2015, Q 3		302/Z 98/ 12/2 /	24 PISCATAQUA RD	0206	1021	1,050	42	17	8/19/2015	125,000	119,500	0.96	1.05	0.64
4181	2015, Q 3		61/ 2/ 18/ /	15 WYMAN ST U-12	0203	1021	940	36	25	9/16/2015	84,000	80,400	0.96	1.04	0.64
101325	2015, Q 3		291/Z 1/ 9/ /	42 PLYMOUTH DR	0226	1021	1,740	14	3	7/10/2015	219,900	211,400	0.96	1.04	0.04
9271	2015, Q 3		111/B 3/ 168/ /	84 BRANCH TPK U-100	0211	1021	1,560	23	7	8/25/2015	184,000	177,200	0.96	1.04	0.04
10212	2015, Q 3		114/J 2/ 70/ /	169 PORTSMOUTH U-189	0213	1021	1,332	29	20	7/1/2015	149,600	144,100	0.96	1.04	0.04
105544	2015, Q 3		202/Z 6/ 62/ /	14 NICKERSON DR	0264	1021	1,621	2	0	7/15/2015	236,900	228,800	0.97	1.04	0.03
12698	2015, Q 3		144/P 26/ 6/33 /	19 WHITEWATER DR	0219	1021	1,091	30	12	9/4/2015	114,900	111,900	0.97	1.03	0.03
7369	2015, Q 3		204/Z 34/ 2/10 /	129 FISHERVILLE #010	0208	1021	1,231	31	22	7/22/2015	115,500	112,500	0.97	1.03	0.03
12778	2015, Q 3		144/P 26/ 13/100 /	31 MODENA DR	0219	1021	1,119	30	7	7/10/2015	120,000	117,300	0.98	1.02	0.02
12658	2015, Q 3		144/P 26/ 17/120 /	59 BLUFFS DR	0219	1021	1,119	31	5	7/16/2015	124,000	122,200	0.99	1.01	0.01
5577	2015, Q 3		302/Z 98/ 19/1 /	13 PISCATAQUA RD	0206	1021	982	42	31	9/28/2015	95,000	93,900	0.99	1.01	0.01
12639	2015, Q 3		144/P 26/ 19/142 /	19 BLUFFS DR	0219	1021	1,119	31	5	7/27/2015	121,800	120,500	0.99	1.01	0.01
105623	2015, Q 3		123/A 1/ 15/ /	38 VICTORIAN LN	0266	1021	1,574	3	0	7/28/2015	249,900	247,300	0.99	1.01	0.01
105397	2015, Q 3		122/C 1/ 5/ /	35 MISTY OAK DR	0261	1021	2,735	10	6	7/23/2015	350,000	346,900	0.99	1.01	0.01
13385	2015, Q 3		1442/P 27/ 4/8 /	3 BENTWOOD ST	0220	1021	1,406	29	20	7/31/2015	137,000	136,000	0.99	1.01	0.01
105253	2015, Q 3		393/Z 113/ 33/3 /	21 CAMELIA AV U-3	0258	1021	2,033	10	6	9/15/2015	219,000	217,800	0.99	1.01	0.01
2102	2015, Q 3		33/ 6/ 8/ /	27 FAYETTE ST U-1	0253	1021	1,345	96	32	9/14/2015	93,500	93,000	0.99	1.01	0.01
11098	2015, Q 3		118/F 2/ 38/ /	6 SUSAN LN	0238	1021	1,763	29	20	9/22/2015	163,000	162,500	1.00	1.00	0.00
12676	2015, Q 3		144/P 26/ 6/42 /	1 WHITEWATER DR	0219	1021	1,091	30	12	9/30/2015	110,400	110,100	1.00	1.00	0.00
3796	2015, Q 3		54/ 1/ 15/ /	1 BEACON ST	0267	1021	830	30	12	9/1/2015	115,500	115,200	1.00	1.00	0.00
4250	2015, Q 3		61/ 2/ 88/ /	15 WYMAN ST U-33	0203	1021	1,026	33	6	7/31/2015	105,000	104,800	1.00	1.00	0.00
12729	2015, Q 3		144/P 26/ 1/6 /	11 CANOE DR	0219	1021	1,119	30	12	7/1/2015	110,000	109,900	1.00	1.00	0.00
8794	2015, Q 3		110/C 3/ 133/ /	58 BRANCH TPK L-02	0210	1021	2,179	29	11	8/4/2015	180,000	180,300	1.00	1.00	0.00
105254	2015, Q 3		393/Z 113/ 32/2 /	21 CAMELIA AV U-2	0258	1021	2,031	10	6	8/3/2015	219,000	219,400	1.00	1.00	0.00
9256	2015, Q 3		111/B 3/ 213/ /	84 BRANCH TPK U-134	0211	1021	1,633	19	10	7/31/2015	175,000	175,400	1.00	1.00	0.00
101900	2015, Q 3		301/Z 35/ A/1 /	45 BOG RD U-A1	0227	1021	1,147	13	7	7/31/2015	128,000	128,500	1.00	1.00	0.00
105549	2015, Q 3		202/Z 6/ 57/ /	4 NICKERSON DR	0264	1021	1,865	2	0	9/21/2015	229,900	230,800	1.00	1.00	0.00
5175	2015, Q 3		204/Z 39/ 2/50 /	120 FISHERVILLE U050	0204	1021	920	30	12	7/1/2015	97,000	97,400	1.00	1.00	0.00
12752	2015, Q 3		144/P 26/ 11/80 /	86 MODENA DR	0219	1021	1,229	30	7	9/28/2015	122,600	123,800	1.01	1.00	0.00
9265	2015, Q 3		111/B 3/ 192/ /	84 BRANCH TPK U-143	0211	1021	1,560	21	4	8/24/2015	179,900	182,000	1.01	0.99	0.01

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
8767	2015, Q 3		110/C 3/ 107/ /	58 BRANCH TPK U3-2	0210	1021	1,296	30	21	9/2/2015	95,000	96,600	1.02	0.98	0.02
5538	2015, Q 3		302/Z 98/ 13/2 /	20 PISCATAQUA RD	0206	1021	1,021	42	9	7/15/2015	136,000	138,400	1.02	0.98	0.02
105391	2015, Q 3		122/C 1/ 11/ /	47 MISTY OAK DR	0261	1021	2,644	10	6	9/8/2015	338,000	345,600	1.02	0.98	0.02
104729	2015, Q 3		312/Z 4/ 38/2 /	5 MERLOT CT U-2	0252	1021	1,644	10	6	9/30/2015	182,000	186,600	1.03	0.98	0.03
12804	2015, Q 3		144/P 26/ 7/46 /	8 MODENA DR	0219	1021	1,091	30	7	8/24/2015	110,000	113,500	1.03	0.97	0.03
7460	2015, Q 3		204/Z 99/ 7/78 /	37 ALICE DR U-078	0209	1021	824	29	20	9/2/2015	67,500	70,000	1.04	0.96	0.04
12672	2015, Q 3		144/P 26/ 23/999 /	28 BLUFFS DR	0219	1021	1,225	31	8	8/14/2015	116,600	121,600	1.04	0.96	0.04
102737	2015, Q 3		110/L 1/ 60/ /	40 MULBERRY ST U-1	0232	1021	1,572	12	7	8/10/2015	171,000	179,500	1.05	0.95	0.05
12697	2015, Q 3		144/P 26/ 7/44 /	4 MODENA DR	0219	1021	1,091	30	12	7/6/2015	102,000	107,400	1.05	0.95	0.05
4196	2015, Q 3		61/ 2/ 34/ /	15 WYMAN ST U-02	0203	1021	934	37	10	9/8/2015	90,000	96,500	1.07	0.93	0.07
5158	2015, Q 3		204/Z 39/ 2/34 /	120 FISHERVILLE U034	0204	1021	884	30	7	9/24/2015	95,000	103,400	1.09	0.92	0.09
7517	2015, Q 3		204/Z 99/ 12/135 /	37 ALICE DR U-135	0209	1021	986	29	20	9/4/2015	70,000	78,300	1.12	0.89	0.12
12711	2015, Q 3		144/P 26/ 5/31 /	23 WHITEWATER DR	0219	1021	1,091	30	12	7/8/2015	95,000	107,400	1.13	0.88	0.13
104786	2015, Q 4		312/Z 4/ 31/1 /	31 CABERNET DR U-1	0252	1021	1,660	11	6	12/2/2015	200,500	191,600	0.96	1.05	0.04
11477	2015, Q 4		122/C 1/ 3/ /	31 MISTY OAK DR	0261	1021	2,555	10	6	12/1/2015	342,000	328,100	0.96	1.04	0.04
7350	2015, Q 4		204/Z 34/ 2/13 /	129 FISHERVILLE #013	0208	1021	1,231	31	22	11/16/2015	116,000	112,500	0.97	1.03	0.03
7495	2015, Q 4		204/Z 99/ 10/113 /	37 ALICE DR U-113	0209	1021	782	29	20	12/18/2015	68,000	66,000	0.97	1.03	0.03
12674	2015, Q 4		144/P 26/ 1/8 /	15 CANOE DR	0219	1021	1,119	30	5	11/23/2015	123,900	120,400	0.97	1.03	0.03
5174	2015, Q 4		204/Z 39/ 2/49 /	120 FISHERVILLE U049	0204	1021	920	30	7	10/2/2015	107,000	104,000	0.97	1.03	0.03
12693	2015, Q 4		144/P 26/ 6/34 /	17 WHITEWATER DR	0219	1021	1,091	30	5	11/2/2015	120,000	116,800	0.97	1.03	0.03
11103	2015, Q 4		118/F 2/ 43/ /	10 JENNIFER DR	0238	1021	1,690	29	7	11/24/2015	186,900	182,000	0.97	1.03	0.03
5216	2015, Q 4		204/Z 39/ 2/31 /	120 FISHERVILLE U031	0204	1021	920	30	7	10/26/2015	97,000	94,600	0.98	1.03	0.02
12610	2015, Q 4		144/F 26/ 2/14 /	12 WHITEWATER DR	0219	1021	1,091	30	7	11/2/2015	120,000	117,500	0.98	1.02	0.02
5266	2015, Q 4		204/Z 39/ 3/110 /	120 FISHERVILLE U110	0204	1021	920	24	8	12/16/2015	95,000	93,500	0.98	1.02	0.02
102698	2015, Q 4		110/L 1/ 21/ /	65 MULBERRY ST U-1	0232	1021	1,507	12	7	10/6/2015	175,000	173,400	0.99	1.01	0.01
104990	2015, Q 4		43/ 10/ 15/ /	80A WARREN ST	0255	1021	1,358	116	32	10/29/2015	115,000	114,100	0.99	1.01	0.01
10273	2015, Q 4		114/K 1/ 47/ /	12 E SIDE DR B2 U-23	0214	1021	665	31	22	12/2/2015	41,000	40,700	0.99	1.01	0.01
5290	2015, Q 4		204/Z 39/ 3/134 /	120 FISHERVILLE U134	0204	1021	885	24	8	11/9/2015	97,500	96,800	0.99	1.01	0.01
105396	2015, Q 4		122/C 1/ 6/ /	37 MISTY OAK DR	0261	1021	2,691	9	6	10/16/2015	350,000	349,300	1.00	1.00	0.00
11110	2015, Q 4		118/F 2/ 50/ /	14 JENNIFER DR	0238	1021	1,685	29	7	10/1/2015	182,500	182,400	1.00	1.00	0.00

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
101360	2015, Q 4		291/Z 1/ 44/ /	32 SONGBIRD DR	0226	1021	2,301	14	8	10/28/2015	248,000	247,900	1.00	1.00	0.00
105566	2015, Q 4		202/Z 6/ 40/ /	17 NICKERSON DR	0264	1021	1,860	2	0	11/4/2015	230,100	230,300	1.00	1.00	0.00
10223	2015, Q 4		114/J 2/ 81/ /	169 PORTSMOUTH U-196	0213	1021	2,123	29	20	12/7/2015	200,000	200,600	1.00	1.00	0.00
9921	2015, Q 4		114/D 2/ 31/ /	19 BURNS AV U-04	0221	1021	1,283	13	3	12/22/2015	123,000	123,600	1.00	1.00	0.00
102686	2015, Q 4		110/L 1/ 9/ /	47 MULBERRY ST U-1	0232	1021	1,507	12	7	12/2/2015	174,000	176,000	1.01	0.99	0.01
7354	2015, Q 4		204/Z 34/ 8/49 /	129 FISHERVILLE #049	0208	1021	1,231	31	13	11/16/2015	120,000	121,800	1.01	0.99	0.01
13382	2015, Q 4		1442/P 27/ 1/5 /	19 MILLSTREAM LN	0220	1021	1,426	29	20	11/17/2015	135,000	137,200	1.02	0.98	0.02
12622	2015, Q 4		144/P 26/ 25/174 /	12 VINTON DR	0219	1021	1,230	31	8	12/10/2015	117,000	119,400	1.02	0.98	0.02
9154	2015, Q 4		111/B 3/ 48/ /	84 BRANCH TPK U-029	0211	1021	1,583	28	10	10/19/2015	170,000	174,100	1.02	0.98	0.02
12692	2015, Q 4		144/P 26/ 6/38 /	9 WHITEWATER DR	0219	1021	1,091	30	5	10/19/2015	114,900	117,700	1.02	0.98	0.02
7518	2015, Q 4		204/Z 99/ 12/136 /	37 ALICE DR U-136	0209	1021	986	29	5	12/14/2015	90,500	92,800	1.03	0.98	0.03
104710	2015, Q 4		312/Z 4/ 1/1 /	1 CABERNET DR U-1	0252	1021	1,708	11	6	11/2/2015	205,000	210,600	1.03	0.97	0.03
13416	2015, Q 4		144/P 66/ 1/39 /	29 MILLSTREAM LN	0220	1021	1,210	28	19	10/29/2015	101,000	104,400	1.03	0.97	0.03
12616	2015, Q 4		144/P 26/ 21/152 /	17 VINTON DR	0219	1021	1,091	31	8	12/23/2015	110,000	114,600	1.04	0.96	0.04
104743	2015, Q 4		312/Z 4/ 37/4 /	4 MERLOT CT U-4	0252	1021	1,660	9	6	11/13/2015	196,500	207,300	1.05	0.95	0.05
5548	2015, Q 4		302/Z 98/ 21/1 /	10 AMOSKEAG RD	0206	1021	1,513	42	17	10/28/2015	132,000	155,000	1.17	0.85	0.17
5164	2015, Q 4		204/Z 39/ 2/39 /	120 FISHERVILLE U039	0204	1021	723	30	7	12/17/2015	73,500	89,500	1.22	0.82	0.22
5254	2015, Q 4		204/Z 39/ 3/98 /	120 FISHERVILLE U098	0204	1021	884	24	4	12/3/2015	87,500	106,800	1.22	0.82	0.22
12724	2016, Q 1		144/P 26/ 8/59 /	34 MODENA DR	0219	1021	1,091	30	12	1/21/2016	112,000	107,900	0.96	1.04	0.05
10160	2016, Q 1		114/J 2/ 18/ /	169 PORTSMOUTH U-014	0213	1021	1,305	30	21	3/1/2016	142,900	140,600	0.98	1.02	0.03
12761	2016, Q 1		144/P 26/ 8/64 /	44 MODENA DR	0219	1021	1,127	30	7	3/1/2016	121,500	120,300	0.99	1.01	0.02
7367	2016, Q 1		204/Z 34/ 5/28 /	129 FISHERVILLE #028	0208	1021	1,203	31	22	1/12/2016	111,000	110,300	0.99	1.01	0.02
106021	2016, Q 1		90/ 1/ 21/ /	10 SAGAMORE CT	0269	1021	1,986	2	0	1/25/2016	284,900	283,800	1.00	1.00	0.01
105559	2016, Q 1		202/Z 6/ 47/ /	10 JONATHAN DR	0264	1021	1,941	3	0	2/8/2016	226,700	226,100	1.00	1.00	0.01
7498	2016, Q 1		204/Z 99/ 10/116 /	37 ALICE DR U-116	0209	1021	824	29	7	1/20/2016	84,000	83,900	1.00	1.00	0.01
10203	2016, Q 1		114/J 2/ 61/ /	169 PORTSMOUTH U-180	0213	1021	1,351	29	20	2/29/2016	145,000	145,400	1.00	1.00	0.01
12663	2016, Q 1		144/P 26/ 54/195 /	1 WHITTAKER CR	0219	1021	1,644	30	12	2/8/2016	152,000	153,200	1.01	0.99	0.00
12620	2016, Q 1		144/P 26/ 25/176 /	16 VINTON DR	0219	1021	1,202	31	13	2/9/2016	109,000	111,200	1.02	0.98	0.01
12529	2016, Q 1		144/P 26/ 27/209 /	2 GREAT FALLS DR	0219	1021	1,119	30	7	2/19/2016	115,000	117,900	1.03	0.98	0.02
104788	2016, Q 1		312/Z 4/ 29/3 /	29 CABERNET DR U-3	0252	1021	1,752	11	6	2/22/2016	185,000	190,900	1.03	0.97	0.02

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intnl ID	Sale Date Quarter	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
102695	2016, Q 1	110/L 1/ 18/ /	61 MULBERRY ST U-2	0232	1021	1,419	12	3	2/29/2016	171,000	176,700	1.03	0.97	0.02
9264	2016, Q 1	111/B 3/ 19/ /	84 BRANCH TPK U-142	0211	1021	1,560	21	12	1/20/2016	158,200	166,800	1.05	0.95	0.04
7462	2016, Q 1	204/Z 99/ 7/80 /	37 ALICE DR U-080	0209	1021	824	29	20	2/26/2016	67,500	72,100	1.07	0.94	0.06
12539	2016, Q 1	144/P 26/ 28/219 /	22 GREAT FALLS DR	0219	1021	1,091	30	7	1/13/2016	105,000	114,600	1.09	0.92	0.08
5206	2016, Q 1	204/Z 39/ 2/81 /	120 FISHERVILLE U081	0204	1021	703	30	7	1/15/2016	72,000	80,400	1.12	0.90	0.11
5245	2016, Q 1	204/Z 39/ 1/29 /	120 FISHERVILLE U029	0204	1021	1,000	30	7	3/1/2016	82,500	92,400	1.12	0.89	0.11

101337	2016, Q 2	291/Z 1/ 21/ /	57 PLYMOUTH DR	0226	1021	2,072	14	8	4/12/2016	242,000	202,400	0.84	1.20	0.14
5335	2016, Q 2	204/Z 39/ 4/179 /	120 FISHERVILLE U179	0204	1021	1,000	30	12	5/19/2016	90,000	79,500	0.88	1.13	0.10
12773	2016, Q 2	144/P 26/ 12/87 /	57 MODENA DR	0219	1021	1,037	30	12	4/14/2016	118,000	105,100	0.89	1.12	0.09
12770	2016, Q 2	144/P 26/ 11/82 /	82 MODENA DR	0219	1021	1,201	30	7	5/27/2016	133,000	119,400	0.90	1.11	0.08
5181	2016, Q 2	204/Z 39/ 2/56 /	120 FISHERVILLE U056	0204	1021	885	30	12	6/14/2016	102,900	93,500	0.91	1.10	0.07
9164	2016, Q 2	111/B 3/ 58/ /	84 BRANCH TPK U-039	0211	1021	1,428	28	19	6/27/2016	167,000	151,900	0.91	1.10	0.07
104816	2016, Q 2	312/Z 4/ 13/2 /	13 CABERNET DR U-2	0252	1021	1,653	9	6	6/27/2016	205,000	187,300	0.91	1.09	0.07
13424	2016, Q 2	144/P 66/ 2/47 /	45 MILLSTREAM LN	0220	1021	1,202	28	19	6/15/2016	108,000	101,100	0.94	1.07	0.04
104833	2016, Q 2	312/Z 4/ 3/1 /	3 CABERNET DR U-1	0252	1021	1,701	11	6	6/10/2016	203,500	191,100	0.94	1.06	0.04
12584	2016, Q 2	144/P 26/ 37/267 /	16 PAVILLION DR	0219	1021	1,227	30	7	4/18/2016	129,900	123,000	0.95	1.06	0.03
105247	2016, Q 2	393/Z 113/ 39/4 /	35 CALLAWAY DR U-4	0258	1021	2,039	2	0	4/7/2016	239,900	227,200	0.95	1.06	0.03
9133	2016, Q 2	111/B 3/ 27/ /	84 BRANCH TPK U-008	0211	1021	1,557	28	6	6/10/2016	189,000	179,700	0.95	1.05	0.03
5562	2016, Q 2	302/Z 98/ 8/1 /	25 AMOSKEAG RD	0206	1021	1,022	42	9	4/1/2016	133,500	127,500	0.96	1.05	0.02
8764	2016, Q 2	110/C 3/ 104/ /	58 BRANCH TPK U2-3	0210	1021	1,296	30	21	6/1/2016	101,100	96,600	0.96	1.05	0.02
101353	2016, Q 2	291/Z 1/ 37/ /	49 SONGBIRD DR	0226	1021	1,648	14	8	5/18/2016	217,500	208,600	0.96	1.04	0.02
102680	2016, Q 2	110/L 1/ 3/ /	33 MULBERRY ST U-3	0232	1021	1,419	12	7	5/25/2016	175,000	169,500	0.97	1.03	0.01
9913	2016, Q 2	114/D 2/ 23/ /	17 BURNS AV U-02	0221	1021	1,313	34	24	4/28/2016	108,000	105,000	0.97	1.03	0.01
12645	2016, Q 2	144/P 26/ 19/134 /	31 BLUFFS DR	0219	1021	1,119	31	13	5/10/2016	115,000	112,100	0.97	1.03	0.01
102720	2016, Q 2	110/L 1/ 43/ /	48 MULBERRY ST U-2	0232	1021	1,419	12	7	5/23/2016	169,500	165,300	0.98	1.03	0.01
5418	2016, Q 2	203/Z 40/ 7/25 /	25 METALAK DR	0205	1021	1,130	28	19	6/22/2016	120,000	117,400	0.98	1.02	0.00
8765	2016, Q 2	110/C 3/ 105/ /	58 BRANCH TPK U2-4	0210	1021	1,315	30	7	4/22/2016	125,000	122,300	0.98	1.02	0.00
12558	2016, Q 2	144/P 26/ 32/238 /	48 GREAT FALLS DR	0219	1021	1,091	30	5	6/21/2016	118,000	116,500	0.99	1.01	0.01
7433	2016, Q 2	204/Z 99/ 5/51 /	37 ALICE DR U-051	0209	1021	986	29	7	6/21/2016	92,000	90,900	0.99	1.01	0.01
2774	2016, Q 2	42/ 1/ 7/ /	103 SCHOOL ST U-4	0223	1021	1,341	136	18	6/13/2016	195,000	193,500	0.99	1.01	0.01

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intrnl ID	Sale Date Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
107503	2016, Q 2	49/ 1/ 10/ /	94 SCHOOL ST U-1	0274	1021	2,907	116	32	6/10/2016	330,000	328,000	0.99	1.01	0.01
7499	2016, Q 2	204/Z 99/ 10/117 /	37 ALICE DR U-117	0209	1021	986	29	11	4/29/2016	91,000	90,500	0.99	1.01	0.01
4272	2016, Q 2	61/ 4/ 1/ /	32 HIGHLAND ST U-A	0241	1021	1,483	28	19	6/6/2016	145,000	144,400	1.00	1.00	0.02
10417	2016, Q 2	115/ 6/ 2/ /	66 HEIGHTS RD	0216	1021	1,262	30	24	6/16/2016	100,100	99,700	1.00	1.00	0.02
105266	2016, Q 2	393/Z 113/ 203 /	9 CAMELIA AV U-3	0258	1021	2,039	10	6	6/10/2016	229,400	228,700	1.00	1.00	0.02
102704	2016, Q 2	110/L 11/ 27/ /	69 MULBERRY ST U-3	0232	1021	1,419	12	7	5/18/2016	170,000	169,500	1.00	1.00	0.02
12589	2016, Q 2	144/P 26/ 47/202 /	14 LOOK OUT CR	0219	1021	1,636	30	12	6/23/2016	154,500	154,300	1.00	1.00	0.02
7382	2016, Q 2	204/Z 99/ 1/1 /	37 ALICE DR U-001	0209	1021	824	30	12	5/25/2016	77,000	77,000	1.00	1.00	0.02
5566	2016, Q 2	302/Z 98/ 7/2 /	23 AMOSKEAG RD	0206	1021	1,452	42	31	5/27/2016	125,000	125,000	1.00	1.00	0.02
5194	2016, Q 2	204/Z 39/ 2/69 /	120 FISHERVILLE U069	0204	1021	921	30	7	4/29/2016	104,000	104,100	1.00	1.00	0.02
101322	2016, Q 2	291/Z 1/ 5/ /	20 PLYMOUTH DR	0226	1021	2,050	13	3	6/23/2016	265,000	265,500	1.00	1.00	0.02
10170	2016, Q 2	114/I 2/ 28/ /	169 PORTSMOUTH U-028	0213	1021	1,188	30	12	5/26/2016	131,500	131,800	1.00	1.00	0.02
9148	2016, Q 2	111/B 3/ 42/ /	84 BRANCH TPK U-023	0211	1021	1,557	28	19	4/8/2016	152,000	153,300	1.01	0.99	0.03
105625	2016, Q 2	123/A 1/ 13/ /	31 VICTORIAN LN	0266	1021	1,735	3	0	5/23/2016	235,000	238,500	1.01	0.99	0.03
7331	2016, Q 2	204/Z 34/ 3/21 /	129 FISHERVILLE #021	0208	1021	1,231	31	13	5/16/2016	121,000	124,300	1.03	0.97	0.05
104794	2016, Q 2	312/Z 4/ 27/1 /	27 CABERNET DR U-1	0252	1021	1,660	11	6	5/31/2016	180,000	187,800	1.04	0.96	0.06
12669	2016, Q 3	144/P 26/ 20/146 /	7 BLUFFS DR	0219	1021	1,091	31	13	7/1/2016	112,000	108,000	0.96	1.04	0.02
10498	2016, Q 3	116/ 3/ 45/ /	128 LOUDON RD U-37F	0217	1021	929	47	21	7/1/2016	65,000	64,600	0.99	1.01	0.01

Summary by Sale Date
CONCORD, NH

10/25/2016

Sale Date Quarter	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2015, Q 2	15	37,127	37,627	1.05	27,500	30,300	0.99	0.13	15.76%	1.01
2015, Q 3	17	36,382	34,624	1.00	26,500	30,400	0.96	0.06	12.01%	0.95
2015, Q 4	17	54,488	54,224	1.02	45,000	44,700	1.01	0.04	9.49%	1.00
2016, Q 1	5	111,837	107,100	0.92	111,100	113,500	0.97	0.05	10.10%	0.96
2016, Q 2	11	42,036	40,618	1.01	37,900	36,100	0.95	0.05	11.48%	0.97
		48,050	47,032	1.01	38,000	38,100	0.99	0.06	12.20%	0.98

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Diep
8456	2015, Q 2		110/ 2/A 263/ /	3 PINEWOOD TR	0311	1031	824	47	35	6/30/2015	45,000	30,300	0.67	1.49	0.32
8297	2015, Q 2		110/ 2/A 108/ /	16 FAIRFIELD DR	0311	1031	1,035	43	51	5/20/2015	27,500	22,900	0.83	1.20	0.16
7618	2015, Q 2		204/Z 36/ 68/ /	5 DAWN DR	0307	1031	1,139	12	11	5/4/2015	53,000	48,700	0.92	1.09	0.07
8227	2015, Q 2		110/ 2/A 38/ /	26 CENTERWOOD DR	0311	1031	1,038	46	39	6/24/2015	58,000	53,900	0.93	1.08	0.06
7547	2015, Q 2		204/Z 36/ 58/ /	16 ALICE DR	0307	1031	927	5	4	6/30/2015	50,000	47,700	0.95	1.05	0.04
8207	2015, Q 2		110/ 2/A 18/ /	4 CENTERWOOD DR	0311	1031	1,383	12	11	6/10/2015	119,900	116,100	0.97	1.03	0.02
3235	2015, Q 2		59/Z 15/ 32/ /	13 STEVENS DR	0308	1031	819	42	37	6/26/2015	16,000	15,600	0.97	1.03	0.02
7114	2015, Q 2		301/Z 27/ 52/ /	40 N EMPEROR DR	0306	1031	902	39	47	4/1/2015	15,000	14,800	0.99	1.01	0.00
7261	2015, Q 2		304/Z 2/ 92/ /	35 SKYLINE DR	0309	1031	789	27	22	6/1/2015	23,000	24,100	1.05	0.95	0.06
278	2015, Q 2		5/ 2/A 38/ /	4 LONGMEADOW DR	0310	103U	983	29	7	6/26/2015	19,500	21,800	1.12	0.89	0.13
7057	2015, Q 2		301/Z 27/ 24/ /	18 DUKE LN	0306	1031	1,279	43	51	4/27/2015	16,000	18,500	1.16	0.86	0.17
7156	2015, Q 2		301/Z 27/ 97B/ /	6 S EMPEROR DR	0306	1031	1,150	17	16	5/22/2015	33,000	38,200	1.16	0.86	0.17
8329	2015, Q 2		110/ 2/A 140/ /	57 FAIRFIELD DR	0311	1031	1,077	42	37	5/1/2015	27,000	32,900	1.22	0.82	0.23
8300	2015, Q 2		110/ 2/A 111/ /	19 FAIRFIELD DR	0311	1031	937	43	38	6/4/2015	20,000	27,100	1.35	0.74	0.36
8457	2015, Q 2		110/ 2/A 264/ /	4 PINEWOOD TR	0311	1031	977	18	17	5/1/2015	34,000	51,800	1.52	0.66	0.53
8326	2015, Q 3		110/ 2/A 137/ /	54 FAIRFIELD DR	0311	1031	1,139	42	31	9/30/2015	80,000	54,700	0.68	1.46	0.28
8407	2015, Q 3		110/ 2/A 214/ /	37 HIGHRIDGE TR	0311	1031	690	46	39	7/23/2015	44,500	34,000	0.76	1.31	0.20
260	2015, Q 3		5/ 2/A 20/ /	35 HAZEL DR	0310	103U	846	26	17	9/22/2015	19,500	17,600	0.90	1.11	0.06
7155	2015, Q 3		301/Z 27/ 114/ /	5 S EMPEROR DR	0306	1031	1,003	34	29	9/28/2015	26,000	23,500	0.90	1.11	0.06
8432	2015, Q 3		110/ 2/A 239/ /	14 KOZY TR	0311	1031	862	47	40	9/29/2015	48,500	45,000	0.93	1.08	0.03
8478	2015, Q 3		110/ 2/A 285/ /	26 PINEWOOD TR	0311	1031	834	40	48	9/1/2015	25,000	23,300	0.93	1.07	0.03
7596	2015, Q 3		204/Z 36/ 100/ /	3 CREMIN ST	0307	1031	956	6	5	8/27/2015	47,000	44,700	0.95	1.05	0.01
7585	2015, Q 3		204/Z 36/ 7/ /	13 CHERYL DR	0307	1031	934	8	7	9/18/2015	50,000	47,600	0.95	1.05	0.01
7129	2015, Q 3		301/Z 27/ 131/ /	13 REX DR	0306	1031	982	35	30	8/24/2015	21,000	20,100	0.96	1.04	0.00
7603	2015, Q 3		204/Z 36/ 106/ /	10 CREMIN ST	0307	1031	1,277	21	16	8/13/2015	65,500	63,000	0.96	1.04	0.00
8444	2015, Q 3		110/ 2/A 251/ /	14 LANTERN LN	0311	1031	1,078	45	40	8/6/2015	35,500	34,400	0.97	1.03	0.01
8499	2015, Q 3		110/ 2/A 306/ /	10 RIVERVIEW LN	0311	1031	773	48	56	9/29/2015	16,500	16,500	1.00	1.00	0.04
8260	2015, Q 3		110/ 2/A 71/ /	10 CRESTWOOD DR	0311	1031	885	52	47	7/17/2015	26,500	26,900	1.02	0.99	0.06
8342	2015, Q 3		110/ 2/A 153/ /	72 FAIRFIELD DR	0311	1031	1,330	39	32	9/14/2015	62,000	73,500	1.19	0.84	0.23
7625	2015, Q 3		204/Z 36/ 21/ /	12 DAWN DR	0307	1031	934	31	26	9/8/2015	25,000	30,400	1.22	0.82	0.26

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	EFF Area	Age	EFF Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
7136	2015, Q 3		301/Z 27/ 28/ /	20 REX DR	0306	1031	1,045	40	35	8/31/2015	16,000	19,700	1.23	0.81	0.27
298	2015, Q 3		5/ 2/A 58/ /	24 LONGMEADOW DR	0310	103U	749	50	24	8/3/2015	10,000	13,700	1.37	0.73	0.41
281	2015, Q 4		5/ 2/A 41/ /	7 LONGMEADOW DR	0310	103U	963	11	3	10/7/2015	40,000	27,200	0.68	1.47	0.33
279	2015, Q 4		5/ 2/A 39/ /	51 LONGMEADOW DR	0310	103U	601	45	19	12/22/2015	16,000	13,600	0.85	1.18	0.16
8433	2015, Q 4		110/ 2/A 240/ /	15 KOZY TR	0311	1031	1,306	1	0	10/1/2015	144,301	129,400	0.90	1.12	0.11
7565	2015, Q 4		204/Z 36/ 63/ /	3 BETH DR	0307	1031	990	0	0	12/1/2015	55,800	52,200	0.94	1.07	0.07
7118	2015, Q 4		301/Z 27/ 1/ /	2 REX DR	0306	1031	1,311	14	13	12/2/2015	60,000	58,300	0.97	1.03	0.04
8120	2015, Q 4		109/ 2/B 14/ /	192 MANCHESTER L014	0303	1031	845	46	68	12/15/2015	8,000	7,900	0.99	1.01	0.02
8423	2015, Q 4		110/ 2/A 230/ /	16 JUNIPER LN	0311	1031	1,177	40	35	11/3/2015	45,000	44,700	0.99	1.01	0.02
8834	2015, Q 4		110/D 1/A 13/ /	69 MANCHESTER #13	0301	1031	958	12	11	10/20/2015	47,000	47,000	1.00	1.00	0.01
8386	2015, Q 4		110/ 2/A 193/ /	16 HIGHRIDGE TR	0311	1031	1,114	20	19	11/3/2015	55,000	55,500	1.01	0.99	0.00
7541	2015, Q 4		204/Z 36/ 55/ /	10 ALICE DR	0307	1031	1,108	30	23	11/3/2015	47,500	48,800	1.03	0.97	0.02
8217	2015, Q 4		110/ 2/A 28/ /	16 CENTERWOOD DR	0311	1031	1,450	8	7	11/20/2015	135,000	139,600	1.03	0.97	0.02
8351	2015, Q 4		110/ 2/A 162/ /	7 GREENWICH TR	0311	1031	1,669	1	0	10/30/2015	149,990	155,200	1.03	0.97	0.02
7544	2015, Q 4		204/Z 36/ 76/ /	13 ALICE DR	0307	1031	1,283	32	27	10/1/2015	37,000	38,900	1.05	0.95	0.04
3260	2015, Q 4		59/Z 15/ 20/ /	36B STEVENS DR	0308	1031	676	46	54	11/12/2015	6,200	6,800	1.10	0.91	0.09
7635	2015, Q 4		204/Z 36/ 36/ /	3 LEANNE DR	0307	1031	1,162	30	38	11/24/2015	38,000	42,200	1.11	0.90	0.10
247	2015, Q 4		5/ 2/A 7/ /	22 HAZEL DR	0310	103U	775	43	17	12/17/2015	13,000	16,400	1.26	0.79	0.25
7562	2015, Q 4		204/Z 36/ 84/ /	36 ALICE DR	0307	1031	904	33	28	10/23/2015	28,500	38,100	1.34	0.75	0.33
7036	2016, Q 1		301/Z 27/ 82/ /	9 CHANCELLOR DR	0306	1031	851	1	0	3/18/2016	56,000	34,200	0.61	1.64	0.36
8230	2016, Q 1		110/ 2/A 41/ /	29 CENTERWOOD DR	0311	1031	1,788	1	0	2/3/2016	190,786	182,400	0.96	1.05	0.01
7618	2016, Q 1		204/Z 36/ 68/ /	5 DAWN DR	0307	1031	1,139	12	11	3/7/2016	50,300	48,700	0.97	1.03	0.00
8390	2016, Q 1		110/ 2/A 197/ /	20 HIGHRIDGE TR	0311	1031	1,152	2	1	1/29/2016	111,100	113,500	1.02	0.98	0.05
8486	2016, Q 1		110/ 2/A 293/ /	34 PINEWOOD TR	0311	1031	1,601	7	2	3/31/2016	151,000	156,700	1.04	0.96	0.07
8334	2016, Q 2		110/ 2/A 145/ /	63 FAIRFIELD DR	0311	1031	1,251	37	32	6/7/2016	61,900	52,700	0.85	1.17	0.10
8451	2016, Q 2		110/ 2/A 258/ /	3 OVERLOOK TR	0311	1031	984	36	31	5/2/2016	48,000	41,700	0.87	1.15	0.08
7037	2016, Q 2		301/Z 27/ 81/ /	11 CHANCELLOR DR	0306	1031	901	41	36	5/10/2016	18,500	16,600	0.90	1.11	0.05
8307	2016, Q 2		110/ 2/A 118/ /	26 FAIRFIELD DR	0311	1031	1,288	42	37	5/25/2016	76,000	69,300	0.91	1.10	0.04
5016	2016, Q 2		301/Z 8/ 16/ /	107 FISHERVILLE L016	0305	1031	1,205	1	0	4/11/2016	71,000	67,400	0.95	1.05	0.00

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intrnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrhd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
7217	2016, Q 2		304/Z 2/ 28/ /	43 BOANZA DR	0309	1031	1,014	19	14	5/12/2016	37,900	36,100	0.95	1.05	0.00
249	2016, Q 2		5/ 2/A 9/ /	24 HAZEL DR	0310	103U	1,174	45	19	4/4/2016	22,000	21,700	0.99	1.01	0.04
3192	2016, Q 2		59/Z 15/ 39/ /	2 MCKEE DR	0308	1031	810	11	6	6/15/2016	25,000	25,000	1.00	1.00	0.05
5035	2016, Q 2		301/Z 8/ 35/ /	107 FISHERVILLE L035	0305	1031	957	33	28	4/11/2016	30,000	30,000	1.00	1.00	0.05
8347	2016, Q 2		110/ 2/A 158/ /	82 FAIRFIELD DR	0311	1031	1,303	39	34	6/14/2016	61,600	69,900	1.13	0.88	0.18
7033	2016, Q 2		301/Z 27/ 104/ /	3 CHANCELLOR DR	0306	1031	859	37	45	6/17/2016	10,500	16,400	1.56	0.64	0.61

Summary by Sale Date
CONCORD, NH

10/25/2016

Sale Date Quarter	Count	Mean Sale Price	Mean Appraised	Mean A/S Ratio	Median SalePrice	Median Appraised	Median A/S Ratio	Median Abs Disp	COD	Weighted Average
2015, Q 2	11	234,836	235,564	1.01	218,500	233,400	1.03	0.05	5.91%	1.00
2015, Q 3	17	244,447	235,818	0.97	233,000	221,700	0.97	0.04	7.28%	0.96
2015, Q 4	7	251,114	226,100	0.91	237,600	214,300	0.91	0.09	9.58%	0.90
2016, Q 1	6	230,833	233,933	1.03	252,500	247,900	1.01	0.03	5.28%	1.01
2016, Q 2	15	213,127	215,293	1.01	200,000	201,600	1.04	0.04	5.19%	1.01
2016, Q 3	1	250,000	203,500	0.81	250,000	203,500	0.81	0.00	0.00%	0.81
		233,833	228,409	0.99	227,400	217,400	1.00	0.05	7.42%	0.98

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbh	Use Code	EF Area	Age	EF Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
1400	2015, Q 2		23/ 4/ 1/ /	1-3 DUNKLEE ST	0115	1040	2,538	80	27	4/24/2015	265,000	234,300	0.88	1.13	0.15
3356	2015, Q 2		47/ 6/ 5/ /	9 UNION ST	0106	1040	2,842	136	27	5/15/2015	205,000	182,800	0.89	1.12	0.14
4140	2015, Q 2		60/ 7/ 16/ /	19 ALBIN ST	0106	1040	2,478	106	19	4/3/2015	218,000	203,900	0.94	1.07	0.09
4082	2015, Q 2		60/ 3/ 5/ /	26 FRANKLIN ST	0106	1040	4,289	171	19	6/30/2015	380,000	370,900	0.98	1.02	0.05
11191	2015, Q 2		120/ 1/ 14/ /	151 OAK HILL RD	0111	1040	4,774	226	19	6/30/2015	368,900	372,400	1.01	0.99	0.02
3913	2015, Q 2		55/ 1/ 3/ /	14 CHAPEL ST	0106	1040	2,163	116	37	4/30/2015	145,000	149,800	1.03	0.97	0.00
2013	2015, Q 2		33/ 1/ 7/ /	9 MONROE ST	0102	111R	3,291	131	27	4/1/2015	225,000	235,000	1.04	0.96	0.01
3858	2015, Q 2		54/ 5/ 7/ /	27 TREMONT ST	0106	1040	2,013	116	37	6/23/2015	122,000	129,500	1.06	0.94	0.03
12883	2015, Q 2		1431/P 9/ / /	20-24 LILAC ST	0110	105R	3,820	106	27	6/15/2015	218,500	233,400	1.07	0.94	0.04
5741	2015, Q 2		81/ 2/ 5/ /	32 EASTMAN ST	0112	105R	3,808	126	27	6/25/2015	270,000	295,100	1.09	0.91	0.06
2247	2015, Q 2		35/ 6/ 12/ /	27 S STATE ST	0102	1040	2,460	126	27	4/20/2015	165,800	184,100	1.11	0.90	0.08

6947	2015, Q 3		39/Z 1/ / /	72 HUTCHINS ST	0108	1040	2,658	256	27	7/27/2015	279,000	206,400	0.74	1.35	0.23
4443	2015, Q 3		583/Z 73/ / /	26 PENACOOK ST	0106	1040	2,411	102	27	7/28/2015	224,000	192,300	0.86	1.16	0.11
3866	2015, Q 3		54/ 6/ 3/ /	26 BEACON ST	0105	105R	3,812	131	13	9/1/2015	375,000	338,500	0.90	1.11	0.07
1146	2015, Q 3		19/ 7/ 3/ /	109-111 SOUTH ST	0101	1040	3,342	152	19	8/18/2015	296,000	270,800	0.91	1.09	0.06
3331	2015, Q 3		47/ 4/ 3/ /	82 RUMFORD ST	0106	1040	3,142	144	27	9/22/2015	235,000	218,500	0.93	1.08	0.04
3899	2015, Q 3		54/ 7/ 21/ /	25 FRANKLIN ST	0106	1040	2,781	156	27	9/17/2015	233,000	219,300	0.94	1.06	0.03
1340	2015, Q 3		23/ 1/ 8/ /	16 BADGER ST	0115	1040	2,523	116	19	7/20/2015	225,000	212,400	0.94	1.06	0.03
4043	2015, Q 3		60/ 1/ 12/ /	13-15 WALKER ST	0106	1040	2,807	146	27	8/21/2015	209,000	198,200	0.95	1.05	0.02
1628	2015, Q 3		29/ 1/ 7/ /	48 WEST ST	0102	1040	4,009	116	27	9/28/2015	264,900	256,500	0.97	1.03	0.00
1672	2015, Q 3		29/ 4/ 3/ /	25 GROVE ST	0102	1040	2,812	126	19	8/19/2015	250,000	242,600	0.97	1.03	0.00
12919	2015, Q 3		1424/P 36/ / /	75 HIGH ST	0110	1040	3,219	130	27	7/27/2015	232,000	230,100	0.99	1.01	0.02
1659	2015, Q 3		29/ 3/ 4/ /	36-38 DOWNING ST	0102	1040	3,499	141	27	8/10/2015	217,500	217,400	1.00	1.00	0.03
2691	2015, Q 3		41/ 1/ 9/ /	109-109.5 WARREN ST	0104	1040	3,064	126	27	7/1/2015	239,900	243,300	1.01	0.99	0.04
6572	2015, Q 3		97/ 3/ 6/ /	14-16 FISK RD	0103	1040	2,932	96	27	8/3/2015	232,400	252,500	1.09	0.92	0.12
1949	2015, Q 3		32/ 3/ 3/ /	44 SOUTH ST	0102	1040	3,209	106	27	7/30/2015	204,000	221,700	1.09	0.92	0.12
2952	2015, Q 3		44/ 3/ 18/ /	67-69 SCHOOL ST	0106	111R	4,045	136	27	8/31/2015	240,000	266,900	1.11	0.90	0.14
896	2015, Q 3		12/ 4/ 18/ /	23-25 HOLLY ST	0115	1040	3,300	96	37	9/30/2015	198,900	221,500	1.11	0.90	0.14

2866	2015, Q 4		43/ 7/ 9/ /	17 HANOVER ST	0106	111R	3,485	116	19	10/26/2015	345,000	263,100	0.76	1.31	0.15
------	-----------	--	-------------	---------------	------	------	-------	-----	----	------------	---------	---------	------	------	------

Parcel Detail by Sale Date
CONCORD, NH

10/25/2016

Intnl ID	Sale Date	Quarter	MBLU	Location	Land Nbrd	Use Code	Eff Area	Age	Eff Age	Sale Date	Sale Price	Appraised Value	A/S Ratio	S/A Ratio	Abs Disp
12117	2015, Q 4		0543/P 29///	31 MERRIMACK ST	0110	105R	2,988	136	27	12/1/2015	250,000	203,600	0.81	1.23	0.10
2484	2015, Q 4		39/ 1/ 9/ /	14-16 REDINGTON RD	0101	1040	2,454	71	27	12/22/2015	237,600	204,300	0.86	1.16	0.05
12305	2015, Q 4		1421/P 56///	38 HIGH ST	0110	1040	3,047	116	27	12/4/2015	224,900	204,700	0.91	1.10	0.00
2934	2015, Q 4		44/ 2/ 10/ /	56 N SPRING ST	0106	105R	3,264	136	19	10/27/2015	285,300	277,800	0.97	1.03	0.06
2050	2015, Q 4		33/ 3/ 2/ /	29 SOUTH ST	0102	105R	3,894	126	37	12/28/2015	215,000	214,300	1.00	1.00	0.09
12113	2015, Q 4		0534/P 49///	53-55 MERRIMACK ST	0110	105R	3,833	166	27	10/1/2015	200,000	214,900	1.07	0.93	0.16
4193	2016, Q 1		61/ 2/ 30/ /	119 RUMFORD ST	0105	1040	3,059	116	27	2/1/2016	250,000	232,500	0.93	1.08	0.08
2724	2016, Q 1		41/ 4/ 4/ /	7-9 HOLT ST	0104	1040	3,467	116	27	3/15/2016	264,000	263,300	1.00	1.00	0.01
2852	2016, Q 1		43/ 5/ 4/ /	81 SCHOOL ST	0104	1040	4,136	146	27	2/12/2016	361,000	360,100	1.00	1.00	0.01
3994	2016, Q 1		56/ 2/ 8/ /	2 HERBERT ST	0106	1040	1,438	116	27	3/21/2016	125,000	128,800	1.03	0.97	0.02
4644	2016, Q 1		491/Z 16///	370-372 N STATE ST	0107	111R	4,138	116	27	3/3/2016	255,000	267,200	1.05	0.95	0.04
3780	2016, Q 1		53/ 6/ 11/ /	61-63 FRANKLIN ST	0105	1040	2,537	116	46	3/24/2016	130,000	151,700	1.17	0.86	0.16
3921	2016, Q 2		55/ 1/ 11/ /	15 WASHINGTON ST	0106	1040	2,127	116	27	6/17/2016	205,900	168,700	0.82	1.22	0.22
4796	2016, Q 2		392/Z 71///	520 N STATE ST	0107	1040	2,882	116	27	4/21/2016	227,400	201,600	0.89	1.13	0.15
3686	2016, Q 2		53/ 2/ 3/ /	87 RUMFORD ST	0105	111R	4,192	116	27	5/31/2016	305,000	290,000	0.95	1.05	0.09
4577	2016, Q 2		58/Z 18///	256-258 N STATE ST	0106	1040	3,058	146	37	6/1/2016	200,000	196,200	0.98	1.02	0.06
1917	2016, Q 2		32/ 1/ 6/ /	36 THORNDIKE ST	0102	1040	2,378	126	37	5/9/2016	159,000	158,100	0.99	1.01	0.05
3891	2016, Q 2		54/ 7/ 13/ /	36-38 JACKSON ST	0106	1040	3,317	126	27	4/22/2016	204,700	203,700	1.00	1.00	0.04
3430	2016, Q 2		48/ 3/ 8/ /	80 CENTRE ST	0105	105R	3,715	156	27	6/17/2016	290,000	300,200	1.04	0.97	0.00
3941	2016, Q 2		55/ 3/ 2/ /	5-7 PEARL ST	0106	1040	3,054	116	27	4/22/2016	179,900	187,100	1.04	0.96	0.00
5857	2016, Q 2		83/ 2/ 2/ /	5-7 MILL ST	0112	1090	1,290	126	46	6/27/2016	168,000	175,200	1.04	0.96	0.00
3366	2016, Q 2		47/ 6/ 15/ /	52 CENTRE ST	0106	111R	3,048	116	27	4/22/2016	194,900	205,000	1.05	0.95	0.01
2423	2016, Q 2		37/ 3/ 11/ /	84 PLEASANT ST	0104	111R	4,864	116	27	5/6/2016	275,000	289,900	1.05	0.95	0.01
2883	2016, Q 2		43/ 8/ 7/ /	53 N SPRING ST	0106	105R	2,531	116	27	4/22/2016	190,500	201,600	1.06	0.94	0.02
12821	2016, Q 2		1413/P 51///	61 WASHINGTON ST	0110	1040	2,677	113	27	4/1/2016	190,000	201,900	1.06	0.94	0.02
1166	2016, Q 2		20/ 1/ 18/ /	114 SOUTH ST	0101	1040	3,336	156	27	5/23/2016	231,600	254,600	1.10	0.91	0.06
2425	2016, Q 2		37/ 3/ 13/ /	4 MERRIMACK ST	0104	105R	3,252	116	46	6/3/2016	175,000	195,600	1.12	0.89	0.08
3854	2016, Q 3		54/ 5/ 3/ /	22-24 JACKSON ST	0106	1040	2,620	36	15	7/1/2016	250,000	203,500	0.81	1.23	0.00

RATIOS BY YEAR, COMMERCIAL, INDUSTRIAL, APARTMENT
SALES 1/1/2012 TO 9/2/2016

USE	MAP	BLOCK	LOT	CUT	UNIT	LOCATION	OWNER	YR	STYLE	SALE DATE	SALE PRICE	Q	ASSESSED	RATIO	NOTES
111C	24	1	15			17-19 WEST ST	MUEHLEN PROPERTIES LLC	1900	APT 4-7 Unit MDL-94	7/2/2012	355,000	Q	332,800	0.94	
402O	111	G	1	79		27 INDUSTRIAL PARK DR U-12	LAKES REGION STEEL DESIGN LLC	2007	Indust Condo	12/28/12	110,000	Q	111,100	1.01	
402O	111	G	1	83		30 HENNIKER ST U-02	10-4 REALTY TRUST	2008	Indust Condo	01/25/12	139,000	Q	137,900	0.99	
402O	111	G	1	93		30 HENNIKER ST U-12	FAIELLA LLC	2008	Indust Condo	05/02/12	137,000	Q	132,100	0.96	
4000	111	G	1	8		162 PEMBROKE RD	RUMBLE REAL ESTATE LLC	1996	Research/Development	06/28/12	1,550,000	Q	1,520,300	0.98	
322O	40		5	2		146 PLEASANT ST	SCHAFER HSUEH-HUA	1890	Retail/Apt	04/16/12	250,000	Q	269,900	1.08	
332I	18		1	5		323 S MAIN ST	JEFKEL HOLDINGS LLC	1890	Service Shops	12/27/12	520,000	Q	514,200	0.99	
332S	28		4	16		89-95 S MAIN ST	HWH LLC	1955	Service Shops	09/05/12	400,000	Q	447,000	1.12	
332I	37		6	8		59 PLEASANT ST	59 PLEASANT STREET LLC	1958	Service Shops	03/23/12	250,000	Q	259,600	1.04	
391O	80		1	9		107 COMMERCIAL ST	DELTA DENTAL PLAN OF NH INC	0	Vac Land w/Accessory B	03/12/12	350,000	Q	335,400	0.96	DEM HOME/CONSERVATION ESMNTS AFTER SALE
4400	25	B	1	13		10 LANGDON AV	EVOLUTION REALTY LLC	2012	Vacant Land	03/05/12	240,000	Q	192,400	0.80	LAND ONLY SALE - BLDG ADDED AFTER SALE
4400	5		1	10		HALL ST	AMOSKEAG BEVERAGES LLC	0	Vacant Land	08/29/12	500,000	Q	486,500	0.97	BLDGS REMOVED AFTER PURCHASE
391O	18		1	6		321 S MAIN ST	JEFKEL HOLDINGS INC	0	Vacant Land	12/27/12	80,000	Q	81,100	1.01	Demo Bldg After Sale
390V	56	1	3			2 S COMMERCIAL ST	FRIENDLY KITCHEN	2012	Vacant Land	6/21/2012	250,000	Q	198,200	0.79	LAND ONLY SALE
													MEDIAN	0.98	
													MEAN	0.97	
402O	110		1	16		85 AIRPORT RD U-11	ANVAB INC	1993	Airport Hangar	11/01/13	50,000	Q	56,900	1.14	
402O	110		1	31		36 REGIONAL DR U-09	748C LLC	2006	Airport Hangar	02/01/13	90,600	Q	61,500	0.68	
340H	45		8	10		17 DEPOT ST U-4	RED & BLUE PROPERTIES LLC	1890	Condo Office	08/08/13	307,000	Q	298,000	0.97	
326O	114D		3	10		153-157 LOUDON RD	JS 155 LOUDON ROAD OWNER LLC E	2012	Drug Store & Fast Food F	10/10/13	7,366,000	Q	3,235,900	0.44	
342O	36		1	7		14 SOUTH ST	14 SOUTH STREET LLC	1880	Office Bldg	06/28/13	680,000	Q	699,900	1.03	
3400	59		1	3		244-246 N MAIN ST	CARRIGAIN COMMONS LLC	1880	Office Bldg	08/29/13	865,000	Q	853,800	0.99	
322C	10	D	1	40		87 CLINTON ST	BECKWITH PROPERTY ENTERPRISES	1937	Office/Apt	01/17/13	435,000	Q	418,300	0.96	
3400	55		2	1		3 ROLLINS ST	GAUDET LI ZHAO	1890	Office/Apt	01/29/13	165,000	Q	217,800	1.32	SENT 2 LTRS - NO RESPONSE 4 Inspection
3400	45		7	3		9-15 DEPOT ST	ASSOCIATED ENTERPRISES INC	1920	Retail/Off	02/19/13	520,000	Q	564,600	1.09	
322O	34		5	9		75 S MAIN ST	AMBA REALTY LLC	1986	Retail/Shop Center LO	05/03/13	1,270,000	Q	1,298,700	1.02	
391O	110	A	4	18		141 OLD TURNPIKE RD	BURR-MECUM REAL ESTATE HOLDING	2013	Vacant Land	07/31/13	160,000	Q	161,500	1.01	LAND ONLY SALE
													MEDIAN	1.01	
													MEAN	0.97	
402O	110		1	23		36 REGIONAL DR U-01	RUNDE FAMILY REVOCABLE TRUST	2006	Airport Hangar	04/01/14	36,000	Q	39,600	1.10	
402O	110		1	24		36 REGIONAL DR U-02	BRIGGS STEPHEN I	2006	Airport Hangar	05/01/14	36,000	Q	35,400	0.98	
402O	110		1	28		36 REGIONAL DR U-06	SPENCER ROBERT F TRUST	2006	Airport Hangar	05/01/14	36,000	Q	35,400	0.98	
402O	110		1	30		36 REGIONAL DR U-08	PAQUIN MICHAEL A & JANE A	2006	Airport Hangar	08/01/14	26,000	Q	35,400	1.36	
402O	110		1	32		36 REGIONAL DR U-10	ARNDT STEVEN R & KIMBERLY C	2006	Airport Hangar	05/01/14	36,000	Q	39,600	1.10	
402O	110		1	26		36 REGIONAL DR U-04	CLAUS TRACY	2006	Airport Hangar	11/03/14	34,000	Q	35,400	1.04	
112O	114D1		2	2		CHRISTIAN AV	CARD SAYS MOPPS LLC	1970	Apartments 300 Units	08/04/14	28,625,000	Q	22,800,000	0.80	COMBINED FOR 4/1/14
111J	37		5	1		6-8 S SPRING ST	PENDRAGON LLC	1890	Apartments 8 Units	03/21/14	545,000	Q	535,600	0.98	
330I	110	D	3	10		94 MANCHESTER ST	94 MANCHESTER ST LLC	1962	Auto Sales & Repair	12/18/14	1,800,000	Q	1,846,200	1.03	
340H	34		2	10		46 S MAIN ST U-4	AMOLYA PROPERTIES LLC	1925	Condo Office	03/21/14	287,500	Q	384,300	1.34	
342O	37		1	14		102 PLEASANT ST U-1	NATUROPATHIC FAMILY MEDICINE L	1890	Condo Office	06/06/14	165,000	Q	169,200	1.03	
3321	111	G	1	42		14 CHENELL DR	D & R GRANT REAL ESTATE HOLDINGS LLC	1996	Indoor Health & Fitness	07/07/14	584,000	Q	570,300	0.98	ZBZ Approval for Change of Use Prior to Sale
300C	27	1	2			4 GULF ST	CAPITAL HOTEL COMPANY V LLC	1998	Motels	11/13/14	8,075,000	Q	4,179,100	0.52	
3400	35		6	11		10 FAYETTE ST	L & S CARWASH ENTERPRISE LLC	1840	Office Bldg	02/14/14	239,000	Q	230,900	0.97	
3400	36		4	1		10 GREEN ST	MERRIMACK COUNTY	1880	Office Bldg	07/01/14	269,300	Q	265,600	0.99	
3400	60	2	2			125 N STATE ST	125 NSS LLC	1900	Office Bldg	11/06/14	845,000	Q	831,500	0.98	
3400	110	G	1	13		115A AIRPORT RD	115A AIRPORT ROAD LLC	1979	Office Bldg	04/01/14	601,600	Q	594,600	0.99	
3400	85	1	24			37 IRON WORKS RD	37 IRON WORKS ROAD LLC	1969	Professional Bldg	09/17/14	900,000	Q	722,600	0.80	
342O	46	A	1	17		1 INTERVALE RD	VCA REAL PROPERTY ACQUISTION CORP	2008	Professional Bldg	10/14/14	3,500,000	Q	3,264,900	0.93	
326O	117	A	2	15		148 LOUDON RD	STORE MASTER FUNDING LLC	1973	Restaurant	10/07/14	910,542	Q	790,400	0.87	
326O	116	B	5	17		121 LOUDON RD	LI YUAN LLC	1970	Restaurant & Retail	01/06/14	380,000	Q	449,200	1.18	
322O	35	3	8			97 STORRS ST	TWOKPH LLC	1964	Retail	10/01/14	550,000	Q	559,500	1.02	
390V	1412	P	64			MERRIMACK ST	LEMIRE SEAN P 2004 TRUST	0	Vacant Land	10/14/14	20,000	Q	19,200	0.96	
322O	201	P	1			197 FISHERVILLE RD	DG STRATEGIC II LLC	2014	Vacant Land*	06/20/14	275,000	Q	271,500	0.99	*Demo Res Bldg After Sale; Vacant Land Sale
322O	110	J	1	7		102 OLD TURNPIKE RD	FRONT FOUR HOLDINGS LLC	1958	Warehouse/Office	05/14/14	2,075,000	Q	2,055,800	0.99	
402O	121	1	16			34 LOCKE RD	MCCUDA LLC	2009	Warehouse/Office	12/31/14	1,840,000	Q	1,751,600	0.95	
401O	111	G	1	40		10 CHENELL DR	CHENEX LLC	1994	Warehouse/Office	08/21/14	1,050,000	Q	1,037,600	0.99	
													MEDIAN	0.99	
													MEAN	0.99	

RATIOS BY YEAR, COMMERCIAL, INDUSTRIAL, APARTMENT
SALES 1/1/2012 TO 9/2/2016

121C	32	3	1		38 SOUTH ST	CONCORD SOUTH STREET REALTY LLC	1930	Apartment	12/17/15	232,500	Q	245,300	1.06	
3700	65	3	2		152-156 N STATE ST	WINDY CITY PROPERTIES LLC	1940	Bowling & Fast Food	10/08/15	1,300,000	Q	1,363,000	1.05	
340H	34		2	11	46 S MAIN ST U-3	BLODGETT STACEY L & COFFEE ALICIA C	1925	Condo Office	12/07/15	135,100	Q	133,600	0.99	
340H	116	B	5	37	105 LOUDON RD U-2	VANISS OF NEW HAMPSHIRE LLC	1970	Condo Office	05/08/15	900,000	Q	921,800	1.02	
340H	34		4	15	6D HILLS AVE	RICHMOND SULLIVAN LLC	1920	Condo Office	10/23/15	190,000	Q	188,200	0.99	
4000	110	G	2	5	106 AIRPORT RD	DAVAL REALTY ASSOCIATES LP	1978	Light Indust*	06/26/15	1,130,000	Q	1,055,100	0.93	*Use Change to Warehouse After Purchase
4022	40	Z	7		48 LOCKE RD	LOCKE ROAD GROUP LLC	1991	Light Indust	10/14/15	340,000	Q	517,000	1.52	
386I	304	Z	2		51 FISHERVILLE RD	FREEDOM VILLAGE COOPERATIVE INC	1996	Mobile Home Park	12/30/15	4,250,000	Q	2,722,000	0.64	
502C	57	1	8		70 COMMERCIAL ST	HORSESHOE COMMERCIAL LLC	2000	Office Bldg	09/04/15	6,650,000	Q	6,543,600	0.98	
502C	56	A	1	9	80 COMMERCIAL ST	HORSESHOE COMMERCIAL LLC	2000	Office Bldg	09/04/15	4,850,000	Q	4,620,300	0.95	
502C	58	2	3	T	45 CONSTITUTION AV	45 CONSTITUTION LLC	2009	Office Bldg	06/29/15	3,400,000	Q	3,401,600	1.00	
3400	46	1	6		16 CENTRE ST	NEW HAMPSHIRE LODGING & RESTAURAN	1845	Office Bldg	05/29/15	450,000	Q	426,500	0.95	
3400	79		4	7	20 FOUNDARY ST	ALTRA HOLDINGS LLC	2004	Office Bldg	11/05/15	3,250,000	Q	3,168,100	0.97	
3400	114	D	3	14	139 LOUDON RD	GSG REALTY CONCORD LLC	1975	Office Bldg	10/30/15	1,200,000	Q	1,345,900	1.12	
0310	1412	P	63		5 MERRIMACK ST	BLAKE BRIAN J & ANNETTE A	1900	Office/Apt	08/12/15	205,000	Q	214,400	1.05	
0310	37	4	11		66 PLEASANT ST	66 PLEASANT ST LLC	1920	Office/Apt	02/27/15	330,000	Q	347,500	1.05	
0310	24	2	1		248-250 S MAIN ST	LULU HOLDINGS LLC	1930	Office/Apt	02/02/15	404,600	Q	407,300	1.01	
4000	40	Z	12		28 LOCKE RD	LOCKE ROAD GROUP LLC	1980	Pre-Eng Mfg	10/14/15	1,060,000	Q	946,400	0.89	
3220	34	4	1		35 S MAIN ST	CONSTANT ALEXANDER J	1954	Retail/Apt	08/07/15	500,000	Q	482,300	0.96	
3220	71	B	2	6	394 N STATE ST	TUCKER HILL HOLDINGS LLC	1935	Retail/Market	12/21/15	173,000	Q	182,200	1.05	
332I	114	A	1	11	193 LOUDON RD	HWH LLC	1987	Service Shops	03/12/15	382,000	Q	421,500	1.10	
338I	111		2	6	236 SHEEP DAVIS RD	GRANITE STATE BAPTIST CHURCH	1982	Service Shops	12/3/2015	326,000	Q	319,200	0.98	
4010	303	Z		66	33 FISHERVILLE RD	BODAH MANAGEMENT LLC	1975	Service Shops	11/03/15	550,000	Q	559,400	1.02	
390V	143	P		30	97 VILLAGE ST	PENACOOK COMMUNITY CENTER INC	0	Vacant Land	8/28/2015	240,000	Q	247,200	1.03	
390V	204	P		73	189 FISHERVILLE RD	O'REILLY AUTO ENTERPRISES LLC	0	Vacant Land	4/9/2015	337,500	Q	374,700	1.11	
390V	111	G	1	66	48-52 CHENELL DR	48-52 CHENELL DR REVOCABLE TRUST	0	Vacant Land	2/13/2015	142,500	Q	154,100	1.08	
322B	110	A	4	6	135 OLD TURNPIKE RD	GSG REALTY CONCORD LLC	1940	Vacant Land*	09/30/15	290,000	Q	211,300	0.73	*Res Bldg/Comm Land, Change of Use to Comm
3910	143	P	29		95 VILLAGE ST	PENACOOK COMMUNITY CENTER INC	0	Vacant Land	08/28/15	160,000	Q	152,600	0.95	

MEDIAN

1.00

MEAN

1.01

3400	23		6	24	30 PILLSBURY RD UNIT 7	CONCORD REGIONAL VISITING NURSE ASS	2009	Condo Office	04/01/16	2,932,700	Q	2,702,100	0.92	
3250	26		1	8	201 S MAIN ST	201 S REALTY TRUST/PAVAN PATEL TRUST	1950	Convience Store/No Gas	05/24/16	550,000	Q	544,700	0.99	
3400	110	A	2	2	76 AIRPORT RD	KAPOS GEORGE	1939	Office Bldg	01/29/16	135,000	Q	131,900	0.98	
338I	111H	4	8		257 SHEEP DAVIS RD	RYFF 1LLC	2002	Auto Sales & Repair	05/13/16	1,375,000	Q	1,398,300	1.02	
340H	111	G	1	41	12A CHENELL DR	SCOTT ENTERPRISE LLC	2010	Indust Condo	03/01/16	350,000	Q	350,600	1.00	
3400	110	I	2	9	6 GARVINS FALLS RD	INSURANCE AGENTS'SERVICES INC	1985	Office Bldg	08/01/16	625,000	Q	662,300	1.06	
3420	192	P		92	27 VILLAGE ST	TROY REAL ESTATE HOLDINGS LLC	1910	Professional Bldg	04/21/16	375,000	Q	371,700	0.99	
3225	54		7	25	123 N STATE ST	SMITH JAMES A 2013 TRUST	1910	Retail/Apt	09/02/16	230,000	Q	244,600	1.06	
3230	641Z		43+	43.1	15-55 & 73 FORT EDDY RD	CITY PLAZA CONCORD LLC	1994	Retail & Grocery Store	06/06/15	20,705,300	Q	16,785,500	0.81	
3230	59Z		17		89-93 FORT EDDY RD	89 FORT EDDY ROAD LLC	1963	Retail	05/13/16	2,000,000	Q	2,397,900	1.20	
4400	6	P	12	1	6 WHITNEY RD	6 WHITNEY ROAD LLC	0	Vacant Land	6/30/2016	177,000	Q	132,500	0.75	3.96 acres of 4.49 ac track is in current use

MEDIAN

0.99

MEAN

0.98

ALL YEARS

MEDIAN

0.99

ALL YEARS

MEAN

0.99

Non-Residential Properties

The most useful and direct basis for extracting the rate of market change, whether up, down, or neutral, is to identify property that has sold twice with few changes in the property between the two sale dates. In such situations, the rate is calculated by comparing the change in sale price between the two sales. The reliability of this extracted rate of change is greatly improved when a number of such sales are available. There were two re-sales of non-residential property during the January 2012 – October 2015 timeframe that possibly could be used to extract the rate of market change.

The first sale is a small (3,920 square foot) lot located on Merrimack Street in Penacook. The property sold on June 30, 2014 for \$20,000 and resold on October 14, 2014 for \$20,000. These sales indicate no change in the market and are so close in time that no real conclusion can be drawn. The second sale is the 300 unit apartment complex located on Christian Avenue in the Heights area currently known as Royal Concord Gardens. This property sold on November 30, 2012. At the time of this sale there were two distinct apartment complexes each with 150 units. The complexes were Concord Gardens and Royal Gardens. The sale price for the Concord Gardens parcel was \$11,600,000 and the sale price for the Royal Gardens parcel was \$11,200,000. Subsequent to this purchase the two parcels/complexes were merged into one now known as the Royal Concord Gardens. Flooring replacement and some painting was performed in a small number of units after the 2012 sale. On August 4, 2014 the merged parcels/complex resold for \$28,000,000. The property was not exposed to the open market. The increase in value between the 2012 and 2014 sales is \$5,400,000 or 23.89%. Since this is one sale and the sales to ratio study of the other properties does not indicate this magnitude of increase in value it will not be used to extract a change in the market.

A review of the sales used when broken down by year indicated that in 2012 there were 14 sales with an average/mean assessment to sale ratio of 97% and a median ratio of 98%. In 2013 there were 11 sales with an average/mean ratio of 97% and a median ratio of 101%. In 2014 there were 27 sales with an average/mean ratio of 99% and a median ratio of 99%. In 2015 there were 28 sales with an average/mean ratio of 101% and a median ratio of 100%. In 2016 there

were 11 sales with an average/mean ratio of 98% and a median ratio of 99%. All 91 sales from 2012 through 2016 indicated an average/mean ratio of 99% and a median ratio of 99%. The types of property sold were extremely diverse and their locations were spread over the entire city. Given the limited number of same property sales with a subsequent re-sale, and the diverse nature of the properties involved, any reliable measure of an appreciation/depreciation rate using this data could not be developed.

The NH DRA equalized summaries for 2012, 2013, 2014, and 2015 were also reviewed to determine if they were consistent with the average/mean sale to assessment ratio used in the analysis. Because the DRA's report uses sales that occur six months before and six months after April 1 of each year the reports are not an apples to apples comparison with the City's sales reports, but reviewed to see if the results are consistent with the findings in the report by year. The 2012 DRA ratio study showed median and mean ratios for 9 improved commercial property sales at 103.01% and 106.73% respectively. This is not consistent with the 2012 calendar sales shown above which indicated median and average/mean ratios of 97% and 98%. The 2013 DRA report indicates median and average/mean ratios for 14 sales of 101.33% and 105.9%. The 2013 calendar sales indicated median and average/mean ratios of 101% and 97% respectively. While the median ratios are the same for 2013 at 101% the average/mean ratios are not. The 2014 DRA report indicates median and average/mean ratios for 23 sales of 104.7% and 108.7%. The 2014 calendar sales indicated median and average/mean ratios of 99% and 103%. Again in 2014 the median ratios are close 104.7% and 103% the average mean ratios are not. The 2015 DRA report indicates median and average/mean ratios of 99% and 99%. These ratios are close to the City's ratios of 100% and 101%. Copies of the 2012, 2013, 2014 and 2015 DRA ratio reports are shown on the next page.

Because there is not a clear and consistent up or down trend between 2012 and 2016 sales no adjustment has been made for time on the non-residential properties.



2012 Ratio Study Summary Report

2/22/2013 3:43:50 PM

Town Name: Concord, Merrimack County

Date Range: 10-01-2011 through 09-30-2012

1 of 2

NH Dept of Revenue Administration. Ratios were created using stipulated year assessments.

Strata	Description	Mean Ratio	Median Ratio	WM Low CI	WM Ratio	WM High CI	COD	PRD	Total Strata	Sales PA34	Valid	Valid %	Valid PA34	Valid PA34 %	UT#	UT %
11	Single Family Home	100.99	99.11	98.66	99.72	100.9	5.67	1	285	210	155	54.4%	119	76.8%	151	97.4%
12	Mult Family 2-4 Units	105.47	101.8	101.2	104.47	109.23	7.05	1.01	38	25	11	28.9%	8	72.7%	11	100%
13	Apt Bldg 5+ Units	0	0	0	0	0	0	0	4	4	2	50.0%	2	100%	2	100%
14	Single Res Condo Unit	105.33	100.77	101.48	103.03	104.92	5.86	1.01	111	83	68	52.3%	45	77.8%	57	98.3%
18	Mfg Housing Without Land	114.17	103.44	99.91	104.56	110.55	17.6	1.06	53	36	30	56.6%	22	73.3%	29	98.7%
22	Residential Land	0	0	0	0	0	0	0	17	15	3	17.6%	3	100%	3	100%
33	Commercial L&B	119.89	119.89	0	115.42	0	20.49	1.04	18	14	4	22.2%	4	100%	4	100%
34	Industrial L&B	0	0	0	0	0	0	0	6	2	3	50.0%	1	33.3%	3	100%
45	Industrial Condo	0	0	0	0	0	0	0	5	5	2	40.0%	2	100%	2	100%
AA	Any & All	103.55	100.51	99.51	100.46	101.42	6.78	1.01	548	404	269	49.1%	207	77.0%	260	96.7%
GC1	Area Improved Res	103.69	100.46	98.79	100.68	101.65	6.55	1.01	494	363	256	51.8%	196	76.6%	246	96.9%
GC2	Area Improved Non-Res	106.73	103.01	91.68	99.43	103.94	9.87	0.99	31	22	9	29.0%	7	77.8%	8	88.9%
GC3	Area Unimproved	87.84	87.84	0	90.52	0	12.45	0.97	22	18	4	18.2%	4	100%	4	100%



2012 Ratio Study Summary Report

2/28/2013 3:43:50 PM

Town Name: Concord, Merrimack County

Date Range: 10-01-2011 through 09-30-2012

2 of 2

NH Dept of Revenue Administration, Ratios were created using stipulated year assessments.

Type	Description	Median Low CI	Median Ratio	Median High CI	PRD Low CI	PRD	PRD High CI	COD	UT#
All/AA	Any & All	99.72	100.51	101.24	1	1.01	1.01	8.78	260
Group (GC1)	Area Improved Res	99.62	100.48	101.25	1	1.01	1.01	8.55	248
Group (GC2)	Area Improved Non-Res	81.87	103.01	107.24	0.94	0.99	1.01	9.87	8
Group (GC3)	Area Unimproved	0	87.84	0	0	0.97	0	12.45	4

Title	Description	Criteria Met
Strata-Any and All (Median)	Overall Median Point Estimate confidence Interval should overlap range of 90-110	True
Strata-Any and All (PRD)	Overall PRD Confidence Interval should overlap range of .98-1.03	True
Strata-GC1	Median Confidence Interval should overlap overall median +/- 5%	True
Strata-GC2	Median Confidence Interval should overlap overall median +/- 5%	True
Strata-GC3	Median Confidence Interval should overlap overall median +/- 5%	False



2013 Ratio Study Summary Report

3/19/2014 2:21:30 PM

Town Name: Concord, Merrimack County

Date Range: 10-01-2012 through 09-30-2013

1 of 2

NH Dept of Revenue Administration Ratios were created using stipulated year assessments.

Strata	Description	Mean Ratio	Median Ratio	WM Low CI	WM Ratio	WM High CI	COD	PRD	Total Strata	Sales PA34	Valid	Valid %	Valid PA34	Valid PA34 %	UT#	UT %
11	Single Family Home	98.60	98.32	97.75	98.50	99.25	5.14	1.00	349	325	217	62.2%	206	94.9%	212	97.7%
70	Waterfront	0	0	0	0	0	0	0	7	5	3	42.9%	3	100%	3	100%
12	Multi Family 2-4 Units	93.64	93.62	90.02	93.03	96.15	7.67	1.01	26	25	18	69.2%	17	94.4%	18	100%
13	Apt Bldg 5+ Units	86.89	86.76	0	81.27	0	10.08	1.07	7	7	6	85.7%	6	100%	6	100%
14	Single Res Condo Unit	100.88	100.06	100.31	101.12	102.03	3.58	1.00	125	115	72	57.6%	72	100%	71	98.6%
18	Mtg Housing Without Land	103.11	99.02	93.95	99.36	104.82	18.16	1.04	70	61	53	75.7%	49	92.5%	53	100%
22	Residential Land	92.52	87.29	78.54	83.60	91.83	17.60	1.11	19	17	8	42.1%	8	100%	8	100%
33	Commercial L&B	107.77	102.26	101.54	103.88	108.06	7.11	1.04	23	20	11	47.8%	11	100%	10	90.9%
45	Industrial Condo	0	0	0	0	0	0	0	3	3	2	66.7%	2	100%	2	100%
AA	Any & All	96.29	98.88	90.03	94.42	97.96	5.84	1.04	642	591	388	60.4%	372	95.9%	368	94.8%
GC1	Area Improved Res	98.32	98.80	89.67	94.05	97.94	5.68	1.05	582	538	368	62.9%	350	95.6%	349	95.4%
GC2	Area Improved Non-Res	105.90	101.33	101.31	103.42	107.11	6.18	1.02	35	32	14	40.0%	14	100%	13	92.9%
GC3	Area Unimproved	92.52	87.29	78.51	83.60	91.87	17.60	1.11	24	21	8	33.3%	8	100%	8	100%



2014 Ratio Study Summary Report

4/1/2015 3:25:38 PM

Town Name: Concord, Merrimack County

Date Range: 10/01/2013 through 08/30/2014

NH Dept of Revenue Administration. Ratios were created using stipulated year assessments.

Strata	Description	Mean Ratio	Median Ratio	WM Low CI	WM Ratio	WM High CI	COD	PRD	Total Strata	Sales PA34	Valid	Valid %	Valid PA34	Valid PA34 %	UT#	UT %
11	Single Family Home	97.40	97.84	96.32	97.09	97.94	5.60	1.00	369	288	238	64.5%	185	77.7%	231	97.1%
70	Waterfront	0	0	0	0	0	0	0	3	3	2	66.7%	2	100%	2	100%
12	Multi Family 2-4 Units	99.59	97.09	95.42	98.52	102.25	8.52	1.01	48	34	24	50.0%	19	79.2%	23	95.8%
13	Apt Bldg 5+ Units	100.07	98.75	0	99.43	0	3.93	1.01	8	6	5	62.5%	3	60.0%	5	100%
14	Single Res Condo Unit	98.91	99.25	98.20	98.84	99.35	2.14	1.00	148	109	102	68.9%	75	73.5%	90	88.2%
17	Mfg Housing With Land	0	0	0	0	0	0	0	3	2	2	66.7%	1	50.0%	2	100%
18	Mfg Housing Without Land	101.69	98.87	89.45	94.70	100.46	18.09	1.07	57	45	42	73.7%	34	81.0%	42	100%
22	Residential Land	106.02	108.31	0	97.53	0	14.25	1.09	26	20	7	26.9%	6	85.7%	7	100%
23	Commercial Land	0	0	0	0	0	0	0	1	0	1	100%	0	0%	1	100%
33	Commercial L&B	107.76	99.39	0	105.71	0	15.87	1.02	20	11	6	30.0%	3	50.0%	6	100%
34	Industrial L&B	0	0	0	0	0	0	0	1	1	1	100%	1	100%	1	100%
44	Commercial Condo	125.86	127.96	0	126.69	0	9.65	0.99	5	4	4	80.0%	3	75.0%	4	100%
45	Industrial Condo	107.27	110.00	0	105.89	0	10.26	1.01	9	7	7	77.8%	6	85.7%	7	100%
AA	Any & All	98.01	98.53	96.81	97.52	98.21	5.87	1.01	706	534	439	62.2%	336	76.5%	413	94.1%
GC1	Area Improved Res	97.70	98.33	96.65	97.28	97.93	5.48	1.00	628	481	408	65.0%	314	77.0%	384	94.1%
GC2	Area Improved Non-Res	108.72	104.79	99.24	106.08	119.22	12.62	1.02	44	29	23	52.3%	16	69.6%	23	100%
GC3	Area Unimproved	104.84	101.66	88.83	97.49	107.83	14.92	1.07	29	22	8	27.6%	6	75.0%	8	100%



2014 Ratio Study Summary Report

4/1/2015 3:25:39 PM

Town Name: Concord, Merrimack County

Date Range: 10/01/2013 through 09/30/2014

NH Dept of Revenue Administration. Railroads were created using stipulated year assessments.

[illegible]



2015 Ratio Study Summary Report

3/16/2016 1:59:21 PM

Town Name: Concord, Merrimack County

Date Range: 10/01/2014 through 08/30/2015

NH Dept of Revenue Administration. Ratios were created using adjusted year assessments.

1 of 2

Strata	Description	Mean Ratio	Median Ratio	WM Low CI	WM Ratio	WM High CI	COD	PRD	Total Strata	Sales PA34	Valid	Valid %	Valid PA34	Valid PA34 %	UT#	UT %
11	Single Family Home	97.50	97.16	96.01	96.98	98.01	7.37	1.01	336	184	255	75.9%	143	56.1%	253	99.2%
70	Waterfront	94.26	87.84	0	94.42	0	13.38	1.00	7	1	5	71.4%	0	0%	5	100%
12	Multi Family 2-4 Units	97.22	99.84	92.28	96.19	98.90	7.82	1.01	50	31	35	70.0%	22	62.9%	34	97.1%
13	Apt Bldg 5+ Units	0	0	0	0	0	0	0	10	7	3	30.0%	3	100%	3	100%
14	Single Res Condo Unit	99.20	98.69	97.55	98.40	99.12	3.61	1.01	126	81	106	84.1%	69	66.1%	105	99.1%
18	Mfg Housing Without Land	92.27	94.80	86.33	91.38	95.91	17.35	1.01	63	42	45	71.4%	30	66.7%	44	97.8%
19	Unclass/Unk Imp Res	0	0	0	0	0	0	0	2	0	2	100%	0	0%	2	100%
22	Residential Land	98.95	101.55	0	96.27	0	8.54	1.03	20	11	6	30.0%	4	66.7%	6	100%
23	Commercial Land	0	0	0	0	0	0	0	6	6	2	33.3%	2	100%	2	100%
25	Mixed Use Res/Cmcl Land	0	0	0	0	0	0	0	3	2	1	33.3%	0	0%	1	100%
33	Commercial L&B	98.70	98.40	95.39	97.47	99.61	4.59	1.01	29	22	13	44.8%	8	61.5%	12	92.3%
34	Industrial L&B	0	0	0	0	0	0	0	2	1	2	100%	1	50.0%	2	100%
35	Mixed Use Res/Cmcl L&B	0	0	0	0	0	0	0	3	2	2	66.7%	1	50.0%	2	100%
44	Commercial Condo	0	0	0	0	0	0	0	3	3	1	33.3%	1	100%	1	100%
45	Industrial Condo	0	0	0	0	0	0	0	1	0	1	100%	0	0%	1	100%
AA	Any & All	97.49	97.91	96.28	96.99	97.71	6.80	1.01	661	397	474	71.7%	284	59.9%	460	97.0%
GC1	Area Improved Res	97.32	97.83	96.14	96.90	97.67	6.99	1.00	584	343	443	75.9%	284	59.6%	432	97.5%
GC2	Area Improved Non-Res	98.67	98.79	95.51	97.31	99.13	6.35	1.01	48	35	22	45.8%	14	63.6%	22	100%
GC3	Area Unimproved	99.10	100.63	92.47	97.51	102.81	7.81	1.02	29	19	9	31.0%	6	66.7%	9	100%



2015 Ratio Study Summary Report

3/16/2016 1:59:21 PM

Town Name: Concord, Merrimack County

Date Range: 10/01/2014 through 09/30/2015

NY Dept of Revenue Administration, Ratios were created using stipulated year assessments.

Type	Description	Median Low CI	Median Ratio	Median High CI	PRD Low CI	PRD	PRD High CI	COD	UT#
All (AA)	Any & All	97.37	97.91	98.58	1.00	1.01	1.01	6.80	460
Group (GC1)	Area Improved Res	97.29	97.83	98.49	1.00	1.00	1.01	6.99	432
Group (GC2)	Area Improved Non-Res	95.23	98.79	101.89	0.99	1.01	1.04	6.35	22
Group (GC3)	Area Unimproved	86.62	100.63	102.47	1.00	1.02	1.05	7.81	9

Title	Description	Criteria Met
Strata-Any and All (Median)	Overall Median Point Estimate confidence interval should overlap range of 90-110	True
Strata-Any and All (PRD)	Overall PRD Confidence Interval should overlap range of .98-1.03	True
Strata-Any and All (COD)	Coefficient of Dispersion < 20.0	True
Strata-GC1	Median Confidence Interval should overlap overall median +/- 5%	True
Strata-GC2	Median Confidence Interval should overlap overall median +/- 5%	True
Strata-GC3	Median Confidence Interval should overlap overall median +/- 5%	True

ALL SALES RATIOS - COMMERCIAL, INDUSTRIAL
APARTMENT SALES 1/1/2012 TO 9/2/2016

USE	MAP	BLOCK	LOT	CUT	UNIT	LOCATION	OWNER	YR	STYLE	SALE DATE	SALE PRICE	Q	ASSESSED	RATIO	NOTES
402O	110		1	16		85 AIRPORT RD U-11	ANVAB INC	1993	Airport Hangar	11/01/13	50,000	Q	56,900	1.14	
402O	110		1	23		36 REGIONAL DR U-01	RUNDE FAMILY REVOCABLE TRUST	2006	Airport Hangar	04/01/14	36,000	Q	39,600	1.10	
402O	110		1	24		36 REGIONAL DR U-02	BRIGGS STEPHEN I	2006	Airport Hangar	05/01/14	36,000	Q	35,400	0.98	
402O	110		1	26		36 REGIONAL DR U-04	CLAUS TRACY	2006	Airport Hangar	11/03/14	34,000	Q	35,400	1.04	
402O	110		1	28		36 REGIONAL DR U-06	SPENCER ROBERT F TRUST	2006	Airport Hangar	05/01/14	36,000	Q	35,400	0.98	
402O	110		1	30		36 REGIONAL DR U-08	PAQUIN MICHAEL A & JANE A	2006	Airport Hangar	08/01/14	26,000	Q	35,400	1.36	
402O	110		1	31		36 REGIONAL DR U-09	748C LLC	2006	Airport Hangar	02/01/13	90,600	Q	61,500	0.68	
402O	110		1	32		36 REGIONAL DR U-10	ARNDT STEVEN R & KIMBERLY C	2006	Airport Hangar	05/01/14	36,000	Q	39,600	1.10	
1120	114D1		2	2		CHRISTIAN AVE	CARD SAYS MOPPS LLC	1970	Apartments 300 Units	08/04/14	28,625,000	Q	22,800,000	0.80	COMBINED FOR 4/1/14
111J	37		5	1		6-8 S SPRING ST	PENDRAGON LLC	1890	Apartments 8 Units	03/21/14	545,000	Q	535,600	0.98	
121C	32	3	1			38 SOUTH ST	CONCORD SOUTH STREET REALTY LLC	1930	Apartment	12/17/15	232,500	Q	245,300	1.06	
111C	24	1	15			17-19 WEST ST	MUEHLEN PROPERTIES LLC	1900	APT 4-7 Unit MDL-94	7/2/2012	355,000	Q	332,800	0.94	
338I	111H	4	8			257 SHEEP DAVIS RD	RYFF 1LLC	2002	Auto Sales & Repair	05/13/16	1,375,000	Q	1,398,300	1.02	
330I	110	D	3	10		94 MANCHESTER ST	94 MANCHESTER ST LLC	1962	Auto Sales & Repair	12/18/14	1,800,000	Q	1,846,200	1.03	
3700	65	3	2			152-156 N STATE ST	WINDY CITY PROPERTIES LLC	1940	Bowling & Fast Food	10/08/15	1,300,000	Q	1,363,000	1.05	
340H	34		2	11		46 S MAIN ST U-3	BLODGETT STACEY L & COFFEE ALICIA C	1925	Condo Office	12/07/15	135,100	Q	133,600	0.99	
340H	34		2	10		46 S MAIN ST U-4	AMOOLYA PROPERTIES LLC	1925	Condo Office	03/21/14	287,500	Q	384,300	1.34	
342O	37		1	14		102 PLEASANT ST U-1	NATUROPATHIC FAMILY MEDICINE L	1890	Condo Office	06/06/14	165,000	Q	169,200	1.03	
340H	45		8	10		17 DEPOT ST U-4	RED & BLUE PROPERTIES LLC	1890	Condo Office	08/08/13	307,000	Q	298,000	0.97	
340H	116	B	5	37		105 LOUDON RD U-2	VANISS OF NEW HAMPSHIRE LLC	1970	Condo Office	05/08/15	900,000	Q	921,800	1.02	
3400	23		6	24		30 PILLSBURY RD UNIT 7	CRVNA	2009	Condo Office	04/01/16	2,932,700	Q	2,702,100	0.92	
340H	34		4	15		6D HILLS AVE	RICHMOND SULLIVAN LLC	1920	Condo Office	10/23/15	190,000	Q	188,200	0.99	
3250	26		1	8		201 S MAIN ST	201 S REALTY TRUST/PAVAN PATEL TRUSTEE	1950	Convience Store/No Gas	05/24/16	550,000	Q	544,700	0.99	
3260	114D		3	10		153-157 LOUDON RD	JS 155 LOUDON ROAD OWNER LLC E	2012	Drug Store & Fast Food Rest	10/10/13	7,366,000	Q	3,235,900	0.44	
3321	111	G	1	42		14 CHENELL DR	D & R GRANT REAL ESTATE HOLDINGS LLC	1996	Indoor Health & Fitness Use	07/07/14	584,000	Q	570,300	0.98	ZBZ Approval for Change of Use Prior to Sale
402O	111	G	1	79		27 INDUSTRIAL PARK DR U-12	LAKES REGION STEEL DESIGN LLC	2007	Indust Condo	12/28/12	110,000	Q	111,100	1.01	
402O	111	G	1	83		30 HENNIKER ST U-02	10-4 REALTY TRUST	2008	Indust Condo	01/25/12	139,000	Q	137,900	0.99	
402O	111	G	1	93		30 HENNIKER ST U-12	FAIELLA LLC	2008	Indust Condo	05/02/12	137,000	Q	132,100	0.96	
340H	111	G	1	41		12A CHENELL DR	SCOTT ENTERPRISE LLC	2010	Indust Condo	03/01/16	350,000	Q	350,600	1.00	
4000	110	G	2	5		106 AIRPORT RD	DAVAL REALTY ASSOCIATES LP	1978	Light Indust*	06/26/15	1,130,000	Q	1,055,100	0.93	*Use Change to Warehouse After Purchase
4022	40	Z	7			48 LOCKE RD	LOCKE ROAD GROUP LLC	1991	Light Indust	10/14/15	340,000	Q	517,000	1.52	
386I	304	Z	2			51 FISHERVILLE RD	FREEDOM VILLAGE COOPERATIVE INC	1996	Mobile Home Park	12/30/15	4,250,000	Q	2,722,000	0.64	
300C	27	1	2			4 GULF ST	CAPITAL HOTEL COMPANY V LLC	1998	Motels	11/13/14	8,075,000	Q	4,179,100	0.52	
3420	36		1	7		14 SOUTH ST	14 SOUTH STREET LLC	1880	Office Bldg	06/28/13	680,000	Q	699,900	1.03	
3400	35		6	11		10 FAYETTE ST	L & S CARWASH ENTERPRISE LLC	1840	Office Bldg	02/14/14	239,000	Q	230,900	0.97	
3400	36		4	1		10 GREEN ST	MERRIMACK COUNTY	1880	Office Bldg	07/01/14	269,300	Q	265,600	0.99	
3400	59		1	3		244-246 N MAIN ST	CARRIGAIN COMMONS LLC	1880	Office Bldg	08/29/13	865,000	Q	853,800	0.99	
502C	57	1	8			70 COMMERCIAL ST	HORSESHOE COMMERCIAL LLC	2000	Office Bldg	09/04/15	6,650,000	Q	6,543,600	0.98	
502C	56	A	1	9		80 COMMERCIAL ST	HORSESHOE COMMERCIAL LLC	2000	Office Bldg	09/04/15	4,850,000	Q	4,620,300	0.95	
3400	60	2	2			125 N STATE ST	125 NSS LLC	1900	Office Bldg	11/06/14	845,000	Q	831,500	0.98	
502C	58	2	3	T		45 CONSTITUTION AV	45 CONSTITUTION LLC	2009	Office Bldg	06/29/15	3,400,000	Q	3,401,600	1.00	2015 Assessment, BP after sale
3400	46	1	6			16 CENTRE ST	NH LODGING & RESTAURANT ASSOC	1845	Office Bldg	05/29/15	450,000	Q	426,500	0.95	
3400	110	G	1	13		115A AIRPORT RD	115A AIRPORT ROAD LLC	1979	Office Bldg	04/01/14	601,600	Q	594,600	0.99	2015 Assessment, BP after sale
3400	79		4	7		20 FOUNDARY ST	ALTRA HOLDINGS LLC	2004	Office Bldg	11/05/15	3,250,000	Q	3,168,100	0.97	
3400	114	D	3	14		139 LOUDON RD	GSG REALTY CONCORD LLC	1975	Offfice Bldg	10/30/15	1,200,000	Q	1,345,900	1.12	
3400	110	I	2	9		6 GARVINS FALLS RD	INSURANCE AGENTS'SERVICES INC	1985	Office Bldg	08/01/16	625,000	Q	662,300	1.06	
3400	110	A	2	2		76 AIRPORT RD	KAPOS GEORGE	1939	Office Bldg	01/29/16	135,000	Q	131,900	0.98	
0310	1412	P	63			5 MERRIMACK ST	BLAKE BRIAN J & ANNETTE A	1900	Office/Apt	08/12/15	205,000	Q	214,400	1.05	
322C	10	D	1	40		87 CLINTON ST	BECKWITH PROPERTY ENTERPRISES	1937	Office/Apt	01/17/13	435,000	Q	418,300	0.96	
3400	55		2	1		3 ROLLINS ST	GAUDET LI ZHAO	1890	Office/Apt	01/29/13	165,000	Q	217,800	1.32	SENT 2 LTRS - NO RESPONSE 4 Inspection
0310	37	4	11			66 PLEASANT ST	66 PLEASANT ST LLC	1920	Office/Apt	02/27/15	330,000	Q	347,500	1.05	2015 Assessment, BP after sale
0310	24	2	1			248-250 S MAIN ST	LULU HOLDINGS LLC	1930	Office/Apt	02/02/15	404,600	Q	407,300	1.01	
4000	40	Z	12			28 LOCKE RD	LOCKE ROAD GROUP LLC	1980	Pre-Eng Mfg	10/14/15	1,060,000	Q	946,400	0.89	
3400	85	1	24			37 IRON WORKS RD	37 IRON WORKS ROAD LLC	1969	Professional Bldg	09/17/14	900,000	Q	722,600	0.80	

ALL SALES RATIOS - COMMERCIAL, INDUSTRIAL
APARTMENT SALES 1/1/2012 TO 9/2/2016

USE	MAP	BLOCK	LOT	CUT	UNIT	LOCATION	OWNER	YR	STYLE	SALE DATE	SALE PRICE	Q	ASSESSED	RATIO	NOTES
3420	46	A		1	17	1 INTERVALE RD	VCA REAL PROPERTY ACQUISITION CORP	2008	Professional Bldg	10/14/14	3,500,000	Q	3,264,900	0.93	
3420	192	P		92		27 VILLAGE ST	TROY REAL ESTATE HOLDINGS LLC	1910	Professional Bldg	04/21/16	375,000	Q	371,700	0.99	
4000	111		G	1	8	162 PEMBROKE RD	RUMBLE REAL ESTATE LLC	1996	Research/Development	06/28/12	1,550,000	Q	1,520,300	0.98	
3260	117	A		2	15	148 LOUDON RD	STORE MASTER FUNDING LLC	1973	Restaurant	10/07/14	910,542	Q	790,400	0.87	
3260	116		B	5	17	121 LOUDON RD	LI YUAN LLC	1970	Restaurant & Retail	01/06/14	380,000	Q	449,200	1.18	
3220	35		3	8		97 STORRS ST	TWOKPH LLC	1964	Retail	10/01/14	550,000	Q	559,500	1.02	
3230	59Z			17		89-93 FORT EDDY RD	89 FORT EDDY ROAD LLC	1963	Retail	05/13/16	2,000,000	Q	2,397,900	1.20	
3230	641Z			43+	43.1	15-55 & 73 FORT EDDY RD	CITY PLAZA CONCORD LLC	1994	Retail & Grocery Store	06/06/15	20,705,300	Q	16,785,500	0.81	
3220	71	B		2	6	394 N STATE ST	TUCKER HILL HOLDINGS LLC	1935	Retail/Market	12/21/15	173,000	Q	182,200	1.05	
3220	40			5	2	146 PLEASANT ST	SCHAFER HSUEH-HUA	1890	Retail/Apt	04/16/12	250,000	Q	269,900	1.08	
3220	34		4	1		35 S MAIN ST	CONSTANT ALEXANDER J	1954	Retail/Apt	08/07/15	500,000	Q	482,300	0.96	
3225	54			7	25	123 N STATE ST	SMITH JAMES A 2013 TRUST	1910	Retail/Apt	09/02/16	230,000	Q	244,600	1.06	
3400	45			7	3	9-15 DEPOT ST	ASSOCIATED ENTERPRISES INC	1920	Retail/Off	02/19/13	520,000	Q	564,600	1.09	
3220	34			5	9	75 S MAIN ST	AMBA REALTY LLC	1986	Retail/Shop Center LO	05/03/13	1,270,000	Q	1,298,700	1.02	
4010	303		Z		66	33 FISHERVILLE RD	BODAH MANAGEMENT LLC	1975	Service Shops	11/03/15	550,000	Q	559,400	1.02	
332I	18			1	5	323 S MAIN ST	JEFKEL HOLDINGS LLC	1890	Service Shops	12/27/12	520,000	Q	514,200	0.99	
332S	28			4	16	89-95 S MAIN ST	HWH LLC	1955	Service Shops	09/05/12	400,000	Q	447,000	1.12	
332I	37			6	8	59 PLEASANT ST	59 PLEASANT STREET LLC	1958	Service Shops	03/23/12	250,000	Q	259,600	1.04	
332I	114		A	1	11	193 LOUDON RD	HWH LLC	1987	Service Shops	03/12/15	382,000	Q	421,500	1.10	2015 Assessment work done after the sale
338I	111			2	6	236 SHEEP DAVIS RD	GRANITE STATE BAPTIST CHURCH OF CONCORD INC	1982	Service Shops	12/03/15	326,000	Q	319,200	0.98	Renovate Bldg to used for a church
3910	80			1	9	107 COMMERCIAL ST	DELTA DENTAL PLAN OF NH INC	0	Vac Land w/Accessory Bldg	03/12/12	350,000	Q	335,400	0.96	Demo Home & Conservation Easements After Sale
390V	143	P		30		97 VILLAGE ST	PENACOOK COMMUNITY CENTER INC	0	Vacant Land	8/28/2015	240,000	Q	247,200	1.03	
4400	25		B	1	13	10 LANGDON AV	EVOLUTION REALTY LLC	2012	Vacant Land	03/05/12	240,000	Q	192,400	0.80	LAND ONLY SALE - BLDG ADDED AFTER SALE
3910	110		A	4	18	141 OLD TURNPIKE RD	BURR-MECUM REAL ESTATE HOLDING	2013	Vacant Land	07/31/13	160,000	Q	161,500	1.01	LAND ONLY SALE
4400	5			1	10	HALL ST	AMOSKEAG BEVERAGES LLC	0	Vacant Land	08/29/12	500,000	Q	486,500	0.97	BLDGS REMOVED AFTER PURCHASE
3910	18			1	6	321 S MAIN ST	JEFKEL HOLDINGS INC	0	Vacant Land	12/27/12	80,000	Q	81,100	1.01	Demo Bldg After Sale
390V	56		1	3		2 S COMMERCIAL ST	FRIENDLY KITCHEN	2012	Vacant Land	6/21/2012	250,000	Q	198,200	0.79	LAND ONLY SALE
390V	204	P		73		189 FISHERVILLE RD	O'REILLY AUTO ENTERPRISES LLC	0	Vacant Land	4/9/2015	337,500	Q	374,700	1.11	
390V	141Z		P	64		MERRIMACK ST	LEMIRE SEAN P 2004 TRUST	0	Vacant Land	10/14/14	20,000	Q	19,200	0.96	
322B	110	A		4	6	135 OLD TURNPIKE RD	GSG REALTY CONCORD LLC	1940	Vacant Land	09/30/15	290,000	Q	211,300	0.73	Res Bldg/Comm Land (Change of Use to Comm)
390V	111	G		1	66	48-52 CHENELL DR	48-52 CHENELL DR REVOCABLE TRUST	0	Vacant Land	2/13/2015	142,500	Q	154,100	1.08	
4400	6	P		12	1	6 WHITNEY RD	6 WHITNEY ROAD LLC	0	Vacant Land	6/30/2016	177,000	Q	132,500	0.75	3.96 acres of 4.49 ac track is in current use
3220	201	P		1		197 FISHERVILLE RD	DG STRATEGIC II LLC	2014	Vacant Land*	06/20/14	275,000	Q	271,500	0.99	*Demo Res Bldg After Sale; Vacant Land Sale
3910	143	P		29		95 VILLAGE ST	PENACOOK COMMUNITY CENTER INC	0	Vacant Land	08/28/15	160,000	Q	152,600	0.95	
3220	110		J	1	7	102 OLD TURNPIKE RD	FRONT FOUR HOLDINGS LLC	1958	Warehouse/Office	05/14/14	2,075,000	Q	2,055,800	0.99	
4020	121		1	16		34 LOCKE RD	MCCUDA LLC	2009	Warehouse/Office	12/31/14	1,840,000	Q	1,751,600	0.95	
4010	111		G	1	40	10 CHENELL DR	CHENEX LLC	1994	Warehouse/Office	08/21/14	1,050,000	Q	1,037,600	0.99	

MEDIAN	0.99
MEAN	0.99