

INCOME APPROACH
DESCRIBED

Income Approach – Described

Income, Expense, Vacancy and Capitalization Rates: As previously described, the “Income Approach” is based upon the principle of “anticipation” which recognizes that value is created by the owner’s expectation of future benefits. Typically, these benefits are anticipated in the form of income, and/or in the anticipated increase in the property’s value over time. Therefore, a primary consideration is the relative level of anticipated income and expenses a property is likely to achieve, and “base” rates for both income and expenses must be established. Consequently, research was undertaken in order to identify the appropriate “base” levels of income and expenses for each commercial property “use” type, such as apartments, office, retail, industrial, etc.

After the gross income and expenses for a particular property “use” have been identified, the next step in the development of the “Income Approach” is to subtract the anticipated (market-derived) vacancy rate from the potential gross revenue, to generate the “effective” gross income. The expenses are then subtracted from the effective gross income, in order to generate the net operating income, or “NOI”. The NOI is then divided by a “capitalization” rate, or the market-derived rate investors would expect on alternative investments that share the same degree of risk as the appraised property.

This research included returned “Income and Expense” forms (I & E’s) sent out to improved non-residential property owners, published data, data obtained from local brokers and appraisers, appraisal reports performed for the benefit of the City and for property owners involved in abatement/appeal procedures, and in interviews of property owners during inspections of their properties for various reasons.

Actual Income, Expense and Vacancy Data

Following is the actual income, vacancy and expense data collected from the Income & Expense (I & E) forms that were mailed to, and returned by, property owners. The forms asked for mortgage information, lease start dates, type of lease, rental rates, who is responsible for expenses, vacant areas, asking rents, expense amounts, etc. The information requested varies with the type of property. This data was organized based on property types, analyzed to estimate the economic/market rents for each property type, then summarized.

The information contained in the I & E forms is submitted by the taxpayers with the understanding that this data is confidential and will not be disclosed to any outside source. For this reason, there are no references to any property used in this report, such as property addresses, map-block-lot #'s, and any other direct references.

The information noted above was compared to market data obtained from local brokers, appraisers, publications, and other local, regional, and national sources. Some of the other sources reviewed and used in the development of the capitalization rates, vacancy rates, expense ratios, and rental rates were:

1. Office Trends Report -1st Qtr. 2012 Grubb & Ellis
2. Industrial Trends Report -4th Qtr. 2011 Grubb & Ellis
3. The KeyPoint Report –Retail Real Estate Trends, Southern NH 2012
4. CBRE New England-2012 Commercial Real Estate Market Outlook
5. CBRE New England-2012 Market Outlook New England
6. NH Housing Finance Authority-Residential Rental Cost Survey 2012
7. PWC Real Estate Investor Survey – 1st & 2nd Qtrs. 2012
8. RealtyRates Investor Survey - 1st & 2nd Qtrs. 2012
9. Overall Economic Development Performance Annual Report Dated February 1, 2012
from Carlos P. Baia Concord Deputy City Manager-Development

Based upon all of the above, the following conclusions were derived.

ACTUAL RENT INFORMATION 2012

STUDIO APARTMENTS - 2012

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
455				H,E	
500					
500				E	
510				H,E	
525				HHWE	
530				H,E	
540					
550				H,E	
550				H,E	
550				H,E	
550				H,E	
575					
600					
600				HHWE	
600				HHWE	
606					
606					
606					
606					
606					
606					
606					
606					
625					
625					
625					
625					
625				H,E	
640					
640					
650				AT	
668				N/A	18 units
1200					Loft
	\$606	Median			
	\$603	Mean			
	\$455	Low			
	\$1,200	High			

1 BEDROOM APARTMENTS - 2012

[illegible]

1 BEDROOM APARTMENTS - 2012

[illegible]

1 BEDROOM APARTMENTS - 2012

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
	950				
	650			H,E	
	650			H,E	
	650			H,E	
	650			H,E	
	645			H,E	
	650			H,E	
	645			H,E	
	650			H,E	
	650			H,E	
	650			H,E	
	640			H,E	
	650			H,E	
	645			H,E	
	630			H,E	
	525			H,E	
	680			H,E	
	580			H,E	
	630			H,E	
	635			H,E	
	640			H,E	
	650			H,E	
	650			H,E	
	650			H,E	
	650			H,E	
	650			H,E	
	650			H,E	
	640			H,E	
	650			H,E	
	730			H,E	
	745			H,E	
	770			H,E	
	750			H,E	
	750			H,E	
	760			H,E	
	715			H,E	
	760			H,E	
	720			H,E	
	795			H,E	
	810			H,E	
	750			H,E	

1 BEDROOM APARTMENTS - 2012

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
	725			H,E	
	720			H,E	
	725			H,E	
	750			H,E	
	750			H,E	
	750			H,E	
	700			H,E	
	700			H,E	
	710			H,E	
	695			H,E	
	695			H,E	
	700			H,E	
	700			H,E	
	700			H,E	
	695			H,E	
	695			H,E	
	685			H,E	
	645			H,E	
	675			H,E	
	675			H,E	
	685			H,E	
	685			H,E	
	685			H,E	
	675			H,E	
	585			H,HW,E	
	585			H,HW,E	
	585			H,HW,E	
	585			H,HW,E	
	585			H,HW,E	
	585			H,HW,E	
	585			H,HW,E	
	693			H,HW,E	
	693			H,HW,E	
	693			H,HW,E	
	740			H,E	
	725			H,E	
	735			H,E	
	745			H,E	
	725			H,E	
	655			H,E	
	695			H,E	

1 BEDROOM APARTMENTS - 2012

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
	650			H,E	
	665			H,E	
	695			H,E	
	665			H,E	
	645			H,E	
	675			H,E	
	625			H,E	
	695			H,E	
	695			H,E	
	687				
	900				
	650				
	550				
	700			HHWEAT	
	525			AT	
	695			AT	
	800			ET	
	900			ET	
	700			ET	
	575			HHWE	
	825			HHWE	
	750			HHWE	
	720			HHWE	
	875			HHWE	
	750			All	
	850				
	931			N/A	120
	749			N/A	64 units
	1073			N/A	8 units
	889			N/A	3 units
Median	\$750				
Mean	\$797				
Low	\$525				
High	\$1,073				

2 BEDROOM APARTMENTS - 2012

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
		1129		E	
		1164		E	
		1164		E	
		1164		E	
		1164		E	
		1164		E	
		1164		E	
		925			
		950			
		1003		E	
		1003		E	
		1003		E	
		1003		E	
		1003		E	
		1003		E	
		1003		E	
		1003		E	
		1003		E	
		1003		E	
		1003		E	
		1003		E	
		1003		E	
		1003		E	
		1003		E	
		1012		E	
		780		E	2nd flr
		1050		E	
		1050		E	
		1065		E	
		1040		E	
		1065		E	
		1050		E	
		1065		E	
		965		E	
		985		E	
		965		E	
		1095			
		1100			
		1200			

2 BEDROOM APARTMENTS - 2012

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
		1100			
		1050			
		1200			
		1100			
		1040			
		1200			
		980			
		1110			
		780			
		1100			
		1200			
		1045			
		1215			
		780		H,E	
		780		H,E	
		780		H,E	
		780		H,E	
		780		H,E	
		760		H,E	
		760		H,E	
		500		H,E	
		760		H,E	
		760		H,E	
		760		H,E	
		760		H,E	
		760		H,E	
		765		H,E	
		760		H,E	
		760		H,E	
		760		H,E	
		755		H,E	
		780		H,E	
		780		H,E	
		780		H,E	
		780		H,E	
		745		H,E	
		780		H,E	
		780		H,E	
		770		H,E	
		780		H,E	
		780		H,E	

2 BEDROOM APARTMENTS - 2012

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
		750		H,E	
		780		H,E	
		780		H,E	
		780		H,E	
		770		H,E	
		765		H,E	
		780		H,E	
		780		H,E	
		780		H,E	
		780		H,E	
		760		H,E	
		780		H,E	
		780		H,E	
		780		H,E	
		780		H,E	
		760		H,E	
		745		H,E	
		760		H,E	
		760		H,E	
		745		H,E	
		760		H,E	
		760		H,E	
		760		H,E	
		760		H,E	
		760		H,E	
		760		H,E	
		765		H,E	
		760		H,E	
		700		H,E	
		760		H,E	
		925		H,E	
		925		H,E	
		830		H,E	
		885		H,E	
		960		H,E	
		925		H,E	
		955		H,E	
		890		H,E	
		890		H,E	
		860		H,E	
		860		H,E	
		860		H,E	

2 BEDROOM APARTMENTS - 2012

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
		860		H,E	
		860		H,E	
		860		H,E	
		860		H,E	
		860		H,E	
		860		H,E	
		860		H,E	
		860		H,E	
		925		H,E	
		835		H,E	
		860		H,E	
		890		H,E	
		860		H,E	
		860		H,E	
		860		H,E	
		860		H,E	
		925		H,E	
		915		H,E	
		860		H,E	
		875		H,E	
		850		H,E	
		855		H,E	
		800		H,E	
		810		H,E	
		860		H,E	
		830		H,E	
		745		H,E	
		720		H,E	
		825		H,E	
		805		H,E	
		735		H,E	
		825		H,E	
		805		H,E	
		785		H,E	
		795		H,E	
		785		H,E	
		825		H,E	
		825		H,E	
		795		H,E	
		790		H,E	
		785		H,E	

[illegible][illegible]

2 BEDROOM APARTMENTS - 2012

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
		803		H,HW,E	
		803		H,HW,E	
		803		H,HW,E	
		803		H,HW,E	
		1011		E	
		950		E	
		958		E	
		958		E	
		958		E	
		978		E	
		950		E	
		972		E	
		1011		E	
		950		E	
		974		E	
		978		E	
		950		E	
		1011		E	
		950		E	
		958		E	
		958		E	
		1011		E	
		950		E	
		985		E	
		958		E	
		950		E	
		972		E	
		972		E	
		1011		E	
		950		E	
		930		E	
		978		E	
		950		E	
		985		E	
		950		E	
		958		E	
		978		E	
		1011		E	
		951		E	
		958		E	
		958		E	

[illegible][illegible]

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		975		H,E	
		895		H,E	
		925		H,E	
		880		H,E	
		880		H,E	
		925		H,E	
		925		H,E	
		880		H,E	
		880		H,E	
		875		H,E	
		925		H,E	
		880		H,E	

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		742		H,HW,E	
		975		H,E	
		895		H,E	
		925		H,E	
		880		H,E	
		880		H,E	
		925		H,E	
		925		H,E	
		880		H,E	
		880		H,E	
		875		H,E	
		925		H,E	
		880		H,E	

2 BEDROOM APARTMENTS - 2012

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
		880		H,E	
		925		H,E	
		925		H,E	
		880		H,E	
		880		H,E	
		925		H,E	
		925		H,E	
		875		H,E	
		880		H,E	
		845		H,E	
		785		H,E	
		820		H,E	
		845		H,E	
		845		H,E	
		825		H,E	
		825		H,E	
		825		H,E	
		825		H,E	
		825		H,E	
		825		H,E	
		745		H,E	
		730		H,E	
		770		H,E	
		760		H,E	
		785		H,E	
		795		H,E	
		795		H,E	
		795		H,E	
		795		H,E	
		745		H,E	
		795		H,E	
		795		H,E	
		691			
		1400		HHWET	House
		875		HHWE	
		1000			
		1,000			Penthouse
		1000			
		900			
		800			
		924			

2 BEDROOM APARTMENTS - 2012

Studio	1 BR	2 BR	3 BR	Pays Tenant	Comments
	Rent/Mo.				
		875			
		980			
		1200		EAir	
		1200		EAir	
		1200		EAir	
		1200		EAir	
		700		HHWE	
		885		HHW	
		800		HHWE	
		800		HHWE	
		980		HHWE	
		850		HHWE	
		1130			
		1195			
		1070		N/A	
		1200		N/A	87 units
		1295			
		895		N/A	
		1128		N/A	96
		758		HHWET	House
		1321		N/A	52 Units
		865		N/A	108 units
		949		N/A	36 units
		1125		N/A	
		750			
		900			
	Median	\$803	2 BR		
	Mean	\$859	2 BR		
	Low	\$480	2 BR		
	High	\$1,400	2 BR		

Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
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Studio	1 BR Rent/Mo.	2 BR	3 BR	Pays Tenant	Comments
			1100	H,E	
			1015	H,E	
			1010	H,E	
			1005	H,E	
			995	H,E	
			995	H,E	
			995	H,E	
			990	H,E	
			995	H,E	
			980	H,E	
			995	H,E	
			995	H,E	
			1010	H,E	
			985	H,E	
			995	H,E	
			995	H,E	
			1148	E	
			1155	E	
			1203	E	
			924	E	
			1203	E	
			1107	E	
			1155	E	
			1098	E	
			1108	E	
			1097	E	
			1097	E	
			1148	E	
			1108	E	
			1121	E	
			1167	E	
			1167	E	
			1203	E	
			1274	E	
			1203	E	
			1167	E	
			1148	E	
			1148	E	
			1155	E	
			1121	E	

3 BEDROOM APARTMENTS - 2012

Studio	1 BR	2 BR	3 BR	Pays	Comments
	Rent/Mo.			Tenant	
			1155	E	
			1097	E	
			1148	E	
			1148	E	
			1155	E	
			1148	E	
			1097	E	
			1203	E	
			1167	E	
			1108	E	
			1155	E	
			1148	E	
			1167	E	
			1167	E	
			1203	E	
			1121	E	
			1167	HHWET	House
			710		
			1335	HHWE	House
			1050	HHWE	
			1100		Duplex
			1175		Duplex
			1125	HHWET	House
			1500	HHW	4 Bedrooms
			1395		
		Median	\$1,125		
		Mean	\$1,114		
		Low	\$710		
		High	\$1,500		

AUTO -ACTUAL -2012

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	L Type	Tenant Pays
\$ 57,895	5,832	\$ 9.93	TAW		NNN	All
\$ 32,581	5,500	\$ 5.92	TAW		NNN	ALL
	5,666	\$ 7.93				
	5,666	\$ 7.93				
	5,500	\$ 5.92				
	5,832	\$ 9.93				

Airplane Hangars -2012

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	L Type	Tenant Pays
\$ 400	1,174	\$ 0.34			Gross	
\$ 400	1,174	\$ 0.34			Gross	
\$ 400	1,174	\$ 0.34			Gross	
\$ 400	1,174	\$ 0.34			Gross	
\$ 550	1,575	\$ 0.35			Gross	
\$ 450	1,260	\$ 0.36			Gross	
Median	1,174	\$ 0.34				
Mean	1,255	\$ 0.34				
Low	1,174	\$ 0.34				
High	1,575	\$ 0.36				

R & D SPACE 2012

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	L Type	Tenant Pays
\$ 36,900	6,150	\$6.00			R&D	
\$ 69,242	15,387	\$4.50			R&D	
Median	10,769	\$5.25				
Mean	10,769	\$5.25				
Low	6,150	\$4.50				
High	15,387	\$6.00				

Mobil/ Gas/Convenience Actual Rents - 2012

Type	Gross Income	3 Year Avg Gals Sold	Income / Gals Sold	Notes
Gas/Conv		2,618,554	\$ -	
Gas/Conv		1,965,543	\$ -	
Average		2,292,048		
Median		2,292,048		

MANUFACTURED HOUSING PARK RENTS -2012

	Total Sites	Actual Avg Rent/Mo.	Comment
	5	\$ 240	
	108	\$ 400	
	140	\$ 407	
	320	\$ 404	
	115	\$ 390	
	86	\$ 410	
	139	\$ 340	55% Expense Ratio without tax
Average	130	\$ 370	
Median	115	\$ 400	
Low	5	\$ 240	
High	320	\$ 410	

OFFICE RENTS ALL - 2012

Annual Rent	Amount of Space	Rent per Unit	Term	Type	Notes	Tenants Pay
\$ 14,400	1,058	\$ 13.61		MG	Office	TS
\$ 3,600	1,000	\$ 3.60		MG	Office	TS
\$ 12,312	3,079	\$ 4.00		MG	Office	TS
\$ 28,800	1,838	\$ 15.67	TAW	MG	Office	HHWET
\$ 14,400	1,945	\$ 7.40	TAW	Gross	Office	
\$ 48,000	3,164	\$ 15.17		NNN	Office	ALL
\$ 48,000	3,164	\$ 15.17		NNN	Office	ALL
\$ 377,264	19,856	\$ 19.00		Gross	Office	
\$ 86,520	8,652	\$ 10.00		NNN	Office	HHWE
\$ 97,200	5,400	\$ 18.00		NNN	Office/Ret	
\$ 61,500	4,100	\$ 15.00		Gross	Office	
\$ 17,500	1,000	\$ 17.50		NNN	Office	All
\$ 80,045	4,574	\$ 17.50		NNN	Office	All
\$ 35,775	1,325	\$ 27.00		Gross	Office	
\$ 58,860	2,180	\$ 27.00		Gross	Office	
\$ 9,540	800	\$ 11.93		Gross	Office	
\$ 13,740	900	\$ 15.27			Office	
\$ 9,000	400	\$ 22.50		Gross	Office	
\$ 14,400	1,945	\$ 7.40	TAW	Gross	Office	
\$ 28,800	1,500	\$ 19.20		Gross	Office	
\$ 20,947	6,145	\$ 3.41	10	NNN	Office	HHWE
\$ 17,205	930	\$ 18.50		Gross	Office	
\$ 25,200	1,800	\$ 14.00		Gross	Office	
\$ 18,000	3,288	\$ 5.47		Gross	Office	
\$ 22,912	1,432	\$ 16.00		MG	Office	E
\$ 227,833	8,935	\$ 25.50			Office	
\$ 237,600	8,600	\$ 27.63			Office	
\$ 7,500	500	\$ 15.00		MG	Office	E
\$ 97,500	7,500	\$ 13.00		MG	Office	E
\$ 32,100	2,000	\$ 16.05		MG	Office	HHWE
\$ 2,700	150	\$ 18.00	TAW	MG	Office	E
\$ 13,800	900	\$ 15.33		MG	Office	E
\$ 372,373	16,389	\$22.72	10	NNN	OC	
\$ 224,619	10,173	\$22.08	10	NNN	OC	None
\$ 112,302	4,868	\$23.07	10	NNN	OC	None
\$ 46,586	1,891	\$24.64	10	NNN	OC	None
\$ 67,519	2,945	\$22.93	10	NNN	OC	None

OFFICE RENTS ALL - 2012

Annual Rent	Amount of Space	Rent per Unit	Term	Type	Notes	Tenants Pay
\$ 48,810	2,540	\$19.22	10	NNN	OC	None
\$ 56,177	2,231	\$25.18	10	NNN	OC	None
\$ 103,260	5,196	\$19.87	17	NNN	OC	None
\$ 93,295	4,312	\$21.64	17	NNN	OC	None
\$ 81,668	4,718	\$17.31	10	NNN	OC	None
\$ 351,860	14,962	\$23.52	4	NNN	OC	None
\$ 19,823	1,835	\$10.80	10	NNN	OC	None
\$ 15,000	1,000	\$15.00			OB	TR
\$ 15,000	1,000	\$15.00			OB	TR
\$ 13,200	700	\$18.86		Gross	OB	ALL
\$ 11,400	535	\$21.31		Gross	OB	ALL
\$ 30,250	3,300	\$9.17		Gross	OB	ALL
\$ 18,360	1,464	\$12.54	1	Gross	OB	ALL
\$ 14,857	1,660	\$8.95	1	Gross	OB	ALL
\$ 64,125	8,071	\$7.95		NNN	OB	None
\$ 63,354	2,925	\$21.66		NNN	OB	None
\$ 12,432	870	\$14.29	3	NNN	OB	None
\$ 15,554	966	\$16.10	4	NNN	OB	None
\$ 17,748	1,145	\$15.50	5	NNN	OB	None
\$ 1,032,737	61,290	\$16.85		NNN	OB	None
\$ 5,604	934	\$6.00	3	NNN	OB	None
\$ 48,000	4,000	\$12.00		NNN	OB	None
\$ 24,000	2,000	\$12.00	1	Gross	OB	ALL
\$ 4,500	375	\$12.00	1	Gross	OB	ALL
\$ 7,920	660	\$12.00	2	Gross	OB	ALL
\$ 9,600	800	\$12.00	1	Gross	OB	ALL
\$ 4,800	400	\$12.00	1	Gross	OB	ALL
\$ 21,600	2,200	\$9.82	3	Gross	OB	ALL
\$ 25,200	1,759	\$14.33	5	MG	OB	Elec.
\$ 1,920	116	\$16.55	3	MG	OB	Elec.
\$ 17,868	1,191	\$15.00	3	MG	OB	Elec.
\$ 18,000	704	\$25.57	TAW	MG	OB	Elec.
\$ 17,500	1,250	\$14.00			OB	
\$ 31,700	2,803	\$11.31			OB	
\$ 16,320	1,360	\$12.00			OB	
\$ 15,600	1,112	\$14.03		Gross	OB	ALL
\$ 18,900	1,242	\$15.22	TAW	MG	OB	HE
\$ 7,500	480	\$15.63	3	MG	OB	HE
\$ 38,400	2,527	\$15.20	3	MG	OB	HE
\$ 11,640	970	\$12.00	4	MG	OB	HE

OFFICE RENTS ALL - 2012

Annual Rent	Amount of Space	Rent per Unit	Term	Type	Notes	Tenants Pay
\$ 16,000	6,820	\$2.35	5	MG	OB	HE
\$ 19,830	1,754	\$11.31			OB	
\$ 15,750	1,050	\$15.00	5	MG	OB	Elec.
\$ 1,920	272	\$7.06	TAW	MG	OB	Elec.
\$ 7,500	589	\$12.73	TAW	MG	OB	Elec.
\$ 3,300	280	\$11.79	TAW	MG	OB	Elec.
\$ 4,800	461	\$10.41	TAW	MG	OB	Elec.
\$ 3,000	572	\$5.24	1	MG	OB	Elec.
\$ 13,200	1,227	\$10.76	3	MG	OB	Elec.
\$ 2,400	150	\$16.00	TAW	MG	OB	Elec.
\$ 1,800	196	\$9.18	TAW	MG	OB	Elec.
\$ 1,800	202	\$8.91	TAW	MG	OB	Elec.
\$ 7,200	940	\$7.66	1	MG	OB	Elec.
\$ 15,636	1,173	\$13.33	1	MG	OB	Elec.
\$ 3,000	364	\$8.24	1	MG	OB	Elec.
\$ 18,420	1,646	\$11.19	1	MG	OB	Elec.
\$ 8,280	536	\$15.45	1	MG	OB	Elec.
\$ 16,800	973	\$17.27	TAW	MG	OB	Elec.
\$ 15,300	1,630	\$9.39	1	MG	OB	Elec.
\$ 25,800	2,648	\$9.74	TAW	MG	OB	Elec.
\$ 4,800	612	\$7.84			OB	
\$ 65,832	4,180	\$15.75			OB	
\$ 89,484	8,025	\$11.15			OB	
\$ 9,240	1,989	\$4.65			OB	
\$ 3,600	225	\$16.00			OB	
\$ 11,040	979	\$11.28			OB	
\$ 3,876	310	\$12.50			OB	
\$ 10,404	1,000	\$10.40			OB	
\$ 16,584	1,607	\$10.32			OB	
\$ 10,248	866	\$11.83			OB	
\$ 10,224	900	\$11.36			OB	
\$ 3,000	180	\$16.67			OB	
\$ 18,900	1,425	\$13.26			OB	
\$ 4,380	348	\$12.59			OB	
\$ 21,900	1,800	\$12.17	1	Gross	OB	ALL
\$ 14,848	1,024	\$14.50	1	Gross	OB	ALL
\$ 57,750	3,500	\$16.50	1	Gross	OB	ALL
\$ 144,000	7,300	\$19.73	1	Gross	OB	ALL
\$ 397,710	24,214	\$16.42		MG	OB	TR
\$ 40,011	2,131	\$18.78	4	Gross	OB	ALL

OFFICE RENTS ALL - 2012

Annual Rent	Amount of Space	Rent per Unit	Term	Type	Notes	Tenants Pay
\$ 45,312	2,868	\$15.80		Gross	OB	ALL
\$ 8,400	528	\$15.91		Gross	OB	ALL
\$ 94,175	9,600	\$9.81	5	MG	OB	H H W E
\$ 23,520	3,200	\$7.35	3	MG	OB	H H W E
\$ 9,800	1,400	\$7.00			OB	
\$ 36,900	6,150	\$6.00		R&D	OB	
\$ 517,091	25,588	\$20.21	5	NNN	OB	ALL
\$ 30,002	4,167	\$7.20	1	NNN	OB	ALL
\$ 69,242	15,387	\$4.50		R&D	OB	
\$ 44,506	4,800	\$9.27	5	NNN	OB	H H W E
\$ 203,130	10,980	\$18.50	5	MG	OB	Elec.
\$ 85,006	8,948	\$9.50	3	MG	OB	Elec.
\$ 18,495	2,055	\$9.00	3	MG	OB	Elec.
\$ 117,600	6,000	\$19.60	5	MG	OB	Elec.
\$ 26,300	2,630	\$10.00	3	MG	OB	Elec.
\$ 162,000	15,856	\$10.22	5	Gross	OB	ALL
\$ 240,000	24,000	\$10.00			OB	
\$ 258,699	13,120	\$19.72	6	NNN	OB	H H W E
\$ 52,000	2,200	\$23.64	1	Gross	OB	ALL
\$ 11,000	700	\$15.71	1	Gross	OB	ALL
\$ 7,500	500	\$15.00	1	MG	OB	Elec.
\$ 2,700	150	\$18.00	TAW	MG	OB	Elec.
\$ 13,800	900	\$15.33	1	MG	OB	Elec.
\$ 60,000	5,700	\$10.53	5	MG	OB	H H W E
\$ 9,000	700	\$12.86		Gross	OB	ALL
\$ 9,000	700	\$12.86		Gross	OB	ALL
\$ 28,854	1,603	\$18.00	5	Gross	OB	ALL
\$ 18,360	1,020	\$18.00	3	Gross	OB	ALL
\$ 38,304	2,016	\$19.00	5	Gross	OB	ALL
\$ 105,659	5,561	\$19.00	3	Gross	OB	ALL
\$ 56,550	2,900	\$19.50	5	Gross	OB	ALL
\$ 17,632	928	\$19.00	3	Gross	OB	ALL
\$ 177,137	6,180	\$28.66	5	Gross	OB	ALL
\$ 27,738	1,541	\$18.00	4	Gross	OB	ALL
\$ 63,118	3,322	\$19.00	7	Gross	OB	ALL
\$ 17,632	928	\$19.00	3	Gross	OB	ALL
\$ 36,670	1,930	\$19.00	3	Gross	OB	ALL
\$ 91,553	4,756	\$19.25	5	Gross	OB	ALL
\$ 54,302	2,858	\$19.00	3	Gross	OB	ALL
\$ 26,448	1,392	\$19.00	5	Gross	OB	ALL

OFFICE RENTS ALL - 2012

Annual Rent	Amount of Space	Rent per Unit	Term	Type	Notes	Tenants Pay
\$ 167,064	8,361	\$19.98		NNN	OB	H H W E
\$ 26,400	1,584	\$16.67	4	MG	OB	H H W E
\$ 187,500	30,000	\$6.25		NNN	OB&RD	
\$ 868,875	41,375	\$21.00		Gross	OB	ALL
\$ 101,108	4,219	\$23.96		Gross	OB	ALL
\$ 47,000	4,700	\$10.00		Gross	OB	
\$ 7,800	600	\$13.00		Gross	OB	
\$ 8,655	577	\$15.00		MG	OB	H
\$ 52,696	3,764	\$14.00		MG	OB	H
\$ 84,294	6,021	\$14.00		MG	OB	H
\$ 16,800	1,400	\$12.00		MG	OB	H
\$ 65,776	6,600	\$9.97			OB	
\$ 200,000	17,500	\$11.43		NNN	Land	
\$ 385,000	17,500	\$22.00		NNN	OB and land	
\$ 12,600	900	\$14.00		MG	OB	
\$ 44,909	4,277	\$10.50		Gross	OB	ALL
\$ 3,600	200	\$18.00		Gross	OB	ALL
Median	1,780	\$ 15.00				
Mean	4,226	\$ 14.60				
Low	116	\$ 2.35				
High	61,290	\$ 28.66				

OFFICE RENTS NNN- 2012

Annual Rent	Amount of Space	Rent per Unit	Term	Type	Notes	Tenants Pay
\$ 48,000	3,164	\$ 15.17		NNN	Office	ALL
\$ 48,000	3,164	\$ 15.17		NNN	Office	ALL
\$ 86,520	8,652	\$ 10.00		NNN	Office	HHWE
\$ 97,200	5,400	\$ 18.00		NNN	Office/Ret	
\$ 17,500	1,000	\$ 17.50		NNN	Office	All
\$ 80,045	4,574	\$ 17.50		NNN	Office	All
\$ 20,947	6,145	\$ 3.41	10	NNN	Office	HHWE
\$ 372,373	16,389	\$22.72	10	NNN	OC	
\$ 224,619	10,173	\$22.08	10	NNN	OC	None
\$ 112,302	4,868	\$23.07	10	NNN	OC	None
\$ 46,586	1,891	\$24.64	10	NNN	OC	None
\$ 67,519	2,945	\$22.93	10	NNN	OC	None
\$ 48,810	2,540	\$19.22	10	NNN	OC	None
\$ 56,177	2,231	\$25.18	10	NNN	OC	None
\$ 103,260	5,196	\$19.87	17	NNN	OC	None
\$ 93,295	4,312	\$21.64	17	NNN	OC	None
\$ 81,668	4,718	\$17.31	10	NNN	OC	None
\$ 351,860	14,962	\$23.52	4	NNN	OC	None
\$ 19,823	1,835	\$10.80	10	NNN	OC	None
\$ 64,125	8,071	\$7.95		NNN	OB	None
\$ 63,354	2,925	\$21.66		NNN	OB	None
\$ 12,432	870	\$14.29	3	NNN	OB	None
\$ 15,554	966	\$16.10	4	NNN	OB	None
\$ 17,748	1,145	\$15.50	5	NNN	OB	None
\$ 1,032,737	61,290	\$16.85		NNN	OB	None
\$ 5,604	934	\$6.00	3	NNN	OB	None
\$ 48,000	4,000	\$12.00		NNN	OB	None
\$ 517,091	25,588	\$20.21	5	NNN	OB	ALL
\$ 30,002	4,167	\$7.20	1	NNN	OB	ALL
\$ 44,506	4,800	\$9.27	5	NNN	OB	H H W E
\$ 258,699	13,120	\$19.72	6	NNN	OB	H H W E
\$ 167,064	8,361	\$19.98		NNN	OB	H H W E
\$ 187,500	30,000	\$6.25		NNN	OB&RD	
\$ 200,000	17,500	\$11.43		NNN	Land	
\$ 385,000	17,500	\$22.00		NNN	OB and land	
Median	4,718	\$ 17.50				
Mean	8,726	\$ 16.46				
Low	870	\$ 3.41				
High	61,290	\$ 25.18				

OFFICE ACTUAL RENTS GROSS/MG - 2012

Annual Rent	Amount of Space	Rent per Unit	Term	Type	Notes	Tenants Pay
\$ 13,200	700	\$18.86		Gross	OB	ALL
\$ 11,400	535	\$21.31		Gross	OB	ALL
\$ 30,250	3,300	\$9.17		Gross	OB	ALL
\$ 18,360	1,464	\$12.54	1	Gross	OB	ALL
\$ 14,857	1,660	\$8.95	1	Gross	OB	ALL
\$ 24,000	2,000	\$12.00	1	Gross	OB	ALL
\$ 4,500	375	\$12.00	1	Gross	OB	ALL
\$ 7,920	660	\$12.00	2	Gross	OB	ALL
\$ 9,600	800	\$12.00	1	Gross	OB	ALL
\$ 4,800	400	\$12.00	1	Gross	OB	ALL
\$ 21,600	2,200	\$9.82	3	Gross	OB	ALL
\$ 15,600	1,112	\$14.03		Gross	OB	ALL
\$ 21,900	1,800	\$12.17	1	Gross	OB	ALL
\$ 14,848	1,024	\$14.50	1	Gross	OB	ALL
\$ 57,750	3,500	\$16.50	1	Gross	OB	ALL
\$ 144,000	7,300	\$19.73	1	Gross	OB	ALL
\$ 40,011	2,131	\$18.78	4	Gross	OB	ALL
\$ 45,312	2,868	\$15.80		Gross	OB	ALL
\$ 8,400	528	\$15.91		Gross	OB	ALL
\$ 162,000	15,856	\$10.22	5	Gross	OB	ALL
\$ 52,000	2,200	\$23.64	1	Gross	OB	ALL
\$ 11,000	700	\$15.71	1	Gross	OB	ALL
\$ 9,000	700	\$12.86		Gross	OB	ALL
\$ 9,000	700	\$12.86		Gross	OB	ALL
\$ 28,854	1,603	\$18.00	5	Gross	OB	ALL
\$ 18,360	1,020	\$18.00	3	Gross	OB	ALL
\$ 38,304	2,016	\$19.00	5	Gross	OB	ALL
\$ 105,659	5,561	\$19.00	3	Gross	OB	ALL
\$ 56,550	2,900	\$19.50	5	Gross	OB	ALL
\$ 17,632	928	\$19.00	3	Gross	OB	ALL
\$ 177,137	6,180	\$28.66	5	Gross	OB	ALL
\$ 27,738	1,541	\$18.00	4	Gross	OB	ALL
\$ 63,118	3,322	\$19.00	7	Gross	OB	ALL
\$ 17,632	928	\$19.00	3	Gross	OB	ALL
\$ 36,670	1,930	\$19.00	3	Gross	OB	ALL
\$ 91,553	4,756	\$19.25	5	Gross	OB	ALL
\$ 54,302	2,858	\$19.00	3	Gross	OB	ALL
\$ 26,448	1,392	\$19.00	5	Gross	OB	ALL
\$ 868,875	41,375	\$21.00		Gross	OB	ALL
\$ 101,108	4,219	\$23.96		Gross	OB	ALL
\$ 47,000	4,700	\$10.00		Gross	OB	

OFFICE ACTUAL RENTS GROSS/MG - 2012

Annual Rent	Amount of Space	Rent per Unit	Term	Type	Notes	Tenants Pay
\$ 7,800	600	\$13.00		Gross	OB	
\$ 44,909	4,277	\$10.50		Gross	OB	ALL
\$ 3,600	200	\$18.00		Gross	OB	ALL
\$ 14,400	1,945	\$ 7.40	TAW	Gross	Office	
\$ 377,264	19,856	\$ 19.00		Gross	Office	
\$ 61,500	4,100	\$ 15.00		Gross	Office	
\$ 35,775	1,325	\$ 27.00		Gross	Office	
\$ 58,860	2,180	\$ 27.00		Gross	Office	
\$ 9,540	800	\$ 11.93		Gross	Office	
\$ 9,000	400	\$ 22.50		Gross	Office	
\$ 14,400	1,945	\$ 7.40	TAW	Gross	Office	
\$ 28,800	1,500	\$ 19.20		Gross	Office	
\$ 17,205	930	\$ 18.50		Gross	Office	
\$ 25,200	1,800	\$ 14.00		Gross	Office	
\$ 18,000	3,288	\$ 5.47		Gross	Office	
\$ 14,400	1,058	\$ 13.61		MG	Office	TS
\$ 3,600	1,000	\$ 3.60		MG	Office	TS
\$ 12,312	3,079	\$ 4.00		MG	Office	TS
\$ 28,800	1,838	\$ 15.67	TAW	MG	Office	HHWET
\$ 22,912	1,432	\$ 16.00		MG	Office	E
\$ 7,500	500	\$ 15.00		MG	Office	E
\$ 97,500	7,500	\$ 13.00		MG	Office	E
\$ 32,100	2,000	\$ 16.05		MG	Office	HHWE
\$ 2,700	150	\$ 18.00	TAW	MG	Office	E
\$ 13,800	900	\$ 15.33		MG	Office	E
\$ 25,200	1,759	\$14.33	5	MG	OB	Elec.
\$ 1,920	116	\$16.55	3	MG	OB	Elec.
\$ 17,868	1,191	\$15.00	3	MG	OB	Elec.
\$ 18,000	704	\$25.57	TAW	MG	OB	Elec.
\$ 18,900	1,242	\$15.22	TAW	MG	OB	HE
\$ 7,500	480	\$15.63	3	MG	OB	HE
\$ 38,400	2,527	\$15.20	3	MG	OB	HE
\$ 11,640	970	\$12.00	4	MG	OB	HE
\$ 16,000	6,820	\$2.35	5	MG	OB	HE
\$ 15,750	1,050	\$15.00	5	MG	OB	Elec.
\$ 1,920	272	\$7.06	TAW	MG	OB	Elec.
\$ 7,500	589	\$12.73	TAW	MG	OB	Elec.
\$ 3,300	280	\$11.79	TAW	MG	OB	Elec.
\$ 4,800	461	\$10.41	TAW	MG	OB	Elec.
\$ 3,000	572	\$5.24	1	MG	OB	Elec.
\$ 13,200	1,227	\$10.76	3	MG	OB	Elec.

OFFICE ACTUAL RENTS GROSS/MG - 2012

Annual Rent	Amount of Space	Rent per Unit	Term	Type	Notes	Tenants Pay
\$ 2,400	150	\$16.00	TAW	MG	OB	Elec.
\$ 1,800	196	\$9.18	TAW	MG	OB	Elec.
\$ 1,800	202	\$8.91	TAW	MG	OB	Elec.
\$ 7,200	940	\$7.66	1	MG	OB	Elec.
\$ 15,636	1,173	\$13.33	1	MG	OB	Elec.
\$ 3,000	364	\$8.24	1	MG	OB	Elec.
\$ 18,420	1,646	\$11.19	1	MG	OB	Elec.
\$ 8,280	536	\$15.45	1	MG	OB	Elec.
\$ 16,800	973	\$17.27	TAW	MG	OB	Elec.
\$ 15,300	1,630	\$9.39	1	MG	OB	Elec.
\$ 25,800	2,648	\$9.74	TAW	MG	OB	Elec.
\$ 397,710	24,214	\$16.42		MG	OB	TR
\$ 94,175	9,600	\$9.81	5	MG	OB	H HW E
\$ 23,520	3,200	\$7.35	3	MG	OB	H HW E
\$ 203,130	10,980	\$18.50	5	MG	OB	Elec.
\$ 85,006	8,948	\$9.50	3	MG	OB	Elec.
\$ 18,495	2,055	\$9.00	3	MG	OB	Elec.
\$ 117,600	6,000	\$19.60	5	MG	OB	Elec.
\$ 26,300	2,630	\$10.00	3	MG	OB	Elec.
\$ 7,500	500	\$15.00	1	MG	OB	Elec.
\$ 2,700	150	\$18.00	TAW	MG	OB	Elec.
\$ 13,800	900	\$15.33	1	MG	OB	Elec.
\$ 60,000	5,700	\$10.53	5	MG	OB	H HW E
\$ 26,400	1,584	\$16.67	4	MG	OB	H HW E
\$ 8,655	577	\$15.00		MG	OB	H
\$ 52,696	3,764	\$14.00		MG	OB	H
\$ 84,294	6,021	\$14.00		MG	OB	H
\$ 16,800	1,400	\$12.00		MG	OB	H
\$ 12,600	900	\$14.00		MG	OB	
\$ 13,740	900	\$ 15.27			Office	
\$ 227,833	8,935	\$ 25.50			Office	
\$ 237,600	8,600	\$ 27.63			Office	
\$ 15,000	1,000	\$15.00			OB	TR
\$ 15,000	1,000	\$15.00			OB	TR
\$ 17,500	1,250	\$14.00			OB	
\$ 31,700	2,803	\$11.31			OB	
\$ 16,320	1,360	\$12.00			OB	
\$ 19,830	1,754	\$11.31			OB	
\$ 4,800	612	\$7.84			OB	
\$ 65,832	4,180	\$15.75			OB	
\$ 89,484	8,025	\$11.15			OB	

OFFICE ACTUAL RENTS GROSS/MG - 2012

Annual Rent	Amount of Space	Rent per Unit	Term	Type	Notes	Tenants Pay
\$ 9,240	1,989	\$4.65			OB	
\$ 3,600	225	\$16.00			OB	
\$ 11,040	979	\$11.28			OB	
\$ 3,876	310	\$12.50			OB	
\$ 10,404	1,000	\$10.40			OB	
\$ 16,584	1,607	\$10.32			OB	
\$ 10,248	866	\$11.83			OB	
\$ 10,224	900	\$11.36			OB	
\$ 3,000	180	\$16.67			OB	
\$ 18,900	1,425	\$13.26			OB	
\$ 4,380	348	\$12.59			OB	
\$ 9,800	1,400	\$7.00			OB	
\$ 240,000	24,000	\$10.00			OB	
\$ 65,776	6,600	\$9.97			OB	
Median	1,400	\$14.00				
Mean	3,016	\$14.26				
Low	116	\$2.35				
High	41,375	\$28.66				

Hotels Concord 2012

Rooms Available	Rooms Sold	% Occupied	Average daily	Rev Par
36500	20480	56.1	84.9	47.64
11680	8106	69.4	131.98	91.59
33580	21706	64.6	109.29	70.65

INDUSTRIAL/WAREHOUSE ACTUAL INCOME - 2012

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	L Type	Tenant Pays
\$ 57,895	5,832	\$ 9.93	TAW		NNN	All
\$ 32,581	5,500	\$ 5.92	TAW		NNN	ALL
\$ 4,200	900	\$ 4.67	TAW		MG	HHWET
\$ 10,800	1,900	\$ 5.68	TAW		MG	HHWET
\$ 7,800	900	\$ 8.67	TAW		MG	HHWET
\$ 53,868	2,671	\$ 20.17	2009-2012		MG	HHWET
\$ 36,000	3,584	\$ 10.04	2011-2014	5	MG	HHWET
\$ 39,600	7,500	\$ 5.28	Aug-11	2	Gross	ALL
\$ 51,244	7,344	\$ 6.98	Jan-12	6 mths	MG	H H W E
\$ 50,141	11,000	\$ 4.56	Aug-09	3	NNN	All
\$ 39,600	7,500	\$ 5.28	Aug-11	2	Gross	ALL
\$ 71,250	7,500	\$ 9.50	May-09	5	NNN	ALL
\$ 42,000	7,500	\$ 5.60	Mar-10	5	NNN	ALL
\$ 26,790	2,500	\$ 10.72	Jan-10		MG	HHWET
\$ 26,790	2,500	\$ 10.72	Jan-10		MG	HHWET
\$ 16,720	2,500	\$ 6.69	Nov-09		MG	HHWET
\$ 18,024	2,500	\$ 7.21	May-10		MG	HHWET
\$ 12,500	2,500	\$ 5.00	Sep-11		MG	HHWET
\$ 9,375	1,875	\$ 5.00	Sep-11		MG	HHWET
\$ 26,790	2,500	\$ 10.72	Jan-10		MG	HHWET
\$ 26,790	2,500	\$ 10.72	Jan-10		MG	HHWET
\$ 15,000	2,500	\$ 6.00	Oct-09		MG	HHWET
\$ 21,600	2,500	\$ 8.64	Dec-09		MG	HHWET
\$ 4,800	1,174	\$ 4.09	TAW		Gross	HHWET
\$ 6,000	1,600	\$ 3.75			MG	HHWE
\$ 19,200	2,000	\$ 9.60	Jan-12	2	MG	Trash
\$ 24,000	4,700	\$ 5.11	Nov-10	2	MG	Trash
\$ 22,000	2,000	\$ 11.00	Dec-09	3	MG	Trash
\$ 72,000	15,640	\$ 4.60	May-11	1	Gross	
\$ 42,000	4,000	\$ 10.50	TAW		MG	Trash
\$ 9,600	800	\$ 12.00				
\$ 31,280	11,477	\$ 2.73			NNN	HHWET
\$ 67,140	11,477	\$ 5.85			NNN	HHWET
\$ 17,340	2,480	\$ 6.99			MG	N/A
\$ 3,600	2,000	\$ 1.80	2009	3	MG	H
\$563,657	60,000	\$ 9.39	Dec-09		NNN	ALL
\$ 66,000	6,200	\$ 10.65			NNN	HHWET

Median 2,500 \$ 6.98
Mean 5,934 \$ 7.61

Low 800 \$ 1.80
High 60,000 \$ 20.17

INDUSTRIAL CONDOS ACTUAL/ALL - 2012

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	L Type	Tenant Pays
\$ 26,790	2,500	\$ 10.72	Jan-10		MG	HHWET
\$ 26,790	2,500	\$ 10.72	Jan-10		MG	HHWET
\$ 16,720	2,500	\$ 6.69	Nov-09		MG	HHWET
\$ 18,024	2,500	\$ 7.21	May-10		MG	HHWET
\$ 12,500	2,500	\$ 5.00	Sep-11		MG	HHWET
\$ 9,375	1,875	\$ 5.00	Sep-11		MG	HHWET
\$ 26,790	2,500	\$ 10.72	Jan-10		MG	HHWET
\$ 26,790	2,500	\$ 10.72	Jan-10		MG	HHWET
\$ 15,000	2,500	\$ 6.00	Oct-09		MG	HHWET
\$ 21,600	2,500	\$ 8.64	Dec-09		MG	HHWET
\$ 4,800	1,174	\$ 4.09	TAW		Gross	HHWET
\$ 6,000	1,600	\$ 3.75			MG	HHWE
Median	2,500	\$ 6.95				
Mean	2,262	\$ 7.44				
Low	1,174	\$ 3.75				
High	2,500	\$ 10.72				

INDUSTRIAL OFFICE ALL -2012-Actuals

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	L Type	Tenant Pays
\$ 19,200	2,000	\$ 9.60	Jan-12	2	MG	Trash
\$ 24,000	4,700	\$ 5.11	Nov-10	2	MG	Trash
\$ 22,000	2,000	\$ 11.00	Dec-09	3	MG	Trash
\$ 72,000	15,640	\$ 4.60	May-11	1	Gross	
\$ 42,000	4,000	\$ 10.50	TAW		MG	Trash
\$ 9,600	800	\$ 12.00				
\$ 31,280	11,477	\$ 2.73			NNN	HHWET
\$ 67,140	11,477	\$ 5.85			NNN	HHWET
\$ 17,340	2,480	\$ 6.99			MG	N/A
Median	4000	\$ 6.99				
Mean	6,064	\$ 7.60				
Low	800	\$ 2.73				
High	15,640	\$ 12.00				

INDUSTRIAL OFFICE GROSS/MG -2012-Actuals

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	L Type	Tenant Pays
\$ 19,200	2,000	\$ 9.60	Jan-12	2	MG	Trash
\$ 24,000	4,700	\$ 5.11	Nov-10	2	MG	Trash
\$ 22,000	2,000	\$ 11.00	Dec-09	3	MG	Trash
\$ 72,000	15,640	\$ 4.60	May-11	1	Gross	
\$ 42,000	4,000	\$ 10.50	TAW		MG	Trash
\$ 9,600	800	\$ 12.00				
\$ 17,340	2,480	\$ 6.99			MG	N/A
Median	2480	\$ 9.60				
Mean	4,517	\$ 8.54				
Low	800	\$ 4.60				
High	15,640	\$ 12.00				

INDUSTRIAL OFFICE NNN -2012-Actuals

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	L Type	Tenant Pays
\$ 31,280	11,477	\$ 2.73			NNN	HHWET
\$ 67,140	11,477	\$ 5.85			NNN	HHWET
Median	11,477	\$ 4.29				
Mean	11,477	\$ 4.29				
Low	11,477	\$ 2.73				
High	11,477	\$ 5.85				

FACTURY - ALL Actual 2012

Rent	of Space	per Unit	Start	Term	Type	Pays
\$ 39,600	7,500	\$ 5.28	Aug-11	2	Gross	ALL
\$ 51,244	7,344	\$ 6.98	Jan-12	6 mths	MG	H HW E
\$ 50,141	11,000	\$ 4.56	Aug-09	3	NNN	All
\$ 39,600	7,500	\$ 5.28	Aug-11	2	Gross	ALL
\$ 71,250	7,500	\$ 9.50	May-09	5	NNN	ALL
\$ 42,000	7,500	\$ 5.60	Mar-10	5	NNN	ALL
Median	7,500	\$ 5.44				
Mean	8,057	\$ 6.20				
Low	7,344	\$ 4.56				
High	11,000	\$ 9.50				

Restaurants & FF Acutal Rentals -2012

Annual Rent	Amount of Space	Rent per SF	# of Seats	Rent per Seat	Lease Start
\$ 94,960	706	\$ 134.50	100	\$ 949.60	Apr-11
\$ 12,405	2,666	\$ 4.65	82	\$ 151.28	9/1/11
\$ 219,012	3,930	\$ 55.73	167	\$ 1,311.45	9/1/11
\$ 10,917	6,400	\$ 1.71	228	\$ 47.88	8/7/07
	Mean	\$ 49.15		\$ 615.05	
	Median	\$ 30.19		\$ 550.44	

Retail Actual Income All- 2012

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	Type	Tenant Pays
\$ 24,552	3,737	\$6.57				OB
\$ 65,940	4,963	\$ 13.29	Apr-10	TAW	MG	HHWET
\$ 195,000	12,900	\$ 15.12	May-08	5	NNN	HHWET
\$ 10,500	450	\$ 23.33	Sep-11	TAW	MG	HHWET
\$ 10,500	500	\$ 21.00	Jul-11	TAW	MG	HHWET
\$ 8,100	300	\$ 27.00	Apr-11	TAW	MG	HHWET
\$ 15,600	1,400	\$ 11.14	Jun-11	TAW	MG	HHWET
\$ 16,080	1,400	\$ 11.49	Mar-09	TAW	MG	HHWET
\$ 95,538	1,828	\$ 52.26				HHWET
\$ 93,103	2,476	\$ 37.60	Jan-12		MG	HHWET
\$ 30,000	1,620	\$ 18.52			MG	HHWET
\$ 103,950	6,300	\$ 16.50	May-12		NNN	All
\$ 36,000	2,500	\$ 14.40		TAW	MG	HET
\$ 40,800	3,450	\$ 11.83	Dec-11		MG	E
\$ 17,975	1,156	\$ 15.55	Jul-10		Gross	
\$ 33,000	4,400	\$ 7.50			NNN	All
\$ 22,400	3,200	\$ 7.00			NNN	All
\$ 22,400	3,200	\$ 7.00			NNN	All
\$ 24,000	3,000	\$ 8.00			Gross	
\$ 22,800	2,000	\$ 11.40	Mar-07		MG	HHWE
\$ 7,200	700	\$ 10.29	Jul-07			HHWE
\$ 31,200	1,450	\$ 21.52			NNN	
\$ 34,607	7,712	\$ 4.49	Jan-09		NNN	
\$ 94,960	706	\$ 134.50	Oct-11	10	MG	WS
\$ 96,424	1,202	\$ 80.22	Dec-10	5	MG	WS
\$ 94,487	3,748	\$ 25.21	May-11	10	GROSS	ALL
\$ 35,730	1,000	\$ 35.73	Nov-11	10	MG	WS
\$ 100,651	5,005	\$ 20.11	Jul-11	10	MG	WS
\$ 42,000	3,478	\$ 12.08	Jan-11	2	GROSS	ALL
\$ 9,200	1,200	\$ 7.67	Sep-11	1	GROSS	ALL
\$ 36,000	1,581	\$ 22.77	Aug-11	1	GROSS	ALL
\$ 55,200	1,057	\$ 52.22	May-10	2	GROSS	ALL
\$ 17,400	1,200	\$ 14.50	Jan-11	5	NNN	H H W E
\$ 24,000	2,400	\$ 10.00	Sep-11	1	NNN	H H W E
\$ 13,800	1,200	\$ 11.50	Mar-12	1	NNN	H H W E
\$ 17,400	1,200	\$ 14.50	Jan-09	5	NNN	H H W E
\$ 18,000	1,200	\$ 15.00	May-11	5	NNN	H H W E
\$ 133,872	16,885	\$ 7.93	Feb-09	5	NNN	H H W E

Retail Actual Income All- 2012

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	Type	Tenant Pays
\$ 62,880	5,952	\$ 10.56	Apr-12	5	NNN	H HW E
\$ 148,795	14,530	\$ 10.24	00/2009	4	NNN	H HW E
\$ 21,020	1,200	\$ 17.52	00/2011	3	NNN	H HW E
\$ 40,612	6,298	\$ 6.45	00/2010	4	NNN	H HW E
\$ 44,400	3,500	\$ 12.69	Jan-12	2	NNN	H HW E
\$ 120,000	5,373	\$ 22.33	Sep-11	5	NNN	H HW E
Mean	3,378	\$ 21.35				
Median	1,914	\$ 14.50				

Retail Actual Income NNN- 2012

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	Type	Tenant Pays
\$ 195,000	12,900	\$ 15.12	May-08	5	NNN	HHWET
\$ 103,950	6,300	\$ 16.50	May-12		NNN	All
\$ 33,000	4,400	\$ 7.50			NNN	All
\$ 22,400	3,200	\$ 7.00			NNN	All
\$ 22,400	3,200	\$ 7.00			NNN	All
\$ 31,200	1,450	\$ 21.52			NNN	
\$ 34,607	7,712	\$ 4.49	Jan-09		NNN	
\$ 17,400	1,200	\$ 14.50	Jan-11	5	NNN	H H W E
\$ 24,000	2,400	\$ 10.00	Sep-11	1	NNN	H H W E
\$ 13,800	1,200	\$ 11.50	Mar-12	1	NNN	H H W E
\$ 17,400	1,200	\$ 14.50	Jan-09	5	NNN	H H W E
\$ 18,000	1,200	\$ 15.00	May-11	5	NNN	H H W E
\$ 133,872	16,885	\$ 7.93	Feb-09	5	NNN	H H W E
\$ 62,880	5,952	\$ 10.56	Apr-12	5	NNN	H H W E
\$ 148,795	14,530	\$ 10.24	00/2009	4	NNN	H H W E
\$ 21,020	1,200	\$ 17.52	00/2011	3	NNN	H H W E
\$ 40,612	6,298	\$ 6.45	00/2010	4	NNN	H H W E
\$ 44,400	3,500	\$ 12.69	Jan-12	2	NNN	H H W E
\$ 120,000	5,373	\$ 22.33	Sep-11	5	NNN	H H W E
Mean	5,268	\$ 12.23				
Median	3,500	\$ 11.50				
Low	1,200	\$ 4.49				
High	16,885	\$ 22.33				

Retail Actual Income Gross/MG Actual- 2012

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	Type	Tenant Pays
\$ 65,940	4,963	\$ 13.29	Apr-10	TAW	MG	HHWET
\$ 10,500	450	\$ 23.33	Sep-11	TAW	MG	HHWET
\$ 10,500	500	\$ 21.00	Jul-11	TAW	MG	HHWET
\$ 8,100	300	\$ 27.00	Apr-11	TAW	MG	HHWET
\$ 15,600	1,400	\$ 11.14	Jun-11	TAW	MG	HHWET
\$ 16,080	1,400	\$ 11.49	Mar-09	TAW	MG	HHWET
\$ 95,538	1,828	\$ 52.26				HHWET
\$ 93,103	2,476	\$ 37.60	Jan-12		MG	HHWET
\$ 30,000	1,620	\$ 18.52			MG	HHWET
\$ 36,000	2,500	\$ 14.40		TAW	MG	HET
\$ 40,800	3,450	\$ 11.83	Dec-11		MG	E
\$ 17,975	1,156	\$ 15.55	Jul-10		Gross	
\$ 24,000	3,000	\$ 8.00			Gross	
\$ 22,800	2,000	\$ 11.40	Mar-07		MG	HHWE
\$ 7,200	700	\$ 10.29	Jul-07			HHWE
\$ 96,424	1,202	\$ 80.22	Dec-10	5	MG	WS
\$ 94,487	3,748	\$ 25.21	May-11	10	GROSS	ALL
\$ 35,730	1,000	\$ 35.73	Nov-11	10	MG	WS
\$ 100,651	5,005	\$ 20.11	Jul-11	10	MG	WS
\$ 42,000	3,478	\$ 12.08	Jan-11	2	GROSS	ALL
\$ 9,200	1,200	\$ 7.67	Sep-11	1	GROSS	ALL
\$ 36,000	1,581	\$ 22.77	Aug-11	1	GROSS	ALL
\$ 55,200	1,057	\$ 52.22	May-10	2	GROSS	ALL
\$ 24,552	3,737	\$6.57				OB
Mean	2,073	\$ 22.90				
Median	1,601	\$ 17.03				
Low	300	\$ 6.57				
High	5,005	\$ 80.22				

Bank Actual Income- 2012

Annual Rent	Amount of Space	Rent per Unit	Lease Start	Term	Type	Tenant Pays
\$ 95,538	1,828	\$ 52.26				HHWET
\$ 93,103	2,476	\$ 37.60	Jan-12		MG	HHWET
Mean		\$ 44.93				
Median		\$ 44.93				

Data Calibration

Once the preliminary benchmarks were established, “data calibration” was required in order to bring the computerized mass appraisal formulas and tables into conformity with the market. To do so, field reviews and further analysis utilizing “ratios” (a comparison of the assessed value to its sale price) and the CAMA (Computer Assisted Mass Appraisal) software was conducted in order to refine the base tables, and verify the alignment and consistency of the base tables.

Finally, these benchmarks became the basis for a statistical analysis of similar properties, and new property values were generated. Overall, every effort was made to help ensure that the final values were uniform and equitable.

MARKET RENT SCHEDULE -2012

MARKET RENT SCHEDULES FOR YEAR 2012

CONCOR NH

CODE DESCRIPTION	UNIT TYPE	AVG SIZE	AVG RENT	MAX SIZE	MIN RENT	MIN SIZE	MAX RENT	VAC %	EXP %	CURVE
10 DT/RETAIL	SQFT	1,500	16.00	6,000	9.00	500	23.00	0.13	0.35	0001
11 DISC STORE	SQFT	70,000	7.00	100,000	7.00	24,000	12.00	0.08	0.16	0001
12 CONV STORE	SQFT	2,000	18.50	7,000	14.50	500	22.00	0.04	0.12	0001
13 SPKMT	SQFT	50,000	12.00	100,000	12.00	30,000	12.00	0.03	0.10	0001
14 LARG RETL	SQFT	30,000	12.00	100,000	8.00	10,000	15.00	0.08	0.16	0001
15 RET STRIP	SQFT	3,000	12.50	10,000	10.00	400	16.00	0.14	0.18	0001
20 INDUSTRIAL	SQFT	6,000	5.00	150,000	3.75	600	8.00	0.15	0.15	0001
21 R/D	SQFT	8,000	7.00	100,000	6.50	2,500	8.00	0.15	0.15	0001
22 WAREHOUSE	SQFT	6,000	5.00	150,000	3.75	600	8.00	0.15	0.15	0001
23 MILL BLDG	SQFT	7,000	2.50	50,000	2.00	1,000	3.00	0.15	0.45	0001
24 SRVC SHOP	SQFT	4,000	8.00	15,000	7.00	800	12.00	0.12	0.16	0001
25 SELF STRG	SQFT	100	9.00	500	8.00	25	14.00	0.12	0.45	0001
30 RESTANT	SQFT	6,000	18.00	14,000	9.00	2,200	20.00	0.07	0.15	0001
31 FAST FOOD	SQFT	2,500	28.00	3,600	25.00	1,300	35.00	0.04	0.12	0001
32 CLB/LOUNGE	SQFT	3,000	8.50	10,000	7.50	600	10.00	0.07	0.15	0001
40 STUDIO APT	APT	1	6,600.00	1	6,600.00	1	6,600.00	0.04	0.29	0001
41 1 BR APT	APT	1	8,220.00	1	8,220.00	1	8,220.00	0.04	0.29	0001
42 2 BR APT	APT	1	9,600.00	1	9,600.00	1	9,600.00	0.04	0.29	0001
43 3 BR APT	APT	1	12,000.00	1	12,000.00	1	12,000.00	0.04	0.29	0001
44 4 BR APT	APT	1	15,000.00	1	15,000.00	1	15,000.00	0.04	0.29	0001
45 ROOM HOUSE	ROOM	1	6,000.00	1	6,000.00	1	6,000.00	0.06	0.40	0001
46 MBL HM PK	SITE	1	4,800.00	1	4,800.00	1	4,800.00	0.04	0.35	0001

MARKET RENT SCHEDULES FOR YEAR 2012 CONCORD, NH

CODE DESCRIPTION	UNIT TYPE	AVG SIZE	AVG RENT	MAX SIZE	MIN RENT	MIN SIZE	MAX RENT	VAC %	EXP %	CURVE
48 MOTEL	ROOM	1	31,000.00	1	31,000.00	1	31,000.00	0.38	0.72	0001
49 HOTEL	ROOM	1	62,000.00	1	62,000.00	1	62,000.00	0.38	0.85	0001
50 OFFICE NNN	SQFT	4,000	12.00	50,000	7.50	1,000	15.00	0.15	0.15	0001
51 BANK	SQFT	2,000	26.00	6,000	20.00	2,300	30.00	0.05	0.16	0001
52 OFFICE MG	SQFT	1,500	15.00	7,000	12.00	1,000	15.00	0.15	0.26	0001
60 SVC STATN	UNIT	1	40,000.00	1	40,000.00	1	40,000.00	0.03	0.12	0001
61 SVC GARAGE	SQFT	4,000	8.00	15,000	7.00	800	12.00	0.12	0.16	0001
62 AUTO DEALR	SQFT	10,000	9.00	25,000	9.00	1,000	16.00	0.05	0.12	0001
63 SRV ST/CNV	UNIT	1	70,000.00	1	70,000.00	1	70,000.00	0.03	0.12	0001
90 MISC	SQFT	1,000	4.00	3,000	2.00	100	6.00	0.07	0.25	0001
91 DEAD STGE	SQFT	1,000	4.00	3,000	2.00	100	6.00	0.07	0.25	0001
92 BOWLING	LANE	1	3,600.00	1	3,600.00	1	3,600.00	0.07	0.15	0001
93 THEATER	SQFT	4,000	10.00	15,000	10.00	500	10.00	0.07	0.15	0001
94 NURS HOME	BED	1	67,000.00	1	67,000.00	1	67,000.00	0.06	0.85	0001
99 LAND LEASE	SQFT	43,560	1.00	87,120	0.70	10,000	3.00	0.01	0.05	0001

Vacancy Factor Development 2012

2012 INCOME ADJUSTMENTS FOR LOCATION, USE, VACANCY & DEBT, AND EXPENSES

Rating	Description	Location	Use Code Adjustment	Debt/Vacancy Adjustment	Expense Adjustment
E	Excellent	1.30	1.40	0.50	0.67
G	Good	1.15	1.20	0.75	0.80
A	Average	1.00	1.00	1.00	1.00
F	Fair	0.85	0.85	1.50	1.25
P	Poor	0.70	0.70	2.00	1.50

Non-Residential Building Costs:

Building Cost Tables

The “Building Cost” base rates identified in the following table were derived by reviewing and analyzing building costs extracted from local sales data, and from the Marshall Valuation Service.

The construction cost tables for the various buildings were derived from the Marshall Valuation Service cost tables. The initial rates were tested against the sales and during the income testing. Most rates were reduced at least once and others more than once in order to calibrate a reasonable rate for each property type.

Construction costs will vary by “use”, such as residential, commercial, industrial etc. The base (Average Quality) construction rates for various uses are identified below:

Capitalization Rate Development 2012

ContInd. Cap Rate Development Concord (4/12)

Local Ownership < \$1,000,000
Average Risk (ContInd, non-motel, non-apts)

Assumptions			Portion	Rate	Rate
Mortgage %	68%	x	8.60%	=	5.946%
Mortgage Rate	12.62%	x	12.62%	=	4.038%
Equity Yield Rate	20				9.884%
Amort. Period (Yrs)	8.60%	Less:			
Mortgage Constant	10	Equity Build-up	% Paid Off		
Holding Period (Yrs)	0.00%		88% x	SFF	-1.334%
Property Appreciation					
Less:					
Sinking Fund Fctr (SFF)	5.530%	Prop Apprec.	Apprec	SFF	0.000%
% Morg. Paid Off	35.469%		0.00% x	5.530% =	8.551%
					8.6%
					Rounded

Local Ownership < \$1,000,000
Below Average Risk (ContInd, non-motel, non-apts)

Assumptions			Portion	Rate	Rate
Mortgage %	75%	x	7.37%	=	5.527%
Mortgage Rate	5.50%	x	25% x	11.00% =	2.750%
Equity Yield Rate	11.00%	Basic Rate			8.277%
Amort. Period (Yrs)	25				
Mortgage Constant	7.37%	Less:			
Holding Period (Yrs)	10	Equity Build-up	% Paid Off		
Property Appreciation	0.00%		Mortg. x	SFF	-1.14%
Less:					
Sinking Fund Fctr (SFF)	5.980%	Prop Apprec.	Apprec	SFF	0.000%
% Morg. Paid Off	24.844%		0.00% x	5.980% =	7.163%
					7.2%
					Rounded

Source: RealtyRates 2nd Q 12

Local Ownership < \$1,000,000
Above Average Risk (ContInd, non-motel, non-apts)

Assumptions			Portion	Rate	Rate
Mortgage %	60%	x	10.79%	=	6.472%
Mortgage Rate	7.00%	x	40%	14.00%	5.600%
Equity Yield Rate	14.00%				12.072%
Amort. Period (Yrs)	15				
Mortgage Constant	10.79%	Less:			
Holding Period (Yrs)	10	Equity Build	% Paid Off		
Property Appreciation	0.00%		60% x	SFF	-1.684%
Less:					
Sinking Fund Fctr (S)	5.171%	Prop Apprec.	Apprec	SFF	0.000%
% Morg. Paid Off	54.607%		0.00% x	5.171%	10.377%
					10.4%
					Rounded

National Ownership > \$5,000,000
(not apts or Hotel/Motel)

Assumptions			Portion	Rate	Rate
Mortgage %	60%	x	8.25%	=	4.953%
Mortgage Rate	5.50%	x	40%	8.65%	3.460%
Equity Yield Rate	8.65%				8.413%
Amort. Period (Yrs)	20				
Mortgage Constant	8.25%	Less:			
Holding Period (Yrs)	10	% Paid Off	Mortg. x	SFF	-1.470%
Property Appreciation	0.00%		60% x	SFF	
Less:					
Sinking Fund Fctr (S)	6.683%	Prop Apprec.	Apprec	SFF	0.000%
% Morg. Paid Off	36.616%		0.00% x	6.683%	6.942%
					6.9%
					Rounded

Source: PWIC 2nd & 3rd Q 2012

Apartment Cap Rate Development Concord (4/12)

Average Risk

Assumptions	Portion	Rate	Rate
Mortgage %	70% x	7.02% =	4.911%
Mortgage Rate	30% x	10.00% =	3.000%
Equity Yield Rate			7.911%
Amort. Period (yrs)	25		
Mortgage Constant	7.02% Less:	% Paid Off	
Holding Period (yrs)	10 Equity Build-up	26.076% x	
Property Appreciation	0.00%	Mortg. SFF	
		70% x 6.275% =	-1.145%
Sinking Fund Fctr (SFF)	6.275% Prop Apprec.	Apprec SFF	
% Mortg. Paid Off	26.076%	0.00% x 6.275% =	0.000%
	Final Rate		6.765%
	Rounded		6.8%

Above Average Risk

Assumptions	Portion	Rate	Rate
Mortgage %	65%	8.60%	=
Mortgage Rate	35%	11.50%	=
Equity Yield Rate			9.613%
Amort. Period (yrs)	20		
Mortgage Constant	8.60% Less:	% Paid Off	
Holding Period (yrs)	10 Equity Build	35.469% x	
Property Appreciation	0.00%	Mortg. SFF	
		65% x	-1.346%
Sinking Fund Fctr (SI)	5.838% Prop Apprec.	Apprec SFF	
% Mortg. Paid Off	35.469%	0.00% x	0.000%
	Final Rate		8.267%
	Rounded		8.3%

Below Average Risk

Assumptions	Portion	Rate	Rate
Mortgage %	80% x	6.84% =	5.473%
Mortgage Rate	20% x	9.75% =	1.950%
Equity Yield Rate			7.423%
Amort. Period (yrs)	25 Basic Rate		
Mortgage Constant	6.84%		
Holding Period (yrs)	10 Less:	% Paid Off	
Property Appreciation	0.00% Equity Build-up	26.704% x	
		Mortg. SFF	
		80% x 6.350% =	-1.357%
Sinking Fund Fctr (SFF)	6.350% Less:	Apprec SFF	
% Mortg. Paid Off	26.704% Prop Apprec.	0.00% x 6.350% =	0.000%
	Final Rate		6.067%
	Rounded		6.1%

Source: PWC 2nd & 3rd Q12 & RealtyRates 2nd Q12
Apr-12

Capitalization Rates

Overall capitalization rates were developed for April 1, 2012 for numerous types of property. Overall rates include all requirements of discount, recapture, and effective tax rates for both land and improvements and are used to convert annual net operating income into an indicated overall property value. The estimated tax rate for Concord was \$25.34/\$1,000 and the estimated tax rate for Penacook was \$27.55/\$1,000.

An overall capitalization rate is appropriate for use when the incomes are based on a gross rent since the landlord (property owner) is paying the taxes. However, for NNN leases the tenant is responsible for the expenses including property taxes and the effective tax rate is not included in the capitalization rate.

The rates were developed primarily with the use of the following national publications:

1. PWC Real Estate Investor Survey – 1st & 2nd Qtrs. 2012
2. Realty Rates Investor Survey - 1st & 2nd Qtrs. 2012

As stated earlier in this section other various publications and techniques were also reviewed and considered. The next page shows the various sources and assumptions used in the overall capitalization rates.

In addition to the chart capitalization rates were also developed using a mortgage equity technique for properties with local ownership < \$1,000,000 for average risk, above average risk, and below average risk. In addition a capitalization rate was also developed using the mortgage equity technique for national owned properties >\$5,000,000.

After all of the various capitalization rates were developed a final overall cap rate was reconciled for each of the various property types.

2012 Cap Rate Adjustments

Adjustment Rating	Description	Adjustment Multiplier
E	Excellent	0.90
G	Good	0.95
A	Average	1.00
F	Fair	1.05
P	Poor	1.10

MARKET RENT DEVELOPMENT -2012

COST/INCOME CORRELATION REPORT FOR YEAR 2012 CONCORD, NH

PTD	MSLU	MBhd	Prim Inc Use Type Location	Income Area Gr	AYB	EYB	Bldg EYB RCN Dep	Eco Pac Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I Ratio			
15	1/ 1/ 15/ /	B415	402C OFFN 49 DONOVAN ST	28794	02	1969	1972	2430922	40	0	5	11.80	557800	1375400	70700	2003900	2110600	95
34	1/ 1/ 34/ /	B415	3400 OFFN 46 DONOVAN ST	44279	08	1995	2010	6979641	2	0	0	9.00	667300	7072100	177400	7916800	8183300	97
38	1/ 2/ 2/ /	B415	3420 OFFG 410 S MAIN ST	6722	04	1981	1982	771026	30	0	15	0.81	352100	430000	11100	793200	819900	97
39	1/ 2/ 3/ /	B415	3010 ROOM 406 S MAIN ST	1041	03	1965	1972	299518	40	0	0	2.15	1300300	542600	78400	1991300	2134900	90
100895	1/ 2/ 4/ /	B415	3260 FF 412 S MAIN ST	2290	04	2008	2008	397855	4	0	0	0.92	534700	400500	56900	992100	1057400	94
187	5/ 1/ 1/ /	B415	3161 IND 114 HALL ST	39705	03	1972	1974	1009428	38	0	32	15.00	1012200	366900	112600	1491700	1171800	127
190	5/ 1/ 4/ /	B415	4022 IND 118 HALL ST	23111	03	1979	1974	261101	38	0	0	13.70	794600	775400	277600	1847600	1796400	103
191	5/ 1/ 5/ /	B415	4020 IND 124 HALL ST U-A	2350	1986	1988		251068	24	0	20	9.87	0	163700	0	163700	158400	103
192	5/ 1/ 6/ /	B415	4020 IND 124 HALL ST U-B	2900	1986	1988		264228	24	0	20	9.87	0	172800	0	172800	167000	103
195	5/ 1/ 9/ /	B415	4010 IND 134 HALL ST	50001	03	1980	1982	1365282	30	0	1	4.48	689900	1023200	70800	1783900	2012100	89
197	5/ 1/ 11/ /	B415	4010 IND 138 HALL ST	7559	03	1980	1982	132150	30	0	25	4.89	278400	59500	236200	574100	550100	104
199	5/ 1/ 13/ /	B415	340R OFFN 124 HALL ST U-D	2000	1986	1988		293062	24	0	40	9.87	0	106900	0	106900	122900	87
200	5/ 1/ 14/ /	B415	4020 IND 130 HALL ST U-A	2900	1985	1986		291550	26	0	20	9.87	0	161700	0	161700	169800	95
201	5/ 1/ 15/ /	B415	4020 IND 130 HALL ST U-B	1450	1985	1986		185974	26	0	20	9.87	0	101800	0	101800	96400	106
202	5/ 1/ 16/ /	B415	4020 IND 130 HALL ST U-C	4350	1985	1986		496233	26	0	20	9.87	0	276200	0	276200	264100	105
203	5/ 1/ 17/ /	B415	4020 IND 128 HALL ST U-A	6018	1984	1986		465746	26	0	30	9.87	0	209500	0	209500	197500	106
204	5/ 1/ 18/ /	B415	4020 IND 128 HALL ST U-B	6018	1984	1986		446027	26	0	30	9.87	0	200800	0	200800	213100	94
205	5/ 1/ 19/ /	B415	4020 IND 128 HALL ST U-C	2900	1984	1986		249065	26	0	30	9.87	0	115700	0	115700	105000	110
206	5/ 1/ 20/ /	B415	4020 IND 128 HALL ST U-D	2900	1984	1986		341046	26	0	30	9.87	0	162000	0	162000	163500	99
207	5/ 1/ 21/ /	B415	4020 IND 128 HALL ST U-E	2900	1984	1986		291279	26	0	30	9.87	0	134100	0	134100	150300	89
208	5/ 1/ 22/ /	B415	4020 IND 128 HALL ST U-F	2900	1984	1986		229551	26	0	25	9.87	0	114900	0	114900	129700	89
209	5/ 1/ 23/ /	B415	4010 IND 128 HALL ST U-G	2900	1984	1986		285163	26	0	30	9.87	0	127900	0	127900	115400	111
210	5/ 1/ 24/ /	B415	4010 IND 128 HALL ST U-H	2900	1984	1986		319918	26	0	30	9.87	0	144500	0	144500	144200	100
211	5/ 1/ 25/ /	B415	4020 IND 128 HALL ST U-I	2900	1984	1986		269061	26	0	30	9.87	0	120700	0	120700	113900	106
212	5/ 1/ 26/ /	B415	4020 IND 128 HALL ST U-J	4350	1984	1986		371266	26	0	30	9.87	0	170200	0	170200	160500	106
213	5/ 1/ 27/ /	B415	4020 IND 128 HALL ST U-K	1450	1984	1986		234449	26	0	30	9.87	0	104500	0	104500	94300	111
214	5/ 1/ 28/ /	B415	4020 IND 126 HALL ST U-L	2900	1984	1986		287877	26	0	30	9.87	0	135300	0	135300	148200	91
215	5/ 1/ 29/ /	B415	4020 IND 126 HALL ST U-A	4228	1987	1988		282005	24	0	30	9.87	0	139600	0	139600	138300	101
216	5/ 1/ 30/ /	B415	4020 IND 126 HALL ST U-B	1450	1987	1988		163593	24	0	30	9.87	0	76500	0	76500	65800	116
217	5/ 1/ 31/ /	B415	4020 IND 126 HALL ST U-C	4350	1987	1988		315348	24	0	30	9.87	0	150000	0	150000	150500	100
218	5/ 1/ 32/ /	B415	4020 IND 126 HALL ST U-D EAST	1450	1987	1988		159392	24	0	30	9.87	0	74400	0	74400	68100	109
219	5/ 1/ 33/ /	B415	4020 IND 126 HALL ST U-E	2900	1987	1988		269009	24	0	30	9.87	0	126100	0	126100	124600	101
220	5/ 1/ 34/ /	B415	4020 IND 126 HALL ST U-F	2900	1987	1988		287658	24	0	30	9.87	0	134700	0	134700	144200	93

COST/INCOME CORRELATION REPORT FOR YEAR 2012 CONCORD, NH

PID	MBLU	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg EYB EYB RCW Dep Obs	Land Area Value	Bldg Value	OutBldg Value	Parcel Value	Total Income Ratio	C/I
221	5/1/35/	B415 4020 IND 126 HALL ST U-G	2900 1987 1988	210896 24 0 30	9.87 0	99300	0	99300	105000	95
222	5/1/36/	B415 4020 IND 126 HALL ST U-H	2900 1987 1988	210896 24 0 30	9.87 0	101600	0	101600	105000	97
223	5/1/37/	B415 4020 IND 126 HALL ST U-I	2900 1987 1988	226810 24 0 30	9.87 0	106700	0	106700	86300	124
224	5/1/38/	B415 4020 IND 126 HALL ST U-J	2850 1987 1988	266610 24 0 30	9.87 0	128600	0	128600	129100	100
225	5/1/39/	B415 4020 IND 124 HALL ST U-E	2900 1989 1990	375311 22 0 20	9.87 0	221100	0	221100	193600	114
226	5/1/40/	B415 4020 IND 124 HALL ST U-F	2900 1989 1990	378606 22 0 20	9.87 0	223000	0	223000	193600	115
227	5/1/41/	B415 4020 IND 124 HALL ST U-G	2900 1989 1990	362240 22 0 30	9.87 0	176300	0	176300	199000	89
228	5/1/42/	B415 4020 IND 124 HALL ST U-H	4350 1989 1990	610306 22 0 40	9.87 0	235200	0	235200	317700	74
229	5/1/43/	B415 340H OFFG 124 HALL ST U-I	3000 1989 1990	386430 22 0 30	9.87 0	188400	0	188400	181100	104
230	5/1/44/	B415 340H IND 124 HALL ST U-J	2000 1989 1990	293062 22 0 40	9.87 0	112900	0	112900	122900	92
231	5/1/45/	B415 340H IND 124 HALL ST U-K	2000 1989 1990	290510 22 0 40	9.87 0	111900	0	111900	122900	91
232	5/1/46/	B415 340H IND 124 HALL ST U-L	2000 1989 1990	290510 22 0 40	9.87 0	111900	0	111900	122900	91
233	5/1/47/	B415 4020 IND 126 HALL ST U-D WRST	1450 1987 1988	175888 24 0 30	9.87 0	82000	0	82000	84700	97
234	5/2/1/	B415 0310 MIXC 135 HALL ST	4216 03 1952 1972	178637 40 0 23	1.00 138100	109100	64700	311900	287500	108
237	5/2/17/	B415 386V MHP 121-123 HALL ST	86 0 0	0 0 0	14.70 1330500	0	533000	1863500	1897200	98
238	5/2/19/	B415 4000 IND 119 HALL ST	26244 03 1981 1982	499653 30 0 0	2.27 349600	608700	15700	975000	832800	117
240	5/2/20/A/	B415 4022 IND 10 BASIN ST	25216 04 1989 1996	880043 16 0 0	0.00 0	776400	130400	906800	435200	208
329	5/3/2/	B415 3250 SSTA 417 S MAIN ST	1 03 1974 1976	304554 36 0 0	1.33 595800	228900	246200	1070900	1279400	84
331	6/1/1/	B415 3000 ROOM 91 HALL ST	92 04 2010 2010	7785828 2 0 0	2.04 408700	7874100	154800	8437600	7475500	113
332	6/1/2/	B415 300C ROOM 97-99 HALL ST	68 05 2000 2006	2948964 6 0 0	1.80 364000	2972300	55900	3392200	3410600	99
335	6/1/4/	B415 0310 MIXC 101 HALL ST	1079 03 1870 1978	208995 34 0 10	0.42 100700	117000	400	218100	198900	110
340	6/2/2/	E115 3222 MIXC 10-12 SANDQUIST ST	6783 1912 1967	101867 45 30 0	3.35 136000	138400	29800	304200	267400	114
345	6/3/2/	B415 3400 OFFN 11 SANDQUIST ST	1224 02 1989 1986	170795 46 10 10	0.40 70200	58100	900	129200	152000	85
346	6/3/4/	B415 3301 IND 34 BASIN ST	19134 03 1970 1972	577560 40 0 3	2.20 226400	396200	27500	650100	667700	97
354	7/2/3/	B415 340H OFFN 100 HALL ST U-101	180 1987 1988	37125 24	0.89 5000	29100	0	34100	31300	109
359	7/2/8/	B415 340H OFFN 100 HALL ST U-301	1968 1987 1988	225477 24	0.89 31400	138900	0	170300	173800	98
362	7/2/14/	B415 340H OFFN 100 HALL ST U-102	192 1987 1988	39600 24	0.89 5000	31000	0	36000	33400	108
363	7/2/15/	B415 340H OFFN 100 HALL ST U-103	140 1987 1988	28875 24	0.89 3300	22700	0	26000	24400	107
364	7/2/16/	B415 340H OFFN 100 HALL ST U-104	210 1987 1988	43313 24	0.89 5000	33800	0	38800	36600	106
365	7/2/17/	B415 340H OFFN 100 HALL ST U-105	872 1987 1988	178325 24	0.89 21500	136000	0	157500	151800	104
366	7/2/18/	B415 340H OFFN 100 HALL ST U-106	1102 1987 1994	207820 18 0	0.89 28100	173800	0	201900	202300	100
367	7/2/19/	B415 340H OFFN 100 HALL ST U-201	210 1987 1988	49500 24	0.89 5000	38500	0	43500	36600	119
368	7/2/20/	B415 340H OFFN 100 HALL ST U-203	210 1987 1988	49500 24	0.89 5000	38500	0	43500	36600	119

COST/INCOME CORRELATION REPORT FOR YEAR 2012 CONCORD, NH

PTD	MBLU	MBld	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg EYB Eco Fnc RCN Dep Obs Obs	Land Area Value	Bldg Value	Outldg Value	Parcel Value	Total Income Ratio	C/I				
369	7/ 2/ 21/ /	B415	340H OFFN 100 HALL ST U-204	140	1987 1988	28875 24	0.89	3300	22700	26000	24400	107			
370	7/ 2/ 22/ /	B415	340H OFFN 100 HALL ST U-205	2044	1987 1988	302770 24	0.89	51200	233700	284900	307400	93			
437	8/ 7/ 12/ /	B415	3400 OFFN 130 BROADWAY	1000	02 1925 1972	153790 40	0.09	54500	84600	139100	167100	83			
13566	06/P 11/ /	B410	4000 IND 14 WHITNEY RD	36032	04 1993 1994	1418320 18	0	3.17	319500	1241200	1628400	99			
13568	06/P 13/ /	B410	4000 MIXP 2 WHITNEY RD	73155	03 1995 1996	3438186 16	10	1.09	573200	2363700	2918200	104			
642	10/ 1/ 5/ /	B401	3222 MIXC 248-250 SOUTH ST	3367	1948 1986	156154 26	0.40	158700	334700	498000	446900	111			
709	10/B 2/ 3/ /	B401	3420 OFFN 73 CLINTON ST	4737	03 1956 1978	745051 34	0	5	1.42	187700	456500	5100	649300	738500	88
793	10/D 1/ 5/ /	B401	1120 APTC 99 CLINTON ST	180	03 1986 1994	672928 18	0	53.59	1471600	12107000	297600	13876200	13007400	107	
794	10/D 1/ 6/ /	B401	3400 OFFN 83 CLINTON ST	5394	03 1968 1978	381064 34	0	0.55	142300	261400	5600	409300	421200	97	
820	10/D 1/ 40/ /	B401	0310 MIXC 87 CLINTON ST	3877	06 1937 1978	464799 34	0	5	0.55	142300	283500	21100	446900	441200	101
907	12/ 4/ 31/ /	B415	3400 OFFG 314-316 S MAIN ST	6741	04 1900 1978	567513 34	0	10	0.52	178800	506200	3900	688900	620100	111
13578	12/P 1/ /	B410	402C IND 1 MONITOR DR	71257	06 1989 1996	2213507 16	0	4	87.65	1204500	4193300	53700	5451500	3491600	156
917	13/ 2/ 7/ /	B415	0311 IND 62 HALL ST	8551	03 1980 1982	291247 30	0	10	0.87	172400	206400	31200	410000	423100	97
922	13/ 2/ 12/ /	B415	031R MIXC 52 HALL ST	2026	1900 1976	161835 36	20	0	0.52	139500	181000	3400	323900	333400	97
925	14/ 1/ 2/ /	B415	338I IND 50 BASIN ST	3952	02 1948 1952	112573 60	0	40	2.80	229300	0	0	224500	224500	102
927	14/ 1/ 4/ /	B415	332I IND OSGOOD ST	11516	06 1900 1978	677743 34	0	1.53	160700	456100	21500	638300	570600	112	
932	14/ 2/ 1/ /	B415	3250 FF 49 HALL ST	1082	03 1910 1972	108931 40	0	10	0.29	108200	55200	0	163400	143100	114
938	14/ 2/ 7/ /	B415	3220 IND 53 HALL ST	10984	1979 1980	876670 32	0	0	0.70	600100	12600	12600	612700	733200	84
939	14/ 2/ 8/ /	B415	3220 IND 59-61 HALL ST	11258	1979 1980	864363 32	0	0	0.67	592900	11600	11600	604500	656700	92
940	14/ 2/ 11/ /	B415	340H OFFN 57 HALL ST	1512	1900 1978	1790359 18	0	3	0.98	183100	260800	8000	268800	275900	97
942	14/ 3/ 1/ /	B415	3740 RETG 2 HOME AV	14980	04 1986 1994	3708015 16	0	3	0.98	183100	1446200	59000	1688300	1374900	123
946	14/ 3/ 6/ /	B415	300C ROOM 75 HALL ST	100	06 1989 1996	1764801 26	0	0	2.53	502200	3248500	92100	3842800	4356100	88
947	14/ 3/ 7/ /	B415	3400 OFFG 81 HALL ST	17258	03 1984 1986	160482 28	0	1.48	327000	1331500	29200	1687700	1549700	109	
951	15/ 2/ 3/ /	B415	0322 RETG 24 HAMMOND ST	1674	03 1911 1984	754448 16	0	5	0.29	60900	107500	6200	174600	175100	100
952	15/ 2/ 4/ /	B415	3400 OFFN 47 HALL ST	4930	05 1988 1996	265114 12	0	8	0.29	108000	583000	4200	695200	806300	86
13810	15/ 2/ 5/ /	B415	3250 SSTA 15 HALL ST	1	04 2000 2000	116838 40	0	11	0.47	904800	238200	178400	1321400	1279400	103
956	15/ 2/ 9/ /	B415	3300 OFFN 31 HALL ST	3831	03 1740 1972	555682 24	0	25	2.08	827600	3066800	78000	3912400	3724000	105
957	15/ 2/ 10/ /	B415	3400 OFFG 25 HALL ST	46087	03 1987 1988	637190 12	0	0	0.82	632900	573500	42400	1248800	1141300	109
100327	15/ 2/ 11/ /	B415	3260 FF 21 HALL ST	3560	05 2000 2000	232892 20	0	5	0.62	632900	573500	42400	1248800	1141300	109
959	15/ 3/ 2/ /	B415	3221 IND 44 HALL ST	5200	03 1984 1992	48320 8	0	0	0.29	148500	181200	4400	334100	324700	103
963	15/ 3/ 6/ /	B415	1040 MIXC 36 HALL ST	1922	03 1997 2004	388252 34	0	0	0.29	108300	147900	6200	262400	248200	106
967	15/ 3/ 11/ /	B415	3260 FF 18 HALL ST	2601	03 1968 1978	546747 40	0	34	1.49	387600	259400	16700	663700	601400	110
968	15/ 3/ 12/ /	B415	3321 CARS 14 HALL ST	11960	03 1956 1972	546747 40	0	34	1.49	834400	150400	11400	996200	1021500	98

**COST/INCOME CORRELATION REPORT FOR YEAR 2012
CONCORD, NH**

PID	MSLN	Mhnd	Prim Inc Use Type Location	Income			Bldg EYB	Eco Pac	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I Income Ratio			
				Area	Gr	AYB EYB												
982	17/ 1/ 4/ /	B415	3400 OFFG 1 PILLSBURY ST	27724	07	1960	1978	4188683	34	0	0	0.82	301100	2894500	28300	3223900	3075200	105
994	17/ 1/ 6/ /	B415	3040 BHDG 20 MATTIAND ST	74	05	1972	1980	5820379	32	0	0	2.00	952000	4049700	37800	5039500	5918600	85
988	17/ 1/ 10/ /	B415	3221 IND 292 S MAIN ST	8400	03	1949	1966	333114	46	0	10	0.84	216800	146600	1900	3653100	394300	93
989	17/ 1/ 11/ /	B415	3220 RETN 296 S MAIN ST	9450	04	1945	1978	655903	34	0	0	1.75	416500	445400	43500	905400	953900	95
990	17/ 1/ 12/ /	B115	111R APTC 2-2A HOLLY ST	4	1900	1976		221215	36	0	0	0.22	107000	122600	10400	240000	304800	79
1043	18/ 1/ 5/ /	B415	3321 CNRS 323 S MAIN ST	9655	02	1890	1972	224144	40	0	0	1.04	247500	263200	15100	525800	487500	108
1046	18/ 1/ 8/ /	B415	3221 IND 315 S MAIN ST	3824	03	1969	1972	151631	40	0	5	0.23	114900	84600	3300	202800	202300	100
11126	19/ 5/ 5/ /	B401	0310 MIXC 75 ALLISON ST	1954	03	1890	1972	318744	40	0	5	0.11	60700	175300	3400	239400	233800	102
1296	22/ 5/ 10/ /	B401	3410 BANK 73 WEST ST	2896	04	1978	1986	702371	26	0	10	0.61	356100	496000	26600	878700	671200	131
13300	22/ 6/ 1/ /	B101	111R APTC 104-106 SOUTH ST	4	1910	1976		270908	36	0	0	0.21	87800	156000	0	243800	261900	93
13328	22/ 7/ 1/ /	B401	3221 RETN 92-94 SOUTH ST	16982	06	1964	1984	1759158	28	0	1	1.27	515600	1280300	36600	1832500	1564800	117
13330	22/ 7/ 2/ /	B401	3222 BANK 88 SOUTH ST	4528	04	1978	1980	464853	32	0	0	0.87	414300	569600	51900	1035800	903100	115
104949	23/ 6/ 7/ /	B415	340H OFFN 2 PILLSBURY ST U-1A	14520	1968	1992		2583321	20			0.00	0	2089900	0	2089900	2001000	104
104967	23/ 6/ 8/ /	B415	340H REST 2 PILLSBURY ST U-1B	1316	1968	1992		235549	20			0.00	0	190500	0	190500	187100	102
104966	23/ 6/ 9/ /	B415	340H OFFN 2 PILLSBURY ST U-1C	1168	1968	1992		299208	20			0.00	0	241300	0	241300	274400	98
104965	23/ 6/ 10/ /	B415	340H OFFN 2 PILLSBURY ST U-2A	8398	1968	1992		1523778	20			0.00	0	1232400	0	1232400	1227700	100
104964	23/ 6/ 11/ /	B415	340H OFFN 2 PILLSBURY ST U-2B	4091	1968	1992		824824	20			0.00	0	666400	0	666400	753100	88
104963	23/ 6/ 12/ /	B415	340H OFFN 2 PILLSBURY ST U-2C	1525	1968	1992		408803	20			0.00	0	329400	0	329400	321700	102
104962	23/ 6/ 13/ /	B415	340H OFFN 2 PILLSBURY ST U-2D	2475	1968	1992		563862	20			0.00	0	485100	0	485100	483700	94
104961	23/ 6/ 14/ /	B415	340H OFFN 2 PILLSBURY ST U-3A	11816	1968	1992		2075356	20			0.00	0	1679200	0	1679200	1602400	105
104960	23/ 6/ 15/ /	B415	340H OFFN 2 PILLSBURY ST U-3B	2640	1968	1992		591401	20			0.00	0	476700	0	476700	511900	93
104959	23/ 6/ 16/ /	B415	340H OFFN 2 PILLSBURY ST U-3C	1854	1968	1992		469957	20			0.00	0	379000	0	379000	419800	90
104958	23/ 6/ 17/ /	B415	9100 OFFN 2 PILLSBURY ST U-4A	6818	1968	1992		1418571	20			0.00	0	1145800	0	1145800	1053800	109
104957	23/ 6/ 18/ /	B415	340H OFFN 2 PILLSBURY ST U-4B	4193	1968	1992		848714	20			0.00	0	685700	0	685700	764200	90
104955	23/ 6/ 20/ /	B415	340H OFFN 2 PILLSBURY ST U-5A	3518	1968	1992		787627	20			0.00	0	636300	0	636300	661500	96
104954	23/ 6/ 21/ /	B415	340H OFFN 2 PILLSBURY ST U-5B	2617	1968	1992		1412560	20	0		0.00	0	1142300	0	1142300	507700	225
104953	23/ 6/ 22/ /	B415	340H OFFN 2 PILLSBURY ST U-5C	6207	1968	1992		1104587	20			0.00	0	893000	0	893000	986200	91
104952	23/ 6/ 23/ /	B415	9100 OFFN 2 PILLSBURY ST U-6	19555	1968	1992		4130258	20			0.00	0	3330800	0	3330800	1830000	182
1431	23/ 6/ 24/ /	B415	3400 OFFN 30 PILLSBURY ST U-7	15159	2009	2012		1775877	0	0	5	0.27	0	1775900	0	1775900	1765300	101
104951	23/ 6/ 25/ /	B415	340H RETN 1 PILLSBURY ST U-11A	2880	1968	1992		342461	20			0.00	0	278600	0	278600	232800	120
104950	23/ 6/ 26/ /	B415	340H OFFN 2 PILLSBURY ST U-11B	2778	1968	1992		334761	20			0.00	0	272200	0	272200	324700	84
105029	23/ 6/ 28/ /	B415	340H RETN 2 PILLSBURY ST U-1D	1741	1968	1978		184845	34			0.00	0	124000	0	124000	144700	86
105173	23/ 6/ 29/ /	B415	340H OFFN 2 PILLSBURY ST U-5D	3860	1968	1992		787627	20			0.00	0	636300	0	636300	703900	90

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PID	MBIU	MBhd	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg EYB ECo Fac RCN Dep Obs Obs	Land Area Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio	C/ I	
1436	24/ 1/ 1/ /	B415	322I RETN 234 S MAIN ST	3920 03 1986 1994	318117 18 0	0.18	137100	260900	5600	403600	379200	106
1450	24/ 1/ 15/ /	B415	322C APTC 17-19 WEST ST	5 03 1900 1978	393112 34 0	0.20	83900	248900	0	332800	321000	104
1452	24/ 1/ 17/ /	B415	3400 MIXC 13 WEST ST	3469 03 1955 1972	311603 40 0	0.26	133000	187000	4900	324900	338400	96
1454	24/ 1/ 19/ /	B415	322I RETG 5-7 WEST ST	4529 03 1968 1972	286539 40 0	0.13	101300	144800	900	247000	218300	113
1455	24/ 1/ 20/ /	B415	0310 MIXC 200-204 S MAIN ST	5117 03 1880 1972	718363 40 0	0.12	148500	403000	0	551500	491300	112
1458	24/ 1/ 23/ /	B415	3400 OFFG 212-214 S MAIN ST	4162 03 1920 1972	366294 40 0	0.12	131000	175800	4600	311400	283700	110
1459	24/ 1/ 24/ /	B415	0310 MIXC 216 S MAIN ST	2502 03 1900 1966	276178 46 0	0.29	125700	107700	6700	240100	223800	107
1466	24/ 2/ 1/ /	B415	013C MIXC 248-250 S MAIN ST	4100 04 1930 1972	453124 40 0	0.44	97200	204600	19300	321100	339300	95
1480	24/ 2/ 15/ /	B415	3400 OFFG 112-114 S STATE ST	4418 03 1869 1978	538451 34 0	0.39	157500	328500	11100	497100	475300	105
1486	24/ 3/ 7/ /	B415	0340 MIXC 35-39 WEST ST	3112 03 1940 1978	431648 34 0	0.34	96000	220100	11700	327800	306000	107
1509	24/ 4/ 16/ /	B415	0310 MIXC 106B S STATE ST	1002 03 1935 1972	262636 40 0	0.06	57000	146100	0	203100	189900	107
1512	25/ 1/ 2/ /	B415	322I RETN 267 S MAIN ST	333324 40 0	187042 40 0	0.13	90300	101000	13900	364300	332500	110
1514	25/ 1/ 4/ /	B415	3220 OFFG 259 S MAIN ST	2160 03 1900 1972	235872 34 0	0.17	98800	132100	5500	236400	218300	89
1516	25/ 1/ 6/ /	B415	0310 MIXC 251-253 S MAIN ST	1412 03 1900 1978	158039 12 0	0.17	98800	132100	5500	236400	218900	108
1521	25/ A 1/ 2/ /	B415	4010 IND BAKER ST	2195 03 2000 2000	158039 12 0	6.01	197100	139100	0	336200	334400	101
1525	25/ B 1/ 2/ /	B415	316I IND 5 LANGDON AV	8400 03 1962 1972	367022 40 0	0.55	140500	234400	3000	377900	304200	124
1526	25/ B 1/ 3/ /	B415	314I IND 7 LANGDON AV	12875 05 1880 1972	1021290 40 0	1.12	137200	612800	53800	803800	781100	103
1527	25/ B 1/ 4/ /	B415	314I IND S MAIN ST	10400 06 2007 2010	893506 2 0	1.54	188700	892900	46900	1128500	1082800	104
1532	25/ B 1/ 9/ /	B415	321I IND 287 S MAIN ST	73742 04 1968 1972	1909631 40 0	9.94	785100	1821500	208300	2814900	2815300	100
1536	26/ 1/ 2/ /	B415	322I IND 235-237 S MAIN ST	2070 03 1900 1972	135572 40 0	5	115400	74600	0	190000	207700	91
1537	26/ 1/ 3/ /	B415	3222 IND 219-231 S MAIN ST	106205 03 1900 1972	1302912 40 0	12	5.45	908000	2503400	3541400	3310800	107
1538	26/ 1/ 5/ /	B415	316I IND GAS ST	2428 01 1950 1952	76187 60 0	15	0.65	19000	0	87600		
1539	26/ 1/ 6/ /	B415	4250 IND GAS ST	1385 09 1888 1972	679118 40 0	40	2.74	280600	6500	422900	505100	84
1540	26/ 1/ 7/ /	B415	0322 MIXC 203-205 S MAIN ST	747 03 1900 1978	274696 34 0	5	0.16	165600	169100	336600	318100	106
1541	26/ 1/ 8/ /	B415	322I RETN 201 S MAIN ST	2243 06 1950 1984	310103 28 0	5	0.55	343600	210700	558900	584300	96
1542	26/ 1/ 9/ /	B415	3400 OFFN 10 WATER ST	3280 05 1820 1972	479273 40 0	10	0.30	240200	244300	490100	525400	93
1543	26/ 1/ 10/ /	B415	330I CARS 14-16 WATER ST	412887 40 0	412887 40 0		0.13	171000	3700	422900	388600	109
1544	26/ 1/ 11/ /	B415	3220 RETN 4 HALL ST	13044 04 2008 2008	1029500 4 0	0	2.27	1563600	1082300	2745800	2547300	108
1545	26/ 1/ 13/ /	B415	316I IND 229 S MAIN ST	1860 03 1960 1972	95964 40 0	5	0.09	66900	52800	0	103300	116
1547	27/ 1/ 2/ /	B402	300C ROOM 4 GULF ST	104 05 1998 2004	3601478 8 0	2.83	561700	3524300	106800	4192800	4550300	92
1551	27/ A 1/ 3/ /	B415	3260 REST 25 WATER ST	9853 08 2000 2006	1623847 6 0	0.95	680500	1634200	26700	2341400	1963100	119
1557	28/ 1/ 1/ /	B402	332S SSTA 131 S MAIN ST	3050 03 2006 2006	98593 6 0	0	0.58	394000	94100	516700	494100	105
1558	28/ 1/ 2/ /	B402	3260 FF 117-119 S MAIN ST	2519 04 2006 2006	430730 6 0	0.40	374000	418300	16700	809000	858700	94

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PTD	MBLU	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg XTB Eco Fnc RCN Dep Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio	C/I
1561	28/ 1/ 5/ /	3260 FF 121-127 S MAIN ST	3566 06 1966 1978	549864 34	0.58	480300	327900	9300	817500	783300	104
1563	28/ 1/ 7/ /	3221 RETG 113 S MAIN ST	3638 04 1930 1972	389374 40	0.10	133300	197400	900	331500	300400	110
1564	28/ 1/ 8/ /	3221 RETG 111.5 S MAIN ST	5190 03 1930 1972	289407 40	0.10	120900	144700	1100	266700	256700	104
1565	28/ 1/ 9/ /	0310 MIXC 111 S MAIN ST	1454 03 1910 1966	287777 46	0.08	121900	141200	0	263100	243400	108
1571	28/ 2/ 1/ /	3221 RETN 74-76 S MAIN ST	1377 05 1949 1984	158908 28	0.08	225800	101600	8300	335700	311200	108
1573	28/ 2/ 3/ /	3211 MIXC 80 S MAIN ST	16108 03 1959 1972	105985 40	0.05	373200	611000	25400	1009600	932300	108
1574	28/ 2/ 4/ /	3221 IND 82 S MAIN ST	7712 03 1850 1972	444855 40	0.17	179300	183400	2100	364800		
1575	28/ 2/ 5/ /	3221 CARS 86 S MAIN ST	7050 06 1965 1978	526313 34	0.05	448100	356200	9500	813800	794500	102
1577	28/ 2/ 7/ /	3260 FF 94 S MAIN ST	3420 07 1978 1986	850725 26	0.05	521900	597900	52300	1172100	1099000	107
1579	28/ 2/ 9/ /	3221 IND 84 S MAIN ST	2580 03 1989 1990	116513 22	0.04	15900	95100	0	101000	103800	97
1585	28/ 2/ 15/ /	0310 MIXC 109.5 S STATE ST	3301 03 1930 1978	328405 34	0.10	81600	183900	0	265500	274900	97
1591	28/ 2/ 21/ /	013C MIXC 1 DOWNING ST	1265 03 1850 1978	234088 34	0.17	73500	152200	0	225700	207700	109
1592	28/ 2/ 22/ /	0310 MIXC 87-89 S STATE ST	905 03 1930 1978	369747 34	0.13	77300	235500	1700	304500	269800	113
1593	28/ 2/ 23/ /	3221 RETG 85 S STATE ST	4680 03 1959 1972	344299 40	0.10	70600	189400	0	260000	284300	91
1594	28/ 2/ 24/ /	0340 MIXC 81 S STATE ST	2056 03 1880 1978	256838 34	0.11	73800	156700	1900	232400	215800	108
1597	28/ 2/ 27/ /	3400 OFTG 7-9 PERLEY ST	3124 03 1920 1972	1147210 40	0.77	48800	206500	3500	258800	225000	115
1602	28/ 2/ 31/ /	3221 RETG 11 PERLEY ST	2742 03 1900 1966	222228 46	0.19	91200	98900	500	190600	156900	121
1605	28/ 3/ 3/ /	0310 MIXC 8 PERLEY ST	1481 03 1920 1978	242502 34	0.07	97400	144500	500	242400	232400	104
1617	28/ 4/ 16/ /	3340 SSTA 89-95 S MAIN ST	2856 03 1955 1966	134174 46	0.12	384600	67700	5300	457600	422000	108
1618	28/ 4/ 23/ /	3400 OFTG 87 S MAIN ST	3506 03 1940 1978	390393 34	0.10	236700	218600	8600	463900	398600	116
1619	28/ 4/ 21/ /	0310 MIXC 83 S MAIN ST	510 03 1900 1972	291365 40	0.00	193300	174800	1500	369600	317700	116
1620	28/ 4/ 23/ /	3250 SSTA 81 S MAIN ST	1 04 1972 1980	292293 32	0.00	583600	258500	113700	955800	970100	99
1648	29/ 2/ 4/ /	013C MIXC 54 WEST ST	1864 03 1900 1972	203301 40	0.22	76400	122000	1600	200000	172200	116
1650	29/ 2/ 6/ /	3221 RETN 60 WEST ST	1858 03 1880 1972	197794 40	0.10	87600	99300	7800	194700	195000	100
1668	29/ 3/ 13/ /	111R APTC 36 GROVE ST	245 1890 1976	272107 36	0.00	65600	146300	4400	216300	362000	60
1679	29/ 4/ 10/ /	0310 MIXC 76-78 S STATE ST	3 03 1860 1972	436385 40	0.12	33600	113500	6500	153600	159900	96
105863	29/ 4/ 10/A /	0310 MIXC 76-78 S STATE ST	2117 03 1860 1972	424924 40	0.12	42800	140200	6500	189500	326300	58
1682	29/ 4/ 13/ /	0310 MIXC 82 S STATE ST	1132 03 1900 1978	300206 34	0.15	82700	198600	3700	285000	255400	112
1779	30/ 2/ 11/ /	0310 MIXC 5-9 BROADWAY	2448 03 1920 1978	426129 34	0.29	189000	284800	7800	481600	415900	116
1780	30/ 2/ 14/ /	3251 RETN 3 BROADWAY	3400 05 1979 1986	362223 26	0.00	232300	273200	9700	506100	478400	106
1781	30/ 2/ 15/ /	3220 RETG 1 BROADWAY	11232 03 1890 1972	849594 40	0.20	273700	341700	4600	620000	651700	95
1784	30/ 2/ 18/ /	3220 RETN 71 DOWNING ST	2336 03 1960 1972	147165 40	0.21	95200	89300	300	184800	180600	102
1806	30/ 3/ 12/ /	013C MIXC 75-77 SOUTH ST	3209 03 1895 1972	304612 40	0.15	66600	152700	900	220200	192100	115

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PTD	MBLU	MBhd	Prim Inc Use Type Location	Income Area Gr AXB EXB	Bldg EYB EKO Fnc RCN Dep Obs Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio	C/I
1828	30/ 4/ 4/ /	B402	1120 APTC 58-66 PERLEY ST	11 05 1900 1972	393137 40 22 10	0.76	88000	672600	900	761500	839000	91
1846	30/ 5/ 1/ /	B102	111R APTC 6-14 PIERCE ST	969 1890 1976	304731 36 0 4	0.16	65400	199700	0	265100	414500	64
1891	31/ 3/ 4/ /	B402	111J APTC 60 SOUTH ST	10 05 1917 1972	758317 40 0 5	0.31	175000	417500	4000	596500	565900	105
1900	31/ 3/ 13/ /	B402	3260 REST 82 SOUTH ST	2516 03 1979 1980	303499 32 0 0	0.28	235000	207300	14800	457100	577100	79
1920	32/ 1/ 9/ /	B402	0310 MIXC 47 SOUTH ST	1868 03 1880 1972	432419 40 0 5	0.08	81600	240600	0	322200	283400	114
1927	32/ 2/ 1/ /	B402	3400 MIXC 39 SOUTH ST	1607 03 1880 1978	295985 34 0 10	0.12	96500	165800	0	262300	250600	105
1947	32/ 3/ 1/ /	B402	121C ROOM 38 SOUTH ST	7 03 1930 1972	331079 40 0 10	0.09	58600	165500	1300	225400	221500	102
1954	32/ 3/ 7/ /	B402	0310 MIXC 52-54 SOUTH ST	2006 05 1882 1984	403949 28 0 5	0.25	131100	275600	4600	411300	364300	113
1971	32/ 4/ 10/ /	B402	0310 MIXC 24 SOUTH ST	1408 06 1860 1984	407651 28 0 20	0.19	116800	213900	0	330700	334800	99
1975	32/ 4/ 14/ /	B402	121C ROOM 32 SOUTH ST	8 03 1900 1972	289256 40 0 5	0.21	59900	159100	8500	227500	220100	103
2018	33/ 1/ 10/ /	B402	3400 OFFG 54 S STATE ST	3136 03 1865 1978	375194 34 0 10	0.27	105000	210100	10000	325100	295900	110
2019	33/ 1/ 11/ /	B402	0310 MIXC 56 S STATE ST	1368 03 1945 1978	430848 34 0 5	0.36	106800	262800	2700	372300	348100	107
2037	33/ 2/ 11/ /	B402	1120 APTC 44-46 S STATE ST	722 03 1900 1999	710328 13 0 0	0.27	173300	635700	300	809300	752400	98
2041	33/ 2/ 13/ /	B402	0310 MIXC 50 S STATE ST	1894 03 1860 1972	295795 40 0 0	0.09	65500	177500	0	243000	261500	103
2043	33/ 2/ 15/ /	B402	111J APTC 4-6 MONROE ST	9 03 1900 1972	460913 40 0 7	0.17	157500	244300	0	401800	412500	97
2052	33/ 3/ 4/ /	B402	3221 RETN 25-25B SOUTH ST	4930 03 1940 1978	269831 34 0 10	0.10	89700	153300	0	243000	287400	85
2097	33/ 6/ 3/ /	B402	3400 OFFN 17 SOUTH ST	1571 03 1810 1984	223319 28 0 5	0.06	71700	150400	600	222700	268900	83
2104	33/ 6/ 10/ /	B402	111R APTC 21-23 PAYETTE ST	3775 06 1890 1972	672507 40 4 4	0.11	73500	377000	5700	247400	354700	70
2121	33/ 7/ 5/ /	B402	3400 OFFG 24 S STATE ST	8 03 1975 1976	438418 36 0 5	0.23	120000	262500	6300	456800	433600	105
2122	33/ 7/ 6/ /	B402	111J APTC 10 THOMPSON ST	2605 03 1920 1978	393265 34 0 0	0.19	89800	259600	6500	389000	384900	101
2125	33/ 7/ 9/ /	B402	3420 OFFN 20-5 S STATE ST	4729 04 1850 1978	440526 40 0 20	0.15	180700	177400	3500	354000	437400	81
2129	34/ 1/ 5/ /	B402	3400 OFFG 48 S MAIN ST	21 03 1900 1972	653647 40 0 10	0.27	230700	330500	0	361600	347400	104
2132	34/ 1/ 9/ /	B402	121C ROOM 56 S MAIN ST	3570 03 1967 1972	290258 40 0 3	0.32	246800	165400	4000	561200	577800	97
2133	34/ 1/ 10/ /	B402	3221 RETN 58 S MAIN ST	16100 04 1850 1972	586979 40 0 0	0.60	146900	364300	52400	563600	383900	108
2139	34/ 1/ 17/ /	B402	3221 RETN 47-49 S STATE ST	6027 04 1860 1978	339240 34 0 0	0.13	77800	225200	0	303000	479700	117
2141	34/ 2/ 1/ /	B402	4000 IND 45 S STATE ST	6286 04 1900 1972	477319 40 0 10	0.13	77300	238700	0	316000	321900	94
2142	34/ 2/ 2/ /	B402	4000 IND 41-43 S STATE ST	2251 1925 1978	712277 34 0 15	0.44	0	363300	0	316000	257800	123
2146	34/ 2/ 6/ /	B402	9100 OFFN 46 S MAIN ST U-1	2971 1925 1978	744449 34 0 15	0.44	0	379700	0	363300	384100	95
2148	34/ 2/ 7/ /	B402	340H OFFN 46 S MAIN ST U-7	1100 1925 1978	396041 34 0 15	0.44	0	202000	0	379700	383300	99
2149	34/ 2/ 8/ /	B402	340H OFFN 46 S MAIN ST U-6	4624 1925 1978	980552 34 0 10	0.44	0	553500	0	202000	203400	99
2150	34/ 2/ 9/ /	B402	340H OFFN 46 S MAIN ST U-5	3914 1925 1978	921941 34 0 10	0.44	0	516300	0	553500	627100	88
2151	34/ 2/ 10/ /	B402	340H OFFN 46 S MAIN ST U-4	1052 1925 1978	386693 34 0 15	0.44	0	197200	0	516300	620800	83
2152	34/ 2/ 11/ /	B402	340H OFFN 46 S MAIN ST U-3				0		0	197200	187900	105

COST/INCOME CORRELATION REPORT FOR YEAR 2012 CONCORD, NH

PTD	MBLU	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg EYB Eco Pac RCN Dep Obs Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I Ratio
2153	34/ 2/ 12/ /	9100 OFFN 46 S MAIN ST U-2	1877	1925 1978	0.44	0	302900	0	302900	329000	92
2157	34/ 3/ 4/ /	3530 REST 36 S MAIN ST	6160	03 1950 1972	0.26	228000	179300	0	407300	328500	124
2158	34/ 3/ 5/ /	9100 OFFN 38 S MAIN ST	3936	03 1920 1978	0.22	213200	392200	1400	606800	624300	97
2159	34/ 4/ 1/ /	3220 MIXC 35 S MAIN ST	2942	03 1954 1978	0.20	193200	215500	3300	412000	366300	112
2160	34/ 4/ 2/ /	3220 RETG 10 HILLS AV U-A	2400	1920 1984	0.17	0	238000	0	238000	228200	104
2163	34/ 4/ 4/ /	3400 OFFN 49 S MAIN ST	81480	06 2010 2010	0.53	307000	9983400	500	10290900	10205100	101
2164	34/ 4/ 5/ /	3221 RETG 45 S MAIN ST	10588	03 1935 1972	0.19	198200	444000	1100	643300	447000	144
2165	34/ 4/ 6/ /	4000 IND 43 S MAIN ST	16342	04 1930 1978	0.29	240600	348400	3300	592300	579400	102
2166	34/ 4/ 7/ /	3220 OFFN 41 S MAIN ST	2415	03 1920 1972	0.08	137600	157400	0	285000	295800	96
2167	34/ 4/ 8/ /	0310 MIXC 39 S MAIN ST	2850	03 1890 1972	0.13	154600	195600	1700	351900	297200	118
2169	34/ 4/ 10/ /	340H OFFG 10 HILLS AV U-B	744	1920 1978	0.17	0	142400	0	142400	131500	108
2170	34/ 4/ 11/ /	340H OFFG 10 HILLS AV U-D	746	1920 1978	0.17	0	134300	0	134300	114600	117
2174	34/ 4/ 15/ /	340H OFFG 10 HILLS AV U-E	1383	1920 1984	0.17	0	236200	0	236200	236800	100
2161	34/ 4/ 16/ /	340H OFFG 10 HILLS AV U-C	1643	1920 1984	0.17	0	247500	0	247500	211600	117
106325	34/ 4/ 18/ /	1120 APTC 51 STORRS ST	45	05 2011 2010	0.33	675000	3904500	0	4579500	4378200	105
2176	34/ 5/ 2/ /	0310 MIXC 51-57 S MAIN ST	4448	05 1900 1966	0.19	195800	659400	0	855200	846000	101
2177	34/ 5/ 3/ /	3220 MIXC 59 S MAIN ST	5640	03 1940 1978	0.19	176300	227700	0	404000	352500	115
2178	34/ 5/ 4/ /	3260 REST 61 S MAIN ST	443605	34 0 15	0.20	201600	242000	3700	447300	455900	98
2180	34/ 5/ 5/ /	0310 MIXC 63-65 S MAIN ST	415518	32 0 10	0.29	236800	411700	3100	651600	620300	105
2181	34/ 5/ 7/ /	3221 RETG 67-69 S MAIN ST	482295	40 0 5	0.25	224700	718100	22000	964800	996200	97
2183	34/ 5/ 9/ /	3220 RETG 75 S MAIN ST	15420	05 1870 1972	0.73	349000	736000	24300	1109300	954900	116
2184	35/ 1/ 1/ /	3220 MIXC 31A S MAIN ST U-1	1111812	24 0 12	0.00	0	360300	0	360300	350800	103
2185	35/ 1/ 2/ /	340H OFFG 31 S MAIN ST U-3	2429914	34 0 5	0.00	0	1502500	0	1502500	1479800	102
2188	35/ 1/ 4/ /	3220 REST 11 HILLS AV	6801	04 1920 1978	0.11	159800	357900	0	517700	652800	79
2189	35/ 1/ 5/ /	3220 REST 31 S MAIN ST U-2	1924	1920 1978	0.00	0	226100	0	226100	219000	103
2190	35/ 1/ 6/ /	3220 RETN 29 S MAIN ST U-4	3730	1920 1978	0.00	0	301300	0	301300	303100	99
2192	35/ 1/ 8/ /	3220 RETG 25-27 S MAIN ST U-6	8320	1920 1978	0.00	0	441100	0	441100	420700	105
2193	35/ 1/ 9/ /	3220 MIXC 33.5 S MAIN ST U-7	2881	1920 1972	0.16	51000	331300	0	331300	325900	102
2200	35/ 2/ 2/ /	3220 MIXC 1-5 S MAIN ST	7664	1892 1972	0.07	130500	440100	0	491100	446800	110
2201	35/ 2/ 3/ /	3221 RETG 10 PLEASANT ST EXT	4872	05 1900 1972	0.16	450000	218700	0	349200	371900	94
2204	35/ 2/ 6/ /	1120 APTC 3 S MAIN ST	36	04 1892 1966	0.16	450000	1299300	0	1748300	1721000	102
104641	35/ 2/ 7/ /	5121 OFFN 11 S MAIN ST	75697	09 2006 2008	0.30	333500	14830400	0	15163900	15407800	98
2205	35/ 3/ 1/ /	3220 OFFG 2-2.5 N MAIN ST	7679	04 1900 1972	0.06	172200	325600	100	497900	472400	105

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PID	MBLU	Prim Inc Use Type Location	Income Area Gr AVE EYE	Bldg EYE EYE RCN Dep Obs	Land Area	Land Value	Bldg Value	OutBldg Value	Parcel Value	Total Income Ratio	C/I
2206	35/ 3/ 2/ /	3221 MIXC 4 N MAIN ST	4444 04 1880 1972	439304 40 0 15	0.04	144600	199800	0	344400	377400	91
2207	35/ 3/ 3/ /	3221 RETG 6-8 N MAIN ST	3934 04 1880 1972	339065 40 0 25	0.05	150000	121500	0	271500	243100	112
2208	35/ 3/ 4/ /	3221 RETG 10 N MAIN ST	3592 05 1880 1978	349035 34 0 20	0.04	148700	161600	0	310300	287500	108
2209	35/ 3/ 5/ /	3221 RETG 12 N MAIN ST	3536 04 1880 1972	311078 40 0 25	0.04	143300	108900	0	252200	252600	100
2210	35/ 3/ 6/ /	3400 OFFG 14-20 N MAIN ST	16798 06 1880 1978	2156534 34 0 10	0.15	250900	1268300	0	1519200	1530900	99
2212	35/ 3/ 8/ /	3221 RETN 97 STORRS ST	12032 03 1964 1978	750578 34 0	0.22	209400	495400	2800	707600	720400	98
2213	35/ 3/ 9/ /	3221 RETN 93 STORRS ST	835 03 1965 1978	79317 34 0 8	0.05	112900	46000	500	159400	139500	114
2214	35/ 3/ 10/ /	3221 RETG 3-13 PLEASANT ST EXT	3472 03 1880 1972	344553 40 0 10	0.12	167900	172300	1800	342000	326100	105
2215	35/ 3/ 11/ /	3221 RETN 89 STORRS ST	1332 04 1970 1972	153577 40 0	0.13	169100	92100	2800	264000	256700	103
2216	35/ 4/ 1/ /	3221 MIXC 1-5 N MAIN ST	12931 06 1962 1978	1024395 34 0	0.21	284400	686500	0	970900	1185600	82
2218	35/ 4/ 3/ /	3260 MIXC 3-5 WARREN ST	10258 06 1900 1984	1088034 28 0 5	0.12	164700	734600	0	899300	1024900	88
2219	35/ 4/ 4/ /	3220 OFFG 25-35 N MAIN ST	16443 06 1900 1972	1961424 40 0 15	0.15	250400	913500	0	1163900	1041400	112
2220	35/ 4/ 5/ /	3220 MIXC 23 N MAIN ST	4369 04 1920 1978	728187 34 0 6	0.04	145300	446700	0	592000	554900	107
2221	35/ 4/ 6/ /	3400 OFFG 11-19 N MAIN ST	20901 06 1890 1978	2400442 34 0 5	0.14	243800	1533200	0	1777000	1741900	102
2222	35/ 4/ 7/ /	3220 MIXC 5-9 N MAIN ST	8108 05 1900 1978	658522 34 0 10	0.07	176300	410500	4800	591500	598900	99
2223	35/ 4/ 8/ /	1120 APTC 5 MARKET LN	5581 04 1880 1972	889241 40 0 4	0.14	175900	511300	0	687200	612700	112
2224	35/ 5/ 1/ /	910C MIXC 36 PLEASANT ST	10 03 1900 1972	1113300 40 5 10	0.09	141300	520100	0	661400	710700	93
2226	35/ 5/ 2/ /	1120 APTC 4 N STATE ST	16 03 1880 1972	1222202 40 0 20	0.08	168000	494800	0	662800	696800	95
2228	35/ 5/ 4/ /	3400 OFFG 8 N STATE ST	4712 03 1900 1972	499176 40 0 15	0.14	175700	224600	3700	404000	347200	116
2229	35/ 5/ 5/ /	3220 MIXC 10 N STATE ST	4444 04 1835 1972	555079 40 0 5	0.14	192800	305600	2300	501700	444900	113
13715	35/ 5/ 6/ /	3220 MIXC 9-17 WARREN ST	6601 05 1880 1978	1309882 34 0 5	0.12	165000	813200	0	979200	908900	108
2232	35/ 5/ 7/ /	3400 MIXC 1-5 ODD FELLOWS AV	9017 04 1880 1972	1423482 40 0 15	0.09	146600	640600	0	787200	805900	98
2233	35/ 5/ 8/ /	111C APTC 9 ODD FELLOWS AV	2250 03 1890 1972	741312 40 0 2	0.08	139600	497200	0	636800	584500	109
2234	35/ 5/ 9/ /	3221 RETG 18-24 PLEASANT ST	12540 05 1888 1972	997250 40 0 14	0.16	184400	463900	0	648300	571100	114
2235	35/ 5/ 10/ /	3400 OFFG 26-32 PLEASANT ST	11738 03 1880 1972	1012546 40 0 0	0.10	148700	684200	0	832900	803800	104
2236	35/ 5/ 11/ /	3400 OFFG 7 ODD FELLOWS AV	8939 06 1989 1996	1234860 16 0 12	0.08	123700	902000	1100	1026800	885600	116
2237	35/ 6/ 1/ /	3220 MIXC 2-10 S MAIN ST	16679 05 1896 1972	1793656 40 0 13	0.16	253400	1117200	0	1370600	1651100	83
2238	35/ 6/ 3/ /	3221 RETG 12-14 S MAIN ST	22897 03 1920 1972	633439 40 0 8	0.27	350800	767400	1900	1120100	1117800	100
2239	35/ 6/ 4/ /	3640 RETG 16-18 S MAIN ST	10913 03 1933 1960	1000633 52 10 20	0.21	256900	182600	0	439500	411200	107
2240	35/ 6/ 5/ /	3161 IND 20 S MAIN ST	3808 02 1900 1966	148124 46 10 22	0.15	74500	32600	3100	110200	93300	118
2241	35/ 6/ 6/ /	322C MIXC 20-20.5 S MAIN ST	7702 03 1850 1972	406013 40 15	0.23	237900	348700	0	646600	1278000	94
2242	35/ 6/ 7/ /	3220 RETN 24-26 S MAIN ST	17349 05 1950 1978	924333 34 0	0.63	563600	621400	17200	1202200	1278000	94
2243	35/ 6/ 8/ /	3400 OFFG 28 S MAIN ST	10255 03 1907 1966	1112474 46 0 24	0.15	179300	333700	1000	514000	445900	115

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PTD	MBLU	Prim Inc	Income	Bldg EYB	Eco Fac	Land	Area	Value	Outbldg	Parcel	Total	C/								
		Use	Type	Location						Value	Income	Ratio								
2244	35/ 6/ 9/ /	3400	OFFG	30 S MAIN ST	6982	03	1840	1972	609299	40	0	20	214500	368100	1900	584600	660000	89		
2246	35/ 6/ 11/ /	B402	0310	MIXC	10 PAYETTE ST	1177	05	1840	1984	316332	28	0	10	0.06	69400	207300	0	276700	234800	118
2247	35/ 6/ 12/ /	B402	0310	MIXC	27 S STATE ST	1164	03	1890	1984	242261	28	0	0	0.06	57900	175600	4400	237900	231700	103
2249	35/ 6/ 14/ /	B402	0310	MIXC	23 S STATE ST	1517	03	1890	1978	300983	34	0	10	0.19	89300	168600	2600	260500	248400	105
2251	35/ 6/ 16/ /	B402	111J	APTC	17-19 S STATE ST	10	03	1820	1960	488911	52	0	14	0.18	150000	217000	0	367000	426600	86
2252	35/ 6/ 17/ /	B402	0310	MIXC	13-15 S STATE ST	2303	03	1800	1966	368888	46	0	26	0.18	174400	103300	5600	283300	247300	115
2254	35/ 6/ 19/ /	B402	0310	MIXC	5-7 S STATE ST	12336	06	1900	1966	2434927	46	0	15	0.19	195900	949600	2400	1147900	1115400	103
2255	35/ 6/ 20/ /	B402	3220	OFFG	19 PLEASANT ST	1428	04	1880	1960	193146	52	0	25	0.11	158100	44400	3500	206000	194000	106
2256	35/ 6/ 21/ /	B402	3220	RETG	15 PLEASANT ST	23133	05	1900	1972	1184884	40	0	8	0.15	180000	617800	0	797800	767600	104
2258	35/A 1/ 3/ /	B402	3161	IND	6 STORRS ST	49376	06	1982	1984	2887004	28	0	0	3.69	1139900	2241100	98400	3479400	2853900	122
100031	35/B 1/ 1/ /	B406	3222	RETG	80 STORRS ST	182856	03	1965	1972	609802	40	40	0	15.22	4819900	7322000	579200	12721100	11576200	110
2261	35/B 1/ 3/ /	B406	322C	BANK	118 STORRS ST	10035	04	1975	1976	1571998	36	0	0	1.01	319800	1137800	41100	1498700	1498700	110
2263	35/B 1/ 4/ /	B406	3222	IND	124 STORRS ST	3500	03	1981	1982	204903	30	0	0	0.35	204000	152800	0	356800	1292900	109
2266	36/ 1/ 2/ /	B402	3400	OFFG	9-13 S SPRING ST	13761	05	1983	1984	1707942	28	0	3	0.86	171800	1222100	20400	1414300	1292900	109
2268	36/ 1/ 6/ /	B402	4150	IND	12 SOUTH ST	40414	03	1953	1972	3762265	40	0	25	0.74	205800	1317000	725500	2248300	1984000	113
2269	36/ 1/ 7/ /	B402	3420	OFFG	14 SOUTH ST	10715	05	1880	1978	1125844	34	0	10	0.40	158700	630500	11100	800300	722000	111
2274	36/ 2/ 1/ /	B406	031R	MIXC	2-10 N SPRING ST	2932	1880	1976	394253	36	0	30	0.31	238700	343900	4600	587200	731600	80	
2295	36/ 2/ 21/ /	B406	3400	OFFN	58 PLEASANT ST	2717	04	1897	1984	388413	28	0	10	0.07	117000	240800	0	357800	402300	89
2296	36/ 3/ 1/ /	B406	0310	MIXC	56-56A PLEASANT ST	1502	03	1900	1978	333696	34	0	5	0.07	117000	204100	0	321100	278300	115
2303	36/ 3/ 8/ /	B406	0310	MIXC	39 WARREN ST	2667	03	1880	1978	286154	34	0	5	0.11	71500	175800	1400	248700	226700	110
2304	36/ 3/ 9/ /	B406	3400	OFFN	13 GREEN ST	4002	04	1900	1972	416123	40	0	0	0.21	120200	254800	2800	377800	386800	98
2305	36/ 3/ 10/ /	B406	111J	APTC	11 GREEN ST	16	03	1920	1972	722250	40	0	10	0.20	168000	361100	6900	536000	540100	99
2307	36/ 3/ 12/ /	B406	3400	OFFN	5 GREEN ST	1932	03	1880	1978	273097	34	0	10	0.22	124400	152900	3700	281300	281300	100
2308	36/ 3/ 13/ /	B406	3400	OFFN	7 GREEN ST	2150	03	1880	1972	312896	40	0	10	0.11	94200	156400	0	250600	308000	81
2310	36/ 4/ 1/ /	B406	3400	OFFN	10 GREEN ST	2424	04	1880	1978	378115	34	0	10	0.09	82800	211700	900	295400	346200	85
2311	36/ 4/ 2/ /	B406	0310	MIXC	33-35 WARREN ST	4468	06	1909	1972	1538090	40	0	10	0.24	129000	769000	3700	901700	844500	107
2312	36/ 4/ 3/ /	B406	3400	OFFG	31 WARREN ST	1577	03	1890	1972	223981	40	0	5	0.09	126800	123200	1100	251100	211300	119
2314	36/ 4/ 5/ /	B406	3400	OFFN	27 WARREN ST	3031	03	1890	1984	345191	28	0	5	0.08	124800	233800	2500	361100	424100	85
2316	36/ 4/ 7/ /	B406	3400	OFFN	7 N STATE ST	4081	06	1890	1978	689392	34	0	10	0.10	149400	397200	0	546600	663300	82
2324	36/ 5/ 1/ /	B406	3400	OFFG	8 GREEN ST	2672	03	1880	1984	334239	28	0	10	0.13	100800	207200	1900	309900	1509500	105
2329	36/ 5/ 10/ /	B406	3400	OFFG	42 PLEASANT ST	12118	07	1969	1978	1861719	34	0	0	0.45	285400	1288900	11400	1585700	1585700	105
2331	36/ 5/ 12/ /	B406	0310	OFFN	46 PLEASANT ST	5406	04	1840	1978	652234	34	0	20	0.27	231200	304000	8200	543400	606100	90
2332	36/ 5/ 13/ /	B406	3400	OFFG	48 PLEASANT ST	3748	04	1870	1972	530746	40	0	15	0.23	215600	244900	1400	461900	391200	118

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PID	MBU	NHbd	Prim Inc Use Type Location	Income Area Gr	Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I Ratio
2333	36/ 5/ 14/ /	B406	3400 OFFG 50 PLEASANT ST	4034 03 1820 1978	0.22	211200	255100	4600	470900	397900	118
2334	36/ 6/ 1/ /	B402	3400 OFFG 35 PLEASANT ST	4595 04 1854 1972	0.20	202600	285000	3300	490900	448800	109
2335	36/ 6/ 2/ /	B402	3400 OFFN 33 PLEASANT ST	7002 04 1838 1978	0.42	275900	474200	12000	762100	814500	94
2338	36/ 6/ 5/ /	B402	0310 MIXC 2 S STATE ST	2519 05 1850 1972	0.16	184700	313600	900	499200	496900	100
2340	36/ 6/ 7/ /	B402	0310 MIXC 6 S STATE ST	6476 06 1896 1972	0.22	150600	405700	1400	557700	522500	107
2341	36/ 6/ 8/ /	B402	3420 OFFN 2 WALL ST	4082 04 1848 1972	0.15	162700	429900	5000	597600	717200	83
2342	36/ 6/ 9/ /	B402	3420 OFFN 4 WALL ST	4784 04 1980 1988	0.14	79900	458300	1900	540100	623300	82
2349	36/ 7/ 2/ /	B402	3400 OFFN 14 WALL ST	1938 03 1849 1972	0.09	65400	170900	3800	240100	262300	92
2350	36/ 7/ 3/ /	B402	3420 OFFN 16 WALL ST	2255 03 1860 1984	0.10	68400	235300	6100	309800	326500	95
2353	36/ 7/ 6/ /	B402	3400 OFFN 3 SOUTH ST	2953 03 1880 1972	0.15	106700	231600	2700	341000	377900	90
2358	36/ 8/ 1/ /	B402	3420 OFFN 11-13 WALL ST	5286 03 1998 1998	0.14	80500	697600	2600	780700	890800	88
2365	36/ 8/ 7/ /	B402	0310 MIXC 11 SOUTH ST	1215 04 1900 1978	0.09	83900	189300	0	273200	253000	108
2389	37/ 1/ 7/ /	B404	111J APTC 3 MERRIMACK ST	9 04 1900 1966	0.20	135000	229800	10800	375600	377000	100
2394	37/ 1/ 12/ /	B404	3000 ROOM 96 PLEASANT ST	32 05 1898 1984	1.89	759700	1493600	45400	2298700	2178200	106
2395	37/ 1/ 13/ /	B404	3420 OFFG 102 PLEASANT ST U-3	1170 1890 1978	0.46	0	245600	0	245600	206700	119
2396	37/ 1/ 14/ /	B404	3420 OFFG 102 PLEASANT ST U-1	2001 1890 1978	0.46	0	283800	0	283800	271200	105
2397	37/ 1/ 15/ /	B404	3420 OFFG 102 PLEASANT ST U-2	1513 1890 1978	0.46	0	285900	0	285900	266800	107
2424	37/ 3/ 12/ /	B104	1210 ROOM 86-86.5 PLEASANT ST	8 1880 1976	0.13	60400	181300	3600	245300	285800	86
2439	37/ 4/ 10/ /	B106	340H OFFN 3 N SPRING ST U-1	1548 1870 1992	0.00	0	202800	0	202800	192500	105
2440	37/ 4/ 11/ /	B406	0310 MIXC 66 PLEASANT ST	1829 04 1920 1984	0.15	161400	223500	0	384900	349800	110
105279	37/ 4/ 21/ /	B106	340H OFFN 3 N SPRING ST U-2	1702 1870 1992	0.00	0	260200	0	260200	287500	91
105278	37/ 4/ 22/ /	B106	340H OFFN 3 N SPRING ST U-3	1530 1991 1998	0.00	0	219900	0	219900	263500	83
105277	37/ 4/ 23/ /	B106	340H OFFN 3 N SPRING ST U-4	2244 1991 1998	0.00	0	256900	0	256900	285400	90
2450	37/ 5/ 1/ /	B402	111J APTC 6-8 S SPRING ST	8 03 1890 1978	0.22	156000	357000	2100	515100	452700	114
2460	37/ 6/ 7/ /	B402	0310 MIXC 2 S SPRING ST	1813 04 1900 1978	0.10	68900	169600	1400	239900	204500	117
2461	37/ 6/ 8/ /	B402	332I SSTA 59 PLEASANT ST	1230 03 1958 1972	0.21	205600	53200	9300	268100		
2471	37/ 6/ 18/ /	B402	3400 OFFN 81 PLEASANT ST	855248 28 0 5	0.59	272200	573000	3300	848500	858500	99
2477	39/ 1/ 1/ /	B401	3420 OFFN 155 PLEASANT ST	2670 03 1945 1972	0.28	209900	192500	11100	413500	469000	88
2486	39/ 1/ 11/ /	B401	3420 OFFN 171 PLEASANT ST	7368 05 1982 1984	0.66	299000	782900	19800	1101700	1344900	82
2488	39/ 1/ 13/ /	B401	0310 MIXC 167 PLEASANT ST	1707 04 1910 1978	0.16	125100	116800	9900	251800	226800	111
2491	39/ 1/ 16/ /	B401	0310 MIXC 161 PLEASANT ST	1411 03 1926 1984	0.48	263600	168000	5000	436600	283700	154
2492	39/ 2/ 1/ /	B401	111J APTC 175 PLEASANT ST	8 03 1964 1972	0.47	140000	322800	0	462800	506800	91
2498	39/ 2/ 7/ /	B401	3420 OFFN 177 PLEASANT ST	2555 03 1996 1998	0.31	173400	337500	4200	515100	576000	89

COST/INCOME CORRELATION REPORT FOR YEAR 2012 CONCORD, NH

PID	MBLU	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg EYB Eco Fnc RCN Dep Obs Obs	Land Area Value	Bldg Value	OutBldg Value	Parcel Value	Total Income Ratio	C/I
2499	39/ 3/ 1/ /	3530 REST 179-181 PLEASANT ST	3456 03 1966 1966	241795 46 0 25	0.55 195300	70100	6700	272100	238100	114
2668	40/ 3/ 1/ /	3400 OFFG 194A PLEASANT ST	5950 04 1971 1966	696716 46 0 10	0.98 251900	306600	22200	580700	608600	95
2672	40/ 3/ 6/ /	3250 SSTA 190 PLEASANT ST	1 03 1960 1972	254113 40 0	0.46 581500	156400	124500	862400	970100	89
2673	40/ 3/ 9/ /	3420 OFFG 194 PLEASANT ST	28134 04 1960 1972	3679617 40 0 12	1.70 618800	1799000	32400	2450200	2532400	97
2677	40/ 5/ 2/ /	3220 MIXC 146 PLEASANT ST	1946 03 1890 1972	218762 40 0 15	0.20 163500	103300	4200	271000	311600	87
2678	40/ 5/ 3/ /	0310 MIXC 131 WARREN ST	2537 03 1890 1978	298808 34 5 3	0.27 105900	173300	3700	282900	258500	109
2679	40/ 5/ 4/ /	3250 SSTA 188 PLEASANT ST	1 03 1981 1982	241365 30	0.57 636100	173500	81000	890600	970100	92
2681	40/ 5/ 6/ /	3260 REST 127.5 WARREN ST	1370 04 1955 1972	148539 40 0 0	0.09 65300	89600	0	154900	152300	102
2702	41/ 1/ 19/ /	3321 IND 140 PLEASANT ST	1281 03 1948 1972	92243 40 0 5	0.22 152100	54400	1800	208300	234400	89
2722	41/ 4/ 2/ /	3220 RETG 22 LIBERTY ST	3088 03 1900 1984	239031 28 0 0	0.19 74800	177600	4600	257000	237500	108
2754	41/ 7/ 5/ /	0310 MIXC 104 PLEASANT ST	3624 07 1900 1972	838972 40 0 10	0.84 333000	431500	28300	792800	791300	100
2755	41/ 7/ 6/ /	3400 OFFN 112 PLEASANT ST	7833 06 1880 1972	1193176 40 0 10	0.60 287100	599500	14900	901500	968800	93
2858	43/ 7/ 1/ /	111C APTC 68 SCHOOL ST	6 03 1900 1978	494445 34 0	0.16 58700	365500	0	424200	424800	100
2923	44/ 1/ 13/ /	0310 MIXC 45-47 CENTRE ST	3125 04 1900 1972	635609 40 0 10	0.36 151900	317800	4400	474100	514500	92
2924	44/ 1/ 14/ /	0310 MIXC 43 CENTRE ST	1257 03 1880 1978	288626 34 0 10	0.17 111400	161600	1900	274900	267000	103
2929	44/ 2/ 5/ /	3420 OFFN 50 SCHOOL ST	1314 03 1780 1978	214502 34 5 10	0.10 81100	109400	1900	192400	233400	82
2935	44/ 3/ 1/ /	3400 OFFN 15 GREEN ST	4141 03 1870 1978	490950 34 0 10	0.15 104400	277000	1400	382800	445200	86
2936	44/ 3/ 2/ /	1210 ROOM 56-56.5 WARREN ST	13 1900 1976	264492 36 0 0	0.10 52800	162500	900	216200	250200	86
2940	44/ 3/ 6/ /	1210 ROOM 66 WARREN ST	6 1900 1976	170649 36 0 0	0.07 52400	104800	7800	165000	156400	105
2945	44/ 3/ 11/ /	1210 ROOM 32-34 N SPRING ST	11 1900 1976	268499 36 0	0.16 53400	165000	6800	225200	266800	84
2954	44/ 3/ 20/ /	0310 MIXC 61-63 SCHOOL ST	2774 03 1890 1972	401058 40 0 12	0.27 135600	306100	4000	445700	505000	88
2955	44/ 3/ 21/ /	0310 MIXC 59 SCHOOL ST	1433 03 1900 1978	241225 34 0 10	0.16 109300	135500	1900	246700	204400	121
2956	44/ 3/ 22/ /	3400 OFFG 57 SCHOOL ST	2443 03 1900 1978	316434 34 0 20	0.25 131800	145600	9800	287200	288300	100
2957	44/ 3/ 23/ /	3400 OFFN 55 SCHOOL ST	1627 03 1900 1984	265317 28 0 10	0.14 103800	164500	2900	271200	292700	93
2960	44/ 3/ 26/ /	3400 OFFN 29 GREEN ST	3172 04 1922 1972	608588 40 0 0	0.19 178700	367400	4200	550300	606300	91
2961	44/ 3/ 27/ /	9080 OFFN 23 GREEN ST	3121 05 2011 2010	491885 2 0 5	0.31 216500	457500	5500	679500	553100	123
2962	44/ 3/ 28/ /	3400 OFFG 21 GREEN ST	6257 03 1900 1978	696512 34 0 10	0.68 302600	390000	22200	714800	661600	108
2964	44/ 3/ 32/ /	3400 OFFN 7 GREENWOOD AV	1728 03 1900 1978	246953 34 0 10	0.07 80400	138300	0	218700	261400	84
2966	44/ 3/ 34/ /	0310 MIXC 17-19 GREEN ST	2402 03 1900 1972	369204 40 0 10	0.14 103300	185000	1300	289600	285500	101
2967	44/ 4/ 1/ /	1120 APTC 46 WARREN ST	68 05 1981 1982	5599168 30 0 6	0.59 714000	3682800	11300	4408100	4484000	98
2975	44/ 4/ 5/ /	322C APTC 32 GREEN ST	15 03 1981 1982	535774 30 33	0.61 187500	468800	1100	657400	727800	90
2984	45/ 1/ 1/ /	0322 MIXC 12 N STATE ST	7069 06 1870 1972	1217192 40 0 13	0.08 138100	572200	0	710300	565400	126
2986	45/ 1/ 3/ /	3220 MIXC 26-30 WARREN ST	3656 04 1880 1972	1038572 40 0 7	0.09 132100	551200	0	683300	613900	111

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PTD	MBLU	Nbhd	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg EYB Eco Pac RCN Dep Obs Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I Ratio
2987	45/ 1/ 4/ /	B406	910C OFFG 22 WARREN ST	3436 05 1880 1978	517421 34 0 5	0.06	119200	315600	0	434800	433800	100
13718	45/ 1/ 6/ /	B406	3400 OFFG 41-51 N MAIN ST	40405 06 1957 1978	3449527 34 0 9	0.37	444000	2150100	0	2594100	2495700	104
3000	45/ 1/ 7/ /	B406	3400 OFFG 23-29 SCHOOL ST	15492 06 1877 1978	1869417 34 0	0.16	192700	1297200	0	1489900	1440700	103
3001	45/ 1/ 8/ /	B406	3260 MIXC 53-55 N MAIN ST	3564 05 1880 1978	512498 34 0 20	0.05	192500	240400	0	432900	493200	88
13717	45/ 1/ 12/ /	B406	3410 OFFG 57-81 N MAIN ST	87894 08 1900 1984	11375380 28	0.69	580200	7913800	10800	8504800	8335900	102
3009	45/ 3/ 3/ /	B406	3400 OFFG 7-19 CAPITOL ST	23376 06 1931 1978	3433874 34 0 0	0.22	216600	2434100	0	2650700	2413000	110
3010	45/ 3/ 4/ /	B406	3400 MIXC 95-97 N MAIN ST	18099 08 1926 1972	2844690 40 0 0	0.11	275700	1805000	0	2080700	1990700	105
3011	45/ 3/ 5/ /	B406	3410 OFFG 87-93 N MAIN ST	11812 06 1940 1978	2590820 34 0 5	0.14	299000	1659500	0	1958500	2022800	97
3012	45/ 3/ 6/ /	B406	3410 OFFG 83-85 N MAIN ST	8294 06 1940 1978	1878613 34 0 5	0.10	260500	1271400	0	1531900	1535100	100
3014	45/ 5/ 1/ /	B406	3400 OFFG 4 PARK ST	24347 06 1860 1972	4039079 40 0 0	0.18	329900	2504100	0	2834000	2816700	101
3015	45/ 5/ 2/ /	B406	3400 OFFG 8-10 PARK ST	7027 06 1972 1980	977956 32 0 10	0.20	211500	567200	4600	783300	848600	92
3020	45/ 5/ 9/ /	B406	3400 OFFG 121-125 N MAIN ST	10180 06 1968 1972	1028317 40 0 2	0.45	485800	629900	27800	1143500	1250100	91
3021	45/ 6/ 1/ /	B406	3221 RETG 56 N MAIN ST	32031 05 1870 1978	1655363 34 0 15	0.33	424800	858600	0	1283400	1064000	121
3022	45/ 6/ 2/ /	B406	3400 OFFG 58-68 N MAIN ST	24031 03 1873 1972	2619705 40 0 32	0.20	348100	798900	0	1147000	1092300	105
3023	45/ 6/ 3/ /	B406	3400 OFFG 70-74 N MAIN ST	8836 05 1900 1972	1193743 40 0 19	0.11	274900	494100	0	763000	682000	113
3024	45/ 6/ 4/ /	B406	322C MIXC 76-82 N MAIN ST	11687 05 1930 1972	1235521 40 0 8	0.17	321400	629000	0	963900	972600	99
3025	45/ 6/ 5/ /	B406	3220 MIXC 84-88 N MAIN ST	12752 06 1900 1978	1211946 34 0 15	0.11	274900	629000	0	903900	905100	100
3026	45/ 6/ 6/ /	B406	340H OFFG 90 N MAIN ST	11364 1880 1984	1238141 28 0 10	0.05	194500	774100	0	968600	1028600	94
3029	45/ 6/ 9/ /	B406	3400 OFFG 2-4 EAGLE SQ	16696 06 1852 1978	1757349 34 0 0	0.11	272900	1243900	0	1516800	1498400	101
3030	45/ 6/ 11/ /	B406	3410 OFFG 114-120 N MAIN ST	18023 06 1900 1984	2075542 28 0 5	0.11	273800	1497100	0	1770900	1887400	94
3031	45/ 6/ 12/ /	B406	3400 OFFG 122-132 N MAIN ST	15636 06 1880 1978	1690053 34 0 0	0.16	312600	1196500	0	1509100	1441000	105
3032	45/ 6/ 13/ /	B406	3220 MIXC 132.5-146 N MAIN ST	12526 04 1863 1966	2422216 46 0 25	0.21	351200	731600	382700	1465500	1304600	112
3033	45/ 6/ 14/ /	B406	3220 MIXC 148-158 N MAIN ST	5647 05 1870 1966	2484755 46 0 2	0.15	379800	1357300	0	1737100	1519800	114
3034	45/ 6/ 15/ /	B406	3400 OFFG 4-6 DIXON AV	11916 04 1900 1984	1285024 28 0 10	0.36	231600	796700	7000	1035300	985100	105
3036	45/ 6/ 17/ /	B406	3400 OFFG 8-14 DIXON AV	14806 05 1900 1972	2310861 40 0 6	0.22	189400	1253300	6700	1449400	1305300	111
3040	45/ 6/ 21/ /	B406	3260 REST LOW AV	3036 04 1900 1966	470282 46 0 23	0.52	304000	146400	0	450400	510100	88
3041	45/ 6/ 22/ /	B406	3261 REST 5 EAGLE SQ	1725 06 1900 1984	236169 28 0 20	0.04	103500	122800	0	226300	233800	97
3044	45/ 6/ 24/ /	B406	3400 OFFG 7 EAGLE SQ	36435 05 1870 1978	5152073 34 0 8	0.38	264500	3123900	0	3388400	3576700	95
3045	45/ 6/ 25/ /	B406	322C OFFG 1 EAGLE SQ	49396 07 1900 1984	6120217 28 0 3	0.36	440800	4458700	263800	5163300		
106016	45/ 6/ 26/ /	B406	3220 RETN 92 N MAIN ST	3830 1900 1978	245497 34 0 10	0.05	185600	137500	0	323100	318600	101
3046	45/ 7/ 1/ /	B406	3221 RETG 24-32 N MAIN ST	13052 03 1930 1978	563799 34 0 10	0.15	310100	321000	0	631100	597100	106
3047	45/ 7/ 2/ /	B406	3400 OFFG 34-42 N MAIN ST	12316 03 1930 1972	1762919 40 0 32	0.21	356400	520200	0	876600	936800	94
3048	45/ 7/ 3/ /	B406	3400 MIXC 9-15 DEPOT ST	9834 05 1920 1972	912806 40 0 2	0.08	123700	590900	0	714600	709200	101

COST/INCOME CORRELATION REPORT FOR YEAR 2012 CONCORD, NH

PID	MBLU	Nbhd	Prim Inc Use Type Location	Income			Bldg	EVB	Eco	Pac	Land	Area	Land	Value	Bldg	Value	Outbldg	Parcel	Total	C/I
				Area	Gr	AVB	EVB	ECN	Dep	Obs	Area	Value	Value	Value	Value	Value	Value	Value	Income Ratio	
3049	45/ 7/ 4/ /	B406	0310 MIXC 7-7.5 DEPOT ST	1683	04	1920	1966	607843	46	0	15	0.04	91600	237900	0	329500	317800	317800	104	
3050	45/ 7/ 5/ /	B406	0310 MIXC 1-5 DEPOT ST	3853	04	1920	1952	1430233	60	0	20	0.09	130300	286200	0	416500	418300	418300	100	
3052	45/ 8/ 2/ /	B406	3220 REST 17 DEPOT ST U-1	3325	1890	1978	452873	34	0	5	0.17	0	281600	281600	0	281600	278500	278500	101	
3054	45/ 8/ 3/ /	B406	3400 OFFG 16 LOW AV	20008	05	1900	1972	2531256	40	0	5	0.39	267200	1450200	0	1717400	1638900	1638900	105	
3055	45/ 8/ 4/ /	B406	3400 MIXC 18-22 LOW AV	29470	03	1900	1972	2016024	40	0	10	0.36	257900	1036900	2300	1297100	1520200	1520200	85	
3059	45/ 8/ 8/ /	B406	340H OFFN 17 DEPOT ST U-3	3095	1890	1984	589064	28	10	0	0.00	0	368500	368500	0	368500	331100	331100	111	
3060	45/ 8/ 9/ /	B406	3220 REST 17 DEPOT ST U-2	3376	1890	1984	707133	28	0	0	0.17	0	513300	513300	0	513300	560400	560400	92	
3061	45/ 8/ 10/ /	B406	340H OFFN 17 DEPOT ST U-4	3095	1890	1984	589064	28	10	0	0.00	0	368500	368500	0	368500	331100	331100	111	
3063	45/A 1/ 2/ /	B406	3230 OFFG 22 BRIDGE ST	44622	03	1860	1972	2569992	40	0	11	3.06	1048700	1994200	337700	3380600	3111900	3111900	109	
3066	46/ 1/ 2/ /	B406	3400 OFFG 143 N MAIN ST	41316	06	1975	1976	5507196	36	0	0	1.96	1097600	3674700	138800	4911100	5112500	5112500	96	
3067	46/ 1/ 3/ /	B406	3400 OFFN 8 CENTRE ST	4834	05	1900	1984	702124	28	0	10	0.18	194900	439900	6200	641000	693700	693700	92	
3068	46/ 1/ 4/ /	B406	3400 OFFN 10 CENTRE ST	12088	06	1810	1978	1740945	34	0	0	0.19	197300	1174600	900	1372800	1542800	1542800	89	
3069	46/ 1/ 5/ /	B406	3400 OFFN 14 CENTRE ST	6044	06	1790	1978	850970	34	0	0.35	254300	564000	5600	823900	866500	866500	866500	95	
3070	46/ 1/ 6/ /	B406	3400 OFFG 16 CENTRE ST	4253	05	1845	1978	616254	34	0	10	0.12	165600	350100	600	516300	499300	499300	112	
3071	46/ 1/ 7/ /	B406	3400 OFFN 18 CENTRE ST	3852	05	1880	1978	620831	34	0	5	0.19	197600	381600	3700	582900	605100	605100	96	
3072	46/ 1/ 8/ /	B406	1120 APTC 42 N STATE ST	16	03	1900	1972	936596	40	0	0	0.14	168000	562000	4400	734400	736600	736600	100	
3077	46/ 2/ 1/ /	B406	3400 OFFN 20 MONTGOMERY ST	3004	04	1920	1978	446078	34	0	10	0.13	155100	249800	2800	407700	471000	471000	87	
3078	46/ 2/ 2/ /	B406	3400 OFFN 24 MONTGOMERY ST	1862	04	1890	1978	314778	34	0	15	0.13	153600	162800	2800	319200	338500	338500	94	
3079	46/ 2/ 3/ /	B406	3400 OFFN 46 N STATE ST	3394	04	1814	1978	488037	34	0	10	0.17	169100	277900	2800	449800	520000	520000	87	
3081	46/ 2/ 5/ /	B406	1120 APTC 50 N STATE ST	2028	04	1970	1972	1118037	40	0	9	0.53	210000	571000	21300	802300	836100	836100	96	
3084	46/ 2/ 8/ /	B406	3400 MIXC 58 N STATE ST	3385	06	1824	1978	552588	34	0	5	0.18	113300	340000	3200	456500	399300	399300	114	
3104	46/ 3/ 1/ /	B406	3400 BANK 165-167 N MAIN ST	9462	05	1890	1972	1239341	40	0	10	0.63	327600	944300	38500	1310400	1313400	1313400	100	
3107	46/ 3/ 4/ /	B406	3400 OFFN 8 COURT ST	3220	04	1880	1972	472827	40	0	10	0.19	115000	238800	2800	356600	412300	412300	86	
3109	46/ 3/ 6/ /	B406	111J APTC 12 COURT ST	10	04	1900	1978	432180	34	0	8	0.10	135000	251500	0	386500	399500	399500	97	
3111	46/ 3/ 8/ /	B406	0310 MIXC 64 N STATE ST	4462	05	1820	1978	518299	34	0	10	0.28	136300	293900	21700	451900	426500	426500	106	
3113	46/ 3/ 10/ /	B106	111R APTC 66 N STATE ST	1900	1976	199066	8	0	0	0	0.16	57500	158200	0	215700	364800	364800	364800	59	
3121	46/ 4/ 2/ /	B406	3250 PP 202 N MAIN ST	2160	03	2003	2004	451250	6	0	10	0.39	267000	168200	13100	448300	396200	396200	113	
3122	46/ 4/ 3/ /	B406	3250 SSTA 196 N MAIN ST	1	03	2006	2006	397647	40	0	15	0.80	362900	444100	211900	1018900	1096600	1096600	93	
3123	46/ 4/ 4/ /	B406	0310 MIXC 194 N MAIN ST	2003	04	1880	1972	975057	40	0	14	0.22	213100	182500	4800	400400	352000	352000	114	
3125	46/ 4/ 6/ /	B406	3410 BANK 190 N MAIN ST	7342	02	1900	1972	975057	40	0	14	0.84	371100	487500	21500	880100	968000	968000	91	
3126	46/ 4/ 7/ /	B406	0310 MIXC 188 N MAIN ST	2698	03	1920	1972	518713	40	0	15	0.31	218500	233400	2300	454200	405900	405900	112	
3127	46/ 4/ 8/ /	B406	3260 MIXC 184-186 N MAIN ST	3779	03	1900	1972	433039	40	0	0	0.24	199700	262200	6500	468400	594700	594700	79	
3135	46/ 5/ 1/ /	B406	3000 ROOM 172 N MAIN ST	122	04	1975	1982	9595658	30	0	20	2.16	1496900	4982900	84800	6564600	7584800	7584800	87	

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PTID	MEMO	Prim Inc Use Type Location	Income Area Gr	AVS	EYS	Bldg EYS RCN Dep	Eco Fnc Obs	Land Area	Land Value	Bldg Value	OutBldg Value	Parcel Value	Total Income	C/I Ratio
3138	46/A 1/ 1/ /	3220 RETN 10 FORT EDDY RD	9425 04	1996	1998	918296	14	0	1.30	1801800	706000	2563300	2393400	107
3139	46/A 1/ 2/ /	3222 RETN 24 FORT EDDY RD	177998 05	1979	1980	7558173	32	0	15.59	8643100	13303300	22220100	24224400	92
3141	46/A 1/ 4/ /	3221 RETN 90 FORT EDDY RD	183105 06	2006	2006	7397965	6	0	17.69	9227600	7224700	17137100	13585100	126
3142	46/A 1/ 5/ /	1011 MIIPC FORT EDDY RD	109 02	1969	1972	137159	40	0	32.90	2081900	124000	2774600	2889200	96
3146	46/A 1/ 9/ /	3230 RETN 89-93 FORT EDDY RD	30357 02	1963	1972	1441440	40	0	3.32	1663800	985200	2740400	2431900	113
3148	46/A 1/ 11/ /	3230 RETN 73 FORT EDDY RD	57847 06	1993	1994	5755780	18	0	6.10	3466400	4993700	172200	10043800	86
3149	46/A 1/ 11/A /	3222 RETN 15-55 FORT EDDY RD	47907 07	1994	2002	902120	10	0	4.51	2562900	5162000	113400	7074600	111
3151	46/A 1/ 13/ /	3321 CARS 79 FORT EDDY RD	5000 06	1982	1990	370940	22	0	0.66	456200	297600	20000	781000	99
3153	46/A 1/ 15/ /	3230 RETN 77 FORT EDDY RD	16648 06	2000	2000	1839472	12	0	1.42	974200	1654900	49100	3192900	84
3154	46/A 1/ 16/ /	3230 RETN 94-108 FORT EDDY RD	77183 03	1983	1990	3799362	22	0	6.04	3767100	4939300	198400	10297600	86
3155	46/A 1/ 17/ /	3420 OFFN 1 INTERVALE RD	13680 05	2008	2008	2019276	4	0	6.04	1129600	1960800	67900	2916000	108
3265	46/A 2/ /	3161 SELF 29 STICKNEY AV	29446 05	1970	1972	333731	40	0	2.87	497300	537600	88500	1045800	107
13640	46/A 2/ 3/A /	3542 OFFN 30 STICKNEY AV	1523 04	1997	1998	689176	14	0	5.19	285600	193000	0	262300	182
3280	47/ 1/ 14/ /	3400 OFFN 19 WASHINGTON ST	1813 03	1910	1978	259957	34	0	0.20	92900	145600	3300	257000	94
101399	47/ 1/ 15/ /	3400 OFFG 107-109 N STATE ST	7716 03	1900	1972	767785	40	0	0.24	130200	383900	5100	496200	105
3282	47/ 1/ 16/ /	3400 OFFN 105 N STATE ST	9596 06	1900	1978	1057250	34	0	0.46	169900	541700	23800	871300	84
3283	47/ 1/ 17/ /	3400 OFFN 103 N STATE ST	10261 06	1964	1978	1444822	34	0	0.46	169500	958500	21600	1016700	113
3284	47/ 1/ 18/ /	0310 MIXC 99-101 N STATE ST	7628 06	1900	1978	1319506	34	0	0.42	161900	738900	11100	863400	106
3286	47/ 1/ 21/ /	3400 OFFG 91-93 N STATE ST	11576 03	1985	1986	1014988	26	0	0.84	216900	892000	28900	1180700	96
3287	47/ 1/ 22/ /	3400 OFFN 89 N STATE ST	5699 05	1900	1978	840691	34	0	0.43	164400	474500	12000	678400	96
3288	47/ 1/ 23/ /	3400 OFFN 87 N STATE ST	3539 04	1860	1978	476919	34	0	0.31	142900	273000	5700	510100	83
3289	47/ 1/ 24/ /	910C OFFN 85 N STATE ST	5249 05	1880	1972	559101	40	0	0.43	164000	346500	7400	647200	80
13708	47/ 3/ 8/ /	013C MIXC 47 WASHINGTON ST	4285	1900	1984	850165	28	0	0.43	0	527100	535000	467400	114
3320	47/ 3/ 9/ /	3400 OFFG 97 N STATE ST U-2	2543 03	1900	1972	358717	40	0	0.07	76500	197300	0	565100	48
3321	47/ 3/ 9/ /	0310 MIXC 41-45 WASHINGTON ST	653 04	1880	1978	363642	34	0	0.10	87200	241300	0	377100	87
3327	47/ 3/ 15/ /	105R APTC 77 N SPRING ST	3	1880	1976	172972	36	0	0.10	57000	98000	0	155000	72
3362	47/ 6/ 11/ /	013C MIXC 40-40.5 CENTRE ST	6018 03	1900	1972	516593	40	0	0.30	140000	234500	10900	385400	84
3371	47/ 7/ 1/ /	0310 MIXC 15 MAPLE ST	1504 03	1890	1972	293124	40	0	0.06	48000	146900	0	194900	101
3376	47/ 7/ 6/ /	3400 OFFN 3 MAPLE ST	1711 04	1900	1978	273278	34	0	0.05	104200	180400	0	284600	99
3377	47/ 7/ 7/ /	3400 OFFN 79-81 N STATE ST	3730 05	1850	1978	535921	34	0	0.11	93500	345400	0	470100	93
3383	47/ 7/ 13/ /	1120 APTC 55-71 N STATE ST	10 03	1900	1972	843760	40	0	0.27	150000	430300	5000	585300	103
3384	47/ 7/ 14/ /	3400 MIXC 26 CENTRE ST	1544 03	1900	1960	246652	52	0	0.11	144100	45700	2800	192600	106
3386	47/ 7/ 16/ /	111R APTC 30-32 CENTRE ST	4	1890	1986	331680	26	0	0.13	58500	232400	0	319700	91

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PTD	MBIU	MBhd	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg EYB Eco Fnc RCN Dep Obs Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio
3388	47/ 7/ 18/ /	B406	0310 MIXC 2 UNION ST	995 03 1900 1972	236303 40 0 10	0.07	49400	118200	1100	168700	145300 116
3724	53/ 3/ 11/ /	B405	0310 MIXC 88 WASHINGTON ST	1293 04 1930 1978	276078 34 0	0.05	69100	182800	700	252600	290500 87
3759	53/ 5/ 10/ /	B405	0310 MIXC 116 RUMFORD ST	3043 03 1900 1972	221347 40 0 6	0.06	45800	119900	0	165700	137500 121
3793	54/ 1/ 12/ /	B406	111J APTC 11 BEACON ST	12 03 1860 1966	789411 46 0 5	0.48	150000	386800	5300	150000	565200 96
3810	54/ 2/ 4/ /	B405	0310 MIXC 72 WASHINGTON ST	3985 06 1865 1972	739376 40 0	0.54	141000	541300	14700	597000	636700 109
3832	54/ 3/ 1/ /	B406	3400 OFFG 2.5 BEACON ST	26177 03 1850 1972	2426001 40 0 5	0.70	103300	1369000	27800	1500100	1477000 102
3833	54/ 3/ 2/ /	B406	3400 OFFG 1 TREMONT ST	4169 04 1910 1972	545054 40 5	0.22	80000	295800	10400	390200	382500 102
3834	54/ 3/ 3/ /	B406	3400 OFFG 117 N STATE ST	5782 05 1910 1978	676976 34 0	0.49	173500	458600	8300	640400	639400 100
3848	54/ 4/ 11/ /	B406	316I IND 5 CROSBY ST	7676 03 1930 1972	316407 40 0	0.42	71100	189800	10500	271400	250600 108
3903	54/ 7/ 25/ /	B406	0310 MIXC 123 N STATE ST	1540 04 1910 1978	327383 34 0 15	0.16	108100	167600	2800	278500	261500 107
3931	55/ 2/ 1/ /	B406	3400 MIXC 3 ROLLINS ST	1293 03 1890 1978	246980 34 0 10	0.15	81100	138300	3300	222700	211900 105
3932	55/ 2/ 2/ /	B406	121C APTC 5 ROLLINS ST	9 04 1880 1972	281237 40 0 3	0.05	135000	160300	0	295300	261500 113
3935	55/ 2/ 5/ /	B406	3250 SSTA 175 N MAIN ST	1 04 2001 2002	295877 10 0	0.59	638900	274700	258400	1172600	1096600 107
3936	55/ 2/ 6/ /	B406	3400 OFFG 171 N MAIN ST	4122 04 1900 1978	488113 34 0 15	0.15	160300	251400	3300	415000	375000 111
3937	55/ 2/ 7/ /	B406	322I RETN 169 N MAIN ST	1952 03 1950 1972	112606 40 0 30	0.17	169400	33800	12800	216000	238200 91
3940	55/ 3/ 1/ /	B406	3400 MIXC 185 N MAIN ST	1666 05 1884 1972	576956 40 15	0.09	144100	259600	1200	404900	443700 91
3942	55/ 3/ 3/ /	B406	0310 MIXC 9 PEARL ST	964 03 1880 1972	219494 40 0	0.09	67000	111600	1100	179700	159400 113
3954	55/ 3/ 15/ /	B406	4000 IND 181 N MAIN ST	10922 04 1954 1972	628400 40 0 0	0.31	181600	388600	0	570200	460200 124
3956	55/ 4/ 1/ /	B406	3420 OFFG 189-191 N MAIN ST	8361 06 1850 1972	1433637 40 0 0	0.57	314900	921900	16700	1253500	1377200 91
3965	55/ 4/ 11/ /	B106	111R APTC 11 FRANKLIN ST	474 1780 1976	233049 36 0 0	0.33	66500	144100	4100	214700	249900 86
3968	55/ 4/ 14/ /	B406	3400 OFFG 5 FRANKLIN ST	2891 03 1900 1972	362084 40 0 10	0.24	101300	181000	4200	286500	269200 106
3969	55/ 4/ 15/ /	B406	3400 OFFG 197 N MAIN ST	3592 04 1977 1978	509777 34 0 5	0.31	243800	311000	9300	564100	634400 89
3970	55/ 4/ 16/ /	B406	3400 OFFG 193 N MAIN ST	7552 06 1880 1978	1293564 34 0 10	0.45	287200	731900	16700	1035800	1001000 103
3972	55/ 5/ 2/ /	B406	3260 MIXC 204 N MAIN ST	2474 03 1900 1972	453153 40 0 0	0.09	129700	273900	0	403600	370300 109
3974	55/ 5/ 4/ /	B406	3220 MIXC 208 N MAIN ST	1798 03 1920 1972	326036 40 0 15	0.20	180700	153900	900	335500	290500 115
3975	55/ 5/ 5/ /	B406	3400 OFFG 212-216 N MAIN ST	24153 07 1826 1978	3519774 34 0 0	0.51	302900	2423600	25000	2751500	2635900 104
3980	55/ 5/ 10/ /	B406	322I IND 230 N MAIN ST	4172 04 1950 1972	275263 40 0 0	0.18	194000	165200	4600	363800	311700 117
3981	55/ 5/ 11/ /	B406	322C RETN 234 N MAIN ST	2909 03 1950 1972	277469 40 0 5	0.18	193600	152600	6400	352600	329300 107
3982	55/ 5/ 12/ /	B406	332S SSTA 236 N MAIN ST	03 1950 1972	117505 40 0 35	0.39	226700	29400	100600	356700	325000 110
3984	55/ 5/ 14/ /	B406	340I MIXC 10 FERRY ST	174578 03 1900 1972	11101286 40 0 5	7.90	1289600	6874600	233500	8397700	8508200 99
3985	55/ 6/ 2/ /	B406	3222 IND 9 S COMMERCIAL ST	17140 03 1930 1960	256927 52 5 8	1.61	167400	171500	23600	362500	241700 150
3995	56/ 2/ 9/ /	B406	3400 OFFG 33 STICKNEY AV	2353 03 1984 1986	274218 26 0 0	0.16	108000	202900	1900	312800	4640300 104
13811	56/A 1/ 2/T /	B406	502C OFFG 1 DELTA DR	31274 06 1988 2004	4193305 8 0 0	5.00	734400	3992900	113300	4840600	4640300 104

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PID	MBLU	Prim Inc	Income	Area Gr	AYB	EYB	Bldg	EYB	Eco	Fac	Land	Area	Value	Land	Area	Value	Bldg	Value	Outbldg	Value	Parcel	Value	Total	C/I	Income Ratio
100430	56/A 1/ 7/ /	B406	5020 OFFN 2 DELTA DR U-1	4626	2001	2002	1052903	10	0	0	2.78	0	955900	0	2.78	0	955900	0	955900	0	955900	0	1063500	90	
100457	56/A 1/ 9/ /	B406	502C OFFN 80 COMMERCIAL ST	33150	06	2000	4689225	12	0	0	2.75	641400	4239900	131000	2.75	641400	4239900	131000	4239900	131000	5012300	5012300	5014100	100	
101619	56/A 1/ 10/ /	B406	5020 OFFN 2 DELTA DR U-2	4728	2001	2002	1069579	10	0	0	2.78	0	971100	0	2.78	0	971100	0	971100	0	971100	0	1078500	90	
101620	56/A 1/ 11/ /	B406	5020 OFFN 2 DELTA DR U-3	4909	2001	2002	1101868	10	0	0	2.78	0	1002700	0	2.78	0	1002700	0	1002700	0	1002700	0	1103400	91	
101621	56/A 1/ 12/ /	B406	5020 OFFN 2 DELTA DR U-4	4680	2001	2002	1061795	10	0	0	2.78	0	964000	0	2.78	0	964000	0	964000	0	964000	0	1071200	90	
101622	56/A 1/ 13/ /	B406	5020 OFFN 2 DELTA DR U-5	4909	2001	2002	1101868	10	0	0	2.78	0	1000500	0	2.78	0	1000500	0	1000500	0	1000500	0	1103400	91	
101623	56/A 1/ 14/ /	B406	5020 OFFN 2 DELTA DR U-6	4680	2001	2002	1061795	10	0	0	2.78	0	964000	0	2.78	0	964000	0	964000	0	964000	0	1071200	90	
100432	57/ 1/ 2/ /	B406	502C ROOM 70 CONSTITUTION AV U	90	05	2000	7548360	12	0	18	3.11	1110300	5389300	112500	3.11	1110300	5389300	112500	5389300	112500	6612100	6612100	6714400	98	
100641	57/ 1/ 3/ /	B406	502C OFFN 40 COMMERCIAL ST	2865	05	2001	477150	4	0	0	3.82	100000	463600	0	3.82	100000	463600	0	463600	0	563600	0	603000	93	
100433	57/ 1/ 4/ /	B406	502C REST 40 COMMERCIAL ST	21475	04	2001	2408887	4	0	0	3.82	763700	2318900	0	3.82	763700	2318900	0	2318900	0	3082600	0	2787600	111	
100453	57/ 1/ 7/ /	B406	502C OFFN 60 COMMERCIAL ST	51817	07	2004	10472931	2	0	0	3.26	744800	10552000	162200	3.26	744800	10552000	162200	10552000	162200	11459000	11459000	11826000	97	
100455	57/ 1/ 8/ /	B406	502C OFFN 70 COMMERCIAL ST	50980	05	2000	6197030	6	0	0	3.52	787500	6010600	138300	3.52	787500	6010600	138300	6010600	138300	6936400	6936400	6848400	101	
101179	58/ 1/ 1/ /	B406	5020 IND 1 HORSESHOE POND LN	48816	04	1956	1965739	34	0	0	3.50	512100	1384900	85400	3.50	512100	1384900	85400	1384900	85400	1982400	1982400	1843600	108	
101180	58/ 2/ 1/ /	B406	5020 IND 12 COMMERCIAL ST	4461	04	1956	317500	40	0	0	0.33	85100	191000	7800	0.33	85100	191000	7800	191000	7800	283900	283900	298600	95	
100294	58/ 2/ 2/ /	B406	502C APTC 26 COMMERCIAL ST U-0	4094639	28	30	20	20	0	0	4.36	228000	944300	63200	4.36	228000	944300	63200	944300	63200	1235500	1235500	1137100	109	
101181	58/ 2/ 3/ /	B406	502C OFFN 45 CONSTITUTION AV	21896	06	2009	2890584	2	0	0	2.09	497400	2921700	89100	2.09	497400	2921700	89100	2921700	89100	3508200	3508200	3442700	102	
101182	58/ 2/ 5/ /	B406	5020 IND 32 COMMERCIAL ST	709566	40	0	5	5	0	0	0.79	137200	468300	600	0.79	137200	468300	600	468300	600	606100	606100	619000	98	
101182	58/ 2/ 6/ /	B406	502C OFFN 10 COMMERCIAL ST	860001	24	0	5	5	0	0	1.33	145500	617200	45300	1.33	145500	617200	45300	617200	45300	808000	808000	844600	96	
100295	58/ 2/ 7/ /	B406	502C APTC 28 COMMERCIAL ST U-0	2435262	28	30	3	3	0	0	4.36	234000	1003000	42200	4.36	234000	1003000	42200	1003000	42200	1279200	1279200	1166800	110	
100296	58/ 2/ 8/ /	B406	502C OFFN 26 COMMERCIAL ST U-0	1194432	34	0	20	20	0	0	4.36	93400	561200	10200	4.36	93400	561200	10200	561200	10200	664800	664800	710700	94	
100298	58/ 2/ 10/ /	B406	502C OFFN 28 COMMERCIAL ST U-0	2004583	28	0	0	0	0	0	4.36	134900	1466100	15600	4.36	134900	1466100	15600	1466100	15600	1616600	1616600	1969000	82	
4011	59/ 1/ 2/ /	B406	3250 RETN 242 N MAIN ST	1276	03	1960	139315	40	0	11	0.28	234700	70200	9300	0.28	234700	70200	9300	70200	9300	314200	314200	335300	94	
4012	59/ 1/ 3/ /	B406	3400 OFFG 244-246 N MAIN ST	9108	06	1880	1232768	40	0	5	0.47	282900	859200	22800	0.47	282900	859200	22800	859200	22800	1144900	1144900	1158700	99	
4013	59/ 1/ 4/ /	B406	1120 APTC 248-250 N MAIN ST	2206037	40	0	10	10	0	0	0.75	252000	1103000	23200	0.75	252000	1103000	23200	1103000	23200	1378200	1378200	1358200	101	
4015	59/ 2/ 2/ /	B406	3400 OFFN 207 N MAIN ST	1169816	34	0	0	0	0	0	0.95	395600	823800	35000	0.95	395600	823800	35000	823800	35000	1254400	1254400	1219600	103	
4017	59/ 2/ 4/ /	B406	3260 REST 203 N MAIN ST	426989	34	0	3	3	0	0	0.44	284200	272100	16700	0.44	284200	272100	16700	272100	16700	573000	573000	661300	87	
4021	59/ 2/ 8/ /	B406	3400 OFFN 104 N STATE ST	362392	34	0	0	0	0	0	0.30	140000	241600	5600	0.30	140000	241600	5600	241600	5600	387200	387200	458400	84	
4023	59/ 2/ 10/ /	B406	111J APTC 110 N STATE ST	493358	40	0	5	5	0	0	0.20	140000	271300	0	0.20	140000	271300	0	271300	0	411300	411300	439200	94	
4050	60/ 1/ 19/ /	B406	0310 MIXC 149 N STATE ST	349946	34	0	0	0	0	0	0.28	187900	200500	5900	0.28	187900	200500	5900	200500	5900	394300	394300	356700	111	
4065	60/ 2/ 2/ /	B406	901C OFFN 125 N STATE ST	1037463	40	0	5	5	0	0	0.99	234200	581300	22200	0.99	234200	581300	22200	581300	22200	837700	837700	955600	88	
4413	65/ 2/ 1/ /	B406	3410 BANK 161 N STATE ST	2656659	34	0	10	10	0	0	1.72	688700	1628400	100400	1.72	688700	1628400	100400	1628400	100400	2417500	2417500	2116000	114	
4424	65/ 2/ 13/ /	B406	0310 MIXC 20 WALKER ST	603	03	1930	267945	40	0	5	0.07	50000	147800	0	0.07	50000	147800	0	147800	0	197800	197800	183000	108	
4427	65/ 2/ 16/ /	B406	3530 REST 50 BRADLEY ST	298519	46	0	16	16	0	0	0.39	101900	113400	0	0.39	101900	113400	0	113400	0	215300	215300	168200	128	

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PTD	MBLU	MBhd	Prim Inc Use Type Location	Income Area Gr AYB EYB	Rldg EYB ECo Pnc RCN Dep Obs Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio
4432	65/ 3/ 2/ /	B406	3700 LANE 152-156 N STATE ST	1824 03 1940 1972	1183719 40 0	1.33	484100	831200	32400	1347700	1247800 108
4438	65/ 4/ 1/ /	B406	3221 RETN 165-167 N STATE ST	15264 07 1999 2004	1954117 8 0	2.09	745500	1913100	107900	2765500	2321800 119
4440	65/ 4/ 2/ /	B406	3250 SSTA 163 N STATE ST	1 03 1920 1972	236053 40	0.54	621400	145500	65400	832300	970100 86
4466	66/ 2/ 6/ /	B406	3400 OFFN 4 BOUTON ST	29100 06 1958 1972	4268719 40 5	1.72	626100	2416100	42800	3085000	2940800 105
4473	67/ 1/ 1/ /	B406	3220 REST 170 N STATE ST	4861 03 1900 1966	401596 46 0	0.35	274900	76300	15000	366200	319800 115
4482	67/ 1/ 10/ /	B406	3220 OFFG 162-166 N STATE ST	2612 03 1900 1972	279012 40 0	0.13	155200	124400	2800	282400	252100 112
4530	67/ 4/ 24/ /	B406	3400 OFFN 196 N STATE ST	1728 03 1900 1966	259697 46 0	0.35	135400	49300	8300	253000	307400 82
4532	67/ 4/ 26/ /	B406	3400 OFFG 200-206 N STATE ST	14084 03 1920 1978	1304747 34 0	2.0	352200	610500	19100	981800	832900 118
4537	67/ 5/ 5/ /	B406	3400 OFFG 210 RUMFORD ST	2018 03 1900 1984	296693 28 0	0.21	78500	183900	4600	267000	228500 117
4539	67/ 5/ 7/ /	B406	3220 MIXC 205 N STATE ST	1460 04 1940 1972	266019 40 0	0.04	95700	163600	0	201400	190200 106
4542	67/ 5/ 10/ /	B406	013C MIXC 193 N STATE ST	2534 03 1910 1972	258955 40 0	0.16	66700	134700	0	377400	316600 119
4543	67/ 5/ 11/ /	B406	0310 MIXC 187-189 N STATE ST	1801 05 1860 1978	355092 34 0	0.15	190000	183600	3800	931700	957100 97
4554	68/ 1/ 1/ /	B406	340H OFFG 210 N STATE ST	8405 1826 1984	1473186 28 0	0.91	244800	913400	18500	471500	490800 96
4570	68/ 1/ 17/ /	B406	3221 CARS 238-240 N STATE ST	7221 03 1929 1972	346957 40 0	0.91	0	411900	55700	467600	530300 88
103079	68/ 1/ 20/ /	B406	340H OFFN 214 N STATE ST	2477 1900 1992	588411 20 0	0.49	212900	167000	7400	387300	328500 118
4574	69/ 1/ 2/ /	B406	0332 MIXC 250 N STATE ST	6127 03 1920 1972	421854 40 0	0.95	352300	611800	30800	994900	1016200 98
4583	69/ 1/ 11/ /	B406	4000 IND 276 N STATE ST	28710 03 1910 1972	1174946 40 0	0.48	210600	182600	18100	411300	393900 104
4588	69/ 2/ 5/ /	B406	031S MIXC 290-292 N STATE ST	3127 04 1953 1972	140627 40 0	0.13	121000	59100	4700	184800	164200 113
4593	69/ 2/ 10/ /	B406	3221 RETN 288 N STATE ST	1477 03 1965 1972	131367 40 0	0.27	145100	84500	8600	238200	203200 117
4615	70/ A 1/ 1/ /	B406	0310 MIXC 298 N STATE ST	2337 03 1880 1972	255290 40 5	0.94	245700	64900	25000	335600	385100 87
4618	70/ A 1/ 4/ /	B407	3301 CARS 310 N STATE ST	1988 02 1970 1972	108148 40 0	10.69	1094700	2706100	195600	3906400	2799600 140
4622	70/ B 1/ 3/ /	B407	3222 IND 324-328 N STATE ST	70374 04 1973 1974	1074782 38 0	0.18	118800	101100	3200	223100	242700 92
4663	71/ B 2/ 6/ /	B407	3221 RETN 394 N STATE ST	1420 03 1935 1978	147974 34 0	187.20	1661000	1080700	79500	2821200	2579200 109
4710	71/ C 2/ 2/ /	B407	4022 IND 371 N STATE ST	43737 03 1925 1972	563473 40 0	7.50	493100	415200	212700	1121000	1107800 101
4715	71/ C 2/ 6/ /	B407	4010 IND 375 N STATE ST	22715 02 1900 1972	537109 40 0	0.93	315000	1257300	44000	1616300	1608600 100
4736	72/ 2/ 2/ /	B407	1120 APTC 479 N STATE ST	21 05 1920 1978	2057153 34 0	0.12	80500	167600	0	248100	237100 105
4783	72/ A 3/ 24/ /	B407	0310 MIXC 488-494 N STATE ST	1171 03 1900 1966	328535 46 0	0.29	146900	188900	2300	338100	348500 97
4824	72/ C 2/ 1/ /	B407	0310 MIXC 2-6 KNIGHT ST	1504 03 1930 1972	463944 40 0	1.92	175000	643500	0	818500	791800 103
4846	72/ C 3/ 14/ /	B407	1120 APTC 10 HUTCHINS ST	10 03 1869 1984	295070 28 40	0	399200	219600	115000	733800	712800 103
4894	73/ 3/ 6/ /	B407	3100 IND 3 FISHERVILLE RD	7452 03 1923 1972	389741 40 0	4.85	375000	2692100	56700	3123800	1808000 166
4897	73/ A 1/ 2/ /	B407	1120 APTC 15 PARKMETER RD	515 04 2011 2010	244190 2 0	0	265200	434600	5600	705400	874500 81
4899	73/ A 1/ 5/ /	B407	4010 IND 33 FISHERVILLE RD	13968 03 1975 1976	677547 36 0	0.95	244300	315500	22700	582500	583800 100
4900	73/ A 1/ 6/ /	B407	3321 CARS 39 FISHERVILLE RD	5832 03 2000 2000	330014 12 0						

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PID	MBld	Prim Inc	Nbld	Use	Type	Location	Income			Bldg			Land	Area	Value	Bldg	Value	Outbldg	Parcel	Total	C/ Income Ratio
							Area	Gr	AYB	EXB	RCN	Dep									
4901	73/A 1/ 7/ /		B407	322I	MIXC	43 FISHERVILLE RD	4424	03	1945	1978	296036	34	0	10	1.74	288300	214500	33200	536000	520500	103
4902	73/A 1/ 8/ /		B407	3250	SSTA	47 FISHERVILLE RD	1	03	1982	1984	317168	28	0	0	0.47	407300	240100	116900	764300	970100	79
4950	74/ 3/ 12/ /		B407	3250	FF	74 FISHERVILLE RD	1114	02	1959	1972	77550	40	0	0	0.48	145900	50900	4600	201400	287800	70
4952	74/ 3/ 14/ /		B407	3760	RETN	78 FISHERVILLE RD	2406	04	2004	2008	189531	4	0	0	0.47	162600	181900	5400	349900	339600	103
4954	74/ 3/ 15/ /		B407	386V	MHPC	82 FISHERVILLE RD	22		0	0	0	0	0	0	11.30	481800	0	97600	579400	583100	99
4955	74/ 3/ 16/ /		B407	1120	APTC	86 FISHERVILLE RD	18	03	1985	1986	1643086	26	0	5	0.79	189000	1133700	36300	1359000	1378500	99
4956	74/ 3/ 17/ /		B409	316I	IND	102 FISHERVILLE RD	38245	03	1940	1972	1584921	40	0	10	4.31	1229200	821800	35000	2086000	1967300	106
4957	74/ 3/ 18/ /		B407	1120	APTC	90-96 FISHERVILLE RD	102	03	1972	1974	1966580	38	0	8	11.00	1071000	4544700	141200	5756900	5862600	98
4958	74/ 3/ 19/ /		B409	3260	FF	98 FISHERVILLE RD	2149	04	1990	1998	374869	14	0	0	0.92	313400	331500	17600	662500	533400	124
4987	75/ 1/ 1/ /		B407	1120	APTC	81 FISHERVILLE RD	36	03	1975	1976	2724902	36	0	0	1.03	378000	1743900	27800	2149700	2244700	96
4989	75/ 1/ 3/ /		B407	1120	APTC	17-29 BOG RD	68	04	1987	1988	1829871	24	0	0	5.00	544000	3922900	145200	4612100	4387000	105
4993	75/ 2/ 1/ /		B409	1120	APTC	20 BOG RD	66	03	1985	1986	1582794	26	0	0	2.54	512000	3202700	51800	3766500	3736200	101
4995	75/ 2/ 3/ /		B409	3010	MIXC	87-91 FISHERVILLE RD	2071	02	1970	1966	178988	46	0	16	1.03	374900	253400	20600	648900	643500	101
4996	75/ 2/ 4/ /		B409	3400	MIXC	99 FISHERVILLE RD	10150	03	1970	1978	491739	34	0	0	0.38	165500	456600	7400	629500	614900	102
4998	75/ 2/ 5/ /		B409	386I	RETN	105-107 FISHERVILLE	56	03	1970	1972	123581	40	0	20	12.80	1067100	49400	256800	1373300	1421400	97
5000	75/ 2/ 7/ /		B409	3260	FF	111 FISHERVILLE RD	4940	06	1990	1992	976012	20	0	0	1.62	589700	791000	59700	1440400	1143800	126
5154	75/B 2/ 1/ /		B409	3230	RETN	108 FISHERVILLE RD	25665	03	1989	1990	2021035	22	0	0	5.24	1026500	1621400	105900	2753800	2584500	107
5160	75/B 2/ 7/ /		B409	3250	SSTA	114 FISHERVILLE RD	1	04	1988	1996	436053	16	0	0	0.62	583500	378100	139200	1100800	1096600	100
5697	79/ 4/ 1/ /		B412	3420	OFFN	18 FOUNDRY ST	64908	04	2008	2008	5011299	4	0	0	2.57	593300	4907700	214100	5715100	5139900	111
104529	79/ 4/ 7/ /		B412	3400	OFFN	20 FOUNDRY ST	22648	05	2004	2004	2805460	8	0	0	1.78	419400	2676000	36800	3132200	3172100	99
106004	79/ 4/ 10/ /		B112	340H	OFFN	16 FOUNDRY ST U-101	10173	2009	2010		1576234	2	0	0	0.00	1461404	2	27200	1480700	1464200	101
106007	79/ 4/ 11/ /		B112	340H	OFFN	16 FOUNDRY ST U-201	10593	2009	2010		1461404	2	0	0	0.00	1349500	27900	27900	1377400	1296000	106
106006	79/ 4/ 12/ /		B112	340H	OFFN	16 FOUNDRY ST U-301	3006	2009	2010		508979	2	0	0	0.00	0	468900	8000	476900	506400	94
106005	79/ 4/ 13/ /		B112	340H	OFFN	16 FOUNDRY ST U-302	2101	2009	2010		394268	2	0	0	0.00	0	362800	16800	379600	370200	103
106320	79/ 4/ 14/ /		B112	340H	OFFN	16 FOUNDRY ST U-303	1400	2009	2010		309004	2	0	0	0.00	0	246300	16800	263100	245200	107
106319	79/ 4/ 15/ /		B112	340H	OFFN	16 FOUNDRY ST U-304	1859	2009	2010		366904	2	0	0	0.00	0	292700	16800	309500	309000	100
5702	80/ 1/ 1/ /		B406	422C	OFFN	1-7 MCGUIRE ST	43192	04	1965	1984	3009461	28	0	10	8.56	688200	2110300	225300	3023800	2864600	106
5705	80/ 1/ 4/ /		B406	4000	MIXC	254 N STATE ST	46776	03	1900	1972	3245848	40	10	16.52	588600	1698400	53400	2340400	2587300	90	
5772	81/ 4/ 10/ /		B412	0310	MIXC	11 EASTMAN ST	3606	04	1940	1972	473784	40	0	10	0.38	155900	252400	23700	432000	370600	117
5859	83/ 2/ 4/ /		B412	3340	SSTA	1 EASTMAN ST	1	04	1962	1972	155737	40	0	0	0.41	192200	93400	86800	372400	341400	109
5988	85/ 1/ 21/ /		B401	3530	REST	53 IRON WORKS RD	7438	03	1973	1974	566834	38	0	4	3.31	110700	328800	8700	448200	404400	111
5991	85/ 1/ 24/ /		B401	3420	OFFN	37 IRON WORKS RD	6183	02	1969	1972	576685	40	0	0	3.98	120600	346000	22800	489400	610500	80
6034	87/ 1/ 4/ /		B403	4022	IND	178 SILK FARM RD	13584	03	1830	1972	141270	40	0	15	28.40	227600	406300	17200	651100	528200	123

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PTD	MBLU	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg EYB Eyo Fnc RCN Dep Obs Obs	Land Area Value	Bldg Value	OutBldg Value	Parcel Value	Total Income Ratio	C/I
6042	87/ 1/ 12/ /	910C OFFN 251 CLINTON ST	3268 04 1944 1984	392690 28 0 0	2.95	281900	38600	605900	549600	110
6273	95/ 2/ 3/ /	3420 OFFN 251-253 PLEASANT ST	68374 06 1990 1992	10388375 20 0 0	28.25	2374400	209700	11121900	10419300	107
6277	95/ 2/ 7/ /	3420 OFFG 279 PLEASANT ST	22004 06 1970 1972	3180990 40 0 0	2.16	859400	48100	2816100	2568400	110
6280	95/ 2/ 12/ /	1120 APTC 227 PLEASANT ST	72 07 1935 1984	6103098 28 15 25	43.53	943600	3507800	145700	4597100	
6282	95/ 3/ 1/ /	322C OFFN 264 PLEASANT ST	50933 05 1984 1986	126262 26 0 0	4.00	1526600	8588200	84600	10199400	115
100188	95/ 3/ 4/D /	1120 APTC 151 LANGLEY PARKWAY	75 07 1999 2004	7298370 8 0 0	12.22	1125000	6961900	71100	8158000	108
102979	95/ 3/ 4/H /	3420 OFFN 248 PLEASANT U-1100	7328 09 2003 2008	24461766 4 0 0	0.44	25200	2244500	3400	2273100	165
6291	95/ 3/ 7/ /	B403	903 1989 1996	247805 16 0 0	0.00	0	208200	0	185000	113
13638	95/ 3/ 16/ /	B403	67513 06 1996 1998	570114 14 0 0	3.75	1461600	10320600	74100	11856300	93
13639	95/ 3/ 17/ /	B403	69480 06 1996 1998	10483653 14 0 0	3.00	1169300	9189700	161800	10738800	98
6301	95/A 1/ 1/ /	B403	5326 04 1910 1972	314459 40 0 0	0.99	402400	404100	7700	814200	163
6302	95/A 1/ 3/ /	B403	180 05 1994 1996	14088211 16 0 0	4.56	1851400	12204800	58700	14114900	85
6303	95/A 1/ 4/ /	B403	108 03 1986 1994	1719149 18 0 0	5.06	1134000	6313000	77100	7524100	104
6414	96/ 1/ 4/ /	B403	6647 1850 1976	233101 36 0 0	10.34	665700	649000	43900	1358600	93
6417	96/ 1/ 7/ /	B403	19296 04 1988 1996	1515520 16 0 2	3.56	173700	1281200	52600	1507500	109
6425	96/ 1/ 14/ /	B403	1856 1909 1978	441697 34 0 5	0.92	0	269400	0	269400	100
6427	96/ 1/ 15/ /	B403	1350 1909 1978	301583 34 0 10	0.92	0	168900	0	168900	91
6428	96/ 1/ 16/ /	B403	2737 1900 1978	625674 34 0 5	0.92	0	381700	6500	388200	118
6429	96/ 1/ 17/ /	B403	2163 1909 1978	454937 34 0 0	0.92	0	300300	0	300300	103
6435	96/ 1/ 24/ /	B403	1140 1970 1978	271265 34 0 10	0.92	0	151900	0	151900	93
6436	96/ 1/ 25/ /	B403	1005 1970 1972	253723 40 0 5	0.92	0	139500	0	132700	105
6437	96/ 1/ 26/ /	B403	50 04 1991 1992	8437061 20 0 0	8.00	2754800	6996700	131900	9873400	127
6576	97/ 3/ 12/ /	B403	9530 05 1920 1978	1501239 34 0 5	1.43	246400	931700	38000	1231300	99
6578	97/ 3/ 14/ /	B403	52 06 2001 2002	3749566 10 0 0	4.44	910000	3492300	33900	4436200	98
6815	100/ 4/ 13/ /	B403	3600 03 2006 2006	275124 6 0 10	12.58	199700	231100	152500	583300	177
6910	102/ 2/ 20/ /	B406	86445 08 1975 1976	13487388 36 0 0	0.00	0	9050400	0	9050400	104
6912	102/ 2/ 21/ /	B406	107075 07 1985 1986	15187654 26 0 0	34.33	2267300	10729100	475900	13472300	105
6993	103/ 4/ 1/ /	B407	140 02 1985 1986	106843 26 0 0	32.00	2777700	138800	622200	3528700	95
7001	103/ 4/ 10/ /	B407	108 0 0 0	0 0 0	28.50	2150300	60600	476600	2862700	94
7311	103/A 3/ 3/ /	B409	18 03 1986 1988	1375941 24 0 5	0.95	189000	976900	37900	1180200	102
7316	103/A 4/ 1/ /	B409	2512 03 1960 1984	227498 28 0 0	0.35	158800	167700	6800	333300	105
7527	103/B 2/ 1/ /	B409	114 0 0 0	0 0 0	30.70	2208000	0	713900	2921900	97
7773	105/ 1/ 29/ /	B408	2440 02 1966 1972	215144 40 0 14	0.80	172300	102700	25600	300600	88

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PID	MSLU	MBhd	Prim Inc Use Type Location	Income Area Gr AVB EYB	Bldg EYB Eco Fac RCN Dep Obs	Land Area Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio
100698	108/ 4/ 9/ /	B403	322C OFFN 55 SAWMILL RD	6608 03 1991 1992	884511 20 0 0	1.00 104500	707600	20500	832600	922300 90
8059	109/ 1/ 5/ /	B414	355I IND 8 BROKEN BRIDGE RD	6006 04 1989 1990	347129 22 0 5	3.39 125100	253400	45800	424300	395600 107
8071	109/ 2/ 3/ /	B414	4280 IND 15 BROKEN BRIDGE RD	1942 03 1975 1976	20406 36 0 0	0.22 54700	78400	2200	135300	130700 104
8075	109/ 2/ 6/ /	B414	386I MHPC 190 MANCHESTER ST	1690 03 1950 1972	155384 40 0 30	5.78 525200	52000	129300	706500	741100 95
8076	109/ 2/ 7/ /	B414	386R MHPC 192 MANCHESTER ST	14 1936 1967	120893 45 0 0	1.80 166600	66500	50700	283800	315400 90
13727	109/ 6/ 26/ /	B414	3400 OFFN 14 INTRGRA DR	24214 03 1998 1998	1839955 14 0 5	2.97 317200	1529800	42400	1889400	1861000 102
8167	110/ 1/ 1/ /	B414	4040 IND 70 PEMBROKE RD	100000 04 1958 1972	6419077 40 0 5	24.22 1495100	3583600	306500	5385200	4371800 123
8173	110/ 1/ 6/ A /	B414	354I IND 71-83 AIRPORT RD	28312 02 1940 1966	361061 46 0 5	2.94 441900	418200	33500	893600	776900 115
8175	110/ 1/ 6/ C /	B414	354I IND 87 AIRPORT RD	14952 04 1987 1988	626336 24 0 7	0.90 224300	437700	3400	665400	658600 101
13729	110/ 1/ 19/ /	B414	910C OFFN 3-4 BARRELL CT	66224 05 1998 2004	7397548 8 0 1	6.12 890100	688700	133900	7911700	3045700 122
101959	110/ 1/ 21/ /	B414	3740 REST 37 REGIONAL DR	19193 06 2003 2004	3607380 8 0 10	7.75 542700	3049700	127700	8450500	8482000 100
8186	110/ 2/ 1/ /	B414	3860 MHPC 14 CRESTWOOD DR	320 04 2009 2010	441025 2 0 0	109.34 6239800	440900	1769800	4901300	4758800 103
8187	110/ 2/ 3/ /	B414	1120 APTC 30-32 CHERRY ST	60 03 2003 2004	2741885 8 0 18	8.60 618700	4219400	63200	3800	259100 94
8541	110/ A 2/ 1/ /	B414	3400 OFFN 78 AIRPORT RD	2040 03 1945 1978	204861 34 0 7	0.25 132600	122700	3800	259100	132900 98
8542	110/ A 2/ 1/ /	B414	322I RETN 76 AIRPORT RD	904 03 1939 1972	92102 40 0 5	0.13 74600	50700	5600	130900	393000 97
8543	110/ A 2/ 3/ /	B414	322I IND 66 AIRPORT RD	4720 04 1960 1978	248994 34 0 0	0.80 212600	164300	2800	379700	2566200 112
8544	110/ A 2/ 6/ /	B414	3410 BANK 70 AIRPORT RD	16060 04 1973 1986	2641834 26 0 0	4.15 634600	2139000	105000	163800	186100 88
8551	110/ A 4/ 1/ /	B414	332I SSTA 123 OLD TURNPIKE RD	1658 03 1950 1972	96960 40 0 5	0.43 105900	53300	4600	260500	307500 85
8552	110/ A 4/ 2/ /	B414	332I SSTA 127 OLD TURNPIKE RD	3300 03 1990 1998	183483 14 0 0	0.35 97200	157800	5500	426600	476900 89
8553	110/ A 4/ 3/ /	B414	338I IND 131 OLD TURNPIKE RD	8664 03 1982 1990	341942 22 0 5	1.29 157900	259400	9300	625400	764500 82
8563	110/ A 4/ 28/ /	B414	3222 MIXC 119 OLD TURNPIKE RD	21683 1968 1979	262818 33 25 10	5.13 233900	249900	121600	368500	334800 110
8567	110/ A 5/ 6/ /	B414	3400 OFFN 54 AIRPORT RD	2184 03 2009 2010	246390 2 0 9	0.30 141100	222100	5300	627900	681400 92
8807	110/ D 1/ 1/ /	B414	1011 MHPC 69 MANCHESTER ST	828 02 1974 1976	63056 36 0 35	3.31 485500	62500	79900	492200	487900 101
8808	110/ D 1/ 2/ /	B414	330I CARS 73 MANCHESTER ST	4766 03 1955 1978	206470 34 0 15	0.90 325700	157300	9200	187800	217300 86
8809	110/ D 1/ 3/ /	B414	332I IND 75 MANCHESTER ST	1085 02 1940 1966	54799 46 0 40	0.47 175300	8300	4200	608300	628800 97
8810	110/ D 1/ 4/ /	B414	338I IND 79-81 MANCHESTER ST	7352 03 1959 1978	347486 34 0 5	0.84 371300	218500	18500	5830300	5842100 100
8811	110/ D 1/ 6/ /	B414	322C MIXC 83-87 MANCHESTER ST	15113 03 1978 1980	1548435 32 0 10	4.90 904000	4469600	456700	2385000	2256300 106
8812	110/ D 1/ 7/ /	B414	330I CARS 93-95 MANCHESTER ST	22320 05 1972 1986	1108882 26 0 7	3.06 1192700	1098300	94000	2793100	2777500 101
8813	110/ D 1/ 8/ /	B414	322C MIXC 117 MANCHESTER ST	33944 03 1977 1978	1740416 34 0 10	1.61 522900	2231000	39200	308700	333000 93
8814	110/ D 1/ 9/ /	B414	322I RETG 101 MANCHESTER ST	2669 03 1940 1972	85634 40 0 30	0.46 231500	73400	3800	3624900	3952500 92
8815	110/ D 1/ 10/ /	B414	316I IND 119-131 MANCHESTER S	99929 03 1930 1972	3372706 40 0 10	4.38 1707100	1840300	77500	646800	398600 162
8818	110/ D 1/ 13/ /	B414	3350 CARS 109 MANCHESTER ST	3160 03 2003 2004	322816 8 0 5	0.69 339300	280800	26700	626400	604700 104
8819	110/ D 1/ 14/ /	B414	338I CARS 105 MANCHESTER ST	8190 03 1973 1974	522195 38 0 4	0.82 311000	308800	6600		

RELATION REPORT
CONCORD, NH

PID	MBLD	Prim Inc	Nbhd	Use	Type	Location	Income			Bldg	Eyo	Fnc	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I		
							Area	Gr	AYB											ETB	RCN
8821	110/D 1/ 16/ /	B414	332I	CARS	113	MANCHESTER ST	4000	03	1976	1978	238728	34	0	15	0.46	288800	134200	114600	434400	469800	92
8842	110/D 2/ 3/ /	B414	1120	APTC	13	OLD SUNCOOK RD	41	03	2008	2008	3054925	4	0	0	3.36	328000	3042600	110700	3481300	2269100	153
8849	110/D 2/ 10/ /	B414	1120	APTC	19	OLD SUNCOOK RD	8346	03	2007	2008	1458757	4	0	0	4.53	432000	5219500	22500	5674000	4108700	138
8851	110/D 3/ 2/ /	B414	3250	SSTA	102	MANCHESTER ST	1201	04	1977	1978	550002	34	0	0	0.55	664600	368200	91800	1124600	1193300	94
8856	110/D 3/ 7/ /	B414	3260	REST	72	MANCHESTER ST	14375	06	1920	1978	1634762	34	0	12	2.44	990600	922100	80800	1393500	1609800	124
8857	110/D 3/ 8/ /	B414	332I	CARS	MANCHESTER ST		3400	04	1961	1972	203980	40	0	10	0.90	269300	102000	6600	377900	401200	94
8859	110/D 3/ 9/ /	B414	322I	CARS	88-92	MANCHESTER ST	10000	03	1986	1988	544493	24	0	5	1.32	419400	410500	24900	854800	877500	96
8860	110/D 3/ 10/ /	B414	330I	CARS	94	MANCHESTER ST	6223	03	1962	1978	392397	34	0		10.59	1012300	298400	121800	1429500	1160700	123
8864	110/D 3/ 12/ /	B414	3260	REST	106	MANCHESTER ST	1989	03	1976	1978	247185	34	0	6	0.63	328600	151900	12000	492500	535300	92
8865	110/D 3/ 13/ /	B414	338I	CARS	110	MANCHESTER ST	45504	04	2005	2006	2979590	6	0	0	32.34	1849100	3424800	189600	5463500	4767200	115
8867	110/D 3/ 15/ /	B414	3260	REST	118	MANCHESTER ST	11856	03	1973	1974	1120780	38	0	20	2.90	813200	483900	99900	1397000	1468300	95
8868	110/D 3/ 16/ /	B414	330I	SSTA	124	MANCHESTER ST	1456	03	2006	2006	142659	6	0	0	0.45	272800	134700	13300	420800	276900	152
8869	110/D 3/ 17/ /	B414	322I	CARS	126	MANCHESTER ST	1920	03	1954	1978	175594	34	0	0	1.00	270900	115900	13000	399800		
8871	110/D 3/ 23/ /	B414	338I	SSTA	84	MANCHESTER ST	9584	03	1952	1972	526768	40	0	5	1.62	431900	289700	16100	737700	714500	103
8878	110/E 2/ 3/ /	B414	330I	CARS	137	MANCHESTER ST	76705	05	2011	2010	6267791	2	0	0	6.64	2399300	6142400	202300	8744000	9868100	199
8881	110/E 2/ 9/ /	B414	322C	MIXC	151-163	MANCHESTER S	59608	03	1978	1980	1543318	32	0	5	5.89	2152200	5238600	168100	7558900	6982100	108
8908	130/E 4/ 11/ /	B414	330I	CARS	175	MANCHESTER ST	25189	05	2011	2010	1905338	2	0		4.57	1503500	2229500	115700	3849700	3434900	112
8930	110/G 1/ 5/ /	B414	3420	OFFN	143	AIRPORT RD	3902	03	2003	2004	758814	8	0	25	0.69	159300	506400	23400	689100	841900	82
8931	110/G 1/ 6/ /	B414	3400	OFFN	141	AIRPORT RD	3316	03	1989	1990	303825	22	0	10	0.87	231600	207600	7200	436400		
8935	110/G 1/ 9/ /	B414	3400	OFFG	125	AIRPORT RD	16462	04	1984	1986	1584065	26	0	5	2.99	490700	1093000	73800	1657500		
8937	110/G 1/ 11/ /	B414	3400	OFFN	119	AIRPORT RD	2390	05	1996	1998	442713	14	0	20	0.68	158000	292200	13900	464100	543100	85
8938	110/G 1/ 13/ /	B414	3400	OFFN	115A-117	AIRPORT RD	5875	03	1979	1986	563908	26	0	15	1.43	248500	334500	18600	601600	683200	88
8939	110/G 1/ 14/ /	B414	3400	OFFN	115	AIRPORT RD	7824	04	1990	1992	866380	20	0	10	0.68	197800	606500	13900	818200	884700	92
8940	110/G 1/ 15/ /	B414	402C	IND	99	AIRPORT RD	26739	03	1957	1972	870862	40	0	23	3.50	607600	340500	48100	996200	815800	122
8945	110/G 2/ 5/ /	B414	4000	IND	106	AIRPORT RD	26000	03	1978	1980	1077085	32	0	25	1.74	414100	497200	27000	936300	905300	104
8946	110/G 2/ 6/ /	B414	322I	REFT	108	AIRPORT RD	2208	03	1964	1978	216141	34	0	10	0.10	79300	121900	2500	203700	196300	104
8947	110/G 2/ 7/ /	B414	322I	IND	112	AIRPORT RD	15833	02	1935	1966	298361	46	0	25	4.80	486100	119200	65400	670700	743400	90
8949	110/G 2/ 9/ /	B414	3222	IND	122	AIRPORT RD	18277		1930	1976	113065	36	0	3.70	476200	950300	56800	1995100	1867400	107	
8951	110/G 2/ 10/ /	B414	3400	OFFN	128	AIRPORT RD	11400	04	1973	1980	1235930	32	0	15	0.26	134300	65500	15700	805000	875300	92
8968	110/H 1/ 2/ /	B414	330I	CARS	13	MANCHESTER ST	12747	03	1950	1972	697394	40	0	10	2.23	751500	354800	68100	1174400	970500	121
8969	110/H 1/ 3/ /	B414	3250	SSTA	15	MANCHESTER ST	1	03	1993	1994	293059	18			1.50	609000	276000	280900	1165900	1156600	101
8970	110/H 1/ 4/ /	B414	3260	REST	25	MANCHESTER ST	7326	03	1976	1984	623988	28	0	8	0.74	349900	412600	26600	789100	928800	95
8971	110/H 1/ 5/ /	B414	316I	IND	29	MANCHESTER ST	8700	03	1963	1972	299487	40	0	25	0.39	214300	104900	4600	323600	348400	93

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PID	MSJU	NBhd	Prim Inc Use Type Location	Income Area Gr AVS EYB	Bldg EYB Eco Fnc RCN Dep Obs Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio C/
8974	110/H 2/ 4/ /	B414	3220 RETN 30 MANCHESTER ST	6380 03 1975 1976	563537 36 0 5	1.68	361300	334900	21300	717500	686500 105
8975	110/H 2/ 6/ /	B414	3222 OFFN 33-35 BLACK HILL RD	7192 02 1920 1972	200962 40 0 15	0.67	126900	233000	21300	381200	359000 106
8976	110/H 2/ 7/ /	B414	3311 IND 36 MANCHESTER ST	3420 03 1950 1972	109938 40 0 35	1.65	299100	27700	34200	361000	308500 117
8978	110/H 2/ 9/ /	B414	3221 IND 32 MANCHESTER ST	2736 03 1987 1988	134281 24 0	1.10	410200	102100	17900	530200	261600 203
8988	110/I 2/ 2/ /	B414	3301 CARS 54 MANCHESTER ST	15650 04 1969 1978	888149 34 0 6	2.07	781600	549900	44400	1375900	1191500 115
8994	110/I 2/ 8/ /	B414	0310 MIXC 4 GARVINS FALLS RD	7030 03 1850 1966	1398498 46 0 24	1.26	315000	429700	26500	771200	839600 92
8995	110/I 2/ 9/ /	B414	3400 OFFG 6 GARVINS FALLS RD	8276 04 1985 1992	896963 20 0 10	1.07	164800	627900	8800	801500	764100 105
8996	110/I 2/ 10/ /	B414	3260 FF 60-62 MANCHESTER ST	3822 03 1990 1998	528030 14 0 5	0.92	349000	443100	19800	811900	677000 120
9000	110/J 1/ 4/ /	B414	3400 OFFN 40 TERRILL PARK DR	46700 03 1986 1988	4500418 24 0 5	7.98	599900	3272600	95300	3967800	3458200 115
9002	110/J 1/ 6/ /	B414	4000 IND 92 OLD TURNPIKE RD	205430 03 1958 1972	4898034 40 0 20	13.00	1352900	4095900	104500	5553300	4274200 130
9003	110/J 1/ 7/ /	B414	3220 IND 102 OLD TURNPIKE RD	42596 04 1958 1972	1908814 40 0 0	2.96	437600	1224100	48400	1710100	1460900 117
9004	110/J 1/ 8/ /	B414	3321 IND 100 AIRPORT RD	52000 06 1972 1986	3028952 26 0 0	11.30	835300	2330500	250000	3415800	3890200 88
9005	110/J 1/ 9/ /	B414	4020 IND 41 TERRILL PARK DR	20960 04 1971 1972	1242779 40 0 0	3.75	329500	826300	45900	1201700	1445300 83
9006	110/J 1/ 10/ /	B414	4020 IND 76 OLD TURNPIKE RD	22992 04 1958 2000	995719 12 0 5	5.06	779200	906000	139400	1824600	1470500 124
9007	110/J 1/ 11/ /	B414	4020 IND 30 TERRILL PK DR U-1	9423 1978 1980	541365 32 0 5	7.53	221400	367300	9600	598300	598600 100
9010	110/J 1/ 13/ /	B414	4000 IND 60 OLD TURNPIKE RD	44786 05 1978 1980	2395345 32 0 10	15.35	668900	1504700	61600	2235200	1808900 124
9013	110/J 1/ 16/ /	B414	4020 IND 30 TERRILL PK DR U-2	3940 1988 1990	229091 22 0 10	7.53	85500	161200	0	246700	249900 99
9014	110/J 1/ 17/ /	B414	4020 IND 30 TERRILL PK DR U-3	3960 1988 1990	202114 22 0 15	7.53	89100	134800	0	223900	214100 105
9015	110/J 1/ 18/ /	B414	4020 IND 30 TERRILL PK DR U-4	3760 1989 1990	197868 22 0 15	7.53	85500	129400	0	214900	204400 105
9016	110/J 1/ 19/ /	B414	4020 IND 30 TERRILL PK DR U-5	3760 1989 1990	197868 22 0 15	7.53	85500	129400	0	214900	204400 105
9017	110/K 1/ 2/ /	B414	3301 CARS 134 MANCHESTER ST	12564 04 1968 1972	897475 40 0 8	3.91	1057200	503600	96200	1657000	1533500 108
9018	110/K 1/ 3/ /	B414	3381 CARS 142 MANCHESTER ST	39258 04 2003 2004	3262193 8 0 10	3.71	867200	2863000	101300	3831500	3045500 112
9019	110/K 1/ 4/ /	B414	3301 CARS 146 MANCHESTER ST	14324 06 1974 1976	1198779 36 0 5	3.17	951400	837900	200500	1989800	1770600 112
9020	110/K 1/ 5/ /	B414	3301 CARS 158 MANCHESTER ST	16660 05 1987 1988	1067260 24 0 6	3.40	961000	889100	149200	1999300	1790700 112
9021	110/K 1/ 6/ /	B414	3350 SSTA 5 INTEGRA DR	3718 04 2002 2002	316699 10 0	2.91	309000	285000	38600	632600	459800 138
9022	110/K 1/ 7/ /	B414	3410 BANK 1-3 INTEGRA DR	2564 05 1999 1998	732053 14 0 22	2.35	715900	495600	27400	1238900	1059200 117
9023	110/K 1/ 8/ /	B414	3400 OFFN 7 INTEGRA DR	3776 05 1997 1998	547361 14 0 10	2.83	253300	481800	3100	738200	923200 80
9024	110/K 1/ 9/ /	B414	3222 MIXC 11 INTEGRA DR	94678 03 2000 2000	233400 12 20 5	12.09	1106300	1993200	329700	3429200	3045500 113
9027	110/K 1/ 12/ /	B414	3300 RETN 162 MANCHESTER ST	11400 04 1990 1998	694542 14 0 0	2.14	526500	630400	26400	1183300	1159500 102
9028	110/K 1/ 13/ /	B414	3400 OFFN 8 INTEGRA DR	9160 03 2011 2010	724141 2 0 0	2.40	266900	727700	21900	1016500	1011300 101
9030	110/K 1/ 15/ /	B414	3380 IND 12 INTEGRA DR	21001 03 1992 1994	224332 18 0 0	3.76	464400	789100	528700	1782200	1923900 93
9031	110/K 1/ 16/ /	B414	3301 CARS 150 MANCHESTER ST	8700 04 1994 1996	662700 16 0 7	1.88	748000	572500	73400	1393900	1134600 123
903059	110/M 1/ 1/ /	B414	3160 IND 90 AIRPORT RD	21617 03 1953 1966	1183341 46 0 20	4.31	521960	426000	26600	974500	775300 126

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PTD	MBLU	MBhd	Prim Inc Use Type Location	Income Area Gr AVB EYB	Bldg EYB ECo Fac RCN Dep Obs Obs	Land Area Value	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio
8540	110/M 1/ 2/ /	B414	4000 IND 1 RIFLEY ST	9096 03 1953 1952	482890 60 0 30	2.61	245800	49400	7900	303100	
9034	111/ 2/ 3/ /	B414	4010 IND 210 SHEEP DAVIS RD	12172 05 1974 1982	346456 30 0 18	10.32	732300	276000	89200	1097500	1246600 88
9037	111/ 2/ 6/ /	B414	3381 IND 236 SHEEP DAVIS RD	3000 03 1982 1978	161820 34 0 0	5.00	239400	106800	0	346200	380800 91
9040	111/ 2/ 9/ /	B414	3250 SSTA 242 SHEEP DAVIS RD	2501 03 1981 1982	595382 30 0 0	6.17	656700	426700	295000	1378400	1438200 96
9100	111/B 2/ 1/ /	B414	3220 SSTA 232-234 LOUDON RD	7611 06 1972 1980	568865 32 0 0	0.95	393700	776300	92600	1362600	1073100 118
9101	111/B 2/ 2/ /	B414	3222 SSTA 220 LOUDON RD	40180 03 1987 1988	243520 24 0 10	2.70	1074300	845900	89900	2010100	2011400 100
9102	111/B 2/ 3/ /	B414	3221 SSTA 208 LOUDON RD	4540 05 2000 2000	287809 12 0 0	0.72	347100	262200	16600	625900	687700 91
9103	111/B 2/ 4/ /	B414	3221 SSTA 204 LOUDON RD	6500 06 2009 2010	480835 2 0 0	0.70	342300	513500	49100	904900	918800 98
9104	111/B 2/ 6/ /	B414	3221 RETN 204 LOUDON RD	28370 03 1979 1986	2356981 26 0 5	3.34	1183500	1669500	54300	2907300	2651600 110
9105	111/B 2/ 7/ /	B414	3301 CARS 198 LOUDON RD	4992 02 1950 1966	206438 46 0 25	1.44	415200	59900	25100	500200	521600 96
9106	111/B 2/ 8/ /	B414	3220 RETN 228 LOUDON RD	4951 03 1978 1986	560754 26 0 10	0.92	388100	368900	11200	768200	642800 120
9120	111/B 2/ 14/ /	B414	3230 RETN 240-242 LOUDON RD	18069 03 2006 2006	314590 6 0 0	2.94	1071800	1634000	156300	2862100	2643800 108
9273	111/C 1/ 1/ /	B414	3260 RST 223 LOUDON RD	9104 07 1994 1996	1378999 16 0 0	2.65	875600	1183300	73200	2132100	2124900 100
9274	111/C 1/ 4/ /	B414	3250 SSTA 229-231 LOUDON RD	1 04 1996 1998	434311 14 0 0	1.40	568400	381900	198600	1148900	1096600 105
9275	111/C 1/ 5/ /	B414	3220 MIXC 239 LOUDON RD	7864 03 1986 1994	596362 18 0 0	0.93	390100	489000	31100	910200	994600 92
9277	111/C 1/ 7/ /	B414	3350 SSTA 247 LOUDON RD	1624 03 2007 2008	155677 4 0 0	0.34	253200	157100	41000	451300	259100 174
9278	111/C 1/ 8/ /	B414	3221 RETN 249 LOUDON RD	10522 04 1976 1978	556966 34 0 10	1.37	500600	422600	17600	940800	918200 102
9283	111/C 1/ 13/ /	B414	322C APTC 241 LOUDON RD	4567 03 1983 1984	449382 28 0 0	41.48	2112000	14610500	443300	17165800	24510700 70
9284	111/C 1/ 13/A /	B414	1120 APTC 241 LOUDON RD	4567 03 1983 1984	1889981 28 0 4	5.75	960000	6491500	252600	7704100	24510700 31
100077	111/C 1/ 96/ /	B414	3260 RST 221 LOUDON RD	6061 06 2006 2008	876369 4 0 0	2.96	965000	862200	87000	1914200	1998000 96
9370	111/C 3/ 2/ /	B414	3260 RST 217 LOUDON RD	5490 05 1999 2004	664534 8 0 0	6.31	1082700	618800	76800	1758300	
9461	111/C 3/ 94/ /	B414	340H OFFN 211 LOUDON RD U-A	3190 1986 1988	602105 24 0 0	2.50	0	457600	0	457600	494000 93
9462	111/C 3/ 95/ /	B414	340H OFFN 211 LOUDON RD U-B	2100 1986 1988	376657 24 0 0	2.50	0	286300	0	286300	327500 87
9463	111/C 3/ 96/ /	B414	340H OFFN 211 LOUDON RD U-C	2100 1986 1994	381534 18 0 0	2.50	0	312900	0	312900	308500 101
9464	111/C 3/ 97/ /	B414	340H OFFN 211 LOUDON RD U-D	2100 1986 1994	381070 18 0 0	2.50	0	312500	0	312500	308500 101
9465	111/C 3/ 98/ /	B414	340H OFFN 211 LOUDON RD U-E	2100 1986 1988	377870 24 0 0	2.50	0	287200	0	287200	327500 88
9466	111/C 3/ 99/ /	B414	340H OFFN 211 LOUDON RD U-F	2100 1986 1988	381534 24 0 0	2.50	0	290000	0	290000	308500 94
9467	111/C 3/ 100/ /	B414	340H OFFN 211 LOUDON RD U-G	2100 1986 1988	376657 24 0 0	2.50	0	286300	0	286300	308500 93
9468	111/C 3/ 101/ /	B414	340H OFFN 211 LOUDON RD U-H	3190 1986 1988	542663 24 0 0	2.50	0	412400	0	412400	444900 93
9470	111/D 1/ 5/ /	B414	3222 RETN 270 LOUDON RD	552577 06 1990 1992	15140011 20 1	51.59	25724900	36970400	888100	65583400	77942400 84
9473	111/D 2/ 1/ /	B414	3221 RETN 80 DAMANTE DR	123635 05 1999 1998	8496230 14 0 0	10.69	5510600	7529300	304800	13344700	16708000 80
9474	111/D 2/ 2/ /	B414	3230 RETN 20 DAMANTE DR	68316 06 2001 2008	6983849 4 0 0	10.67	4790800	6997100	445500	12233400	12888000 95
13813	111/D 2/ 3/ /	B414	3211 RETN 42 DAMANTE DR	114620 06 1998 2004	5873244 8 0 0	12.89	5957500	5704300	402800	12064600	10304900 117

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PTD	MBLU	MBhd	Prim Inc Use Type Location	Income Area Gr AXB EYB	Bldg EYB Eco Fac RCN Dep Obs Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio	C/I
13814	111/D 2/ 4/ /	B414	3220 RST 60-66 DAMANTE DR	6276 03 1999 1998	644131 14 0 5	2.35	1194000	1052700	70300	2317000	2845500	81
100075	111/D 2/ 5/ /	B414	3220 RETN 86 DAMANTE DR	24298 06 2000 2006	2079462 6 0 0	2.62	1633500	2021500	155900	3810900	4966700	77
100074	111/D 2/ 6/ /	B414	3221 RETN 78 DAMANTE DR	31069 06 1999 1998	2761425 14	2.53	1700700	2427100	140800	4268600	4333100	99
100381	111/D 2/ 7/ /	B414	3221 RETN 68 DAMANTE DR	37494 05 2000 2000	3104352 12 25 0	3.80	2501700	1997300	111800	4610800	4257700	108
9475	111/B 1/ 1/ /	B414	3221 RETN 295-299 LOUDON RD	71075 05 2005 2010	6244901 2 0 0	8.58	2367300	8057700	421700	10846700	10102200	107
104649	111/E 1/ 16/ /	B414	3220 RETN 297 LOUDON RD	5802 08 2005 2008	774784 4	0.60	320500	780300	17100	1117900	1218400	92
9491	111/E 3/ 1/ /	B414	3222 THET 282 LOUDON RD	27944 05 1996 1998	3151186 14 10	0.00	0	2485800	202000	2687800	5644700	48
9494	111/F 1/ 1/ /	B414	3221 RETN 310 LOUDON RD	30580 05 1992 1994	2366731 18 0 5	5.39	1681500	1785400	151100	3618000	3501100	103
9496	111/F 1/ 4/ /	B414	3221 RETN 344 LOUDON RD	197622 05 1993 1994	13667182 18 0 0	33.30	7164600	11668000	602900	19435500	21426500	91
13609	111/F 1/ 5/ /	B414	3220 RETN 350 LOUDON RD	6000 04 1996 1998	462682 14 0 0	2.00	488400	408100	16400	912900	799300	114
9499	111/F 2/ 3/ /	B414	3220 RETN 341 LOUDON RD	6028 04 2002 2002	547806 10 0 3	1.16	412700	476600	17000	906300		
9500	111/F 2/ 4/ /	B414	3260 RST 327 LOUDON RD	5679 05 2003 2008	761383 4 0 5	2.18	885100	699000	67000	1651100	2001600	82
9501	111/F 2/ 5/ /	B414	3260 RST 321 LOUDON RD	581420 8 0 0	519925 10	0.72	346500	540700	35000	922200	1122600	82
9505	111/F 2/ 9/ /	B414	3250 SETA 333 LOUDON RD	3006 06 2004 2004	599558 2	2.37	894900	482900	230500	1608300	1706900	94
104556	111/F 2/ 12/ /	B414	3220 RETN 313 LOUDON RD	3775 04 2001 2002	519925 10	1.50	507500	612700	21200	1141400	1081000	106
9510	111/G 1/ 5/ /	B414	4000 IND 146 PEMROKE RD	9908 04 2011 2010	4155874 16 0 15	20.46	1042400	3059800	117900	4220100	3858300	109
9512	111/G 1/ 6/ /	B414	3381 IND 7 INDUSTRIAL PARK DR	71551 04 1988 1996	113207 40 0 3	1.44	221800	79000	16200	317000	333700	98
9513	111/G 1/ 7/ /	B414	3161 IND 212 PEMROKE RD	12847 04 1957 1972	415236 40 0 14	3.93	540800	323200	88600	952600	781900	122
9514	111/G 1/ 8/ /	B414	4000 IND 162 PEMROKE RD	23322 05 1996 2004	1264651 8 0	3.96	332800	1205600	58300	1596700	1768600	90
9517	111/G 1/ 11/ /	B414	4020 IND 64 REGIONAL DR	39013 06 1991 1998	2886971 14 0 0	4.96	702700	2682400	194100	3579200	3855400	93
9518	111/G 1/ 12/ /	B414	4000 IND 172 PEMROKE RD	74780 04 1985 1986	4859778 26 0 13	19.00	1024900	3121100	173700	4319700	3930800	110
9519	111/G 1/ 13/ /	B414	3381 IND 237 SHEEP DAVIS RD	1252511 34 0 0	5.61	850300	892000	23400	1765700	1978700	89	
9522	111/G 1/ 16/ /	B414	4022 MIXC 2-6 INDUSTRIAL PARK	25359 05 1965 1978	2607682 26 0	7.00	803000	2564200	92500	3448900	3448900	100
9523	111/G 1/ 17/ /	B414	3381 IND 19 INDUSTRIAL PARK D	13709 04 1972 1974	660528 38 0 0	4.23	552800	459100	18500	1030400	1098900	94
9524	111/G 1/ 18/ /	B414	4000 IND 12-14 INDUSTRIAL PAR	55500 03 1979 1986	974425 36 0 1	4.33	545600	390900	17800	1309800	1201600	109
9526	111/G 1/ 20/ /	B414	4000 IND 227 SHEEP DAVIS RD	30405 05 1974 1976	648215 30 0 15	1.40	333200	741900	17800	698900	698900	106
9528	111/G 1/ 22/ /	B414	3161 IND 26-28 INDUSTRIAL PARK	13937 03 1980 1982	200335 46 0 40	2.40	314300	38900	48900	402100	422500	95
9529	111/G 1/ 23/ /	B414	4000 IND 24 INDUSTRIAL PARK D	4717 03 1965 1966	161348 40 0 10	3.13	288900	86400	2200	377500	357500	106
9530	111/G 1/ 24/ /	B414	4022 IND 58 CHENELL DR	27053 04 1978 1980	380305 32 0 10	5.19	924000	1385600	183700	2493300	2411700	103
9532	111/G 1/ 26/ /	B414	4010 IND 77 REGIONAL DR	20481 03 1981 1982	911945 30 5	4.38	429300	640700	46300	1116300	1154700	97
9533	111/G 1/ 27/ /	B414	3400 OFFN 2 CHENELL DR	7513 05 1979 1986	950374 26 0 0	1.36	159700	703300	35200	898200	1114300	81
9534	111/G 1/ 28/ /	B414	4020 IND 59 CHENELL DR	12470 04 1979 1992	993305 20 0 0	1.53	364100	846000	47900	1258000	1482300	85
9535	111/G 1/ 29/ /	B414	4022 IND 74-76 REGIONAL DR	31213 03 1979 1980	974089 32 0 0	3.33	448700	898600	58100	1405400	1300100	108

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PTD	MBLU	MBhd	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg MTB Eco Pac RCN Dep Obs Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio	C/I
9536	111/G 1/ 30/ /	B414	402J OFFN 78 REGIONAL DR	59229 04 1986 1988	1612863 24 0 0	6.85	868400	2251500	112900	3232800	3813300	85
9537	111/G 1/ 31/ /	B414	402C OFFN 52-56 REGIONAL DR	72275 03 1982 1984	6289824 28 0 0	7.96	919600	5146700	168900	6235200	5386200	116
9538	111/G 1/ 32/ /	B414	4010 IND 65 REGIONAL DR	118512 06 1982 1990	6200001 22 0 0	15.54	1530700	5608200	334400	7473300	6774000	110
9539	111/G 1/ 33/ /	B414	3400 OFFN 55-57 REGIONAL DR	49680 03 1980 1982	4717116 30 10 10	5.98	673600	2891300	83200	3648100	4437000	82
9540	111/G 1/ 34/ /	B414	3400 OFFG 51-53 REGIONAL DR	38728 06 1989 1996	5008427 16 0 4	4.01	521200	4114900	97100	4733200	4603600	103
9541	111/G 1/ 35/ /	B414	3400 OFFN 4 CHENELL DR	13824 04 1992 2000	1544884 12 0 0	1.09	167900	1434900	25100	1627900	1736800	94
9542	111/G 1/ 36/ /	B414	3400 OFFN 6 CHENELL DR	13568 04 1989 1990	1505361 22 0 0	1.39	214100	1240400	39900	1494400	1612700	93
9543	111/G 1/ 37/ /	B414	4020 IND 27 INDUSTRIAL PARK D	1414 2007 2008	114231 4 0 0	0.00	0	114900	0	114900	103200	111
9544	111/G 1/ 38/ /	B414	3400 OFFN 130 FENBROKE RD	13112 03 1988 1996	1285600 16 0 0	3.86	233800	1150400	205900	1590100	1687700	94
9546	111/G 1/ 40/ /	B414	4000 IND 10 CHENELL DR	20376 03 1994 1996	949344 16 0 0	1.38	212500	841900	40000	1094400	1069600	102
9547	111/G 1/ 41/ /	B414	340H IND 12A CHENELL DR	4655 2010 2010	284331 2 0 0	1.24	82100	278600	21800	382500	409700	93
9548	111/G 1/ 42/ /	B414	4000 CARS 14 CHENELL DR	8080 03 1996 1998	472854 14 0 0	1.08	166300	414400	8500	589200	629800	94
9549	111/G 1/ 43/ /	B414	3520 OFFN 16 CHENELL DR	5234 03 1997 1998	675629 14 0 0	0.97	150400	582700	13900	747000	787400	95
9550	111/G 1/ 44/ /	B414	3400 OFFN 18 CHENELL DR	9468 04 2000 2000	1288828 12 0 0	1.03	158600	1063300	23500	1245400	1283000	97
9551	111/G 1/ 45/ /	B414	3400 OFFN 20 CHENELL DR	16093 05 2002 2002	2152792 10 0 10	2.04	314200	1752600	52700	2119500	2278400	93
9553	111/G 1/ 47/ /	B414	4000 IND 24 CHENELL DR	39641 03 1994 2002	1946004 10 0 0	2.88	443500	1887600	33100	2364200	2009900	118
9554	111/G 1/ 48/ /	B114	3400 OFFN 13 CHENELL DR	4738 1995 1996	728945 16 0 0	0.00	0	612300	0	612300	585300	105
9557	111/G 1/ 51/ /	B414	4040 IND 25 CHENELL DR	13200 05 1995 1996	1024302 16 0 5	2.24	242700	922400	24100	1189200	1118800	106
13612	111/G 1/ 52/ /	B414	3381 SSTA 243 SHEEP DAVIS RD	4360 03 1965 1972	259740 40 0 10	1.08	244200	132800	12000	389000	416000	94
13704	111/G 1/ 53/ /	B414	3400 OFFN 7 HENNIKER ST	3935 04 2007 2008	494535 4 0 0	0.92	147100	474800	19800	641700	648100	99
13733	111/G 1/ 54/ /	B414	4040 IND 39 CHENELL DR	24876 05 1998 1998	1957580 14 0 0	4.27	405300	1729700	78800	2213800	2009500	110
13734	111/G 1/ 55/ /	B414	3400 OFFN 45 CHENELL DR	39886 03 1998 1998	2399415 14 0 0	6.51	584900	2135500	71400	2791800	2661000	105
13735	111/G 1/ 56/ /	B414	4000 IND 40 CHENELL DR	20316 04 1998 1998	1198073 14 0 0	2.05	302600	1062900	29900	1395400	1339300	104
13732	111/G 1/ 57/ /	B414	4020 IND 44 CHENELL DR	21000 03 2008 2010	1186452 2 0 0	2.41	313600	1149400	54400	1517400	744000	204
100611	111/G 1/ 58/ /	B414	3400 OFFN 5 CHENELL DR	59844 05 2001 2002	7245628 10 0 0	4.42	639800	6737500	158100	7535400	2433400	119
104569	111/G 1/ 59/ /	B414	4000 IND 46 CHENELL DR	44170 04 2006 2006	2250015 6 0 0	5.00	589300	2222200	86500	2898000	192400	60
104570	111/G 1/ 60/ /	B414	4020 OFFN 30 HENNIKER ST U-01	1109 2008 2008	118698 4 0 0	0.01	0	115800	0	115800	677500	110
104571	111/G 1/ 61/ /	B414	4010 IND 38 HENNIKER ST	12000 03 2008 2008	540240 4 0 0	1.87	181600	518600	47500	747700	4267000	101
104572	111/G 1/ 62/ /	B414	4010 IND 46 HENNIKER ST	63000 03 2009 2010	2907861 2 0 0	6.38	815800	3350200	151200	4317200	1750400	112
104574	111/G 1/ 64/ /	B414	4000 IND 25 HENNIKER ST	25382 04 2007 2008	1584226 4 0 0	3.30	340800	1528400	98900	1968100	1461200	91
104575	111/G 1/ 65/ /	B414	3400 OFFN 19 HENNIKER ST	9900 03 2008 2008	1072550 4 0 0	1.99	231900	1045800	50100	1327800	94300	119
105618	111/G 1/ 69/ /	B414	4020 IND 27 INDUSTRIAL PARK D	1464 2007 2008	111817 4 0 0	0.00	0	112400	0	112400	111600	99
105617	111/G 1/ 70/ /	B414	4020 IND 27 INDUSTRIAL PARK D	1464 2007 2008	109721 4 0 0	0.00	0	110400	0	110400	111600	99

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PTD	MBLU	MBhd	Prim Inc Use Type Location	Income Area Gr	AYB	BYB	RCD	Dep	Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I Ratio
105616	111/G 1/ 71/ /	B414	4020 IND 27 INDUSTRIAL PARK D	1464	2007	2008	111817	4	0	0.00	0	112400	0	112400	111600	101
105615	111/G 1/ 72/ /	B414	4020 IND 27 INDUSTRIAL PARK D	1480	2007	2008	111817	4	0	0.00	0	112600	0	112600	115100	98
105614	111/G 1/ 73/ /	B414	4020 IND 27 INDUSTRIAL PARK D	1600	2007	2008	149089	4	0	0.00	0	130000	0	130000	129400	100
105613	111/G 1/ 74/ /	B414	4020 IND 27 INDUSTRIAL PARK D	1600	2007	2008	111817	4	0	0.00	0	122400	0	122400	116800	105
105612	111/G 1/ 75/ /	B414	4020 IND 27 INDUSTRIAL PARK D	1464	2007	2008	111817	4	0	0.00	0	112400	0	112400	113000	99
105611	111/G 1/ 76/ /	B414	4020 IND 27 INDUSTRIAL PARK D	1200	2007	2008	112190	4	0	0.00	0	112800	0	112800	103800	109
105610	111/G 1/ 77/ /	B414	4020 IND 27 INDUSTRIAL PARK D	1600	2007	2008	111817	4	0	0.00	0	114000	0	114000	114900	99
105609	111/G 1/ 78/ /	B414	4020 IND 27 INDUSTRIAL PARK D	1608	2007	2008	111817	4	0	0.00	0	114100	0	114100	116500	98
105608	111/G 1/ 79/ /	B414	4020 IND 27 INDUSTRIAL PARK D	1570	2007	2008	105294	4	0	0.00	0	111100	0	111100	111900	99
106014	111/G 1/ 80/ /	B114	3400 OFFN 15 CHENELL DR	7010	1996	1998	1000138	14	0	0.01	0	860100	0	860100	796200	108
106013	111/G 1/ 81/ /	B114	3400 OFFN 17 CHENELL DR	4350	2001	2002	684270	10	0	0.01	0	615800	0	615800	613800	100
106044	111/G 1/ 82/ /	B114	3400 OFFN 19 CHENELL DR	6600	2001	2002	950316	10	0	0.00	0	855300	0	855300	885400	97
106043	111/G 1/ 83/ /	B414	4020 IND 30 HENNIKER ST U-02	1133	2008	2008	116702	4	0	0.01	0	113800	0	113800	134700	84
106042	111/G 1/ 84/ /	B414	4020 IND 30 HENNIKER ST U-03	1133	2008	2008	98385	4	0	0.01	0	100300	0	100300	123800	81
106041	111/G 1/ 85/ /	B414	4020 IND 30 HENNIKER ST U-04	1133	2008	2008	123559	4	0	0.01	0	120400	0	120400	88800	136
106039	111/G 1/ 86/ /	B414	4020 RETN 30 HENNIKER ST U-05	1133	2008	2008	110404	4	0	0.00	0	107800	0	107800	116200	93
106038	111/G 1/ 87/ /	B414	4020 IND 30 HENNIKER ST U-06	1133	2008	2008	108690	4	0	0.01	0	106100	0	106100	90600	117
106037	111/G 1/ 88/ /	B414	4020 IND 30 HENNIKER ST U-07	1133	2008	2008	98385	4	0	0.00	0	96200	0	96200	95300	101
106036	111/G 1/ 89/ /	B414	4020 IND 30 HENNIKER ST U-08	1133	2008	2008	98385	4	0	0.00	0	96200	0	96200	95300	101
106035	111/G 1/ 90/ /	B414	4020 IND 30 HENNIKER ST U-09	1133	2008	2008	121267	4	0	0.01	0	118200	0	118200	102100	116
106034	111/G 1/ 91/ /	B414	4020 IND 30 HENNIKER ST U-10	1133	2008	2008	98385	4	0	0.01	0	100300	0	100300	95300	105
106033	111/G 1/ 92/ /	B414	4020 IND 30 HENNIKER ST U-11	1601	2008	2008	98385	4	0	0.00	0	111500	0	111500	110300	101
106032	111/G 1/ 93/ /	B414	4020 IND 30 HENNIKER ST U-12	1133	2008	2008	98385	4	0	0.00	0	96200	0	96200	95300	101
106031	111/G 1/ 94/ /	B414	4020 IND 30 HENNIKER ST U-13	1133	2008	2008	98385	4	0	0.00	0	96200	0	96200	95300	101
106030	111/G 1/ 95/ /	B414	4020 IND 30 HENNIKER ST U-14	1133	2008	2008	98385	4	0	0.00	0	96200	0	96200	95300	101
106029	111/G 1/ 96/ /	B414	4020 IND 30 HENNIKER ST U-15	1133	2008	2008	96301	4	0	0.00	0	94200	0	94200	95300	99
106521	111/G 1/ 97/ /	B414	340H IND 12B CHENELL DR	4496	2010	2010	274656	2	0	1.24	75700	275700	19700	371100	437800	85
9561	111/H 3/ 3/ /	B414	4020 IND 248 SHEEP DAVIS RD U	3340	1986	1988	253929	24	0	0.00	0	201200	0	201200	216100	93
9562	111/H 3/ 4/ /	B414	3221 RETN 258 SHEEP DAVIS RD	15840	04	2002	1157525	10	0	2.50	583100	1014800	66600	1664500	1837600	91
9577	111/H 3/ 24/ /	B414	4020 IND 254 SHEEP DAVIS RD U	2935	1986	1988	185324	24	0	0.00	0	150200	1600	151800	151300	100
9578	111/H 3/ 25/ /	B414	4020 IND 254 SHEEP DAVIS RD U	2875	1986	1988	185324	24	0	0.00	0	149900	0	149900	145300	103
104532	111/H 3/ 26/ /	B414	4020 IND 248 SHEEP DAVIS RD	3200	1986	1988	243101	24	0	0.00	0	192300	0	192300	202900	95
104533	111/H 3/ 27/ /	B414	4020 IND 248 SHEEP DAVIS RD	2900	1986	1988	219850	24	0	0.00	0	172400	0	172400	199300	87
104534	111/H 3/ 28/ /	B414	4020 IND 248 SHEEP DAVIS RD	2450	1986	1988	185324	24	0	0.00	0	146300	0	146300	134400	109

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PID	MBLU	MBhd	Prim Inc Use Type Location	Income Area Gr	AYB	EYB	Bldg EYB RCN Dep	Eco Fac Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio	C/I
104535	111/H 3/ 29/ /	B414	4020 IND 248 SHEEP DAVIS RD	3500	1986	1988	185324	24	0.00	0	153700	0	153700	156100	98
104536	111/H 3/ 30/ /	B414	4020 IND 248 SHEEP DAVIS RD	3450	1986	1988	202775	24	0.00	0	173400	0	173400	155800	111
104537	111/H 3/ 31/ /	B414	4020 IND 248 SHEEP DAVIS RD	4200	1986	1988	204924	24	0.00	0	190900	0	190900	193800	99
104538	111/H 3/ 32/ /	B414	4020 IND 248 SHEEP DAVIS RD	3650	1986	1988	185324	24	0.00	0	172000	0	172000	162800	106
104539	111/H 3/ 33/ /	B414	4020 IND 248 SHEEP DAVIS RD	2450	1986	1988	185060	24	0.00	0	146300	0	146300	147600	99
104540	111/H 3/ 34/ /	B414	4020 IND 248 SHEEP DAVIS RD	3250	1986	1988	269822	24	0.00	0	212500	0	212500	220100	97
104541	111/H 3/ 35/ /	B414	4020 IND 254 SHEEP DAVIS RD	2450	1986	1988	202775	24	0.00	0	159900	0	159900	161200	99
104542	111/H 3/ 36/ /	B414	4020 IND 254 SHEEP DAVIS RD	2500	1986	1988	226154	24	0.00	0	179400	0	179400	177600	101
104543	111/H 3/ 37/ /	B414	4020 IND 254 SHEEP DAVIS RD	2450	1986	1988	185324	24	0.00	0	148300	4300	152600	140300	109
104544	111/H 3/ 38/ /	B414	4020 IND 254 SHEEP DAVIS RD	2450	1986	1988	187510	24	0.00	0	148200	0	148200	134400	110
104545	111/H 3/ 39/ /	B414	4020 IND 254 SHEEP DAVIS RD	2450	1986	1988	185324	24	0.00	0	146500	0	146500	134400	109
104546	111/H 3/ 40/ /	B414	4020 IND 254 SHEEP DAVIS RD	3150	1986	1988	240881	24	0.00	0	191300	0	191300	205200	93
104547	111/H 3/ 41/ /	B414	4020 IND 254 SHEEP DAVIS RD	3175	1986	1988	243827	24	0.00	0	188500	0	188500	207700	91
104548	111/H 3/ 42/ /	B414	4020 IND 254 SHEEP DAVIS RD	2450	1986	1988	231118	24	0.00	0	182800	0	182800	187900	97
9581	111/H 4/ 2/ /	B414	3530 REST 189 PEMROKE RD	11397	03	1980	968974	30	4.37	339300	467900	25900	833100	715000	117
9582	111/H 4/ 3/ /	B414	3222 OFFN 183 PEMROKE RD	23915	03	2001	474475	10	4.19	520400	1063100	40300	1623800	1557600	104
9587	111/H 4/ 7/ /	B414	340H OFFN 261 SHEEP DAVIS U-B	2640	1986	1988	484026	24	1.91	0	367900	5200	373100	383100	97
9588	111/H 4/ 8/ /	B414	3381 CARS 257 SHEEP DAVIS RD	20698	06	2002	1417976	10	2.55	480000	1339200	34400	1853600	1891000	98
9590	111/H 4/ 10/ /	B414	3400 OFFN 9 TRIANGLE PARK DR U	10304	04	2002	782889	10	1.08	330600	634500	9900	975000	982600	102
9591	111/H 4/ 11/ /	B414	3220 RETN 249 SHEEP DAVIS RD	6500	06	2008	734933	4	0.93	227800	716000	53700	997500	982600	102
9592	111/H 4/ 12/ /	B414	0411 MIXC 253 SHEEP DAVIS RD	3666	03	1940	155259	40	1.84	258600	125500	12400	396500	433300	92
9594	111/H 4/ 15/ /	B414	340H OFFN 261 SHEEP DAVIS U-C	2640	1986	1988	484026	24	1.91	0	367900	5200	373100	359500	104
9595	111/H 4/ 16/ /	B414	340H OFFN 261 SHEEP DAVIS U-D	2200	1986	1988	426851	24	1.91	0	324400	4200	328600	319200	103
9596	111/H 4/ 17/ /	B414	340H OFFN 261 SHEEP DAVIS U-E	1800	1986	1988	389687	24	1.91	0	296200	4200	300400	356200	84
9597	111/H 4/ 18/ /	B414	340H OFFN 261 SHEEP DAVIS U-F	1320	1986	1988	323337	24	1.91	0	245700	2700	248400	258100	96
9600	111/H 4/ 21/ /	B414	3220 OFFN 19 TRIANGLE PARK DR	9964	05	1998	753078	8	4.91	974400	655200	40600	1670200	1534800	109
9601	111/H 4/ 22/ /	B414	910C OFFN 25 TRIANGLE PARK DR	56854	06	2003	4879948	2	8.33	1907800	6677800	137900	8723500	6321200	138
9602	111/H 4/ 23/ /	B414	340H OFFN 261 SHEEP DAVIS U-A	9504	1986	1988	1381997	24	1.91	0	1050300	20600	1070900	1028900	104
102599	111/H 4/ 24/ /	B414	3410 BANK 11 TRIANGLE PARK DR	6982	06	2003	1282723	4	1.22	410900	1218000	32400	1661300	1440000	115
102600	111/H 4/ 25/ /	B414	3420 OFFN 9 TRIANGLE PARK DR U	3969	05	2009	726205	2	0.96	256400	711700	1800	969900	907100	107
9605	111/I 2/ 23/ /	B414	3260 REST 388 LOUDON RD	9074	02	1951	442646	40	2.21	431300	154000	27800	613100	819500	75
9608	111/I 3/ 19/ /	B414	3221 RETN 304 SHEEP DAVIS RD	136108	03	1993	8454968	18	36.60	3629000	7330400	760700	11720100	9794800	120
9613	111/I 4/ 18/ /	B414	3220 RETN 374 LOUDON RD	6510	05	2008	402146	4	2.05	429200	669500	58300	1157000		

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PID	MBLU	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg EYB Eco Pnc RCN Dep Obs	Land Area Value	Bldg Value	OutBldg Value	Parcel Value	Total Income	C/I Ratio
9614	111/1 4/ 19/ /	3400 OFFN 295-297 SHEEP DAVIS	5600 03 1982 1984	345408 28 0 0	1.54 247300	438900	20400	706600	809700	87
9617	111/1 4/ 22/ /	0341 BANK 311 SHEEP DAVIS RD	8324 05 2008 2008	1076617 4 0 0	2.64 628300	1045800	40200	1714300	1333800	127
9618	111/1 4/ 24/ /	3181 CARS 309 SHEEP DAVIS RD	6200 04 1987 1988	369592 24 0 0	4.21 277300	302400	30800	610500	668900	91
9630	112/ 1/ 9/ /	3180 RETG 430 LOUDON RD	8927 03 1994 1996	341094 16 0 0	6.77 328200	318200	53900	694900	854200	81
9634	112/ 2/ 2/ /	0411 IND 17 OLD DOVER RD	3201 03 1970 1972	1139316 40 0 10	13.70 186200	205800	7400	399400	449900	89
9638	112/ 2/ 6/ /	3260 REST 354 SHEEP DAVIS RD	10234 03 1974 1976	852555 36 0 5	1.89 393600	514400	23300	931300	986300	94
9703	112/ 5/ 37/ /	3221 IND 391 LOUDON RD	9500 03 1960 1966	499455 46 0 0	2.87 749000	281200	16200	1046400	1062400	98
9777	114/ 1/ 1/ /	3221 MIXC 8 LOUDON RD	21725 03 1964 1966	1288104 46 0 30	3.74 971700	321700	55500	1348900	1278400	106
9778	114/ 1/ 2/ /	3230 RETN 10-22 LOUDON RD	92028 03 1962 1972	2056868 40 0 20	8.79 2770500	6616900	279800	9667200	11651900	83
9785	114/ 1/ 10/ /	3400 OFFG 6 LOUDON RD	59724 05 1976 1984	7892813 28 0 5	3.90 1504200	5417800	259500	7181500	7397200	97
9786	114/ 2/ 1/ /	3250 SSTA 24 LOUDON RD	1301 03 2002 2002	314983 10 0 0	1.56 627000	404600	268800	1300400	1210600	107
105903	114/ 3/ 2/ A /	3770 IND 19 LOUDON RD	3200 03 2009 2010	84448 2 0 0	0.16 184700	82800	0	267500	219800	122
9793	114/ A 1/ 10/ /	3221 CARS 187 LOUDON RD	3131 04 1955 1972	212688 40 0 5	0.42 277900	118600	20800	417300	436200	84
9794	114/ A 1/ 11/ /	3321 CARS 193 LOUDON RD	3220 06 1987 1994	238946 18 0 0	0.41 273400	204700	13900	492000	536200	92
9795	114/ A 1/ 12/ /	3400 OFFN 199 LOUDON RD	1412 03 1955 1972	234274 40 0 35	0.34 253200	60200	7400	320800	323000	99
9796	114/ A 1/ 13/ /	3400 OFFN 201 LOUDON RD	8947 04 1983 1984	813723 28 0 0	0.66 333500	600800	18500	952800	1123500	85
9797	114/ A 1/ 14/ /	1120 APTC 203 LOUDON RD	226 03 1972 1980	3200852 32 0 0	21.00 2845000	9420400	259500	12504900	13957500	90
9798	114/ A 1/ 15/ /	322C APTC 207 LOUDON RD	50 04 1979 1986	368343 26 0 0	7.44 400000	2395800	65900	2861700	2829700	101
9799	114/ A 1/ 16/ /	3400 OFFG 197 LOUDON RD	20162 03 1988 1990	2946438 22 0 0	0.55 311800	2448800	59800	2800400	2883300	97
102021	114/ A 1/ 17/ /	322C APTC 8-12 PINE ACRES RD	60 03 2004 2004	282618 8 0 0	6.26 630000	5645200	134000	6409200	6001500	107
9894	114/ D 2/ 3/ /	1120 APTC 39 BURNS AV	24 03 1987 1994	1615501 18 0 0	0.90 252000	1340400	7400	1599800	1519800	105
9902	114/ D 2/ 11/ /	3220 RETN 133 LOUDON RD	20300 04 1985 1986	1799842 26 0 5	2.16 771700	1241900	60900	2074500	2149000	97
9903	114/ D 2/ 12/ /	3260 FP 129 LOUDON RD	3308 05 1981 1988	570462 24 0 0	1.10 446600	455600	42200	924400	1028400	90
9905	114/ D 2/ 15/ /	3250 SSTA 125 LOUDON RD	1 04 2003 2004	421399 8 0 0	1.34 544000	397800	242900	1184700	1126500	105
9933	114/ D 3/ 10/ /	3260 RETN 153-157 LOUDON RD	16080 04 2012 2012	450645 0 0 0	2.10 1065800	68000	0	1133800	4067700	28
9934	114/ D 3/ 11/ /	3221 RETN 149 LOUDON RD	4960 03 1943 1984	385442 28 0 0	0.37 262000	277500	7800	547300	456400	120
9935	114/ D 3/ 12/ /	3260 REST 147 LOUDON RD	3628 06 2010 2010	534677 2 0 0	0.79 359900	543400	67400	970700	1035600	94
9937	114/ D 3/ 14/ /	3400 OFFN 139 LOUDON RD	13472 05 1975 1976	1391597 36 0 10	1.77 718600	753100	45400	1517100	1497100	101
9938	114/ D 3/ 15/ /	3220 RETN 137 LOUDON RD	2540 07 1980 1994	369112 18 0 2	0.39 267200	295300	12500	575000	472200	122
9939	114/ D 3/ 16/ /	3260 PF 135 LOUDON RD	2472 05 1998 1998	470936 14 0 0	0.31 243700	420900	15500	680100	693500	98
9940	114/ D 3/ 17/ /	3221 SSTA 143 LOUDON RD	2976 04 1988 1990	195454 22 0 0	0.39 269000	153500	9300	431800	443700	97
9953	114/ E 3/ 1/ /	322C APTC CHRISTIAN AV	150 02 1969 1966	667260 46 0 0	12.51 900000	5561500	161700	6613200	8857300	75
9958	114/ G 1/ 1/ B /	322C OFFN 141 EAST SIDE DR	6957 06 1983 1996	697504 16 0 0	0.66 195400	383600	15800	594800	1046300	57

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PTD	MBLQ	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg EYB Eco Fac RCN Dep Obs Obs	Land Area Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio	C/I
10147	114/J 2/ 1/ /	322C APTC 169 PORTSMOUTH U44-1	120 03 1986 1988	939319 24 0 0	7.48	720000	6904200	184700	7808900	8238600 95
10232	114/K 1/ 5/ /	3260 REST 161 LOUDON RD	15103 03 1969 1972	1487872 40 0 0	1.05	532900	920100	43300	1496300	1552100 96
10233	114/K 1/ 6/ /	322I RETN 163 LOUDON RD	13840 04 1971 1978	1006146 34 0 5	0.63	327200	648900	18500	994600	909400 109
10234	114/K 1/ 7/ /	3350 CARS 167 LOUDON RD	6288 03 1975 1976	452750 36 0 10	0.91	384700	244500	49300	678500	647400 105
10235	114/K 1/ 8/ /	322I RETN 169 LOUDON RD	2678 03 1955 1978	245084 34 0 4	0.23	215800	152000	5600	373400	332400 112
10351	115/ 1/ 21/ /	3400 OFFN 48 AIRPORT RD	18650 03 1989 1990	2014167 22 15	3.31	551400	1294400	54300	1300100	1816100 105
10406	115/ 5/ 1/ /	B414 1120 APTC CANTON CR	1195 03 1997 1998	520444 14 0 6	6.38	338000	2677900	0	3005900	3149000 95
10415	115/ 5/ 10/ /	B414 1120 APTC CANTON CR	40 03 1997 1998	432360 14 0 15	17.95	320000	2626300	11300	2958200	2838900 104
10462	116/ 3/ 8/ /	B414 3220 RETN 126 LOUDON RD	4602 05 1985 1998	413628 14 0 0	0.40	271600	359300	11100	642000	555900 115
10541	116/ 6/ 1/ /	B414 3410 BANK 104 LOUDON RD	4526 03 1966 1984	793580 28 0 10	1.02	372700	528700	34800	936200	1050000 89
10543	116/ 7/ 2/ /	B414 3250 SSTA 116 LOUDON RD	1 03 1997 1998	210685 14 0 0	0.34	566200	243800	123200	933200	1096600 85
10545	116/ 7/ 4/ /	B414 330I RETN 120 LOUDON RD	9000 04 1985 1992	663909 20 0 0	0.77	358100	609300	19600	987000	820900 120
10546	116/ 7/ 5/ /	B414 3400 RETN 122 LOUDON RD	1560 02 1900 1972	200404 40 0 35	0.20	203100	50100	4300	257500	250400 103
10547	116/ 7/ 6/ /	B414 322I RETN 124 LOUDON RD	2100 04 1980 1988	252857 24 0 0	0.20	203100	192200	5900	400100	400100 100
10554	116/ 7/ 13/ /	B414 332I IND 29 PEMBERKE RD	9188 03 1950 1966	410747 46 0 20	1.14	175600	158900	31300	365800	456100 80
10557	116/ 7/ 16/ /	B414 3260 PF 106 LOUDON RD	2732 06 1977 1990	543187 22 0 0	0.74	351500	438100	29700	819300	746500 110
10558	116/ 7/ 18/ /	B414 3250 SSTA 110 LOUDON RD	649 04 1990 1992	190217 20 0 0	0.99	401600	254800	307700	964100	1189900 81
10559	116/ 7/ 19/ /	B414 031I MIXC 118 LOUDON RD	1159 02 1932 1966	107899 46 0 15	0.32	245200	42100	10200	297500	283000 105
10562	116/A 1/ 3/ /	B414 1120 APTC 43-95 ORMOND ST	1159 02 1932 1966	814350 22 0 10	2.84	282500	1254100	34000	1550600	1460300 106
10567	116/B 5/ 2/ /	B414 1120 APTC 27-31 PRESCOTT ST	18 03 1987 1988	1267778 24 0 0	0.72	225000	963500	15100	1203600	1179900 102
10574	116/B 5/ 9/ /	B414 1120 APTC 27-31 PRESCOTT ST	72 03 1987 1994	1779574 18 0 0	3.48	576000	4377900	106200	5060100	4730300 107
10582	116/B 5/ 17/ /	B414 3260 REST 121 LOUDON RD	3000 05 1970 1984	448685 28 0 0	0.20	203100	325900	5100	534100	504600 106
10585	116/B 5/ 19/ /	B414 3250 PF 117 LOUDON RD	4365 08 2008 2010	927861 2 0 0	1.43	580600	945100	118900	1644600	1325200 124
10586	116/B 5/ 20/ /	B414 3420 OFFN 111 LOUDON RD	3550 03 1900 1972	526208 40 0 13	0.75	352600	251600	14800	619000	736400 84
10589	116/B 5/ 22/ /	B414 9100 OFFG 105 LOUDON RD U-4	11130 1970 1978	1861275 34 0 0	2.91	0	1270100	14800	1284900	1041100 123
10603	116/B 5/ 35/ /	B414 340H OFFG 105 LOUDON RD U-1	11040 1970 1978	1376224 34 0 0	2.91	0	908300	13300	921600	1032600 89
10604	116/B 5/ 36/ /	B414 3260 PF 101 LOUDON RD	2610 04 2000 2000	450151 12 0 0	0.58	317200	410400	28000	755600	734500 103
10605	116/B 5/ 37/ /	B414 340H OFFG 105 LOUDON RD U-2	18129 1970 1978	2254847 34 0 0	2.91	0	1529900	23700	1553600	1550200 100
10606	116/B 5/ 38/ /	B414 9100 OFFG 105 LOUDON RD U-3	18846 1970 1984	2772763 28 0 0	2.91	0	2041900	23700	2065600	1791400 115
10609	117/ 2/ 2/ /	B414 322I RETN 132 LOUDON RD	4682 03 1937 1978	353189 34 0 0	0.28	233800	233100	6500	473400	406800 116
10615	117/ 2/ 7/ /	B414 322I RETN 138 LOUDON RD	613 02 1900 1972	72405 40 0 30	0.09	130000	21700	900	153600	188400 81
10617	117/ 2/ 8/ /	B414 3220 RETN 142 LOUDON RD	11280 08 2008 2008	1314479 4 0 0	1.41	715600	1294400	92800	2102800	2328500 90
10646	117/A 2/ 1/ /	B414 3400 OFFN 152 LOUDON RD	1368 02 1940 1972	211453 40 0 10	0.20	201500	105700	4600	311800	312700 100

COST/INCOME CORRELATION REPORT FOR YEAR 2012 CONCORD, NH

PTD	MSLU	MBhd	Prim Inc Use Type Location	Income Area Gr AYB EYB	Bldg EYB ECo Fnc RCN Dep Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income	C/I Ratio
10657	117/A 2/ 15/ /	B414	3260 REST 148 LOUDON RD	2821 06 1973 1980	539702 32 0 24	0.54	411300	239400	24900	675500	754600	90
10658	117/A 2/ 16/ /	B414	3220 CARS 150 LOUDON RD	2940 04 1990 1992	121602 20 0 5	0.96	396500	95700	33600	525800	432900	121
10666	117/A 3/ 9/ /	B414	3221 RETN 160 LOUDON RD	1056 02 1960 1972	106054 40 0 25	0.14	174100	37100	900	212100	213700	100
10678	117/A 4/ 6/ /	B414	3260 PF 162-164 LOUDON RD	1380 06 1955 1972	191485 40 0 30	0.60	321100	58300	21800	401200	376800	106
10687	117/A 5/ 1/ /	B414	3260 REST 172 LOUDON RD	4008 04 1986 1994	456715 18 0 0	0.63	327900	380500	35300	743700	952100	78
10795	117/D 2/ 9/ /	B414	3620 THET 192-194 LOUDON RD	15557 02 1978 1968	1194717 44 0 25	3.04	864800	257600	28300	1150700	1246800	92
10796	117/D 2/ 10/ /	B414	3221 RETN 196 LOUDON RD	4500 03 2000 2000	371632 12 0 0	0.94	392400	327000	32400	751800	777000	97
10797	117/D 2/ 11/ /	B414	3410 BANK 188 LOUDON RD	2476 03 1976 1978	536973 34 0 10	1.96	444300	374100	62700	881100	838500	105
10798	117/D 2/ 12/ /	B414	3221 RETN 184 LOUDON RD	2069 03 1985 1986	201086 26 0 8	0.45	285900	132700	11400	430000	433100	99
11266	121/ 1/ 2/ /	B412	4000 IND 28 LOCKE RD	20972 03 1980 1982	670581 30 0 5	2.96	437600	473400	16300	927300	769200	121
11273	121/ 1/ 8/ /	B412	4000 IND 42 LOCKE RD	15560 03 1987 1994	673418 18 0 0	2.00	301800	575600	28300	905700	871900	104
11274	121/ 1/ 9/ /	B412	3400 OFFN 27 LOCKE RD	1439465 14 0 4	2.90	253700	1296700	39400	39400	1589800	1538500	103
11276	121/ 1/ 11/ /	B412	4000 IND 38 LOCKE RD	29806 03 1987 1988	1475246 24 0 5	2.64	398400	1126400	40100	1564900	1479100	106
11278	121/ 1/ 13/ /	B412	3161 IND 44 LOCKE RD	14988 03 1988 1990	693159 22 0 0	3.12	291200	587600	32400	911200	750700	121
11279	121/ 1/ 14/ /	B412	3401 IND 41 LOCKE RD	7500 03 1989 1990	516594 22 0 0	1.98	168800	406800	13300	588900	661800	89
11280	121/ 1/ 15/ /	B412	3140 IND 48 LOCKE RD	4450 05 1991 1998	364138 14 0 0	4.87	214100	323500	43700	581300	230760	200
100894	121/ 1/ 16/ /	B412	4020 IND 34 LOCKE RD	30492 05 2009 2010	1643047 2 0 0	2.36	352500	1672400	82000	2106900	1985900	106
12974	143/P 42/ / /	B410	4000 IND 88 VILLAGE ST	65248 04 1960 1978	3603593 34 0 15	8.90	597700	1907000	51400	2556100	1845900	138
12814	144/P 40/ / /	B410	1120 APTP 83 WASHINGTON ST	77 03 1850 1978	4686021 34 0 6	9.22	756000	2868900	58000	3682900	3855600	96
13379	144/P 72/ / /	B409	1120 APTP MAPLEWOOD LN	72 03 1988 1990	2024851 22 0 5	12.05	633600	4434500	123400	5191500	4832800	107
100121	192/P 1/ / /	B409	1120 APTP 11 BOROUGH RD	1590 03 2007 2008	2696381 4 0 25	8.50	956300	6541800	271100	7769200	7566800	103
13010	192/P 89/ / /	B409	910C APTP 30 BOROUGH RD	54 06 2000 2006	5407904 6 0 0	8.69	675000	5286200	117800	6079000	4310900	141
13009	192/P 90/ / /	B409	3222 SSTA 9-15 VILLAGE ST	12466 04 1987 1994	769199 18	2.12	756200	1523200	155300	2434700	2933300	83
13008	192/P 91/ / /	B409	0310 MIXP 21 VILLAGE ST	2195 03 1900 1978	300273 34 0 0	0.49	184400	198200	4900	387500	335100	116
13007	192/P 92/ / /	B409	3420 OFFN 27 VILLAGE ST	2377 03 1910 1978	297028 34 0 30	0.92	240900	106900	3600	351400	354600	99
13268	192/P 94/ / /	B409	903J APTP 41 VILLAGE ST	24 04 2002 2002	632907 10 25 10	2.33	300000	1330000	31100	1661100	2117000	78
13045	201/P 3/ / /	B409	3220 RETG 217-219 FISHERVILLE	20936 03 1986 1988	1452569 24 20	3.06	788100	1185300	149700	2123100	1771000	120
13013	201/P 142/ / /	B409	3350 MIXP 204 FISHERVILLE RD	26581 03 1988 1990	1306142 22 0 20	1.26	458600	779200	62500	1300300	1235200	105
100122	204/P 61/ / /	B409	1120 APTP HEARTWOOD LN	60 03 2001 2002	2310080 10 0 0	4.41	750000	4158200	56100	4964300	4596700	108
13014	204/P 65/ / /	B409	3222 SELF 180 FISHERVILLE RD	50750 03 1988 1990	190995 22 0 0	4.95	1711700	847500	126000	2685200	2523900	106
13011	204/P 66/ / /	B409	1120 APTP HEARTWOOD LN	90 03 2000 2000	108115 12 0 0	6.73	1125000	6193800	85700	7404500	6928300	107
12171	0534/P 3/ / /	B410	4000 IND 77 MERRIMACK ST	176834 03 1900 1966	3852957 46 0 30	17.90	1120100	1865200	113900	3099200	2841500	109
12040	0543/P 1/ / /	B410	3400 OFFN 369 VILLAGE ST	1960 02 1903 1972	270289 40 0 22	0.17	86300	102700	4000	193000	241700	80

COST/INCOME CORRELATION REPORT FOR YEAR 2012 CONCORD, NH

PTD	MBL#	MBhd	Prim Inc Use Type Location	Income Area Gr AXB EYB	Bldg EYB Eco Fac RCN Dep Obs	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio	C/I
12050	0543/P 13/ / /	B410	4000 IND 382 VILLAGE ST	10881 03 1836 1960	231038 52 0 25	0.33	102400	57700	3000	163100	145400	112
12051	0543/P 14/ / /	B410	3400 OFFN 378 VILLAGE ST	2676 03 1970 1978	319107 34 0 8	0.15	82300	185300	1900	270500	306100	88
12053	0543/P 17/ / /	B410	0310 MIXP 346-348 VILLAGE ST	2408 03 1900 1966	355859 46 0 0	0.09	66400	197800	1900	266100	272400	98
12104	0543/P 23/ / /	B410	5221 LAND 4 CRESCENT ST	03 2011 2010	1483446 2 0 0	2.11	324900	1453800	35300	1814000		
11817	114A/1 7/ 1/ /	B414	1120 APTC 30 EAST SIDE DR	14 03 1945 1972	935471 40 0 12	1.00	175000	449000	9500	633500	673500	94
11827	114A/1 7/ 11/ /	B414	1112 APTC 28 EAST SIDE DR	26 04 1992 1994	702580 18 10 15	4.21	325000	1734100	22500	2081600	2148100	97
11833	114D/1 2/ 2/ /	B414	322C APTC CHRISTIAN AV	150 02 1970 1966	824952 46 0 0	8.93	1200000	5400600	147400	6748000	8866200	76
12324	1412/P 2/ / /	B110	111R APTP 28 CORAL ST	204 1880 1976	198104 36 0 0	0.12	61000	116600	2900	180500	219700	82
12022	1412/P 22/ / /	B410	3220 MIXP 305-313 VILLAGE ST	10380 04 1870 1972	1203463 40 0 25	0.22	96400	426100	0	522500	615700	85
12033	1412/P 35/ / /	B410	3210 MIXP 323-325 VILLAGE ST	2304 03 1849 1972	360863 40 0 8	0.09	66600	190200	0	256800	211200	122
12035	1412/P 40/ / /	B410	316I IND 51 TANNER ST	2200 01 1940 1960	45910 52 0 0	0.24	66400	22000	0	88400	105500	84
12034	1412/P 43/ / /	B410	3410 BANK 339 VILLAGE ST	5207 04 1975 1982	981973 30 0 5	0.24	101600	695300	9600	806500	768400	105
12038	1412/P 44/ 1/A /	B410	340H OFFP 345-351 VILLAGE ST	3742 1904 1972	520123 40 0 10	0.16	0	279700	0	279700	249900	112
12039	1412/P 44/ 1/B /	B410	3400 OFFP 345-351 VILLAGE ST	3834 1904 1972	610986 40 0 10	0.16	0	305500	0	314900	269800	117
12072	1412/P 53/ / /	B410	3340 SSTA 336 VILLAGE ST	1559 03 1935 1972	78730 40 0 25	0.14	96200	32300	24600	153100	151300	101
12087	1412/P 58/ / /	B410	316I IND 10 SANDERS ST	4320 03 1890 1972	132414 40 0 19	0.04	28000	54300	0	82300	82000	100
12086	1412/P 59/ / /	B410	322I RETP 324-328 VILLAGE ST	6536 03 1870 1966	440090 46 0 15	0.10	70400	171600	0	242000	266700	91
12085	1412/P 60/ / /	B410	3220 MIXP 316-322 VILLAGE ST	7864 03 1840 1972	1040095 40 0 5	0.34	115300	583000	6600	704900	674100	105
12091	1412/P 67/ / /	B410	111J APTP 9-13 SUMMER ST	11 03 1900 1972	640786 40 0 7	0.39	137500	339600	0	477100	468200	102
12100	1412/P 86/ / /	B410	111C APTP 6-8 HIGH ST	10 03 1890 1972	421641 40 0 5	0.11	61000	231900	0	292900	589800	50
12103	1412/P 88/ / /	B410	3220 RETP 308 VILLAGE ST	5160 03 1965 1972	409240 40 0 5	0.25	113000	241900	0	354900	364700	97
12342	1413/P 33/ / /	B410	3400 OFFN 37 WASHINGTON ST	3557 03 1960 1978	397924 34 0 15	0.33	64500	205200	2300	272000	293500	93
105705	1413/P 35/ / /	B410	1120 APTP 43-47 WASHINGTON ST	2543 04 1880 1984	318592 28 0 0	0.85	100000	863800	24500	988300	990800	100
12340	1413/P 39/ / /	B410	4000 IND 23 METER ST	30000 04 1975 1982	979795 30 0 0	7.72	321000	721600	93800	1136400	1034100	110
12877	1413/P 40/ / /	B410	322I RETP 191 VILLAGE ST	10360 03 1890 1972	672053 40 0 20	1.16	186200	268800	14800	456400	439400	104
12256	1413/P 42/ / /	B410	1120 APTP 219 VILLAGE ST	24 03 1986 1988	1461499 24 0 0	1.00	192000	1125300	14800	1332100	1205400	111
12253	1413/P 45/ / /	B410	013C MIXC 251 VILLAGE ST	2612 03 1900 1972	260062 40 0 10	0.38	79700	130000	4600	214300	191400	112
12160	1421/P 32/ / /	B410	111J APTP 30-32 SUMMER ST	8 03 1910 1966	636977 46 0 15	0.35	120000	248400	0	368400	332900	111
12161	1421/P 33/ / /	B110	111R APTP 24-26 SUMMER ST	347 1860 1986	369453 26 0 10	0.18	61500	217500	0	279000	412800	68
13339	1431/P 6/ / /	B410	322C APTP PENWOOD DR	108 03 1975 1976	129008 36 0 0	10.20	864000	4322200	55500	5241700	5491700	95
12886	1431/P 58/ / /	B410	316I IND 181 VILLAGE ST	5214 03 1890 1960	130881 52 0 21	0.14	60400	35300	0	95700	86600	111

COST/INCOME CORRELATION REPORT FOR YEAR 2012 CONCORD, NH

PID	MSIU	MBhd	Prim Inc Use Type Location	Income Area Gr	AYB	EYB	Bldg EYB	Eco Fac	Land Area	Land Value	Bldg Value	Outbldg Value	Parcel Value	Total Income Ratio C/I
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Concord Cap Rates 4/1/12

Cap Rate Code	Basic Cap Rate	ETR	Overall Cap Rate	Lease Type	Description	PWC 1st Q '12 Institution	PWC 2nd Q '12 Institution	PWC 1st Q '12 Non-Institut	PWC 2nd Q '12 Non-Institut	Average	Realty Rates 2nd Q '12 Avg Non-Instit
RETN	0.085		0.085	NNN	Retail NNN	7.18%	7.18%	9.74%	9.74%	8.46%	8.77%
RETG	0.093	0.025	0.118	MGross	Retail MG - Concord			9.74%	9.74%	9.74%	8.77%
RETP	0.093	0.028	0.120	MGross	Retail MG - Penacook			9.74%	9.74%	9.74%	8.07%
IND	0.083		0.083	NNN	Industrial/Whse			10.02%	9.96%	8.71%	12.85%
REST	0.090		0.090	NNN	Restaurant(Net Lease)					7.43%	10.74%
FF	0.080		0.080	NNN	Fast Food(Net Lease)	7.46%	7.40%				7.70%
APTC	0.074	0.025	0.099	MGross	Apartment-Concord	7.46%	7.40%	7.39%	7.32%	6.58%	7.70%
APTP	0.074	0.028	0.102	MGross	Apartment-Penacook	5.83%	5.76%	7.39%	7.32%	6.58%	
MIXC	0.086	0.025	0.111	MGross	Mixed Use- Concord	5.83%	5.76%	8.57%	8.53%	8.55%	
MIXP	0.086	0.028	0.114	MGross	Mixed Use- Penacook			8.57%	8.53%	8.55%	
OFFN	0.083		0.083	NNN	Office NNN	7.52%	7.57%	8.99%	8.04%	8.28%	9.21%
OFFG	0.091	0.025	0.116	MGross	Office MG - Concord			8.99%	8.04%	9.02%	9.21%
OFFP	0.091	0.028	0.119	MGross	Office MG - Penacook			8.99%	9.04%	9.02%	9.17%
BANK	0.083		0.083	NNN	Bank	7.52%	7.57%			7.55%	8.53%
SSTA	0.085		0.085	NNN	Service Station						8.07%
CARS	0.084		0.084	NNN	Auto/Service Garage	7.41%	7.33%	9.04%	9.21%	8.23%	8.78%
MHPC	0.088	0.025	0.113	MGross	MH Park - Concord						8.78%
MHPP	0.088	0.028	0.116	MGross	MH Park - Penacook						9.56%
SELF	0.085	0.025	0.110	Gross	Self Storage					7.00%	11.40%
ROOM	0.098	0.025	0.123	Gross	Hotel/Motel/Room Hse	8.50%	9.75%			9.13%	11.55%
LANE	0.100		0.100	NNN	Bowling Alleys						11.55%
THET	0.095		0.095	NNN	Theatre						9.43%
BEDC	0.095	0.025	0.120	Gross	Nurse Hm - Concord						9.43%
BEDP	0.095	0.028	0.123	Gross	Nurse HM- Penck						10.15%
R&D	0.098		0.098	NNN	Flex/R & D	8.71%	8.65%	11.04%	10.90%	9.81%	

(Concord Est Tax Rate 2.534%)
(Penacook Est Tax Rate 2.755%)

Regional Mall		
A+	6.03%	Inline retail sales per sq.ft.
A	6.88%	\$600 and up
Average	7.23%	\$450-\$599
B+	7.75%	\$350-\$449
B	8.21%	\$250-\$349
C+	10.00%	Less than \$250

Source: PWC 1ST Q & 2ND Q '12

INCOME/COST COMPARISON REPORT FOR YEAR 2012

CONCOR NH

PID	MBU	Location	Nbhd	Prim Cap Use Code Notes	Total Income Value	Total Parcel Value	C/I Ratio
15	1/ 1/ 15/ /	49 DONOVAN ST	B415	402C OFFN	2,110,600	2,003,900	0.95
34	1/ 1/ 34/ /	46 DONOVAN ST	B415	3400 OFFN	8,183,300	7,916,800	0.97
38	1/ 2/ 2/ /	410 S MAIN ST	B415	3420 OFFG	819,900	793,200	0.97
39	1/ 2/ 3/ /	406 S MAIN ST	B415	3010 ROOM	2,134,900	1,921,300	0.90
100895	1/ 2/ 4/ /	412 S MAIN ST	B415	3260 FF	1,057,400	992,100	0.94
187	5/ 1/ 1/ /	114 HALL ST	B415	316I IND	1,171,800	1,491,700	1.27
190	5/ 1/ 4/ /	118 HALL ST	B415	4022 IND PLUS XCESS LAND	1,796,400	1,847,600	1.03
191	5/ 1/ 5/ /	124 HALL ST U-A	B415	4020 IND	158,400	163,700	1.03
192	5/ 1/ 6/ /	124 HALL ST U-B	B415	4020 IND	167,000	172,800	1.03
195	5/ 1/ 9/ /	134 HALL ST	B415	4010 IND	2,012,100	1,783,900	0.89
197	5/ 1/ 11/ /	138 HALL ST	B415	4010 IND	550,100	574,100	1.04
199	5/ 1/ 13/ /	124 HALL ST U-D	B415	340H OFFN	122,900	106,900	0.87
200	5/ 1/ 14/ /	130 HALL ST U-A	B415	4020 IND	169,800	161,700	0.95
201	5/ 1/ 15/ /	130 HALL ST U-B	B415	4020 IND	96,400	101,800	1.06
202	5/ 1/ 16/ /	130 HALL ST U-C	B415	4020 IND	264,100	276,200	1.05
203	5/ 1/ 17/ /	128 HALL ST U-A	B415	4020 IND	197,500	209,500	1.06
204	5/ 1/ 18/ /	128 HALL ST U-B	B415	4020 IND	213,100	200,800	0.94
205	5/ 1/ 19/ /	128 HALL ST U-C	B415	4020 IND	105,000	115,700	1.10
206	5/ 1/ 20/ /	128 HALL ST U-D	B415	4020 IND	163,500	162,000	0.99
207	5/ 1/ 21/ /	128 HALL ST U-E	B415	4020 IND	150,300	134,100	0.89
208	5/ 1/ 22/ /	128 HALL ST U-F	B415	4020 IND	129,700	114,900	0.89
209	5/ 1/ 23/ /	128 HALL ST U-G	B415	4010 IND	115,400	127,900	1.11
210	5/ 1/ 24/ /	128 HALL ST U-H	B415	4010 IND	144,200	144,500	1.00
211	5/ 1/ 25/ /	128 HALL ST U-I	B415	4020 IND	113,900	120,700	1.06
212	5/ 1/ 26/ /	128 HALL ST U-J	B415	4020 IND	160,500	170,200	1.06
213	5/ 1/ 27/ /	128 HALL ST U-K	B415	4020 IND	94,300	104,500	1.11
214	5/ 1/ 28/ /	128 HALL ST U-L	B415	4020 IND	148,200	135,300	0.91
215	5/ 1/ 29/ /	126 HALL ST U-A	B415	4020 IND	138,300	139,600	1.01
216	5/ 1/ 30/ /	126 HALL ST U-B	B415	4020 IND	65,800	76,500	1.16
217	5/ 1/ 31/ /	126 HALL ST U-C	B415	4020 IND	150,500	150,000	1.00
218	5/ 1/ 32/ /	126 HALL ST U-D EAST	B415	4020 IND	68,100	74,400	1.09
219	5/ 1/ 33/ /	126 HALL ST U-E	B415	4020 IND	124,600	126,100	1.01
220	5/ 1/ 34/ /	126 HALL ST U-F	B415	4020 IND	144,200	134,700	0.93
221	5/ 1/ 35/ /	126 HALL ST U-G	B415	4020 IND	105,000	99,300	0.95
222	5/ 1/ 36/ /	126 HALL ST U-H	B415	4020 IND	105,000	101,600	0.97
223	5/ 1/ 37/ /	126 HALL ST U-I	B415	4020 IND	86,300	106,700	1.24
224	5/ 1/ 38/ /	126 HALL ST U-J	B415	4020 IND	129,100	128,600	1.00
225	5/ 1/ 39/ /	124 HALL ST U-E	B415	4020 IND	193,600	221,100	1.14
226	5/ 1/ 40/ /	124 HALL ST U-F	B415	4020 IND	193,600	223,000	1.15
227	5/ 1/ 41/ /	124 HALL ST U-G	B415	4020 IND	199,000	176,300	0.89
228	5/ 1/ 42/ /	124 HALL ST U-H	B415	4020 IND	317,700	235,200	0.74
229	5/ 1/ 43/ /	124 HALL ST U-I	B415	340H OFFG	181,100	188,400	1.04
230	5/ 1/ 44/ /	124 HALL ST U-J	B415	340H IND	122,900	112,900	0.92
231	5/ 1/ 45/ /	124 HALL ST U-K	B415	340H IND	122,900	111,900	0.91
232	5/ 1/ 46/ /	124 HALL ST U-L	B415	340H IND	122,900	111,900	0.91

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233	5/ 1/ 47/ /	126 HALL ST U-D WEST	B415	4020 IND	84,700	82,000	0.97
234	5/ 2/ 1/ /	135 HALL ST	B415	0310 MIXC PLUS OBX	287,500	311,900	1.08
237	5/ 2/ 17/ /	121-123 HALL ST	B415	386V MHPC	1,897,200	1,863,500	0.98
238	5/ 2/ 19/ /	119 HALL ST	B415	4000 IND	832,800	975,000	1.17
240	5/ 2/ 20/A /	10 BASIN ST	B415	4022 IND P LOC=NO LAND VALUE	435,200	906,800	2.08
329	5/ 3/ 2/ /	417 S MAIN ST	B415	3250 SSTA	1,279,400	1,070,900	0.84
331	6/ 1/ 1/ /	91 HALL ST	B415	3000 ROOM USE=RESIDENCES W/ KITCHENS	7,475,500	8,437,600	1.13
332	6/ 1/ 2/ /	97-99 HALL ST	B415	300C ROOM	3,410,600	3,392,200	0.99
335	6/ 1/ 4/ /	101 HALL ST	B415	0310 MIXC	198,900	218,100	1.10
340	6/ 2/ 2/ /	10-12 SANDQUIST ST	B115	3222 MIXC	267,400	304,200	1.14
345	6/ 3/ 2/ /	11 SANDQUIST ST	B415	3400 OFFN	152,000	129,200	0.85
346	6/ 3/ 4/ /	34 BASIN ST	B415	330I IND	667,700	650,100	0.97
354	7/ 2/ 3/ /	100 HALL ST U-101	B415	340H OFFN	31,300	34,100	1.09
359	7/ 2/ 8/ /	100 HALL ST U-301	B415	340H OFFN MISC=URM STG	173,800	170,300	0.98
362	7/ 2/ 14/ /	100 HALL ST U-102	B415	340H OFFN	33,400	36,000	1.08
363	7/ 2/ 15/ /	100 HALL ST U-103	B415	340H OFFN	24,400	26,000	1.07
364	7/ 2/ 16/ /	100 HALL ST U-104	B415	340H OFFN	36,600	38,800	1.06
365	7/ 2/ 17/ /	100 HALL ST U-105	B415	340H OFFN	151,800	157,500	1.04
366	7/ 2/ 18/ /	100 HALL ST U-106	B415	340H OFFN	202,300	201,900	1.00
367	7/ 2/ 19/ /	100 HALL ST U-201	B415	340H OFFN	36,600	43,500	1.19
368	7/ 2/ 20/ /	100 HALL ST U-203	B415	340H OFFN	36,600	43,500	1.19
369	7/ 2/ 21/ /	100 HALL ST U-204	B415	340H OFFN	24,400	26,000	1.07
370	7/ 2/ 22/ /	100 HALL ST U-205	B415	340H OFFN	307,400	284,900	0.93
437	8/ 7/ 12/ /	130 BROADWAY	B415	3400 OFFN	167,100	139,100	0.83
13566	06/P 11/ / /	14 WHITNEY RD	B410	4000 IND MISC=POLEBARN	1,645,700	1,628,400	0.99
13568	06/P 13/ / /	2 WHITNEY RD	B410	4000 MIXP THE MISC SPACE IS THE MEZZANINE AREAS.	2,918,200	3,034,500	1.04
642	10/ 1/ 5/ /	248-250 SOUTH ST	B401	3222 MIXC	446,900	498,000	1.11
709	10/B 2/ 3/ /	73 CLINTON ST	B401	3420 OFFN	738,500	649,300	0.88
793	10/D 1/ 5/ /	99 CLINTON ST	B401	1120 APTC	13,007,400	13,876,200	1.07
794	10/D 1/ 6/ /	83 CLINTON ST	B401	3400 OFFN	421,200	409,300	0.97
820	10/D 1/ 40/ /	87 CLINTON ST	B401	0310 MIXC 1542 OFFICE SPACE=FFM AREA	441,200	446,900	1.01
907	12/ 4/ 31/ /	314-316 S MAIN ST	B415	3400 OFFG	620,100	688,900	1.11
13578	12/P 1/ / /	1 MONITOR DR	B410	402C IND	3,491,600	5,451,500	1.56
917	13/ 2/ 7/ /	62 HALL ST	B415	031I IND	423,100	410,000	0.97
922	13/ 2/ 12/ /	52 HALL ST	B415	031R MIXC 112 SF OFFICE IN REAR OF SF HOME	333,400	323,900	0.97
925	14/ 1/ 2/ /	50 BASIN ST	B415	338I IND XCESS LAND	224,500	229,300	1.02
927	14/ 1/ 4/ /	OSGOOD ST	B415	332I IND	570,600	638,300	1.12
932	14/ 2/ 1/ /	49 HALL ST	B415	3250 FF	143,100	163,400	1.14
938	14/ 2/ 7/ /	63 HALL ST	B415	3220 IND	733,200	612,700	0.84
939	14/ 2/ 8/ /	59-61 HALL ST	B415	3220 IND	656,700	604,500	0.92
940	14/ 2/ 11/ /	57 HALL ST	B415	340H OFFN	275,900	268,800	0.97
942	14/ 3/ 1/ /	2 HOME AV	B415	3740 RETG	1,374,900	1,688,300	1.23
946	14/ 3/ 6/ /	75 HALL ST	B415	300C ROOM	4,356,100	3,842,800	0.88
947	14/ 3/ 7/ /	81 HALL ST	B415	3400 OFFG	1,549,700	1,687,700	1.09
951	15/ 2/ 3/ /	24 HAMMOND ST	B415	0322 RETG	175,100	174,600	1.00

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952	15/ 2/ 4/ /	47 HALL ST	B415	3400	OFFN	806,300	695,200	0.86
13810	15/ 2/ 5/ /	15 HALL ST	B415	3250	SSTA	1,279,400	1,321,400	1.03
956	15/ 2/ 9/ /	31 HALL ST	B415	3300	OFFN MISC = EAU & UHM	233,200	207,300	0.89
957	15/ 2/ 10/ /	25 HALL ST	B415	3400	OFFG RENTABLE AREA TAKEN FROM RENT ROLLS DUE	3,724,000	3,912,400	1.05
100327	15/ 2/ 11/ /	21 HALL ST	B415	3260	FF	1,141,300	1,248,800	1.09
959	15/ 3/ 2/ /	44 HALL ST	B415	3221	IND	324,700	334,100	1.03
963	15/ 3/ 6/ /	36 HALL ST	B415	1040	MIXC	248,200	262,400	1.06
967	15/ 3/ 11/ /	18 HALL ST	B415	3260	FF	601,400	663,700	1.10
968	15/ 3/ 12/ /	14 HALL ST	B415	3321	CARS	1,021,500	996,200	0.98
982	17/ 1/ 4/ /	1 PILLSBURY ST	B415	3400	OFFG -10% -1A	3,075,200	3,223,900	1.05
984	17/ 1/ 6/ /	20 MATTLAND ST	B415	3040	BEDC	5,918,600	5,039,500	0.85
988	17/ 1/ 10/ /	292 S MAIN ST	B415	3221	IND	392,300	365,300	0.93
989	17/ 1/ 11/ /	296 S MAIN ST	B415	3220	RETN	953,900	905,400	0.95
990	17/ 1/ 12/ /	2-2A HOLLY ST	B115	111R	APTC GOOD LOCATION PROXIMITY TO PARK AND LOWE	304,800	240,000	0.79
1043	18/ 1/ 5/ /	323 S MAIN ST	B415	3321	CARS	487,500	525,800	1.08
1046	18/ 1/ 8/ /	315 S MAIN ST	B415	3221	IND	202,300	202,800	1.00
1126	19/ 5/ 5/ /	75 ALLISON ST	B401	0310	MIXC	233,800	239,400	1.02
1296	22/ 5/ 10/ /	73 WEST ST	B401	3410	BANK	671,200	878,700	1.31
1300	22/ 6/ 1/ /	104-106 SOUTH ST	B101	111R	APTC	261,900	243,800	0.93
1328	22/ 7/ 1/ /	92-94 SOUTH ST	B401	3221	RETN	1,564,800	1,832,500	1.17
1330	22/ 7/ 2/ /	88 SOUTH ST	B401	3222	BANK	903,100	1,035,800	1.15
104949	23/ 6/ 7/ /	2 PILLSBURY ST U-1A	B415	340H	OFFN	2,001,000	2,089,900	1.04
104967	23/ 6/ 8/ /	2 PILLSBURY ST U-1B	B415	340H	RETN	187,100	190,500	1.02
104966	23/ 6/ 9/ /	2 PILLSBURY ST U-1C	B415	340H	OFFN	274,400	241,300	0.88
104965	23/ 6/ 10/ /	2 PILLSBURY ST U-2A	B415	340H	OFFN	1,227,700	1,232,400	1.00
104964	23/ 6/ 11/ /	2 PILLSBURY ST U-2B	B415	340H	OFFN	753,100	666,400	0.88
104963	23/ 6/ 12/ /	2 PILLSBURY ST U-2C	B415	340H	OFFN	321,700	329,400	1.02
104962	23/ 6/ 13/ /	2 PILLSBURY ST U-2D	B415	340H	OFFN	483,700	455,100	0.94
104961	23/ 6/ 14/ /	2 PILLSBURY ST U-3A	B415	340H	OFFN	1,602,400	1,679,200	1.05
104960	23/ 6/ 15/ /	2 PILLSBURY ST U-3B	B415	340H	OFFN	511,900	476,700	0.93
104959	23/ 6/ 16/ /	2 PILLSBURY ST U-3C	B415	340H	OFFN	419,800	379,000	0.90
104958	23/ 6/ 17/ /	2 PILLSBURY ST U-4A	B415	9100	OFFN	1,053,800	1,145,800	1.09
104957	23/ 6/ 18/ /	2 PILLSBURY ST U-4B	B415	340H	OFFN	764,200	685,700	0.90
104955	23/ 6/ 20/ /	2 PILLSBURY ST U-5A	B415	340H	OFFN	661,500	636,300	0.96
104954	23/ 6/ 21/ /	2 PILLSBURY ST U-5B	B415	340H	OFFN	507,700	1,142,300	2.25
104953	23/ 6/ 22/ /	2 PILLSBURY ST U-5C	B415	340H	OFFN	986,200	893,000	0.91
104952	23/ 6/ 23/ /	2 PILLSBURY ST U-6	B415	9100	OFFN	1,830,000	3,330,800	1.82
1431	23/ 6/ 24/ /	30 PILLSBURY ST U-7	B415	3400	OFFN	1,765,300	1,775,900	1.01
104951	23/ 6/ 25/ /	2 PILLSBURY ST U-11A	B415	340H	RETN	232,800	278,600	1.20
104950	23/ 6/ 26/ /	2 PILLSBURY ST U-11B	B415	340H	OFFN	324,700	272,200	0.84
105029	23/ 6/ 28/ /	2 PILLSBURY ST U-1D	B415	340H	RETN	144,700	124,000	0.86
105173	23/ 6/ 29/ /	2 PILLSBURY ST U-5D	B415	340H	OFFN	703,900	636,300	0.90
1436	24/ 1/ 1/ /	234 S MAIN ST	B415	3221	RETN	379,200	403,600	1.06
1450	24/ 1/ 15/ /	17-19 WEST ST	B415	322C	APTC	321,000	332,800	1.04
1452	24/ 1/ 17/ /	13 WEST ST	B415	3400	MIXC	338,400	324,900	0.96

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1454	24/ 1/ 19/ /	5-7 WEST ST	B415	322I RETG WAREHOUSE-FGR	218,300	247,000	1.13
1455	24/ 1/ 20/ /	200-204 S MAIN ST	B415	0310 MIXC	491,300	551,500	1.12
1458	24/ 1/ 23/ /	212-214 S MAIN ST	B415	3400 OFFG GROUND LEVEL INCLUDES 224 SF OF SFB. UL	283,700	311,400	1.10
1459	24/ 1/ 24/ /	216 S MAIN ST	B415	0310 MIXC DT/RETAIL = BAS 1280 + 300 FUS	223,800	240,100	1.07
1466	24/ 2/ 1/ /	248-250 S MAIN ST	B415	013C MIXC	339,300	321,100	0.95
1480	24/ 2/ 15/ /	112-114 S STATE ST	B415	3400 OFFG	475,300	497,100	1.05
1486	24/ 3/ 7/ /	35-39 WEST ST	B415	0340 MIXC	306,000	327,800	1.07
1509	24/ 4/ 16/ /	106B S STATE ST	B415	0310 MIXC	189,900	203,100	1.07
1512	25/ 1/ 2/ /	267 S MAIN ST	B415	322I RETN	332,500	364,300	1.10
1514	25/ 1/ 4/ /	259 S MAIN ST	B415	3220 OFFG STG IS FRM AREA	218,300	195,000	0.89
1516	25/ 1/ 6/ /	251-253 S MAIN ST	B415	0310 MIXC	218,900	236,400	1.08
1521	25/A 1/ 2/ /	BAKER ST	B415	4010 IND LAND FOR SITE USED	334,400	336,200	1.01
1525	25/B 1/ 2/ /	5 LANGDON AV	B415	316I IND SRVC SHOP =OFFICE AREA	304,200	377,900	1.24
1526	25/B 1/ 3/ /	7 LANGDON AV	B415	314I IND	781,100	803,800	1.03
1527	25/B 1/ 4/ /	S MAIN ST	B415	314I IND	1,082,800	1,128,500	1.04
1532	25/B 1/ 9/ /	287 S MAIN ST	B415	321I IND	2,815,300	2,814,900	1.00
1536	26/ 1/ 2/ /	235-237 S MAIN ST	B415	322I IND	207,700	190,000	0.91
1537	26/ 1/ 3/ /	219-231 S MAIN ST	B415	3222 IND	3,310,800	3,541,400	1.07
1538	26/ 1/ 5/ /	GAS ST	B415	316I IND	87,600		
1539	26/ 1/ 6/ /	GAS ST	B415	4250 IND PLUS LAND	505,100	422,900	0.84
1540	26/ 1/ 7/ /	203-205 S MAIN ST	B415	0322 MIXC	318,100	336,600	1.06
1541	26/ 1/ 8/ /	201 S MAIN ST	B415	322I RETN	584,300	558,900	0.96
1542	26/ 1/ 9/ /	10 WATER ST	B415	3400 OFFG	525,400	490,100	0.93
1543	26/ 1/ 10/ /	14-16 WATER ST	B415	330I CARS	388,600	422,900	1.09
1544	26/ 1/ 11/ /	4 HALL ST	B415	3220 RETN	2,547,300	2,745,800	1.08
1545	26/ 1/ 13/ /	229 S MAIN ST	B415	316I IND	103,300	119,700	1.16
1547	27/ 1/ 2/ /	4 GULF ST	B402	300C ROOM	4,550,300	4,192,800	0.92
1551	27/A 1/ 3/ /	25 WATER ST	B415	3260 REST	1,963,100	2,341,400	1.19
1557	28/ 1/ 1/ /	131 S MAIN ST	B402	332S SSTA	494,100	516,700	1.05
1558	28/ 1/ 2/ /	117-119 S MAIN ST	B402	3260 FF PARKING ALSO ON 28/1/3 ASSESSED FOR \$166	858,700	809,000	0.94
1561	28/ 1/ 5/ /	121-127 S MAIN ST	B402	3260 FF DEAD STG=1019 SF OF UEM. FAST FOOD =BAS	783,300	817,500	1.04
1563	28/ 1/ 7/ /	113 S MAIN ST	B402	322I RETG	300,400	331,600	1.10
1564	28/ 1/ 8/ /	111.5 S MAIN ST	B402	322I RETG	256,700	266,700	1.04
1565	28/ 1/ 9/ /	111 S MAIN ST	B402	0310 MIXC	243,400	263,100	1.08
1571	28/ 2/ 1/ /	74-76 S MAIN ST	B402	322I RETN	311,200	335,700	1.08
1573	28/ 2/ 3/ /	80 S MAIN ST	B402	321I MIXC	932,300	1,009,600	1.08
1574	28/ 2/ 4/ /	82 S MAIN ST	B402	322I IND RETAIL SPACE INCLUDES 240 SF AOF.	794,500	364,800	
1575	28/ 2/ 5/ /	86 S MAIN ST	B402	332I CARS	1,099,000	813,800	1.02
1577	28/ 2/ 7/ /	94 S MAIN ST	B402	3260 FF	1,172,100	1,172,100	1.07
1579	28/ 2/ 9/ /	84 S MAIN ST	B402	322I IND	103,800	101,000	0.97
1585	28/ 2/ 15/ /	109.5 S STATE ST	B402	0310 MIXC MISC=UEM AND UST AREA FOR STORAGE	274,900	265,500	0.97
1591	28/ 2/ 21/ /	1 DOWNING ST	B402	013C MIXC	207,700	225,700	1.09
1592	28/ 2/ 22/ /	87-89 S STATE ST	B402	0310 MIXC	269,800	304,500	1.13
1593	28/ 2/ 23/ /	85 S STATE ST	B402	322I RETG	284,300	260,000	0.91
1594	28/ 2/ 24/ /	81 S STATE ST	B402	0340 MIXC MISC=BSMTS	215,800	232,400	1.08

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1597	28/ 2/ 27/ /	7-9 PERLEY ST	B402	3400	OFFG	225,000	258,800	1.15
1602	28/ 2/ 31/ /	11 PERLEY ST	B402	3221	RETG	156,900	190,600	1.21
1605	28/ 3/ 3/ /	8 PERLEY ST	B402	0310	MIXC	232,400	242,400	1.04
1617	28/ 4/ 16/ /	89-95 S MAIN ST	B402	3340	SSTA	422,000	457,600	1.08
1618	28/ 4/ 20/ /	87 S MAIN ST	B402	3400	OFFG	398,600	463,900	1.16
1619	28/ 4/ 21/ /	83 S MAIN ST	B402	0310	MIXC	317,700	369,600	1.16
1620	28/ 4/ 22/ /	81 S MAIN ST	B402	3250	SSTA	970,100	955,800	0.99
1648	29/ 2/ 4/ /	54 WEST ST	B402	013C	MIXC	172,200	200,000	1.16
1650	29/ 2/ 6/ /	60 WEST ST	B402	3221	RETN	195,000	194,700	1.00
1668	29/ 3/ 13/ /	26 GROVE ST	B102	111R	APTC MISC=GARAGE	362,000	216,300	0.60
1679	29/ 4/ 10/ /	76-78 S STATE ST	B402	0310	MIXC	159,900	153,600	0.96
105863	29/ 4/ 10/A/	76-78 S STATE ST	B402	0310	MIXC	326,300	189,500	0.58
1682	29/ 4/ 13/ /	82 S STATE ST	B402	0310	MIXC	255,400	285,000	1.12
1779	30/ 2/ 11/ /	5-9 BROADWAY	B402	0310	MIXC	415,900	481,600	1.16
1780	30/ 2/ 14/ /	3 BROADWAY	B402	3251	RETN	478,400	506,100	1.06
1781	30/ 2/ 15/ /	1 BROADWAY	B402	3220	RETG	651,700	620,000	0.95
1784	30/ 2/ 18/ /	71 DOWNING ST	B402	3220	RETN	180,600	184,800	1.02
1806	30/ 3/ 12/ /	75-77 SOUTH ST	B402	013C	MIXC	192,100	220,200	1.15
1828	30/ 4/ 4/ /	58-66 PERLEY ST	B402	1120	APTC UNITS IN BLDG 1 ARE BOTH 5 BEDROOM W/ ON	839,000	761,500	0.91
1846	30/ 5/ 1/ /	6-14 PIERCE ST	B102	111R	APTC	414,500	265,100	0.64
1891	31/ 3/ 4/ /	60 SOUTH ST	B402	111J	APTC	565,900	596,500	1.05
1900	31/ 3/ 13/ /	82 SOUTH ST	B402	3260	RETN	577,100	457,100	0.79
1920	32/ 1/ 9/ /	47 SOUTH ST	B402	0310	MIXC	283,400	322,200	1.14
1927	32/ 2/ 1/ /	39 SOUTH ST	B402	3400	MIXC MISC=GARAGE RENT	250,600	262,300	1.05
1947	32/ 3/ 1/ /	38 SOUTH ST	B402	121C	ROOM	221,500	225,400	1.02
1954	32/ 3/ 7/ /	52-54 SOUTH ST	B402	0310	MIXC	364,300	411,300	1.13
1971	32/ 4/ 10/ /	24 SOUTH ST	B402	0310	MIXC	334,800	330,700	0.99
1975	32/ 4/ 14/ /	32 SOUTH ST	B402	121C	ROOM	220,100	227,500	1.03
2018	33/ 1/ 10/ /	54 S STATE ST	B402	3400	OFFG	295,900	325,100	1.10
2019	33/ 1/ 11/ /	56 S STATE ST	B402	0310	MIXC	348,100	372,300	1.07
2037	33/ 2/ 11/ /	44-46 S STATE ST	B402	1120	APTC	752,400	809,300	1.08
2041	33/ 2/ 13/ /	50 S STATE ST	B402	0310	MIXC	261,500	243,000	0.93
2043	33/ 2/ 15/ /	4-6 MONROE ST	B402	111J	APTC	412,500	401,800	0.97
2052	33/ 3/ 4/ /	25-25B SOUTH ST	B402	3221	RETN	287,400	243,000	0.85
2097	33/ 6/ 3/ /	17 SOUTH ST	B402	3400	OFFN	268,900	222,700	0.83
2104	33/ 6/ 10/ /	21-23 FAYETTE ST	B402	111R	APTC	354,700	247,400	0.70
2121	33/ 7/ 5/ /	24 S STATE ST	B402	3400	OFFG	433,600	456,800	1.05
2122	33/ 7/ 6/ /	10 THOMPSON ST	B402	111J	APTC	384,800	389,000	1.01
2125	33/ 7/ 9/ /	20.5 S STATE ST	B402	3420	OFFN	437,400	354,000	0.81
2129	34/ 1/ 5/ /	48 S MAIN ST	B402	3400	OFFG	347,400	361,600	1.04
2132	34/ 1/ 9/ /	56 S MAIN ST	B402	121C	ROOM	577,800	561,200	0.97
2133	34/ 1/ 10/ /	58 S MAIN ST	B402	3221	RETN	383,900	416,200	1.08
2139	34/ 1/ 17/ /	47-49 S STATE ST	B402	3221	RETN MISC=GRN, FGR, UST WRHSE=SHPS	479,700	563,600	1.17
2141	34/ 2/ 1/ /	45 S STATE ST	B402	4000	IND INDUSTRIAL=BAS & FPM. MISC=BAF USED FOR	321,900	303,000	0.94
2142	34/ 2/ 2/ /	41-43 S STATE ST	B402	4000	IND	257,800	316,000	1.23

INCOME/COST COMPARISON REPORT FOR YEAR 2012

CONCOR NH

PID	MBLU	Location	Nbhd	Prim Cap Use Code Notes	Income Value	Total Parcel Value	C/I Ratio
2146	34/ 2/ 6/ /	46 S MAIN ST U-1	B402	9100 OFFN	384,100	363,300	0.95
2148	34/ 2/ 7/ /	46 S MAIN ST U-7	B402	340H OFFN	383,300	379,700	0.99
2149	34/ 2/ 8/ /	46 S MAIN ST U-6	B402	340H OFFN	203,400	202,000	0.99
2150	34/ 2/ 9/ /	46 S MAIN ST U-5	B402	340H OFFN	627,100	553,500	0.88
2151	34/ 2/ 10/ /	46 S MAIN ST U-4	B402	340H OFFN	620,800	516,300	0.83
2152	34/ 2/ 11/ /	46 S MAIN ST U-3	B402	340H OFFN	187,900	197,200	1.05
2153	34/ 2/ 12/ /	46 S MAIN ST U-2	B402	9100 OFFN	329,000	302,900	0.92
2157	34/ 3/ 4/ /	36 S MAIN ST	B402	3530 REST	328,500	407,300	1.24
2158	34/ 3/ 5/ /	38 S MAIN ST	B402	910C OFFN	624,300	606,800	0.97
2159	34/ 4/ 1/ /	35 S MAIN ST	B402	3220 MIXC	366,300	412,000	1.12
2160	34/ 4/ 2/ /	10 HILLS AV U-A	B402	3220 RETG	228,200	238,000	1.04
2163	34/ 4/ 4/ /	49 S MAIN ST	B402	3400 OFFN	10,205,100	10,290,900	1.01
2164	34/ 4/ 5/ /	45 S MAIN ST	B402	322I RETG	447,000	643,300	1.44
2165	34/ 4/ 6/ /	43 S MAIN ST	B402	4000 IND	579,400	592,300	1.02
2166	34/ 4/ 7/ /	41 S MAIN ST	B402	3220 OFFN	295,800	285,000	0.96
2167	34/ 4/ 8/ /	39 S MAIN ST	B402	0310 MIXC	297,200	351,900	1.18
2169	34/ 4/ 10/ /	10 HILLS AV U-B	B402	340H OFFG	131,500	142,400	1.08
2170	34/ 4/ 11/ /	10 HILLS AV U-D	B402	340H OFFG	114,600	134,300	1.17
2174	34/ 4/ 15/ /	10 HILLS AV U-E	B402	340H OFFG	236,800	236,200	1.00
2161	34/ 4/ 16/ /	10 HILLS AV U-C	B402	340H OFFG	211,600	247,500	1.17
106325	34/ 4/ 18/ /	51 STORRS ST	B402	1120 APTC	4,378,200	4,579,500	1.05
2176	34/ 5/ 2/ /	51-57 S MAIN ST	B402	0310 MIXC	846,000	855,200	1.01
2177	34/ 5/ 3/ /	59 S MAIN ST	B402	3220 MIXC	352,500	404,000	1.15
2178	34/ 5/ 4/ /	61 S MAIN ST	B402	3260 REST	455,900	447,300	0.98
2180	34/ 5/ 5/ /	63-65 S MAIN ST	B402	0310 MIXC	620,300	651,600	1.05
2181	34/ 5/ 7/ /	67-69 S MAIN ST	B402	322I RETG	996,200	964,800	0.97
2183	34/ 5/ 9/ /	75 S MAIN ST	B402	3220 RETG	954,900	1,109,300	1.16
2184	35/ 1/ 1/ /	31A S MAIN ST U-1	B402	3220 MIXC	350,800	360,300	1.03
2185	35/ 1/ 2/ /	31 S MAIN ST U-3	B402	340H OFFG	1,479,800	1,502,500	1.02
2188	35/ 1/ 4/ /	11 HILLS AV	B402	3220 REST	652,800	517,700	0.79
2189	35/ 1/ 5/ /	31 S MAIN ST U-2	B402	3220 RETG	219,000	226,100	1.03
2190	35/ 1/ 6/ /	29 S MAIN ST U-4	B402	3220 RETN	303,100	301,300	0.99
2192	35/ 1/ 8/ /	25-27 S MAIN ST U-6	B402	3220 RETG	420,700	441,100	1.05
2193	35/ 1/ 9/ /	33.5 S MAIN ST U-7	B402	3220 MIXC	325,900	331,300	1.02
2200	35/ 2/ 2/ /	1-5 S MAIN ST	B402	3220 MIXC	446,800	491,100	1.10
2201	35/ 2/ 3/ /	10 PLEASANT ST EXT	B406	322I RETG	371,900	349,200	0.94
2204	35/ 2/ 6/ /	3 S MAIN ST	B402	1120 APTC	1,721,000	1,749,300	1.02
104641	35/ 2/ 7/ /	11 S MAIN ST	B406	512I OFFN	13,902,500	15,163,900	1.09
2205	35/ 3/ 1/ /	2-2.5 N MAIN ST	B406	3220 OFFG	472,400	497,900	1.05
2206	35/ 3/ 2/ /	4 N MAIN ST	B406	322I MIXC	377,400	344,400	0.91
2207	35/ 3/ 3/ /	6-8 N MAIN ST	B406	322I RETG	243,100	271,500	1.12
2208	35/ 3/ 4/ /	10 N MAIN ST	B406	322I RETG	287,500	310,300	1.08
2209	35/ 3/ 5/ /	12 N MAIN ST	B406	322I RETG	252,600	252,200	1.00
2210	35/ 3/ 6/ /	14-20 N MAIN ST	B406	3400 OFFG	1,530,900	1,519,200	0.99
2212	35/ 3/ 8/ /	97 STORRS ST	B406	322I RETN	720,400	707,600	0.98

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PID	MBIU	Location	Nbhd	Prim Cap Use Code Notes	Income Value	Total Parcel Value	C/I Ratio
2213	35/ 3/ 9/ /	93 STORRS ST	B406	322I RETN	139,500	159,400	1.14
2214	35/ 3/ 10/ /	3-13 PLEASANT ST EXT	B406	322I RETG	326,100	342,000	1.05
2215	35/ 3/ 11/ /	89 STORRS ST	B406	322I RETN 1	256,700	264,000	1.03
2216	35/ 4/ 1/ /	1-5 N MAIN ST	B406	322I MIXC	1,185,600	970,900	0.82
2218	35/ 4/ 3/ /	3-5 WARREN ST	B406	3260 MIXC	1,024,900	899,300	0.88
2219	35/ 4/ 4/ /	25-35 N MAIN ST	B406	3220 OFFG FUS=85% OF GRA	1,041,400	1,163,900	1.12
2220	35/ 4/ 5/ /	23 N MAIN ST	B406	3220 MIXC	554,900	592,000	1.07
2221	35/ 4/ 6/ /	11-19 N MAIN ST	B406	3400 OFFG OFFICE=85% GRA	1,741,900	1,777,000	1.02
2222	35/ 4/ 7/ /	5-9 N MAIN ST	B406	3220 MIXC OFFICE=85% GRA	598,900	591,600	0.99
2223	35/ 4/ 8/ /	5 MARKET LN	B406	1120 APTC	612,700	687,200	1.12
2224	35/ 5/ 1/ /	36 PLEASANT ST	B406	910C MIXC ONE HANDICAP 1-BD APT ON FIRST FLOOR. T	710,700	661,400	0.93
2226	35/ 5/ 2/ /	4 N STATE ST	B406	1120 APTC	696,800	662,800	0.95
2228	35/ 5/ 4/ /	8 N STATE ST	B406	3400 OFFG	347,200	404,000	1.16
2229	35/ 5/ 5/ /	10 N STATE ST	B406	3220 MIXC	444,900	501,700	1.13
13715	35/ 5/ 6/ /	9-17 WARREN ST	B406	3220 MIXC FEM+UST-WRHS CODE	908,900	979,200	1.08
2232	35/ 5/ 7/ /	1-5 ODD FELLOWS AV	B406	3400 MIXC OFFICE & REST=85% OF GRA	805,900	787,200	0.98
2233	35/ 5/ 8/ /	9 ODD FELLOWS AV	B406	111C APTC	584,500	636,800	1.09
2234	35/ 5/ 9/ /	18-24 PLEASANT ST	B406	322I RETG	571,100	648,300	1.14
2235	35/ 5/ 10/ /	26-32 PLEASANT ST	B406	3400 OFFG OFFICE=85% OF GRA	803,800	832,900	1.04
2236	35/ 5/ 11/ /	7 ODD FELLOWS AV	B406	3400 OFFG	885,600	1,026,800	1.16
2237	35/ 6/ 1/ /	2-10 S MAIN ST	B402	3220 MIXC	1,651,100	1,370,600	0.83
2238	35/ 6/ 3/ /	12-14 S MAIN ST	B402	322I RETG	1,117,800	1,120,100	1.00
2239	35/ 6/ 4/ /	16-18 S MAIN ST	B402	3640 RETG	411,200	439,500	1.07
2240	35/ 6/ 5/ /	20 S MAIN ST	B402	316I IND	93,300	110,200	1.18
2241	35/ 6/ 6/ /	20-20.5 S MAIN ST	B402	322C MIXC	1,278,000	1,202,200	0.94
2242	35/ 6/ 7/ /	24-26 S MAIN ST	B402	3220 RETN FOR 2012 OFFICES AND STORAGE IN BASEMENT	445,900	514,000	1.15
2243	35/ 6/ 8/ /	28 S MAIN ST	B402	3400 OFFG FUS=85% OF GRA	660,000	584,600	0.89
2244	35/ 6/ 9/ /	30 S MAIN ST	B402	3400 OFFG BLDG ONE FIRST AND SECOND FLOORS AREA AD	234,800	276,700	1.18
2246	35/ 6/ 11/ /	10 FAYETTE ST	B402	0310 MIXC	231,700	237,900	1.03
2247	35/ 6/ 12/ /	27 S STATE ST	B402	0310 MIXC MISC=1 CAR GARAGE	248,400	260,500	1.05
2249	35/ 6/ 14/ /	23 S STATE ST	B402	0310 MIXC	426,600	367,000	0.86
2251	35/ 6/ 16/ /	17-19 S STATE ST	B402	111J APTC	247,300	283,300	1.15
2252	35/ 6/ 17/ /	13-15 S STATE ST	B402	0310 MIXC	1,115,400	1,147,900	1.03
2254	35/ 6/ 19/ /	5-7 S STATE ST	B402	0310 MIXC	194,000	206,000	1.06
2255	35/ 6/ 20/ /	19 PLEASANT ST	B402	3220 OFFG	767,600	797,800	1.04
2256	35/ 6/ 21/ /	15 PLEASANT ST	B402	3220 RETG OFFICE SPACE 6120x85%-5202. IL3=UBM STG	2,853,900	3,479,400	1.22
2258	35/A 1/ 3/ /	6 STORRS ST	B402	316I IND	11,576,200	12,721,100	1.10
100031	35/B 1/ 1/ /	80 STORRS ST	B406	3222 RETG	1,292,900	1,414,300	1.09
2261	35/B 1/ 3/ /	118 STORRS ST	B406	322C BANK	1,984,000	2,248,300	1.13
2263	35/B 1/ 4/ /	124 STORRS ST	B406	3222 IND	722,000	800,300	1.11
2266	36/ 1/ 2/ /	9-13 S SPRING ST	B402	3400 OFFG	731,600	587,200	0.80
2268	36/ 1/ 6/ /	12 SOUTH ST	B402	4150 IND CELL TOWER \$187,200 AND \$500,000 IS THE	402,300	357,800	0.89
2269	36/ 1/ 7/ /	14 SOUTH ST	B402	3420 OFFG MISC=UBM STORAGE			
2274	36/ 2/ 1/ /	2-10 N SPRING ST	B406	031R MIXC			
2295	36/ 2/ 21/ /	58 PLEASANT ST	B406	3400 OFFN			

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PID	MBLU	Location	Nbhd	Prim Cap Use Code Notes	Total Income Value	Total Parcel Value	C/I Ratio
2296	36/ 3/ 1/ /	56-56A PLEASANT ST	B406	0310 MIXC	278,300	321,100	1.15
2303	36/ 3/ 8/ /	39 WARREN ST	B406	0310 MIXC	226,700	248,700	1.10
2304	36/ 3/ 9/ /	13 GREEN ST	B406	3400 OFFN MISC-UBRM	386,800	377,800	0.98
2305	36/ 3/ 10/ /	11 GREEN ST	B406	111J APTC	540,100	536,000	0.99
2307	36/ 3/ 12/ /	7 GREEN ST	B406	3400 OFFN	281,300	281,000	1.00
2308	36/ 3/ 13/ /	5 GREEN ST	B406	3400 OFFN	308,000	250,600	0.81
2310	36/ 4/ 1/ /	10 GREEN ST	B406	3400 OFFN	346,200	295,400	0.85
2311	36/ 4/ 2/ /	33-35 WARREN ST	B406	0310 MIXC	844,500	901,700	1.07
2312	36/ 4/ 3/ /	31 WARREN ST	B406	3400 OFFG	211,300	251,100	1.19
2314	36/ 4/ 5/ /	27 WARREN ST	B406	3400 OFFN	424,100	361,100	0.85
2316	36/ 4/ 7/ /	7 N STATE ST	B406	3400 OFFN	663,300	546,600	0.82
2324	36/ 5/ 1/ /	8 GREEN ST	B406	3400 OFFG		309,900	
2329	36/ 5/ 10/ /	42 PLEASANT ST	B406	3400 OFFG	1,509,500	1,585,700	1.05
2331	36/ 5/ 12/ /	46 PLEASANT ST	B406	0310 OFFN	606,100	543,400	0.90
2332	36/ 5/ 13/ /	48 PLEASANT ST	B406	3400 OFFG	391,200	461,900	1.18
2333	36/ 5/ 14/ /	50 PLEASANT ST	B406	3400 OFFG EAF AND FAT=268 FUS AREA AND LL OF 705 S	397,900	470,900	1.18
2334	36/ 6/ 1/ /	35 PLEASANT ST	B402	3400 OFFG	448,800	490,900	1.09
2335	36/ 6/ 2/ /	33 PLEASANT ST	B402	3400 OFFN	814,500	762,100	0.94
2338	36/ 6/ 5/ /	2 S STATE ST	B402	0310 MIXC 5/2012 MLS4156270 LISTS UNIT C 687 SF OF	496,900	499,200	1.00
2340	36/ 6/ 7/ /	6 S STATE ST	B402	0310 MIXC LESS 6%	522,500	557,700	1.07
2341	36/ 6/ 8/ /	2 WALL ST	B402	3420 OFFN	717,200	597,600	0.83
2342	36/ 6/ 9/ /	4 WALL ST	B402	3420 OFFN	662,300	540,100	0.82
2349	36/ 7/ 2/ /	14 WALL ST	B402	3400 OFFN	262,300	240,100	0.92
2350	36/ 7/ 3/ /	16 WALL ST	B402	3420 OFFN MISC=GARAGE	326,500	309,800	0.95
2353	36/ 7/ 6/ /	3 SOUTH ST	B402	3400 OFFN	377,900	341,000	0.90
2358	36/ 8/ 1/ /	11-13 WALL ST	B402	3420 OFFN	890,800	780,700	0.88
2365	36/ 8/ 7/ /	11 SOUTH ST	B402	0310 MIXC UAT=MISC	253,000	273,200	1.08
2389	37/ 1/ 7/ /	3 MERRIMACK ST	B404	111J APTC	377,000	375,600	1.00
2394	37/ 1/ 12/ /	96 PLEASANT ST	B404	3000 ROOM INCLUDES UNSCALE RESTAURANT & BAR/2 LARG	2,178,200	2,298,700	1.06
2395	37/ 1/ 13/ /	102 PLEASANT ST U-3	B404	3420 OFFG	206,700	245,600	1.19
2396	37/ 1/ 14/ /	102 PLEASANT ST U-1	B404	3420 OFFG	271,200	283,800	1.05
2397	37/ 1/ 15/ /	102 PLEASANT ST U-2	B404	3420 OFFG	266,800	285,900	1.07
2424	37/ 3/ 12/ /	86-86.5 PLEASANT ST	B104	1210 ROOM	285,800	245,300	0.86
2439	37/ 4/ 10/ /	3 N SPRING ST U-1	B106	340H OFFN	192,500	202,800	1.05
2440	37/ 4/ 11/ /	66 PLEASANT ST	B406	0310 MIXC	349,800	384,900	1.10
105279	37/ 4/ 21/ /	3 N SPRING ST U-2	B106	340H OFFN	287,500	260,200	0.91
105278	37/ 4/ 22/ /	3 N SPRING ST U-3	B106	340H OFFN	263,500	219,900	0.83
105277	37/ 4/ 23/ /	3 N SPRING ST U-4	B106	340H OFFN DEAD STG-EAU ABOVE FUS	285,400	256,900	0.90
2450	37/ 5/ 1/ /	6-8 S SPRING ST	B402	111J APTC	452,700	515,100	1.14
2460	37/ 6/ 7/ /	2 S SPRING ST	B402	0310 MIXC	204,500	239,900	1.17
2461	37/ 6/ 8/ /	59 PLEASANT ST	B402	332I SSTA		268,100	
2471	37/ 6/ 18/ /	81 PLEASANT ST	B402	3400 OFFN	858,500	848,500	0.99
2477	39/ 1/ 1/ /	155 PLEASANT ST	B401	3420 OFFN	469,000	413,500	0.88
2486	39/ 1/ 11/ /	171 PLEASANT ST	B401	3420 OFFN	1,344,900	1,101,700	0.82
2488	39/ 1/ 13/ /	167 PLEASANT ST	B401	0310 MIXC	226,800	251,800	1.11

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PID	MBLU	Location	Nbhd	Prim Cap Use Code Notes	Income Value	Total Parcel Value	C/I Ratio
2491	39/ 1/ 16/ /	161 PLEASANT ST	B401	0310 MIXC MISC-GARAGE	283,700	436,600	1.54
2492	39/ 2/ 1/ /	175 PLEASANT ST	B401	111J APTC	506,800	462,800	0.91
2498	39/ 2/ 7/ /	177 PLEASANT ST	B401	3420 OFFN	576,000	515,100	0.89
2499	39/ 3/ 1/ /	179-181 PLEASANT ST	B401	3530 REST	238,100	272,100	1.14
2668	40/ 3/ 1/ /	194A PLEASANT ST	B404	3400 OFFG	608,600	580,700	0.95
2672	40/ 3/ 6/ /	190 PLEASANT ST	B404	3250 SSTA	970,100	862,400	0.89
2673	40/ 3/ 9/ /	194 PLEASANT ST	B404	3420 OFFG	2,532,400	2,450,200	0.97
2677	40/ 5/ 2/ /	146 PLEASANT ST	B404	3220 MIXC MISC-UUS	311,600	271,000	0.87
2678	40/ 5/ 3/ /	131 WARREN ST	B404	0310 MIXC MISC-GARAGES	258,500	282,900	1.09
2679	40/ 5/ 4/ /	188 PLEASANT ST	B404	3250 SSTA	970,100	890,600	0.92
2681	40/ 5/ 6/ /	127.5 WARREN ST	B404	3260 REST	152,300	154,900	1.02
2702	41/ 1/ 19/ /	140 PLEASANT ST	B404	332I IND	234,400	208,300	0.89
2722	41/ 4/ 2/ /	22 LIBERTY ST	B404	3220 RETG	237,500	257,000	1.08
2754	41/ 7/ 5/ /	104 PLEASANT ST	B404	0310 MIXC	791,300	792,800	1.00
2755	41/ 7/ 6/ /	112 PLEASANT ST	B404	3400 OFFN 40% INT OTHER 60% ON 41-7-6A WHICH IS EX	968,800	901,500	0.93
2858	43/ 7/ 1/ /	68 SCHOOL ST	B106	111C APTC	424,800	424,200	1.00
2923	44/ 1/ 13/ /	45-47 CENTRE ST	B406	0310 MIXC MISC-GARGE FOR KEYSTONE USE	514,500	474,100	0.92
2924	44/ 1/ 14/ /	43 CENTRE ST	B406	0310 MIXC	267,000	274,900	1.03
2929	44/ 2/ 5/ /	50 SCHOOL ST	B406	3420 OFFN	233,400	192,400	0.82
2935	44/ 3/ 1/ /	15 GREEN ST	B406	3400 OFFN	445,200	382,800	0.86
2936	44/ 3/ 2/ /	56-56.5 WARREN ST	B106	1210 ROOM	250,200	216,200	0.86
2940	44/ 3/ 6/ /	66 WARREN ST	B106	1210 ROOM	156,400	165,000	1.05
2945	44/ 3/ 11/ /	32-34 N SPRING ST	B106	1210 ROOM	266,800	225,200	0.84
2954	44/ 3/ 20/ /	61-63 SCHOOL ST	B406	0310 MIXC	505,000	445,700	0.88
2955	44/ 3/ 21/ /	59 SCHOOL ST	B406	0310 MIXC	204,400	246,700	1.21
2956	44/ 3/ 22/ /	57 SCHOOL ST	B406	3400 OFFG	288,300	287,200	1.00
2957	44/ 3/ 23/ /	55 SCHOOL ST	B406	3400 OFFN	292,700	271,200	0.93
2960	44/ 3/ 26/ /	29 GREEN ST	B406	3400 OFFN	606,300	550,300	0.91
2961	44/ 3/ 27/ /	23 GREEN ST	B406	9080 OFFN	553,100	679,500	1.23
2962	44/ 3/ 28/ /	21 GREEN ST	B406	3400 OFFG	661,600	714,800	1.08
2964	44/ 3/ 32/ /	7 GREENWOOD AV	B406	3400 OFFN	261,400	218,700	0.84
2966	44/ 3/ 34/ /	17-19 GREEN ST	B406	0310 MIXC	285,500	289,600	1.01
2967	44/ 4/ 1/ /	46 WARREN ST	B406	1120 APTC	4,484,000	4,408,100	0.98
2975	44/ 4/ 5/ /	32 GREEN ST	B406	322C APTC RESTRICTED RENTS -LOW INCOME HOUSING	727,800	657,400	0.90
2984	45/ 1/ 1/ /	12 N STATE ST	B406	0322 MIXC	565,400	710,300	1.26
2986	45/ 1/ 3/ /	26-30 WARREN ST	B406	3220 MIXC	613,900	683,300	1.11
2987	45/ 1/ 4/ /	22 WARREN ST	B406	910C OFFG	433,800	434,800	1.00
13718	45/ 1/ 6/ /	41-51 N MAIN ST	B406	3400 OFFG	2,495,700	2,594,100	1.04
3000	45/ 1/ 7/ /	23-29 SCHOOL ST	B406	3400 OFFG	1,440,700	1,489,900	1.03
3001	45/ 1/ 8/ /	53-55 N MAIN ST	B406	3260 MIXC	493,200	432,900	0.88
13717	45/ 1/ 12/ /	57-81 N MAIN ST	B406	3410 OFFG THE LEASABLE SQUARE FOOTAGE IS TAKEN PRO	8,335,900	8,504,800	1.02
3009	45/ 3/ 3/ /	7-19 CAPITOL ST	B406	3400 OFFN	2,413,000	2,650,700	1.10
3010	45/ 3/ 4/ /	95-97 N MAIN ST	B406	3400 MIXC 85% REDUCTION OF ACTUAL GROSS SPACE FOR	1,990,700	2,080,700	1.05
3011	45/ 3/ 5/ /	87-93 N MAIN ST	B406	3410 OFFN	2,022,800	1,958,500	0.97
3012	45/ 3/ 6/ /	83-85 N MAIN ST	B406	3410 OFFN	1,535,100	1,531,900	1.00

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PID	MBU	Location	Nbhd	Prim Cap Use Code Notes	Income Value	Total Parcel Value	C/I Ratio
3014	45/ 5/ 1/ /	4 PARK ST	B406	3400 OFFG 85% OF GBA	2,816,700	2,834,000	1.01
3015	45/ 5/ 2/ /	8-10 PARK ST	B406	3400 OFFG 90% OF GBA	848,600	783,300	0.92
3020	45/ 5/ 9/ /	121-125 N MAIN ST	B406	3400 OFFG	1,250,100	1,143,500	0.91
3021	45/ 6/ 1/ /	56 N MAIN ST	B406	322I RETG	1,064,000	1,283,400	1.21
3022	45/ 6/ 2/ /	58-68 N MAIN ST	B406	3400 OFFG	1,092,300	1,147,000	1.05
3023	45/ 6/ 3/ /	70-74 N MAIN ST	B406	3400 OFFG UP OFFICE = % OF GBA	682,000	769,000	1.13
3024	45/ 6/ 4/ /	76-82 N MAIN ST	B406	322C MIXC FUS=85% OF GBA (5776) /WAREHOUSE=FEM	972,600	963,900	0.99
3025	45/ 6/ 5/ /	84-88 N MAIN ST	B406	3220 MIXC 85% OF 2ND FL GBA	905,100	903,900	1.00
3026	45/ 6/ 6/ /	90 N MAIN ST	B406	340H OFFG 472=FEM. 1756 SF=URM	1,028,600	968,600	0.94
3029	45/ 6/ 9/ /	2-4 EAGLE SQ	B406	3400 OFFG OFFICE=85% OF GBA	1,498,400	1,516,800	1.01
3030	45/ 6/ 11/ /	114-120 N MAIN ST	B406	3410 OFFG FUS=85% OF GBA & BAS=90%OF ACTUAL	1,887,400	1,770,900	0.94
3031	45/ 6/ 12/ /	122-132 N MAIN ST	B406	3400 OFFG AOF=85% OF GBA	1,441,000	1,509,100	1.05
3032	45/ 6/ 13/ /	132.5-146 N MAIN ST	B406	3220 MIXC +2 ANTENNAES = \$160K	1,304,600	1,465,500	1.12
3033	45/ 6/ 14/ /	148-158 N MAIN ST	B406	3220 MIXC	1,519,800	1,737,100	1.14
3034	45/ 6/ 15/ /	4-6 DIXON AV	B406	3400 OFFG	985,100	1,035,300	1.05
3036	45/ 6/ 17/ /	8-14 DIXON AV	B406	3400 OFFG AREAS=95% OF GBA	1,305,300	1,449,400	1.11
3040	45/ 6/ 21/ /	LOW AV	B406	3260 REST	510,100	450,400	0.88
3041	45/ 6/ 22/ /	5 EAGLE SQ	B406	3261 REST	233,800	226,300	0.97
3044	45/ 6/ 24/ /	7 EAGLE SQ	B406	3400 OFFN 65% OF GBA FOR OFFICE USE	3,576,700	3,388,400	0.95
3045	45/ 6/ 25/ /	1 EAGLE SQ	B406	322C OFFG AREA = ACTUAL FROM 2/12007 RENT ROLL/MIS		5,163,300	
106016	45/ 6/ 26/ /	92 N MAIN ST	B406	3220 RETN	318,600	323,100	1.01
3046	45/ 7/ 1/ /	24-32 N MAIN ST	B406	3221 RETG	597,100	631,100	1.06
3047	45/ 7/ 2/ /	34-42 N MAIN ST	B406	3400 OFFG	936,800	876,600	0.94
3048	45/ 7/ 3/ /	9-15 DEPOT ST	B406	3400 MIXC	709,200	714,600	1.01
3049	45/ 7/ 4/ /	7-7.5 DEPOT ST	B406	0310 MIXC	317,800	329,500	1.04
3050	45/ 7/ 5/ /	1-5 DEPOT ST	B406	0310 MIXC	418,300	416,500	1.00
3052	45/ 8/ 2/ /	17 DEPOT ST U-1	B406	3220 REST LOWER LEVEL OF CHEERS BAR & GRILL	278,500	281,600	1.01
3054	45/ 8/ 3/ /	16 LOW AV	B406	3400 OFFG	1,638,900	1,717,400	1.05
3055	45/ 8/ 4/ /	18-22 LOW AV	B406	3400 MIXC 85% OF GBA FOR OFFICE SPACES	1,520,200	1,297,100	0.85
3059	45/ 8/ 8/ /	17 DEPOT ST U-3	B406	340H OFFN	331,100	368,500	1.11
3060	45/ 8/ 9/ /	17 DEPOT ST U-2	B406	3220 REST	560,400	513,300	0.92
3061	45/ 8/ 10/ /	17 DEPOT ST U-4	B406	340H OFFN	331,100	368,500	1.11
3063	45/A 1/ 2/ /	22 BRIDGE ST	B406	3230 OFFG =CELL \$80K; 855 OF GBA	3,111,900	3,380,600	1.09
3066	46/ 1/ 2/ /	143 N MAIN ST	B406	3400 OFFG NON-BANK= 90% OF GBA	5,112,500	4,911,100	0.96
3067	46/ 1/ 3/ /	8 CENTRE ST	B406	3400 OFFN	693,700	641,000	0.92
3068	46/ 1/ 4/ /	10 CENTRE ST	B406	3400 OFFN	1,542,800	1,372,800	0.89
3069	46/ 1/ 5/ /	14 CENTRE ST	B406	3400 OFFN FEM OF 1246 SF IS THE BREAK ROOM, OFFICE	866,500	823,900	0.95
3070	46/ 1/ 6/ /	16 CENTRE ST	B406	3400 OFFG	459,300	516,300	1.12
3071	46/ 1/ 7/ /	18 CENTRE ST	B406	3400 OFFN	605,100	582,900	0.96
3072	46/ 1/ 8/ /	42 N STATE ST	B406	1120 APTC 609800 LESS 25%=152000	736,600	734,400	1.00
3077	46/ 2/ 1/ /	20 MONTGOMERY ST	B406	3400 OFFN	471,000	407,700	0.87
3078	46/ 2/ 2/ /	24 MONTGOMERY ST	B406	3400 OFFN	338,500	319,200	0.94
3079	46/ 2/ 3/ /	46 N STATE ST	B406	3400 OFFN	520,000	449,800	0.87
3081	46/ 2/ 5/ /	50 N STATE ST	B406	1120 APTC	836,100	802,300	0.96
3084	46/ 2/ 8/ /	58 N STATE ST	B406	3400 MIXC	399,300	456,500	1.14

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PID	MBU	Location	Nbhd	Prim Cap Use	Code Notes	Income Value	Total Parcel Value	C/I Ratio
3104	46/ 3/ 1/ /	155-167 N MAIN ST	B406	3400 BANK		1,313,400	1,310,400	1.00
3107	46/ 3/ 4/ /	8 COURT ST	B406	3400 OFFN		412,300	356,600	0.86
3109	46/ 3/ 6/ /	12 COURT ST	B406	111J APTC		399,500	386,500	0.97
3111	46/ 3/ 8/ /	64 N STATE ST	B406	0310 MIXC		426,500	451,900	1.06
3113	46/ 3/ 10/ /	66 N STATE ST	B106	111R APTC		364,800	215,700	0.59
3121	46/ 4/ 2/ /	202 N MAIN ST	B406	3250 FF		396,200	448,300	1.13
3122	46/ 4/ 3/ /	196 N MAIN ST	B406	3250 SSTA		1,096,600	1,018,900	0.93
3123	46/ 4/ 4/ /	194 N MAIN ST	B406	0310 MIXC		352,000	400,400	1.14
3125	46/ 4/ 6/ /	190 N MAIN ST	B406	3410 BANK		968,000	880,100	0.91
3126	46/ 4/ 7/ /	188 N MAIN ST	B406	0310 MIXC		405,900	454,200	1.12
3127	46/ 4/ 8/ /	184-186 N MAIN ST	B406	3260 MIXC		594,700	468,400	0.79
3135	46/ 5/ 1/ /	172 N MAIN ST	B406	3000 ROOM		7,584,800	6,564,600	0.87
3138	46/A 1/ 1/ /	10 FORT EDDY RD	B406	3220 RETN		2,393,400	2,563,300	1.07
3139	46/A 1/ 2/ /	24 FORT EDDY RD	B406	3222 RETN		24,224,400	22,220,100	0.92
3141	46/A 1/ 4/ /	90 FORT EDDY RD	B406	3221 RETN	WAREHOUSE=FDU/MISC=COVERED PORCH/PATIO/C	13,585,100	17,137,100	1.26
3142	46/A 1/ 5/ /	FORT EDDY RD	B406	1011 MHPC		2,889,200	2,774,600	0.96
3146	46/A 1/ 9/ /	89-93 FORT EDDY RD	B406	3230 RETN		2,431,900	2,740,400	1.13
3148	46/A 1/ 11/ /	73 FORT EDDY RD	B406	3230 RETN		10,043,800	8,632,300	0.86
3149	46/A 1/ 11/A /	15-55 FORT EDDY RD	B406	3222 RETN		7,074,600	7,838,300	1.11
3151	46/A 1/ 13/ /	79 FORT EDDY RD	B406	3321 CARS		781,000	773,800	0.99
3153	46/A 1/ 15/ /	77 FORT EDDY RD	B406	3230 RETN		3,192,900	2,678,200	0.84
3154	46/A 1/ 16/ /	94-108 FORT EDDY RD	B406	3230 RETN		10,297,600	8,904,800	0.86
3155	46/A 1/ 17/ /	1 INTERVALE RD	B406	3420 OFFN	EXP LAND =\$599,500/2 AC IN GWP ZONE	2,916,000	3,158,300	1.08
3265	46/A 2/ 2/ /	29 STICKNEY AV	B406	3161 SELF	4,696 SF= MEZ2	1,045,800	1,123,400	1.07
13640	46/A 2/ 3/A /	30 STICKNEY AV	B406	3542 OFFN		262,300	478,600	1.82
3280	47/ 1/ 14/ /	19 WASHINGTON ST	B406	3400 OFFN		257,000	241,800	0.94
101399	47/ 1/ 15/ /	107-109 N STATE ST	B406	3400 OFFG		496,200	519,200	1.05
3282	47/ 1/ 16/ /	105 N STATE ST	B406	3400 OFFN	MISC=TQS AND URM =STORAGE USE	871,800	735,400	0.84
3283	47/ 1/ 17/ /	103 N STATE ST	B406	3400 OFFN		1,016,700	1,149,600	1.13
3284	47/ 1/ 18/ /	99-101 N STATE ST	B406	0310 MIXC	AREA=85% OF GBA	863,400	911,900	1.06
3286	47/ 1/ 21/ /	91-93 N STATE ST	B406	3400 OFFG		1,180,700	1,137,800	0.96
3287	47/ 1/ 22/ /	89 N STATE ST	B406	3400 OFFN		678,400	650,900	0.96
3288	47/ 1/ 23/ /	87 N STATE ST	B406	3400 OFFN		510,100	421,600	0.83
3289	47/ 1/ 24/ /	85 N STATE ST	B406	910C OFFN	MISC OF 924 SF = 564 FINISHED BASEMENT A	647,200	517,900	0.80
13708	47/ 1/ 28/ /	97 N STATE ST U-2	B406	340H OFFG		467,400	535,000	1.14
3320	47/ 3/ 8/ /	47 WASHINGTON ST	B406	013C MIXC		565,100	273,800	0.48
3321	47/ 3/ 9/ /	41-45 WASHINGTON ST	B406	0310 MIXC	EXCELLENT LOCATION FOR APTS=PROXIMITY TO	377,100	328,500	0.87
3327	47/ 3/ 15/ /	77 N SPRING ST	B106	105R APTC		214,300	155,000	0.72
3362	47/ 6/ 11/ /	40-40.5 CENTRE ST	B406	013C MIXC		461,000	385,400	0.84
3371	47/ 7/ 1/ /	15 MAPLE ST	B406	0310 MIXC		193,000	194,900	1.01
3376	47/ 7/ 6/ /	3 MAPLE ST	B406	3400 OFFN		286,400	284,600	0.99
3377	47/ 7/ 7/ /	79-81 N STATE ST	B406	3400 OFFN		470,100	438,900	0.93
3383	47/ 7/ 13/ /	65-71 N STATE ST	B406	1120 APTC		565,900	585,300	1.03
3384	47/ 7/ 14/ /	26 CENTRE ST	B406	3400 MIXC	ITEM # 3 IS THE 400SF GARAGE	181,700	192,600	1.06
3386	47/ 7/ 16/ /	30-32 CENTRE ST	B106	111R APTC	MIS4201653 LISTS RENTS AS \$800,\$850,\$137	319,700	290,900	0.91

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PID	MBLU	Location	Nbhd	Prim Cap Use	Code Notes	Income Value	Total Parcel Value	C/I Ratio
3388	47/ 7/ 18/ /	2 UNION ST	B406	0310 MIXC		145,300	168,700	1.16
3724	53/ 3/ 11/ /	88 WASHINGTON ST	B405	0310 MIXC	EXCELLENT LOCATION=PROXIMITY TO LAW SCHO	290,500	252,600	0.87
3759	53/ 5/ 10/ /	116 RUMFORD ST	B405	0310 MIXC		137,500	165,700	1.21
3793	54/ 1/ 12/ /	11 BEACON ST	B406	111J APTC		565,200	542,100	0.96
3810	54/ 2/ 4/ /	72 WASHINGTON ST	B405	0310 MIXC		636,700	697,000	1.09
3832	54/ 3/ 1/ /	2.5 BEACON ST	B406	3400 OFFG	AREA=85% OF 11613=9871/85% OF 9838=	1,477,000	1,500,100	1.02
3833	54/ 3/ 2/ /	1 TREMONT ST	B406	3400 OFFG		382,500	390,200	1.02
3834	54/ 3/ 3/ /	117 N STATE ST	B406	3400 OFFN	DEAD STG-ATTICE USED FOR STORAGE	639,400	640,400	1.00
3848	54/ 4/ 11/ /	5 CROSBY ST	B406	316I IND		250,600	271,400	1.08
3903	54/ 7/ 25/ /	123 N STATE ST	B406	0310 MIXC		261,500	278,500	1.07
3931	55/ 2/ 1/ /	3 ROLLINS ST	B406	3400 MIXC		211,900	222,700	1.05
3932	55/ 2/ 2/ /	5 ROLLINS ST	B406	121C APTC		261,500	295,300	1.13
3935	55/ 2/ 5/ /	175 N MAIN ST	B406	3250 SSTA		1,096,600	1,172,000	1.07
3936	55/ 2/ 6/ /	171 N MAIN ST	B406	3400 OFFG		375,000	415,000	1.11
3937	55/ 2/ 7/ /	169 N MAIN ST	B406	322I RETN		238,200	216,000	0.91
3940	55/ 3/ 1/ /	185 N MAIN ST	B406	3400 MIXC		443,700	404,900	0.91
3942	55/ 3/ 3/ /	9 PEARL ST	B406	0310 MIXC		159,400	179,700	1.13
3954	55/ 3/ 15/ /	181 N MAIN ST	B406	4000 IND	MISC=UEM	460,200	570,200	1.24
3956	55/ 4/ 1/ /	189-191 N MAIN ST	B406	3420 OFFN	999 SF=FEM/1331 SF=SF8	1,377,200	1,253,500	0.91
3965	55/ 4/ 11/ /	11 FRANKLIN ST	B106	111R APTC	MISC-GARAGE SPACE	249,900	214,700	0.86
3968	55/ 4/ 14/ /	5 FRANKLIN ST	B406	3400 OFFG	UPPLER LEVEL=FUS OF 898 AND FHS OF 342 F	269,200	286,500	1.06
3969	55/ 4/ 15/ /	197 N MAIN ST	B406	3400 OFFN		634,400	564,100	0.89
3970	55/ 4/ 16/ /	193 N MAIN ST	B406	3400 OFFN		1,001,000	1,035,800	1.03
3972	55/ 5/ 2/ /	204 N MAIN ST	B406	3260 MIXC		370,300	403,600	1.09
3974	55/ 5/ 4/ /	208 N MAIN ST	B406	3220 MIXC		290,500	335,500	1.15
3975	55/ 5/ 5/ /	212-216 N MAIN ST	B406	3400 OFFN		2,635,900	2,751,500	1.04
3980	55/ 5/ 10/ /	230 N MAIN ST	B406	322I IND		311,700	363,800	1.17
3981	55/ 5/ 11/ /	234 N MAIN ST	B406	322C RETN		329,300	352,600	1.07
3982	55/ 5/ 12/ /	236 N MAIN ST	B406	332S SSTA		325,000	356,700	1.10
3984	55/ 5/ 14/ /	10 FERRY ST	B406	340I MIXC	OFFICE=80% OF CBA+MEZ3	8,508,200	8,397,700	0.99
3985	55/ 6/ 2/ /	9 S COMMERCIAL ST	B406	3222 IND	256 SF = UEM	241,700	362,500	1.50
3995	56/ 2/ 9/ /	33 STICKNEY AV	B406	3400 OFFN			312,800	
13811	56/A 1/ 2/T /	1 DELTA DR	B406	502C OFFN		4,640,300	4,840,600	1.04
100430	56/A 1/ 7/ /	2 DELTA DR U-1	B406	502O OFFN		1,063,500	955,900	0.90
100457	56/A 1/ 9/ /	80 COMMERCIAL ST	B406	502C OFFN		5,014,100	5,012,300	1.00
101619	56/A 1/ 10/ /	2 DELTA DR U-2	B406	502O OFFN		1,078,500	971,100	0.90
101620	56/A 1/ 11/ /	2 DELTA DR U-3	B406	502O OFFN		1,103,400	1,002,700	0.91
101621	56/A 1/ 12/ /	2 DELTA DR U-4	B406	502O OFFN		1,071,200	964,000	0.90
101622	56/A 1/ 13/ /	2 DELTA DR U-5	B406	502O OFFN		1,103,400	1,000,500	0.91
101623	56/A 1/ 14/ /	2 DELTA DR U-6	B406	502O OFFN		1,071,200	964,000	0.90
100432	57/ 1/ 2/T /	70 CONSTITUTION AV U	B406	502C ROOM		6,714,400	6,612,100	0.98
100641	57/ 1/ 3/ /	40 COMMERCIAL ST	B406	502C OFFN		603,000	563,600	0.93
100433	57/ 1/ 4/ /	40 COMMERCIAL ST	B406	502C REST		2,787,600	3,082,600	1.11
100453	57/ 1/ 7/ /	60 COMMERCIAL ST	B406	502C OFFN		11,826,000	11,459,000	0.97
100455	57/ 1/ 8/ /	70 COMMERCIAL ST	B406	502C OFFN		6,848,400	6,936,400	1.01

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CONCOR NH

PID	MEIU	Location	Nbhd	Prim Cap Use Code Notes	Income Value	Total Parcel Value	C/I Ratio
101179	58/ 1/ 1/T /	1 HORSESHOE POND LN	B406	5020 IND	1,843,600	1,982,400	1.08
101180	58/ 2/ 1/T /	12 COMMERCIAL ST	B406	5020 IND	298,600	283,900	0.95
100294	58/ 2/ 2/T /	26 COMMERCIAL ST U-0	B406	502C APTC	1,137,100	1,235,500	1.09
101181	58/ 2/ 3/T /	45 CONSTITUTION AV	B406	502C OFFN EX EXPENSES DUE TO GREEN BUILDING	3,442,700	3,508,200	1.02
101199	58/ 2/ 5/T /	32 COMMERCIAL ST	B406	5020 IND	619,000	606,100	0.98
101182	58/ 2/ 6/T /	10 COMMERCIAL ST	B406	502C OFFN +RADIO TWR \$29,700.	844,600	808,000	0.96
100295	58/ 2/ 7/T /	28 COMMERCIAL ST U-0	B406	502C APTC	1,166,800	1,279,200	1.10
100296	58/ 2/ 8/T /	26 COMMERCIAL ST U-0	B406	502C OFFN	710,700	664,800	0.94
100298	58/ 2/ 10/T /	28 COMMERCIAL ST U-0	B406	502C OFFN NLA EST AT 85% OF GBA	1,969,000	1,616,600	0.82
4011	59/ 1/ 2/ /	242 N MAIN ST	B406	3250 RETN NO CANOPY. NO GAS PUMPS	335,300	314,200	0.94
4012	59/ 1/ 3/ /	244-246 N MAIN ST	B406	3400 OFFG BLDG 1 AREA=85% OF GBA	1,158,700	1,144,900	0.99
4013	59/ 1/ 4/ /	248-250 N MAIN ST	B406	1120 APTC	1,358,200	1,378,200	1.01
4015	59/ 2/ 2/ /	207 N MAIN ST	B406	3400 OFFN	1,219,600	1,254,400	1.03
4017	59/ 2/ 4/ /	203 N MAIN ST	B406	3260 REST	661,300	573,000	0.87
4021	59/ 2/ 8/ /	104 N STATE ST	B406	3400 OFFN	458,400	387,200	0.84
4023	59/ 2/ 10/ /	110 N STATE ST	B406	111J APTC 2-THIRD LEVEL UNITS =FAIR VACANCY NO ELE	439,200	411,300	0.94
4050	60/ 1/ 19/ /	149 N STATE ST	B406	0310 MIXC GOOD LOCATION =SIZE OF APT	356,700	394,300	1.11
4065	60/ 2/ 2/ /	125 N STATE ST	B406	901C OFFN	955,600	837,700	0.88
4413	65/ 2/ 1/ /	161 N STATE ST	B406	3410 BANK	2,116,000	2,417,500	1.14
4424	65/ 2/ 13/ /	20 WALKER ST	B406	0310 MIXC	183,000	197,800	1.08
4427	65/ 2/ 16/ /	50 BRADLEY ST	B406	3530 REST	168,200	215,300	1.28
4432	65/ 3/ 2/ /	152-156 N STATE ST	B406	3700 LANE	1,247,800	1,347,700	1.08
4438	65/ 4/ 1/ /	165-167 N STATE ST	B406	322I RETN	2,321,800	2,766,500	1.19
4440	65/ 4/ 2/ /	163 N STATE ST	B406	3250 SSTA	970,100	832,300	0.86
4466	66/ 2/ 6/ /	4 BOUTON ST	B406	3400 OFFN	2,940,800	3,085,000	1.05
4473	67/ 1/ 1/ /	170 N STATE ST	B406	3220 REST	319,800	366,200	1.15
4482	67/ 1/ 10/ /	162-166 N STATE ST	B406	3220 OFFG	252,100	282,400	1.12
4530	67/ 4/ 24/ /	196 N STATE ST	B406	3400 OFFN	307,400	253,000	0.82
4532	67/ 4/ 26/ /	200-206 N STATE ST	B406	3400 OFFG	832,900	981,800	1.18
4537	67/ 5/ 5/ /	210 RUMFORD ST	B406	3400 OFFG	228,500	267,000	1.17
4539	67/ 5/ 7/ /	205 N STATE ST	B406	3220 MIXC	225,100	259,300	1.15
4542	67/ 5/ 10/ /	193 N STATE ST	B406	013C MIXC	190,200	201,400	1.06
4543	67/ 5/ 11/ /	187-189 N STATE ST	B406	0310 MIXC	316,600	377,400	1.19
4554	68/ 1/ 1/ /	210 N STATE ST	B406	340H OFFG UL-TQS & FUS	957,100	931,700	0.97
4570	68/ 1/ 17/ /	238-240 N STATE ST	B406	332I CARS	490,800	471,500	0.96
103079	68/ 1/ 20/ /	214 N STATE ST	B406	340H OFFN	530,300	467,600	0.88
4574	69/ 1/ 2/ /	250 N STATE ST	B406	0332 MIXC MISC-MEZZANINE	328,500	387,300	1.18
4583	69/ 1/ 11/ /	276 N STATE ST	B406	4000 IND MISC=SHED & GARAGE	1,016,200	994,900	0.98
4588	69/ 2/ 5/ /	290-292 N STATE ST	B406	031S MIXC	393,900	411,300	1.04
4593	69/ 2/ 10/ /	288 N STATE ST	B406	322I RETN	164,200	184,800	1.13
4615	70/A 1/ 1/ /	298 N STATE ST	B406	0310 MIXC MISC 780 SE-FST & MISC 360=FGR	203,200	238,200	1.17
4618	70/A 1/ 4/ /	310 N STATE ST	B407	330I CARS EXC LAND =VALUE OF 308 N STATE ST USED F	385,100	335,600	0.87
4622	70/B 1/ 3/ /	324-328 N STATE ST	B407	3222 IND	2,799,600	3,906,400	1.40
4663	71/B 2/ 6/ /	394 N STATE ST	B407	322I RETN	242,700	223,100	0.92
4710	71/C 2/ 2/ /	371 N STATE ST	B407	4022 IND PLUS LAND \$1,000K	2,579,200	2,821,200	1.09

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PID	MBLU	Location	Nbhd	Prim Cap Use	Code Notes	Income Value	Parcel Value	Total	C/I Ratio
4715	71/C 2/ 6/ /	375 N STATE ST	B407	4010 IND	PLUS LAND	1,107,800	1,121,000	1,107,800	1.01
4736	72/ 2/ 2/ /	479 N STATE ST	B407	1120 APTC		1,608,600	1,616,300	1,608,600	1.00
4783	72/A 3/ 24/ /	488-494 N STATE ST	B407	0310 MIXC		237,100	248,100	237,100	1.05
4824	72/C 2/ 1/ /	2-6 KNIGHT ST	B407	0310 MIXC		348,500	338,100	348,500	0.97
4846	72/C 3/ 14/ /	10 HUTCHINS ST	B407	1120 APTC		791,800	818,500	791,800	1.03
4894	73/ 3/ 6/ /	3 FISHERVILLE RD	B407	3100 IND	PLUS TANKS \$108K AND LAND FOR TANKS	712,800	733,800	712,800	1.03
4897	73/A 1/ 2/ /	15 PARMENTER RD	B407	1120 APTC	490 SF=OFFICE AND LAUNDRY AREA. RENTS I	1,880,800	3,123,800	1,880,800	1.66
4899	73/A 1/ 5/ /	33 FISHERVILLE RD	B407	4010 IND		874,500	705,400	874,500	0.81
4900	73/A 1/ 6/ /	39 FISHERVILLE RD	B407	3321 CARS		583,800	582,500	583,800	1.00
4901	73/A 1/ 7/ /	43 FISHERVILLE RD	B407	3221 MIXC		520,500	536,000	520,500	1.03
4902	73/A 1/ 8/ /	47 FISHERVILLE RD	B407	3250 SSTA		970,100	764,300	970,100	0.79
4950	74/ 3/ 12/ /	74 FISHERVILLE RD	B407	3250 FF	MISC-FST & UST ALL FOR STG	287,800	201,400	287,800	0.70
4952	74/ 3/ 14/ /	78 FISHERVILLE RD	B407	3760 RETN		339,600	349,900	339,600	1.03
4954	74/ 3/ 15/ /	82 FISHERVILLE RD	B407	386V MHPC		583,100	579,400	583,100	0.99
4955	74/ 3/ 16/ /	86 FISHERVILLE RD	B407	1120 APTC		1,378,500	1,359,000	1,378,500	0.99
4956	74/ 3/ 17/ /	102 FISHERVILLE RD	B409	3161 IND		1,967,300	2,086,000	1,967,300	1.06
4957	74/ 3/ 18/ /	90-96 FISHERVILLE RD	B407	1120 APTC		5,862,600	5,756,900	5,862,600	0.98
4958	74/ 3/ 19/ /	98 FISHERVILLE RD	B409	3260 FF		533,400	662,500	533,400	1.24
4987	75/ 1/ 1/ /	81 FISHERVILLE RD	B407	1120 APTC		2,244,700	2,149,700	2,244,700	0.96
4989	75/ 1/ 3/ /	17-29 BOG RD	B407	1120 APTC		4,387,000	4,612,100	4,387,000	1.05
4993	75/ 2/ 1/ /	20 BOG RD	B409	1120 APTC		3,736,200	3,766,500	3,736,200	1.01
4995	75/ 2/ 3/ /	87-91 FISHERVILLE RD	B409	3010 MIXC		643,500	648,900	643,500	1.01
4996	75/ 2/ 4/ /	99 FISHERVILLE RD	B409	3400 MIXC		614,900	629,500	614,900	1.02
4998	75/ 2/ 5/ /	105-107 FISHERVILLE	B409	3861 RETG		1,421,400	1,373,300	1,421,400	0.97
5000	75/ 2/ 7/ /	111 FISHERVILLE RD	B409	3260 FF		1,143,800	1,440,400	1,143,800	1.26
5154	75/B 2/ 1/ /	108 FISHERVILLE RD	B409	3230 RETN		2,584,500	2,753,800	2,584,500	1.07
5160	75/B 2/ 7/ /	114 FISHERVILLE RD	B409	3250 SSTA		1,096,600	1,100,800	1,096,600	1.00
5697	79/ 4/ 1/ /	18 FOUNDRY ST	B412	3420 OFFN		5,139,900	5,715,100	5,139,900	1.11
104529	79/ 4/ 7/ /	20 FOUNDRY ST	B412	3400 OFFN		3,172,100	3,132,200	3,172,100	0.99
106004	79/ 4/ 10/ /	16 FOUNDRY ST U-101	B112	340H OFFN	EXCELLENT USE-MEDICAL OFFICES. CONDO DO	1,464,200	1,480,700	1,464,200	1.01
106007	79/ 4/ 11/ /	16 FOUNDRY ST U-201	B112	340H OFFN	LEASEABLE AREA=10277	1,296,000	1,377,400	1,296,000	1.06
106006	79/ 4/ 12/ /	16 FOUNDRY ST U-301	B112	340H OFFN	CONDO DOCUMENTS CALL FOR 2997 SF	506,400	476,900	506,400	0.94
106005	79/ 4/ 13/ /	16 FOUNDRY ST U-302	B112	340H OFFN	CONDO DOCS SHOW AS 2118 SF	370,200	379,600	370,200	1.03
106320	79/ 4/ 14/ /	16 FOUNDRY ST U-303	B112	340H OFFN	CONDO DOC CALL FOR 1411SF.	245,200	263,100	245,200	1.07
106319	79/ 4/ 15/ /	16 FOUNDRY ST U-304	B112	340H OFFN	CONDO DOC=1840	309,000	309,500	309,000	1.00
5702	80/ 1/ 1/ /	1-7 MCGUIRE ST	B406	422C OFFN		2,864,600	3,023,800	2,864,600	1.06
5705	80/ 1/ 4/ /	254 N STATE ST	B406	4000 MIXC	WAREHOUSE=UUS. 4.58 AC EXCESS LAND=100,	2,587,300	2,340,400	2,587,300	0.90
5772	81/ 4/ 10/ /	11 EASTMAN ST	B412	0310 MIXC	90-BARN	370,600	432,000	370,600	1.17
5859	83/ 2/ 4/ /	1 EASTMAN ST	B412	3340 SSTA		341,400	372,400	341,400	1.09
5988	85/ 1/ 21/ /	53 IRON WORKS RD	B401	3530 REST		404,400	448,200	404,400	1.11
5991	85/ 1/ 24/ /	37 IRON WORKS RD	B401	3420 OFFN	MISC = GARAGE	610,500	489,400	610,500	0.80
6034	87/ 1/ 4/ /	178 SILK FARM RD	B403	4022 IND		528,200	651,100	528,200	1.23
6042	87/ 1/ 12/ /	251 CLINTON ST	B403	910C OFFN	EXCESS LAND \$44900/MISC = GARAGE	549,600	605,900	549,600	1.10
6273	95/ 2/ 3/ /	251-253 PLEASANT ST	B403	3420 OFFN		10,419,300	11,121,900	10,419,300	1.07
6277	95/ 2/ 7/ /	279 PLEASANT ST	B403	3420 OFFG		2,568,400	2,816,100	2,568,400	1.10

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CONCOR NH

PID	MBU	Location	Nbhd	Prim Cap Use Code Notes	Income Value	Total Parcel Value	C/I Ratio
6280	95/ 2/ 12/ /	227 PLEASANT ST	B403	1120 APTC 23-2 BEDRM/32-1BEDRM/10 STUDIO/7EFF. MO	8,887,800	4,597,100	1.15
6282	95/ 3/ 1/ /	264 PLEASANT ST	B403	322C OFFN	7,561,800	10,199,400	1.08
100188	95/ 3/ 4/D /	151 LANGLEY PARKWAY	B403	1120 APTC	1,375,500	2,273,100	1.65
102979	95/ 3/ 4/H /	250 PLEASANT ST	B403	3420 OFFN	185,000	208,200	1.13
6291	95/ 3/ 7/ /	248 PLEASANT U-1100	B403	3420 OFFN	12,692,600	11,856,300	0.93
13638	95/ 3/ 16/ /	248 PLEASANT ST	B403	322C OFFN	10,738,800	10,520,800	0.98
13639	95/ 3/ 17/ /	246 PLEASANT ST	B403	3420 OFFN	498,200	814,200	1.63
6301	95/A 1/ 1/ /	247-249 PLEASANT ST	B403	901C OFFG FAIR USE-CONDITION OF BUILDING #2.	16,556,100	14,114,900	0.85
6302	95/A 1/ 3/ /	239 PLEASANT ST	B403	3040 BEDC	7,248,100	7,524,100	1.04
6303	95/A 1/ 4/ /	243 PLEASANT ST	B403	322C APTC	1,456,300	1,358,600	0.93
6414	96/ 1/ 4/ /	286 PLEASANT ST	B403	322C MIXC	1,377,400	1,507,500	1.09
6417	96/ 1/ 7/ /	280 PLEASANT ST	B403	3400 OFFG MISC-UAT	268,400	269,400	1.00
6425	96/ 1/ 14/ /	280 PLEASANT ST U-H1	B403	340H OFFN	186,600	168,900	0.91
6427	96/ 1/ 15/ /	280 PLEASANT ST U-H2	B403	340H OFFN	329,900	388,200	1.18
6428	96/ 1/ 16/ /	280 PLEASANT ST U-F1	B403	3420 OFFN	290,300	300,300	1.03
6429	96/ 1/ 17/ /	280 PLEASANT ST U-H3	B403	340H OFFN	163,700	151,900	0.93
6435	96/ 1/ 24/ /	280 PLEASANT ST U-H4	B403	3420 OFFN	132,700	139,500	1.05
6436	96/ 1/ 25/ /	280 PLEASANT ST U-H5	B403	340H OFFG	7,781,700	9,873,400	1.27
6437	96/ 1/ 26/ /	254 PLEASANT ST	B403	3050 BEDC	1,231,300	1,216,100	0.99
6576	97/ 3/ 12/ /	2 FISK RD	B403	3510 OFFN	4,524,400	4,436,200	0.98
6578	97/ 3/ 14/ /	300-306 PLEASANT ST	B403	1120 APTC DEC 2012 COST IS SHOWN ON WEBSITE AS \$58	329,800	583,300	1.77
6815	100/ 4/ 13/ /	190 LITTLE POND RD	B403	3730 MIXC EXCESS LAND	8,694,700	9,050,400	1.04
6910	102/ 2/ 20/ /	1 GRANITE PL	B406	322C OFFN LESS LAND \$1,642,000	12,803,500	13,472,300	1.05
6912	102/ 2/ 21/ /	1 GRANITE PL	B406	3400 OFFN	3,710,900	3,528,700	0.95
6993	103/ 4/ 1/ /	73 FISHERVILLE RD	B407	3222 MHPC	2,862,700	2,687,500	0.94
7001	103/ 4/ 10/ /	51 FISHERVILLE RD	B407	3222 MHPC	1,180,200	1,203,800	1.02
7311	103/A 3/ 3/ /	40 ALICE DR	B409	1120 APTC	316,900	333,300	1.05
7316	103/A 4/ 1/ /	125 FISHERVILLE RD	B409	3260 REST	3,021,700	2,921,900	0.97
7527	103/B 2/ 1/ /	121 FISHERVILLE RD	B409	386V MHPC	340,600	300,600	0.88
7773	105/ 1/ 29/ /	189 CARTER HILL RD	B408	325I RETN	922,300	832,600	0.90
100698	108/ 4/ 9/ /	55 SAWMILL RD	B403	322C OFFN	395,600	424,300	1.07
8059	109/ 1/ 5/ /	8 BROKEN BRIDGE RD	B414	355I IND	130,700	135,300	1.04
8071	109/ 2/ 3/ /	15 BROKEN BRIDGE RD	B414	4280 IND	741,100	706,500	0.95
8075	109/ 2/ 6/ /	190 MANCHESTER ST	B414	386I MHPC	315,400	283,800	0.90
8076	109/ 2/ 7/ /	192 MANCHESTER ST	B414	386R MHPC	1,861,000	1,889,400	1.02
13727	109/ 6/ 26/ /	14 INTEGRA DR	B414	3400 OFFN	4,371,800	5,385,200	1.23
8167	110/ 1/ 1/ /	70 PEMBROKE RD	B414	4040 IND	776,900	893,600	1.15
8173	110/ 1/ 6/A /	71-83 AIRPORT RD	B414	354I IND	658,600	665,400	1.01
8175	110/ 1/ 6/C /	87 AIRPORT RD	B414	354I IND	3,045,700	3,720,100	1.22
13729	110/ 1/ 19/ /	3-4 BARRELL CT	B414	910C OFFN	8,482,000	8,450,500	1.00
101959	110/ 1/ 21/ /	37 REGIONAL DR	B414	3740 REST	4,758,800	4,901,300	1.03
8186	110/ 2/ 1/ /	14 CRESTWOOD DR	B414	3860 MHPC	276,700	259,100	0.94
8187	110/ 2/ 3/ /	30-32 CHERRY ST	B414	1120 APTC	132,900	130,900	0.98
8541	110/A 2/ 1/ /	78 AIRPORT RD	B414	3400 OFFN MISC STG = URM			
8542	110/A 2/ 2/ /	76 AIRPORT RD	B414	322I RETN			

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CONCOR NH

PTID	MBTU	Location	Nbhd	Prim Cap Use Code Notes	Income Value	Total Parcel Value	C/I Ratio
8543	110/A 2/ 3/ /	66 AIRPORT RD	B414	322I IND	393,000	379,700	0.97
8544	110/A 2/ 6/ /	70 AIRPORT RD	B414	3410 BANK	2,566,200	2,878,600	1.12
8551	110/A 4/ 1/ /	123 OLD TURNPIKE RD	B414	332I SSTA	186,100	163,800	0.88
8552	110/A 4/ 2/ /	127 OLD TURNPIKE RD	B414	332I SSTA	307,500	260,500	0.85
8553	110/A 4/ 3/ /	131 OLD TURNPIKE RD	B414	338I IND	476,900	426,600	0.89
8563	110/A 4/ 28/ /	119 OLD TURNPIKE RD	B414	3222 MIXC	764,500	625,400	0.82
8567	110/A 5/ 6/ /	54 AIRPORT RD	B414	3400 OFFN	334,800	368,500	1.10
8807	110/D 1/ 1/ /	69 MANCHESTER ST	B414	1011 MHPC	681,400	627,900	0.92
8808	110/D 1/ 2/ /	73 MANCHESTER ST	B414	330I CARS	487,900	492,200	1.01
8809	110/D 1/ 3/ /	75 MANCHESTER ST	B414	332I IND	217,300	187,800	0.86
8810	110/D 1/ 4/ /	79-81 MANCHESTER ST	B414	338I IND	628,800	608,300	0.97
8811	110/D 1/ 6/ /	83-87 MANCHESTER ST	B414	322C MIXC	5,842,100	5,830,300	1.00
8812	110/D 1/ 7/ /	93-95 MANCHESTER ST	B414	330I CARS	2,256,300	2,385,000	1.06
8813	110/D 1/ 8/ /	117 MANCHESTER ST	B414	322C MIXC	2,777,500	2,793,100	1.01
8814	110/D 1/ 9/ /	101 MANCHESTER ST	B414	322I RETG	333,000	308,700	0.93
8815	110/D 1/ 10/ /	119-131 MANCHESTER S	B414	316I IND	3,952,500	3,624,900	0.92
8818	110/D 1/ 13/ /	109 MANCHESTER ST	B414	3350 CARS	398,600	646,800	1.62
8819	110/D 1/ 14/ /	105 MANCHESTER ST	B414	338I CARS	604,700	626,400	1.04
8821	110/D 1/ 16/ /	113 MANCHESTER ST	B414	332I CARS	469,800	434,400	0.92
8842	110/D 2/ 3/ /	13 OLD SUNCOOK RD	B414	1120 APTC 41 Senior Citizen Housing. 51& Completa	2,269,100	3,481,300	1.53
8849	110/D 2/ 10/ /	19 OLD SUNCOOK RD	B414	1120 APTC BLDG 4 BAS HAS OFFICE, LAUNDRY RM, COMMU	4,108,700	5,674,000	1.38
8851	110/D 3/ 2/ /	102 MANCHESTER ST	B414	3250 SSTA	1,193,300	1,124,600	0.94
8856	110/D 3/ 7/ /	72 MANCHESTER ST	B414	3260 REST	1,609,800	1,993,500	1.24
8857	110/D 3/ 8/ /	MANCHESTER ST	B414	332I CARS	401,200	377,900	0.94
8859	110/D 3/ 9/ /	88-92 MANCHESTER ST	B414	322I CARS	887,500	854,800	0.96
8860	110/D 3/ 10/ /	94 MANCHESTER ST	B414	330I CARS EXCESS LAND \$241,400 (1L2)/750 SF MISC=T	1,160,700	1,429,500	1.23
8864	110/D 3/ 12/ /	106 MANCHESTER ST	B414	3260 REST	535,300	492,500	0.92
8865	110/D 3/ 13/ /	110 MANCHESTER ST	B414	338I CARS EXCESS LAND 4.29 AC PLUS 24.15 AC CU	4,767,200	5,463,500	1.15
8867	110/D 3/ 15/ /	118 MANCHESTER ST	B414	3260 REST	1,468,300	1,397,000	0.95
8868	110/D 3/ 16/ /	124 MANCHESTER ST	B414	330I SSTA	276,900	420,800	1.52
8869	110/D 3/ 17/ /	126 MANCHESTER ST	B414	322I CARS		399,800	
8871	110/D 3/ 23/ /	84 MANCHESTER ST	B414	338I SSTA	714,500	737,700	1.03
8878	110/E 2/ 3/ /	137 MANCHESTER ST	B414	330I CARS	9,868,100	8,744,000	0.89
8881	110/E 2/ 9/ /	151-163 MANCHESTER S	B414	322C MIXC	6,982,100	7,558,900	1.08
8908	110/E 4/ 11/ /	175 MANCHESTER ST	B414	330I CARS	3,434,900	3,848,700	1.12
8930	110/G 1/ 5/ /	143 AIRPORT RD	B414	3420 OFFN	841,900	689,100	0.82
8931	110/G 1/ 6/ /	141 AIRPORT RD	B414	3400 OFFN		436,400	
8935	110/G 1/ 9/ /	125 AIRPORT RD	B414	3400 OFFG		1,657,500	
8937	110/G 1/ 11/ /	119 AIRPORT RD	B414	3400 OFFN	543,100	464,100	0.85
8938	110/G 1/ 13/ /	115A-117 AIRPORT RD	B414	3400 OFFN	683,200	601,600	0.88
8939	110/G 1/ 14/ /	115 AIRPORT RD	B414	3400 OFFN	884,700	818,200	0.92
8940	110/G 1/ 15/ /	99 AIRPORT RD	B414	402C IND	815,800	996,200	1.22
8945	110/G 2/ 5/ /	106 AIRPORT RD	B414	4000 IND	905,300	938,300	1.04
8946	110/G 2/ 6/ /	108 AIRPORT RD	B414	322I RETG	196,300	203,700	1.04
8947	110/G 2/ 7/ /	112 AIRPORT RD	B414	322I IND PLUS LAND	743,400	670,700	0.90

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CONCOR NH

PID	MBLU	Location	Nbhd	Prim Cap Use Code Notes	Total Income Value	Total Parcel Value	C/I Ratio
8949	110/G 2/ 9/ /	122 AIRPORT RD	B114	3222 IND PLUS TANKS CANOPY	1,867,400	1,995,100	1.07
8951	110/G 2/ 10/ /	128 AIRPORT RD	B414	3400 OFFN	875,300	805,000	0.92
8968	110/H 1/ 2/ /	13 MANCHESTER ST	B414	3301 CARS	970,500	1,174,400	1.21
8969	110/H 1/ 3/ /	15 MANCHESTER ST	B414	3250 SSTA PLUS VEHICLE STORAGE REAR \$60K	1,156,600	1,165,900	1.01
8970	110/H 1/ 4/ /	25 MANCHESTER ST	B414	3260 REST	828,800	789,100	0.95
8971	110/H 1/ 5/ /	29 MANCHESTER ST	B414	3161 IND	348,400	323,600	0.93
8974	110/H 2/ 4/ /	30 MANCHESTER ST	B414	3220 RETN	686,500	717,500	1.05
8975	110/H 2/ 6/ /	33-35 BLACK HILL RD	B414	3222 OFFN	359,000	381,200	1.06
8976	110/H 2/ 7/ /	36 MANCHESTER ST	B414	3311 IND	308,500	361,000	1.17
8978	110/H 2/ 9/ /	32 MANCHESTER ST	B414	3221 IND	261,600	530,200	2.03
8988	110/I 2/ 2/ /	54 MANCHESTER ST	B414	3301 CARS	1,191,500	1,375,900	1.15
8994	110/I 2/ 8/ /	4 GARVINS FALLS RD	B414	0310 MIXC	839,600	771,200	0.92
8995	110/I 2/ 9/ /	6 GARVINS FALLS RD	B414	3400 OFFG	764,100	801,500	1.05
8996	110/I 2/ 10/ /	60-62 MANCHESTER ST	B414	3260 FT BREAKDOWN EST	677,000	811,900	1.20
9000	110/J 1/ 4/ /	40 TERRILL PARK DR	B414	3400 OFFN	3,458,200	3,967,800	1.15
9002	110/J 1/ 6/ /	92 OLD TURNPIKE RD	B414	4000 IND VALUE LOWERED FOR 2004 APPEAL. TAXPAYER	4,274,200	5,553,300	1.30
9003	110/J 1/ 7/ /	102 OLD TURNPIKE RD	B414	3220 IND P-MIXED USES	1,460,900	1,710,100	1.17
9004	110/J 1/ 8/ /	100 AIRPORT RD	B414	3321 IND	3,890,200	3,415,800	0.88
9005	110/J 1/ 9/ /	41 TERRILL PARK DR	B414	4020 IND POOR CAP-MIXED USE	1,445,300	1,201,700	0.83
9006	110/J 1/ 10/ /	76 OLD TURNPIKE RD	B414	4020 IND	1,470,500	1,824,600	1.24
9007	110/J 1/ 11/ /	30 TERRILL PK DR U-1	B414	4020 IND	598,600	598,300	1.00
9010	110/J 1/ 13/ /	60 OLD TURNPIKE RD	B414	4000 IND	1,808,900	2,235,200	1.24
9013	110/J 1/ 16/ /	30 TERRILL PK DR U-2	B414	4020 IND	249,900	246,700	0.99
9014	110/J 1/ 17/ /	30 TERRILL PK DR U-3	B414	4020 IND	214,100	223,900	1.05
9015	110/J 1/ 18/ /	30 TERRILL PK DR U-4	B414	4020 IND	204,400	214,900	1.05
9016	110/J 1/ 19/ /	30 TERRILL PK DR U-5	B414	4020 IND	204,400	214,900	1.05
9017	110/K 1/ 2/ /	134 MANCHESTER ST	B414	3301 CARS EXCESS FRONTAGE/PARKING LOT-EXC LAND VAL	1,533,500	1,657,000	1.08
9018	110/K 1/ 3/ /	142 MANCHESTER ST	B414	3381 CARS	1,770,600	3,831,500	1.12
9019	110/K 1/ 4/ /	146 MANCHESTER ST	B414	3301 CARS	1,790,700	1,999,300	1.12
9020	110/K 1/ 5/ /	158 MANCHESTER ST	B414	3301 CARS	459,800	632,600	1.38
9021	110/K 1/ 6/ /	5 INTEGRA DR	B414	3350 SSTA MISC = SHED/OFFICE =SHOP	1,059,200	1,238,900	1.17
9022	110/K 1/ 7/ /	1-3 INTEGRA DR	B414	3410 BANK	923,200	738,200	0.80
9023	110/K 1/ 8/ /	7 INTEGRA DR	B414	3400 OFFN	3,045,500	3,429,200	1.13
9024	110/K 1/ 9/ /	11 INTEGRA DR	B414	3222 MIXC 105 OUTSIDE STG UNITS & 641 INSIDE UNITS	1,159,500	1,183,300	1.02
9027	110/K 1/ 12/ /	162 MANCHESTER ST	B414	3300 RETN FAIR USE-PART SERV GARAGE AND NON-RETAIL	1,011,300	1,016,500	1.01
9028	110/K 1/ 13/ /	8 INTEGRA DR	B414	3400 OFFN EXCESS LAND = 1.4 AC NON DEVELOPED	1,923,900	1,782,200	0.93
9030	110/K 1/ 15/ /	12 INTEGRA DR	B414	3380 IND \$250,000-CELL TOWER & ANTENAE. MLS #400	1,134,600	1,393,900	1.23
9031	110/K 1/ 16/ /	150 MANCHESTER ST	B414	3301 CARS	775,300	974,500	1.26
103059	110/M 1/ 1/ /	90 AIRPORT RD	B414	3160 IND		303,100	
8540	110/M 1/ 2/ /	1 RIPLEY ST	B414	4000 IND	1,246,600	1,097,500	0.88
9034	111/ 2/ 3/ /	210 SHEEP DAVIS RD	B414	4010 IND PLUS YARD STORAGE AND EXCESS LAND	380,800	346,200	0.91
9037	111/ 2/ 6/ /	236 SHEEP DAVIS RD	B414	3381 IND PLUS YARD STORAGE	1,438,200	1,378,400	0.96
9040	111/ 2/ 9/ /	242 SHEEP DAVIS RD	B414	3250 SSTA	1,073,100	1,262,600	1.18
9100	111/B 2/ 1/ /	232-234 LOUDON RD	B414	3220 SSTA	2,011,400	2,010,100	1.00
9101	111/B 2/ 2/ /	220 LOUDON RD	B414	3222 SELF			

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PID	MBLU	Location	Nbhd	Prim Cap Use	Code Notes	Income Value	Total Parcel Value	Total C/I Ratio
9102	111/B 2/ 3/ /	212 LOUDON RD	B414	332I CARS		687,700	625,900	0.91
9103	111/B 2/ 4/ /	208 LOUDON RD	B414	322I SSTA		918,800	904,900	0.98
9104	111/B 2/ 6/ /	204 LOUDON RD	B414	322I RETN		2,651,600	2,907,300	1.10
9105	111/B 2/ 7/ /	198 LOUDON RD	B414	330I CARS		521,600	500,200	0.96
9106	111/B 2/ 8/ /	228 LOUDON RD	B414	3220 RETN		642,800	768,200	1.20
9120	111/B 3/ 14/ /	240-242 LOUDON RD	B414	3230 RETN		2,643,800	2,862,100	1.08
9273	111/C 1/ 1/ /	223 LOUDON RD	B414	3260 REST		2,124,900	2,132,100	1.00
9274	111/C 1/ 4/ /	229-231 LOUDON RD	B414	3250 SSTA		1,096,600	1,148,900	1.05
9275	111/C 1/ 5/ /	239 LOUDON RD	B414	3220 MIXC	MLS#4200490 11.21.2012 LISTS 750 SF OFFI	994,600	910,200	0.92
9277	111/C 1/ 7/ /	247 LOUDON RD	B414	3350 SSTA		259,100	451,300	1.74
9278	111/C 1/ 8/ /	249 LOUDON RD	B414	322I RETN		918,200	940,800	1.02
9283	111/C 1/ 13/ /	241 LOUDON RD	B414	322C APTC	INCOME IS FOR BOTH LOTS 13 AND 13A. CLU	24,510,700	17,165,800	0.70
9284	111/C 1/ 13/A /	241 LOUDON RD	B414	1120 APTC	INCOME IS FOR BOTH LOTS 13A AND 13. CLU	24,510,700	7,704,100	0.31
100077	111/C 1/ 96/ /	221 LOUDON RD	B414	3260 REST		1,998,000	1,914,200	0.96
9370	111/C 3/ 2/ /	217 LOUDON RD	B414	3260 REST			1,758,300	
9461	111/C 3/ 94/ /	211 LOUDON RD U-A	B414	340H OFFN		494,000	457,600	0.93
9462	111/C 3/ 95/ /	211 LOUDON RD U-B	B414	340H OFFN		327,500	286,300	0.87
9463	111/C 3/ 96/ /	211 LOUDON RD U-C	B414	340H OFFN		308,500	312,900	1.01
9464	111/C 3/ 97/ /	211 LOUDON RD U-D	B414	340H OFFN		308,500	312,500	1.01
9465	111/C 3/ 98/ /	211 LOUDON RD U-E	B414	340H OFFN		327,500	287,200	0.88
9466	111/C 3/ 99/ /	211 LOUDON RD U-F	B414	340H OFFN		308,500	290,000	0.94
9467	111/C 3/ 100/ /	211 LOUDON RD U-G	B414	340H OFFN		308,500	286,300	0.93
9468	111/C 3/ 101/ /	211 LOUDON RD U-H	B414	340H OFFN		444,900	412,400	0.93
9470	111/D 1/ 5/ /	270 LOUDON RD	B414	3222 RETN	\$350,000 EXC LAND = PERSONAL PROPERTY	77,942,400	65,583,400	0.84
9473	111/D 2/ 1/ /	80 DAMANTE DR	B414	322I RETN		16,708,000	13,344,700	0.80
9474	111/D 2/ 2/ /	20 DAMANTE DR	B414	3230 RETN	MISC-MEZZANINE SPACE. 3.17 ACRES EXCESS	12,888,000	12,233,400	0.95
13813	111/D 2/ 3/ /	42 DAMANTE DR	B414	321I RETN		10,304,900	12,064,600	1.17
13814	111/D 2/ 4/ /	60-66 DAMANTE DR	B414	3220 REST	PLUS EXP LAND \$727K	2,845,500	2,317,000	0.81
100075	111/D 2/ 5/ /	86 DAMANTE DR	B414	3220 RETN		4,966,700	3,810,900	0.77
100074	111/D 2/ 6/ /	78 DAMANTE DR	B414	322I RETN		4,333,100	4,268,600	0.99
100381	111/D 2/ 7/ /	68 DAMANTE DR	B414	322I RETN		4,257,700	4,610,800	1.08
9475	111/E 1/ 1/ /	295-299 LOUDON RD	B414	322I RETN		10,102,200	10,846,700	1.07
104649	111/E 1/ 16/ /	297 LOUDON RD	B414	3220 RETN		1,218,400	1,117,900	0.92
9491	111/E 3/ 1/ /	282 LOUDON RD	B414	3222 THET	LAND IS VALUED ON 111E/3/1A FOR \$2,435,	5,644,700	2,687,800	0.48
9494	111/F 1/ 2/ /	310 LOUDON RD	B414	322I RETN	EXP LAND \$326K	3,501,100	3,618,000	1.03
9496	111/F 1/ 4/ /	344 LOUDON RD	B414	322I RETN		21,426,500	19,435,500	0.91
13609	111/F 1/ 5/ /	350 LOUDON RD	B414	3220 RETN		799,300	912,900	1.14
9499	111/F 2/ 3/ /	341 LOUDON RD	B414	3220 RETN			906,300	
9500	111/F 2/ 4/ /	327 LOUDON RD	B414	3260 REST		2,001,600	1,651,100	0.82
9501	111/F 2/ 5/ /	321 LOUDON RD	B414	3260 REST		1,122,600	922,200	0.82
9505	111/F 2/ 9/ /	333 LOUDON RD	B414	3250 SSTA	OV VALUE = EXCESS OPERATION SIZE AND LOT	1,706,900	1,608,300	0.94
104556	111/F 2/ 12/ /	313 LOUDON RD	B414	3220 RETN		1,081,000	1,141,400	1.06
9510	111/G 1/ 5/ /	146 PEMROKE RD	B414	4000 IND		3,858,300	4,220,100	1.09
9512	111/G 1/ 6/ /	7 INDUSTRIAL PARK DR	B414	338I IND	E LOC = LOT SIZE AND YARD STRGE	323,700	317,000	0.98
9513	111/G 1/ 7/ /	212 PEMROKE RD	B414	316I IND	E LOC = YARD STRGE	781,900	952,600	1.22

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PID	MBLU	Location	Nbhd	Prim Cap Use Code Notes	Income Value	Total Parcel Value	C/I Ratio
9514	111/G 1/ 8/ /	162 PEMBROKE RD	B414	4000 IND MISC-SHOP BUILDING	1,768,600	1,596,700	0.90
9517	111/G 1/ 11/ /	64 REGIONAL DR	B414	4020 IND GD LOC =EXTENSIVE YARD STORAGE	3,855,400	3,579,200	0.93
9518	111/G 1/ 12/ /	172 PEMBROKE RD	B414	4000 IND	3,930,800	4,319,700	1.10
9519	111/G 1/ 13/ /	237 SHEEP DAVIS RD	B414	3381 IND G = EXCESS YARD STRGE	1,978,700	1,765,700	0.89
9522	111/G 1/ 16/ /	2-6 INDUSTRIAL PARK	B414	4022 MIXC	3,448,900	3,459,700	1.00
9523	111/G 1/ 17/ /	19 INDUSTRIAL PARK D	B414	3381 IND PLUS TOWER LAND	1,098,900	1,030,400	0.94
9524	111/G 1/ 18/ /	12-14 INDUSTRIAL PAR	B414	4000 IND G LOC =YARD STRGE	1,201,600	1,309,800	1.09
9526	111/G 1/ 20/ /	227 SHEEP DAVIS RD	B414	4000 IND	698,900	741,900	1.06
9528	111/G 1/ 22/ /	26-28 INDUSTRIAL PAR	B414	3161 IND E LOC = YARD E USE =FREEZER AND AOF	422,500	402,100	0.95
9529	111/G 1/ 23/ /	24 INDUSTRIAL PARK D	B414	4000 IND E LOC=YARD STRGE	357,500	377,500	1.06
9530	111/G 1/ 24/ /	58 CHENEILL DR	B414	4022 IND G LOC = CI AND YARD STRGE/BLDG 2 WAREHOU	2,411,700	2,493,300	1.03
9532	111/G 1/ 26/ /	77 REGIONAL DR	B414	4010 IND E LOC =YARD STRGE	1,154,700	1,116,300	0.97
9533	111/G 1/ 27/ /	2 CHENEILL DR	B414	3400 OFFN 1/14/2011 MLS STATES \$70,021 IS NOI. GOO	1,114,300	898,200	0.81
9534	111/G 1/ 28/ /	59 CHENEILL DR	B414	4020 IND	1,482,300	1,258,000	0.85
9535	111/G 1/ 29/ /	74-76 REGIONAL DR	B414	4022 IND	1,300,100	1,405,400	1.08
9536	111/G 1/ 30/ /	78 REGIONAL DR	B414	402J OFFN	3,813,300	3,232,800	0.85
9537	111/G 1/ 31/ /	52-56 REGIONAL DR	B414	402C OFFN	5,386,200	6,235,200	1.16
9538	111/G 1/ 32/ /	65 REGIONAL DR	B414	4010 IND	6,774,000	7,473,300	1.10
9539	111/G 1/ 33/ /	55-57 REGIONAL DR	B414	3400 OFFN	4,437,000	3,648,100	0.82
9540	111/G 1/ 34/ /	51-53 REGIONAL DR	B414	3400 OFFG	4,603,600	4,733,200	1.03
9541	111/G 1/ 35/ /	4 CHENEILL DR	B414	3400 OFFN 1/14/2011 MLS STATES THAT GROSS LEASES P	1,736,800	1,627,900	0.94
9542	111/G 1/ 36/ /	6 CHENEILL DR	B414	3400 OFFN	1,612,700	1,494,400	0.93
9543	111/G 1/ 37/ /	27 INDUSTRIAL PARK D	B414	4020 IND MISC=289 SF MEZ1	103,200	114,900	1.11
9544	111/G 1/ 38/ /	130 PEMBROKE RD	B414	3400 OFFN	1,587,700	1,590,100	0.94
9546	111/G 1/ 40/ /	10 CHENEILL DR	B414	4000 IND INDUSTRIAL IS 14224 BAS/752 SF SDA/544 M	1,069,600	1,094,400	1.02
9547	111/G 1/ 41/ /	12A CHENEILL DR	B414	340H IND	409,700	382,500	0.93
9548	111/G 1/ 42/ /	14 CHENEILL DR	B414	4000 CARS	629,800	589,200	0.94
9549	111/G 1/ 43/ /	16 CHENEILL DR	B414	3520 OFFN	787,400	747,000	0.95
9550	111/G 1/ 44/ /	18 CHENEILL DR	B414	3400 OFFN	1,283,000	1,245,400	0.97
9551	111/G 1/ 45/ /	20 CHENEILL DR	B414	3400 OFFN	2,278,400	2,119,500	0.93
9553	111/G 1/ 47/ /	24 CHENEILL DR	B414	4000 IND	2,009,900	2,364,200	1.18
9554	111/G 1/ 48/ /	13 CHENEILL DR	B114	3400 OFFN	585,300	612,300	1.05
9557	111/G 1/ 51/ /	25 CHENEILL DR	B414	4040 IND	1,118,800	1,189,200	1.06
13612	111/G 1/ 52/ /	243 SHEEP DAVIS RD	B414	3381 SSTA	416,000	389,000	0.94
13704	111/G 1/ 53/ /	7 HENNIKER ST	B414	3400 OFFN	648,100	641,700	0.99
13733	111/G 1/ 54/ /	39 CHENEILL DR	B414	4040 IND	2,009,500	2,213,800	1.10
13734	111/G 1/ 55/ /	45 CHENEILL DR	B414	3400 OFFN	2,661,000	2,791,800	1.05
13735	111/G 1/ 56/ /	40 CHENEILL DR	B414	4000 IND	1,339,300	1,395,400	1.04
13732	111/G 1/ 57/ /	44 CHENEILL DR	B414	4020 IND	744,000	1,517,400	2.04
100611	111/G 1/ 58/ /	5 CHENEILL DR	B414	3400 OFFN	2,433,400	7,535,400	
104569	111/G 1/ 59/ /	46 CHENEILL DR	B414	4000 IND	192,400	2,898,000	1.19
104570	111/G 1/ 60/ /	30 HENNIKER ST U-01	B414	4020 OFFN	677,500	115,800	0.60
104571	111/G 1/ 61/ /	38 HENNIKER ST	B414	4010 IND	4,267,000	747,700	1.10
104572	111/G 1/ 62/ /	46 HENNIKER ST	B414	4010 IND	1,750,400	4,317,200	1.01
104574	111/G 1/ 64/ /	25 HENNIKER ST	B414	4000 IND		1,968,100	1.12

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104575	111/G 1/ 65/ /	19 HENNIKER ST	B414	3400 OFFN	1,461,200	1,327,800	0.91
105618	111/G 1/ 69/ /	27 INDUSTRIAL PARK D	B414	4020 IND MISC=MEZ1	94,300	112,400	1.19
105617	111/G 1/ 70/ /	27 INDUSTRIAL PARK D	B414	4020 IND MISC=MEZ1	111,600	110,400	0.99
105616	111/G 1/ 71/ /	27 INDUSTRIAL PARK D	B414	4020 IND MISC=MEZ1	111,600	112,400	1.01
105615	111/G 1/ 72/ /	27 INDUSTRIAL PARK D	B414	4020 IND	115,100	112,600	0.98
105614	111/G 1/ 73/ /	27 INDUSTRIAL PARK D	B414	4020 IND	129,400	130,000	1.00
105613	111/G 1/ 74/ /	27 INDUSTRIAL PARK D	B414	4020 IND MISC=MEZZANIE	116,800	122,400	1.05
105612	111/G 1/ 75/ /	27 INDUSTRIAL PARK D	B414	4020 IND	113,000	112,400	0.99
105611	111/G 1/ 76/ /	27 INDUSTRIAL PARK D	B414	4020 IND	103,800	112,800	1.09
105610	111/G 1/ 77/ /	27 INDUSTRIAL PARK D	B414	4020 IND MISC=MEZ1	114,900	114,000	0.99
105609	111/G 1/ 78/ /	27 INDUSTRIAL PARK D	B414	4020 IND MISC=MEZ1	116,500	114,100	0.98
105608	111/G 1/ 79/ /	27 INDUSTRIAL PARK D	B414	4020 IND MISC=MEZ1	111,900	111,100	0.99
106014	111/G 1/ 80/ /	15 CHENELL DR	B114	3400 OFFN	796,200	860,100	1.08
106013	111/G 1/ 81/ /	17 CHENELL DR	B114	3400 OFFN	613,800	615,800	1.00
106012	111/G 1/ 82/ /	19 CHENELL DR	B114	3400 OFFN	885,400	855,300	0.97
106044	111/G 1/ 83/ /	30 HENNIKER ST U-02	B414	4020 IND	134,700	113,800	0.84
106043	111/G 1/ 84/ /	30 HENNIKER ST U-03	B414	4020 IND	123,800	100,300	0.81
106042	111/G 1/ 85/ /	30 HENNIKER ST U-04	B414	4020 IND	88,800	120,400	1.36
106041	111/G 1/ 86/ /	30 HENNIKER ST U-05	B414	4020 RETN	116,200	107,800	0.93
106040	111/G 1/ 87/ /	30 HENNIKER ST U-06	B414	4020 IND	90,600	106,100	1.17
106039	111/G 1/ 88/ /	30 HENNIKER ST U-07	B414	4020 IND	95,300	96,200	1.01
106038	111/G 1/ 89/ /	30 HENNIKER ST U-08	B414	4020 IND	95,300	96,200	1.01
106037	111/G 1/ 90/ /	30 HENNIKER ST U-09	B414	4020 IND	102,100	118,200	1.16
106036	111/G 1/ 91/ /	30 HENNIKER ST U-10	B414	4020 IND	95,300	100,300	1.05
106035	111/G 1/ 92/ /	30 HENNIKER ST U-11	B414	4020 IND	110,200	111,500	1.01
106033	111/G 1/ 94/ /	30 HENNIKER ST U-13	B414	4020 IND	95,300	96,200	1.01
106032	111/G 1/ 95/ /	30 HENNIKER ST U-14	B414	4020 IND	95,300	96,200	1.01
106031	111/G 1/ 96/ /	30 HENNIKER ST U-15	B414	4020 IND	95,300	94,200	0.99
106521	111/G 1/ 97/ /	12B CHENELL DR	B414	340H IND	437,800	371,100	0.85
9561	111/H 3/ 3/ /	248 SHEEP DAVIS RD U	B414	4020 IND	216,100	201,200	0.93
9562	111/H 3/ 4/ /	258 SHEEP DAVIS RD	B414	322I RETN	1,837,600	1,664,500	0.91
9577	111/H 3/ 24/ /	254 SHEEP DAVIS RD U	B414	4020 IND	151,300	151,800	1.00
9578	111/H 3/ 25/ /	254 SHEEP DAVIS RD U	B414	4020 IND	145,500	149,900	1.03
104532	111/H 3/ 26/ /	248 SHEEP DAVIS RD	B414	4020 IND	202,900	192,300	0.95
104533	111/H 3/ 27/ /	248 SHEEP DAVIS RD	B414	4020 IND	199,300	172,400	0.87
104534	111/H 3/ 28/ /	248 SHEEP DAVIS RD	B414	4020 IND	134,400	146,300	1.09
104535	111/H 3/ 29/ /	248 SHEEP DAVIS RD	B414	4020 IND	156,100	153,700	0.98
104536	111/H 3/ 30/ /	248 SHEEP DAVIS RD	B414	4020 IND MISC=500 SF MEZ1 & 500 SF MEZ2	155,800	173,400	1.11
104537	111/H 3/ 31/ /	248 SHEEP DAVIS RD	B414	4020 IND MISC=1,750 SF MEZ2	193,800	190,900	0.99
104538	111/H 3/ 32/ /	248 SHEEP DAVIS RD	B414	4020 IND MISC=MEZ1 700 SF, MEZ3 500 SF	162,800	172,000	1.06
104539	111/H 3/ 33/ /	248 SHEEP DAVIS RD	B414	4020 IND	147,600	146,300	0.99
104540	111/H 3/ 34/ /	248 SHEEP DAVIS RD	B414	4020 IND	220,100	212,500	0.97
104541	111/H 3/ 35/ /	254 SHEEP DAVIS RD	B414	4020 IND	161,200	159,900	0.99
104542	111/H 3/ 36/ /	254 SHEEP DAVIS RD	B414	4020 IND	177,600	179,400	1.01
104543	111/H 3/ 37/ /	254 SHEEP DAVIS RD	B414	4020 IND	140,300	152,600	1.09

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104544	111/H 3/ 38/ /	254 SHEEP DAVIS RD	B414	4020 IND		134,400	148,200	1.10
104545	111/H 3/ 39/ /	254 SHEEP DAVIS RD	B414	4020 IND		134,400	146,500	1.09
104546	111/H 3/ 40/ /	254 SHEEP DAVIS RD	B414	4020 IND		205,200	191,300	0.93
104547	111/H 3/ 41/ /	254 SHEEP DAVIS RD	B414	4020 IND		207,700	188,500	0.91
104548	111/H 3/ 42/ /	254 SHEEP DAVIS RD	B414	4020 IND		187,900	182,800	0.97
9581	111/H 4/ 2/ /	189 PEMROKE RD	B414	3530 REST		715,000	833,100	1.17
9582	111/H 4/ 3/ /	183 PEMROKE RD	B414	3222 OFFN		1,557,600	1,623,800	1.04
9587	111/H 4/ 7/ /	261 SHEEP DAVIS U-B	B414	340H OFFN		383,100	373,100	0.97
9588	111/H 4/ 8/ /	257 SHEEP DAVIS RD	B414	338I CARS		1,891,000	1,853,600	0.98
9590	111/H 4/ 10/ /	9 TRIANGLE PARK DR U	B414	3400 OFFN			975,000	
9591	111/H 4/ 11/ /	249 SHEEP DAVIS RD	B414	3220 RETN		982,600	997,500	1.02
9592	111/H 4/ 12/ /	253 SHEEP DAVIS RD	B414	041I MIXC		433,300	396,500	0.92
9594	111/H 4/ 15/ /	261 SHEEP DAVIS U-C	B414	340H OFFN		359,500	373,100	1.04
9595	111/H 4/ 16/ /	261 SHEEP DAVIS U-D	B414	340H OFFN		319,200	328,600	1.03
9596	111/H 4/ 17/ /	261 SHEEP DAVIS U-E	B414	340H OFFN		356,200	300,400	0.84
9597	111/H 4/ 18/ /	261 SHEEP DAVIS U-F	B414	340H OFFN		258,100	248,400	0.96
9600	111/H 4/ 21/ /	19 TRIANGLE PARK DR	B414	3220 OFFN		1,534,800	1,670,200	1.09
9601	111/H 4/ 22/ /	25 TRIANGLE PARK DR	B414	910C OFFN	4338 LL SPACE-SFB AND SPA AREA. MLS#420	6,321,200	8,723,500	1.38
9602	111/H 4/ 23/ /	261 SHEEP DAVIS U-A	B414	340H OFFN		1,028,900	1,070,900	1.04
102599	111/H 4/ 24/ /	11 TRIANGLE PARK DR	B414	3410 BANK PLUS \$132K		1,440,000	1,661,300	1.15
102600	111/H 4/ 25/ /	9 TRIANGLE PARK DR U	B414	3420 OFFN		907,100	969,900	1.07
9605	111/I 2/ 23/ /	388 LOUDON RD	B414	3260 REST		819,500	613,100	0.75
9608	111/I 3/ 19/ /	304 SHEEP DAVIS RD	B414	322I RETN		9,794,800	11,720,100	1.20
9613	111/I 4/ 18/ /	374 LOUDON RD	B414	3220 RETN			1,157,000	
9614	111/I 4/ 19/ /	295-297 SHEEP DAVIS	B414	3400 OFFN		809,700	706,600	0.87
9617	111/I 4/ 22/ /	311 SHEEP DAVIS RD	B414	034I BANK		1,353,800	1,714,300	1.27
9618	111/I 4/ 24/ /	309 SHEEP DAVIS RD	B414	338I CARS EXCESS \$29K		668,900	610,500	0.91
9630	112/ 1/ 9/ /	430 LOUDON RD	B411	3180 RETG PLUS GREENHSES, OB AND LAND		854,200	694,900	0.81
9634	112/ 2/ 2/ /	17 OLD DOVER RD	B411	041I IND		449,900	399,400	0.89
9638	112/ 2/ 6/ /	354 SHEEP DAVIS RD	B411	3260 REST UCR IS 1556 MISC AND UST IS 480 MISC.		986,300	931,300	0.94
9703	112/ 5/ 37/ /	391 LOUDON RD	B414	322I IND STORAGE AREA VALUE = \$324800		1,062,400	1,046,400	0.98
9777	114/ 1/ 1/ /	8 LOUDON RD	B414	322I MIXC 24138 ADJUSTED BY 10% FOR POOR LAYOUT/LO		1,278,400	1,348,900	1.06
9778	114/ 1/ 2/ /	10-22 LOUDON RD	B414	3230 RETN		11,651,900	9,667,200	0.83
9785	114/ 1/ 10/ /	6 LOUDON RD	B414	3400 OFFG SF IS THE ACTUAL LEASABLE AREA.		7,397,200	7,181,500	0.97
9786	114/ 2/ 1/ /	24 LOUDON RD	B414	3250 SSTA		1,210,600	1,300,400	1.07
105903	114/ 3/ 2/A /	19 LOUDON RD	B414	3770 IND		219,800	267,500	1.22
9793	114/A 1/ 10/ /	187 LOUDON RD	B414	322I CARS		496,200	417,300	0.84
9794	114/A 1/ 11/ /	193 LOUDON RD	B414	332I CARS		536,200	492,000	0.92
9795	114/A 1/ 12/ /	199 LOUDON RD	B414	3400 OFFN		323,000	320,800	0.99
9796	114/A 1/ 13/ /	201 LOUDON RD	B414	3400 OFFN		1,123,500	952,800	0.85
9797	114/A 1/ 14/ /	203 LOUDON RD	B414	1120 APTC		13,957,500	12,504,900	0.90
9798	114/A 1/ 15/ /	207 LOUDON RD	B414	322C APTC		2,829,700	2,861,700	1.01
9799	114/A 1/ 16/ /	197 LOUDON RD	B414	3400 OFFG AOF =90% OF GBA		2,883,300	2,800,400	0.97
102021	114/A 1/ 17/ /	8-12 PINE ACRES RD	B414	322C APTC ALL UNITS HAVE WASHER/DRYER HOOKUPS. ALL		6,001,500	6,409,200	1.07
9894	114/D 2/ 3/ /	39 BURNS AV	B414	1120 APTC		1,519,800	1,599,800	1.05

INCOME/COST COMPARISON REPORT FOR YEAR 2012

CONCOR NH

PID	MBIU	Location	Nbhd	Prim Cap Use Code Notes	Income Value	Total Parcel Value	C/I Ratio
9902	114/D 2/ 11/ /	133 LOUDON RD	B414	3220 RETN A LOC =PERPENDICULAR TO RD -BACK SPACES.	2,149,000	2,074,500	0.97
9903	114/D 2/ 12/ /	129 LOUDON RD	B414	3260 FF	1,028,400	924,400	0.90
9905	114/D 2/ 15/ /	125 LOUDON RD	B414	3250 SSTA	1,126,500	1,184,700	1.05
9933	114/D 3/ 10/ /	153-157 LOUDON RD	B414	3260 RETN	4,067,700	1,133,800	0.28
9934	114/D 3/ 11/ /	149 LOUDON RD	B414	3221 RETN	456,400	547,300	1.20
9935	114/D 3/ 12/ /	147 LOUDON RD	B414	3260 REST	1,035,600	970,700	0.94
9937	114/D 3/ 14/ /	139 LOUDON RD	B414	3400 OFFN	1,497,100	1,517,100	1.01
9938	114/D 3/ 15/ /	137 LOUDON RD	B414	3220 RETN	472,200	575,000	1.22
9939	114/D 3/ 16/ /	135 LOUDON RD	B414	3260 FF	693,500	680,100	0.98
9940	114/D 3/ 17/ /	143 LOUDON RD	B414	3221 SSTA	443,700	431,800	0.97
9953	114/E 3/ 1/ /	CHRISTIAN AV	B414	322C APTC	8,857,300	6,613,200	0.75
9958	114/G 1/ 1/B /	141 EAST SIDE DR	B413	322C OFFN MISC=456 SF SFB, + 620 SF URM=1,076	1,046,300	594,800	0.57
10147	114/J 2/ 1/ /	169 PORTSMOUTH U44-1	B413	322C APTC FAIR EXPENSES TO ACCOUNT FOR \$47,520 CON	8,238,600	7,808,900	0.95
10232	114/K 1/ 5/ /	161 LOUDON RD	B414	3260 REST	1,552,100	1,496,300	0.96
10233	114/K 1/ 6/ /	163 LOUDON RD	B414	3221 RETN	909,400	994,600	1.09
10234	114/K 1/ 7/ /	167 LOUDON RD	B414	3350 CARS	647,400	678,500	1.05
10235	114/K 1/ 8/ /	169 LOUDON RD	B414	3221 RETN	332,400	373,400	1.12
10351	115/ 1/ 21/ /	48 AIRPORT RD	B414	3400 OFFN	1,816,100	1,900,100	1.05
10406	115/ 5/ 1/ /	CANTON CR	B414	1120 APTC	3,149,000	3,005,900	0.95
10415	115/ 5/ 10/ /	CANTON CR	B414	1120 APTC	2,838,900	2,958,200	1.04
10462	116/ 3/ 8/ /	126 LOUDON RD	B414	3220 RETN	555,900	642,000	1.15
10541	116/ 6/ 1/ /	104 LOUDON RD	B414	3410 BANK	1,050,000	936,200	0.89
10543	116/ 7/ 2/ /	116 LOUDON RD	B414	3250 SSTA	1,096,600	933,200	0.85
10545	116/ 7/ 4/ /	120 LOUDON RD	B414	3301 RETN	820,900	987,000	1.20
10546	116/ 7/ 5/ /	122 LOUDON RD	B414	3400 RETN	250,400	257,500	1.03
10547	116/ 7/ 6/ /	124 LOUDON RD	B414	3221 RETN	400,100	401,200	1.00
10554	116/ 7/ 13/ /	29 PEMERROKE RD	B414	3321 IND	456,100	365,800	0.80
10557	116/ 7/ 16/ /	106 LOUDON RD	B414	3260 FF	746,500	819,300	1.10
10558	116/ 7/ 18/ /	110 LOUDON RD	B414	3250 SSTA	1,189,900	964,100	0.81
10559	116/ 7/ 19/ /	118 LOUDON RD	B414	0311 MIXC	283,000	297,500	1.05
10562	116/A 1/ 3/ /	23-25 ORMOND ST	B414	1120 APTC	1,460,300	1,550,600	1.06
10567	116/B 5/ 2/ /	43 PRESCOTT ST	B414	1120 APTC	1,179,900	1,203,600	1.02
10574	116/B 5/ 9/ /	27-31 PRESCOTT ST	B414	1120 APTC	4,730,300	5,060,100	1.07
10582	116/B 5/ 17/ /	121 LOUDON RD	B414	3260 REST	504,600	534,100	1.06
10585	116/B 5/ 19/ /	117 LOUDON RD	B414	3250 FF	1,325,200	1,644,600	1.24
10586	116/B 5/ 20/ /	111 LOUDON RD	B414	3420 OFFN	736,400	619,000	0.84
10589	116/B 5/ 22/ /	105 LOUDON RD U-4	B414	9100 OFFG	1,041,100	1,284,900	1.23
10603	116/B 5/ 35/ /	105 LOUDON RD U-1	B414	340H OFFG	1,032,600	921,600	0.89
10604	116/B 5/ 36/ /	101 LOUDON RD	B414	3260 FF	734,500	755,600	1.03
10605	116/B 5/ 37/ /	105 LOUDON RD U-2	B414	340H OFFG	1,550,200	1,553,600	1.00
10606	116/B 5/ 38/ /	105 LOUDON RD U-3	B414	9100 OFFG	1,791,400	2,065,600	1.15
10609	117/ 2/ 2/ /	132 LOUDON RD	B414	3221 RETN	406,800	473,400	1.16
10615	117/ 2/ 7/ /	138 LOUDON RD	B414	3221 RETN	188,400	152,600	0.81
10617	117/ 2/ 8/ /	142 LOUDON RD	B414	3220 RETN	2,328,500	2,102,800	0.90
10646	117/A 2/ 1/ /	152 LOUDON RD	B414	3400 OFFN	312,700	311,800	1.00

INCOME/COST COMPARISON REPORT FOR YEAR 2012

CONCOR NH

PID	MBLU	Location	Nbhd	Use	Code	Notes	Prim Cap	Income Value	Total Parcel Value	Total C/I Ratio
10657	117/A 2/ 15/ /	148 LOUDON RD	B414	3260	REST			754,600	675,600	0.90
10658	117/A 2/ 16/ /	150 LOUDON RD	B414	3220	CARS			432,900	525,800	1.21
10666	117/A 3/ 9/ /	160 LOUDON RD	B414	3221	RETN			212,700	212,100	1.00
10678	117/A 4/ 6/ /	162-164 LOUDON RD	B414	3260	FF			376,800	401,200	1.06
10687	117/A 5/ 1/ /	172 LOUDON RD	B414	3260	REST			952,100	743,700	0.78
10795	117/D 2/ 9/ /	192-194 LOUDON RD	B414	3620	THET	1628 SF MISC = MEZZANINE/\$59,000 = EXCES		1,246,800	1,150,700	0.92
10796	117/D 2/ 10/ /	196 LOUDON RD	B414	3221	RETN			777,000	751,800	0.97
10797	117/D 2/ 11/ /	188 LOUDON RD	B414	3410	BANK			838,500	881,100	1.05
10798	117/D 2/ 12/ /	184 LOUDON RD	B414	3221	RETN			433,100	430,000	0.99
11266	121/ 1/ 2/ /	28 LOCKE RD	B412	4000	IND			769,200	927,300	1.21
11273	121/ 1/ 8/ /	42 LOCKE RD	B412	4000	IND			871,900	905,700	1.04
11274	121/ 1/ 9/ /	27 LOCKE RD	B412	3400	OFFN	MISC-MEZZANINE SPACE		1,538,500	1,589,800	1.03
11276	121/ 1/ 11/ /	38 LOCKE RD	B412	4000	IND			1,479,100	1,564,900	1.06
11278	121/ 1/ 13/ /	44 LOCKE RD	B412	3161	IND			750,700	911,200	1.21
11279	121/ 1/ 14/ /	41 LOCKE RD	B412	3401	IND			661,800	588,900	0.89
11280	121/ 1/ 15/ /	48 LOCKE RD	B412	3140	IND			290,700	581,300	2.00
100894	121/ 1/ 16/ /	34 LOCKE RD	B412	4020	IND			1,985,900	2,106,900	1.06
12974	143/P 42/ / /	88 VILLAGE ST	B410	4000	IND			1,845,900	2,556,100	1.38
12814	144/P 40/ / /	83 WASHINGTON ST	B410	1120	APTP			3,855,600	3,682,900	0.96
13379	144/P 72/ / /	MAPLEWOOD LN	B410	1120	APTP			4,832,800	5,191,500	1.07
100121	192/P 1/ / /	11 BOROUGH RD	B409	1120	APTP	JANUARY 2009 CONCORD MONITOR ARTICLE CLA		7,566,800	7,769,200	1.03
13010	192/P 89/ / /	30 BOROUGH RD	B409	910C	APTP			4,310,900	6,079,000	1.41
13009	192/P 90/ / /	9-15 VILLAGE ST	B409	3222	SSTA			2,933,300	2,434,700	0.83
13008	192/P 91/ / /	21 VILLAGE ST	B409	0310	MIXP			335,100	387,500	1.16
13007	192/P 92/ / /	27 VILLAGE ST	B409	3420	OFFN	UL-EAU & EAF. MISC-UBM		354,600	351,400	0.99
13268	192/P 94/ / /	41 VILLAGE ST	B409	903J	APTP			2,117,000	1,661,100	0.78
13045	201/P 3/ / /	217-219 FISHERVILLE	B409	3220	RETC			1,771,000	2,123,100	1.20
13013	201/P 142/ / /	204 FISHERVILLE RD	B409	3350	MIXP			1,235,200	1,300,300	1.05
100122	204/P 61/ / /	HEARTWOOD LN	B409	1120	APTP			4,596,700	4,964,300	1.08
13014	204/P 65/ / /	180 FISHERVILLE RD	B409	3222	SELF			2,523,900	2,685,200	1.06
13011	204/P 66/ / /	HEARTWOOD LN	B409	1120	APTP			6,928,300	7,404,500	1.07
12171	0534/P 3/ / /	77 MERRIMACK ST	B410	4000	IND			2,841,500	3,099,200	1.09
12040	0543/P 1/ / /	369 VILLAGE ST	B410	3400	OFFN			241,700	193,000	0.80
12050	0543/P 13/ / /	382 VILLAGE ST	B410	4000	IND			145,400	163,100	1.12
12051	0543/P 14/ / /	378 VILLAGE ST	B410	3400	OFFN			306,100	270,500	0.88
12053	0543/P 17/ / /	346-348 VILLAGE ST	B410	0310	MIXP			272,400	266,100	0.98
12104	0543/P 23/ / /	4 CRESCENT ST	B410	5221	LAND				1,814,000	
11817	114A/1 7/ 1/ /	30 EAST SIDE DR	B414	1120	APTC			673,500	633,500	0.94
11827	114A/1 7/ 11/ /	28 EAST SIDE DR	B414	1112	APTC			2,148,100	2,081,600	0.97
11833	114D/1 2/ 2/ /	CHRISTIAN AV	B414	322C	APTC			8,866,200	6,748,000	0.76
12324	1412/P 2/ / /	28 CORAL ST	B110	111R	APTP	RENTS INCLUDE HEAT, HOT H2O, SEWER & WAT		219,700	180,500	0.82
12022	1412/P 22/ / /	305-313 VILLAGE ST	B410	3220	MIXP			615,700	522,500	0.85
12033	1412/P 35/ / /	323-325 VILLAGE ST	B410	3210	MIXP			211,200	256,800	1.22
12035	1412/P 40/ / /	51 TANNER ST	B410	3161	IND			105,500	88,400	0.84
12034	1412/P 43/ / /	339 VILLAGE ST	B410	3410	BANK			768,400	806,500	1.05

INCOME/COST COMPARISON REPORT FOR YEAR 2012

CONCOR NH

PID	MBLU	Location	Nbhd	Prim Cap Use Code Notes	Income Value	Parcel Value	Total Value	C/I Ratio
12038	1412/P 44/ 1/A /	345-351 VILLAGE ST	B410	340H OFFP	249,900	279,700	279,700	1.12
12039	1412/P 44/ 1/B /	345-351 VILLAGE ST	B410	340O OFFP	269,800	314,900	314,900	1.17
12072	1412/P 53/ / /	336 VILLAGE ST	B410	3340 SSTA INC OTHER LOT ~40k	151,300	153,100	153,100	1.01
12087	1412/P 58/ / /	10 SANDERS ST	B410	316I IND	82,000	82,300	82,300	1.00
12086	1412/P 59/ / /	324-328 VILLAGE ST	B410	322I RETP	266,700	242,000	242,000	0.91
12085	1412/P 60/ / /	316-322 VILLAGE ST	B410	3220 MIXP	674,100	704,900	704,900	1.05
12091	1412/P 67/ / /	9-13 SUMMER ST	B410	111J APTP	468,200	477,100	477,100	1.02
12100	1412/P 86/ / /	6-8 HIGH ST	B410	111C APTP INCOME AND EXPENSES INCLUDE ABUTTING PRO	589,800	292,900	292,900	0.50
12102	1412/P 88/ / /	308 VILLAGE ST	B410	3220 RETP	364,700	354,900	354,900	0.97
12342	1413/P 33/ / /	37 WASHINGTON ST	B410	3400 OFFN	293,500	272,000	272,000	0.93
105705	1413/P 35/ / /	43-47 WASHINGTON ST	B410	1120 APTP RENTS ARE \$1,295 FOR 2 BDRM AND \$1,395 F	990,800	988,300	988,300	1.00
12340	1413/P 39/ / /	23 METER ST	B410	4000 IND	1,034,100	1,136,400	1,136,400	1.10
12877	1413/P 40/ / /	191 VILLAGE ST	B410	322I RETP	439,400	456,400	456,400	1.04
12256	1413/P 42/ / /	219 VILLAGE ST	B410	1120 APTP	1,205,400	1,332,100	1,332,100	1.11
12253	1413/P 45/ / /	251 VILLAGE ST	B410	013C MIXC	191,400	214,300	214,300	1.12
12160	1421/P 32/ / /	30-32 SUMMER ST	B410	111J APTP	332,900	368,400	368,400	1.11
12161	1421/P 33/ / /	24-26 SUMMER ST	B110	111R APTP MISC=2 CAR GARAGE	412,800	279,000	279,000	0.68
13339	1431/P 6/ / /	PENWOOD DR	B410	322C APTP	5,491,700	5,241,700	5,241,700	0.95
12886	1431/P 58/ / /	181 VILLAGE ST	B410	316I IND	86,600	95,700	95,700	1.11
Record Count: 1054					1,525,872,200	1,549,264,500		

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
APTC	B401	10/D 1/ 5/ /	99 CLINTON ST	0001	180	1,889,280	75,571	525,976	1,287,733	0.099	13,007,400	72263.33
APTC	B115	17/ 1/ 12/ /	2-2A HOLLY ST	0001	4	42,573	1,278	11,976	29,319	0.099	296,200	76200.00
APTC	B101	22/ 6/ 1/ /	104-106 SOUTH ST	0001	4	38,040	1,522	10,591	25,927	0.099	261,900	65475.00
APTC	B415	24/ 1/ 15/ /	17-19 WEST ST	0001	5	46,620	1,865	12,979	31,776	0.099	321,000	64200.00
APTC	B102	29/ 3/ 13/ /	26 GROVE ST	0001	245	52,548	2,136	14,577	35,835	0.099	362,000	1477.55
APTC	B402	30/ 4/ 4/ /	58-66 PERLEY ST	0001	11	121,860	4,875	33,926	83,059	0.099	839,000	76272.73
APTC	B102	30/ 5/ 1/ /	6-14 PIERCE ST	0001	969	62,711	3,832	17,843	41,036	0.099	414,500	427.76
APTC	B402	31/ 3/ 4/ /	60 SOUTH ST	0001	10	82,200	3,288	22,884	56,028	0.099	565,900	56590.00
APTC	B402	33/ 2/ 11/ /	44-46 S STATE ST	0001	722	107,312	5,879	30,631	70,802	0.094	752,400	1042.11
APTC	B402	33/ 2/ 15/ /	4-6 MONROE ST	0001	9	61,020	3,497	16,681	40,842	0.099	412,500	45833.33
APTC	B402	33/ 6/ 10/ /	21-23 FAYETTE ST	0001	9	57,375	2,295	19,967	35,113	0.099	354,700	39411.11
APTC	B402	33/ 7/ 6/ /	10 THOMPSON ST	0001	8	55,896	2,236	15,561	38,099	0.099	384,800	48100.00
APTC	B402	34/ 4/ 18/ /	51 STORRS ST	0001	45	624,406	12,488	221,820	390,098	0.089	4,378,200	97293.33
APTC	B402	35/ 2/ 6/ /	3 S MAIN ST	0001	36	298,680	17,920	101,775	178,985	0.104	1,721,000	47805.56
APTC	B406	35/ 4/ 8/ /	5 MARKET LN	0001	10	93,240	2,797	32,786	57,657	0.094	612,700	61270.00
APTC	B406	35/ 5/ 2/ /	4 N STATE ST	0001	16	111,792	8,943	37,283	65,566	0.094	696,800	43550.00
APTC	B406	35/ 5/ 8/ /	9 ODD FELLOWS AV	0001	2,250	88,410	6,350	27,063	54,997	0.094	584,500	259.78
APTC	B402	35/ 6/ 16/ /	17-19 S STATE ST	0001	10	67,672	3,652	21,787	42,233	0.099	426,600	42660.00
APTC	B406	36/ 3/ 10/ /	11 GREEN ST	0001	16	87,654	5,259	28,923	53,472	0.099	540,100	33756.25
APTC	B404	37/ 1/ 7/ /	3 MERRIMACK ST	0001	9	58,752	3,525	16,016	39,211	0.104	377,000	41888.89
APTC	B402	37/ 5/ 1/ /	6-8 S SPRING ST	0001	8	65,760	2,630	18,308	44,822	0.099	452,700	56587.50
APTC	B401	39/ 2/ 1/ /	175 PLEASANT ST	0001	8	75,174	4,510	20,492	50,172	0.099	506,800	63350.00
APTC	B106	43/ 7/ 1/ /	68 SCHOOL ST	0001	6	61,065	1,832	17,178	42,055	0.099	424,800	70800.00
APTC	B406	44/ 4/ 1/ /	46 WARREN ST	0001	68	682,344	20,470	239,929	421,945	0.094	4,484,000	65941.18
APTC	B406	44/ 4/ 5/ /	32 GREEN ST	0001	15	122,400	3,672	43,039	75,689	0.104	727,800	48520.00
APTC	B406	46/ 1/ 8/ /	42 N STATE ST	0001	16	131,820	7,909	35,935	87,976	0.099	888,600	46037.50
APTC	B406	46/ 2/ 5/ /	50 N STATE ST	0001	2,028	122,065	6,408	32,885	82,772	0.099	836,100	412.28
APTC	B406	46/ 3/ 6/ /	12 COURT ST	0001	10	66,000	3,960	22,490	39,550	0.099	399,500	39950.00
APTC	B106	46/ 3/ 10/ /	66 N STATE ST	0001	6	52,992	2,119	14,753	36,120	0.099	364,800	60800.00
APTC	B106	47/ 3/ 15/ /	77 N SPRING ST	0001	3	29,592	1,184	8,238	20,170	0.094	214,300	71433.33
APTC	B406	47/ 7/ 13/ /	65-71 N STATE ST	0001	10	82,200	3,288	22,884	56,028	0.099	565,900	56590.00
APTC	B106	47/ 7/ 16/ /	30-32 CENTRE ST	0001	4	46,440	1,858	12,929	31,653	0.099	319,700	79925.00
APTC	B406	54/ 1/ 12/ /	11 BEACON ST	0001	12	83,844	5,031	22,856	55,957	0.099	565,200	47100.00
APTC	B406	55/ 2/ 2/ /	5 ROLLINS ST	0001	9	45,900	2,754	17,258	25,888	0.099	261,500	29055.56
APTC	B106	55/ 4/ 11/ /	11 FRANKLIN ST	0001	474	36,258	1,510	10,003	24,745	0.099	249,900	527.22
APTC	B406	58/ 2/ 2/T /	26 COMMERCIAL ST U-0	0001	38	319,200	0	212,200	107,000	0.094	1,137,100	29923.68
APTC	B406	58/ 2/ 7/T /	28 COMMERCIAL ST U-0	0001	39	327,600	0	217,800	109,800	0.094	1,166,800	29917.95
APTC	B406	59/ 1/ 4/ /	248-250 N MAIN ST	0001	24	197,280	7,891	54,923	134,466	0.099	1,358,200	56591.67
APTC	B406	59/ 2/ 10/ /	110 N STATE ST	0001	8	64,140	2,894	17,761	43,485	0.099	439,200	54900.00
APTC	B407	72/ 2/ 2/ /	479 N STATE ST	0001	21	233,640	9,346	65,046	159,248	0.099	1,608,600	76600.00
APTC	B407	72/C 3/ 14/ /	10 HUTCHINS ST	0001	10	101,064	4,043	22,509	74,512	0.094	791,800	79180.00
APTC	B407	73/A 1/ 2/ /	15 PARMENTER RD	0001	515	270,248	8,263	94,403	167,582	0.089	1,880,800	3652.04
APTC	B407	74/ 3/ 16/ /	86 FISHERVILLE RD	0001	18	200,220	8,009	55,741	136,470	0.099	1,378,500	76583.33
APTC	B407	74/ 3/ 18/ /	90-96 FISHERVILLE RD	0001	102	948,360	37,934	330,030	580,396	0.099	5,862,600	57476.47
APTC	B407	75/ 1/ 1/ /	81 FISHERVILLE RD	0001	36	326,040	13,042	90,769	222,229	0.099	2,244,700	62352.78

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
APTC	B407	75/ 1/ 3/ /	17-29 BOG RD	0001	68	637,200	25,488	177,397	434,315	0.099	4,387,000	64514.71
APTC	B409	75/ 2/ 1/ /	20 BOG RD	0001	66	604,380	24,175	210,325	369,880	0.099	3,736,200	56609.09
APTC	B403	95/ 2/ 12/ /	227 PLEASANT ST	0001	72	774,852	131,072	186,696	457,084	0.099	4,617,000	
APTC	B403	95/ 3/ 4/ D /	151 LANGLEY PARKWAY	0001	75	955,172	28,656	214,952	711,564	0.094	7,561,800	100824.00
APTC	B403	95/ A 1/ 4/ /	243 PLEASANT ST	0001	108	1,031,280	20,626	293,089	717,565	0.099	7,248,100	67112.04
APTC	B403	97/ 3/ 14/ /	300-306 PLEASANT ST	0001	52	624,624	24,985	173,895	425,744	0.094	4,524,400	87007.69
APTC	B409	103/ A 3/ 3/ /	40 ALICE DR	0001	18	171,420	6,857	47,723	116,840	0.099	1,180,200	65566.67
APTC	B414	110/ 2/ 3/ /	30-32 CHERRY ST	0001	60	691,200	27,648	192,430	471,122	0.099	4,758,800	79313.33
APTC	B414	110/ D 2/ 3/ /	13 OLD SUNCOOK RD	0001	41	345,300	10,359	121,416	213,525	0.094	2,269,100	55343.90
APTC	B414	110/ D 2/ 10/ /	19 OLD SUNCOOK RD	0001	8,346	604,200	21,148	196,428	386,624	0.094	4,108,700	492.30
APTC	B414	111/ C 1/ 13/ /	241 LOUDON RD	0001	4,567	3,554,682	143,204	984,918	2,426,560	0.099	24,510,700	5366.91
APTC	B414	111/ C 1/ 13/ A /	241 LOUDON RD	0001	4,567	3,554,682	143,204	984,918	2,426,560	0.099	24,510,700	5366.91
APTC	B414	114/ A 1/ 14/ /	203 LOUDON RD	0001	226	2,027,280	81,091	564,395	1,381,794	0.099	13,957,500	61758.85
APTC	B414	114/ A 1/ 15/ /	207 LOUDON RD	0001	50	411,000	16,440	114,422	280,138	0.099	2,829,700	56594.00
APTC	B414	114/ A 1/ 17/ /	8-12 PINE ACRES RD	0001	60	764,520	23,692	176,083	564,745	0.094	6,001,500	100025.00
APTC	B414	114/ D 2/ 3/ /	39 BURNS AV	0001	24	220,740	8,830	61,454	150,456	0.099	1,519,800	63325.00
APTC	B414	114/ E 3/ 1/ /	CHRISTIAN AV	0001	150	1,432,800	57,312	498,614	876,874	0.099	8,857,300	59048.67
APTC	B413	114/ J 2/ 1/ /	169 PORTSMOUTH U44-1	0001	120	1,332,720	53,309	463,786	815,625	0.099	8,238,600	68655.00
APTC	B414	115/ 5/ 1/ /	CANTON CR	0001	1,195	449,672	15,611	155,807	278,254	0.094	2,957,000	2635.15
APTC	B414	115/ 5/ 10/ /	CANTON CR	0001	40	432,000	12,960	151,902	267,138	0.094	2,838,900	70972.50
APTC	B414	116/ A 1/ 3/ /	23-25 ORMOND ST	0001	21	201,600	8,064	56,126	137,410	0.094	1,460,300	69538.10
APTC	B414	116/ B 5/ 2/ /	43 PRESCOTT ST	0001	18	162,900	6,516	45,351	111,033	0.094	1,179,900	65550.00
APTC	B414	116/ B 5/ 9/ /	27-31 PRESCOTT ST	0001	72	687,060	27,482	191,277	468,301	0.099	4,730,300	65698.61
APTC	B414	114A/ 1 7/ 1/ /	30 EAST SIDE DR	0001	14	97,818	3,913	27,232	66,673	0.099	673,500	48107.14
APTC	B414	114A/ 1 7/ 11/ /	28 EAST SIDE DR	0001	26	312,000	12,480	86,862	212,658	0.099	2,148,100	82619.23
APTC	B414	114D/ 1 2/ 2/ /	CHRISTIAN AV	0001	150	1,434,240	57,370	499,116	877,754	0.099	8,866,200	59108.00
APTP	B410	144/ P 40/ / /	83 WASHINGTON ST	0001	77	642,600	25,704	223,625	393,271	0.102	3,855,600	50072.73
APTP	B410	144/ P 72/ / /	MAPLEWOOD LN	0001	72	687,060	27,482	191,277	468,301	0.097	4,832,800	67122.22
APTP	B409	192/ P 1/ / /	11 BOROUGH RD	0001	1,590	1,036,332	31,270	233,249	771,813	0.102	7,566,800	4758.99
APTP	B409	192/ P 89/ / /	30 BOROUGH RD	0001	54	600,348	12,008	170,618	417,722	0.097	4,310,900	79831.48
APTP	B409	192/ P 94/ / /	41 VILLAGE ST	0001	24	316,800	12,672	88,197	215,931	0.102	2,117,000	88208.33
APTP	B409	204/ P 61/ / /	HEARTWOOD LN	0001	60	687,888	27,515	191,508	468,865	0.102	4,596,700	76611.67
APTP	B409	204/ P 66/ / /	HEARTWOOD LN	0001	90	1,036,800	41,472	288,646	706,682	0.102	6,928,300	76981.11
APTP	B110	1412/ P 2/ / /	28 CORAL ST	0001	204	36,618	1,529	12,675	22,414	0.102	219,700	1076.96
APTP	B410	1412/ P 67/ / /	9-13 SUMMER ST	0001	11	78,030	3,121	27,155	47,754	0.102	468,200	42563.64
APTP	B410	1412/ P 86/ / /	6-8 HIGH ST	0001	10	88,260	3,530	24,572	60,158	0.102	589,800	58980.00
APTP	B410	1413/ P 35/ / /	43-47 WASHINGTON ST	0001	2,543	128,604	4,218	28,373	96,013	0.097	990,800	389.62
APTP	B410	1413/ P 42/ / /	219 VILLAGE ST	0001	24	180,387	7,215	50,220	122,952	0.102	1,205,400	50225.00
APTP	B410	1421/ P 32/ / /	30-32 SUMMER ST	0001	8	55,488	2,220	19,310	33,958	0.102	332,900	41612.50
APTP	B110	1421/ P 33/ / /	24-26 SUMMER ST	0001	347	61,737	2,522	17,108	42,107	0.102	412,800	1189.63
APTP	B410	1431/ P 6/ / /	PENWOOD DR	0001	108	881,280	52,877	240,237	588,166	0.107	5,491,700	50849.07
BANK	B401	22/ 5/ 10/ /	73 WEST ST	0001	2,896	67,245	3,362	8,177	55,706	0.083	671,200	231.77
BANK	B401	22/ 7/ 2/ /	88 SOUTH ST	0001	4,528	92,829	5,990	11,884	74,955	0.083	903,100	199.45
BANK	B406	35/ B 1/ 3/ /	118 STORRS ST	0001	10,035	170,595	8,530	25,930	136,135	0.083	1,640,200	
BANK	B406	46/ 3/ 1/ /	165-167 N MAIN ST	0001	9,462	144,680	15,768	19,901	109,011	0.083	1,313,400	138.81

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR. NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
BANK B406	46/ 4/ 6/ /		190 N MAIN ST	0001	7,342	112,534	11,231	16,891	84,412	0.087	968,000	131.84
BANK B406	65/ 2/ 1/ /		161 N STATE ST	0001	17,634	229,511	21,433	32,447	175,631	0.083	2,116,000	120.00
BANK B414	110/A 2/ 6/ /		70 AIRPORT RD	0001	16,060	280,421	14,021	42,624	223,776	0.087	2,566,200	159.79
BANK B414	110/K 1/ 7/ /		1-3 INTEGRA DR	0001	2,564	99,150	4,958	15,071	79,121	0.075	1,059,200	413.10
BANK B414	111/H 4/ 24/ /		11 TRIANGLE PARK DR	0001	6,982	138,942	10,013	20,368	108,561	0.083	1,308,000	206.24
BANK B414	111/I 4/ 22/ /		311 SHEEP DAVIS RD	0001	8,324	123,956	6,435	16,389	101,132	0.075	1,353,800	162.64
BANK B414	116/ 6/ 1/ /		104 LOUDON RD	0001	4,526	109,212	5,461	16,600	87,151	0.083	1,050,000	231.99
BANK B414	117/D 2/ 11/ /		188 LOUDON RD	0001	2,476	82,921	3,110	10,216	69,595	0.083	838,500	338.65
BANK B410	1412/P 43/ / /		339 VILLAGE ST	0001	5,207	90,550	6,791	16,752	67,007	0.087	768,400	147.57
BEDC B415	17/ 1/ 6/ /		20 MAITLAND ST	0001	74	4,958,000	223,110	4,024,657	710,233	0.120	5,918,600	79981.08
BEDC B403	95/A 1/ 3/ /		239 PLEASANT ST	0001	180	13,869,000	624,105	11,258,161	1,986,734	0.120	16,556,100	91978.33
BEDC B403	96/ 1/ 26/ /		254 PLEASANT ST	0001	50	6,097,000	182,910	5,026,977	887,113	0.114	7,781,700	155634.00
CARS B415	15/ 3/ 12/ /		14 HALL ST	0001	11,960	110,271	13,233	15,526	81,512	0.080	1,021,500	85.41
CARS B415	18/ 1/ 5/ /		323 S MAIN ST	0001	9,655	56,280	7,291	8,037	40,952	0.084	487,500	50.49
CARS B415	26/ 1/ 10/ /		14-16 WATER ST	0001	2,813	41,104	2,157	6,304	32,643	0.084	388,600	138.14
CARS B402	28/ 2/ 5/ /		86 S MAIN ST	0001	7,050	84,107	7,570	9,797	66,740	0.084	794,500	112.70
CARS B406	46/A 1/ 13/ /		79 FORT EDDY RD	0001	5,000	70,350	4,221	7,089	59,040	0.076	781,000	156.20
CARS B406	68/ 1/ 17/ /		238-240 N STATE ST	0001	7,221	58,562	7,027	8,246	43,289	0.088	490,800	67.97
CARS B407	70/A 1/ 4/ /		310 N STATE ST	0001	1,988	28,945	1,447	3,300	24,198	0.076	320,100	193.71
CARS B407	73/A 1/ 6/ /		39 FISHERVILLE RD	0001	5,832	60,944	5,485	8,873	46,586	0.080	583,800	100.10
CARS B414	110/D 1/ 2/ /		73 MANCHESTER ST	0001	4,766	52,151	6,189	7,026	38,936	0.080	487,900	102.37
CARS B414	110/D 1/ 7/ /		93-95 MANCHESTER ST	0001	22,320	241,056	18,079	33,447	189,530	0.084	2,256,300	101.09
CARS B414	110/D 1/ 13/ /		109 MANCHESTER ST	0001	3,160	40,764	4,892	5,740	30,132	0.076	398,600	126.14
CARS B414	110/D 1/ 14/ /		105 MANCHESTER ST	0001	8,190	63,800	3,190	7,273	53,337	0.088	604,700	73.83
CARS B414	110/D 1/ 16/ /		113 MANCHESTER ST	0001	4,000	47,632	4,454	5,687	37,491	0.080	469,800	117.45
CARS B414	110/D 3/ 8/ /		MANCHESTER ST	0001	3,400	36,142	2,169	3,642	30,331	0.076	401,200	118.00
CARS B414	110/D 3/ 9/ /		88-92 MANCHESTER ST	0001	10,000	102,320	12,917	14,854	74,549	0.084	887,500	88.75
CARS B414	110/D 3/ 10/ /		94 MANCHESTER ST	0001	6,223	84,909	3,359	8,187	73,363	0.080	919,300	186.52
CARS B414	110/D 3/ 13/ /		110 MANCHESTER ST	0001	45,504	429,619	20,546	40,531	368,542	0.080	4,618,300	104.76
CARS B414	110/D 3/ 17/ /		126 MANCHESTER ST	0001	1,920	31,738	1,904	3,198	26,636	0.076	352,300	128.65
CARS B414	110/E 2/ 3/ /		137 MANCHESTER ST	0001	76,705	952,676	35,725	88,027	828,924	0.084	9,868,100	136.37
CARS B414	110/E 4/ 11/ /		175 MANCHESTER ST	0001	25,189	321,459	14,150	33,204	274,105	0.080	3,434,900	76.14
CARS B414	110/H 1/ 2/ /		13 MANCHESTER ST	0001	12,747	97,515	4,876	11,117	81,522	0.084	970,500	76.13
CARS B414	110/I 2/ 2/ /		54 MANCHESTER ST	0001	15,650	119,723	5,986	13,648	100,089	0.084	1,191,500	122.06
CARS B414	110/K 1/ 2/ /		134 MANCHESTER ST	0001	12,564	124,825	6,488	14,723	103,614	0.084	1,233,500	122.06
CARS B414	110/K 1/ 3/ /		142 MANCHESTER ST	0001	39,258	387,410	21,514	46,353	319,543	0.084	3,804,100	123.61
CARS B414	110/K 1/ 4/ /		146 MANCHESTER ST	0001	14,324	177,904	8,895	20,281	148,728	0.084	1,770,600	107.48
CARS B414	110/K 1/ 5/ /		158 MANCHESTER ST	0001	16,660	179,928	8,996	20,512	150,420	0.084	1,790,700	107.48
CARS B414	110/K 1/ 16/ /		150 MANCHESTER ST	0001	8,700	109,533	4,107	10,121	95,305	0.084	1,134,600	130.41
CARS B414	111/B 2/ 3/ /		212 LOUDON RD	0001	4,640	62,810	3,819	6,998	51,993	0.076	687,700	148.21
CARS B414	111/B 2/ 7/ /		198 LOUDON RD	0001	4,992	50,327	2,582	6,125	41,620	0.080	521,600	104.49
CARS B414	111/G 1/ 42/ /		14 CHENEIL DR	0001	8,080	72,174	9,467	9,804	52,903	0.084	629,800	77.95
CARS B414	111/H 4/ 8/ /		257 SHEEP DAVIS RD	0001	20,698	190,008	9,500	21,661	158,847	0.084	1,891,000	91.36
CARS B414	111/I 4/ 24/ /		309 SHEEP DAVIS RD	0001	6,200	64,356	5,792	7,496	51,068	0.080	639,900	107.89
CARS B414	114/A 1/ 10/ /		187 LOUDON RD	0001	3,131	47,184	2,831	4,755	39,598	0.080	496,200	158.48

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOG NH

Prop	Type	Mbhd	MBLU	Location	Rent	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
CARS	B414		114/A 1/ 11/ /	193 LOUDON RD	0001	3,220	48,300	2,898	4,867	40,535	0.076	536,200	166.52
CARS	B414		114/K 1/ 7/ /	167 LOUDON RD	0001	6,288	73,570	8,828	10,359	54,383	0.084	647,400	102.96
CARS	B414		117/A 2/ 16/ /	150 LOUDON RD	0001	2,940	39,000	2,340	3,930	32,730	0.076	432,900	147.24
FF	B415		1/ 2/ 4/ /	412 S MAIN ST	0001	2,290	90,707	1,814	8,534	80,359	0.076	1,057,400	461.75
FF	B415		14/ 2/ 1/ /	49 HALL ST	0001	1,082	15,430	1,657	1,756	12,017	0.084	143,100	132.26
FF	B415		15/ 2/ 11/ /	21 HALL ST	0001	3,560	102,670	4,107	11,828	86,735	0.076	1,141,300	320.59
FF	B415		15/ 3/ 11/ /	18 HALL ST	0001	2,601	61,071	3,664	6,889	50,518	0.084	601,400	231.22
FF	B402		28/ 1/ 2/ /	117-119 S MAIN ST	0001	2,519	97,082	3,883	11,184	82,015	0.080	1,025,200	340.89
FF	B402		28/ 1/ 5/ /	121-127 S MAIN ST	0001	3,566	74,873	3,115	9,097	62,661	0.080	783,300	219.66
FF	B402		28/ 2/ 7/ /	94 S MAIN ST	0001	3,420	104,071	4,163	11,989	87,919	0.080	1,099,000	321.35
FF	B406		46/ 4/ 2/ /	202 N MAIN ST	0001	2,160	37,519	1,501	4,322	31,696	0.080	396,200	183.43
FF	B407		74/ 3/ 12/ /	74 FISHERVILLE RD	0001	1,114	33,824	2,740	5,757	25,327	0.088	287,800	258.35
FF	B409		74/ 3/ 19/ /	98 FISHERVILLE RD	0001	2,149	53,403	3,204	7,530	42,669	0.080	533,400	248.21
FF	B409		75/ 2/ 7/ /	111 FISHERVILLE RD	0001	4,940	125,970	7,558	17,762	100,650	0.088	1,143,800	231.54
FF	B414		110/I 2/ 10/ /	60-62 MANCHESTER ST	0001	3,822	68,892	3,956	8,070	56,866	0.084	677,000	177.13
FF	B414		114/D 2/ 12/ /	129 LOUDON RD	0001	3,308	97,388	3,896	11,219	82,273	0.080	1,028,400	310.88
FF	B414		114/D 3/ 16/ /	135 LOUDON RD	0001	2,472	69,438	4,166	9,791	55,481	0.080	693,500	280.54
FF	B414		116/ 7/ 16/ /	106 LOUDON RD	0001	2,732	74,228	2,969	8,551	62,708	0.084	746,500	273.24
FF	B414		116/B 5/ 19/ /	117 LOUDON RD	0001	4,365	125,494	5,020	14,457	106,017	0.080	1,325,200	303.60
FF	B414		116/B 5/ 36/ /	101 LOUDON RD	0001	2,610	72,010	2,880	10,370	58,760	0.080	734,500	281.42
FF	B414		117/A 4/ 6/ /	162-164 LOUDON RD	0001	1,380	32,996	1,320	3,041	28,635	0.076	376,800	273.04
IND	B415		5/ 1/ 1/ /	114 HALL ST	0001	39,705	154,452	34,752	22,444	97,256	0.083	1,171,800	29.51
IND	B415		5/ 1/ 4/ /	118 HALL ST	0001	23,111	180,699	23,613	24,587	132,499	0.083	1,596,400	77.73
IND	B415		5/ 1/ 5/ /	124 HALL ST U-A	0001	2,350	21,479	4,511	3,818	13,150	0.083	158,400	67.40
IND	B415		5/ 1/ 6/ /	124 HALL ST U-B	0001	2,900	20,678	3,690	3,130	13,858	0.083	167,000	57.59
IND	B415		5/ 1/ 9/ /	134 HALL ST	0001	50,001	262,739	43,732	43,550	175,457	0.087	2,012,100	40.24
IND	B415		5/ 1/ 11/ /	138 HALL ST	0001	7,559	16,395	1,147	3,812	11,436	0.075	153,100	72.77
IND	B415		5/ 1/ 14/ /	130 HALL ST U-A	0001	2,900	21,167	3,829	3,246	14,092	0.083	169,800	58.55
IND	B415		5/ 1/ 15/ /	130 HALL ST U-B	0001	1,450	11,917	2,117	1,795	8,005	0.083	96,400	66.48
IND	B415		5/ 1/ 16/ /	130 HALL ST U-C	0001	4,350	35,801	7,518	6,364	21,919	0.083	264,100	60.71
IND	B415		5/ 1/ 17/ /	128 HALL ST U-A	0001	6,018	27,351	6,154	3,974	17,223	0.087	197,500	32.82
IND	B415		5/ 1/ 18/ /	128 HALL ST U-B	0001	6,018	28,099	6,661	3,748	17,690	0.083	213,100	35.41
IND	B415		5/ 1/ 19/ /	128 HALL ST U-C	0001	2,900	13,224	2,975	1,537	8,712	0.083	105,000	36.21
IND	B415		5/ 1/ 20/ /	128 HALL ST U-D	0001	2,900	20,595	4,634	2,394	13,567	0.083	163,500	56.38
IND	B415		5/ 1/ 21/ /	128 HALL ST U-E	0001	2,900	18,942	4,262	2,202	12,478	0.083	150,300	51.83
IND	B415		5/ 1/ 22/ /	128 HALL ST U-F	0001	2,900	14,906	2,236	1,901	10,769	0.083	129,700	44.72
IND	B415		5/ 1/ 23/ /	128 HALL ST U-G	0001	2,900	15,884	3,940	2,366	9,578	0.083	115,400	39.79
IND	B415		5/ 1/ 24/ /	128 HALL ST U-H	0001	2,900	18,164	4,087	2,111	11,966	0.083	144,200	49.72
IND	B415		5/ 1/ 25/ /	128 HALL ST U-I	0001	2,900	15,389	3,745	2,192	9,452	0.083	113,900	39.28
IND	B415		5/ 1/ 26/ /	128 HALL ST U-J	0001	4,350	21,453	5,160	2,968	13,325	0.083	160,500	36.90
IND	B415		5/ 1/ 27/ /	128 HALL ST U-K	0001	1,450	11,876	2,672	1,381	7,823	0.083	94,300	65.03
IND	B415		5/ 1/ 28/ /	128 HALL ST U-L	0001	2,900	18,668	4,200	2,170	12,298	0.083	148,200	51.10
IND	B415		5/ 1/ 29/ /	126 HALL ST U-A	0001	4,228	16,358	2,313	2,563	11,482	0.083	138,300	32.71
IND	B415		5/ 1/ 30/ /	126 HALL ST U-B	0001	1,450	9,111	2,050	1,324	5,737	0.087	65,800	45.38
IND	B415		5/ 1/ 31/ /	126 HALL ST U-C	0001	4,350	18,966	4,267	2,205	12,494	0.083	150,500	34.60

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCORD NH

Prop Type Mbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
IND B415	5/ 1/ 32/ /	126 HALL ST U-D EAST	0001	1,450	9,566	2,421	1,494	5,651	0.083	68,100	46.97
IND B415	5/ 1/ 33/ /	126 HALL ST U-E	0001	2,900	15,697	3,532	1,825	10,340	0.083	124,600	42.97
IND B415	5/ 1/ 34/ /	126 HALL ST U-F	0001	2,900	18,164	4,087	2,111	11,966	0.083	144,200	49.72
IND B415	5/ 1/ 35/ /	126 HALL ST U-G	0001	2,900	13,224	2,975	1,537	8,712	0.083	105,000	36.21
IND B415	5/ 1/ 36/ /	126 HALL ST U-H	0001	2,900	13,224	2,975	1,537	8,712	0.083	105,000	36.21
IND B415	5/ 1/ 37/ /	126 HALL ST U-I	0001	2,900	13,203	3,961	2,080	7,162	0.083	86,300	29.76
IND B415	5/ 1/ 38/ /	126 HALL ST U-J	0001	2,850	16,414	3,560	2,139	10,715	0.083	129,100	45.30
IND B415	5/ 1/ 39/ /	124 HALL ST U-E	0001	2,900	26,245	5,511	4,665	16,069	0.083	193,600	66.76
IND B415	5/ 1/ 40/ /	124 HALL ST U-F	0001	2,900	26,245	5,511	4,665	16,069	0.083	193,600	66.76
IND B415	5/ 1/ 41/ /	124 HALL ST U-G	0001	2,900	22,864	3,430	2,915	16,519	0.083	199,000	68.62
IND B415	5/ 1/ 42/ /	124 HALL ST U-H	0001	4,350	36,497	5,475	4,653	26,369	0.083	317,700	73.03
IND B415	5/ 1/ 44/ /	124 HALL ST U-J	0001	2,000	15,480	3,483	1,800	10,197	0.083	122,900	61.45
IND B415	5/ 1/ 45/ /	124 HALL ST U-K	0001	2,000	15,480	3,483	1,800	10,197	0.083	122,900	61.45
IND B415	5/ 1/ 46/ /	124 HALL ST U-L	0001	2,000	15,480	3,483	1,800	10,197	0.083	122,900	61.45
IND B415	5/ 1/ 47/ /	126 HALL ST U-D WEST	0001	1,450	10,677	2,402	1,241	7,034	0.083	84,700	58.41
IND B415	5/ 2/ 19/ /	119 HALL ST	0001	26,244	95,667	14,351	12,197	69,119	0.083	832,800	31.73
IND B415	5/ 2/ 20/ A /	10 BASIN ST	0001	25,216	60,266	13,560	8,757	37,949	0.087	435,200	17.26
IND B415	6/ 3/ 4/ /	34 BASIN ST	0001	19,134	83,941	12,282	13,438	58,221	0.087	667,700	34.90
IND B410	06/ P 11/ / /	14 WHITNEY RD	0001	36,032	189,231	27,982	24,656	136,593	0.083	1,645,700	45.67
IND B410	12/ P 1/ / /	1 MONITOR DR	0001	71,257	365,904	40,759	49,659	275,486	0.079	3,491,600	49.00
IND B415	13/ 2/ 7/ /	62 HALL ST	0001	8,551	50,793	5,841	9,832	35,120	0.083	423,100	49.48
IND B415	14/ 1/ 2/ /	50 BASIN ST	0001	3,952	14,306	2,146	1,824	10,336	0.083	124,500	56.81
IND B415	14/ 1/ 4/ /	OSGOOD ST	0001	11,516	68,751	12,375	9,020	47,356	0.083	570,600	49.55
IND B415	14/ 2/ 7/ /	63 HALL ST	0001	10,984	83,208	10,371	11,985	60,852	0.083	733,200	66.75
IND B415	14/ 2/ 8/ /	59-61 HALL ST	0001	11,258	75,756	11,232	10,020	54,504	0.083	656,700	58.33
IND B415	15/ 3/ 2/ /	44 HALL ST	0001	5,200	37,732	5,483	5,295	26,954	0.083	324,700	62.44
IND B415	17/ 1/ 10/ /	292 S MAIN ST	0001	8,400	53,333	9,867	9,259	34,207	0.087	392,300	46.70
IND B415	18/ 1/ 8/ /	315 S MAIN ST	0001	3,624	23,237	3,486	2,962	16,789	0.083	202,300	55.82
IND B415	25/ A 1/ 2/ /	BAKER ST	0001	2,195	14,707	1,655	1,566	11,486	0.083	138,400	152.35
IND B415	25/ B 1/ 2/ /	5 LANGDON AV	0001	8,400	34,694	4,882	4,566	25,246	0.083	304,200	36.21
IND B415	25/ B 1/ 3/ /	7 LANGDON AV	0001	12,875	88,411	11,548	12,033	64,830	0.083	781,100	60.67
IND B415	25/ B 1/ 4/ /	S MAIN ST	0001	10,400	112,464	13,342	13,691	85,431	0.079	1,082,800	104.12
IND B415	25/ B 1/ 9/ /	287 S MAIN ST	0001	73,742	385,192	92,864	58,659	233,669	0.083	2,815,300	38.18
IND B415	26/ 1/ 2/ /	235-237 S MAIN ST	0001	2,070	18,485	1,109	1,863	15,513	0.075	207,700	100.34
IND B415	26/ 1/ 3/ /	219-231 S MAIN ST	0001	106,205	488,322	106,921	79,123	302,278	0.091	3,310,800	31.17
IND B415	26/ 1/ 5/ /	GAS ST	0001	2,428	9,324	1,399	1,189	6,736	0.083	81,200	
IND B415	26/ 1/ 6/ /	GAS ST	0001	1,385	24,930	1,496	2,512	20,922	0.075	280,100	364.69
IND B415	26/ 1/ 13/ /	229 S MAIN ST	0001	1,860	10,676	1,601	1,361	7,714	0.075	103,300	55.54
IND B402	28/ 2/ 4/ /	82 S MAIN ST	0001	7,712	40,547	7,290	5,411	27,846	0.083	335,500	
IND B402	28/ 2/ 9/ /	84 S MAIN ST	0001	2,580	11,920	1,788	1,520	8,612	0.083	103,800	40.23
IND B402	34/ 2/ 1/ /	45 S STATE ST	0001	6,027	38,491	5,676	6,095	26,720	0.083	321,900	53.41
IND B402	34/ 2/ 2/ /	41-43 S STATE ST	0001	6,286	35,981	7,115	6,390	22,476	0.087	257,800	41.01
IND B402	34/ 4/ 6/ /	43 S MAIN ST	0001	16,342	65,092	7,269	9,736	48,087	0.083	579,400	35.45
IND B402	35/ 6/ 5/ /	20 S MAIN ST	0001	3,808	14,280	4,284	2,249	7,747	0.083	93,300	24.50
IND B402	35/ A 1/ 3/ /	6 STORRS ST	0001	49,376	330,475	46,502	47,099	236,874	0.083	2,853,900	57.80

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR NH

Prop Type Nbrhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
IND B406	35/B 1/ 4/ /	124 STORRS ST	0001	3,500	34,195	3,078	4,979	26,138	0.075	349,900	
IND B402	36/ 1/ 6/ /	12 SOUTH ST	0001	40,414	134,091	14,937	16,837	102,317	0.079	1,296,800	49.09
IND B404	41/ 1/ 19/ /	140 PLEASANT ST	0001	1,281	20,867	1,252	2,103	17,512	0.075	234,400	182.98
IND B406	54/ 4/ 11/ /	5 CROSBY ST	0001	7,676	30,243	4,536	3,856	21,851	0.087	250,600	32.65
IND B406	55/ 3/ 15/ /	181 N MAIN ST	0001	10,922	55,794	8,292	7,374	40,128	0.087	460,200	42.14
IND B406	55/ 5/ 10/ /	230 N MAIN ST	0001	4,172	34,586	5,188	3,528	25,870	0.083	311,700	74.71
IND B406	55/ 6/ 2/ /	9 S COMMERCIAL ST	0001	17,140	38,863	11,566	6,217	21,080	0.087	241,700	14.10
IND B406	58/ 1/ 1/T /	1 HORSESHOE POND LN	0001	48,816	211,786	31,768	27,003	153,015	0.083	1,843,600	37.77
IND B406	58/ 2/ 1/T /	12 COMMERCIAL ST	0001	4,461	34,301	5,145	4,374	24,782	0.083	298,600	66.94
IND B406	58/ 2/ 5/T /	32 COMMERCIAL ST	0001	15,923	71,115	10,667	9,067	51,381	0.083	619,000	38.87
IND B406	69/ 1/ 11/ /	276 N STATE ST	0001	28,710	143,355	30,816	23,926	88,613	0.087	1,016,200	35.40
IND B407	70/B 1/ 3/ /	324-328 N STATE ST	0001	70,374	321,609	48,241	41,005	232,363	0.083	2,799,600	39.78
IND B407	71/C 2/ 2/ /	371 N STATE ST	0001	43,737	181,414	27,212	23,130	131,072	0.083	1,579,200	58.97
IND B407	71/C 2/ 6/ /	375 N STATE ST	0001	22,715	123,269	18,490	15,717	89,062	0.083	1,073,000	48.77
IND B407	73/ 3/ 6/ /	3 FISHERVILLE RD	0001	7,452	67,804	9,205	9,400	49,199	0.083	592,800	95.65
IND B407	73/A 1/ 5/ /	33 FISHERVILLE RD	0001	13,968	98,195	11,783	13,826	72,586	0.083	874,500	62.61
IND B409	74/ 3/ 17/ /	102 FISHERVILLE RD	0001	38,245	205,758	23,148	27,392	155,218	0.079	1,967,300	51.44
IND B403	87/ 1/ 4/ /	178 SILK FARM RD	0001	13,584	60,682	9,102	7,737	43,843	0.083	528,200	38.88
IND B414	109/ 1/ 5/ /	8 BROKEN BRIDGE RD	0001	6,006	42,042	4,730	4,477	32,835	0.083	395,600	65.87
IND B414	109/ 2/ 3/ /	15 BROKEN BRIDGE RD	0001	1,942	15,014	2,251	1,915	10,848	0.083	130,700	67.30
IND B414	110/ 1/ 1/ /	70 PEMROKE RD	0001	100,000	605,800	109,824	114,754	381,222	0.087	4,371,800	43.72
IND B414	110/ 1/ 6/A /	71-83 AIRPORT RD	0001	28,312	97,193	14,579	14,871	67,743	0.087	776,900	27.44
IND B414	110/ 1/ 6/C /	87 AIRPORT RD	0001	14,952	75,657	11,349	9,646	54,662	0.083	658,600	44.05
IND B414	110/A 2/ 3/ /	66 AIRPORT RD	0001	4,720	44,132	5,296	6,214	32,622	0.083	393,000	83.26
IND B414	110/A 4/ 3/ /	131 OLD TURNPIKE RD	0001	8,664	53,544	6,425	7,539	39,580	0.083	476,900	55.04
IND B414	110/D 1/ 3/ /	75 MANCHESTER ST	0001	1,085	23,228	1,601	3,591	18,036	0.083	217,300	200.28
IND B414	110/D 1/ 4/ /	79-81 MANCHESTER ST	0001	7,352	75,248	9,496	10,921	54,831	0.087	628,800	85.53
IND B414	110/D 1/ 10/ /	119-131 MANCHESTER S	0001	93,929	462,170	75,554	58,556	328,060	0.083	3,952,500	42.08
IND B414	110/G 1/ 15/ /	99 AIRPORT RD	0001	26,739	112,977	25,419	16,417	71,141	0.087	815,800	30.51
IND B414	110/G 2/ 5/ /	106 AIRPORT RD	0001	26,000	104,000	15,600	13,260	75,140	0.083	905,300	34.82
IND B414	110/G 2/ 7/ /	112 AIRPORT RD	0001	15,833	79,836	7,658	14,629	57,549	0.083	693,400	46.95
IND B114	110/G 2/ 9/ /	122 AIRPORT RD	0001	18,277	177,157	20,927	26,133	130,097	0.083	1,567,400	102.17
IND B414	110/H 1/ 5/ /	29 MANCHESTER ST	0001	8,700	40,020	6,003	5,103	28,914	0.083	348,400	40.05
IND B414	110/H 2/ 7/ /	36 MANCHESTER ST	0001	3,420	27,820	2,050	2,727	23,043	0.075	308,500	90.20
IND B414	110/H 2/ 9/ /	32 MANCHESTER ST	0001	2,736	28,181	3,683	4,954	19,544	0.075	261,600	95.61
IND B414	110/J 1/ 6/ /	92 OLD TURNPIKE RD	0001	205,430	655,322	196,597	86,011	372,714	0.087	4,274,200	20.81
IND B414	110/J 1/ 7/ /	102 OLD TURNPIKE RD	0001	42,596	200,796	36,511	30,907	133,378	0.091	1,460,900	34.30
IND B414	110/J 1/ 8/ /	100 AIRPORT RD	0001	52,000	436,800	52,416	61,501	322,883	0.083	3,890,200	74.81
IND B414	110/J 1/ 9/ /	41 TERRILL PARK DR	0001	20,960	184,440	28,374	24,108	131,958	0.091	1,445,300	68.96
IND B414	110/J 1/ 10/ /	76 OLD TURNPIKE RD	0001	22,992	164,380	24,657	20,959	118,764	0.083	1,430,900	63.96
IND B414	110/J 1/ 11/ /	30 TERRILL PK DR U-1	0001	9,423	73,082	14,629	8,768	49,685	0.083	598,600	63.53
IND B414	110/J 1/ 13/ /	60 OLD TURNPIKE RD	0001	44,786	207,807	31,171	26,495	150,141	0.083	1,808,900	40.39
IND B414	110/J 1/ 16/ /	30 TERRILL PK DR U-2	0001	3,940	29,651	5,251	3,660	20,740	0.083	249,900	63.43
IND B414	110/J 1/ 17/ /	30 TERRILL PK DR U-3	0001	3,960	23,562	2,651	3,137	17,774	0.083	214,100	54.07
IND B414	110/J 1/ 18/ /	30 TERRILL PK DR U-4	0001	3,760	22,485	2,530	2,993	16,962	0.083	204,400	54.36

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOK NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
IND	B414	110/J 1/ 19/ /	30 TERRILL PK DR U-5	0001	3,760	22,485	2,530	2,993	16,962	0.083	204,400	54.36
IND	B414	110/K 1/ 15/ /	12 INTEGRA DR	0001	21,001	188,404	22,148	27,319	138,937	0.083	1,673,900	91.61
IND	B414	110/M 1/ 1/ /	90 AIRPORT RD	0001	21,617	93,570	14,036	11,930	67,604	0.087	775,300	35.87
IND	B414	110/M 1/ 2/ /	1 RIPLEY ST	0001	9,096	35,292	5,294	4,500	25,498	0.083	307,200	
IND	B414	111/ 2/ 3/ /	210 SHEEP DAVIS RD	0001	12,172	101,143	15,045	13,241	72,857	0.083	877,800	102.42
IND	B414	111/ 2/ 6/ /	236 SHEEP DAVIS RD	0001	3,000	24,990	1,499	2,518	20,973	0.075	280,800	126.93
IND	B414	111/G 1/ 5/ /	146 PEMBROKE RD	0001	71,551	443,233	66,485	56,513	320,235	0.083	3,858,300	53.92
IND	B414	111/G 1/ 6/ /	7 INDUSTRIAL PARK DR	0001	4,300	34,400	3,870	3,664	26,866	0.083	323,700	75.28
IND	B414	111/G 1/ 7/ /	212 PEMBROKE RD	0001	12,847	78,987	8,886	8,412	61,689	0.079	781,900	60.86
IND	B414	111/G 1/ 8/ /	162 PEMBROKE RD	0001	23,322	224,595	33,575	46,391	144,629	0.083	1,742,500	75.83
IND	B414	111/G 1/ 11/ /	64 REGIONAL DR	0001	39,013	405,323	39,410	45,912	320,001	0.083	3,855,400	98.82
IND	B414	111/G 1/ 12/ /	172 PEMBROKE RD	0001	74,780	417,740	46,996	44,489	326,255	0.083	3,930,800	52.56
IND	B414	111/G 1/ 13/ /	237 SHEEP DAVIS RD	0001	25,359	119,295	26,091	28,972	164,232	0.083	1,978,700	78.03
IND	B414	111/G 1/ 17/ /	19 INDUSTRIAL PARK D	0001	15,709	115,973	14,463	13,369	88,141	0.083	1,061,900	69.95
IND	B414	111/G 1/ 18/ /	12-14 INDUSTRIAL PARK	0001	30,405	138,039	20,706	17,600	99,733	0.083	1,201,600	39.52
IND	B414	111/G 1/ 20/ /	227 SHEEP DAVIS RD	0001	13,937	79,662	11,875	9,782	58,005	0.083	698,900	50.15
IND	B414	111/G 1/ 22/ /	26-28 INDUSTRIAL PARK	0001	4,717	43,679	6,552	5,569	31,558	0.075	422,500	89.57
IND	B414	111/G 1/ 23/ /	24 INDUSTRIAL PARK D	0001	4,000	35,400	3,983	4,713	26,704	0.075	357,500	89.38
IND	B414	111/G 1/ 24/ /	58 CHENELL DR	0001	27,053	266,916	33,361	33,385	200,170	0.083	2,411,700	89.15
IND	B414	111/G 1/ 26/ /	77 REGIONAL DR	0001	20,481	132,654	19,899	16,913	95,842	0.083	1,154,700	56.38
IND	B414	111/G 1/ 28/ /	59 CHENELL DR	0001	12,470	157,534	17,722	16,777	123,035	0.083	1,482,300	118.87
IND	B414	111/G 1/ 29/ /	74-76 REGIONAL DR	0001	31,213	169,926	33,813	22,745	113,368	0.087	1,300,100	41.65
IND	B414	111/G 1/ 32/ /	65 REGIONAL DR	0001	118,512	744,689	82,733	99,716	562,240	0.083	6,774,000	57.16
IND	B414	111/G 1/ 37/ /	27 INDUSTRIAL PARK D	0001	1,414	10,952	1,567	1,241	8,144	0.079	103,200	72.98
IND	B414	111/G 1/ 40/ /	10 CHENELL DR	0001	20,376	113,666	12,787	12,106	88,773	0.083	1,069,600	52.49
IND	B414	111/G 1/ 41/ /	12A CHENELL DR	0001	4,655	42,865	4,822	5,718	32,325	0.079	409,700	88.01
IND	B414	111/G 1/ 47/ /	24 CHENELL DR	0001	39,641	224,977	31,006	27,150	166,821	0.083	2,009,900	50.70
IND	B414	111/G 1/ 51/ /	25 CHENELL DR	0001	13,200	112,833	12,427	12,135	88,271	0.079	1,118,800	84.76
IND	B414	111/G 1/ 54/ /	39 CHENELL DR	0001	24,876	230,849	34,627	29,433	166,789	0.083	2,009,500	80.78
IND	B414	111/G 1/ 56/ /	40 CHENELL DR	0001	20,316	142,337	16,013	15,158	111,166	0.083	1,339,300	65.92
IND	B414	111/G 1/ 57/ /	44 CHENELL DR	0001	21,000	85,470	12,821	10,897	61,752	0.083	744,000	35.43
IND	B414	111/G 1/ 59/ /	46 CHENELL DR	0001	44,170	235,868	17,690	26,181	191,997	0.079	2,433,400	55.09
IND	B414	111/G 1/ 61/ /	38 HENNIKER ST	0001	12,000	72,000	8,100	7,668	56,232	0.083	677,500	56.46
IND	B414	111/G 1/ 62/ /	46 HENNIKER ST	0001	63,000	431,067	48,495	45,909	336,663	0.079	4,267,000	67.73
IND	B414	111/G 1/ 64/ /	25 HENNIKER ST	0001	26,382	178,785	16,242	24,435	138,108	0.079	1,750,400	66.35
IND	B414	111/G 1/ 69/ /	27 INDUSTRIAL PARK D	0001	1,464	9,618	1,045	1,135	7,438	0.079	94,300	64.41
IND	B414	111/G 1/ 70/ /	27 INDUSTRIAL PARK D	0001	1,464	11,370	1,242	1,322	8,806	0.079	111,600	76.23
IND	B414	111/G 1/ 71/ /	27 INDUSTRIAL PARK D	0001	1,464	11,370	1,242	1,322	8,806	0.079	111,600	76.23
IND	B414	111/G 1/ 72/ /	27 INDUSTRIAL PARK D	0001	1,480	11,768	1,270	1,415	9,083	0.079	115,100	77.77
IND	B414	111/G 1/ 73/ /	27 INDUSTRIAL PARK D	0001	1,600	13,072	1,471	1,392	10,209	0.079	129,400	80.88
IND	B414	111/G 1/ 74/ /	27 INDUSTRIAL PARK D	0001	1,600	11,960	1,283	1,459	9,218	0.079	116,800	73.00
IND	B414	111/G 1/ 75/ /	27 INDUSTRIAL PARK D	0001	1,464	11,526	1,253	1,358	8,915	0.079	113,000	77.19
IND	B414	111/G 1/ 76/ /	27 INDUSTRIAL PARK D	0001	1,200	10,488	1,180	1,117	8,191	0.079	103,800	86.50
IND	B414	111/G 1/ 77/ /	27 INDUSTRIAL PARK D	0001	1,600	11,740	1,268	1,408	9,064	0.079	114,900	71.81
IND	B414	111/G 1/ 78/ /	27 INDUSTRIAL PARK D	0001	1,608	11,923	1,281	1,451	9,191	0.079	116,500	72.45

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCORD, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
IND	B414	111/G 1/ 79/ /	27 INDUSTRIAL PARK D	0001	1,570	11,648	1,298	1,518	8,832	0.079	111,900	71.27
IND	B414	111/G 1/ 83/ /	30 HENNIKER ST U-02	0001	1,133	13,604	1,531	1,449	10,624	0.079	134,700	118.89
IND	B414	111/G 1/ 84/ /	30 HENNIKER ST U-03	0001	1,133	12,508	1,407	1,332	9,769	0.079	123,800	109.27
IND	B414	111/G 1/ 85/ /	30 HENNIKER ST U-04	0001	1,133	10,197	1,530	1,300	7,367	0.083	88,800	78.38
IND	B414	111/G 1/ 87/ /	30 HENNIKER ST U-06	0001	1,133	10,050	1,508	1,025	7,517	0.083	90,600	79.96
IND	B414	111/G 1/ 88/ /	30 HENNIKER ST U-07	0001	1,133	10,050	1,508	1,025	7,517	0.079	95,300	84.11
IND	B414	111/G 1/ 89/ /	30 HENNIKER ST U-08	0001	1,133	10,050	1,508	1,025	7,517	0.079	95,300	84.11
IND	B414	111/G 1/ 90/ /	30 HENNIKER ST U-09	0001	1,133	11,727	1,759	1,495	8,473	0.083	102,100	90.11
IND	B414	111/G 1/ 91/ /	30 HENNIKER ST U-10	0001	1,133	10,050	1,508	1,025	7,517	0.079	95,300	84.11
IND	B414	111/G 1/ 92/ /	30 HENNIKER ST U-11	0001	1,601	11,739	1,626	1,418	8,695	0.079	110,200	68.83
IND	B414	111/G 1/ 94/ /	30 HENNIKER ST U-13	0001	1,133	10,050	1,508	1,025	7,517	0.079	95,300	84.11
IND	B414	111/G 1/ 95/ /	30 HENNIKER ST U-14	0001	1,133	10,050	1,508	1,025	7,517	0.079	95,300	84.11
IND	B414	111/G 1/ 96/ /	30 HENNIKER ST U-15	0001	1,133	10,050	1,508	1,025	7,517	0.079	95,300	84.11
IND	B414	111/G 1/ 97/ /	12B CHENELL DR	0001	4,496	46,354	5,215	6,598	34,541	0.079	437,800	97.38
IND	B414	111/H 3/ 3/ /	248 SHEEP DAVIS RD U	0001	3,340	24,831	3,725	3,166	17,940	0.083	216,100	64.70
IND	B414	111/H 3/ 24/ /	254 SHEEP DAVIS RD U	0001	2,935	16,919	1,892	2,470	12,557	0.083	151,300	51.55
IND	B414	111/H 3/ 25/ /	254 SHEEP DAVIS RD U	0001	2,875	16,757	2,408	2,275	12,074	0.083	145,500	50.61
IND	B414	111/H 3/ 26/ /	248 SHEEP DAVIS RD	0001	3,200	23,313	3,497	2,973	16,843	0.083	202,900	63.41
IND	B414	111/H 3/ 27/ /	248 SHEEP DAVIS RD	0001	2,900	22,902	3,435	2,921	16,546	0.083	199,300	68.72
IND	B414	111/H 3/ 28/ /	248 SHEEP DAVIS RD	0001	2,450	15,435	2,315	1,968	11,152	0.083	134,400	54.86
IND	B414	111/H 3/ 29/ /	248 SHEEP DAVIS RD	0001	3,500	18,365	2,623	2,787	12,955	0.083	156,100	44.60
IND	B414	111/H 3/ 30/ /	248 SHEEP DAVIS RD	0001	3,450	18,325	2,618	2,776	12,931	0.083	155,800	45.16
IND	B414	111/H 3/ 31/ /	248 SHEEP DAVIS RD	0001	4,200	21,952	2,444	3,425	16,083	0.083	193,800	46.14
IND	B414	111/H 3/ 32/ /	248 SHEEP DAVIS RD	0001	3,650	18,471	2,055	2,904	13,512	0.083	162,800	44.60
IND	B414	111/H 3/ 33/ /	248 SHEEP DAVIS RD	0001	2,450	15,435	1,736	2,055	11,644	0.079	147,600	60.24
IND	B414	111/H 3/ 34/ /	248 SHEEP DAVIS RD	0001	3,250	25,288	3,793	3,224	18,271	0.083	220,100	67.72
IND	B414	111/H 3/ 35/ /	254 SHEEP DAVIS RD	0001	2,450	18,522	2,778	2,362	13,382	0.083	161,200	65.80
IND	B414	111/H 3/ 36/ /	254 SHEEP DAVIS RD	0001	2,500	18,875	2,123	2,010	14,742	0.083	177,600	71.04
IND	B414	111/H 3/ 37/ /	254 SHEEP DAVIS RD	0001	2,450	15,435	1,736	2,055	11,644	0.083	140,300	57.27
IND	B414	111/H 3/ 38/ /	254 SHEEP DAVIS RD	0001	2,450	15,435	2,315	1,968	11,152	0.083	134,400	54.86
IND	B414	111/H 3/ 39/ /	254 SHEEP DAVIS RD	0001	2,450	15,435	2,315	1,968	11,152	0.083	134,400	54.86
IND	B414	111/H 3/ 40/ /	254 SHEEP DAVIS RD	0001	3,150	24,360	4,323	3,006	17,031	0.083	205,200	65.14
IND	B414	111/H 3/ 41/ /	254 SHEEP DAVIS RD	0001	3,175	24,679	4,395	3,043	17,241	0.083	207,700	65.42
IND	B414	111/H 3/ 42/ /	254 SHEEP DAVIS RD	0001	2,450	22,018	3,123	3,299	15,596	0.083	187,900	76.69
IND	B411	112/ 2/ 2/ /	17 OLD DOVER RD	0001	3,201	43,200	3,504	6,916	32,780	0.083	394,900	140.55
IND	B414	112/ 5/ 37/ /	391 LOUDON RD	0001	9,500	84,567	11,831	11,514	61,222	0.083	737,600	111.83
IND	B414	114/ 3/ 2/A /	19 LOUDON RD	0001	3,200	23,360	2,628	2,488	18,244	0.083	219,800	68.69
IND	B414	116/ 7/ 13/ /	29 PEMBROKE RD	0001	9,188	56,606	6,959	9,871	39,776	0.087	456,100	49.64
IND	B412	121/ 1/ 2/ /	28 LOCKE RD	0001	20,972	85,356	12,803	8,706	63,847	0.083	769,200	36.68
IND	B412	121/ 1/ 8/ /	42 LOCKE RD	0001	16,560	95,220	14,283	12,141	68,796	0.079	871,900	52.65
IND	B412	121/ 1/ 11/ /	38 LOCKE RD	0001	29,806	162,741	18,308	21,665	122,768	0.083	1,479,100	49.62
IND	B412	121/ 1/ 13/ /	44 LOCKE RD	0001	14,988	75,839	8,532	8,077	59,230	0.079	750,700	50.09
IND	B412	121/ 1/ 14/ /	41 LOCKE RD	0001	7,500	63,300	7,121	6,741	49,438	0.075	661,800	88.24
IND	B412	121/ 1/ 15/ /	48 LOCKE RD	0001	4,450	33,401	5,011	4,259	24,131	0.083	290,700	65.33
IND	B412	121/ 1/ 16/ /	34 LOCKE RD	0001	30,492	209,480	31,422	21,367	156,691	0.079	1,985,900	65.13

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
IND	B410	143/P 42/ / /	88 VILLAGE ST	0001	65,248	212,056	31,808	27,037	153,211	0.083	1,845,900	28.29
IND	B410	0534/P 3/ / /	77 MERRIMACK ST	0001	176,834	421,126	101,827	59,869	259,430	0.091	2,841,500	16.07
IND	B410	0543/P 13/ / /	382 VILLAGE ST	0001	10,881	24,067	6,034	4,756	13,277	0.091	145,400	13.36
IND	B410	1412/P 40/ / /	51 TANNER ST	0001	2,200	12,122	1,818	1,546	8,758	0.083	105,500	47.95
IND	B410	1412/P 58/ / /	10 SANDERS ST	0001	4,320	13,176	3,953	2,075	7,148	0.087	82,000	18.98
IND	B410	1413/P 39/ / /	23 MEYER ST	0001	30,000	118,800	17,820	15,147	85,833	0.083	1,034,100	34.47
IND	B410	1431/P 58/ / /	181 VILLAGE ST	0001	5,214	12,956	2,682	2,368	7,906	0.091	86,600	16.61
LAND	B410	0543/P 23/ / /	4 CRESCENT ST	0001						0.075		
LANE	B406	65/ 3/ 2/ /	152-156 N STATE ST	0001	1,824	153,252	8,722	19,754	124,776	0.100	1,247,800	684.10
MHPC	B415	5/ 2/ 17/ /	121-123 HALL ST	0001	86	350,880	21,053	115,439	214,388	0.113	1,897,200	22060.47
MHPC	B406	46/A 1/ 5/ /	FORT EDDY RD	0001	109	523,200	20,928	175,795	326,477	0.113	2,889,200	26506.42
MHPC	B407	74/ 3/ 15/ /	82 FISHERVILLE RD	0001	22	105,600	4,224	35,482	65,894	0.113	583,100	26504.55
MHPC	B407	103/ 4/ 1/ /	73 FISHERVILLE RD	0001	140	672,000	26,880	225,792	419,328	0.113	3,710,900	26506.43
MHPC	B407	103/ 4/ 10/ /	51 FISHERVILLE RD	0001	108	518,400	20,736	174,182	323,482	0.113	2,862,700	26506.48
MHPC	B409	103/B 2/ 1/ /	121 FISHERVILLE RD	0001	114	547,200	21,888	183,859	341,453	0.113	3,021,700	26506.14
MHPC	B414	109/ 2/ 6/ /	190 MANCHESTER ST	0001	1,690	130,607	5,837	41,021	83,749	0.113	741,100	438.52
MHPC	B414	109/ 2/ 7/ /	192 MANCHESTER ST	0001	14	57,120	2,285	19,192	35,643	0.113	315,400	22528.57
MHPC	B414	110/ 2/ 1/ /	14 CRESTWOOD DR	0001	320	1,536,000	61,440	516,096	958,464	0.113	8,482,000	26506.25
MHPC	B414	110/D 1/ 1/ /	69 MANCHESTER ST	0001	828	118,072	4,876	36,203	76,993	0.113	681,400	822.95
MIXC	B415	5/ 2/ 1/ /	135 HALL ST	0001	4,216	37,175	2,695	7,316	27,164	0.106	257,500	68.19
MIXC	B415	6/ 1/ 4/ /	101 HALL ST	0001	1,079	29,268	2,479	5,802	20,987	0.106	198,900	184.34
MIXC	B115	6/ 2/ 2/ /	10-12 SANDQUIST ST	0001	6,783	42,783	5,464	7,633	29,686	0.111	267,400	39.42
MIXC	B401	10/ 1/ 5/ /	248-250 SOUTH ST	0001	3,367	57,712	1,899	8,670	47,143	0.106	446,900	132.73
MIXC	B401	10/D 1/ 40/ /	87 CLINTON ST	0001	3,877	69,265	7,608	12,686	48,971	0.111	441,200	113.80
MIXC	B415	13/ 2/ 12/ /	52 HALL ST	0001	2,026	45,383	4,754	7,321	33,308	0.100	333,400	164.56
MIXC	B415	15/ 3/ 6/ /	36 HALL ST	0001	1,922	32,304	1,529	5,984	24,791	0.100	248,200	129.14
MIXC	B401	19/ 5/ 5/ /	75 ALLISON ST	0001	1,954	44,836	4,581	14,298	25,957	0.111	233,800	119.65
MIXC	B415	24/ 1/ 17/ /	13 WEST ST	0001	3,469	53,220	6,205	11,315	35,700	0.106	338,400	97.55
MIXC	B415	24/ 1/ 20/ /	200-204 S MAIN ST	0001	5,117	93,408	8,682	27,439	57,287	0.117	491,300	96.01
MIXC	B415	24/ 1/ 24/ /	216 S MAIN ST	0001	2,502	38,549	4,236	10,707	23,606	0.106	223,800	89.45
MIXC	B415	24/ 2/ 1/ /	248-250 S MAIN ST	0001	4,100	59,884	8,983	13,234	37,667	0.111	339,300	82.76
MIXC	B415	24/ 3/ 7/ /	35-39 WEST ST	0001	3,112	52,513	5,917	12,628	33,968	0.111	306,000	98.33
MIXC	B415	24/ 4/ 16/ /	106B S STATE ST	0001	1,002	33,950	2,956	9,915	21,079	0.111	189,900	189.52
MIXC	B415	25/ 1/ 6/ /	251-253 S MAIN ST	0001	1,412	38,860	3,983	10,579	24,298	0.111	218,900	155.03
MIXC	B415	26/ 1/ 7/ /	203-205 S MAIN ST	0001	747	50,126	3,853	14,491	31,782	0.100	318,100	425.84
MIXC	B402	28/ 1/ 9/ /	111 S MAIN ST	0001	1,454	43,626	3,852	12,756	27,018	0.111	243,400	167.40
MIXC	B402	28/ 2/ 3/ /	80 S MAIN ST	0001	16,108	164,232	22,110	38,642	103,480	0.111	932,300	57.88
MIXC	B402	28/ 2/ 15/ /	109.5 S STATE ST	0001	3,301	43,816	3,954	10,859	29,003	0.106	274,900	83.28
MIXC	B402	28/ 2/ 21/ /	1 DOWNING ST	0001	1,265	33,792	3,744	8,134	21,914	0.106	207,700	164.19
MIXC	B402	28/ 2/ 22/ /	87-89 S STATE ST	0001	905	44,691	2,860	11,882	29,949	0.111	269,800	298.12
MIXC	B402	28/ 2/ 24/ /	81 S STATE ST	0001	2,056	32,584	2,845	8,182	21,557	0.100	215,800	104.96
MIXC	B402	28/ 3/ 3/ /	8 PERLEY ST	0001	1,481	33,720	1,895	8,613	23,212	0.100	232,400	156.92
MIXC	B402	28/ 4/ 21/ /	83 S MAIN ST	0001	510	62,500	4,555	22,678	35,267	0.111	317,700	622.94
MIXC	B402	29/ 2/ 4/ /	54 WEST ST	0001	1,864	33,807	4,395	10,295	19,117	0.111	172,200	92.38
MIXC	B402	29/ 4/ 10/ /	76-78 S STATE ST	0001	3	26,040	1,042	7,250	17,748	0.111	159,900	53300.00

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOK NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
MIXC	B402	29/ 4/ 10/A /	76-78 S STATE ST	0001	2,117	55,403	5,446	13,739	36,218	0.111	326,300	154.13
MIXC	B402	29/ 4/ 13/ /	82 S STATE ST	0001	1,132	44,394	3,256	12,789	28,349	0.111	255,400	225.62
MIXC	B402	30/ 2/ 11/ /	5-9 BROADWAY	0001	2,448	65,660	6,076	18,039	41,545	0.100	415,900	169.89
MIXC	B402	30/ 3/ 12/ /	75-77 SOUTH ST	0001	3,209	43,583	5,666	16,589	21,328	0.111	192,100	59.86
MIXC	B402	32/ 1/ 9/ /	47 SOUTH ST	0001	1,868	49,400	3,696	14,251	31,453	0.111	283,400	151.71
MIXC	B402	32/ 2/ 1/ /	39 SOUTH ST	0001	1,607	38,911	3,005	9,466	26,440	0.106	250,600	155.94
MIXC	B402	32/ 3/ 7/ /	52-54 SOUTH ST	0001	2,006	53,495	4,391	10,673	38,431	0.106	364,300	181.61
MIXC	B402	32/ 4/ 10/ /	24 SOUTH ST	0001	1,408	46,326	3,479	9,401	33,446	0.100	334,800	237.78
MIXC	B402	33/ 1/ 11/ /	56 S STATE ST	0001	1,368	58,272	4,581	15,049	38,642	0.111	348,100	254.46
MIXC	B402	33/ 2/ 13/ /	50 S STATE ST	0001	1,894	45,911	4,711	13,615	27,585	0.106	261,500	138.07
MIXC	B402	34/ 4/ 1/ /	35 S MAIN ST	0001	2,942	66,573	7,522	18,396	40,655	0.111	366,300	124.51
MIXC	B402	34/ 4/ 8/ /	39 S MAIN ST	0001	2,850	53,878	5,880	15,007	32,991	0.111	297,200	104.28
MIXC	B402	34/ 5/ 2/ /	51-57 S MAIN ST	0001	4,448	160,722	14,626	52,186	93,910	0.111	846,000	190.20
MIXC	B402	34/ 5/ 3/ /	59 S MAIN ST	0001	5,640	60,749	5,999	17,566	37,184	0.106	352,500	62.50
MIXC	B402	34/ 5/ 5/ /	63-65 S MAIN ST	0001	2,053	107,150	7,531	30,771	68,848	0.111	620,300	302.14
MIXC	B402	35/ 1/ 1/ /	31A S MAIN ST U-1	0001	4,006	54,677	7,629	10,043	37,005	0.106	350,800	87.57
MIXC	B402	35/ 1/ 9/ /	33.5 S MAIN ST U-7	0001	2,881	52,308	4,259	13,671	34,378	0.106	325,900	113.12
MIXC	B402	35/ 2/ 2/ /	1-5 S MAIN ST	0001	7,664	93,363	10,693	30,572	52,098	0.117	446,800	58.30
MIXC	B406	35/ 3/ 2/ /	4 N MAIN ST	0001	4,444	79,245	13,471	23,886	41,888	0.111	377,400	84.92
MIXC	B406	35/ 4/ 1/ /	1-5 N MAIN ST	0001	12,931	187,056	17,432	38,022	131,602	0.111	1,185,600	91.69
MIXC	B406	35/ 4/ 3/ /	3-5 WARREN ST	0001	10,258	153,112	14,318	25,028	113,766	0.111	1,024,900	99.91
MIXC	B406	35/ 4/ 5/ /	23 N MAIN ST	0001	4,369	87,020	7,066	21,410	58,544	0.106	554,900	127.01
MIXC	B406	35/ 5/ 1/ /	5-9 N MAIN ST	0001	8,108	112,912	15,335	31,098	66,479	0.111	598,900	73.87
MIXC	B406	35/ 5/ 1/ /	36 PLEASANT ST	0001	5,581	114,068	9,234	29,853	74,981	0.106	710,700	127.34
MIXC	B406	35/ 5/ 5/ /	10 N STATE ST	0001	4,444	82,260	8,474	24,404	49,382	0.111	444,900	100.11
MIXC	B406	35/ 5/ 6/ /	9-17 WARREN ST	0001	6,601	159,485	13,072	45,522	100,891	0.111	908,900	137.69
MIXC	B406	35/ 5/ 7/ /	1-5 ODD FELLOWS AV	0001	9,017	134,205	21,274	23,473	89,458	0.111	805,900	89.38
MIXC	B402	35/ 6/ 1/ /	2-10 S MAIN ST	0001	16,679	310,246	37,339	89,634	183,273	0.111	1,651,100	98.99
MIXC	B402	35/ 6/ 6/ /	20-20.5 S MAIN ST	0001	7,702	124,833	13,709	39,622	71,502	0.111	644,200	199.49
MIXC	B402	35/ 6/ 11/ /	10 FAYETTE ST	0001	1,177	32,688	2,727	6,500	23,461	0.100	234,800	199.05
MIXC	B402	35/ 6/ 12/ /	27 S STATE ST	0001	1,164	33,644	2,344	6,852	24,448	0.106	231,700	163.74
MIXC	B402	35/ 6/ 14/ /	23 S STATE ST	0001	1,517	37,079	2,983	9,284	24,812	0.100	248,400	107.38
MIXC	B402	35/ 6/ 17/ /	13-15 S STATE ST	0001	2,303	44,516	4,024	13,044	27,448	0.111	247,300	90.42
MIXC	B402	35/ 6/ 19/ /	5-7 S STATE ST	0001	12,336	221,123	26,669	64,404	130,050	0.117	1,115,400	249.52
MIXC	B406	36/ 2/ 1/ /	2-10 N SPRING ST	0001	2,932	104,257	5,858	21,211	77,188	0.106	731,600	185.29
MIXC	B406	36/ 3/ 1/ /	56-56A PLEASANT ST	0001	1,502	40,320	2,044	10,475	27,801	0.100	278,300	85.00
MIXC	B406	36/ 3/ 8/ /	39 WARREN ST	0001	2,667	40,005	6,001	8,841	25,163	0.111	226,700	189.01
MIXC	B406	36/ 4/ 2/ /	33-35 WARREN ST	0001	4,468	135,872	12,778	33,995	89,099	0.106	844,500	197.26
MIXC	B402	36/ 6/ 5/ /	2 S STATE ST	0001	2,519	84,941	9,124	20,660	55,157	0.111	496,900	80.68
MIXC	B402	36/ 6/ 7/ /	6 S STATE ST	0001	6,476	97,140	14,571	21,468	61,101	0.111	550,500	208.23
MIXC	B402	36/ 8/ 7/ /	11 SOUTH ST	0001	1,215	37,845	3,166	9,402	25,277	0.100	253,000	191.25
MIXC	B406	37/ 4/ 11/ /	66 PLEASANT ST	0001	1,829	47,304	2,756	9,605	34,943	0.100	349,800	112.80
MIXC	B402	37/ 6/ 7/ /	2 S SPRING ST	0001	1,813	35,400	4,406	8,295	22,699	0.111	204,500	132.86
MIXC	B401	39/ 1/ 13/ /	167 PLEASANT ST	0001	1,707	30,775	1,658	6,457	22,660	0.100	226,800	201.06
MIXC	B401	39/ 1/ 16/ /	161 PLEASANT ST	0001	1,411	42,197	3,203	10,649	28,345	0.100	283,700	

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOCK NH

Prop Type Nbhhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
MIXC B404	40/ 5/ 2/ /	146 PLEASANT ST	0001	1,946	45,534	2,827	8,116	34,591	0.111	311,600	160.12
MIXC B404	40/ 5/ 3/ /	131 WARREN ST	0001	2,537	43,868	3,920	12,677	27,271	0.106	258,500	101.89
MIXC B404	41/ 7/ 5/ /	104 PLEASANT ST	0001	3,624	113,291	6,745	23,068	83,478	0.106	791,300	218.35
MIXC B406	44/ 1/ 13/ /	45-47 CENTRE ST	0001	3,125	83,448	8,880	20,288	54,280	0.106	514,500	164.64
MIXC B406	44/ 1/ 14/ /	43 CENTRE ST	0001	1,257	36,048	1,965	7,406	26,677	0.100	267,000	212.41
MIXC B406	44/ 3/ 20/ /	61-63 SCHOOL ST	0001	2,774	83,016	8,478	18,480	56,058	0.111	505,000	182.05
MIXC B406	44/ 3/ 21/ /	59 SCHOOL ST	0001	1,433	29,700	1,775	7,502	20,423	0.100	204,400	142.64
MIXC B406	44/ 3/ 34/ /	17-19 GREEN ST	0001	2,402	49,008	5,543	11,775	31,690	0.111	285,500	118.86
MIXC B406	45/ 1/ 1/ /	12 N STATE ST	0001	7,069	118,422	19,948	32,553	65,921	0.117	565,400	79.98
MIXC B406	45/ 1/ 3/ /	26-30 WARREN ST	0001	3,656	117,130	9,922	35,622	71,586	0.117	613,900	167.92
MIXC B406	45/ 1/ 8/ /	53-55 N MAIN ST	0001	3,564	67,746	5,014	10,700	52,032	0.106	493,200	138.38
MIXC B406	45/ 3/ 4/ /	95-97 N MAIN ST	0001	18,099	360,213	52,266	86,978	220,969	0.111	1,990,700	109.99
MIXC B406	45/ 6/ 4/ /	76-82 N MAIN ST	0001	11,687	204,394	41,341	55,090	107,963	0.111	972,600	83.22
MIXC B406	45/ 6/ 5/ /	84-88 N MAIN ST	0001	12,752	170,192	23,976	45,752	100,464	0.111	905,100	70.98
MIXC B406	45/ 6/ 13/ /	132.5-146 N MAIN ST	0001	12,526	260,631	36,996	83,879	139,756	0.122	1,144,600	104.15
MIXC B406	45/ 6/ 14/ /	148-158 N MAIN ST	0001	5,647	265,750	21,900	75,157	168,693	0.111	1,519,800	269.13
MIXC B406	45/ 7/ 3/ /	9-15 DEPOT ST	0001	9,834	130,913	18,496	33,694	78,723	0.111	709,200	72.12
MIXC B406	45/ 7/ 4/ /	7-7.5 DEPOT ST	0001	1,683	53,202	4,411	15,267	33,524	0.106	317,800	188.83
MIXC B406	45/ 7/ 5/ /	1-5 DEPOT ST	0001	3,853	96,335	13,447	31,817	51,071	0.122	418,300	108.56
MIXC B406	45/ 8/ 4/ /	18-22 LOW AV	0001	29,470	299,377	52,500	69,618	177,259	0.117	1,520,200	51.58
MIXC B406	46/ 2/ 8/ /	58 N STATE ST	0001	3,385	66,309	9,076	15,109	42,124	0.106	399,300	117.96
MIXC B406	46/ 3/ 8/ /	64 N STATE ST	0001	4,462	73,520	8,979	17,201	47,340	0.111	426,500	95.58
MIXC B406	46/ 4/ 4/ /	194 N MAIN ST	0001	2,003	56,980	5,834	14,008	37,138	0.106	352,000	175.74
MIXC B406	46/ 4/ 7/ /	188 N MAIN ST	0001	2,698	69,225	7,216	16,952	45,057	0.111	405,900	150.44
MIXC B406	46/ 4/ 8/ /	184-186 N MAIN ST	0001	3,779	85,573	5,540	14,021	66,012	0.111	594,700	157.37
MIXC B406	47/ 1/ 18/ /	99-101 N STATE ST	0001	7,628	151,152	21,089	34,231	95,832	0.111	863,400	113.19
MIXC B406	47/ 3/ 8/ /	47 WASHINGTON ST	0001	2,543	98,130	7,451	27,953	62,726	0.111	565,100	222.22
MIXC B406	47/ 3/ 9/ /	41-45 WASHINGTON ST	0001	653	56,778	2,271	12,651	41,856	0.111	377,100	577.49
MIXC B406	47/ 6/ 11/ /	40-40.5 CENTRE ST	0001	6,018	83,560	14,405	17,980	51,175	0.111	461,000	76.60
MIXC B406	47/ 7/ 1/ /	15 MAPLE ST	0001	1,504	32,905	3,420	8,063	21,422	0.111	193,000	128.32
MIXC B406	47/ 7/ 14/ /	26 CENTRE ST	0001	1,544	30,877	3,173	7,533	20,171	0.111	181,700	117.68
MIXC B406	47/ 7/ 18/ /	2 UNION ST	0001	995	22,274	2,285	5,474	14,515	0.100	145,300	146.03
MIXC B405	53/ 3/ 11/ /	88 WASHINGTON ST	0001	1,293	43,319	2,007	9,069	32,243	0.111	290,500	224.67
MIXC B405	53/ 5/ 10/ /	116 RUMFORD ST	0001	3,043	27,974	3,747	8,968	15,259	0.111	137,500	45.19
MIXC B405	54/ 2/ 4/ /	72 WASHINGTON ST	0001	3,985	107,972	7,779	29,522	70,671	0.111	636,700	159.77
MIXC B406	54/ 7/ 25/ /	123 N STATE ST	0001	1,540	39,222	3,462	9,632	26,128	0.100	261,500	169.81
MIXC B406	55/ 2/ 1/ /	3 ROLLINS ST	0001	1,293	32,856	3,872	7,813	21,171	0.100	211,900	163.88
MIXC B406	55/ 3/ 1/ /	185 N MAIN ST	0001	1,666	57,818	4,604	8,889	44,325	0.100	443,700	266.33
MIXC B406	55/ 3/ 3/ /	9 PEARL ST	0001	964	29,715	3,080	8,939	17,696	0.111	159,400	165.35
MIXC B406	55/ 5/ 2/ /	204 N MAIN ST	0001	2,474	63,689	4,233	16,278	43,178	0.117	370,300	149.68
MIXC B406	55/ 5/ 4/ /	208 N MAIN ST	0001	1,798	43,790	3,245	11,524	29,021	0.100	290,500	161.57
MIXC B406	55/ 5/ 14/ /	10 FERRY ST	0001	174,578	1,307,147	196,072	166,662	944,413	0.111	8,508,200	48.74
MIXC B406	60/ 1/ 19/ /	149 N STATE ST	0001	2,065	48,791	4,059	9,097	35,635	0.100	356,700	172.74
MIXC B406	65/ 2/ 13/ /	20 WALKER ST	0001	603	31,644	2,241	9,092	20,311	0.111	183,000	303.48
MIXC B406	67/ 5/ 7/ /	205 N STATE ST	0001	1,460	37,788	4,048	11,256	22,484	0.100	225,100	154.18

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOK NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
MIXC	B406	67/ 5/ 10/ /	193 N STATE ST	0001	2,534	43,138	5,608	16,419	21,111	0.111	190,200	75.06
MIXC	B406	67/ 5/ 11/ /	187-189 N STATE ST	0001	1,801	46,044	2,911	11,504	31,629	0.100	316,600	175.79
MIXC	B406	69/ 1/ 2/ /	250 N STATE ST	0001	6,127	50,283	5,081	8,741	36,461	0.111	328,500	53.62
MIXC	B406	69/ 2/ 5/ /	290-292 N STATE ST	0001	3,127	54,254	5,688	9,216	39,350	0.100	393,900	125.97
MIXC	B406	70/A 1/ 1/ /	298 N STATE ST	0001	2,337	33,111	3,285	9,527	20,299	0.100	203,200	86.95
MIXC	B407	72/A 3/ 24/ /	488-494 N STATE ST	0001	1,171	44,286	3,290	14,678	26,318	0.111	237,100	202.48
MIXC	B407	72/C 2/ 1/ /	2-6 KNIGHT ST	0001	1,504	57,420	4,133	16,518	36,769	0.106	348,500	231.72
MIXC	B407	73/A 1/ 7/ /	43 FISHERVILLE RD	0001	4,424	84,522	8,117	21,487	54,918	0.106	520,500	117.65
MIXC	B409	75/ 2/ 3/ /	87-91 FISHERVILLE RD	0001	2,071	259,979	84,749	103,796	71,434	0.111	643,500	310.72
MIXC	B409	75/ 2/ 4/ /	99 FISHERVILLE RD	0001	10,150	93,947	12,784	67,566	276,085	0.111	614,900	60.58
MIXC	B406	80/ 1/ 4/ /	254 N STATE ST	0001	46,776	437,100	93,449	18,051	39,102	0.106	370,600	102.77
MIXC	B412	81/ 4/ 10/ /	11 EASTMAN ST	0001	3,606	61,236	4,083	22,848	133,693	0.100	1,338,300	219.09
MIXC	B403	96/ 1/ 4/ /	286 PLEASANT ST	0001	6,647	164,619	8,078	4,977	28,202	0.106	267,300	91.61
MIXC	B403	100/ 4/ 13/ /	190 LITTLE POND RD	0001	3,600	35,676	2,497	18,616	84,859	0.111	764,500	35.26
MIXC	B414	110/A 4/ 28/ /	119 OLD TURNPIKE RD	0001	21,683	116,136	12,661	278,930	648,476	0.111	5,842,100	386.56
MIXC	B414	110/D 1/ 6/ /	83-87 MANCHESTER ST	0001	15,113	983,976	56,570	130,266	308,303	0.111	2,777,500	81.83
MIXC	B414	110/D 1/ 8/ /	117 MANCHESTER ST	0001	33,944	499,609	61,040	298,365	775,018	0.111	6,982,100	117.13
MIXC	B414	110/E 2/ 9/ /	151-163 MANCHESTER S	0001	59,608	1,202,462	129,079	52,722	97,900	0.117	839,600	119.43
MIXC	B414	110/I 2/ 8/ /	4 GARVINS FALLS RD	0001	7,030	165,880	15,258	396,446	316,294	0.106	2,998,000	32.17
MIXC	B414	110/K 1/ 9/ /	11 INTEGRA DR	0001	94,678	868,869	156,129	22,048	110,398	0.111	994,600	126.48
MIXC	B414	111/C 1/ 5/ /	239 LOUDON RD	0001	7,864	149,502	17,056	64,212	363,860	0.106	3,448,900	62.14
MIXC	B414	111/G 1/ 16/ /	2-6 INDUSTRIAL PARK	0001	55,500	503,614	75,542	6,893	41,791	0.100	418,300	118.19
MIXC	B414	111/H 4/ 12/ /	253 SHEEP DAVIS RD	0001	3,666	50,966	2,282	57,733	156,093	0.122	1,278,400	58.84
MIXC	B414	114/ 1/ 1/ /	8 LOUDON RD	0001	21,725	296,981	83,155	8,254	28,276	0.100	283,000	244.18
MIXC	B414	116/ 7/ 19/ /	118 LOUDON RD	0001	1,159	38,688	2,158	16,524	21,245	0.111	191,400	73.28
MIXC	B410	1413/P 45/ / /	251 VILLAGE ST	0001	2,612	43,412	5,643	56,810	316,043	0.108	2,918,200	39.89
MIXP	B410	06/P 13/ / /	2 WHITNEY RD	0001	73,155	451,120	78,267	13,192	36,293	0.108	335,100	152.67
MIXP	B409	192/P 91/ / /	21 VILLAGE ST	0001	2,195	53,914	4,429	37,684	133,776	0.108	1,235,200	46.47
MIXP	B409	201/P 142/ / /	204 FISHERVILLE RD	0001	26,581	216,766	45,306	11,038	31,051	0.114	272,400	113.12
MIXP	B410	0543/P 17/ / /	346-348 VILLAGE ST	0001	2,408	46,164	4,075	42,238	73,694	0.120	615,700	59.32
MIXP	B410	1412/P 22/ / /	305-313 VILLAGE ST	0001	10,380	144,852	28,920	10,755	21,670	0.103	211,200	91.67
MIXP	B410	1412/P 35/ / /	323-325 VILLAGE ST	0001	2,304	35,165	2,740	31,234	76,848	0.114	674,100	85.72
MIXP	B410	1412/P 60/ / /	316-322 VILLAGE ST	0001	7,864	122,839	14,757	24,979	95,112	0.116	819,900	121.97
OFFG	B415	1/ 2/ 2/ /	410 S MAIN ST	0001	6,722	135,314	15,223	7,379	21,002	0.116	181,100	60.37
OFFG	B415	5/ 1/ 43/ /	124 HALL ST U-I	0001	3,000	33,390	5,009	18,891	71,933	0.116	620,100	91.99
OFFG	B415	12/ 4/ 31/ /	314-316 S MAIN ST	0001	6,741	103,414	12,590	63,160	179,763	0.116	1,549,700	89.80
OFFG	B415	14/ 3/ 7/ /	81 HALL ST	0001	17,258	285,792	42,869	88,999	338,882	0.116	3,724,000	80.80
OFFG	B415	15/ 2/ 10/ /	25 HALL ST	0001	46,087	685,255	102,361	150,913	431,981	0.116	3,075,200	110.92
OFFG	B415	17/ 1/ 4/ /	1 PILLSBURY ST	0001	27,724	482,120	54,239	10,360	29,623	0.110	283,700	68.16
OFFG	B415	24/ 1/ 23/ /	212-214 S MAIN ST	0001	4,162	46,828	6,845	18,403	52,378	0.110	475,300	107.58
OFFG	B415	24/ 2/ 15/ /	112-114 S STATE ST	0001	4,418	81,306	10,525	3,365	22,788	0.104	218,300	101.06
OFFG	B415	25/ 1/ 4/ /	259 S MAIN ST	0001	2,160	28,263	2,110	8,713	24,798	0.110	225,000	72.02
OFFG	B402	28/ 2/ 27/ /	7-9 PERLEY ST	0001	3,124	39,425	5,914	14,620	41,614	0.104	398,600	113.69
OFFG	B402	28/ 4/ 20/ /	87 S MAIN ST	0001	3,506	60,794	4,560	10,854	30,894	0.104	295,900	94.36
OFFG	B402	33/ 1/ 10/ /	54 S STATE ST	0001	3,136	47,040	5,292					

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCORD, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
OFFG B402	33/ 7/ 5/ /		24 S STATE ST	0001	3,775	64,402	7,245	11,889	45,268	0.104	433,600	114.86
OFFG B402	34/ 1/ 5/ /		48 S MAIN ST	0001	4,729	59,812	7,769	13,762	38,281	0.110	347,400	73.46
OFFG B402	34/ 4/ 10/ /		10 HILLS AV U-B	0001	744	17,968	1,348	2,895	13,725	0.104	131,500	176.75
OFFG B402	34/ 4/ 11/ /		10 HILLS AV U-D	0001	746	15,666	1,175	2,524	11,967	0.104	114,600	153.62
OFFG B402	34/ 4/ 15/ /		10 HILLS AV U-E	0001	1,383	32,362	2,427	5,215	24,720	0.104	236,800	171.22
OFFG B402	34/ 4/ 16/ /		10 HILLS AV U-C	0001	1,643	28,917	2,169	4,660	22,088	0.104	211,600	128.79
OFFG B402	35/ 1/ 2/ /		31 S MAIN ST U-3	0001	18,280	261,816	29,402	60,754	171,660	0.116	1,479,800	80.95
OFFG B406	35/ 3/ 1/ /		2-2.5 N MAIN ST	0001	7,679	90,183	11,825	23,557	54,801	0.116	472,400	61.52
OFFG B406	35/ 3/ 6/ /		14-20 N MAIN ST	0001	16,798	293,196	41,829	73,777	177,590	0.116	1,530,900	91.14
OFFG B406	35/ 4/ 4/ /		25-35 N MAIN ST	0001	16,443	200,397	28,408	51,183	120,806	0.116	1,041,400	63.33
OFFG B406	35/ 4/ 6/ /		11-19 N MAIN ST	0001	20,901	333,108	47,614	83,439	202,055	0.116	1,741,900	83.34
OFFG B406	35/ 5/ 4/ /		8 N STATE ST	0001	4,712	59,655	7,956	13,442	38,257	0.110	347,200	73.68
OFFG B406	35/ 5/ 10/ /		26-32 PLEASANT ST	0001	11,738	154,795	21,920	39,635	93,240	0.116	803,800	68.48
OFFG B406	35/ 5/ 11/ /		7 ODD FELLOWS AV	0001	8,939	133,214	9,991	25,631	97,592	0.110	885,600	99.07
OFFG B402	35/ 6/ 8/ /		28 S MAIN ST	0001	10,255	110,601	33,180	23,106	54,315	0.122	445,900	43.48
OFFG B402	35/ 6/ 9/ /		30 S MAIN ST	0001	6,982	122,862	18,942	27,364	76,556	0.116	660,000	94.53
OFFG B402	35/ 6/ 20/ /		19 PLEASANT ST	0001	1,428	29,035	2,006	6,773	20,256	0.104	194,000	135.85
OFFG B402	36/ 1/ 2/ /		9-13 S SPRING ST	0001	13,761	194,488	14,587	37,419	142,482	0.110	1,292,900	93.95
OFFG B402	36/ 1/ 7/ /		14 SOUTH ST	0001	10,715	130,684	17,287	29,644	83,753	0.116	722,000	67.38
OFFG B406	36/ 4/ 3/ /		31 WARREN ST	0001	1,577	31,661	3,808	5,793	22,060	0.104	211,300	133.99
OFFG B406	36/ 5/ 1/ /		8 GREEN ST	0001	2,672	47,900	6,120	10,863	30,917	0.104	296,100	124.57
OFFG B406	36/ 5/ 10/ /		42 PLEASANT ST	0001	12,118	236,665	26,625	43,688	166,352	0.110	1,509,500	104.38
OFFG B406	36/ 5/ 13/ /		48 PLEASANT ST	0001	3,748	70,504	9,180	15,944	45,380	0.116	391,200	98.64
OFFG B406	36/ 5/ 14/ /		50 PLEASANT ST	0001	4,034	69,717	10,458	15,408	43,851	0.110	397,900	97.67
OFFG B402	36/ 6/ 1/ /		35 PLEASANT ST	0001	4,595	79,264	8,917	18,290	52,057	0.116	448,800	176.67
OFFG B404	37/ 1/ 13/ /		102 PLEASANT ST U-3	0001	1,170	28,256	2,119	4,553	21,584	0.104	206,700	135.53
OFFG B404	37/ 1/ 14/ /		102 PLEASANT ST U-1	0001	2,001	37,180	2,412	6,455	28,313	0.104	271,200	176.34
OFFG B404	37/ 1/ 15/ /		102 PLEASANT ST U-2	0001	1,513	36,463	2,735	5,875	27,853	0.104	266,800	102.29
OFFG B404	40/ 3/ 1/ /		194A PLEASANT ST	0001	5,950	100,436	11,299	18,540	70,597	0.116	608,600	90.01
OFFG B404	40/ 3/ 9/ /		194 PLEASANT ST	0001	28,134	467,024	70,054	103,212	293,758	0.116	2,532,400	118.01
OFFG B406	44/ 3/ 22/ /		57 SCHOOL ST	0001	2,443	43,974	3,298	10,576	30,100	0.104	288,300	105.74
OFFG B406	44/ 3/ 28/ /		21 GREEN ST	0001	6,257	122,012	18,302	26,965	76,745	0.116	661,600	126.25
OFFG B406	45/ 1/ 4/ /		22 WARREN ST	0001	3,436	61,814	4,636	11,893	45,285	0.104	433,800	61.77
OFFG B406	45/ 1/ 6/ /		41-51 N MAIN ST	0001	40,405	507,744	78,316	139,932	289,496	0.116	2,495,700	93.00
OFFG B406	45/ 1/ 7/ /		23-29 SCHOOL ST	0001	15,492	252,405	37,861	55,782	158,762	0.110	1,440,700	94.84
OFFG B406	45/ 1/ 12/ /		57-81 N MAIN ST	0001	87,894	1,399,347	185,406	295,326	918,615	0.110	8,335,900	115.69
OFFG B406	45/ 5/ 1/ /		4 PARK ST	0001	24,347	569,720	128,187	114,799	326,734	0.116	2,816,700	120.76
OFFG B406	45/ 5/ 2/ /		8-10 PARK ST	0001	7,027	140,048	15,755	25,853	98,440	0.116	848,600	122.80
OFFG B406	45/ 5/ 9/ /		121-125 N MAIN ST	0001	10,180	203,295	21,421	44,111	137,763	0.110	1,250,100	45.45
OFFG B406	45/ 6/ 2/ /		58-68 N MAIN ST	0001	24,031	263,273	53,665	76,565	133,043	0.122	1,092,300	77.18
OFFG B406	45/ 6/ 3/ /		70-74 N MAIN ST	0001	8,836	146,585	32,589	34,884	79,112	0.116	682,000	90.51
OFFG B406	45/ 6/ 6/ /		90 N MAIN ST	0001	11,364	168,634	16,849	32,462	119,323	0.116	1,028,600	89.75
OFFG B406	45/ 6/ 9/ /		2-4 EAGLE SQ	0001	16,696	289,278	40,827	74,637	173,814	0.116	1,498,400	104.72
OFFG B406	45/ 6/ 11/ /		114-120 N MAIN ST	0001	18,023	356,606	47,843	89,821	218,942	0.116	1,887,400	92.16
OFFG B406	45/ 6/ 12/ /		122-132 N MAIN ST	0001	15,636	279,296	39,210	72,932	167,154	0.116	1,441,000	

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOK NH

Prop Type Mhhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
OFFG B406	45/ 6/ 15/ /	4-6 DIXON AV	0001	11,916	172,408	25,791	38,060	108,557	0.110	985,100	82.67
OFFG B406	45/ 6/ 17/ /	8-14 DIXON AV	0001	14,806	240,714	36,108	53,197	151,409	0.116	1,305,300	88.16
OFFG B406	45/ 6/ 25/ /	1 EAGLE SQ	0001	49,396	938,742	130,500	203,598	604,644	0.116	5,212,400	
OFFG B406	45/ 7/ 2/ /	34-42 N MAIN ST	0001	12,316	198,725	28,514	56,106	114,105	0.122	936,800	76.06
OFFG B406	45/ 8/ 3/ /	16 LOW AV	0001	20,008	308,618	45,031	73,473	190,114	0.116	1,638,900	81.91
OFFG B406	45/A 1/ 2/ /	22 BRIDGE ST	0001	44,622	559,436	82,302	125,429	351,705	0.116	3,031,900	69.74
OFFG B406	46/ 1/ 2/ /	143 N MAIN ST	0001	41,316	821,890	98,444	150,044	563,402	0.110	5,112,500	123.74
OFFG B406	46/ 1/ 6/ /	16 CENTRE ST	0001	4,253	77,464	9,061	17,784	50,619	0.110	459,300	107.99
OFFG B406	47/ 1/ 15/ /	107-109 N STATE ST	0001	7,716	91,517	13,727	20,226	57,564	0.116	496,200	64.31
OFFG B406	47/ 1/ 21/ /	91-93 N STATE ST	0001	11,576	203,446	30,517	35,969	136,960	0.116	1,180,700	102.00
OFFG B406	47/ 1/ 28/ /	97 N STATE ST U-2	0001	4,285	77,130	8,677	14,238	54,215	0.116	467,400	109.08
OFFG B406	54/ 3/ 1/ /	2.5 BEACON ST	0001	26,177	273,316	40,809	61,178	171,329	0.116	1,477,000	56.42
OFFG B406	54/ 3/ 2/ /	1 TREMONT ST	0001	4,169	70,542	10,581	15,590	44,371	0.116	382,500	91.75
OFFG B406	55/ 2/ 6/ /	171 N MAIN ST	0001	4,122	65,693	9,853	14,518	41,322	0.110	375,000	90.98
OFFG B406	55/ 4/ 14/ /	5 FRANKLIN ST	0001	2,891	42,787	4,814	9,873	28,100	0.104	269,200	93.12
OFFG B406	59/ 1/ 3/ /	244-246 N MAIN ST	0001	9,108	213,691	32,054	47,225	134,412	0.116	1,158,700	127.22
OFFG B406	67/ 1/ 10/ /	162-166 N STATE ST	0001	2,612	41,123	5,026	9,778	26,319	0.104	252,100	96.52
OFFG B406	67/ 4/ 26/ /	200-206 N STATE ST	0001	14,084	145,796	16,482	32,693	96,621	0.116	832,900	59.14
OFFG B406	67/ 5/ 5/ /	210 RUMFORD ST	0001	2,018	36,324	4,086	8,382	23,856	0.104	228,500	113.23
OFFG B406	68/ 1/ 1/ /	210 N STATE ST	0001	8,405	153,944	20,775	27,700	105,469	0.110	957,100	113.87
OFFG B403	95/ 2/ 7/ /	279 PLEASANT ST	0001	22,004	402,673	45,301	74,333	283,039	0.110	2,568,400	116.72
OFFG B403	95/A 1/ 1/ /	247-249 PLEASANT ST	0001	5,326	91,876	13,781	20,305	57,790	0.116	498,200	93.54
OFFG B403	96/ 1/ 7/ /	280 PLEASANT ST	0001	19,296	231,696	25,997	53,914	151,785	0.110	1,377,400	71.38
OFFG B403	96/ 1/ 25/ /	280 PLEASANT ST U-H5	0001	1,005	20,804	2,340	3,841	14,623	0.110	132,700	132.04
OFFG B414	110/G 1/ 9/ /	125 AIRPORT RD	0001	16,262	286,750	32,259	66,168	188,323	0.116	1,623,500	
OFFG B414	110/I 2/ 9/ /	6 GARVINS FALLS RD	0001	8,276	131,671	19,751	23,279	88,641	0.116	764,100	92.33
OFFG B414	111/G 1/ 34/ /	51-53 REGIONAL DR	0001	38,728	720,959	81,108	105,832	534,019	0.116	4,603,600	118.87
OFFG B414	114/ 1/ 10/ /	6 LOUDON RD	0001	59,724	1,220,759	137,335	225,352	858,072	0.116	7,397,200	123.86
OFFG B414	114/A 1/ 16/ /	197 LOUDON RD	0001	20,162	471,673	48,393	88,813	334,467	0.116	2,883,300	143.01
OFFG B414	116/B 5/ 22/ /	105 LOUDON RD U-4	0001	11,130	191,993	28,799	42,430	120,764	0.116	1,041,100	93.54
OFFG B414	116/B 5/ 35/ /	105 LOUDON RD U-1	0001	11,040	190,440	28,566	42,087	119,787	0.116	1,032,600	93.53
OFFG B414	116/B 5/ 37/ /	105 LOUDON RD U-2	0001	18,129	285,894	42,884	63,183	179,827	0.116	1,550,200	85.51
OFFG B414	116/B 5/ 38/ /	105 LOUDON RD U-3	0001	18,846	330,370	49,556	73,012	207,802	0.116	1,791,400	95.05
OFFN B415	1/ 1/ 15/ /	49 DONOVAN ST	0001	28,794	224,305	25,234	23,889	175,182	0.083	2,110,600	73.30
OFFN B415	1/ 1/ 34/ /	46 DONOVAN ST	0001	44,279	750,972	56,323	83,358	611,291	0.075	8,183,300	184.81
OFFN B415	5/ 1/ 13/ /	124 HALL ST U-D	0001	2,000	15,480	3,483	1,800	10,197	0.083	122,900	61.45
OFFN B415	6/ 3/ 2/ /	11 SANDQUIST ST	0001	1,224	17,466	2,620	2,227	12,619	0.083	152,000	124.18
OFFN B415	7/ 2/ 3/ /	100 HALL ST U-101	0001	180	3,240	486	413	2,341	0.075	31,300	173.89
OFFN B415	7/ 2/ 8/ /	100 HALL ST U-301	0001	1,968	18,408	2,628	2,798	12,982	0.075	173,800	88.31
OFFN B415	7/ 2/ 14/ /	100 HALL ST U-102	0001	192	3,456	518	441	2,497	0.075	33,400	173.96
OFFN B415	7/ 2/ 15/ /	100 HALL ST U-103	0001	140	2,520	378	321	1,821	0.075	24,400	174.29
OFFN B415	7/ 2/ 16/ /	100 HALL ST U-104	0001	210	3,780	567	482	2,731	0.075	36,600	174.29
OFFN B415	7/ 2/ 17/ /	100 HALL ST U-105	0001	872	15,696	2,354	2,001	11,341	0.075	151,800	174.08
OFFN B415	7/ 2/ 18/ /	100 HALL ST U-106	0001	1,102	19,351	2,177	2,061	15,113	0.075	202,300	183.58
OFFN B415	7/ 2/ 19/ /	100 HALL ST U-201	0001	210	3,780	567	482	2,731	0.075	36,600	174.29

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR NH

Prop Type Nbhhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
OFFN B415	7/ 2/ 20/ /	100 HALL ST U-203	0001	210	3,780	567	482	2,731	0.075	36,600	174.29
OFFN B415	7/ 2/ 21/ /	100 HALL ST U-204	0001	140	2,520	378	321	1,821	0.075	24,400	174.29
OFFN B415	7/ 2/ 22/ /	100 HALL ST U-205	0001	2,044	31,784	4,768	4,052	22,964	0.075	307,400	150.39
OFFN B415	8/ 7/ 12/ /	130 BROADWAY	0001	1,000	15,000	1,125	1,394	12,481	0.075	167,100	167.10
OFFN B401	10/B 2/ 3/ /	73 CLINTON ST	0001	4,737	74,941	8,600	8,076	58,265	0.079	738,500	155.90
OFFN B401	10/D 1/ 6/ /	83 CLINTON ST	0001	5,394	44,500	4,975	6,295	33,230	0.079	421,200	78.09
OFFN B415	14/ 2/ 11/ /	57 HALL ST	0001	1,512	24,767	1,858	2,302	20,607	0.075	275,900	182.47
OFFN B415	15/ 2/ 4/ /	47 HALL ST	0001	4,930	76,464	5,735	7,108	63,621	0.079	806,300	163.55
OFFN B415	15/ 2/ 9/ /	31 HALL ST	0001	3,831	26,489	2,828	4,305	19,356	0.083	233,200	60.87
OFFN B415	23/ 6/ 7/ /	2 PILLSBURY ST U-1A	0001	14,520	197,762	22,248	17,639	157,875	0.079	2,001,000	137.81
OFFN B415	23/ 6/ 9/ /	2 PILLSBURY ST U-1C	0001	1,168	27,121	3,051	2,419	21,651	0.079	274,400	234.93
OFFN B415	23/ 6/ 10/ /	2 PILLSBURY ST U-2A	0001	8,398	127,650	14,361	11,386	101,903	0.083	1,227,700	146.19
OFFN B415	23/ 6/ 11/ /	2 PILLSBURY ST U-2B	0001	4,091	78,302	8,809	6,984	62,509	0.083	753,100	184.09
OFFN B415	23/ 6/ 12/ /	2 PILLSBURY ST U-2C	0001	1,525	33,443	3,762	2,983	26,698	0.083	321,700	210.95
OFFN B415	23/ 6/ 13/ /	2 PILLSBURY ST U-2D	0001	2,475	50,292	5,658	4,486	40,148	0.083	483,700	195.43
OFFN B415	23/ 6/ 14/ /	2 PILLSBURY ST U-3A	0001	11,816	166,606	18,743	14,860	133,003	0.083	1,602,400	135.61
OFFN B415	23/ 6/ 15/ /	2 PILLSBURY ST U-3B	0001	2,640	53,222	5,987	4,747	42,488	0.083	511,900	193.90
OFFN B415	23/ 6/ 16/ /	2 PILLSBURY ST U-3C	0001	1,854	39,286	4,420	3,504	31,362	0.075	419,800	226.43
OFFN B415	23/ 6/ 17/ /	2 PILLSBURY ST U-4A	0001	6,818	109,565	12,326	9,773	87,466	0.083	1,053,800	154.56
OFFN B415	23/ 6/ 18/ /	2 PILLSBURY ST U-4B	0001	4,193	79,457	8,939	7,087	63,431	0.083	764,200	182.26
OFFN B415	23/ 6/ 20/ /	2 PILLSBURY ST U-5A	0001	3,518	68,777	7,737	6,135	54,905	0.083	661,500	188.03
OFFN B415	23/ 6/ 21/ /	2 PILLSBURY ST U-5B	0001	2,617	52,785	5,938	4,708	42,139	0.083	507,700	194.00
OFFN B415	23/ 6/ 22/ /	2 PILLSBURY ST U-5C	0001	6,207	102,540	11,536	9,146	81,858	0.083	986,200	158.89
OFFN B415	23/ 6/ 23/ /	2 PILLSBURY ST U-6	0001	19,555	190,270	21,405	16,971	151,894	0.083	1,830,000	93.58
OFFN B415	23/ 6/ 24/ /	30 PILLSBURY ST U-7	0001	15,159	186,203	27,931	18,992	139,280	0.079	1,765,300	116.45
OFFN B415	23/ 6/ 29/ /	2 PILLSBURY ST U-5D	0001	2,778	35,253	5,288	3,011	26,954	0.083	324,700	116.88
OFFN B415	26/ 1/ 9/ /	2 PILLSBURY ST U-5D	0001	3,860	74,807	8,416	7,967	58,424	0.083	703,900	182.36
OFFN B402	33/ 6/ 3/ /	10 WATER ST	0001	3,280	56,875	6,398	6,867	43,610	0.083	525,400	160.18
OFFN B402	33/ 7/ 9/ /	17 SOUTH ST	0001	1,571	25,544	1,916	3,544	20,084	0.075	268,900	171.16
OFFN B402	34/ 2/ 6/ /	20.5 S STATE ST	0001	2,605	45,744	5,146	6,090	34,508	0.079	437,400	167.91
OFFN B402	34/ 2/ 7/ /	46 S MAIN ST U-1	0001	2,251	39,708	5,956	5,063	28,689	0.075	384,100	170.64
OFFN B402	34/ 2/ 8/ /	46 S MAIN ST U-7	0001	2,971	44,030	6,605	5,614	31,811	0.083	383,300	129.01
OFFN B402	34/ 2/ 9/ /	46 S MAIN ST U-6	0001	1,100	19,327	1,450	2,682	15,195	0.075	203,400	184.91
OFFN B402	34/ 2/ 10/ /	46 S MAIN ST U-5	0001	4,624	62,933	4,720	8,732	49,481	0.079	627,100	135.62
OFFN B402	34/ 2/ 11/ /	46 S MAIN ST U-4	0001	3,914	64,933	7,305	8,644	48,984	0.079	620,800	158.61
OFFN B402	34/ 2/ 12/ /	46 S MAIN ST U-3	0001	1,052	19,704	1,478	4,192	14,034	0.075	187,900	178.61
OFFN B402	34/ 3/ 5/ /	46 S MAIN ST U-2	0001	1,877	34,011	5,102	4,336	24,573	0.075	329,000	175.28
OFFN B402	34/ 4/ 4/ /	38 S MAIN ST	0001	3,936	65,298	7,346	8,693	49,259	0.079	624,300	158.61
OFFN B402	34/ 4/ 7/ /	49 S MAIN ST	0001	81,480	1,105,594	161,659	96,913	847,022	0.083	10,205,100	125.25
OFFN B402	35/ 2/ 7/ /	41 S MAIN ST	0001	2,416	30,587	4,588	3,900	22,099	0.075	295,800	122.43
OFFN B406	36/ 2/ 21/ /	11 S MAIN ST	0001	75,697	1,304,548	83,504	124,133	1,096,911	0.079	13,902,500	183.66
OFFN B406	36/ 3/ 9/ /	58 PLEASANT ST	0001	2,717	40,646	4,573	4,329	31,744	0.079	402,300	148.07
OFFN B406	36/ 3/ 12/ /	13 GREEN ST	0001	4,002	44,871	6,599	6,166	32,106	0.083	386,800	96.65
OFFN B406	36/ 3/ 13/ /	7 GREEN ST	0001	1,932	25,251	1,894	2,347	21,010	0.075	281,300	145.60
OFFN B406	36/ 3/ 13/ /	5 GREEN ST	0001	2,150	27,649	2,074	2,570	23,005	0.075	308,000	143.26

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCORD, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
OFFN	B406	36/ 4/ 1/ /	10 GREEN ST	0001	2,424	36,796	4,140	3,919	28,737	0.083	346,200	142.82
OFFN	B406	36/ 4/ 5/ /	27 WARREN ST	0001	3,031	44,352	4,989	5,905	33,458	0.079	424,100	139.92
OFFN	B406	36/ 4/ 7/ /	7 N STATE ST	0001	4,081	67,010	7,539	7,137	52,334	0.079	663,300	162.53
OFFN	B406	36/ 5/ 12/ /	46 PLEASANT ST	0001	5,406	69,629	10,444	8,878	50,307	0.083	606,100	112.12
OFFN	B402	36/ 6/ 2/ /	33 PLEASANT ST	0001	7,002	82,289	9,258	8,764	64,267	0.079	814,500	116.32
OFFN	B402	36/ 6/ 8/ /	2 WALL ST	0001	4,082	68,006	5,100	6,322	56,584	0.079	717,200	175.70
OFFN	B402	36/ 6/ 9/ /	4 WALL ST	0001	4,784	66,907	7,527	7,125	52,255	0.079	662,300	138.44
OFFN	B402	36/ 7/ 2/ /	14 WALL ST	0001	1,938	29,109	4,366	2,969	21,774	0.083	262,300	135.35
OFFN	B402	36/ 7/ 3/ /	16 WALL ST	0001	2,255	31,207	2,332	4,485	24,390	0.075	326,500	144.79
OFFN	B402	36/ 7/ 6/ /	3 SOUTH ST	0001	2,953	41,933	6,290	4,277	31,366	0.083	377,900	127.97
OFFN	B402	36/ 8/ 1/ /	11-13 WALL ST	0001	5,286	79,977	5,998	7,435	66,544	0.075	890,800	168.52
OFFN	B106	37/ 4/ 10/ /	3 N SPRING ST U-1	0001	1,548	21,022	3,153	2,680	15,189	0.079	192,500	124.35
OFFN	B106	37/ 4/ 21/ /	3 N SPRING ST U-2	0001	1,702	27,266	2,045	2,535	22,686	0.079	287,500	168.92
OFFN	B106	37/ 4/ 22/ /	3 N SPRING ST U-3	0001	1,530	24,985	1,874	2,323	20,788	0.079	263,500	172.22
OFFN	B106	37/ 4/ 23/ /	3 N SPRING ST U-4	0001	2,244	27,470	2,048	2,901	22,521	0.079	285,400	127.18
OFFN	B402	37/ 6/ 18/ /	81 PLEASANT ST	0001	5,359	86,734	9,758	9,237	67,739	0.079	858,500	160.20
OFFN	B401	39/ 1/ 1/ /	155 PLEASANT ST	0001	2,670	44,856	5,046	4,777	35,033	0.075	469,000	175.66
OFFN	B401	39/ 1/ 11/ /	171 PLEASANT ST	0001	7,368	135,866	15,284	14,470	106,112	0.079	1,344,900	182.53
OFFN	B401	39/ 2/ 7/ /	177 PLEASANT ST	0001	2,555	51,713	3,878	4,807	43,028	0.075	576,000	225.44
OFFN	B404	41/ 7/ 6/ /	112 PLEASANT ST	0001	7,833	111,300	16,696	14,190	80,414	0.083	968,800	123.68
OFFN	B406	44/ 2/ 5/ /	50 SCHOOL ST	0001	1,314	22,623	2,695	2,493	17,435	0.075	233,400	177.63
OFFN	B406	44/ 3/ 1/ /	15 GREEN ST	0001	4,141	48,988	5,511	6,522	36,955	0.083	445,200	107.51
OFFN	B406	44/ 3/ 23/ /	55 SCHOOL ST	0001	1,627	26,276	1,971	2,443	21,862	0.075	292,700	179.90
OFFN	B406	44/ 3/ 26/ /	29 GREEN ST	0001	3,172	54,432	4,082	5,060	45,290	0.075	606,300	191.14
OFFN	B406	44/ 3/ 27/ /	23 GREEN ST	0001	3,121	52,901	5,951	5,634	41,316	0.075	553,100	177.22
OFFN	B406	44/ 3/ 32/ /	7 GREENWOOD AV	0001	1,728	23,466	1,760	2,181	19,525	0.075	261,400	151.27
OFFN	B406	45/ 3/ 3/ /	7-19 CAPITOL ST	0001	23,376	256,435	28,849	27,310	200,276	0.083	2,413,000	103.23
OFFN	B406	45/ 3/ 5/ /	87-93 N MAIN ST	0001	11,812	206,713	17,430	29,683	159,600	0.079	2,022,800	171.25
OFFN	B406	45/ 3/ 6/ /	83-85 N MAIN ST	0001	8,294	167,202	16,320	23,465	127,417	0.083	1,535,100	185.09
OFFN	B406	45/ 6/ 24/ /	7 EAGLE SQ	0001	36,435	417,532	67,873	52,790	296,869	0.083	3,576,700	98.17
OFFN	B406	45/ 8/ 8/ /	17 DEPOT ST U-3	0001	3,095	38,038	5,706	4,850	27,482	0.083	331,100	106.98
OFFN	B406	45/ 8/ 10/ /	17 DEPOT ST U-4	0001	3,095	38,038	5,706	4,850	27,482	0.083	331,100	106.98
OFFN	B406	46/ 1/ 3/ /	8 CENTRE ST	0001	4,834	79,692	11,954	10,161	57,577	0.083	693,700	143.50
OFFN	B406	46/ 1/ 4/ /	10 CENTRE ST	0001	12,088	177,234	26,585	22,598	128,051	0.083	1,542,800	127.63
OFFN	B406	46/ 1/ 5/ /	14 CENTRE ST	0001	6,044	99,700	14,905	12,878	71,917	0.083	866,500	143.37
OFFN	B406	46/ 1/ 7/ /	18 CENTRE ST	0001	3,852	69,515	10,427	8,863	50,225	0.083	605,100	157.09
OFFN	B406	46/ 2/ 1/ /	20 MONTGOMERY ST	0001	3,004	49,258	5,541	6,557	37,160	0.079	471,000	156.79
OFFN	B406	46/ 2/ 2/ /	24 MONTGOMERY ST	0001	1,862	33,516	3,770	4,462	25,284	0.075	338,500	181.79
OFFN	B406	46/ 2/ 3/ /	46 N STATE ST	0001	3,394	54,389	6,118	7,241	41,030	0.079	520,000	153.21
OFFN	B406	46/ 3/ 4/ /	8 COURT ST	0001	3,220	47,364	7,104	6,039	34,221	0.083	412,300	128.04
OFFN	B406	46/A 1/ 17/ /	1 INTERVALE RD	0001	13,680	212,587	15,944	23,597	173,046	0.075	2,316,500	213.16
OFFN	B406	46/A 2/ 3/A /	30 STICKNEY AV	0001	1,523	23,707	1,600	2,511	19,596	0.075	262,300	172.23
OFFN	B406	47/ 1/ 14/ /	19 WASHINGTON ST	0001	1,813	24,421	1,832	3,388	19,201	0.075	257,000	141.75
OFFN	B406	47/ 1/ 16/ /	105 N STATE ST	0001	9,596	101,015	15,118	13,538	72,359	0.083	871,800	90.85
OFFN	B406	47/ 1/ 17/ /	103 N STATE ST	0001	10,261	111,024	16,654	14,156	80,214	0.079	1,016,700	99.08

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR, NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
OFFN	B406	47/ 1/ 22/ /	89 N STATE ST	0001	5,699	72,092	8,110	7,678	56,304	0.083	678,400	119.04
OFFN	B406	47/ 1/ 23/ /	87 N STATE ST	0001	3,539	51,528	5,797	5,488	40,243	0.079	510,100	144.14
OFFN	B406	47/ 1/ 24/ /	85 N STATE ST	0001	5,249	75,360	10,085	11,557	53,718	0.083	647,200	123.30
OFFN	B406	47/ 7/ 6/ /	3 MAPLE ST	0001	1,711	27,393	3,082	2,917	21,394	0.075	286,400	167.39
OFFN	B406	47/ 7/ 7/ /	79-81 N STATE ST	0001	3,730	54,010	8,102	6,886	39,022	0.083	470,100	126.03
OFFN	B406	54/ 3/ 3/ /	117 N STATE ST	0001	5,782	69,180	8,330	7,782	53,068	0.083	639,400	110.58
OFFN	B406	55/ 4/ 1/ /	189-191 N MAIN ST	0001	8,361	141,192	16,918	15,616	108,658	0.079	1,377,200	164.72
OFFN	B406	55/ 4/ 15/ /	197 N MAIN ST	0001	3,592	65,590	9,839	8,363	47,388	0.075	634,400	176.61
OFFN	B406	55/ 4/ 16/ /	193 N MAIN ST	0001	7,552	101,121	11,376	10,769	78,976	0.079	1,001,000	132.55
OFFN	B406	55/ 5/ 5/ /	212-216 N MAIN ST	0001	24,153	291,568	34,181	38,608	218,779	0.083	2,635,900	109.13
OFFN	B406	56/ 2/ 9/ /	33 STICKNEY AV	0001	2,353	30,001	3,375	3,994	22,632	0.075	303,000	
OFFN	B406	56/ A 1/ 2/ T /	1 DELTA DR	0001	31,274	440,025	33,002	40,906	366,117	0.079	4,640,300	148.38
OFFN	B406	56/ A 1/ 7/ /	2 DELTA DR U-1	0001	4,626	95,481	7,161	8,876	79,444	0.075	1,063,500	229.90
OFFN	B406	56/ A 1/ 9/ /	80 COMMERCIAL ST	0001	33,150	500,183	37,513	46,498	416,172	0.083	5,014,100	151.25
OFFN	B406	56/ A 1/ 10/ /	2 DELTA DR U-2	0001	4,728	96,829	7,262	9,001	80,566	0.075	1,078,500	228.11
OFFN	B406	56/ A 1/ 11/ /	2 DELTA DR U-3	0001	4,909	99,064	7,430	9,209	82,425	0.075	1,103,400	224.77
OFFN	B406	56/ A 1/ 12/ /	2 DELTA DR U-4	0001	4,680	96,174	7,213	8,941	80,020	0.075	1,071,200	228.89
OFFN	B406	56/ A 1/ 13/ /	2 DELTA DR U-5	0001	4,909	99,064	7,430	9,209	82,425	0.075	1,103,400	224.77
OFFN	B406	56/ A 1/ 14/ /	2 DELTA DR U-6	0001	4,680	96,174	7,213	8,941	80,020	0.075	1,071,200	228.89
OFFN	B406	57/ 1/ 3/ /	40 COMMERCIAL ST	0001	2,865	57,185	4,289	5,316	47,580	0.079	603,000	210.47
OFFN	B406	57/ 1/ 7/ /	60 COMMERCIAL ST	0001	51,817	1,061,730	79,630	98,701	883,399	0.075	11,826,000	228.23
OFFN	B406	57/ 1/ 8/ /	70 COMMERCIAL ST	0001	50,980	716,269	80,580	95,353	540,336	0.079	6,848,400	134.34
OFFN	B406	58/ 2/ 3/ T /	45 CONSTITUTION AV	0001	21,896	322,142	36,241	28,733	257,168	0.075	3,442,700	157.23
OFFN	B406	58/ 2/ 6/ T /	10 COMMERCIAL ST	0001	11,134	84,080	9,174	10,608	64,298	0.079	814,900	75.86
OFFN	B406	58/ 2/ 8/ T /	26 COMMERCIAL ST U-0	0001	9,040	87,985	18,592	10,409	58,984	0.083	710,700	78.62
OFFN	B406	58/ 2/ 10/ T /	28 COMMERCIAL ST U-0	0001	13,448	226,195	33,929	28,840	163,426	0.083	1,969,000	146.42
OFFN	B406	59/ 2/ 2/ /	207 N MAIN ST	0001	9,810	123,214	13,862	13,122	96,230	0.079	1,219,600	124.32
OFFN	B406	59/ 2/ 8/ /	104 N STATE ST	0001	2,578	53,203	6,924	8,232	38,047	0.083	458,400	177.81
OFFN	B406	60/ 2/ 2/ /	125 N STATE ST	0001	7,530	109,784	16,468	13,998	79,318	0.083	955,600	126.91
OFFN	B406	66/ 2/ 6/ /	4 BOUTON ST	0001	29,100	312,534	35,160	33,285	244,089	0.083	2,940,800	101.06
OFFN	B406	67/ 4/ 24/ /	196 N STATE ST	0001	1,728	27,596	2,070	2,565	22,961	0.075	307,400	177.89
OFFN	B406	68/ 1/ 20/ /	214 N STATE ST	0001	2,477	50,283	3,771	4,674	41,838	0.079	530,300	214.09
OFFN	B412	79/ 4/ 1/ /	18 FOUNDRY ST	0001	64,908	569,858	84,690	79,633	405,535	0.079	5,139,900	79.19
OFFN	B412	79/ 4/ 7/ /	20 FOUNDRY ST	0001	22,648	364,406	54,660	46,462	263,284	0.083	3,172,100	140.06
OFFN	B112	79/ 4/ 10/ /	16 FOUNDRY ST U-101	0001	10,173	147,915	16,640	15,753	115,522	0.079	1,464,200	143.93
OFFN	B112	79/ 4/ 11/ /	16 FOUNDRY ST U-201	0001	10,593	130,929	14,730	13,944	102,255	0.079	1,296,000	122.34
OFFN	B112	79/ 4/ 12/ /	16 FOUNDRY ST U-301	0001	3,006	51,162	5,756	5,449	39,957	0.079	506,400	168.46
OFFN	B112	79/ 4/ 13/ /	16 FOUNDRY ST U-302	0001	2,101	37,398	4,207	3,983	29,208	0.079	370,200	176.20
OFFN	B112	79/ 4/ 14/ /	16 FOUNDRY ST U-303	0001	1,400	26,782	4,017	3,415	19,350	0.079	245,200	175.14
OFFN	B112	79/ 4/ 15/ /	16 FOUNDRY ST U-304	0001	1,859	33,741	5,061	4,302	24,378	0.079	309,000	166.22
OFFN	B406	80/ 1/ 1/ /	1-7 MCGUIRE ST	0001	43,192	343,813	49,083	44,940	249,790	0.087	2,864,600	66.32
OFFN	B401	85/ 1/ 24/ /	37 IRON WORKS RD	0001	6,183	62,044	6,832	7,047	48,165	0.079	610,500	98.74
OFFN	B403	87/ 1/ 12/ /	251 CLINTON ST	0001	3,268	48,325	5,337	5,286	37,702	0.075	504,700	168.18
OFFN	B403	95/ 2/ 3/ /	251-253 PLEASANT ST	0001	68,374	935,733	69,843	87,565	778,325	0.075	10,419,300	152.39
OFFN	B403	95/ 3/ 1/ /	264 PLEASANT ST	0001	50,933	797,941	59,846	74,178	663,917	0.075	8,887,800	174.50

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR. NH

Prop Type Nbhhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
OFFN B403	95/ 3/ 4/H /	250 PLEASANT ST	0001	7,328	130,438	9,783	12,126	108,529	0.079	1,375,500	187.70
OFFN B403	95/ 3/ 7/ /	248 PLEASANT U-1100	0001	903	18,692	2,103	1,991	14,598	0.079	185,000	204.87
OFFN B403	95/ 3/ 16/ /	248 PLEASANT ST	0001	67,513	1,230,283	92,271	136,562	1,001,450	0.079	12,692,600	188.00
OFFN B403	95/ 3/ 17/ /	246 PLEASANT ST	0001	69,480	1,077,635	80,823	149,522	847,290	0.079	10,738,800	154.56
OFFN B403	96/ 1/ 14/ /	280 PLEASANT ST U-H1	0001	1,856	29,306	4,396	3,737	21,173	0.079	268,400	144.61
OFFN B403	96/ 1/ 15/ /	280 PLEASANT ST U-H2	0001	1,350	18,846	2,120	2,007	14,719	0.079	186,600	138.22
OFFN B403	96/ 1/ 16/ /	280 PLEASANT ST U-F1	0001	2,737	39,333	5,019	6,933	27,381	0.083	329,900	120.53
OFFN B403	96/ 1/ 17/ /	280 PLEASANT ST U-H3	0001	2,163	33,353	5,003	4,253	24,097	0.083	290,300	134.21
OFFN B403	96/ 1/ 24/ /	280 PLEASANT ST U-H4	0001	1,140	16,541	1,861	1,762	12,918	0.079	163,700	143.60
OFFN B403	97/ 3/ 12/ /	2 FISK RD	0001	9,530	128,368	16,433	14,787	97,148	0.079	1,231,300	129.20
OFFN B406	102/ 2/ 20/ /	1 GRANITE PL	0001	86,445	1,044,256	117,479	111,213	815,564	0.079	10,336,700	100.58
OFFN B406	102/ 2/ 21/ /	1 GRANITE PL	0001	107,075	1,293,466	145,515	137,754	1,010,197	0.079	12,803,500	119.58
OFFN B403	108/ 4/ 9/ /	55 SAWMILL RD	0001	6,608	93,173	10,482	9,923	72,768	0.079	922,300	139.57
OFFN B414	109/ 6/ 26/ /	14 INTEGRA DR	0001	24,214	188,001	21,150	20,022	146,829	0.079	1,861,000	76.86
OFFN B414	110/ 1/ 19/ /	3-4 BARRELL CT	0001	66,224	793,284	89,016	84,913	619,355	0.079	7,849,900	
OFFN B414	110/A 2/ 1/ /	78 AIRPORT RD	0001	2,040	26,794	2,079	4,045	20,670	0.075	276,700	135.64
OFFN B414	110/A 5/ 6/ /	54 AIRPORT RD	0001	2,184	31,048	2,384	3,656	25,008	0.075	334,800	153.30
OFFN B414	110/G 1/ 5/ /	143 AIRPORT RD	0001	3,902	75,582	5,669	7,026	62,887	0.075	841,900	215.76
OFFN B414	110/G 1/ 6/ /	141 AIRPORT RD	0001	3,136	41,456	5,222	6,453	29,781	0.075	398,700	
OFFN B414	110/G 1/ 11/ /	119 AIRPORT RD	0001	2,390	48,756	3,657	4,532	40,567	0.075	543,100	227.24
OFFN B414	110/G 1/ 13/ /	115A-117 AIRPORT RD	0001	5,875	61,335	4,600	5,702	51,033	0.075	683,200	116.29
OFFN B414	110/G 1/ 14/ /	115 AIRPORT RD	0001	7,824	90,211	6,766	10,013	73,432	0.083	884,700	113.08
OFFN B414	110/G 2/ 10/ /	128 AIRPORT RD	0001	11,400	100,548	15,082	12,820	72,646	0.083	875,300	76.78
OFFN B414	110/H 2/ 6/ /	33-35 BLACK HILL RD	0001	7,192	43,326	6,499	5,524	31,303	0.087	359,000	49.92
OFFN B414	110/J 1/ 4/ /	40 TERRILL PARK DR	0001	46,700	397,271	59,590	50,652	287,029	0.083	3,458,200	74.05
OFFN B414	110/K 1/ 8/ /	7 INTEGRA DR	0001	3,776	82,883	6,216	7,705	68,962	0.075	923,200	244.49
OFFN B414	110/K 1/ 13/ /	8 INTEGRA DR	0001	9,160	92,430	10,978	10,168	71,284	0.079	903,500	110.40
OFFN B414	111/C 3/ 94/ /	211 LOUDON RD U-A	0001	3,190	53,943	8,091	6,878	38,974	0.079	494,000	154.86
OFFN B414	111/C 3/ 95/ /	211 LOUDON RD U-B	0001	2,100	35,763	5,364	4,560	25,839	0.079	327,500	155.95
OFFN B414	111/C 3/ 96/ /	211 LOUDON RD U-C	0001	2,100	31,164	3,506	3,319	24,339	0.079	308,500	146.90
OFFN B414	111/C 3/ 97/ /	211 LOUDON RD U-D	0001	2,100	31,164	3,506	3,319	24,339	0.079	308,500	146.90
OFFN B414	111/C 3/ 98/ /	211 LOUDON RD U-E	0001	2,100	35,763	5,364	4,560	25,839	0.079	327,500	155.95
OFFN B414	111/C 3/ 99/ /	211 LOUDON RD U-F	0001	2,100	31,164	3,506	3,319	24,339	0.079	308,500	146.90
OFFN B414	111/C 3/ 100/ /	211 LOUDON RD U-G	0001	2,100	31,164	3,506	3,319	24,339	0.079	308,500	146.90
OFFN B414	111/C 3/ 101/ /	211 LOUDON RD U-H	0001	3,190	44,947	5,057	4,787	35,103	0.079	444,900	139.47
OFFN B414	111/G 1/ 27/ /	2 CHENELL DR	0001	7,513	123,694	18,493	12,716	92,485	0.083	1,114,300	148.32
OFFN B414	111/G 1/ 30/ /	78 REGIONAL DR	0001	59,229	438,065	65,709	55,855	316,501	0.083	3,813,300	64.38
OFFN B414	111/G 1/ 31/ /	52-56 REGIONAL DR	0001	72,275	572,418	64,397	60,963	447,058	0.083	5,386,200	74.52
OFFN B414	111/G 1/ 33/ /	55-57 REGIONAL DR	0001	49,680	509,717	76,458	64,989	368,270	0.083	4,437,000	89.31
OFFN B414	111/G 1/ 35/ /	4 CHENELL DR	0001	13,824	189,666	28,450	24,182	137,034	0.079	1,736,800	125.64
OFFN B414	111/G 1/ 36/ /	6 CHENELL DR	0001	13,568	185,271	27,791	23,622	133,858	0.083	1,612,700	118.86
OFFN B414	111/G 1/ 38/ /	130 PEMBROKE RD	0001	13,112	184,305	27,646	23,498	133,161	0.079	1,687,700	128.71
OFFN B414	111/G 1/ 43/ /	16 CHENELL DR	0001	5,234	79,927	9,183	8,619	62,125	0.079	787,400	150.44
OFFN B414	111/G 1/ 44/ /	18 CHENELL DR	0001	9,468	121,664	9,125	11,310	101,229	0.079	1,283,000	135.51
OFFN B414	111/G 1/ 45/ /	20 CHENELL DR	0001	16,093	215,977	16,063	20,148	179,766	0.079	2,278,400	141.58

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR NH

Prop Type	Nbhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
OFFN	B414	111/G 1/ 48/ /	13 CHENEILL DR	0001	4,738	63,916	9,587	8,149	46,180	0.079	585,300	123.53
OFFN	B414	111/G 1/ 53/ /	7 HENNIKER ST	0001	3,935	61,459	4,609	5,713	51,137	0.079	648,100	164.70
OFFN	B414	111/G 1/ 55/ /	45 CHENEILL DR	0001	39,856	305,696	45,854	38,976	220,866	0.083	2,661,000	66.77
OFFN	B414	111/G 1/ 58/ /	5 CHENEILL DR	0001	59,844	764,026	85,953	81,368	596,705	0.079	7,562,800	
OFFN	B414	111/G 1/ 60/ /	30 HENNIKER ST U-01	0001	1,109	19,441	2,187	2,070	15,184	0.079	192,400	173.49
OFFN	B414	111/G 1/ 65/ /	19 HENNIKER ST	0001	9,900	151,074	22,661	19,262	109,151	0.075	1,461,200	147.60
OFFN	B114	111/G 1/ 80/ /	15 CHENEILL DR	0001	7,010	83,279	9,369	11,087	62,823	0.079	796,200	113.58
OFFN	B114	111/G 1/ 81/ /	17 CHENEILL DR	0001	4,350	67,034	10,055	8,547	48,432	0.079	613,800	141.10
OFFN	B114	111/G 1/ 82/ /	19 CHENEILL DR	0001	6,600	96,690	14,504	12,328	69,858	0.079	885,400	134.15
OFFN	B414	111/H 4/ 3/ /	183 PEMROKE RD	0001	23,915	157,354	17,702	16,759	122,893	0.079	1,557,600	65.13
OFFN	B414	111/H 4/ 7/ /	261 SHEEP DAVIS U-B	0001	2,640	42,912	7,355	5,334	30,223	0.079	383,100	145.11
OFFN	B414	111/H 4/ 10/ /	9 TRIANGLE PARK DR U	0001	10,304	99,537	10,760	11,899	76,878	0.079	974,400	
OFFN	B414	111/H 4/ 15/ /	261 SHEEP DAVIS U-C	0001	2,640	42,912	7,355	7,192	28,365	0.079	359,500	136.17
OFFN	B414	111/H 4/ 16/ /	261 SHEEP DAVIS U-D	0001	2,200	35,760	6,129	4,445	25,186	0.079	319,200	145.09
OFFN	B414	111/H 4/ 17/ /	261 SHEEP DAVIS U-E	0001	1,800	37,260	4,192	4,960	28,108	0.079	356,200	137.89
OFFN	B414	111/H 4/ 18/ /	261 SHEEP DAVIS U-F	0001	1,320	25,555	2,875	3,402	19,278	0.075	258,100	195.53
OFFN	B414	111/H 4/ 21/ /	19 TRIANGLE PARK DR	0001	9,964	124,749	14,034	13,286	97,429	0.079	1,234,800	154.03
OFFN	B414	111/H 4/ 22/ /	25 TRIANGLE PARK DR	0001	56,854	575,398	46,897	56,304	472,197	0.075	6,321,200	111.18
OFFN	B414	111/H 4/ 23/ /	261 SHEEP DAVIS U-A	0001	9,504	120,874	20,410	15,069	85,395	0.083	1,028,900	108.26
OFFN	B414	111/H 4/ 25/ /	9 TRIANGLE PARK DR U	0001	3,969	86,762	9,761	9,240	67,761	0.075	907,100	228.55
OFFN	B414	111/I 4/ 19/ /	295-297 SHEEP DAVIS	0001	5,600	77,448	8,713	8,248	60,487	0.075	809,700	144.59
OFFN	B414	114/A 1/ 12/ /	199 LOUDON RD	0001	1,412	29,000	2,175	2,696	24,129	0.075	323,000	228.75
OFFN	B414	114/A 1/ 13/ /	201 LOUDON RD	0001	8,947	113,501	12,769	12,087	88,645	0.079	1,123,500	125.57
OFFN	B414	114/D 3/ 14/ /	139 LOUDON RD	0001	13,472	159,104	17,899	16,945	124,260	0.083	1,497,100	111.13
OFFN	B414	114/G 1/ 1/B /	141 EAST SIDE DR	0001	6,957	99,879	7,470	9,854	82,555	0.079	1,046,300	150.40
OFFN	B414	115/ 1/ 21/ /	48 AIRPORT RD	0001	18,650	187,569	24,735	19,540	143,294	0.079	1,816,100	97.38
OFFN	B414	116/B 5/ 20/ /	111 LOUDON RD	0001	3,550	70,432	7,924	7,501	55,007	0.075	736,400	207.44
OFFN	B414	117/A 2/ 1/ /	152 LOUDON RD	0001	1,368	29,713	2,228	4,123	23,362	0.075	312,700	228.58
OFFN	B412	121/ 1/ 9/ /	27 LOCKE RD	0001	15,501	147,471	15,939	16,608	114,924	0.075	1,538,500	99.25
OFFN	B409	192/P 92/ / /	27 VILLAGE ST	0001	2,377	33,136	3,020	3,627	26,489	0.075	354,600	149.18
OFFN	B410	0543/P 1/ / /	369 VILLAGE ST	0001	1,960	24,990	3,749	3,186	18,055	0.075	241,700	123.32
OFFN	B410	0543/P 14/ / /	378 VILLAGE ST	0001	2,676	33,423	5,013	4,262	24,148	0.079	306,100	114.39
OFFN	B410	1413/P 33/ / /	37 WASHINGTON ST	0001	3,557	32,054	4,808	4,087	23,159	0.079	293,500	82.51
OFFP	B410	1412/P 44/ 1/A /	345-351 VILLAGE ST	0001	3,742	45,278	5,094	10,448	29,736	0.119	249,900	66.78
OFFP	B410	1412/P 44/ 1/B /	345-351 VILLAGE ST	0001	3,834	48,884	5,499	11,280	32,105	0.119	269,800	70.37
REST	B415	23/ 6/ 8/ /	2 PILLSBURY ST U-1B	0001	1,316	22,372	1,566	3,121	17,685	0.095	187,100	142.17
REST	B415	27/A 1/ 3/ /	25 WATER ST	0001	9,853	212,332	14,863	29,620	167,849	0.086	1,963,100	199.24
REST	B402	31/ 3/ 13/ /	82 SOUTH ST	0001	2,516	59,176	3,107	6,728	49,341	0.086	577,100	229.37
REST	B402	34/ 3/ 4/ /	36 S MAIN ST	0001	6,160	40,656	4,269	6,823	29,564	0.090	328,500	53.33
REST	B402	34/ 5/ 4/ /	61 S MAIN ST	0001	4,208	57,455	5,342	9,033	43,080	0.095	455,900	108.34
REST	B402	35/ 1/ 4/ /	11 HILLS AV	0001	6,801	75,319	5,430	11,135	58,754	0.090	652,800	95.99
REST	B401	39/ 3/ 1/ /	179-181 PLEASANT ST	0001	3,456	24,399	1,708	3,404	19,287	0.081	238,100	68.89
REST	B404	40/ 5/ 6/ /	127.5 WARREN ST	0001	1,370	19,797	2,079	3,322	14,396	0.095	152,300	111.17
REST	B406	45/ 6/ 21/ /	LOW AV	0001	3,036	58,079	4,066	8,102	45,911	0.090	510,100	168.02
REST	B406	45/ 6/ 22/ /	5 EAGLE SQ	0001	1,725	24,545	1,614	2,944	19,987	0.086	233,800	135.54

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR NH

Prop Type Nbhhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
REST B406	45/ 8/ 2/ /	17 DEPOT ST U-1	0001	3,325	36,636	3,906	6,412	26,318	0.095	278,500	83.76
REST B406	45/ 8/ 9/ /	17 DEPOT ST U-2	0001	3,376	63,806	4,466	8,901	50,439	0.090	560,400	166.00
REST B406	57/ 1/ 4/ /	40 COMMERCIAL ST	0001	21,475	301,509	21,106	42,060	238,343	0.086	2,787,600	129.81
REST B406	59/ 2/ 4/ /	203 N MAIN ST	0001	2,506	67,812	3,560	7,710	56,542	0.086	661,300	263.89
REST B406	65/ 2/ 16/ /	50 BRADLEY ST	0001	3,144	19,147	1,340	2,671	15,136	0.090	168,200	53.50
REST B406	67/ 1/ 1/ /	170 N STATE ST	0001	4,861	36,729	2,571	5,374	28,784	0.090	319,800	65.79
REST B401	85/ 1/ 21/ /	53 IRON WORKS RD	0001	7,438	48,347	3,384	6,744	38,219	0.095	404,400	54.37
REST B409	103/A 4/ 1/ /	125 FISHERVILLE RD	0001	2,512	36,751	2,719	5,508	28,524	0.090	316,900	126.15
REST B414	110/ 1/ 21/ /	37 REGIONAL DR	0001	19,193	300,000	10,500	29,095	260,405	0.086	3,045,700	158.69
REST B414	110/D 3/ 7/ /	72 MANCHESTER ST	0001	14,375	192,438	13,471	26,845	152,122	0.095	1,609,800	111.99
REST B414	110/D 3/ 12/ /	106 MANCHESTER ST	0001	1,989	54,896	2,882	6,242	45,772	0.086	535,300	269.13
REST B414	110/D 3/ 15/ /	118 MANCHESTER ST	0001	11,856	167,170	11,702	23,320	132,148	0.090	1,468,300	123.84
REST B414	110/H 1/ 4/ /	25 MANCHESTER ST	0001	7,326	94,359	6,605	13,163	74,591	0.090	828,800	113.13
REST B414	111/C 1/ 1/ /	223 LOUDON RD	0001	9,104	29,301	7,326	20,298	181,677	0.086	2,124,900	233.40
REST B414	111/C 1/ 96/ /	221 LOUDON RD	0001	6,061	196,801	6,888	19,086	170,827	0.086	1,998,000	329.65
REST B414	111/C 3/ 2/ /	217 LOUDON RD	0001	5,490	180,950	6,333	20,954	153,663	0.081	1,897,100	
REST B414	111/D 2/ 4/ /	60-66 DAMANTE DR	0001	6,276	197,694	6,919	19,173	171,602	0.081	2,118,500	453.39
REST B414	111/F 2/ 4/ /	327 LOUDON RD	0001	5,679	186,782	6,537	18,115	162,130	0.081	2,001,600	352.46
REST B414	111/F 2/ 5/ /	321 LOUDON RD	0001	3,006	104,759	3,667	10,160	90,932	0.081	1,122,600	373.45
REST B414	111/H 4/ 2/ /	189 PEMROKE RD	0001	11,397	85,478	5,983	11,924	67,571	0.095	715,000	62.74
REST B414	111/I 2/ 23/ /	388 LOUDON RD	0001	9,074	89,697	5,043	10,897	73,757	0.090	819,500	90.31
REST B411	112/ 2/ 6/ /	354 SHEEP DAVIS RD	0001	10,234	118,570	8,300	17,062	93,208	0.095	986,300	96.37
REST B414	114/D 3/ 12/ /	147 LOUDON RD	0001	3,628	106,192	5,575	12,074	88,543	0.086	1,035,600	285.45
REST B414	114/K 1/ 5/ /	161 LOUDON RD	0001	15,103	176,705	12,369	24,650	139,686	0.090	1,552,100	102.77
REST B414	116/B 5/ 17/ /	121 LOUDON RD	0001	3,000	62,380	5,473	9,220	47,687	0.095	504,600	168.20
REST B414	117/A 2/ 15/ /	148 LOUDON RD	0001	2,821	70,572	2,622	6,829	61,121	0.081	754,600	267.49
REST B414	117/A 5/ 1/ /	172 LOUDON RD	0001	4,008	102,765	5,395	11,684	85,686	0.090	952,100	237.55
REST B415	14/ 3/ 1/ /	2 HOME AV	0001	14,980	202,230	16,178	23,815	162,237	0.118	1,374,900	91.78
RETG B415	15/ 2/ 3/ /	24 HAMMOND ST	0001	1,674	35,221	3,434	11,125	20,662	0.118	175,100	104.60
RETG B415	24/ 1/ 19/ /	5-7 WEST ST	0001	4,529	38,607	3,861	8,991	25,755	0.118	218,300	48.20
RETG B402	28/ 1/ 7/ /	113 S MAIN ST	0001	3,638	62,683	8,149	19,087	35,447	0.118	300,400	82.57
RETG B402	28/ 1/ 8/ /	111.5 S MAIN ST	0001	5,190	47,858	6,122	14,474	27,262	0.106	256,700	49.46
RETG B402	28/ 2/ 23/ /	85 S STATE ST	0001	4,680	66,967	10,231	21,510	35,226	0.124	284,300	60.75
RETG B402	28/ 2/ 31/ /	11 PERLEY ST	0001	2,742	27,420	1,782	8,973	16,665	0.106	156,900	57.22
RETG B402	30/ 2/ 15/ /	1 BROADWAY	0001	11,232	146,056	21,001	44,304	80,751	0.124	651,700	58.02
RETG B402	34/ 4/ 2/ /	10 HILLS AV U-A	0001	2,400	36,000	2,340	9,425	24,235	0.106	228,200	95.08
RETG B402	34/ 4/ 5/ /	45 S MAIN ST	0001	10,588	112,876	23,835	33,654	55,387	0.124	447,000	42.22
RETG B402	34/ 5/ 7/ /	67-69 S MAIN ST	0001	15,420	195,071	24,739	58,656	111,676	0.112	996,200	64.60
RETG B402	34/ 5/ 9/ /	75 S MAIN ST	0001	19,989	161,983	22,196	27,103	112,684	0.118	954,900	47.77
RETG B402	35/ 1/ 5/ /	31 S MAIN ST U-2	0001	1,924	41,847	4,080	13,218	24,549	0.112	219,000	113.83
RETG B402	35/ 1/ 8/ /	25-27 S MAIN ST U-6	0001	8,320	73,469	7,591	18,716	47,162	0.112	420,700	50.56
RETG B406	35/ 2/ 3/ /	10 PLEASANT ST EXT	0001	4,872	64,164	6,256	16,214	41,694	0.112	371,900	76.33
RETG B406	35/ 3/ 3/ /	6-8 N MAIN ST	0001	3,934	48,750	6,691	13,369	28,690	0.118	243,100	61.79
RETG B406	35/ 3/ 4/ /	10 N MAIN ST	0001	3,592	59,762	7,811	18,022	33,929	0.118	287,500	80.04
RETG B406	35/ 3/ 5/ /	12 N MAIN ST	0001	3,536	48,261	4,705	15,245	28,311	0.112	252,600	71.44

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR NH

Prop Type Nbrhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
RETN B406	35/ 3/ 10/ /	3-13 PLEASANT ST EXT	0001	3,472	68,051	8,847	20,721	38,483	0.118	326,100	93.92
RETN B406	35/ 5/ 9/ /	18-24 PLEASANT ST	0001	12,540	129,162	21,894	36,503	70,765	0.124	571,100	45.54
RETN B402	35/ 6/ 3/ /	12-14 S MAIN ST	0001	22,897	227,373	27,615	67,853	131,905	0.118	1,117,800	48.82
RETN B402	35/ 6/ 4/ /	16-18 S MAIN ST	0001	10,913	76,391	10,695	12,318	53,378	0.130	411,200	37.68
RETN B402	35/ 6/ 21/ /	15 PLEASANT ST	0001	23,133	173,732	29,003	49,622	95,107	0.124	767,600	33.18
RETN B406	35/ B 1/ 1/ /	80 STORRS ST	0001	182,856	1,763,975	151,898	246,082	1,365,995	0.118	11,576,200	63.31
RETN B404	41/ 4/ 2/ /	22 LIBERTY ST	0001	3,088	41,503	2,698	13,582	25,223	0.106	237,500	76.91
RETN B406	45/ 6/ 1/ /	56 N MAIN ST	0001	32,031	221,180	28,938	66,690	125,552	0.118	1,064,000	33.22
RETN B406	45/ 7/ 1/ /	24-32 N MAIN ST	0001	13,052	121,359	13,377	37,524	70,458	0.118	597,100	45.75
RETN B409	75/ 2/ 5/ /	105-107 FISHERVILLE	0001	56	268,800	10,752	90,317	167,731	0.118	1,421,400	25382.14
RETN B414	110/ D 1/ 9/ /	101 MANCHESTER ST	0001	2,669	53,609	4,848	13,392	35,369	0.106	333,000	124.77
RETN B414	110/ G 2/ 6/ /	108 AIRPORT RD	0001	2,208	38,110	2,477	12,472	23,161	0.118	196,300	88.90
RETN B411	112/ 1/ 9/ /	430 LOUDON RD	0001	8,927	96,769	7,742	14,244	74,783	0.106	704,200	95.69
RETN B409	201/ P 3/ / /	217-219 FISHERVILLE	0001	20,936	288,177	35,322	43,882	208,973	0.118	1,771,000	84.59
RETN B415	17/ 1/ 11/ /	296 S MAIN ST	0001	9,650	114,982	16,052	17,850	81,080	0.085	953,900	98.85
RETN B401	22/ 7/ 1/ /	92-94 SOUTH ST	0001	16,982	189,859	15,189	34,934	139,736	0.089	1,564,800	92.14
RETN B415	23/ 6/ 25/ /	2 PILLSBURY ST U-LIA	0001	2,880	25,027	1,752	3,491	19,784	0.085	232,800	80.83
RETN B415	23/ 6/ 28/ /	2 PILLSBURY ST U-ID	0001	1,741	15,269	802	2,170	12,297	0.085	144,700	83.11
RETN B415	24/ 1/ 1/ /	234 S MAIN ST	0001	3,920	45,707	6,399	7,075	32,233	0.085	379,200	96.73
RETN B415	25/ 1/ 2/ /	267 S MAIN ST	0001	4,077	40,077	5,611	6,204	28,262	0.085	332,500	81.56
RETN B415	26/ 1/ 8/ /	201 S MAIN ST	0001	2,243	58,789	2,352	6,772	49,665	0.085	584,300	260.50
RETN B415	26/ 1/ 11/ /	4 HALL ST	0001	13,044	251,097	15,066	30,212	205,819	0.081	2,547,300	195.29
RETN B402	28/ 2/ 1/ /	74-76 S MAIN ST	0001	1,377	29,110	2,038	3,265	23,807	0.077	311,200	226.00
RETN B402	29/ 2/ 6/ /	60 WEST ST	0001	1,858	26,384	3,430	8,034	14,920	0.077	195,000	104.95
RETN B402	30/ 2/ 14/ /	3 BROADWAY	0001	3,400	52,666	5,530	8,484	38,652	0.081	478,400	140.71
RETN B402	30/ 2/ 18/ /	71 DOWNING ST	0001	2,336	20,697	2,898	3,204	14,595	0.081	180,600	77.31
RETN B402	33/ 3/ 4/ /	25-25B SOUTH ST	0001	4,930	35,275	4,938	5,909	24,428	0.085	287,400	58.30
RETN B402	34/ 1/ 10/ /	58 S MAIN ST	0001	3,570	42,590	4,472	5,489	32,629	0.085	383,900	107.54
RETN B402	34/ 1/ 17/ /	47-49 S STATE ST	0001	16,100	79,255	9,351	27,063	42,841	0.089	479,700	29.80
RETN B402	35/ 1/ 6/ /	29 S MAIN ST U-4	0001	3,730	41,590	4,081	13,015	24,494	0.081	303,100	81.26
RETN B406	35/ 3/ 8/ /	97 STORRS ST	0001	12,032	108,288	14,077	32,974	61,237	0.085	720,400	59.87
RETN B406	35/ 3/ 9/ /	93 STORRS ST	0001	835	13,928	1,462	1,795	10,671	0.077	139,500	167.07
RETN B406	35/ 3/ 11/ /	89 STORRS ST	0001	1,332	30,223	2,947	7,637	19,639	0.077	256,700	192.72
RETN B402	35/ 6/ 7/ /	24-26 S MAIN ST	0001	17,349	163,332	26,689	28,009	108,634	0.085	1,278,000	73.66
RETN B406	45/ 6/ 26/ /	92 N MAIN ST	0001	3,830	44,858	5,742	13,370	25,746	0.081	318,600	83.19
RETN B406	46/ A 1/ 1/ /	10 FORT EDDY RD	0001	9,425	236,575	14,813	28,379	193,383	0.081	2,393,400	253.94
RETN B406	46/ A 1/ 2/ /	24 FORT EDDY RD	0001	177,998	2,471,988	185,709	328,951	1,957,328	0.081	24,224,400	136.09
RETN B406	46/ A 1/ 4/ /	90 FORT EDDY RD	0001	183,105	1,326,732	84,699	144,354	1,097,679	0.081	13,585,100	74.19
RETN B406	46/ A 1/ 9/ /	89-93 FORT EDDY RD	0001	30,357	273,206	26,721	39,773	206,712	0.085	2,431,900	80.11
RETN B406	46/ A 1/ 11/ /	73 FORT EDDY RD	0001	57,847	902,413	20,304	70,569	811,540	0.081	10,043,800	173.63
RETN B406	46/ A 1/ 11/ A /	15-55 FORT EDDY RD	0001	47,907	775,427	60,855	113,234	601,338	0.085	7,074,600	147.67
RETN B406	46/ A 1/ 15/ /	77 FORT EDDY RD	0001	16,648	298,665	20,907	33,498	244,260	0.077	3,192,900	191.79
RETN B406	46/ A 1/ 16/ /	94-108 FORT EDDY RD	0001	77,183	1,066,565	68,586	122,682	875,297	0.085	10,297,600	133.42
RETN B406	55/ 2/ 7/ /	169 N MAIN ST	0001	1,952	22,341	1,448	2,670	18,223	0.077	238,200	122.03
RETN B406	55/ 5/ 11/ /	234 N MAIN ST	0001	2,909	38,021	5,323	4,709	27,989	0.085	329,300	113.20

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR. NH

Prop Type Nbbd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
RETN B406	59/ 1/ 2/ /	242 N MAIN ST	0001	1,276	33,737	1,349	3,887	28,501	0.085	335,300	262.77
RETN B406	65/ 4/ 1/ /	165-167 N STATE ST	0001	15,264	252,314	17,369	37,591	197,354	0.085	2,321,800	152.11
RETN B406	69/ 2/ 10/ /	288 N STATE ST	0001	1,477	16,395	1,721	2,113	12,561	0.077	164,200	111.17
RETN B407	71/B 2/ 6/ /	394 N STATE ST	0001	1,420	22,650	1,311	2,772	18,567	0.077	242,700	170.92
RETN B407	74/ 3/ 14/ /	78 FISHERVILLE RD	0001	2,406	41,479	5,392	10,104	25,983	0.077	339,600	141.15
RETN B409	75/B 2/ 1/ /	108 FISHERVILLE RD	0001	25,665	288,746	33,833	43,258	211,655	0.085	2,490,100	100.70
RETN B408	105/ 1/ 29/ /	189 CARTER HILL RD	0001	2,440	30,842	1,234	3,553	26,055	0.077	340,600	139.59
RETN B414	110/A 2/ 2/ /	76 AIRPORT RD	0001	904	12,430	870	1,394	10,166	0.077	132,900	147.01
RETN B414	110/H 2/ 4/ /	30 MANCHESTER ST	0001	6,380	82,749	11,585	12,810	58,354	0.085	686,500	107.60
RETN B414	110/K 1/ 12/ /	162 MANCHESTER ST	0001	11,400	139,992	16,799	24,639	98,554	0.085	1,159,500	101.71
RETN B414	111/B 2/ 6/ /	204 LOUDON RD	0001	28,370	291,644	23,332	42,930	225,382	0.085	2,651,600	93.46
RETN B414	111/B 2/ 8/ /	228 LOUDON RD	0001	4,951	75,113	9,316	11,157	54,640	0.085	642,800	129.83
RETN B414	111/B 3/ 14/ /	240-242 LOUDON RD	0001	18,069	303,971	35,130	44,114	224,727	0.085	2,643,800	146.32
RETN B414	111/C 1/ 8/ /	249 LOUDON RD	0001	10,522	144,991	18,849	44,150	81,992	0.089	918,200	87.26
RETN B414	111/D 1/ 5/ /	270 LOUDON RD	0001	552,577	9,067,789	952,118	1,460,821	6,654,850	0.085	78,292,400	141.05
RETN B414	111/D 2/ 1/ /	80 DAMANTE DR	0001	123,635	1,575,110	63,004	162,098	1,350,008	0.081	16,708,000	135.14
RETN B414	111/D 2/ 2/ /	20 DAMANTE DR	0001	68,316	1,131,313	25,455	74,092	1,031,766	0.081	12,769,400	188.65
RETN B414	111/D 2/ 3/ /	42 DAMANTE DR	0001	114,620	1,054,504	63,270	158,597	832,637	0.081	10,304,900	89.90
RETN B414	111/D 2/ 5/ /	86 DAMANTE DR	0001	24,298	468,222	18,729	48,186	401,307	0.081	4,966,700	204.41
RETN B414	111/D 2/ 6/ /	78 DAMANTE DR	0001	31,069	476,598	38,128	70,155	368,315	0.085	4,333,100	139.47
RETN B414	111/D 2/ 7/ /	68 DAMANTE DR	0001	37,494	468,300	37,464	68,934	361,902	0.085	4,257,700	113.56
RETN B414	111/E 1/ 1/ /	295-299 LOUDON RD	0001	71,075	1,033,758	62,025	155,477	816,256	0.081	10,102,200	142.13
RETN B414	111/E 1/ 16/ /	297 LOUDON RD	0001	5,802	120,101	7,206	14,451	98,444	0.081	1,218,400	210.00
RETN B414	111/F 1/ 2/ /	310 LOUDON RD	0001	30,580	349,224	27,938	51,406	269,880	0.085	3,175,100	114.49
RETN B414	111/F 1/ 4/ /	344 LOUDON RD	0001	197,622	2,158,032	172,643	254,130	1,731,259	0.081	21,426,500	108.42
RETN B414	111/F 1/ 5/ /	350 LOUDON RD	0001	6,000	88,680	9,311	11,429	67,940	0.085	799,300	133.22
RETN B414	111/F 2/ 3/ /	341 LOUDON RD	0001	6,028	92,349	9,697	11,902	70,750	0.081	875,600	109.10
RETN B414	111/F 2/ 12/ /	313 LOUDON RD	0001	9,908	118,896	9,512	17,501	91,883	0.085	1,081,000	102.56
RETN B414	111/G 1/ 86/ /	30 HENNIKER ST U-05	0001	1,133	12,894	1,354	1,662	9,878	0.085	116,200	116.01
RETN B414	111/H 3/ 4/ /	258 SHEEP DAVIS RD	0001	15,840	211,306	25,357	29,752	156,197	0.085	1,837,600	151.17
RETN B414	111/H 4/ 11/ /	249 SHEEP DAVIS RD	0001	6,500	118,430	16,580	18,333	83,517	0.085	982,600	71.96
RETN B414	111/I 3/ 19/ /	304 SHEEP DAVIS RD	0001	136,108	1,003,772	106,372	105,981	791,419	0.081	9,794,800	126.61
RETN B414	111/I 4/ 18/ /	374 LOUDON RD	0001	6,510	118,637	16,609	18,365	83,663	0.081	1,035,400	105.86
RETN B414	114/ 1/ 2/ /	10-22 LOUDON RD	0001	92,028	1,279,099	101,242	187,447	990,410	0.085	11,651,900	252.97
RETN B414	114/D 2/ 11/ /	133 LOUDON RD	0001	20,300	259,028	36,264	40,098	182,666	0.085	2,149,000	92.02
RETN B414	114/D 3/ 10/ /	153-157 LOUDON RD	0001	16,080	370,571	14,423	44,970	311,178	0.077	4,067,700	185.91
RETN B414	114/D 3/ 11/ /	149 LOUDON RD	0001	4,960	55,006	7,701	8,515	38,790	0.085	456,400	65.71
RETN B414	114/D 3/ 15/ /	137 LOUDON RD	0001	2,540	44,171	3,092	4,954	36,125	0.077	472,200	124.12
RETN B414	114/K 1/ 6/ /	163 LOUDON RD	0001	13,840	126,202	23,738	21,253	81,211	0.089	909,400	120.80
RETN B414	114/K 1/ 8/ /	169 LOUDON RD	0001	2,678	36,876	3,872	4,753	28,251	0.085	332,400	91.21
RETN B414	116/ 3/ 8/ /	126 LOUDON RD	0001	4,602	67,005	9,381	10,372	47,252	0.085	555,900	160.51
RETN B414	116/ 7/ 4/ /	120 LOUDON RD	0001	9,000	91,080	9,563	11,738	69,779	0.085	820,900	190.52
RETN B414	116/ 7/ 5/ /	122 LOUDON RD	0001	1,560	24,336	2,555	2,627	19,154	0.077	250,400	86.89
RETN B414	116/ 7/ 6/ /	124 LOUDON RD	0001	2,100	41,706	4,379	6,719	30,608	0.077	400,100	190.52
RETN B414	117/ 2/ 2/ /	132 LOUDON RD	0001	4,682	54,498	7,630	10,545	36,323	0.089	406,800	86.89

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR NH

Prop Type Nbhhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
RETN B414	117/ 2/ 7/ /	138 LOUDON RD	0001	613	20,137	1,309	4,415	14,413	0.077	188,400	307.34
RETN B414	117/ 2/ 8/ /	142 LOUDON RD	0001	11,280	225,713	6,771	21,018	197,924	0.085	2,328,500	206.43
RETN B414	117/A 3/ 9/ /	160 LOUDON RD	0001	1,056	28,776	3,741	8,762	16,273	0.077	212,700	201.42
RETN B414	117/D 2/ 10/ /	196 LOUDON RD	0001	4,500	81,945	8,604	10,561	62,780	0.081	777,000	172.67
RETN B414	117/D 2/ 12/ /	184 LOUDON RD	0001	2,069	43,573	1,743	5,020	36,810	0.085	433,100	209.33
RETP B410	1412/P 59/ / /	324-328 VILLAGE ST	0001	6,536	72,249	15,680	22,970	33,599	0.126	266,700	40.80
RETP B410	1412/P 88/ / /	308 VILLAGE ST	0001	5,160	52,632	1,579	5,105	45,948	0.126	364,700	70.68
RETP B410	1413/P 40/ / /	191 VILLAGE ST	0001	10,360	93,240	12,121	28,392	52,727	0.120	439,400	42.41
ROOM B415	1/ 2/ 3/ /	406 S MAIN ST	0001	1,041	1,449,220	544,459	642,169	262,592	0.123	2,134,900	2050.82
ROOM B415	6/ 1/ 1/ /	91 HALL ST	0001	92	8,898,240	3,381,331	4,689,373	827,536	0.111	7,475,500	81255.43
ROOM B415	6/ 1/ 2/ /	97-99 HALL ST	0001	68	2,369,100	894,750	1,054,845	419,505	0.123	3,410,600	50155.88
ROOM B415	14/ 3/ 6/ /	75 HALL ST	0001	100	3,086,440	1,172,847	1,377,787	535,806	0.123	4,356,100	43561.00
ROOM B402	27/ 1/ 2/ /	4 GULF ST	0001	104	3,224,000	1,225,120	1,439,194	559,686	0.123	4,550,300	43752.88
ROOM B402	32/ 3/ 1/ /	38 SOUTH ST	0001	7	48,300	2,898	18,161	27,241	0.123	221,500	31642.86
ROOM B402	32/ 4/ 14/ /	32 SOUTH ST	0001	8	48,000	2,880	18,048	27,072	0.123	220,100	27512.50
ROOM B402	34/ 1/ 9/ /	56 S MAIN ST	0001	21	126,000	7,560	47,376	71,064	0.123	577,800	27514.29
ROOM B404	37/ 1/ 12/ /	96 PLEASANT ST	0001	32	2,737,920	1,040,410	1,442,884	254,626	0.117	2,178,200	68068.75
ROOM B104	37/ 3/ 12/ /	86-86.5 PLEASANT ST	0001	8	60,264	3,419	21,696	35,149	0.123	285,800	35725.00
ROOM B106	44/ 3/ 2/ /	56-56.5 WARREN ST	0001	13	56,355	5,072	20,513	30,770	0.123	250,200	19246.15
ROOM B106	44/ 3/ 6/ /	66 WARREN ST	0001	6	31,212	1,595	10,382	19,235	0.123	156,400	26066.67
ROOM B106	44/ 3/ 11/ /	32-34 N SPRING ST	0001	11	56,939	3,298	20,829	32,812	0.123	266,800	24254.55
ROOM B406	46/ 5/ 1/ /	172 N MAIN ST	0001	122	8,698,600	2,479,101	5,286,574	932,925	0.123	7,584,800	62170.49
ROOM B406	57/ 1/ 2/ T /	70 CONSTITUTION AV	0001	90	7,700,400	2,194,614	4,679,918	825,868	0.123	6,714,400	74604.44
SELF B406	46/A 2/ 2/ /	29 STICKNEY AV	0001	29,446	208,237	26,258	66,942	115,037	0.110	1,045,800	35.52
SELF B414	111/B 2/ 2/ /	220 LOUDON RD	0001	40,180	490,598	88,308	181,031	221,259	0.110	2,011,400	50.06
SELF B409	204/P 65/ / /	180 FISHERVILLE RD	0001	50,750	615,598	110,808	227,156	277,634	0.110	2,523,900	49.73
SSTA B415	5/ 3/ 2/ /	417 S MAIN ST	0001	1	127,400	3,822	14,829	108,749	0.085	1,279,400	279400.00
SSTA B415	15/ 2/ 5/ /	15 HALL ST	0001	1	127,400	3,822	14,829	108,749	0.085	1,279,400	279400.00
SSTA B402	28/ 1/ 1/ /	131 S MAIN ST	0001	3,050	46,116	2,767	5,549	37,800	0.077	494,100	162.00
SSTA B402	28/ 4/ 16/ /	89-95 S MAIN ST	0001	2,856	43,668	5,240	6,148	32,280	0.077	422,000	147.76
SSTA B402	28/ 4/ 22/ /	81 S MAIN ST	0001	1	96,600	2,898	11,244	82,458	0.085	970,100	970100.00
SSTA B402	37/ 6/ 8/ /	59 PLEASANT ST	0001	1,230	22,952	1,377	2,313	19,262	0.077	251,800	
SSTA B404	40/ 3/ 6/ /	190 PLEASANT ST	0001	1	96,600	2,898	11,244	82,458	0.085	970,100	970100.00
SSTA B404	40/ 5/ 4/ /	188 PLEASANT ST	0001	1	96,600	2,898	11,244	82,458	0.085	970,100	970100.00
SSTA B406	46/ 4/ 3/ /	196 N MAIN ST	0001	1	109,200	3,276	12,711	93,213	0.085	1,096,600	966600.00
SSTA B406	55/ 2/ 5/ /	175 N MAIN ST	0001	1	109,200	3,276	12,711	93,213	0.085	1,096,600	966600.00
SSTA B406	55/ 5/ 12/ /	236 N MAIN ST	0001	1	34,000	1,020	3,958	29,022	0.089	325,000	
SSTA B406	65/ 4/ 2/ /	163 N STATE ST	0001	1	96,600	2,898	11,244	82,458	0.085	970,100	970100.00
SSTA B407	73/A 1/ 8/ /	47 FISHERVILLE RD	0001	1	96,600	2,898	11,244	82,458	0.085	970,100	970100.00
SSTA B409	75/B 2/ 7/ /	114 FISHERVILLE RD	0001	1	109,200	3,276	12,711	93,213	0.085	1,096,600	966600.00
SSTA B412	83/ 2/ 4/ /	1 EASTMAN ST	0001	1	34,000	1,020	3,958	29,022	0.085	341,400	341400.00
SSTA B414	110/A 4/ 1/ /	123 OLD TURNPIKE RD	0001	1,658	17,940	1,615	2,090	14,235	0.077	186,100	112.24
SSTA B414	110/A 4/ 2/ /	127 OLD TURNPIKE RD	0001	3,300	32,505	2,925	4,733	24,847	0.081	307,500	93.18
SSTA B414	110/D 3/ 2/ /	102 MANCHESTER ST	0001	1,201	120,600	4,578	14,592	101,430	0.085	1,193,300	993.59
SSTA B414	110/D 3/ 16/ /	124 MANCHESTER ST	0001	1,456	25,844	1,551	3,110	21,183	0.077	276,900	190.18

ECONOMIC INCOME SPREADSHEET FOR YEAR 2012

CONCOR NH

Prop Type Nbrhd	MBLU	Location	Rent Curve	Gross Area	Gross Rent	Total Vac	Total Exp	Net Income	Cap Rate	Income Value	Val/ Unit
SSTA B414	110/D 3/ 23/ /	84 MANCHESTER ST	0001	9,584	79,451	7,151	11,568	60,732	0.085	714,500	74.55
SSTA B414	110/H 1/ 3/ /	15 MANCHESTER ST	0001	1	109,200	3,276	12,711	93,213	0.085	1,096,600	156600.00
SSTA B414	110/K 1/ 6/ /	5 INTEGRA DR	0001	3,718	48,042	5,818	7,052	35,172	0.077	459,800	123.67
SSTA B414	111/ 2/ 9/ /	242 SHEEP DAVIS RD	0001	2,501	140,725	7,690	17,591	115,444	0.085	1,358,200	575.05
SSTA B414	111/B 2/ 1/ /	232-234 LOUDON RD	0001	7,611	111,052	13,326	15,636	82,090	0.077	1,073,100	140.99
SSTA B414	111/B 2/ 4/ /	208 LOUDON RD	0001	6,500	88,465	5,308	8,914	74,243	0.081	918,800	141.35
SSTA B414	111/C 1/ 4/ /	229-231 LOUDON RD	0001	1	109,200	3,276	12,711	93,213	0.085	1,096,600	096600.00
SSTA B414	111/C 1/ 7/ /	247 LOUDON RD	0001	1,624	26,862	3,185	3,854	19,823	0.077	259,100	159.54
SSTA B414	111/F 2/ 9/ /	333 LOUDON RD	0001	3,775	178,383	10,674	22,622	145,087	0.085	1,706,900	452.16
SSTA B414	111/G 1/ 52/ /	243 SHEEP DAVIS RD	0001	4,360	45,841	5,949	6,278	33,614	0.081	416,000	95.41
SSTA B414	114/ 2/ 1/ /	24 LOUDON RD	0001	1,301	122,304	4,848	14,556	102,900	0.085	1,210,600	930.51
SSTA B414	114/D 2/ 15/ /	125 LOUDON RD	0001	1	109,200	3,276	10,169	95,755	0.085	1,126,500	126500.00
SSTA B414	114/D 3/ 17/ /	143 LOUDON RD	0001	2,976	45,176	4,066	5,262	35,848	0.081	443,700	149.09
SSTA B414	116/ 7/ 2/ /	116 LOUDON RD	0001	1	109,200	3,276	12,711	93,213	0.085	1,096,600	096600.00
SSTA B414	116/ 7/ 18/ /	110 LOUDON RD	0001	649	119,931	4,564	14,222	101,145	0.085	1,189,900	1833.44
SSTA B409	192/P 90/ / /	9-15 VILLAGE ST	0001	12,466	330,578	34,269	46,980	249,329	0.085	2,933,300	235.30
SSTA B410	1412/P 53/ / /	336 VILLAGE ST	0001	1,559	20,594	1,236	3,097	16,261	0.085	191,300	97.05
THET B414	111/E 3/ 1/ /	282 LOUDON RD	0001	27,944	385,627	26,994	53,795	304,838	0.095	3,208,800	202.00
THET B414	117/D 2/ 9/ /	192-194 LOUDON RD	0001	15,557	143,213	10,025	20,343	112,845	0.095	1,187,800	80.14
Record Count: 1054								57,289,000			

INCOME LAND RESIDUAL FOR YEAR 2012 CONCORD, NH

PTD	MBLW	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg Resid.	Land Resid.	Rent Crv I	Fact Land Val	Appraised Value	Land Area in Acres	Old Ind Value
12053	0543/P 17/ / /	346-348 VILLAGE ST	0310	46164	4075	11038	31051	0.114	272400	199700	72700 B410	0001 J	1.00	266100	0.09	66400
917	13/ 2/ 7/ /	62 HALL ST	0311	50793	5841	9832	35120	0.083	423100	237600	185500 B415	0001 J	1.00	410000	0.87	172400
4824	72/C 2/ 1/ /	2-6 KNIGHT ST	0310	57420	4133	16518	36769	0.106	348500	191200	157300 B407	0001 G	1.00	338100	0.29	146900
922	13/ 2/ 12/ /	52 HALL ST	031R	45383	4754	7321	33308	0.100	333400	184400	149000 B415	0001 J	1.00	323900	0.52	139500
1971	32/ 4/ 10/ /	24 SOUTH ST	0310	46326	3479	9401	33446	0.100	334800	213900	120900 B402	0001 H	1.00	330700	0.19	116800
3050	45/ 7/ 5/ /	1-5 DEPOT ST	0310	96335	13447	31817	51071	0.122	418300	286200	132100 B406	0001 F	1.00	416500	0.09	130300
951	15/ 2/ 3/ /	24 HAMMOND ST	0322	35221	3434	11125	20662	0.118	175100	113700	61400 B415	0001 F	1.00	60900	0.29	60900
2754	41/ 7/ 5/ /	104 PLEASANT ST	0310	113291	6745	23068	83478	0.106	791300	459800	331500 B404	0001 F	1.00	792800	0.84	333000
2338	36/ 6/ 5/ /	2 S STATE ST	0310	84941	9124	20660	55157	0.111	496900	314500	182400 B402	0001 E	1.00	499200	0.16	184700
3371	47/ 7/ 1/ /	15 MAPLE ST	0310	32905	3420	8063	21422	0.111	193000	146900	46100 B406	0001 K	1.00	194900	0.06	48000
2966	44/ 3/ 34/ /	17-19 GREEN ST	0310	49008	5543	11775	31690	0.111	285500	186300	99200 B406	0001 H	1.00	103300	0.14	103300
820	10/D 1/ 40/ /	87 CLINTON ST	0310	69265	7608	12686	48971	0.111	441200	304600	136600 B401	0001 J	1.00	289600	0.55	142300
2176	34/ 5/ 2/ /	51-57 S MAIN ST	0310	160722	14626	52186	93910	0.111	846000	659400	186600 B402	0001 E	1.00	855200	0.19	195800
10559	116/ 7/ 19/ /	118 LODDON RD	0311	38688	2158	8254	28276	0.100	283000	52300	230700 B414	0001 H	1.00	297500	0.32	245200
2924	44/ 1/ 14/ /	43 CENTRE ST	0310	36048	1965	7406	26677	0.100	267000	163500	103500 B406	0001 H	1.00	274900	0.17	111400
4588	69/ 2/ 5/ /	290-292 N STATE ST	031S	54254	5688	9216	39350	0.100	393900	200700	193200 B406	0001 F	0.80	411300	0.48	210600

Mean Land Ratio: 1.00
Median Land Ratio: 1.01
COD Land Ratio: 0.04671
Record Count: 16
8807 110/D 1/ 1/ /
3142 46/A 1/ 5/ /
Mean Land Ratio: 0.92
Median Land Ratio: 0.92
COD Land Ratio: 0.02547
Record Count: 2

0.09
0.87
0.29
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266100
410000
338100
323900
330700
416500
174600
499200
194900
289600
446900
855200
297500
274900
411300

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172400
146900
139500
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130300
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245200
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485500
2081900
627900
2774600

3.31
32.90

INCOME LAND RESIDUAL FOR YEAR 2012 CONCORD, NH

PID	MBU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid. Nbrd	Rent S Crv I	Fact Land Val	Appraised Land Value	Land Area in Acres	Old Land Value
3109	46/ 3/ 6/ /	12 COURT ST	111J	66000	3960	22490	39550	0.099	399500	251500	148000 B406	0001 0	1.00	1350000	0.91	386500
2043	33/ 2/ 15/ /	4-6 MOORE ST	111J	61020	3497	16681	40842	0.099	412500	244300	168200 B402	0001 0	1.00	1575000	0.94	401800
2305	36/ 3/ 10/ /	11 GREEN ST	111J	87654	5259	28923	53472	0.099	540100	368000	172100 B406	0001 0	1.00	1680000	0.98	536000
2389	37/ 1/ 7/ /	3 MERRIMACK ST	111J	58752	3525	16016	39211	0.104	377000	240600	136400 B404	0001 0	1.00	1350000	0.99	375600
2858	43/ 7/ 1/ /	68 SCHOOL ST	111C	61065	1832	17178	42055	0.099	424800	365500	59300 B406	0001 4	1.00	587000	0.99	424200
2122	33/ 7/ 6/ /	10 THOMPSON ST	111J	55896	2236	15561	38099	0.099	384800	269000	115800 B402	0001 0	1.00	1200000	1.04	389000
12091	1412/P 67/ / /	9-13 SUMMER ST	111J	78030	3121	27155	47754	0.102	468200	339600	128600 B410	0001 0	1.00	1375000	1.07	477100

Mean Land Ratio: 0.99
Median Land Ratio: 0.99
COD Land Ratio: 0.03906

Record Count: 7

2967	44/ 4/ 1/ /	46 WARREN ST	1120	682344	20470	239929	421945	0.094	4484000	3694100	789900 B406	0001 0	1.00	7140000	0.90	4408100
4955	74/ 3/ 16/ /	86 FISHERVILLE RD	1120	200220	8009	55741	136470	0.099	1378500	1170000	208500 B407	0001 0	1.00	1890000	0.91	1359000
4957	74/ 3/ 18/ /	90-96 FISHERVILLE RD	1120	948360	37934	330030	580396	0.099	5862600	4685900	1176700 B407	0001 0	1.00	10710000	0.91	5756900
6578	97/ 3/ 14/ /	300-306 PLEASANT ST	1120	624624	24985	173895	425744	0.094	4524400	3526200	998200 B403	0001 0	1.00	9100000	0.91	4436200
105705	1413/P 35/ / /	43-47 WASHINGTON ST	1120	128604	4218	28373	96013	0.097	990900	888300	102500 B410	0001 0	1.00	1000000	0.98	168200
3072	46/ 1/ 8/ /	42 N STATE ST	1120	131820	7909	35935	87976	0.099	736600	566400	170200 B406	0001 0	1.00	1680000	0.99	734400
4736	72/ 2/ 2/ /	479 N STATE ST	1120	233640	9346	65046	159248	0.099	1608600	1301300	307300 B407	0001 0	1.00	3150000	1.03	1616300
4993	75/ 2/ 1/ /	20 BOG RD	1120	604380	24175	210325	369880	0.099	3736200	3254500	481700 B409	0001 0	1.00	5120000	1.06	3766500
2204	35/ 2/ 6/ /	3 S MAIN ST	1120	298680	17920	101775	178985	0.104	1721000	1299300	421700 B402	0001 0	0.80	4500000	1.07	1386800
4013	59/ 1/ 4/ /	248-250 N MAIN ST	1120	197280	7891	54923	134466	0.099	1358200	1126200	232000 B406	0001 0	1.00	2520000	1.09	1378200

Mean Land Ratio: 0.98
Median Land Ratio: 0.98
COD Land Ratio: 0.06323

Record Count: 10

2132	34/ 1/ 9/ /	56 S MAIN ST	121C	126000	7560	47376	71064	0.123	577800	330500	247300 B402	0001 4	1.00	2307000	0.93	561200
1947	32/ 3/ 1/ /	38 SOUTH ST	121C	48300	2898	18161	27241	0.123	221500	166800	54700 B402	0001 4	1.00	586000	1.07	225400

INCOME LAND RESIDUAL FOR YEAR 2012 CONCORD, NH

PID	MBU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Rent Crv	S Cdntr	Appraised Land Val	Ratio	Value	Land Area in Acres	Old Ind Value	
2668	40 / 3 / 1 /	194A PLEASANT ST	3400	100436	11299	18540	70597	0.116	608600	328800	279800	B404	0001 F	0.70	251900	0.90	580700	0.98	251900
13612	111/G 1 / 52 /	243 SHEEP DAVIS RD	3381	45841	5949	6278	33614	0.081	416000	144800	271200	B414	0001 H	0.95	244200	0.90	389000	1.08	244200
9805	111/F 2 / 9 /	333 LOUDON RD	3250	178383	10674	22622	145087	0.085	1706900	713400	993500	B414	0001 E	0.93	894900	0.90	1608300	2.37	894900
8814	110/D 1 / 9 /	101 MANCHESTER ST	3221	53609	4848	13392	35369	0.106	333000	77200	255800	B414	0001 E	0.80	231500	0.91	308700	0.46	231500
10232	114/K 1 / 5 /	161 LOUDON RD	3260	176705	12369	24650	139686	0.090	1552100	963400	588700	B414	0001 E	1.25	532900	0.91	1496300	1.05	532900
8851	110/D 3 / 2 /	102 MANCHESTER ST	3250	120600	4578	14592	101430	0.085	1193300	460000	733300	B414	0001 E	2.00	664600	0.91	1124600	0.65	664600
1452	24 / 1 / 17 /	13 WEST ST	3400	53220	6205	11315	35700	0.106	338400	191900	146500	B415	0001 E	1.00	133000	0.91	324900	0.26	133000
9902	114/D 2 / 11 /	133 LOUDON RD	3220	259028	36264	40098	182666	0.085	2149000	1302800	846200	B414	0001 E	0.88	771700	0.91	2074500	2.16	771700
104529	79 / 4 / 7 /	20 FOUNDRY ST	3400	364406	54660	46462	263284	0.083	3172100	2712800	459300	B412	0001 H	0.99	419400	0.91	3132200	1.78	419400
9040	111 / 2 / 9 /	242 SHEEP DAVIS RD	3250	140725	7690	17591	115444	0.085	1438200	721700	716500	B414	0001 H	1.00	656700	0.92	1378400	6.17	595400
4011	59 / 1 / 2 /	242 N MAIN ST	3250	33737	1349	3887	28501	0.085	335300	79500	255800	B406	0001 E	1.00	234700	0.92	314200	0.28	234700
8867	110/D 3 / 15 /	118 MANCHESTER ST	3260	167170	11702	23320	132148	0.090	1468300	583800	884500	B414	0001 E	1.00	813200	0.92	1397000	2.90	813200
100077	111/C 1 / 96 /	221 LOUDON RD	3260	196801	6888	19086	170827	0.086	1998000	949200	1048800	B414	0001 E	1.00	965000	0.92	1914200	2.96	965000
12102	1412/P 88 /	308 VILLAGE ST	3220	52632	1579	5105	45948	0.126	364700	241900	122800	B410	0001 J	1.10	113000	0.92	354900	0.25	113000
8857	110/D 3 / 8 /	MANCHESTER ST	3321	36142	2169	3642	30331	0.076	401200	108600	292600	B414	0001 E	0.70	269300	0.92	377900	0.90	269300
3984	55 / 5 / 14 /	10 FERRY ST	3401	1307147	196072	166662	944413	0.111	8508200	7108100	1400100	B406	0001 J	0.88	1289600	0.92	8397700	7.90	1289600
2166	34 / 4 / 7 /	41 S MAIN ST	3220	30587	4588	3900	22099	0.075	295800	157400	138400	B402	0001 E	0.95	127600	0.92	285000	0.08	127600
794	10/D 1 / 6 /	83 CLINTON ST	3400	44500	4975	6295	33230	0.079	421200	267000	154200	B401	0001 J	1.00	142300	0.92	409300	0.55	142300
7001	103 / 4 / 10 /	51 FISHERVILLE RD	3222	518400	20736	174182	323482	0.113	2862700	537200	2325500	B407	0001 O	1.00	2150300	0.92	2687500	28.50	2150300
4570	68 / 1 / 17 /	238-240 N STATE ST	3321	58562	7027	8246	43289	0.088	490800	226700	264100	B406	0001 F	0.80	244800	0.93	471500	0.70	244800
8859	110/D 3 / 9 /	88-92 MANCHESTER ST	3221	102320	12917	14854	74549	0.084	887500	435400	452100	B414	0001 E	1.00	419400	0.93	854800	1.32	419400
346	6 / 3 / 4 /	34 BASIN ST	3301	83941	12282	13438	58221	0.087	667700	423700	244000	B415	0001 H	0.98	226400	0.93	650100	2.20	226400
38	1 / 2 / 2 /	410 S MAIN ST	3420	135314	15223	24979	95112	0.116	819900	441100	378800	B415	0001 E	0.70	352100	0.93	793200	0.81	352100
2304	36 / 3 / 9 /	13 GREEN ST	3400	44871	6599	6166	32106	0.083	386800	257600	129200	B406	0001 H	1.00	120200	0.93	377800	0.21	120200
1541	26 / 1 / 8 /	201 S MAIN ST	3221	58789	2352	6772	49665	0.085	584300	215300	369000	B415	0001 B	0.80	343600	0.93	558900	0.55	343600
3041	45 / 6 / 22 /	5 EAGLE SQ	3261	24545	1614	2944	19987	0.086	233800	122800	111000	B406	0001 E	1.00	103500	0.93	226300	0.04	103500

Mean Land Ratio: 1.00

Median Land Ratio: 1.00

COD Land Ratio: 0.06907

Record Count: 2

INCOME LAND RESIDUAL FOR YEAR 2012 CONCORD, NH

PID	MBLJ	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg Resid. Mblj	Rent Crv	Land Val Ratio	Land Appraised Value	Land Area in Acres	Old Ind Value
8075	109/ 2/ 6/ /	190 MANCHESTER ST	386I	130670	5837	41021	83749	0.113	741100	181300	0001 E	1.00	525200	5.78	525200
6993	103/ 4/ 1/ /	73 FISHERVILLE RD	3222	672000	26880	225792	419228	0.113	3710900	751000	0001 0	1.00	2777700	32.00	2777700
9528	111/G 1/ 12/ /	26-28 INDUSTRIAL PAR	316I	43679	6552	5569	31558	0.075	422500	87800	0001 W	1.00	314300	2.40	314300
10796	117/D 2/ 10/ /	196 LOUDON RD	322I	81945	8604	10561	62780	0.081	777000	359400	0001 E	1.00	392400	0.94	392400
8543	110/A 2/ 3/ /	66 AIRPORT RD	322I	44132	5296	6214	32622	0.083	393000	167100	0001 H	1.00	215600	0.80	212600
6576	97/ 3/ 12/ /	2 FISK RD	3510	128368	16433	14787	97148	0.079	1231300	969700	0001 H	1.00	246400	1.43	246400
2212	35/ 3/ 8/ /	97 STORRS ST	322I	108288	14077	32974	61237	0.085	720400	498200	0001 E	1.00	209400	0.94	209400
8810	110/D 1/ 4/ /	79-81 MANCHESTER ST	338I	75248	9496	10921	54831	0.087	628800	237000	0001 E	1.00	371300	0.84	371300
9939	114/D 3/ 16/ /	135 LOUDON RD	3260	69438	4166	9791	55481	0.080	693500	436400	0001 E	1.00	243700	0.95	608300
4012	59/ 1/ 3/ /	244-246 N MAIN ST	3400	213691	32054	47225	134412	0.116	1158700	882000	0001 E	1.00	415200	0.95	680100
9105	111/B 2/ 7/ /	198 LOUDON RD	330I	50327	2582	6125	41620	0.080	521600	85000	0001 E	1.00	262900	0.95	1144900
332	6/ 1/ 2/ /	97-99 HALL ST	300C	2369100	894750	1054845	419505	0.123	3410600	3028200	0001 E	1.00	3392200	1.44	415200
2210	35/ 3/ 6/ /	14-20 N MAIN ST	3400	293196	41829	73777	177590	0.116	1530900	1268300	0001 J	1.00	250900	0.95	1519200
7527	103/B 2/ 1/ /	121 FISHERVILLE RD	386V	547200	21888	183859	341453	0.113	3021700	713900	0001 0	1.00	2208000	0.96	2921900
4998	75/ 2/ 5/ /	105-107 FISHERVILLE	386I	268800	10752	90317	167731	0.118	1421400	306200	0001 0	1.00	1067100	0.96	1373300
9940	114/D 3/ 17/ /	143 LOUDON RD	322I	45176	4066	5262	35848	0.081	443700	162800	0001 E	1.00	269000	0.96	431800
13704	111/G 1/ 53/ /	7 HENNIKER ST	3400	61459	4609	5713	51137	0.079	648100	494600	0001 K	1.00	147100	0.96	641700
2178	34/ 5/ 4/ /	61 S MAIN ST	3260	57455	5342	9033	43080	0.095	455900	245700	0001 E	1.00	201600	0.96	447300
2222	35/ 4/ 7/ /	5-9 N MAIN ST	3220	112912	15335	31098	66479	0.111	598900	415300	0001 E	1.00	176300	0.96	591600
9103	111/B 2/ 6/ /	208 LOUDON RD	322I	88465	5308	8914	74243	0.081	918800	562600	0001 E	1.00	342300	0.96	904900
100074	111/D 2/ 6/ /	78 DAMANTE DR	322I	476598	38128	70155	368315	0.085	4333100	2567900	0001 A	0.97	1700700	0.96	4268600
2471	37/ 6/ 18/ /	81 PLEASANT ST	3400	86734	9758	9237	67739	0.079	858500	576300	0001 F	0.95	272200	0.96	848500
966	15/ 3/ 12/ /	14 HALL ST	332I	110271	13233	15526	81512	0.080	1021500	161800	0001 B	1.00	834400	0.97	996200
9512	111/G 1/ 6/ /	7 INDUSTRIAL PARK DR	338I	34400	3870	3664	26866	0.083	323700	95200	0001 K	1.00	218000	0.97	317000
3024	45/ 6/ 4/ /	76-82 N MAIN ST	322C	204394	41341	55090	107963	0.111	972600	642500	0001 A	1.00	321400	0.97	963900
8542	110/A 2/ 2/ /	76 AIRPORT RD	322I	12430	870	1394	10166	0.077	132900	56300	0001 H	0.75	74600	0.97	130900
237	5/ 2/ 17/ /	121-123 HALL ST	386V	350880	21053	115439	214388	0.113	1897200	533000	0001 0	1.00	1330500	0.98	1863500
1620	28/ 4/ 22/ /	81 S MAIN ST	3250	96600	2898	11244	84458	0.085	970100	372200	0001 E	2.25	583600	0.98	955800
9703	112/ 5/ 37/ /	391 LOUDON RD	322I	84567	11831	11514	61222	0.083	1062400	297400	0001 E	1.00	749000	0.98	1046400
3376	47/ 7/ 6/ /	3 MAPLE ST	3400	27393	3082	2917	21394	0.075	286400	180400	0001 F	1.00	104200	0.98	284600
3151	46/A 1/ 13/ /	79 FORT EDDY RD	332I	70350	4221	7089	59040	0.076	781000	317600	0001 A	0.80	456200	0.98	773800
366	7/ 2/ 18/ /	100 HALL ST U-106	340H	19351	2177	2061	15113	0.075	202300	173800	0001 J	0.17	28100	0.99	201900
13007	192/P 92/ / /	27 VILLAGE ST	3420	33136	3020	3627	26489	0.075	354600	110500	0001 G	1.00	240900	0.99	351400

INCOME LAND RESIDUAL FOR YEAR 2012 CONCORD, NH

PID	MBLW	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg Resid.	Land	Rent Crv I	Fact	Appraised Land Val	Ratio	Value	Land Area in Acres	Old Ind Value
8811	110/D 1/ 6/ /	83-87 MANCHESTER ST	322C	983976	56570	278930	648476	0.111	5842100	492E300	915800 B414	0001 0	1.00	904000	0.99	5830300	4.90	904000
3012	45/ 3/ 6/ /	83-85 N MAIN ST	3410	167202	16320	23465	127417	0.083	1535100	1271400	263700 B406	0001 A	1.00	260500	0.99	1531900	0.10	260500
10798	117/D 2/ 12/ /	184 LOUDON RD	3221	43573	1743	5020	36810	0.085	433100	144100	289000 B414	0001 E	1.00	285900	0.99	430000	0.45	285900
3104	46/ 3/ 1/ /	165-167 N MAIN ST	3400	144680	15768	19901	109011	0.083	1313400	982800	330600 B406	0001 E	1.00	327600	0.99	1310400	0.63	327600
9795	114/A 1/ 12/ /	199 LOUDON RD	3400	29000	2175	2696	24129	0.075	323000	67600	255400 B414	0001 E	1.00	253200	0.99	320800	0.34	253200
2956	44/ 3/ 22/ /	57 SCHOOL ST	3400	43974	3298	10576	30100	0.104	288300	155400	132900 B406	0001 H	1.00	131800	0.99	287200	0.25	131800
4954	74/ 3/ 15/ /	82 FISHERVILLE RD	386V	105600	4224	35482	65894	0.113	583100	97600	485500 B407	0001 0	1.00	481800	0.99	579400	11.30	481800
4900	73/A 1/ 6/ /	39 FISHERVILLE RD	3321	60944	5485	8873	46586	0.080	583800	338200	245600 B407	0001 G	1.00	244300	0.99	582500	0.95	244300
8186	110/ 2/ 1/ /	14 CRESTWOOD DR	3860	1536000	61440	516096	958464	0.113	8482000	2210700	6271300 B414	0001 0	1.00	6239800	0.99	8450500	109.34	6239800
10646	117/A 2/ 1/ /	152 LOUDON RD	3400	29713	2228	4123	23362	0.075	312700	110300	202400 B414	0001 E	1.00	201500	1.00	311800	0.20	201500
3025	45/ 6/ 5/ /	84-88 N MAIN ST	3220	170192	23976	45752	100464	0.111	905100	629000	276100 B406	0001 A	1.00	274900	1.00	903900	0.11	274900
10666	117/A 3/ 9/ /	160 LOUDON RD	3221	28776	3741	8762	16273	0.077	212700	38000	174700 B414	0001 E	1.00	174100	1.00	212100	0.14	174100
1450	29/ 2/ 6/ /	60 WEST ST	3221	26384	3430	8034	14920	0.077	195000	107100	87900 B406	0001 E	1.00	87600	1.00	194700	0.27	87600
2209	35/ 3/ 5/ /	12 N MAIN ST	3221	48261	4705	15245	28911	0.112	232600	108900	143700 B406	0001 E	1.00	143300	1.00	252200	0.04	143300
2307	36/ 3/ 12/ /	7 GREEN ST	3400	25251	1894	2347	21010	0.075	281300	156600	124700 B406	0001 E	1.00	124400	1.00	281000	0.22	124400
9101	111/B 2/ 2/ /	220 LOUDON RD	3222	490598	88308	181031	221259	0.110	2011400	935800	1075600 B414	0001 E	0.98	1074300	1.00	2010100	2.70	1074300
9588	111/H 4/ 6/ /	257 SHEEP DAVIS RD	3381	186282	9314	21236	155732	0.084	1854000	1373600	480400 B414	0001 H	0.98	480000	1.00	1853600	2.55	489500
1532	25/B 1/ 9/ /	287 S MAIN ST	3211	385192	92864	58659	233669	0.083	2815300	2029800	785500 B415	0001 M	0.88	785100	1.00	2814900	9.94	785100
1046	18/ 1/ 8/ /	315 S MAIN ST	3221	23237	3486	2962	16789	0.083	202300	87900	114400 B415	0001 H	0.90	114900	1.00	202800	0.23	114900
10547	116/ 7/ 6/ /	124 LOUDON RD	3221	41706	4379	6719	30608	0.077	400100	198100	202000 B414	0001 E	1.00	203100	1.01	401200	0.20	203100
3834	54/ 3/ 3/ /	117 N STATE ST	3400	69180	8330	7782	53068	0.083	639400	466900	172500 B406	0001 H	1.00	173500	1.01	640400	0.49	173500
2238	35/ 6/ 3/ /	12-14 S MAIN ST	3221	227373	27615	67853	131905	0.118	1117800	769300	348500 B402	0001 E	1.10	350800	1.01	1120100	0.27	350800
5160	75/B 2/ 7/ /	114 FISHERVILLE RD	3250	109200	3276	12711	93213	0.085	1096600	517300	579300 B409	0001 F	2.00	583500	1.01	1100800	0.82	583500
9273	111/C 1/ 1/ /	223 LOUDON RD	3260	209301	7326	20298	181677	0.086	2124900	1236500	868400 B414	0001 E	1.00	875600	1.01	2132100	2.65	875600
12087	1412/P 59/ / /	10 SANDERS ST	3161	13176	3953	2075	7148	0.087	82000	54300	27700 B410	0001 E	1.00	28000	1.01	82300	0.04	28000
8808	110/D 1/ 2/ /	73 MANCHESTER ST	3301	52151	6189	7026	38936	0.080	487900	166500	321400 B414	0001 E	0.85	325700	1.01	492200	0.90	325700
4995	75/ 2/ 3/ /	87-91 FISHERVILLE RD	3010	259979	84749	103796	71434	0.111	643500	274000	359500 B409	0001 F	1.00	374900	1.01	648900	1.03	374900
8969	110/H 1/ 3/ /	15 MANCHESTER ST	3250	109200	3276	12711	93213	0.085	1156600	556900	599700 B414	0001 E	1.00	609000	1.02	1165900	1.50	609000
12072	1412/P 53/ / /	336 VILLAGE ST	3340	20594	1236	3097	16261	0.085	151300	56900	94400 B410	0001 J	1.20	96200	1.02	1016500	0.14	96200
9028	110/K 1/ 13/ /	8 INTEGRAL DR	3400	92430	10978	10168	71284	0.079	1011300	749600	261700 B414	0001 K	1.00	266900	1.02	1016500	2.40	266900
925	14/ 1/ 2/ /	50 BASIN ST	3381	14306	2146	1824	10336	0.083	224500	0	224500 B415	0001 N	0.78	229300	1.02	229300	2.80	229300
106016	45/ 6/ 26/ /	92 N MAIN ST	3220	44858	5742	13370	25746	0.081	318600	137500	181100 B406	0001 A	1.00	185600	1.02	323100	0.05	0
9937	114/D 3/ 14/ /	139 LOUDON RD	3400	159104	17899	15945	124260	0.083	1497100	798500	698600 B414	0001 E	1.00	718600	1.03	1517100	1.77	718600

INCOME LAND RESIDUAL FOR YEAR 2012 CONCORD, NH

PTD	MBLU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg Resid. Nbrhd	Rent S Crv I	Pct Land Val	Appraised Land Val Ratio	Land Appraised Value	Land Area in Acres	Old Lnd Value		
8813	110/D 1/ 8/ /	117 MANCHESTER ST	322C	499609	61040	130266	308303	0.111	2777500	2270200	507300 B414	0001 E	0.80	522900	1.03	2793100	1.61	522900
8175	110/ 1/ 6/C /	87 AIRPORT RD	3541	75657	11349	9646	54662	0.083	658600	441100	217500 B414	0001 H	1.00	224300	1.03	665400	0.90	224300
10546	116/ 7/ 5/ /	122 LOUDON RD	3400	24336	2555	2627	19154	0.077	250400	54400	196000 B414	0001 E	1.00	203100	1.04	257500	0.20	203100
2681	40/ 5/ 6/ /	127.5 WARREN ST	3260	19797	2079	3322	14396	0.095	152300	89600	62700 B404	0001 J	1.00	65300	1.04	154900	0.09	65300
1575	28/ 2/ 5/ /	86 S MAIN ST	3321	84107	7570	9797	66740	0.084	794500	365700	428800 B402	0001 B	1.00	448100	1.05	813800	0.62	448100
2215	35/ 3/ 11/ /	89 STORRS ST	3221	30223	2947	7637	19639	0.077	256700	94900	161800 B406	0001 E	1.00	169100	1.05	264000	0.13	169100
3048	45/ 7/ 3/ /	9-15 DEPOT ST	3400	130913	18496	33694	78723	0.111	709200	590900	118300 B406	0001 F	1.00	123700	1.05	714600	0.08	123700
1784	30/ 2/ 18/ /	71 DOWNING ST	3220	20697	2898	3204	14595	0.081	180600	89600	91000 B402	0001 J	1.00	95200	1.05	184800	0.21	95200
9278	111/C 1/ 8/ /	249 LOUDON RD	3221	144991	18849	44150	81992	0.089	918200	440200	478000 B414	0001 E	0.90	506600	1.05	940800	1.37	506600
9027	110/K 1/ 12/ /	162 MANCHESTER ST	3300	139992	16799	24639	98554	0.085	1159500	656800	502700 B414	0001 E	1.00	526500	1.05	1183300	2.14	526500
13810	15/ 2/ 5/ /	15 HALL ST	3250	127400	3822	14829	108749	0.085	1279400	416600	862800 B415	0001 B	2.25	904800	1.05	1321400	0.47	904800
3014	45/ 5/ 1/ /	4 PARK ST	3400	569720	128187	114799	326734	0.116	2816700	2504100	312600 B406	0001 A	1.00	329900	1.06	2834000	0.18	329900
4894	73/ 3/ 6/ /	3 FISHERVILLE RD	3100	67804	9205	9400	49199	0.083	712800	334600	378200 B407	0001 G	0.99	399200	1.06	733800	1.60	399200
8871	110/D 3/ 23/ /	84 MANCHESTER ST	3381	79451	7151	11568	60732	0.085	714500	305800	403700 B414	0001 E	1.00	431900	1.06	737700	1.62	431900
4901	73/A 1/ 7/ /	43 FISHERVILLE RD	3221	84522	8117	21487	54918	0.106	520500	247700	272800 B407	0001 G	1.00	288300	1.06	536000	1.74	288300
1557	28/ 1/ 1/ /	131 S MAIN ST	332S	46116	2767	5549	37800	0.077	494100	122700	371400 B402	0001 B	0.90	394000	1.06	516700	0.58	394000
959	15/ 3/ 2/ /	44 HALL ST	3221	37732	5483	5295	26954	0.083	324700	185600	139100 B415	0001 J	1.00	148500	1.07	334100	0.62	148500
4952	74/ 3/ 14/ /	78 FISHERVILLE RD	3760	41479	5392	10104	25983	0.077	339600	187300	152300 B407	0001 E	0.90	162600	1.07	349900	0.47	162600
9591	111/H 4/ 11/ /	249 SHEEP DAVIS RD	3220	118430	16580	18333	83517	0.085	982600	769700	212900 B414	0001 H	1.00	227800	1.07	997500	0.93	227800
10604	116/B 5/ 36/ /	101 LOUDON RD	3260	72010	2880	10370	58760	0.080	734500	438400	296100 B414	0001 E	1.00	317200	1.07	755600	0.58	317200
3029	45/ 6/ 9/ /	2-4 EAGLE SQ	3400	289278	40827	74637	173814	0.116	1498400	1243900	254500 B406	0001 A	1.00	272900	1.07	1516800	0.11	272900
9494	111/F 1/ 2/ /	310 LOUDON RD	3221	349224	27938	51406	269880	0.085	3501100	1936500	1564600 B414	0001 E	1.00	1681500	1.07	3618000	5.39	1681500
8819	110/D 1/ 14/ /	105 MANCHESTER ST	3381	63800	3190	7273	53337	0.088	604700	315400	289300 B414	0001 E	0.85	311000	1.08	626400	0.82	311000
1561	28/ 1/ 5/ /	121-127 S MAIN ST	3260	74873	3115	9097	62661	0.080	783300	337200	446100 B402	0001 B	1.10	480300	1.08	817500	0.58	480300
9777	114/ 1/ 1/ /	8 LOUDON RD	3221	296981	83155	57733	156093	0.122	1278400	377200	901200 B414	0001 E	0.98	971700	1.08	1348900	3.74	971700
3384	47/ 7/ 14/ /	26 CENTRE ST	3400	30877	3173	7533	20171	0.111	181700	48500	133200 B406	0001 F	1.00	144100	1.08	192600	0.11	144100
2255	35/ 6/ 20/ /	19 PLEASANT ST	3220	29035	2006	6773	20256	0.104	194000	47900	146100 B402	0001 E	1.00	158100	1.08	206000	0.11	158100
10678	117/A 4/ 6/ /	162-164 LOUDON RD	3260	32996	1320	3041	28635	0.076	376800	80100	296700 B414	0001 E	1.00	321100	1.08	401200	0.60	321100
2129	34/ 1/ 5/ /	48 S MAIN ST	3400	59812	7769	13762	38281	0.110	347400	180900	166500 B402	0001 E	1.00	180700	1.09	361600	0.15	180700
9798	114/A 1/ 15/ /	207 LOUDON RD	322C	411000	16440	114422	280138	0.099	2829700	2461700	368000 B414	0001 O	1.00	400000	1.09	2861700	7.44	400000
10234	114/K 1/ 7/ /	167 LOUDON RD	3350	73570	8828	10359	54383	0.084	647400	293800	353600 B414	0001 E	1.00	384700	1.09	678500	0.91	384700
1564	28/ 1/ 8/ /	111.5 S MAIN ST	3221	47858	6122	14474	27262	0.106	256700	145800	110900 B402	0001 E	1.00	120900	1.09	266700	0.06	120900
8974	110/H 2/ 4/ /	30 MANCHESTER ST	3220	82749	11585	12810	58354	0.085	686500	356200	330300 B414	0001 E	0.82	361300	1.09	717500	1.68	361300

INCOME LAND RESIDUAL FOR YEAR 2012 CONCORD, NH

FID	MBLID	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg Resid. Mblid	Realt Crv I	Cndtn Appraised Land Val Ratio	Land Appraised Value	Land Area in Acres	Old Ind Value			
4015	59/ 2/ 2/ /	207 N MAIN ST	3400	123214	13862	13122	96230	0.079	1219600	858800	360800	B406	0001 E 1.00	395600	1.10	1254400	0.95	395600
4996	75/ 2/ 4/ /	99 FISHERVILLE RD	3400	93947	12784	12913	68250	0.111	614900	464000	150900	B409	0001 F 0.70	165500	1.10	629500	0.38	165500
13727	109/ 6/ 26/ /	14 INTEGRA DR	3400	188001	21150	20022	146829	0.079	1861000	1572200	288800	B414	0001 K 0.98	317200	1.10	1889400	2.97	317200
Mean Land Ratio: 0.99																		
Median Land Ratio: 0.99																		
COD Land Ratio: 0.04768																		
Record Count: 128																		
9532	111/G 1/ 26/ /	77 REGIONAL DR	4010	132654	19899	16913	95842	0.083	1154700	687000	467700	B414	0001 K 0.98	429300	0.92	1116300	4.38	429300
4583	69/ 1/ 11/ /	276 N STATE ST	4000	143355	30816	23926	88613	0.087	1016200	642600	373600	B406	0001 F 1.00	352300	0.94	994900	0.95	352300
13566	06/P 11/ /	14 WHITNEY RD	4000	189231	27982	24656	136593	0.083	1645700	1308900	336800	B410	0001 N 0.96	319500	0.95	1628400	3.17	319500
9013	110/J 1/ 16/ /	30 TERRILL PK DR U-2	4020	29651	5251	3660	20740	0.083	249900	161200	88700	B414	0001 K 0.13	85500	0.96	246700	7.53	85500
9007	110/J 1/ 11/ /	30 TERRILL PK DR U-1	4020	73082	14629	8768	49685	0.083	598600	376900	221700	B414	0001 K 0.34	221400	1.00	598300	7.53	221400
1521	25/A 1/ 2/ /	BAKER ST	4010	14707	1655	1566	11486	0.083	334400	139100	195300	B415	0001 N 0.70	197100	1.01	336200	6.01	197100
9522	111/G 1/ 16/ /	2-6 INDUSTRIAL PARK	4022	503614	75542	64212	363860	0.106	3448900	2656700	792200	B414	0001 K 0.92	803000	1.01	3459700	7.00	803000
4715	71/C 2/ 6/ /	375 N STATE ST	4010	123269	18490	15717	89062	0.083	1107800	627900	479900	B407	0001 K 0.96	493100	1.03	1121000	7.50	493100
104572	111/G 1/ 62/ /	46 HENNIKER ST	4010	431067	48495	45909	336663	0.079	4267000	3501400	765600	B414	0001 K 0.91	815800	1.07	4317200	6.38	815800
190	5/ 1/ 4/ /	118 HALL ST	4022	180699	23613	24587	132499	0.083	1796400	1053000	743400	B415	0001 K 0.92	794600	1.07	1847600	13.70	794600
9529	111/G 1/ 23/ /	24 INDUSTRIAL PARK D	4000	35400	3983	4713	26704	0.075	357500	88600	268900	B414	0001 K 0.88	288900	1.07	377500	3.13	288900
8945	110/G 2/ 5/ /	106 AIRPORT RD	4000	104000	15600	13260	75140	0.083	905300	524200	381100	B414	0001 H 1.00	414100	1.09	938300	1.74	414100
8071	109/ 2/ 3/ /	15 BROKEN BRIDGE RD	4280	15014	2251	1915	10848	0.083	130700	80600	50100	B414	0001 M 1.00	54700	1.09	135300	0.22	54700
197	5/ 1/ 11/ /	138 HALL ST	4010	16395	1147	3812	11436	0.075	550100	295700	254400	B415	0001 N 0.64	278400	1.09	574100	4.89	278400
9530	111/G 1/ 24/ /	58 CHERNELL DR	4022	266916	33361	33385	200170	0.083	2411700	1569300	842400	B414	0001 H 0.94	924000	1.10	2493300	5.19	924000
Mean Land Ratio: 1.03																		
Median Land Ratio: 1.03																		
COD Land Ratio: 0.05083																		
Record Count: 15																		
101199	58/ 2/ 5/ T /	32 COMMERCIAL ST	5020	71115	10667	9067	51381	0.083	619000	468900			0001 K 1.00	137200	0.91	606100	0.79	137200

INCOME LAND RESIDUAL FOR YEAR 2012
CONCORD, NH

PID	NELU	Location	Prim Use	Gross Income	Total Vac	Total Exp	Net Income	Cap Rate	Total Inc Val	Apprais Bldg	Land Resid.	Mbhd	Rent # Crv I	Cndtn I Fact	Appraised Land Val Ratio	Land Appraised Value	Land Area in Acres	Old Lnd Value Of	
100432	57/ 1/ 2 T /	70 CONSTITUTION AV U	502C	7700400	2194614	4679918	825868	0.123	6714400	5501800	1212600	B406	0001 H	1.50	1110300	0.92	6612100	3.11	1110300
100457	56/A 1/ 9/ /	80 COMMERCIAL ST	502C	500183	37513	46498	416172	0.083	5014100	4370900	643200	B406	0001 H	0.98	641400	1.00	5012300	2.75	641400
Mean Land Ratio: 0.94																			
Median Land Ratio: 0.92																			
COD Land Ratio: 0.03027																			
Record Count: 3																			
2158	34/ 3/ 5/ /	38 S MAIN ST	910C	65298	7346	8693	49259	0.079	624300	393500	230700	B402	0001 E	1.00	213200	0.92	606800	0.22	213200
2987	45/ 1/ 4/ /	22 WARREN ST	910C	61814	4636	11893	45285	0.104	433800	315600	118200	B406	0001 E	1.00	119200	1.01	434800	0.06	119200
Mean Land Ratio: 0.97																			
Median Land Ratio: 0.97																			
COD Land Ratio: 0.04363																			
Record Count: 2																			
Mean Land Ratio: 0.99																			
Median Land Ratio: 0.99																			
COD Land Ratio: 0.04995																			
Record Count: 185																			