CITY OF CONCORD
NEW HAMPSHIRE

COMPREHENSIVE ANNUAL FINANCIAL REPORT

For The Fiscal Year Ended
June 30, 2017

CITY OF CONCORD

NEW HAMPSHIRE

Comprehensive Annual Financial Report

For the Fiscal Year Ended June 30, 2017

Prepared by:
The Finance Department

Brian G. LeBrun
Deputy City Manager – Finance

Katherine A. Graff
Assistant Finance Director

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INTRODUCTORY SECTION

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CITY OF CONCORD

New Hampshire's Main Street™

Finance

November 3, 2017

To the Honorable Mayor, Members of the City Council,
and Citizens of the City of Concord:

The Concord Finance Department is pleased to submit the Comprehensive Annual Financial Report (CAFR) for the City of Concord, New Hampshire for the Fiscal Year ending June 30, 2017.

This report is published to provide citizens, City Council, investors and other interested parties with detailed information regarding the financial position of the City. City Management is responsible for the accuracy of the data, and the completeness and fairness of this report, including all disclosures and schedules.

To the best of our knowledge and belief, the following data is accurate in all material respects and is reported in a manner designed to fairly present the City's financial position and the results of operations of the various Funds of the City. The accompanying disclosures are necessary to enable the reader to gain the maximum understanding of the City's financial activities.

The Report

The CAFR is presented in three main sections: Introductory, Financial, and Statistical. The Introductory Section includes the transmittal letter and the Government Finance Officers Association of the United States and Canada's Certificate of Achievement for Excellence in Financial Reporting Award.

The Financial Section contains the City's basic financial statements as required under the Governmental Accounting Standards Board's (GASB) Statement No. 34, and is in accordance with Generally Accepted Accounting Principles. It also includes the auditor's opinion, management's discussion and analysis (MD&A) report, notes to financial statements, combining and individual financial statements, and schedules for the City's Funds.

The MD&A report is designed to be used in conjunction with this transmittal letter and can be found after the independent auditor's report.

The Statistical Section includes financial and demographic information on a ten-year historical basis.

This CAFR does not report on the Funds of the Concord School District, Merrimack Valley School District, or the County of Merrimack. These governmental units are independent of the City and do not meet established reporting entity criteria for inclusion in this report.

Profile of the Government

The City of Concord is located in Merrimack County, approximately 70 miles north of Boston, Massachusetts, on the Merrimack River in South Central New Hampshire. According to the U.S. Census Bureau, the City has an estimated population of 42,904 as of July 1, 2016, a 0.49% increase over the last official census as of April 1, 2010 number of 42,695, and occupies a land area of 64 square miles.

Concord was originally settled in 1727, incorporated in 1765, and established as the state capital in 1808. Government is by an elected 15-member council and an appointed City Manager. The City also serves as the Merrimack County seat and Federal Court seat. Two separate school districts serve the City - the Concord School District and the Merrimack Valley School District.

Policymaking and legislative authority are vested by City Charter in the 15-member Council. Under the Charter, originally adopted in 1853, and most recently amended in 2012, the appointed City Manager is solely responsible for carrying out the policies and ordinances of the City Council. The Council is elected on a non-partisan basis. Ten ward councilors and the mayor are elected every two years. The four remaining “at-large” councilors are elected to staggered 4-year terms, 2 every 2 years. The current mayor is former City Councilor James P. Bouley, who was first elected mayor in November 2007. In November 2017, he was re-elected for his sixth consecutive term. Thomas J. Aspell, Jr., the City Manager, was appointed in April 2006. The City has had four City Managers since 1978. The City Manager, pursuant to the City Charter, has all appointive and dismissal powers for paid employees of the City. Appointive authority for boards and commissions is shared between the Mayor, City Council and City Manager.

In addition to serving as the seat of state and county government, Concord hosts several federal agencies, and is the only full-service local government among Laconia - 25 miles to the north, Manchester - 20 miles to the south, Keene - 54 miles to the west, and Portsmouth - 50 miles to the east. The City provides and annually appropriates for the following services: water treatment and supply; wastewater collection and treatment; solid waste collection and recycling; highway construction and maintenance, including snow plowing, storm sewer system, and related infrastructure maintenance and construction; prosecutorial, police and fire protective services (including advanced life support); airport, parks, golf course and ice arena; library and recreational facilities and programs; human services; planning, economic and community development, and code enforcement services.

Local Economy

Compared to other cities in New Hampshire, New England, and the Nation, Concord has comparably low unemployment. As reported by the New Hampshire Department of Employment Security, Concord's unemployment rate as of June 2017 was 2.3%. This compares favorably to New Hampshire's rate of 2.7% and to the United States rate of 4.5 %. Concord's rate also remains the lowest among the top three New Hampshire cities with Manchester at 2.7% and Nashua at 2.9%. Concord's unemployment rates have remained lower than the State since 1992 except for the months of March, April, and June 2005.

The assessed value of taxable property as of April 1, 2016, increased overall by 2.01% compared to April 1, 2015. The cumulative total residential, manufactured homes, and condominiums increased just over 4% in assessed value. The average assessed value of a single-family home in Concord as of April 1, 2016, was $237,011, up slightly from $228,355 the year before.

Tax collections percentage as of June 30, 2017, for the 2016 Tax Year was 98.9%, slightly higher than the previous year. Total tax delinquencies for all years were stated at $2.0 million, down $0.6 million from the previous year. Vigorous collection efforts by the Tax Collector's Office have resulted in no material increases in the number of properties which the City takes title through tax deeds. Anticipating increased delinquencies, the Collector's Office initiated a significant outreach, communication and visitation program to affect this result. The City Council's Number One Fiscal Goal for cash management is directed towards a targeted property tax collection program which is aimed at maintaining high collection rates.

The City continues to work with existing businesses to maintain and increase their workforce, and has several economic development initiatives underway. During Fiscal Year 2016, the Mayor and Council issued a call to the Greater Concord Chamber of Commerce and the City's Economic Development Advisory Council to provide strategic recommendations that the City should consider to bolster economic development. The most prominent of these measures was the creation of an Economic Development Director position which was subsequently funded as part of the FY 2017 budget. The City hired an Economic Development Director in May 2017 who is working to implement the City's economic development initiatives.

In May 2017, the City entered into a Purchase Option Agreement to sell 2.5 acres of the former Allied Leather Tannery site to the Caleb Development Corporation for $540,000. Caleb plans to develop a 54-unit workforce housing project at the property. When fully completed, the project will generate $3 million in new Assessed Value. The developer is in the process of securing permits and approvals for the project, as well as financing. Construction on Phase I of the project (34 units - $8.6M) is scheduled for summer/fall 2018.

In October 2017, the City Council approved selling the former NH Employment Security property to Dol Soul Properties, L.L.C., for $1.075 million. The developer plans to construct a new 120,000 SF mixed-use building featuring approximately

100 apartments and 5,000 SF of commercial space. The development is projected to generate $12.5 million in new Assessed Value. The project is scheduled to begin in fall 2018.

Another key economic development initiative that continued during Fiscal Year 2017 was the $14 million Downtown Complete Streets Project. The goal of this project is to make downtown a more vibrant, attractive place for economic development activity, including redevelopment of vacant upper stories and construction of market rate housing. Key features of the project include wider sidewalks, improved crosswalks, ADA improvements to 15+/- properties, public art, as well as comprehensive streetscape improvements. The project was completed in fall 2016. The project is already paying dividends, as 31 new residential units in the heart of the project area are slated to start construction in December 2017. In addition, another 130 units, including the Dol Soul Project, are currently in the planning stages. Also, the City has experienced a sharp uptick in developers inquiring about potential opportunities in the downtown area.

Long-term Financial Planning

The City Finance Department presents regular financial reports to elected officials and management staff. In addition to these reports, annually and/or as part of the budget process, the City prepares a five-year General Fund operating pro forma and tax rate projection, a twenty-year Capital Improvement Plan, and a pro forma for each enterprise and major special revenue fund.

Also, as part of the annual budget process, the City reviews all General Fund revenues to determine budgetary needs. Enterprise and Special Revenue Funds are reviewed for competitiveness and support of operations. Most Enterprise/Special Revenue Funds are fully self-supporting and provide administrative overhead payments to the General Fund. The exception is the Golf Fund, which received general fund support for their Fiscal Year 2017 operations.

Financial Position

The City Council has adopted a General Fund balanced budget every year since Fiscal Year 2010, with the exception of Fiscal Year 2012. The Fiscal Year 2012 Budget was adopted using $300,000 from prior year surplus to help offset the significant funding changes that were occurring with the State Retirement System. Other than Fiscal Year 2014, Fiscal Years 2010 through 2016 reported surpluses ranging from $549,668 to $1.5 million. The Fiscal Year 2017 surplus is $369,286.

The total General Fund Unassigned Fund Balance increased to $11.0 million after City management assigned $975,000 which is anticipated to be transferred to trust fund reserve accounts in Fiscal Year 2018. The $11.0 million Unassigned Fund Balance represents a $290,000 increase over Fiscal Year 2016. The purposes of the Assigned Fund Balance are for transfers to Highway Paving Reserve ($270,000),

Equipment Reserve ($75,000), Office Furniture and Equipment ($30,000), Economic Development ($250,000), and Recreation ($350,000).

OPEB Action/GASB Statement No. 75

Effective in Fiscal Year 2017, the City adopted Government Accounting Standards Board (GASB) Statement No. 75, as reported in Note 18 of this CAFR. As of June 30, 2017, the net Other Postemployment Benefits (OPEB) liability was $48.4 million. As of June 30, 2016, the City reported an Unfunded Actuarial Accrued Liability (UAAL) of $34.2 million.

Efforts to reduce this liability will be ongoing with continued benefit management and financing alternatives. To date, the City Council has approved the transfer of $500,000 to an OPEB reserve trust; $300,000 from 2009 surplus, and $200,000 from 2011 surplus. No transfer is anticipated during Fiscal Year 2018.

Relevant Financial Policies

Goals

Introduced in 1996, the City Council adopted a Fiscal Policy Statement which is a series of 31 goals to help guide the financial direction and management of the City. These goals are regularly reviewed and updated when necessary.

The goals address the topics of: Accounting, Auditing and Financial Reporting, Budgetary and Financial Management, Capital Improvements, Cash Management, Debt Management, Employee Compensation and Benefits, Enterprise/Special Revenue and Other Funds Management, Municipal Services Expenditures and Revenues, and Tax Rate Management. In addition to the cash management goal cited above; another goal that stands out is Goal E1 under Debt Management that limits debt service to 10% of total expenditures. For Fiscal Year 2017, this amount was 9.8%.

In Fiscal Year 2013, the City adopted a new Fund Balance, Reserves, and CIP Spending Priority Policy. The policy was established following discussions with the City's outside auditors, receipt of their subsequent Management Letter recommendation, and in conjunction with GASB Statement #54.

Section IV(A)(1)(a) of the Policy requires that the City achieve a General Fund Unassigned Fund Balance of 18.5% of expenditures by the end of Fiscal Year 2017. For Fiscal Year ending June 30, 2017 the Unassigned Fund Balance was 19.6%.

Credit Rating and Debt Limit

As of January 2017, Standard and Poor's Rating Group affirmed the City's bond rating of AA+ in conjunction with a $14.135 million General Obligation bond offering and affirmed the AA+ rating on the City's $87.6 million of outstanding parity debt.

Financial Structure and Management

In accordance with the City Charter and Code of Ordinances, the Finance-Accounting Office is responsible for establishing an accounting and internal control structure designed to ensure that the City's assets are protected from loss, theft, and misuse. It also ensures that adequate accounting information is maintained and reported in conformity with GAAP. The internal control structure is designed to provide reasonable assurances that these objectives are attained. In providing these reasonable assurances, it is recognized that the cost of control should not exceed the benefits and the valuation of costs and benefits requires management's judgment.

Major Initiatives

The Fiscal Year 2017 budget was adopted by the City Council with several major initiatives to further the City's efforts to create a more sustainable and economically viable community. Specific investments include building a new multipurpose building at White Park to replace the skate house, Kimball Park pool replacement, Fire Engine #7 apparatus replacement, continuation of the Annual Neighborhood Paving Program, water main replacement and system improvements, and Hall Street wastewater treatment plan improvements.

Awards and Acknowledgements

The Government Finance Officers Association of the United States and Canada (GFOA) has awarded twenty-two consecutive Certificates of Achievement for Excellence in Financial Reporting to the City of Concord, NH for its CAFR beginning with the fiscal year ended December 31, 1995, through June 30, 2016 including the six-month transitional fiscal period ending June 30, 1996. The Certificate of Achievement is a prestigious national award recognizing conformance with the highest standards for preparation of state and local government financial reports.

A Certificate of Achievement is valid for a period of one year only. The City believes this current CAFR conforms to the Certificate of Achievement program requirements and will be submitted to GFOA.

The timely preparation of this year's CAFR was made possible by the dedicated services provided by the City's Finance Department – Accounting Office staff. We also extend a sincere thanks and appreciation to Melanson Heath for their work in conducting the City's audit and preparing this report. Additionally, Administration thanks the Mayor, members of the City Council and Fiscal Policy Advisory Committee for their leadership, and commitment of transparency for the financial operations of the City. Without their diligence, hard work, professionalism, and support, this report would not meet such high standards.

Other Information

Although state statutes do not require an annual audit, the City has continually produced an independently audited set of Financial Statements since the 1920s. Presently, the firm of Melanson Heath of Nashua, New Hampshire, conducts the annual audit for the City. In addition, the audit was designed to meet the requirements of Title 2 CFR Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements of Federal Awards* (the Uniform Guidance), as applicable. The auditor's report related specifically to the single audit section is included in a separately issued single audit report.

The City invites you to visit our web site at www.concordnh.gov, where this CAFR is expected to be prominently displayed by December 2017. Also displayed are previous CAFRs and other summary financial information.

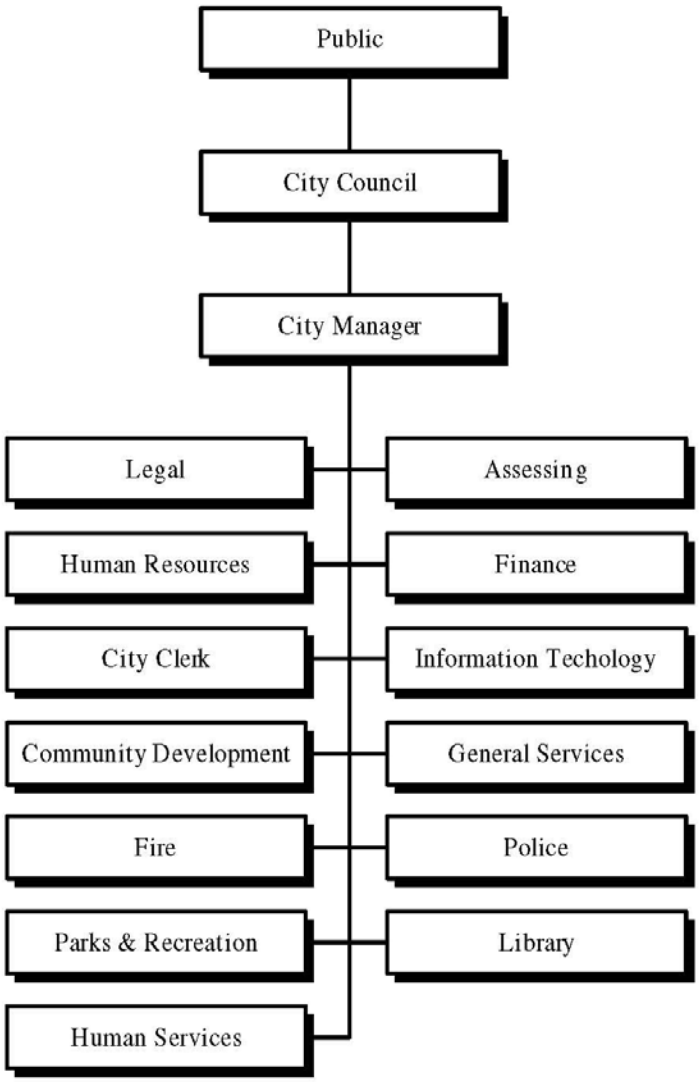
Sincerely,

Thomas J. Aspell, Jr.
City Manager

Brian G. LeBrun
Deputy City Manager – Finance

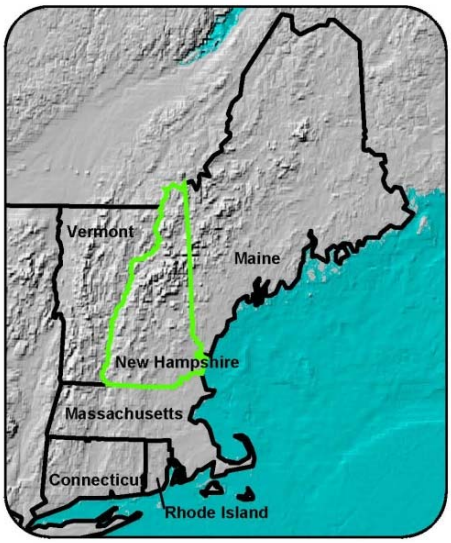
Katherine A. Graff
Assistant Finance Director

CITY OF CONCORD, NEW HAMPSHIRE
TABLE OF ORGANIZATION



City of Concord, NH

Geographic Location



City of Concord, New Hampshire
List of Principal Officials
As of June 30, 2017

Title:	Name:
Elected by the Public:	
Mayor	James P. Bouley
Councilor-at-Large	Mark Coen
Councilor-at-Large	Amanda K. Grady Sexton
Councilor-at-Large	Fred Keach
Councilor-at-Large	Stephen J. Shurtleff
Councilor – Ward 1	Brent G. Todd
Councilor – Ward 2	Allan Herschlag
Councilor – Ward 3	Jennifer Kretovic
Councilor – Ward 4	Byron O. Champlin
Councilor – Ward 5	Robert Werner
Councilor – Ward 6	Linda Kenison
Councilor – Ward 7	Keith E. Nyhan
Councilor – Ward 8	Gail R. Matson
Councilor – Ward 9	Candace C.W. Bouchard
Councilor – Ward 10	Daniel I. St. Hilaire
Appointed by Council:	
City Manager	Thomas J. Aspell, Jr.
Appointed by City Manager:	
Deputy City Manager – Development	Carlos P. Baia
Deputy City Manager – Finance	Brian G. Lebrun
City Clerk	Janice L. Bonenfant
City Solicitor	James W. Kennedy
Director of Personnel and Labor Relations	Jennifer Johnston
Director of Real Estate Assessments	Kathryn H. Temchack
Director of Redevelopment, Downtown & Special Projects	Matthew R. Walsh
Fire Chief	Daniel L. Andrus
Director of General Services	Earle M. Chesley
Director of Human Services	Karen O. Emis-Williams
Library Director	Andrew T. Fabian
Director of Parks & Recreation	David B. Gill
Police Chief	Bradley C. Osgood
Assistant Finance Director	Katherine A. Graff
Budget Director	Robert J. McManus
City Engineer	Edward L. Roberge
Code Administrator	Michael M. Santa
Economic Development Director	Suzanne Pegg
Purchasing Director	Douglas B. Ross
Treasurer/Tax Collector	Michael P. Jache

Government Finance Officers Association

Certificate of Achievement for Excellence in Financial Reporting

Presented to

City of Concord

New Hampshire

For its Comprehensive Annual
Financial Report
for the Fiscal Year Ended

June 30, 2016

Executive Director/CEO

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FINANCIAL SECTION

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MELANSONHEATH
ACCOUNTANTS • AUDITORS
40 years

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Additional Offices:
Andover, MA
Greenfield, MA
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Ellsworth, ME

INDEPENDENT AUDITORS' REPORT

To the Mayor and City Council
City of Concord, New Hampshire

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Concord, New Hampshire, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the Table of Contents.

Management's Responsibility for the Financial Statements

The City's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion

on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Concord, New Hampshire, as of June 30, 2017, and the respective changes in financial position and, where applicable, cash flows thereof and the respective budgetary comparison for the general fund for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis and the Pension and OPEB schedules appearing on pages 81 to 83 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City's basic financial statements. The accompanying supplementary information appearing on pages 90 through 133 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived

from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City's basic financial statements. The Introductory and Statistical sections are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 3, 2017 on our consideration of the City's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering City's internal control over financial reporting and compliance.

Melanson Heath

November 3, 2017

MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the City of Concord, we offer readers of the City of Concord this narrative overview and analysis of the financial activities of the City for the fiscal year ended June 30, 2017. This section should be read in conjunction with the Letter of Transmittal beginning on page 3.

A. OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) fund financial statements, and (3) notes to financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

Government-wide financial statements The government-wide financial statements are designed to provide readers with a broad overview of our finances in a manner similar to a private-sector business.

The Statement of Net Position presents information on all assets, liabilities, and deferred outflows/inflows of resources with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position is improving or deteriorating.

The Statement of Activities presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities include general government, public safety, general services, community development, leisure and information services, and human services. The business-type activities include water, sewer, solid waste, golf, and arena activities.

Fund financial statements A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements. All of the funds can be divided into three categories: governmental funds, proprietary funds and fiduciary funds.

Governmental funds Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide

financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund Statement of Revenues, Expenditures and Changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

Information is presented separately in the governmental fund balance sheet and in the governmental fund Statement of Revenues, Expenditures and Changes in Fund Balances for the general fund and major capital project fund (post 2008), which are considered to be major funds. Data from the other governmental funds are combined into a single aggregated presentation.

An annual appropriated budget is adopted for the general fund and certain non-major governmental (special revenue) funds. Budgetary comparison statements have been provided for the general fund to demonstrate compliance with budgets.

Proprietary funds Proprietary fund reporting focuses on the determination of operating income, changes in net position (or cost recovery), financial position, and cash flows. The proprietary fund category includes enterprise funds.

Enterprise funds are used to report activity for which a fee is charged to external users, and must be used when one of the following criteria are met: (1) activity is financed with debt that is secured solely by a pledge of the net revenues from fees and charges, (2) laws or regulations require the activity's costs of providing services be recovered with fees and charges, and (3) the pricing policies of the activity establish fees and charges designed to recover its costs, including capital costs such as depreciation or debt service. The primary focus on these criteria is on fees charged to external users. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements, only in more detail. The proprietary fund financial statements provide separate information for the water, sewer, solid waste, golf and arena operations. The water, sewer, and solid waste funds are considered major funds.

Fiduciary funds Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statements because the resources of those funds are not available to support the City's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

Notes to financial statements The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

Other information In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information which is required to be disclosed by accounting principles generally accepted in the United States of America.

B. FINANCIAL HIGHLIGHTS

- As of the close of the current fiscal year, the total of assets and deferred outflows exceeded liabilities and deferred inflows by $162,808,190 (i.e., net position), a change of $6,732,251 in comparison to the prior year, as restated for GASB 75.
- As of the close of the current fiscal year, governmental funds reported combined ending fund balances of $45,557,174, a change of $3,698,436 in comparison to the prior year.
- At the end of the current fiscal year, unassigned fund balance for the general fund was $11,015,079, a change of $279,500 in comparison to the prior year. In addition, total general fund balance increased by $1,534,431.

C. GOVERNMENT-WIDE FINANCIAL ANALYSIS

The following is a summary of condensed government-wide financial data for the current and prior fiscal years. All amounts are presented in thousands.

NET POSITION	Governmental Activities		Business-Type Activities		Total	
	2017	2016	2017	2016	2017	2016
Current and other assets	$ 111,563	$ 105,435	$ 22,368	$ 20,014	$ 133,931	$ 125,449
Capital assets	159,951	149,353	128,347	126,657	288,298	276,010
Total assets	271,514	254,788	150,715	146,671	422,229	401,459
Deferred outflows	23,442	4,566	1,832	278	25,274	4,844
Total assets and deferred outflows	$ 294,956	$ 259,354	$ 152,547	$ 146,949	$ 447,503	$ 406,303
Long-term liabilities outstanding	$ 169,057	$ 114,306	$ 44,768	$ 37,435	$ 213,825	$ 151,741
Other liabilities	8,301	8,373	2,190	1,531	10,491	9,904
Total liabilites	177,358	122,679	46,958	38,966	224,316	161,645
Deferred inflows	60,075	57,618	304	417	60,379	58,035
Net position:						
Net investment in capital assets	110,350	102,584	100,852	102,279	211,202	204,863
Restricted	18,327	14,569	1,600	1,814	19,927	16,383
Unrestricted	(71,154)	(38,096)	2,833	3,473	(68,321)	(34,623)
Total net position	57,523	79,057	105,285	107,566	162,808	186,623
Total liabilities, deferred inflows and net position	$ 294,956	$ 259,354	$ 152,547	$ 146,949	$ 447,503	$ 406,303

The largest portion of net position $211,201,233 reflects our investment in capital assets (e.g., land, buildings, machinery and equipment, and infrastructure), less any related debt used to acquire those assets that are still outstanding. These capital assets are used to provide services to citizens; consequently, these assets are not available for future spending. Although the investment in capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate these liabilities.

An additional portion of net position, $19,927,085 represents resources that are subject to external restrictions on how they may be used. The remaining balance of unrestricted net position is a deficit of $(68,320,128) primarily resulting from the City's unfunded net pension and net OPEB liabilities.

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. At the close of the most recent fiscal year, total net position was $162,808,190, a change of $6,732,251 from the prior year.

CHANGES IN NET POSITION

	Governmental Activities		Business-Type Activities		Total	
	2017	2016	2017	2016	2017	2016
Revenues:						
Program revenues:						
Charges for services	$ 9,336	$ 9,478	$ 17,955	$ 17,232	$ 27,291	$ 26,710
Operating grants and contributions	4,190	3,962	876	359	5,066	4,321
Capital grants and contributions	5,874	9,320	62	49	5,936	9,369
General revenues:						
Property taxes	46,002	44,973	-	-	46,002	44,973
Penalties and interest on taxes	976	978	-	-	976	978
Investment income	1,734	742	80	39	1,814	781
Other	739	975	207	108	946	1,083
Total revenues	68,851	70,428	19,180	17,787	88,031	88,215
Expenses:						
General government	8,867	8,098	-	-	8,867	8,098
Public safety	29,900	26,288	-	-	29,900	26,288
General services	12,413	11,339	-	-	12,413	11,339
Community development	5,278	4,913	-	-	5,278	4,913
Leisure and information services	5,171	4,831	-	-	5,171	4,831
Human services	728	808	-	-	728	808
Interest on long-term debt	1,830	1,773	-	-	1,830	1,773
Water operations	-	-	5,553	5,000	5,553	5,000
Sewer operations	-	-	6,378	6,493	6,378	6,493
Solid Waste operations	-	-	3,921	3,792	3,921	3,792
Other operations	-	-	1,542	1,569	1,542	1,569
Total expenses	64,187	58,050	17,394	16,854	81,581	74,904
Change in net position before transfers and contributions	4,664	12,378	1,786	933	6,450	13,311
Transfers in (out)	1,180	953	(1,180)	(953)	-	-
Permanent fund contributions	282	406	-	-	282	406
Change in net position	6,126	13,737	606	(20)	6,732	13,717
Net position - beginning of year, as restated	51,397	65,320	104,679	107,586	156,076	172,906
Net position - end of year	$ 57,523	$ 79,057	$ 105,285	$ 107,566	$ 162,808	$ 186,623

Fiscal year 2016 amounts were not restated as the City has elected to apply GASB 75 prospectively.

Governmental activities. Governmental activities for the year resulted in a change in net position of $6,126,025. Key elements of this change are as follows:

Capital grants and contributions	$	5,874,228
General fund operations		1,534,431
General fund transfer for capital assets		2,670,786
Change in net OPEB obligation		(3,855,953)
Change in OPEB related deferred inflows and outflows		2,863,646
Change in net pension liability		(18,398,391)
Change in pension related deferred inflows and outflows		15,540,777
Other		(103,499)
Total	$	6,126,025

Business-type activities. Business-type activities for the year resulted in a change in net position of $606,226. This change primarily results from Solid Waste revenues exceeding projections due to unanticipated revenues related to the disbursement of surplus funds from the Concord Regional Solid Waste Resource Recovery Cooperative. The following is a summary of the changes in net position by fund:

Water fund	$	(248,729)
Sewer fund		151,834
Solid Waste fund		708,782
Nonmajor funds		(5,661)
Total	$	606,226

D. FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS

As noted earlier, fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements.

Governmental funds. The focus of governmental funds is to provide information on near-term inflows, outflows and balances of spendable resources. Such information is useful in assessing financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, governmental funds reported combined ending fund balances of $45,557,174, a change of $3,698,436 in comparison with the prior year.

The general fund is the chief operating fund. At the end of the current fiscal year, unassigned fund balance of the general fund was $11,015,079, while total fund balance was $17,474,214. As a measure of the general fund's liquidity, it may be

useful to compare both unassigned fund balance and total fund balance to total general fund expenditures. Refer to the table below.

General Fund	6/30/17	6/30/16	Change	% of Total General Fund Expenditures
Unassigned fund balance	$ 11,015,079	$ 10,735,579	$ 279,500	19.6%
Total fund balance[1]	$ 17,474,214	$ 15,939,783	$ 1,534,431	31.1%

[1] Includes capital reserve funds.

The unassigned amount exceeded the City Council Fund Balance Policy minimum requirement of 18.5%.

The total General Fund balance increased by $1,534,431 during the fiscal year. The following table highlights the change in our General Fund balance accounts (in thousands):

	Unassigned	Assigned	Committed	Non-spendable	Total
Beginning of year	$ 10,736	$ 930	$ 4,106	$ 168	$ 15,940
Liquidation	930	(930)	-	-	-
Revenues and transfers under budget	(21)	-	-	-	(21)
Expenditures and transfers under budget	1,320	-	-	-	1,320
Transfers	(975)	975	-	-	-
Reserve fund changes	(1,165)	-	1,165	-	-
Other	190	-	-	45	235
End of Year	$ 11,015	$ 975	$ 5,271	$ 213	$ 17,474

Included in the total general fund committed fund balance is the City's capital reserve accounts and other City Council approved reserves with the following balances:

	6/30/17	6/30/16	Change
Insured retention	$ 638,006	$ 635,950	$ 2,056
Highways	2,126,463	1,171,712	954,751
Economic development	546,823	363,067	183,756
Equipment	163,467	211,622	(48,155)
OPEB	885,672	815,338	70,334
Community improvement	170,783	-	170,783
Recreation reserve	656,083	650,000	6,083
Other	84,024	258,488	(174,464)
Total	$ 5,271,321	$ 4,106,177	$ 1,165,144

Proprietary funds. Proprietary funds provide the same type of information found in the business-type activities reported in the government-wide financial statements, but in more detail.

Unrestricted net position of the proprietary funds at the end of the year amounted to $2,833,315, a change of $(639,504) in comparison to the prior year. The majority of

this decrease results from the implementation of GASB 75 and the recognition of the net OPEB liability.

Other factors concerning the finances of proprietary funds have already been addressed in the entity-wide discussion of business-type activities.

E. GENERAL FUND BUDGETARY HIGHLIGHTS

Differences between the original budget and the final amended budget resulted in an overall change in appropriations of $1,986,963. The majority of this increase results from two supplemental resolutions. In December 2016, the City amended the budget by increasing transfers out to the capital reserve trust funds by $930,000, funded by the budgetary use of fund balance. In September 2017, retroactive to June, the City amended the budget again by increasing transfers out to capital reserve trust funds by $852,592 funded by additional State highway transportation funds. Other City Council resolutions included minor supplemental appropriations as well as the transfer of funds between departmental line items.

Property tax revenues were less than anticipated as a result of accruing refunds due to real estate tax payors for appeals awarded shortly after our year-end, softened by strong motor vehicle registration revenues. The favorable variance in our Miscellaneous Revenues results from the City's conservative estimate in interest, cost and penalties. A large portion of the unspent appropriation represents contingency funds, which are reported in the general overhead budget.

F. CAPITAL ASSET AND DEBT ADMINISTRATION

Capital assets. Total investment in capital assets for governmental and business-type activities at year-end amounted to $288,297,763 (net of accumulated depreciation), a change of $12,287,836 from the prior year. This investment in capital assets includes land, buildings, system improvements, and machinery and equipment, park facilities, roads, highways and bridges.

Major capital asset events during the current fiscal year included construction costs for Sewall Falls Bridge Replacement and Downtown Complete Streets project, as well as other on-going infrastructure improvements.

Change in credit rating. The City is currently assigned an "Aa1" rating from Moody's for general obligation debt and an "AA+" rating for Standard and Poor's for general obligation debt.

Long-term debt. At the end of the current fiscal year, total bonded debt outstanding, including unamortized bond premiums, was $89,693,668, all of which was backed by the full faith and credit of the government.

Additional information on capital assets and long-term debt can be found in Notes 9 and 13, respectively, of this report.

G. ECONOMIC FACTORS AND NEXT YEAR'S BUDGETS AND RATES

Comments regarding local economic conditions can be found in the Transmittal letter section on the Local Economy.

Following is a comparison of the fiscal 2017 adopted to the fiscal 2018 adopted City General Fund budget and tax rate:

Use of Funds	2017 COUNCIL ADOPTED	2018 COUNCIL ADOPTED
Budget Appropriations	$ 59,478,112	$ 61,809,837
War Credits	261,225	267,800
Overlay	300,000	300,000
Total Uses of Funds	$ 60,039,337	$ 62,377,637
Sources of Funds		
Miscellaneous Revenues	$ 21,985,074	$ 22,780,391
Amount to be raised by property taxes	38,054,263	39,597,246
Total Sources of Funds	$ 60,039,337	$ 62,377,637

TAX RATE DETERMINATION	2017 COUNCIL ADOPTED	2018 COUNCIL ADOPTED
Assessed Value (A.V.) in thousands of dollars*	$ 3,867,334	$ 3,955,771
Amount to be Raised	$ 38,054,263	$ 39,597,246
Current Year Recommended Tax Rate/$ 1,000 A.V.	$ 9.84	$ 10.01 **
Prior Year Tax Rate/$ 1,000 A.V.	9.60	9.68 *
Increase over Prior Year	$ 0.24	$ 0.33
% Change	2.50%	3.41%

* Market and real growth adjustments after budget adoption resulted in a taxable assessed value of $3,930,770,801 for municipal purposes and a tax rate of $9.68 per $1,000 of assessed value.

** Portion of Recommended Tax Rate Allocated to Debt Service	1.57
Portion of Prior Year Tax Rate Allocated to Debt Service	1.37
Increase over Prior Year	0.20
% Change	14.6%
** Portion of Recommended Tax Rate Allocated to All Other Costs	8.44
Portion of Prior Year Tax Rate Allocated to All Other Costs	8.31
Increase over Prior Year	0.13
% Change	1.56%

REQUESTS FOR INFORMATION

This financial report is designed to provide a general overview of the City of Concord's finances for all those with an interest in the government's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Office of the Deputy City Manager - Finance

City of Concord, New Hampshire

41 Green Street

Concord, New Hampshire 03301

Basic Financial Statements

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CITY OF CONCORD, NEW HAMPSHIRE

STATEMENT OF NET POSITION

JUNE 30, 2017

	Governmental Activities	Business-Type Activities	Total
ASSETS			
Current:			
Cash and short-term equivalents	$ 54,445,709	$ 18,249,628	$ 72,695,337
Investments	24,734,119	-	24,734,119
Receivables, net of allowance for uncollectibles:			
Property taxes	31,128,943	-	31,128,943
Accounts	543,821	-	543,821
User fees	-	1,580,069	1,580,069
Intergovernmental	4,612	812,718	817,330
Loans	493,362	-	493,362
Other	-	128,293	128,293
Other assets	212,814	208,215	421,029
Total current assets	111,563,380	20,978,923	132,542,303
Noncurrent:			
Receivables:			
Intergovernmental	-	1,389,048	1,389,048
Capital assets:			
Land and construction in progress	56,261,283	11,292,639	67,553,922
Other capital assets, net of accumulated depreciation	103,689,350	117,054,491	220,743,841
Total non-current assets	159,950,633	129,736,178	289,686,811
DEFERRED OUTFLOWS OF RESOURCES:			
Related to refunding	126,480	220,924	347,404
Related to pensions	18,356,588	1,083,581	19,440,169
Related to other post employment benefits	4,959,093	527,737	5,486,830
Total deferred outflows of resources	23,442,161	1,832,242	25,274,403
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	294,956,174	152,547,343	447,503,517
LIABILITIES			
Current:			
Accounts payable	1,486,796	1,041,591	2,528,387
Retainage payable	419,022	302,311	721,333
Accrued liabilities	2,073,924	445,844	2,519,768
Unearned revenues	-	182,804	182,804
Due to other governments	71,223	-	71,223
Notes payable	3,700,000	-	3,700,000
Other current liabilities	550,103	217,955	768,058
Current portion of long-term liabilities:			
Bonds and loans payable	5,430,789	3,697,973	9,128,762
Other liabilities	2,194,251	233,134	2,427,385
Total current liabilities	15,926,108	6,121,612	22,047,720
Noncurrent:			
Bonds and loans payable, net of current portion	48,418,614	32,146,292	80,564,906
Net pension liability	68,324,099	4,033,194	72,357,293
Net OPEB liability	43,764,001	4,657,276	48,421,277
Other liabilities, net of current portion	925,209	-	925,209
Total non-current liabilities	161,431,923	40,836,762	202,268,685
DEFERRED INFLOWS OF RESOURCES:			
Related to pensions	1,368,738	80,797	1,449,535
Related to other post employment benefits	2,095,448	222,994	2,318,442
Other	56,610,945	-	56,610,945
Total deferred inflows of resources	60,075,131	303,791	60,378,922
TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES	237,433,162	47,262,165	284,695,327
NET POSITION			
Net investment in capital assets	110,349,574	100,851,659	211,201,233
Restricted for:			
Grants and other statutory restrictions	1,520,424	-	1,520,424
Enabling legislation	2,877,506	-	2,877,506
Permanent funds:			
Nonexpendable	13,928,951	-	13,928,951
Debt service	-	1,600,204	1,600,204
Unrestricted	(71,153,443)	2,833,315	(68,320,128)
TOTAL NET POSITION	$ 57,523,012	$ 105,285,178	$ 162,808,190

The accompanying notes are an integral part of these financial statements.

CITY OF CONCORD, NEW HAMPSHIRE

STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2017

		Program Revenues		
	Expenses	Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions
GOVERNMENTAL ACTIVITIES:				
General government	$ 8,867,491	$ 1,928,281	$ 4,024,373	$ 5,439,114
Public safety	29,899,639	4,452,739	154,557	250,326
General services	12,413,383	112,071	-	-
Community development	5,277,646	2,258,451	-	184,788
Leisure and information services	5,170,725	584,711	-	-
Human services	728,232	-	10,667	-
Interest on long-term debt	1,829,979	-	-	-
Total Governmental Activities	64,187,095	9,336,253	4,189,597	5,874,228
BUSINESS-TYPE ACTIVITIES:				
Water	5,552,509	6,125,545	41,116	-
Sewer	6,377,685	7,230,401	233,045	61,574
Solid Waste	3,921,238	3,026,768	601,832	-
Golf	1,010,430	981,968	-	-
Arena	531,525	590,597	-	-
Total Business-Type Activities	17,393,387	17,955,279	875,993	61,574
Total	$ 81,580,482	$ 27,291,532	$ 5,065,590	$ 5,935,802

General Revenues:
- Property Taxes
- Penalties, interest and other taxes
- Grants and contributions not restricted to specific programs
- Investment income
- Miscellaneous

Transfers, net

Permanent fund contributions

Total general revenues, transfers, and contributions

Change in Net Position

NET POSITION:

Beginning of year, as restated

End of year

The accompanying notes are an integral part of these financial statements.

Net (Expenses) Revenues and Changes in Net Position		
Governmental Activities	Business-Type Activities	Total
$ 2,524,277	$ -	$ 2,524,277
(25,042,017)	-	(25,042,017)
(12,301,312)	-	(12,301,312)
(2,834,407)	-	(2,834,407)
(4,586,014)	-	(4,586,014)
(717,565)	-	(717,565)
(1,829,979)	-	(1,829,979)
(44,787,017)	-	(44,787,017)
-	614,152	614,152
-	1,147,335	1,147,335
-	(292,638)	(292,638)
-	(28,462)	(28,462)
-	59,072	59,072
-	1,499,459	1,499,459
(44,787,017)	1,499,459	(43,287,558)
46,001,631	-	46,001,631
975,690	-	975,690
450	-	450
1,734,204	79,733	1,813,937
739,075	207,295	946,370
1,180,261	(1,180,261)	-
281,731	-	281,731
50,913,042	(893,233)	50,019,809
6,126,025	606,226	6,732,251
51,396,987	104,678,952	156,075,939
$ 57,523,012	$ 105,285,178	$ 162,808,190

CITY OF CONCORD, NEW HAMPSHIRE

GOVERNMENTAL FUNDS

BALANCE SHEET

JUNE 30, 2017

	General	Major Capital Project Fund	Nonmajor Governmental Funds	Total Governmental Funds
ASSETS				
Cash and short-term equivalents	$ 37,803,112	$ 11,607,136	$ 5,035,460	$ 54,445,708
Investments	7,914,241	-	16,819,877	24,734,118
Receivables:				
Property taxes	31,128,943	-	-	31,128,943
Accounts	138,893	180,960	223,968	543,821
Intergovernmental	4,612	-	-	4,612
Loans	-	-	493,362	493,362
Due from other funds	134,987	-	-	134,987
Inventory	202,390	-	-	202,390
Prepaids	10,424	-	-	10,424
TOTAL ASSETS	$ 77,337,602	$ 11,788,096	$ 22,572,667	$ 111,698,365
LIABILITIES				
Accounts payable	$ 474,698	$ 950,761	$ 61,336	$ 1,486,795
Retainage payable	-	274,988	144,035	419,023
Accrued liabilities	1,341,968	-	227,667	1,569,635
Notes payable	-	1,710,000	1,990,000	3,700,000
Other liabilities	281,340	54,228	211,834	547,402
Due to other funds	-	-	134,987	134,987
Due to other governments	71,223	-	-	71,223
TOTAL LIABILITIES	2,169,229	2,989,977	2,769,859	7,929,065
DEFERRED INFLOWS OF RESOURCES				
Taxes collected in advance	24,765,103	-	-	24,765,103
Unavailable revenues	32,929,056	16,800	501,167	33,447,023
TOTAL DEFERRED INFLOWS OF RESOURCES	57,694,159	16,800	501,167	58,212,126
FUND BALANCES				
Nonspendable	212,814	-	12,586,124	12,798,938
Restricted	-	7,940,631	5,653,911	13,594,542
Committed	5,271,321	1,050,190	3,032,995	9,354,506
Assigned	975,000	-	-	975,000
Unassigned	11,015,079	(209,502)	(1,971,389)	8,834,188
TOTAL FUND BALANCES	17,474,214	8,781,319	19,301,641	45,557,174
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES	$ 77,337,602	$ 11,788,096	$ 22,572,667	$ 111,698,365

The accompanying notes are an integral part of these financial statements.

CITY OF CONCORD, NEW HAMPSHIRE

RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCES TO NET POSITION OF GOVERNMENTAL ACTIVITIES IN THE STATEMENT OF NET POSITION

JUNE 30, 2017

Total governmental fund balances	$	45,557,174
• Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds.		159,950,633
• Other assets are not available to pay for current-period expenditures and, therefore, are deferred in the funds.		1,813,015
• Deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date will be recognized as an increase in pension expense in the year ended June 30, 2017.		18,356,588
• Deferred outflows of resources related to OPEB resulting from differences between expected and actual experience will be recognized as an increase in OPEB expense in the years ending June 30, 2018 through June 30, 2027.		4,959,093
• Deferred outflows of resources related to deferred amount on advance refunding will be recognized in the years ending ending June 30, 2018 through June 30, 2029.		126,480
• Deferred inflows of resources related to pensions resulting from projected vs. actual earnings, changes in experiences and changes in proportion will be recognized as a reduction of pension expense in the years ending June 30, 2017 through June 30, 2021.		(1,368,738)
• Deferred inflows of resources related to OPEB resulting from changes in assumption will be recognized as a reduction of OPEB expense in the years ending June 30, 2018 through June 30, 2027.		(2,095,448)
• In the Statement of Activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due.		(718,822)
• Long-term liabilities are not due and payable in the current period and, therefore, are not reported in the governmental funds:		
Bonds payable		(53,849,403)
Net pension liability		(68,324,099)
Net OPEB liability		(43,764,001)
Other (compensated absences, landfill closure liability, etc.)		(3,119,460)
Net position of governmental activities	$	57,523,012

The accompanying notes are an integral part of these financial statements.

CITY OF CONCORD, NEW HAMPSHIRE

GOVERNMENTAL FUNDS

STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES

FOR THE YEAR ENDED JUNE 30, 2017

	General	Major Capital Project Fund	Nonmajor Governmental Funds	Total Governmental Funds
REVENUES:				
Taxes	$ 44,350,238	$ -	$ 1,434,091	$ 45,784,329
Licenses and permits	1,046,457	-	-	1,046,457
Intergovernmental	4,732,945	4,421,384	640,022	9,794,351
Charges for services	5,893,114	-	2,291,719	8,184,833
Investment income	290,431	-	1,443,776	1,734,207
Contributions	-	119,702	415,155	534,857
Miscellaneous	1,185,968	-	521,672	1,707,640
Total Revenues	57,499,153	4,541,086	6,746,435	68,786,674
EXPENDITURES:				
Current:				
General government	7,767,975	182,409	494,098	8,444,482
Public safety	25,841,125	-	825,682	26,666,807
General services	8,638,226	-	447,596	9,085,822
Community development	3,097,933	-	444,558	3,542,491
Leisure and information services	4,646,765	-	-	4,646,765
Human services	715,765	-	-	715,765
Debt service				
Principal	3,990,732	-	801,475	4,792,207
Interest	1,537,809	-	342,864	1,880,673
Capital outlay	21,850	13,659,406	1,958,596	15,639,852
Total Expenditures	56,258,180	13,841,815	5,314,869	75,414,864
Excess (deficiency) of revenues over expenditures	1,240,973	(9,300,729)	1,431,566	(6,628,190)
OTHER FINANCING SOURCES (USES):				
Issuance of bonds	-	8,111,234	202,366	8,313,600
Bond premium	-	795,823	14,909	810,732
Issuance of refunding bonds	1,345,000	-	-	1,345,000
Issuance of capital lease	188,513	-	-	188,513
Payment to refunded bond escrow agent	(1,511,480)	-	-	(1,511,480)
Transfers in	1,371,978	2,670,786	597,959	4,640,723
Transfers out	(1,100,553)	(236,014)	(2,123,895)	(3,460,462)
Total Other Financing Sources (Uses)	293,458	11,341,829	(1,308,661)	10,326,626
Net change in fund balance	1,534,431	2,041,100	122,905	3,698,436
Fund Balance, at Beginning of Year	15,939,783	6,740,219	19,178,736	41,858,738
Fund Balance, at End of Year	$ 17,474,214	$ 8,781,319	$ 19,301,641	$ 45,557,174

The accompanying notes are an integral part of these financial statements.

CITY OF CONCORD, NEW HAMPSHIRE

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

FOR THE YEAR ENDED JUNE 30, 2017

Net Changes in Fund Balances - Total Governmental Funds	$	3,698,436
• Governmental funds report capital outlays as expenditures. However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense:		
Capital outlay		15,614,073
Loss on disposal of assets		(2,534)
Depreciation		(5,013,758)
• Revenues in the Statement of Activities that do not provide current financial resources are fully deferred in the Statement of Revenues, Expenditures, and Changes in Fund Balances. Therefore, the recognition of revenue for various types of accounts receivable (i.e., real estate and personal property, motor vehicle excise, etc.) differ between the two statements. This amount represents the net change in deferred revenue.		339,065
• The issuance of long-term debt (i.e., bonds) provides current financial resources to governmental funds, while the repayment of the principal of long-term debt consumes the financial resources of governmental funds. Neither transaction, however, has any effect on net position:		
Repayments of debt		4,792,207
Issuance of debt		(8,313,600)
Bond premiums		(1,003,786)
Amortization of bond premiums		11,663
Net effect of refunding		40,000
Deferred amount on refunding		126,480
• In the Statement of Activities, interest is accrued on outstanding long-term debt, whereas in governmental funds interest is not reported until due.		50,694
• Pension and OPEB related inflows and outflows are not reported as expenditures in the governmental funds, but are recorded as expenses in the statement of activities.		
Net pension liability		(18,398,391)
Pension related deferred inflows and outflows of resources		15,540,777
Other post employment benefits		(3,855,953)
OPEB related deferred inflows and outflows of resources		2,863,646
• Some expenses reported in the Statement of Activities do not require the use of current financial resources and therefore, are not reported as expenditures in the governmental funds.		
Compensated absences		(65,594)
Landfill liability		(297,400)
Change in Net Position of Governmental Activities	$	6,126,025

The accompanying notes are an integral part of these financial statements.

CITY OF CONCORD, NEW HAMPSHIRE

STATEMENT OF REVENUES, EXPENDITURES, AND OTHER FINANCING SOURCES AND USES - BUDGET AND ACTUAL - GENERAL FUND - BUDGET BASIS

FOR THE YEAR ENDED JUNE 30, 2017

	Budgeted Amounts			Variance with Final Budget
	Original Budget	Final Budget	Actual Amounts	Positive (Negative)
Revenues:				
Property Taxes	$ 46,673,124	$ 46,653,307	$ 46,437,038	$ (216,269)
Licenses and permits	1,259,712	1,259,712	1,049,956	(209,756)
Intergovernmental	2,509,604	2,529,421	2,521,922	(7,499)
Charges for services	4,557,331	5,482,001	5,593,776	111,775
Investment income	111,200	111,200	196,731	85,531
Miscellaneous	1,112,651	1,144,944	1,500,868	355,925
Total Revenues	56,223,622	57,180,585	57,300,291	119,707
Expenditures:				
General government	8,221,481	8,313,667	7,535,808	777,859
Public safety	25,299,692	25,359,584	24,981,860	377,724
General services	8,982,465	8,986,338	9,114,863	(128,526)
Community development	3,085,762	3,105,762	2,961,194	144,568
Leisure and information services	4,494,773	4,494,773	4,396,790	97,983
Human services	862,833	862,833	697,589	165,244
Employee benefits	2,028,370	2,028,370	2,031,664	(3,294)
Debt service	5,396,754	5,396,754	5,506,508	(109,754)
Total Expenditures	58,372,130	58,548,081	57,226,276	1,321,805
Excess (deficiency) of revenue over expenditures	(2,148,508)	(1,367,496)	74,015	1,441,511
Other Financing Sources (Uses):				
Transfers in	3,254,490	3,354,490	3,214,057	(140,433)
Transfers out	(1,105,982)	(2,916,994)	(2,918,783)	(1,789)
Budgetary use of fund balance	-	930,000	-	(930,000)
Total Other Financing Sources (Uses)	2,148,508	1,367,496	295,274	(1,072,222)
Excess of revenues and other financing sources over expenditures and other financing uses	$ -	$ -	$ 369,289	$ 369,289

The accompanying notes are an integral part of these financial statements.

CITY OF CONCORD, NEW HAMPSHIRE

PROPRIETARY FUNDS

STATEMENT OF NET POSITION

JUNE 30, 2017

	Business-Type Activities Enterprise Funds				
	Water Fund	Sewer Fund	Solid Waste Fund	Nonmajor Funds	Total
ASSETS					
Current:					
Cash and short-term equivalents	$ 7,536,702	$ 9,366,043	$ 930,258	$ 416,625	$ 18,249,628
Receivables:					
User fees	527,146	565,582	487,341	-	1,580,069
Intergovernmental	-	211,156	601,562	-	812,718
Other	-	124,199	-	4,094	128,293
Prepaid assets	2,350	2,350	-	-	4,700
Inventory	8,788	-	127,362	67,365	203,515
Total current assets	8,074,986	10,269,330	2,146,523	488,084	20,978,923
Noncurrent:					
Intergovernmental	-	1,389,048	-	-	1,389,048
Capital assets:					
Land and construction in progress	4,162,808	6,798,340	194,400	137,091	11,292,639
Other capital assets, net of accumulated depreciation	60,870,810	54,349,739	255,098	1,578,844	117,054,491
Total noncurrent assets	65,033,618	62,537,127	449,498	1,715,935	129,736,178
DEFERRED OUTFLOWS OF RESOURCES					
Related to refunding	140,114	80,810	-	-	220,924
Related to pensions	518,278	565,303	-	-	1,083,581
Related to other post employment benefits	250,658	277,079	-	-	527,737
Total deferred outflows of resources	909,050	923,192	-	-	1,832,242
TOTAL ASSETS AND DEFERRED OUTFLOWS OF RESOURCES	74,017,654	73,729,649	2,596,021	2,204,019	152,547,343
LIABILITIES					
Current:					
Accounts payable	163,868	142,607	699,673	35,443	1,041,591
Retainage payable	165,526	136,785	-	-	302,311
Accrued liabilities	216,547	220,704	-	8,593	445,844
Unearned revenues	-	-	126,250	56,554	182,804
Other current liabilities	82,759	36,793	97,903	500	217,955
Current portion of long-term liabilities:					
Bonds and loans payable	1,446,378	2,124,295	22,000	105,300	3,697,973
Other liabilities	86,197	91,712	12,964	42,261	233,134
Total current liabilities	2,161,275	2,752,896	958,790	248,651	6,121,612
Noncurrent:					
Bonds and loans payable, net of current portion	14,497,025	16,649,417	217,150	782,700	32,146,292
Net pension liability	1,929,045	2,104,149	-	-	4,033,194
Net OPEB liability	2,212,053	2,445,223	-	-	4,657,276
Total noncurrent liabilities	18,638,123	21,198,789	217,150	782,700	40,836,762
DEFERRED INFLOWS OF RESOURCES					
Related to pensions	38,645	42,152	-	-	80,797
Related to other post employment benefits	105,915	117,079	-	-	222,994
Total deferred inflows of resources	144,560	159,231	-	-	303,791
TOTAL LIABILITIES AND DEFERRED INFLOWS OF RESOURCES	20,943,958	24,110,916	1,175,940	1,031,351	47,262,165
NET POSITION					
Net investment in capital assets	52,741,655	46,965,590	210,348	934,066	100,851,659
Restricted for debt service	-	1,600,204	-	-	1,600,204
Unrestricted	332,041	1,052,939	1,209,733	238,602	2,833,315
TOTAL NET POSITION	$ 53,073,696	$ 49,618,733	$ 1,420,081	$ 1,172,668	$ 105,285,178

The accompanying notes are an integral part of these financial statements.

CITY OF CONCORD, NEW HAMPSHIRE

PROPRIETARY FUNDS

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET POSITION

FOR THE YEAR ENDED JUNE 30, 2017

	Business-Type Activities Enterprise Funds				
	Water Fund	Sewer Fund	Solid Waste Fund	Nonmajor Funds	Total
OPERATING REVENUES:					
Charges for services	$ 6,125,545	$ 7,230,401	$ 3,026,768	$ 1,572,565	$ 17,955,279
Other	153,264	33,396	-	20,635	207,295
Total Operating Revenues	6,278,809	7,263,797	3,026,768	1,593,200	18,162,574
OPERATING EXPENSES:					
Salaries and benefits	2,155,855	2,127,687	303,659	837,965	5,425,166
Other operating expenses	883,662	1,457,117	3,580,628	531,307	6,452,714
Depreciation	2,026,425	2,349,766	33,532	159,450	4,569,173
Total Operating Expenses	5,065,942	5,934,570	3,917,819	1,528,722	16,447,053
Operating Income (Loss)	1,212,867	1,329,227	(891,051)	64,478	1,715,521
NONOPERATING REVENUES (EXPENSES):					
Investment income	34,282	43,977	-	1,474	79,733
Intergovernmental	41,116	233,045	601,832	-	875,993
Interest expense	(486,567)	(443,115)	(3,419)	(13,233)	(946,334)
Total Nonoperating Revenues (Expenses), Net	(411,169)	(166,093)	598,413	(11,759)	9,392
Income (Loss) Before Contributions and Transfers	801,698	1,163,134	(292,638)	52,719	1,724,913
Capital contributions	-	61,574	-	-	61,574
Transfers in	138,897	171,180	1,005,020	19,760	1,334,857
Transfers out	(1,189,324)	(1,244,054)	(3,600)	(78,140)	(2,515,118)
Change in Net Position	(248,729)	151,834	708,782	(5,661)	606,226
Net Position at Beginning of Year, as restated	53,322,425	49,466,899	711,299	1,178,329	104,678,952
Net Position at End of Year	$ 53,073,696	$ 49,618,733	$ 1,420,081	$ 1,172,668	$ 105,285,178

The accompanying notes are an integral part of these financial statements.

CITY OF CONCORD, NEW HAMPSHIRE

PROPRIETARY FUNDS

STATEMENT OF CASH FLOWS

FOR THE YEAR ENDED JUNE 30, 2017

	Business-Type Activities Enterprise Funds				
	Water Fund	Sewer Fund	Solid Waste Fund	Nonmajor Funds	Total
CASH FLOWS FROM OPERATING ACTIVITIES:					
Receipts from customers and users	$ 6,325,947	$ 7,347,163	$ 2,360,194	$ 1,594,618	$ 17,627,922
Payments to employees for services	(2,111,796)	(2,211,033)	(300,247)	(830,438)	(5,453,514)
Payments to vendor for goods and services	(677,182)	(1,445,151)	(3,370,571)	(529,612)	(6,022,516)
Net Cash Provided By (Used For) Operating Activities	3,536,969	3,690,979	(1,310,624)	234,568	6,151,892
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES:					
Intergovernmental revenues	41,116	458,674	601,832	-	1,101,622
Transfers in	138,897	171,180	1,005,020	19,760	1,334,857
Transfers out	(1,189,325)	(1,244,055)	(3,600)	(78,140)	(2,515,120)
Net Cash Provided by (Used For) Noncapital Financing Activities	(1,009,312)	(614,201)	1,603,252	(58,380)	(78,641)
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES:					
Proceeds from issuance of bonds and notes	3,613,050	4,057,950	-	190,400	7,861,400
Principal payments on bonds and notes	(2,763,761)	(2,694,932)	(22,000)	(120,037)	(5,600,730)
Bond premium	358,614	428,518	-	-	787,132
Amortization of bond premium	(7,363)	(6,296)	-	-	(13,659)
Acquisition and construction of capital assets, net disposals	(2,401,651)	(3,765,558)	131	(92,152)	(6,259,230)
Capital contributions	-	61,574	-	-	61,574
Interest expense	(469,995)	(436,224)	(3,418)	(20,617)	(930,254)
Net Cash (Used For) Capital and Related Financing Activities	(1,671,106)	(2,354,968)	(25,287)	(42,406)	(4,093,767)
CASH FLOWS FROM INVESTING ACTIVITIES					
Investment income	34,284	43,980	-	1,477	79,741
Net Cash Provided by Investing Activities	34,284	43,980	-	1,477	79,741
Net Change in Cash and Short-Term Equivalents	890,835	765,790	267,341	135,259	2,059,225
Cash and Short-Term Equivalents, Beginning of Year	6,645,867	8,600,253	662,917	281,366	16,190,403
Cash and Short-Term Equivalents, End of Year	$ 7,536,702	$ 9,366,043	$ 930,258	$ 416,625	$ 18,249,628
RECONCILIATION OF OPERATING INCOME (LOSS) TO NET CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES:					
Operating income (loss)	$ 1,212,867	$ 1,329,227	$ (891,051)	$ 64,478	$ 1,715,521
Adjustments to reconcile operating income (loss) to net cash provided by (used for) operating activities:					
Depreciation	2,026,425	2,349,766	33,532	159,450	4,569,173
Changes in assets, deferred outflows, liabilities, and deferred inflows:					
User fees	47,138	83,366	(666,574)	4,027	(532,043)
Inventory	-	-	(11,413)	-	(11,413)
Other assets	9,582	-	1,209	11,078	21,869
Accounts payable	84,535	(81,395)	261,932	(11,102)	253,970
Retainage payable	100,230	93,660	-	-	193,890
Compensated absences	6,572	(3,137)	3,412	7,527	14,374
Net pension liability	567,676	419,654	-	-	987,330
Deferred inflows	59,505	53,988	-	-	113,493
Deferred outflows	(784,592)	(769,295)	-	-	(1,553,887)
Other liabilities	207,031	215,145	(41,671)	(890)	379,615
Net Cash Provided By (Used For) Operating Activities	$ 3,536,969	$ 3,690,979	$ (1,310,624)	$ 234,568	$ 6,151,892

The accompanying notes are an integral part of these financial statements.

CITY OF CONCORD, NEW HAMPSHIRE

FIDUCIARY FUNDS

STATEMENT OF FIDUCIARY NET POSITION

JUNE 30, 2017

	Agency Fund
ASSETS	
Cash and short-term equivalents	$ 81,477
Total Assets	$ 81,477
LIABILITIES	
Other liabilities	$ 81,477
Total Liabilities	$ 81,477

The accompanying notes are an integral part of these financial statements.

1. Summary of Significant Accounting Policies

The accounting policies of the City of Concord (the City) conform to generally accepted accounting principles (GAAP) as applicable to governmental units. The following is a summary of the more significant policies:

A. *Reporting Entity*

The government is a municipal corporation governed by an elected Mayor, 15-member Council and an appointed City Manager. As required by generally accepted accounting principles, these financial statements present the government and applicable component units for which the government is considered to be financially accountable. In fiscal year 2017, it was determined that no entities met the required GASB 14 (as amended) criteria of component units.

B. *Government-wide and Fund Financial Statements*

Government-wide Financial Statements
The government-wide financial statements (i.e., the Statement of Net Position and the Statement of Activities) report information on all of the nonfiduciary activities of the primary government. With the exception of interfund services provided and used, the effect of interfund activity has been removed from these statements. *Governmental activities*, which normally are supported by taxes and intergovernmental revenues, are reported separately from *business-type activities*, which rely to a significant extent on fees and charges for support.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. Program revenues include (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as *general revenues*.

Fund Financial Statements
Separate financial statements are provided for governmental funds, proprietary funds and fiduciary funds, even though the latter are excluded from

the government-wide financial statements. Major individual governmental funds and major individual enterprise funds are reported as separate columns in the fund financial statements.

C. *Measurement Focus, Basis of Accounting, and Financial Statement Presentation*

Government-wide Financial Statements

The government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

Amounts reported as *program revenues* include (1) charges to customers or applicants for goods, services, or privileges provided, (2) operating grants and contributions, and (3) capital grants and contributions, including special assessments. Internally dedicated resources are reported as *general revenues* rather than as program revenues. Likewise, general revenues include all taxes.

Fund Financial Statements

Governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers property tax revenues to be available if they are collected within 60 days of the end of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

The City reports the following major governmental funds:

- The *General Fund* is the government's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.
- The *Major Capital Project Fund (post 2008)* accounts for various construction projects.

Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the enterprise fund are charges to customers for sales and services. Operating expenses for enterprise funds include the cost of sales and services, administrative expenses and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

The City reports the following major proprietary funds:

- Water Fund - to account for the operation and maintenance of the City's water lines, pumping stations and plant.
- Sewer Fund - to account for the operation and maintenance of the City's sewer lines, pumping stations, and two wastewater treatment plants.
- Solid Waste Fund - to account for the collection and disposal of the City trash.

In addition, the City has two enterprise funds, for Golf and Arena activities, which are reported as nonmajor funds.

The agency funds account for fiduciary assets held by the City in a custodial capacity as an agent on behalf of others. Agency funds report only assets and liabilities, and therefore, have no measurement focus.

D. Cash and Short-Term Investments

The City's cash is considered to be cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition. The New Hampshire Public Deposit Investment Pool (NHPDIP) operates in accordance with RSA 383:22, and regulations and is under the control of the New Hampshire Banking Commission and Advisory Committee. Participation units of the NHPDIP are considered short-term for financial presentation purposes due to high liquidity of the fund and is carried at amortized cost in accordance with GASB Statement 79.

Investments are considered holdings of greater than three months and are reported at fair value, except certificates of deposits which are reported at cost.

City Funds

Under New Hampshire RSA 48:16, the City Treasurer may invest excess funds which are not immediately needed for the purpose of expenditure, in obligations of the United States government, in participation units in the

public deposit investment pool established pursuant to RSA 383:22, in savings bank deposits of banks incorporated under the laws of the state of New Hampshire or in certificates of deposits and repurchase agreements of banks incorporated under the laws of the state of New Hampshire or in banks recognized by the state treasurer.

Trust Funds

Under New Hampshire RSA 34:5, capital reserve funds of the City shall be invested only by deposit in some savings bank or in the savings department of a national bank or trust company, or in the shares of a cooperative bank, building and loan association, or federal savings and loan association, in this state or in bonds, notes or other obligations of the United States government, in bonds or notes of this state, in such stocks and bonds as are legal for investment by New Hampshire savings banks, or in participation units in the public deposit investment pool established pursuant to RSA 383:22 by the trustees of the trust funds.

Under New Hampshire RSA 31:27, the city trustees of trust funds may establish, maintain and operate one or more common trust funds, in which may be combined money and property belonging to the various trusts in their care, for the purpose of facilitating investments, providing diversification and obtaining reasonable income; provided however that said common trust funds shall be limited to the investments authorized in RSA 31:25; provided further, that not more than $10,000, or more than 10 percent of the fund whichever is greater of any City or city common trust funds shall be invested under RSA 31:25 in the obligations of any one corporation or organization, excepting deposits in any federally or state-chartered bank or association authorized to engage in a banking business in this state, in credit unions in this state, or in obligations of the United States and of the state of New Hampshire and its subdivisions; or in participation units in the public deposit investment pool established pursuant to RSA 383:22, or in shares of open-ended mutual funds selected by the trustees for investment under RSA 31:25.

Under New Hampshire RSA 31:25, at least yearly, the trustees of trust funds shall review and adopt an investment policy for the investment of public funds in conformance with the provisions of applicable statutes. The significant sections of that policy are disclosed in Note 3.

The Investment Policy of the City's Trustees of the Trust Funds does not permit deposits and investments in the following, without prior written approval:

- Unregistered or restricted stock
- Commodities, including gold, precious gems or currency futures
- Private placement debt
- Conditional sales contracts

- Uncovered options
- Short sales or margin purchases
- Transferable certificates of participation in business trusts and limited partnerships
- Securities of the investment managers or their respective parents, subsidiaries or affiliates
- Tobacco stock
- Alcoholic beverage stock

E. Interfund Receivables and Payables

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as either “due from/to other funds” (i.e., the current portion of interfund loans).

F. Inventories

Inventories are valued at cost using the cost-averaging method.

G. Capital Assets

Capital assets, which include property, plant, equipment, and infrastructure assets, are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the government as assets with an initial individual cost of more than $10,000 and an estimated useful life in excess of two years. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation.

Major outlays for capital assets and improvements are capitalized as projects are constructed. The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets lives are not capitalized.

Capital assets are depreciated using the straight-line method over the following estimated useful lives:

Assets	Years
Buildings	40
Building improvements	20
Infrastructure	30 - 75
Vehicles	5
Office equipment	5
Computer equipment	5

H. Accrued Employee Benefits

City employees are granted vacation and sick leave in varying amounts. Upon retirement, termination, or death, certain employees are compensated for unused vacation leave which is at their then current rates of pay. All vested vacation pay is accrued when incurred in the government-wide and proprietary fund financial statements. A liability for these amounts is reported in governmental funds only if they have matured; for example, as a result of employee resignations and retirements.

I. Long-Term Obligations

In the government-wide financial statements, and proprietary fund types in the fund financial statements, long-term debt, and other long-term obligations are reported as liabilities in the applicable governmental activities, business-type activities, or proprietary fund type Statement of Net Position. The General fund and applicable Enterprise Funds typically repay these obligations.

J. Fund Equity

Fund equity at the governmental fund financial reporting level is classified as “fund balance”. Fund equity for all other reporting is classified as “net position”.

Fund Balance - Generally, fund balance represents the difference between the current assets and current liabilities. The City reserves those portions of fund balance that are legally segregated for a specific future use or which do not represent available, spendable resources and therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for appropriation in future periods.

The City’s fund balance classification policies and procedures are as follows:

1) Nonspendable funds are either unspendable in the current form (i.e., inventory or prepaid items) or can never be spent because they are legally or contractually required to be maintained intact (i.e., perpetual care).
2) Restricted funds are used for specific purposes as imposed by creditors, grantors, contributors, or laws or regulations of other governments, or have constraints imposed by law through constitutional provisions or enabling legislation. In the case of special revenue funds, these funds are created by statute or otherwise have external constraints on how the funds can be expended.
3) Committed funds are reported and expended as a result of motions passed by the highest decision-making authority in the government,

the City Council. A resolution, the highest-level action, constitutes the most binding constraint that should be considered to establish, modify, or rescind a fund balance commitment.

4) Assigned funds are used for specific purposes as established by management with City Council approval. The City's fund balance policy, approved by the City Council, permits the City Manager and Finance Director to assign fund balance amounts to a specific purpose.

5) Unassigned funds represent the residual classification for the General Fund and include all amounts not contained in the other classifications. Unassigned amounts are available for any purpose. Temporary fund balance deficits are reported as negative amounts in the unassigned classification in other governmental funds. Positive unassigned amounts are reported only in the General Fund.

When an expenditure is incurred that would qualify for payment from multiple fund balance types, the City uses the following order to liquidate liabilities: restricted, committed, assigned and unassigned.

Net Position - Net position represents the difference between assets/deferred outflows and liabilities/deferred inflows. Net investment in capital assets, net of related debt, consist of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation adopted by the City or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. The remaining net position is reported as unrestricted.

K. Use of Estimates

The preparation of basic financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures for contingent assets and liabilities at the date of the basic financial statements, and the reported amounts of the revenues and expenditures/expenses during the fiscal year. Actual results could vary from estimates that were used.

2. Stewardship, Compliance, and Accountability

A. Budgetary Information

The City adopts a legal budget for its General Fund and enterprise funds, as well as the following special revenue funds: parking, airport, community development engineering inspection, and community development conservation

property management. The City observes the following procedures in establishing the budgetary data reflected in the financial statements:

- At such time, as may be requested by the City Manager, or specified by the administrative code, each director of a department submits an itemized estimate of the expenditures for the next fiscal year for the departments or activities under his control.
- Under the City charter, the City Manager must submit the budget to Council 45 days before the start of the fiscal year.
- A public hearing on the budget is held before its final adoption by the City Council. Notice of the public hearing, together with a summary of the budget as submitted, is published at least one week in advance by the City Clerk.
- By City charter, the budget must be legally adopted not later than the twenty-seventh day of July. In connection with converting to a June 30 fiscal year end, an adopted ordinance requires budget adoption by July 1 of the new fiscal year. Should the City Council take no final action by the date specified in the charter, the budget, as submitted, is deemed to have been finally adopted by the City Council.
- No appropriation is made for any purpose not included in the annual budget as adopted unless voted by a two-thirds majority of the City Council after a public hearing held to discuss the appropriation. The City Council shall by resolution designate the source of any money so appropriated.
- At the beginning of each quarterly period during the fiscal year, and more often if required by the City Council, the City Manager submits data to the City Council showing a comparison of the estimated and actual revenues and expenditures to date. If it appears that the revenues are less than anticipated, the City Council or City Manager may reduce the appropriation for any item or items, except amounts required for debt and interest charges, to such a degree as may be necessary to keep expenditures within the City's revenues. The City Manager may provide for monthly or quarterly allotments of appropriations to departments, funds, or agencies under such rules as he may prescribe.
- After the budget has been adopted no expenditure may be incurred, except pursuant to a budget appropriation unless there is a specific additional appropriation thereof. The head of any department, with the approval of the City Manager, may transfer any unencumbered balance or any portion thereof from one fund or agency within his/her department to another fund or agency within his/her department. The City Manager must report these transfers to the City Council. The City Manager, with the approval of the Council, may transfer any unencumbered appropriation balance or any portion thereof from one department to another. The legal level of control is at the department level.
- Budget appropriations lapse at the end of the fiscal year.

B. *Budgetary Basis*

The General Fund final appropriation appearing on the "Budget and Actual" page of the fund financial statements represents the final amended budget after all reserve fund transfers and supplemental appropriations.

C. *Budget/GAAP Reconciliation*

The budgetary data for the general, special revenue, and proprietary funds is based upon accounting principles that differ from generally accepted accounting principles (GAAP). Therefore, in addition to the GAAP basis financial statements, the results of operations of the General Fund and special revenue funds are presented in accordance with budgetary accounting principles to provide a meaningful comparison to budgetary data.

The following is a summary of adjustments made to the actual revenues and other sources, and expenditures and other uses, to conform to the budgetary basis of accounting.

General Fund	Revenues and Other Financing Sources	Expenditures and Other Financing Uses
Revenues/Expenditures (GAAP Basis)	$ 57,499,153	$ 56,258,180
Other financing sources/uses (GAAP Basis)	2,905,491	2,612,033
Subtotal (GAAP Basis)	60,404,644	58,870,213
Reverse net effect of refunding	(1,533,513)	(1,533,513)
Reverse nonbudgeted activity	1,643,217	2,808,359
Budgetary Basis	$ 60,514,348	$ 60,145,059

In addition, adjustments were made to the enterprise funds to conform to the budgetary basis, primarily for the omission of depreciation expense which is not budgeted, the inclusion of principal debt service and capital expenses which are budgeted expenses.

D. *Excess of Expenditures Over Appropriations*

The City reflected expenditures in excess of appropriation in the following departments and transfers out:

General Fund:	
Assessor	$ (11,526)
General services	$ (128,526)
Employee benefits	$ (3,294)
Debt service	$ (109,754)
Transfers out	$ (1,789)

E. Deficit Fund Equity

The following funds or projects had deficits as of June 30, 2017:

Major Capital Project Fund (post 2008)	$	(209,502)
Nonmajor Governmental Funds:		
Miscellaneous Special Revenue Fund		(31,698)
Manchester Street Fund		(133,401)
Sears Block Capital Fund		(1,806,290)
Total	$	(2,180,891)

The temporary deficits in these funds or projects results from timing issues at year-end and were eliminated by revenues or bond proceeds in fiscal year 2018.

3. Cash and Investments

A. Custodial Credit Risk

Custodial credit risk for deposits is the risk that in the event of a bank failure, the deposits may not be returned. The custodial credit risk for investments is the risk that, in the event of a failure of the counterparty (e.g., broker-dealer) to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party.

City Funds

Custodial Credit Risk - Deposits. RSA 48:16 limits “deposit in any one bank shall not at any time exceed the sum of its paid-up capital and surplus, exception that a city with a population in excess of 50,000 is authorized to deposit funds in a solvent bank in excess of the paid-up capital surplus of said bank.” The City’s deposit policy for custodial credit risk is to fully collateralize all deposits.

As of June 30, 2017, $286,365 of the City’s bank balance of $72,165,841 was exposed to custodial credit risk as uninsured or uncollateralized. The City manages this risk with SIPC up to $250,000. The amount invested in the state pool, NHPDIP, of $14,168,019 is not subject to custodial credit risk disclosure.

Trust Funds

The Investment Policy of the City’s Trustees of Trust Funds does not have a policy for custodial credit risk.

Investments at June 30, 2017 consisted of the following:

Certificates of deposit	$ 7,030,005
U.S. Treasury securities	3,437,507
U.S. Government agencies	1,630,214
Corporate and foreign bonds	2,626,013
Common equities	6,965,780
Closed equity mutual funds	3,044,600
Total investments	$ 24,734,119

Of the City's total investments, the City has a custodial credit risk exposure of $17,704,114 because the related securities are uninsured, unregistered and held by the City's brokerage firm, which is also the Counterparty to these securities. The City manages this risk with SIPC (up to $250,000) and the assets are held in separately identifiable trust accounts.

B. *Credit Risk*

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. State law employs the prudent person rule whereby investments are mad as a prudent person would be expected to act, with discretion and intelligence, to seek reasonable income, preserve capital, and, in general, avoid speculative investments.

City Funds

The City's Investment Policy minimizes credit risk by limiting investments to the safest types of securities, pre-qualifying institutions and diversifying the portfolio.

Trust Funds

The Investment Policy of the City's Trustees of Trust Funds does not have a policy for custodial credit risk.

Information regarding the quality and maturity dates of fixed income securities is as follows (in thousands). (All federal agency securities have an implied credit rating of AAA.):

		Investment Maturities (in Years)			
Investment Type	Total	<1	1-5	6-10	Average Rating
Federal Agency Securities	$ 3,437,507	$ 449,351	$ 1,385,206	$ 1,602,950	-
U.S. Government agencies	1,630,214	301,428	1,328,786	-	-
Corporate and foreign bonds	2,626,014	49,919	2,105,741	470,354	Aa3
Total	$ 7,693,735	$ 800,698	$ 4,819,733	$ 2,073,304	

C. *Concentration of Credit Risk*

City Funds

The City's Investment Policy limits its exposure to concentration credit risk by limiting the types of investment securities that it holds to U.S. Government

Obligations and by splitting its short-term deposits between financial institutions that fully collateralize them and the NHPDIP that also collateralizes the deposits and fully insures them.

Trust Funds

It is the policy of the Trustees that common investments shall be diversified to eliminate the risk of loss resulting from over-concentration of assets in a specific maturity, industry or specific issuer.

D. *Interest Rate Risk*

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value is to changes in market interest rates. Please see table above under Part B.

City Funds

The City's investment policy is to minimize the risk that the market value of securities will fall due to changes in general interest rates by structuring the portfolio so securities mature to meet the cash requirements for ongoing operations, thus avoiding the need to sell securities on the open market prior to maturity. The policy also provides for investing primarily in shorter-term securities, including the local government investment pool.

Trust Funds

The Trust recognizes that investment risks can result from issuer defaults, market price changes or various technical complications leading to temporary loss of liquidity. Portfolio diversification is to be employed as a way to control risk. The Trust Fund has a primary total return objective of exceeding the long-term rate of inflation, as measured by the CPI. The Trustee is expected to use prudence in the selection of securities as a way to minimize default risk. No individual investment transaction shall be undertaken that jeopardizes the total capital position of the specific issuer. The Trustee shall review and, if appropriate, proceed to liquidate any securities having comparable credit risks.

Information about the sensitivity of the fair values of the Trust's investments to market interest rate fluctuations is not provided, since all investments are held in mutual funds.

E. *Foreign Currency Risk*

The City's and Trustee's investment policies do not specifically address foreign currency issues, however, the City and Trustee believe that they have minimal exposure to foreign currency risk.

F. Fair Value

The City categorizes its fair value measurements within the fair value hierarchy established by Governmental Accounting Standards Board Statement No. 72 *Fair Value Measurement and Application* (GASB 72). The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices in active markets for identical assets; Level 2 inputs are significant other observable inputs; Level 3 inputs are significant unobservable inputs.

The City has the following fair value measurements as of June 30, 2017:

		Fair Value Measurements Using:		
Description		Quoted prices in active markets for identical assets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
Investments by fair value level:				
Debt securities				
U.S. Treasury securities	$ 3,437,507	$ -	$ 3,437,507	$ -
U.S. Government securities	1,630,214	-	1,630,214	-
Corporate and foreign bonds	2,626,013	-	2,626,013	-
Equity securities				
Communication Services	308,890	308,890	-	-
Technology	1,608,379	1,608,379	-	-
Energy	285,898	285,898	-	-
Industrials	956,228	956,228	-	-
Healthcare	983,102	983,102	-	-
Consumer staples	1,051,624	1,051,624	-	-
Financial Services	1,159,427	1,159,427	-	-
Real Estate	320,286	320,286	-	-
Utilities	177,514	177,514	-	-
Materials	114,432	114,432	-	-
Closed end equity mutual funds	3,044,600	3,044,600	-	-
Total	$ 17,704,114	$ 10,010,380	$ 7,693,734	$ -

4. Property Taxes Receivable

The City bills property taxes semi-annually and collects taxes quarterly. Payments are due July 1, October 1, January 2, and March 31. The July and October bills are estimates, each based upon 25% of the prior year's total bill (four quarters). The January 2 and March 31 payments are final bills for the year. Each represents one quarter of the total amount due, adjusted by the estimated July and October bills. The City sends the July and October bills in a single mailing on or about June 1. The January and March bills are mailed about December 1.

Property tax revenues are recognized in the fiscal year for which taxes have been levied to the extent that they become available, i.e., due or receivable,

within the current fiscal year and collected within the current period or within 60 days of year-end.

Property taxes collected before the due date, and in advance of the year for which they are levied, are recorded as a prepaid tax liability as they are intended to finance the subsequent year's budget.

At the time of the tax lien, which the City usually places within 60 to 90 days after the due date, a lien is recorded on the property at the Registry of Deeds. If the property taxes (redemptions) are not paid within two years and one day of the tax lien date, the property could be conveyed to the City by deed and subsequently sold at public sale held in November of each year.

The City annually raises through tax levy an amount (overlay for abatements) for property tax abatements and interest refunds. All abatements and interest refunds are charged to overlay.

Taxes and excise receivables at June 30, 2017 consist of the following, net of an estimated allowance for doubtful account in the government-wide financial statements:

Receivables		Amount
Property taxes	$	31,583,836
Tax liens		2,007,260
Land use change		23,600
Timber yield		188
Elderly deferrals		9,558
Gross tax receivable		33,624,442
Allowance for abatements (overlay)		(2,495,499)
Net total taxes receivable	$	31,128,943

5. Water, Sewer, and Solid Waste User Fees

The City provides public water, sewer and solid waste services. Water and sewer user charges are based on water usage data read by the City's water meters. Bills are mailed monthly and cover both water and sewer charges, as well as an availability charge (if applicable).

Water charges are calculated by multiplying the amount of water used by the appropriate rate found in the monthly water rate schedule. The amount of water usage is measured in cubic feet. A minimum monthly charge is also included in the bill depending on the size of the water meter.

Sewer charges are similarly calculated by multiplying the metered water usage by the sewer rate of $4.50 per hundred cubic feet. There is a minimum monthly charge of $13.50 for the first 300 cubic feet used. Sewer bills are based upon the metered consumption of water on any premise connected with the sewer system.

Availability charges are assessed to cover the costs of the oversized piping, pumps and water tanks needed in order to provide adequate water flow for fire protection. Any property owners who have building or property improvements within six hundred feet of a City fire hydrant are assessed annually for this charge. The fee is calculated at the rate of fifty cents ($0.50) per thousand dollars of appraised value of improvements.

Solid Waste charges are based on Pay-As-You-Throw (PAYT) bag purchases. Residents purchase purple PAYT bags to set out for weekly curbside trash collection. There is no charge for recycling. The program is designed to offset the cost of trash collection and disposal while allowing residents to control the cost of their trash disposal.

6. Loans Receivable

Loans receivable of $493,362 in non-major governmental funds represent the uncollected balance of community development loans.

7. Intergovernmental Receivables

Intergovernmental receivables in the sewer fund represent annual reimbursements from the New Hampshire Department of Environmental Services. The amount due from the State in future years is as follows:

Fiscal Year Ended	Reimbursement For		
June 30	Principal	Interest	Total
2018	$ 211,156	$ 51,783	$ 262,939
2019	187,614	47,517	235,131
2020	189,609	43,266	232,875
2021	91,427	38,725	130,152
2022	95,329	32,574	127,903
2023-2027	484,862	105,318	590,180
2028-2032	281,339	40,184	321,523
2033-2035	58,868	2,637	61,505
Total	$ 1,600,204	$ 362,004	$ 1,962,208

8. Interfund Fund Accounts

Receivables/Payables

Although self-balancing funds are maintained, most transactions flow through the General Fund. In order to obtain accountability for each fund, interfund

receivable and payable accounts must be utilized. The following is an analysis of interfund receivable and payable accounts:

Fund	Due From Other Funds	Due To Other Funds
General Fund	$ 134,987	$ -
Nonmajor Governmental Funds:		
Capital Project Funds:		
Manchester Street	-	134,987
Total	$ 134,987	$ 134,987

Transfers

The City reports Interfund transfers between various funds. Most transfers result from budgetary or statutory actions, whereby funds are moved to accomplish various expenditure purposes. The following is an analysis of interfund transfers:

	Transfers In	Transfers Out
Governmental Fund:		
Major Funds:		
General Fund	$ 1,371,978	$ 1,100,553
Major Capital Project Fund	2,670,786	236,014
Nonmajor Funds:		
Special Revenue Funds:		
Community Development Engineering Inspection	-	2,389
Community Development Conservation Property Management	-	48,800
Parking	316,567	188,640
Airport	29,035	78,696
Impact Fee	179,889	530,000
Miscellaneous Special Revenue	15,000	-
Durgin Garage	10,500	58,800
Forest and Conservation	1,789	68,508
Dedicated Income Library	-	166,300
Mountain Green	17,124	45,000
Capital Project Funds:		
Open Space Protection	28,055	-
Penacook Village Capital	-	2,505
Permanent Funds:		
Cemetery (Nonexpendable)	-	143,155
Library (Nonexpendable)	-	20,000
Debt Service Funds:		
NEOC	-	145,685
Sears Block	-	618,727
Penacook	-	6,690

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	Transfers In	Transfers Out
Business-Type Funds:		
Major Funds:		
Water	138,897	1,189,324
Sewer	171,180	1,244,054
Solid Waste	1,005,020	3,600
Nonmajor Funds:		
Golf	19,760	7,500
Arena	-	70,640
Total	$ 5,975,580	$ 5,975,580

The majority of the Solid Waste fund transfer in is from the General Fund to subsidize the fund operations. In addition, $471,315 and $570,825 were transferred from the Water and Sewer funds, respectively, to the General Fund for indirect costs. $1,475,444 of the transfer into the Major Capital Project Fund (post 2008) was transferred from the General Fund (Highway Reserve Trust Fund). An additional $391,750 of the transfer into this fund was transferred from the General Fund.

9. Capital Assets

Capital asset activity for the year ended June 30, 2017 was as follows (in thousands):

	Beginning Balance	Increases	Decreases	Ending Balance
Governmental Activities:				
Capital assets, being depreciated:				
Land improvements	$ 5,417	$ 1,621	$ -	$ 7,038
Buildings and improvement	44,588	1,930	-	46,518
Machinery, equipment, and furnishing	9,192	427	(19)	9,600
Infrastructure	86,768	6,755	-	93,523
Licensed vehicles	16,664	1,098	(606)	17,156
Total capital assets, being depreciated	162,629	11,831	(625)	173,835
Less accumulated depreciation for:				
Land improvements	(4,338)	(96)	-	(4,434)
Buildings and improvement	(19,143)	(1,697)	-	(20,840)
Machinery, equipment, and furnishing	(8,548)	(251)	19	(8,780)
Infrastructure	(20,675)	(1,678)	-	(22,353)
Licensed vehicles	(13,051)	(1,291)	603	(13,739)
Total accumulated depreciation	(65,755)	(5,013)	622	(70,146)
Total capital assets, being depreciated, net	96,874	6,818	(3)	103,689
Capital assets, not being depreciated:				
Land	18,183	-	-	18,183
Historical items	75	-	-	75
Construction in progress	34,221	14,108	(10,325)	38,004
Total capital assets, not being depreciated	52,479	14,108	(10,325)	56,262
Governmental activities capital assets, net	$ 149,353	$ 20,926	$ (10,328)	$ 159,951

	Beginning Balance	Increases	Decreases	Ending Balance
Business-Type Activities:				
Capital assets, being depreciated:				
Land improvements	$ 406	$ -	$ -	$ 406
Buildings and improvement	66,910	2,539	-	69,449
Machinery, equipment, and furnishing	7,143	244	-	7,387
Infrastructure	144,259	1,114	-	145,373
Licensed vehicles	1,284	128	(14)	1,398
Total capital assets, being depreciated	220,002	4,025	(14)	224,013
Less accumulated depreciation for:				
Land improvements	(67)	(20)	-	(87)
Buildings and improvement	(30,275)	(1,724)	-	(31,999)
Machinery, equipment, and furnishing	(5,532)	(474)	-	(6,006)
Infrastructure	(65,536)	(2,219)	-	(67,755)
Licensed vehicles	(993)	(132)	14	(1,111)
Total accumulated depreciation	(102,403)	(4,569)	14	(106,958)
Total capital assets, being depreciated, net	117,599	(544)	-	117,055
Capital assets, not being depreciated:				
Land	1,064	-	-	1,064
Construction in progress	7,994	5,862	(3,628)	10,228
Total capital assets, not being depreciated	9,058	5,862	(3,628)	11,292
Business-type activities capital assets, net	$ 126,657	$ 5,318	$ (3,628)	$ 128,347

Depreciation expense was charged to functions of the City as follows (in thousands):

Governmental Activities:	
Public safety	$ 567
General services	2,613
Community Development	1,520
Leisure and information services	313
Total depreciation expense - governmental activities	$ 5,013
Business-Type Activities:	
Water	$ 2,026
Sewer	2,350
Solid Waste	34
Non-major	159
Total depreciation expense - business-type activities	$ 4,569

10. Accounts Payable

Accounts payable represent fiscal year 2017 expenses paid in July, 2017.

11. Deferred Outflows of Resources

Deferred outflows of resources represent the consumption of net position by the City that is applicable to future reporting periods. Deferred outflows of resources have a positive effect on net position, similar to assets. Deferred outflows of resources related to the City's net pension and net OPEB liabilities, are more fully discussed in Notes 17 and 18.

As of June 30, 2017, non-pension and OPEB related deferred outflows of resources consisted of a loss on advance refunding.

12. Notes Payables

The following summarizes the note payable activity for the year ending June 30, 2017:

Governmental Activities:	Interest Rate	Date of Issue	Date of Maturity	Balance Beginning of Year	New Issues	Maturities	Balance End of Year
Acquisition of NH Employment Security Building	0.70%	12/16/15	12/15/16	$ 1,900,000	$ -	$ (1,900,000)	$ -
NH Employment Security Building Weatherization	0.70%	12/16/15	12/15/16	90,000	-	(90,000)	-
Acquisition of NH Employment Security Building	0.45%	12/15/16	12/15/17	-	1,900,000	-	1,900,000
NH Employment Security Building Weatherization	0.45%	12/15/16	12/15/17	-	90,000	-	90,000
Downtown Complete Streets Underground Utilities	0.70%	12/15/16	12/15/17	-	1,710,000	-	1,710,000
Total				$ 1,990,000	$ 3,700,000	$ (1,990,000)	$ 3,700,000

13. Long-Term Debt

A. *Long-Term Debt Supporting Governmental Activities*

General obligation bonds, issued by the City for various municipal projects are approved by City Council and repaid with property taxes recorded in the General Fund and user fees recorded in Enterprise Funds. Compensated absences, pension and other postemployment benefits are repaid from the funds that the costs relate to, mostly general fund, and also water, sewer, solid waste, golf, arena, and other special revenue funds.

B. *General Obligation Bonds and Loans*

The City issues general obligation bonds to provide funds for the acquisition and construction of major capital facilities. General obligation bonds

have been issued for both governmental and business-type activities. The City has not issued any revenue bonds. All bonds and loans outstanding were used in calculating the net investment in capital assets. General obligation bonds currently outstanding are as follows:

Governmental Activities:	Original Amount	Serial Maturities Through	Interest Rate(s) %	Amount Outstanding as of 6/30/17
Bonds Payable:				
Public improvements	$ 10,161,000	07/15/25	3.75 - 5.00	$ 4,465,000
Public improvements	4,250,710	08/15/28	3.00 - 5.00	530,000
Public improvements	2,949,811	01/15/30	2.00 - 4.00	1,423,226
Public improvements	5,063,000	01/15/26	2.00 - 4.00	2,940,000
Public improvements	2,380,631	07/15/26	2.00 - 3.20	1,516,864
Public improvements	4,333,851	01/15/32	2.00 - 3.00	2,546,200
Public improvements	6,988,240	01/15/33	2.125-4.00	4,659,740
Public improvements	96,500	12/15/25	3.00 - 4.00	55,000
Public improvements	8,635,500	06/15/34	2.00 - 4.00	7,032,000
Public improvements	14,264,050	07/15/34	2.00 - 4.00	12,851,400
Public improvements	1,975,000	01/15/36	2.25 - 5.00	1,835,000
Public improvements	3,435,750	01/15/36	2.00 - 2.75	3,111,000
Public improvements	9,658,600	01/15/37	2.00 - 4.00	9,658,600
Total Governmental Activities:				$ 52,624,030

Business-Type Activities:	Original Amount	Serial Maturities Through	Interest Rate(s) %	Amount Outstanding as of 6/30/17
Water Fund:				
Bonds Payable:				
Water	$ 2,994,840	08/15/29	3.00 - 5.00	$ 290,000
Water	1,205,450	01/15/30	2.00 - 4.00	346,774
Water	2,072,500	01/15/26	2.00 - 4.00	1,311,000
Water	1,653,750	01/15/32	2.00 - 3.00	1,140,700
Water	3,766,650	01/15/33	2.125-4.00	2,067,550
Water	1,627,800	12/15/29	3.00 - 4.00	1,262,500
Water	2,594,900	07/15/34	2.00 - 4.00	2,300,400
Water	2,420,000	01/15/36	2.25 - 5.00	2,295,000
Water	707,750	01/15/36	2.00 - 2.75	645,000
Water	3,613,050	01/15/37	2.00 - 4.00	3,613,050
Total Bonds Payable:				15,271,974
Other Long-term Debt:				
Water State Revolving Loan	245,000	05/01/30	0.864	172,927
Total Other Long-term Debt				172,927
Total Water Fund				15,444,901

Business-Type Activities:	Original Amount	Serial Maturities Through	Interest Rate(s) %	Amount Outstanding as of 6/30/17
Sewer Fund:				
Bonds Payable				
Sanitary sewer	1,754,450	08/15/29	3.00 - 5.00	180,000
Sanitary sewer	2,328,700	01/15/30	2.00 - 4.00	1,260,000
Sanitary sewer	213,000	01/15/30	2.00 - 4.00	84,000
Sanitary sewer	1,399,900	01/15/32	2.00 - 3.00	830,500
Sanitary sewer	78,182	07/15/26	2.00 - 3.20	63,136
Sanitary sewer	3,080,660	01/15/33	2.125-4.00	2,005,560
Sanitary sewer	1,176,200	12/15/29	3.00 - 4.00	907,500
Sanitary sewer	3,058,150	07/15/34	2.00 - 4.00	2,738,200
Sanitary sewer	4,833,500	01/15/36	2.00 - 2.75	4,495,000
Sanitary sewer	4,057,950	01/15/37	2.00 - 4.00	4,057,950
Total Bonds Payable				16,621,846
Other Long-term Debt:				
Sewer State Revolving Loan	2,062,745	07/15/19	1.02	1,045,720
Sewer State Revolving Loan	1,279,126	07/15/19	1.02	557,453
Total Other Long-term Debt				1,603,173
Total Sewer Fund				18,225,019
Solid Waste:				
Bonds Payable				
Solid Waste	241,950	01/15/32	2.00 - 3.00	167,000
Solid Waste	172,450	01/15/28	2.125-4.00	72,150
Total Solid Waste Fund				239,150
Nonmajor Enterprise Funds:				
Bonds Payable:				
BMGC improvements	52,500	12/15/21	3.00	25,000
BMGC club house	19,000	06/15/29	2.00 - 4.00	13,000
BMGC improvements	77,000	07/15/21	2.00 - 4.00	50,000
BMGC improvements	223,000	01/15/26	2.00 - 2.75	189,000
BMGC improvements	97,400	01/15/27	2.00 - 4.00	97,400
Arena	460,550	01/15/32	2.00 - 3.00	335,600
Arena	63,500	06/15/27	3.00 - 4.00	50,000
Arena	40,900	07/15/23	2.00 - 4.00	35,000
Arena	93,000	01/15/37	2.00 - 4.00	93,000
Total Nonmajor Enterprise Funds				888,000
Total Business-Type Activities:				$ 34,797,070

C. *Future Debt Service*

The annual payments to retire all general obligation long-term debt outstanding as of June 30, 2017 are as follows:

Governmental	Principal	Interest	Total
2018	$ 5,359,511	$ 1,797,875	$ 7,157,386
2019	5,209,351	1,642,209	6,851,560
2020	4,971,661	1,447,592	6,419,253
2021	4,835,161	1,259,152	6,094,313
2022	4,511,161	1,076,353	5,587,514
2023-2027	17,962,959	3,193,800	21,156,759
2028-2032	7,606,730	994,059	8,600,789
2033-2037	2,167,496	116,440	2,283,936
Total	$ 52,624,030	$ 11,527,480	$ 64,151,510

Business-Type	Principal	Interest	Total
2018	$ 3,630,633	$ 1,082,209	$ 4,712,842
2019	3,496,508	986,578	4,483,086
2020	3,274,977	873,978	4,148,955
2021	2,636,993	771,258	3,408,251
2022	2,396,341	680,241	3,076,582
2023-2027	11,130,130	2,270,201	13,400,331
2028-2032	6,658,984	788,409	7,447,393
2030-2033	1,572,504	119,422	1,691,926
Total	$ 34,797,070	$ 7,572,296	$ 42,369,366

D. *Bond Authorizations*

Long-term debt authorizations which have not been issued or rescinded as of June 30, 2017 are as follows:

Purpose	Amount
Open Space	$ 2,565,626
City Wide Community Center	6,355,000
City Wide Community Center	470,000
Steam/Natural Gas Conversion	1,240,000
Enterprise Wide Information System	615,000
North Pembroke Road Bridge Design	40,000
Timekeeping Software	103,000
Purchase Development Permitting Software	70,000
Bond anticipation notes outstanding (SBTIF debt)	1,710,000
Timekeeping Software - Parking	3,000
Durgin Parking Garage Repairs and Improvements	3,200,000
Storrs Street Lot Improvements	45,000
Timekeeping Software - Golf	3,000
Timekeeping Software - Arena	3,000
Chiller Replacement	73,500
Enterprise Wide Information System - Water	100,000
Timekeeping Software - Water	36,500
Enterprise Wide Information System - Sewer	100,000
Timekeeping Software - Sewer	36,500
Total	$ 16,769,126

E. *Changes in General Long-Term Liabilities*

During the year ended June 30, 2017, the following changes occurred in long-term liabilities (in thousands):

	Total Balance 7/1/16	Additions	Reductions	Total Balance 6/30/17	Less Current Portion	Equals Long-Term Portion 6/30/17
Governmental Activities						
Bonds	$ 49,143	$ 9,659	$ (6,177)	$ 52,625	$ (5,360)	$ 47,265
Unamortized debt premiums	233	1,004	(12)	1,225	(71)	1,154
Subtotal	49,376	10,663	(6,189)	53,850	(5,431)	48,419
Net pension liability	49,926	18,398	-	68,324	-	68,324
Net OPEB liability	39,908	3,856	-	43,764	-	43,764
Other:						
Accrued employee benefits	2,486	2,024	(1,958)	2,552	(2,169)	383
Landfill closure	270	322	(25)	567	(25)	542
Subtotal	2,756	2,346	(1,983)	3,119	(2,194)	925
Totals	$ 141,966	$ 35,263	$ (8,172)	$ 169,057	$ (7,625)	$ 161,432

*as restated

	Total Balance 7/1/16	Additions	Reductions	Total Balance 6/30/17	Less Current Portion	Equals Long-Term Portion 6/30/17
Business-Type Activities						
Bonds and loans payable	$ 32,536	$ 7,861	$ (5,600)	$ 34,797	$ (3,631)	$ 31,166
Unamortized debt premiums	274	787	(14)	1,047	(67)	980
Subtotal	32,810	8,648	(5,614)	35,844	(3,698)	32,146
Net pension liability	3,046	987	-	4,033	-	4,033
Net OPEB liability	4,247	* 410	-	4,657	-	4,657
Accrued employee benefits	219	265	(251)	233	(233)	[(A)] -
Totals	$ 40,322	$ 10,310	$ (5,865)	$ 44,767	$ (3,931)	$ 40,836

*as restated

[(A)]The City estimates that all of this liability is current.

F. *Advance Refunding of 8/15/08*

Current Year

On 8/11/16, the City of Concord, NH issued general obligation refunding bonds in the aggregate amount of $3,385,000 with an interest rates ranging from 2.0% to 4.0% throughout the life of the bonds. The bonds were issued at a true interest cost (TIC) of 1.43289%.

The $3,385,000 in refunding bonds were issued to advance refund $3,490,000 of its August 15, 2008 Bonds (the “2008 Bonds”), comprised of serial bonds

with interest rates ranging from 4.0% to 4.45%. The 2008 Bonds mature on August 15, 2019 through August 15, 2028 and are callable on August 15, 2018.

The refunding met the requirements of an in-substance debt defeasance and the bonds were removed from the City's financial statements.

After paying issuance costs and underwriter's discount of approximately $71,530, the net bond proceeds associated with advance refunding the 2008 bonds were $3,803,985 and were used to purchase U.S. government securities. Those securities were deposited in an irrevocable trust with an escrow agent to provide debt service payments until the 2008 bonds can be called on August 15, 2018. As a result of the 2008 advance refunding, the City reduced its total debt service cash flow requirements by $436,405, which resulted in an economic gain (difference between the present value of the debt service payments on the old and new debt) of $397,335.

Defeased debt for the 2008 issue outstanding at June 30, 2017 was $3,490,000 (callable August 15, 2018).

G. Prior Year's Debt Defeasance

In prior years, the City has defeased various bond issues by creating separate irrevocable trust funds. The proceeds from the new issuances of the general obligation bonds were used to purchase U.S. government securities, and those securities were deposited in irrevocable trusts with an escrow agent to provide debt service payments until the refunded bonds mature. For financial reporting purposes, the debt has been considered defeased, and therefore, removed as a liability from the City's balance sheet. As of June 30, 2017, the amount of defeased debt still outstanding on the fiscal year 2010 refunding is $151,206. Defeased debt for fiscal year 2015 refunding of the 2005 issue was $960,000. Defeased debt for fiscal year 2015 refunding of the 2006 issue was $1,575,000. Defeased debt for fiscal year 2015 refunding of the 2007 issue was $4,170,000.

14. Landfill Closure and Postclosure Care Costs

The City is required by state and federal laws and regulations to construct a final capping system on the Concord Sanitary Landfill and perform certain maintenance and monitoring functions at the site for 30 years. The landfill stopped accepting waste in May 1994, and the final capping system was completed in July 1995. The City has reflected $567,400 as the estimate of the remaining postclosure care liability at June 30, 2017 in the Governmental Activities Statement of Net Position. Actual costs may differ due to inflation, changes in technology, or changes in regulations.

15. Deferred Inflows of Resources

Deferred inflows of resources are the acquisition of net position by the City that are applicable to future reporting periods. Deferred inflows of resources have a negative effect on net position, similar to liabilities. Deferred inflows of resources related to pension will be recognized in pension expense in future years and is more fully described in Note 17. Deferred inflows of resources related to OPEB will be recognized in OPEB expense in future years and is more fully described in Note 18.

Taxes collected in advance are reported in the governmental funds balance sheet and statement of net position in connection with May tax bills due July 1 for subsequent fiscal year taxes that were collected prior to June 30.

Unavailable revenues are reported in the governmental funds balance sheet in connection with receivables for which revenues are not considered available to liquidate liabilities for the current year.

16. Governmental Funds - Balances

Fund balances are segregated to account for resources that are either not available for expenditure in the future or are legally set aside for a specific future use.

The City has implemented GASB Statement No. 54 (GASB 54), *Fund Balance Reporting and Governmental Fund Type Definitions,* which enhances the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying existing governmental fund type definitions.

The following types of fund balances are reported at June 30, 2017:

Nonspendable - This fund balance classification includes an offset for inventory and reserves for the principal portion of permanent trust funds.

Restricted - This fund balance classification includes various special revenue funds, capital project balances funded by bond issuances, debt service fund balances and the income portion of permanent trust funds.

Committed - This fund balance classification includes General Fund capital reserve funds set aside by City Council vote for future capital acquisitions and improvements, amounts used from operations for capital per City Council resolutions, and various special revenue funds.

Assigned - This fund balance classification includes General Fund surplus balances that management assigns for specific purposes with City Council approval.

Unassigned - This fund balance classification includes General Fund available balance and other funds' temporary fund balance deficits.

Following is a breakdown of the City's fund balances at June 30, 2017:

	General Fund	Major Capital Project Fund	Nonmajor Governmental Funds	Total Governmental Funds
Nonspendable				
Inventories	$ 212,814	$ -	$ -	$ 212,814
Nonexpendable permanent funds	-	-	12,586,124	12,586,124
Total Nonspendable	212,814	-	12,586,124	12,798,938
Restricted				
Capital project funds	-	7,940,631	-	7,940,631
Community Development	-	-	1,801	1,801
House Revolving	-	-	980,398	980,398
Airport	-	-	538,225	538,225
Impact Fees	-	-	397,905	397,905
Dedicated income library	-	-	1,848,331	1,848,331
Miscellaneous special revenue	-	-	662,968	662,968
NEOC TIF	-	-	1,032,377	1,032,377
Capital project funds	-	-	7,713	7,713
Sears Block TIF	-	-	100,192	100,192
Penacook Village TIF	-	-	84,001	84,001
Total Restricted	-	7,940,631	5,653,911	13,594,542
Committed				
Insured retention	638,006	-	-	638,006
Highways	2,126,463	-	-	2,126,463
Economic development	546,823	-	-	546,823
Equipment	163,467	-	-	163,467
OPEB	885,672	-	-	885,672
Community improvement	170,783	-	-	170,783
Recreation reserve	656,083	-	-	656,083
Other capital reserves	84,024	-	-	84,024
Capital project funds	-	1,050,190	-	1,050,190
Community Development/ Engineering	-	-	26,800	26,800
Community Development/ Property Management	-	-	74,363	74,363
Parking	-	-	151,498	151,498
NEOC Capital	-	-	22,478	22,478
Capital project funds	-	-	91,470	91,470
Expendable permanent funds	-	-	2,666,386	2,666,386
Total Committed	5,271,321	1,050,190	3,032,995	9,354,506
Assigned				
Paving	270,000	-	-	270,000
Economic development reserve	250,000	-	-	250,000
Recreation reserve	350,000	-	-	350,000
Equipment and other reserves	105,000	-	-	105,000
Total Assigned	975,000	-	-	975,000
Unassigned	11,015,079	(209,502)	(1,971,389)	8,834,188
Total Fund Balance	$ 17,474,214	$ 8,781,319	$ 19,301,641	$ 45,557,174

17. Retirement System

The City follows the provisions of GASB Statement No. 68, *Accounting and Financial Reporting for Pensions – an amendment of GASB Statement No. 27,* with respect to the State of New Hampshire Retirement System (NHRS).

A. *Plan Description*

Full-time employees participate in the New Hampshire Retirement System (NHRS), a cost sharing, multiple-employer defined benefit contributory pension plan and trust established in 1967 by RSA 100-A:2 and qualified as a tax-exempt organization under Sections 401(a) and 501(a) of the Internal Revenue Code. The plan is a contributory, defined benefit plan providing service, disability, death, and vested retirement benefits to members and their beneficiaries. Substantially all full-time state employees, public school teachers and administrators, permanent firefighters, and permanent police officers within the State of New Hampshire are eligible and required to participate in the system. Full-time employees of political subdivisions, including counties, municipalities, and school districts, are also eligible to participate as a group if the governing body of the political subdivision has elected participation.

The New Hampshire Retirement System, a Public Employees Retirement System (PERS), is divided into two membership groups. State or local employees and teachers belong to *Group I*. Police officers and firefighters belong to *Group II*. All assets are held in a single trust and are available to each group. Additional information is disclosed in the NHRS annual report publicly available from the New Hampshire Retirement System located at 54 Regional Drive, Concord, New Hampshire 03301-8507.

B. *Benefits Provided*

Group I members at age 60 or 65 (for members who commence service after July 1, 2011) qualify for a normal service retirement allowance based on years of creditable service and average final salary for the highest of either three or five years, depending on when their service commenced. The yearly pension amount is 1/60 or 1.667% of average final compensation (AFC), multiplied by years of creditable service. At age 65, the yearly pension amount is recalculated at 1/66 or 1.515% of AFC multiplied by years of creditable service.

Group II members who are age 60, or members who are at least age 45 with at least 20 years of creditable service, can receive a retirement allowance at a rate of 2.5% of AFC for each year of creditable service, not to exceed 40 years. Members commencing service on or after July 1, 2011 or members who have a nonvested status as of January 1, 2012 can receive a retirement allowance at age 52.5 with 25 years of service or age 60. The benefit shall be equal to 2% of AFC times creditable service up to 42.5 years. However, a member who commenced service on or after July 1, 2011 shall not receive a retirement allowance until attaining the age of 52.5, but may receive a reduced allowance after age 50 if the member has at least 25 years of creditable service where the allowance shall be reduced, for each month by which the benefit commencement date precedes

the month after which the member attains 52.5 years of age by ¼ of 1% or age 60.

Members of both groups may qualify for vested deferred allowances, disability allowances and death benefit allowances subject to meeting various eligibility requirements. Benefits are based on AFC or earned compensation and/or service.

C. *Contributions*

Plan members are required to contribute a percentage of their gross earnings to the pension plan, which the contribution rates are 7% for employees and teachers, 11.55% for police and 11.80% for fire. The City makes annual contributions to the pension plan equal to the amount required by Revised Statutes Annotated 100 - A:16 ranging from 10.86% to 25.32% of covered compensation. The City's contribution to NHRS for the year ended June 30, 2017 was $5,021,118 (exclusive of a $537,039 medical subsidy contribution), which was equal to its annual required contribution.

D. *Summary of Significant Accounting Policies*

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the NHRS and additions to/deductions from NHRS' fiduciary net position have been determined on the same basis as they are reported by NHRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with benefit terms. Investments are reported at fair value.

E. *Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources Related to Pensions*

At June 30, 2017, the City reported a liability of $72,357,293 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2016, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2015. The City's proportion of the net pension liability was based on a projection of the City's long-term share of contributions to the pension plan relative to the projected contributions of all participating employers, actuarially determined.

At the most recent measurement date of June 30, 2016, the City's proportion was 1.3607 percent, which was an increase of 0.0235 percent from its previous year proportion.

For the year ended June 30, 2017, the City recognized pension expense of $7,979,115. The City reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	$ 201,080	$ 913,693
Net difference between projected and actual	4,527,044	-
Changes in assumptions	8,904,883	-
Changes in proportion and differences between contributions and proportionate share of contributions	786,043	535,842
Contributions subsequent to the measurement date	5,021,119	-
Total	$ 19,440,169	$ 1,449,535

Deferred outflows of resources related to pensions resulting from contributions subsequent to the measurement date will be recognized in pension expense in the year ended June 30, 2018. Other amounts reported as deferred outflows (inflows) of resources related to pensions will be recognized in pension expense as follows:

Year ended June 30:	Outflows (Inflows)
2017	$ 2,493,899
2018	2,493,899
2019	4,191,481
2020	3,608,175
2021	182,061
Total	$ 12,969,515

F. Actuarial Assumptions

The total pension liability in the June 30, 2015 actuarial valuation was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation	2.5 percent per year
Salary increases	5.6 percent average, including inflation
Investment rate of return	7.25 percent, net of pension plan investment expense, including inflation

Mortality rates were based on the RP-2014 employee generational mortality tables for males and females, adjusted for mortality improvements using Scale MP-2015.

The actuarial assumptions used in the June 30, 2015 valuation were based on the results of the most recent actuarial experience study.

The long-term expected rate of return on pension plan investments was selected from a best estimate range determined using the building block approach. Under this method, an expected future real return range is calculated separately for each asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return net of investment expenses by the target asset allocation percentage and by adding expected inflation. The target allocation and best estimates of arithmetic real rates of return for each major class are summarized in the following table:

Asset Class	Target Allocation Percentage	Weighted Average Long-Term Expected Real Rate of Return
Large Cap Equities	22.50 %	4.25%
Small/Mid Cap Equities	7.50	4.50%
Total domestic equities	30.00	
Int'l Equities (unhedged)	13.00	4.75%
Emerging Int'l Equities	7.00	6.25%
Total international equities	20.00	
Core Bonds	5.00	0.64%
Short Duration	2.00	-0.25%
Global Multi-Sector Fixed Income	11.00	1.71%
Absolute Return Fixed Income	7.00	1.08%
Total fixed income	25.00	
Private equity	5.00	6.25%
Private debt	5.00	4.75%
Opportunistic	5.00	3.68%
Total alternative investments	15.00	
Real estate	10.00	3.25%
Total	100.00 %	

G. Discount Rate

The discount rate used to measure the total pension liability was 7.25%. The projection of cash flows used to determine the discount rate assumed that the plan member contributions will be made at the current contribution rate and that employer contributions will be made at rates equal to the difference between actuarially determined contribution rates and the member rate. For purposes of the projection, member contributions and employer service cost contributions are projected based on the expected payroll of current members only. Employer contributions are determined based on the pension plan's actuarial funding policy and as required by RSA 100 - A:16. Based on those assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments to current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

H. Sensitivity of the Proportionate Share of the Net Pension Liability to Changes in the Discount Rate

The following presents the City's proportionate share of the net pension liability calculated using the discount rate of 7.25 percent, as well as what the City's proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1 percentage-point lower (6.25%) or 1 percentage-point higher (8.25%) than the current rate:

Fiscal Year Ended	1% Decrease (6.25%)	Current Discount Rate (7.25%)	1% Increase (8.25%)
June 30, 2017	$ 92,974,194	$ 72,357,293	$ 55,258,843

I. Pension Plan Fiduciary Net Position

Detailed information about the pension plan's fiduciary net position is available in the separately issued NHRS financial report.

18. Other Post-Employment Benefits – OPEB (GASB 75)

GASB Statement 75, *Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions,* replaces the requirements of Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*. The statement establishes standards for recognizing and measuring liabilities, deferred outflows of resources, deferred inflows of resources,

and expense/expenditures. This Statement identifies the methods and assumptions that are required to be used to project benefit payments, discount projected benefit payments to their actuarial present value, and attribute that present value to periods of employee service. Note disclosure and required supplementary information requirements about OPEB also are addressed.

A. *General Information about the OPEB Plan*

Plan description. The City indirectly provides post-employment healthcare for retired employees through an implicit rate covered by current employees. Retirees of the City that participate in this single employer plan, pay for a portion of the healthcare premiums to participate in the City's healthcare program. Since they are included in the same pool as active employees, the insurance rates are implicitly higher for current employees due to the age consideration. This increased rate is an implicit subsidy the City pays for the retirees.

The benefits, benefit levels, employee contributions and employer contributions are based on requirements of the New Hampshire Retirement System (NHRS) and governed by RSA 100-A:50.

The OPEB plan is not administered through a trust that meets the criteria in paragraph 4 of GASB 75.

Benefits provided. Retirees and their covered dependents are eligible to participate in the City's medical and prescription drug programs. All active employees who retire from the City and meet the eligibility criteria will receive these benefits.

At June 30, 2017, the following employees were covered by the benefit terms:

Inactive employees or beneficiaries currently receiving benefit payments	295
Inactive employees entitled to but no yet receiving benefit payments	26
Active employees	422
	743

B. *Total OPEB Liability*

The City's total OPEB liability of $48,421,277 was measured as of June 30, 2017, and was determined by an actuarial valuation as of that date.

Actuarial assumptions and other inputs. The total OPEB liability in the June 30, 2017 actuarial valuation was determined using the following

actuarial assumptions and other inputs, applied to all periods included in the measurement, unless otherwise specified:

Inflation	3.25 percent
Salary increases	3.25 percent, average, including inflation
Discount rate	3.56 percent
Healthcare cost trend rates	9 percent as of 2018, decreasing 0.5 percent per year to an ultimate rate of 5 percent
Retirees' share of benefit-related costs	Retirees are responsible for a portion of premium rates not covered by the City or State explicit subsidy

The discount rate was based on Fidelity 20-year GO Municipal Bond Index.

Mortality rates were based on the RPH-2016 mortality table, fully generational using Scale MP-2016.

The actuarial assumptions used in the valuation were based on the results of the most recent actuarial experience study.

C. *Actuarial Assumptions*

Differences between expected and actual experience reflect demographic changes and changes in premiums.

Changes of assumptions and other inputs reflect the following:

- The discount rate has been reduced from 4.50% in the last full valuation to 3.56% as of June 30, 2017. This change caused an increase in the City's liabilities.
- The actuarial cost method has been updated from Projected Unit Credit with linear proration to decrement to Entry Age Normal Level % of Salary. This change caused an increase in the City's liabilities.
- The mortality table has been updated from RPH-2014 Total Dataset Mortality Table fully generational using Scale MP-2014 to RPH-2016 Total Dataset Mortality Table fully generational using Scale MP-2016. The impact of this change is a decrease in the City's liabilities.
- Healthcare trend rates have been reset to an initial rate of 9.0% decreasing by 0.5% annually to an ultimate rate of 5.0%. This change caused an increase in the City's liabilities.
- City subsidy trend rates have been revised to an initial rate of 9.0% decreasing by 0.5% annually to an ultimate rate of 5.0%. This change caused an increase in liabilities.

D. *Sensitivity Information*

Sensitivity of the total OPEB liability to changes in the discount rate. The following presents the total OPEB liability of the City, as well as what the City's total OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower (2.56 percent) or 1-percentage-point higher (4.56 percent) than the current discount rate:

	1% Decrease (2.56%)	Discount Rate (3.56%)	1% Increase (4.56%)
Total OPEB liability	$ 55,400,780	$ 48,421,277	$ 42,676,802

Sensitivity of the total OPEB liability to changes in the healthcare cost trend rates. The following presents the total OPEB liability of the City, as well as what the City's total OPEB liability would be if it were calculated using health-care cost trend rates that are 1-percentage-point lower (8 percent decreasing to 4 percent) or 1-percentage-point higher (10 percent decreasing to 6 percent) than the current healthcare cost trend rates:

	1% Decrease (8.0% decreasing to 4.0%)	Healthcare Cost Trend Rates (9.0% decreasing to 5.0%)	1% Increase (10.0% decreasing to 6.0%)
Total OPEB liability	$42,598,306	$48,421,277	$55,439,899

E. *OPEB Expense and Deferred Outflows of Resources and Deferred Inflows of Resources Related to OPEB*

For the year ended June 30, 2017, the City recognized an OPEB expense of $2,359,858. At June 30, 2017, the City reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual experience	$ 5,486,830	$ -
Changes of assumptions or other inputs	-	2,318,442
	$ 5,486,830	$ 2,318,442

Amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Year ended June 30	Deferred Outflows/ (Inflows) of Resources
2018	$ 316,819
2019	316,819
2020	316,819
2021	316,819
2022	316,819
Thereafter	1,584,293
	$ 3,168,388

19. Tax Abatements

The City provides property tax abatements authorized under New Hampshire RSA 79E, Community Revitalization Tax Relief Incentive. The purpose of the program is to provide significant tax relief on improvements made to existing buildings or selected properties in these areas. A property owner can apply for tax relief if:

- The building is located within the boundaries of the Downtown and Penacook Village neighborhoods,
- The rehabilitation costs are at least 15% of the building's pre-rehab assessed value, or $75,000, whichever is less, and

In order to qualify for tax relief, the proposed substantial rehabilitation must provide at least one of the following public benefits:

- Enhances the economic vitality of the downtown;
- Enhances and improves a structure that is culturally or historically important on a local, regional, state, or national level, either independently or within the context of a historic district, town center, or village center in which the building is located;
- Promotes development of municipal centers, providing for efficiency, safety, and a greater sense of community, consistent with New Hampshire RSA 9-B; or
- Increases residential housing in urban or town centers.

RSA Chapter 79E stipulates that the City Council must review the application submitted by the property owner, schedule a public hearing within 60 days of receiving the application, and render a decision on the application within 45 days of the public hearing.

Property tax revenues were reduced by approximately $69,068 under agreements in effect during fiscal year 2017.

20. Commitments and Contingencies

Outstanding Legal Issues - There are several pending legal issues in which the City is involved. The City's management is of the opinion that the potential future settlement of such claims would not materially affect its financial statements taken as a whole.

Grants - Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed by the grantor cannot be determined at this time, although the City expects such amounts, if any, to be immaterial.

Abatements - There are certain cases pending before the BTLA and Superior Court in NH in regard to alleged discrepancies in property assessments. According to the City's counsel, the probable outcome of these cases at the present time is indeterminable.

21. Tax Increment Districts

The following represents the North End Opportunity Corridor Tax Increment Financing District's life-to-date financial report. This District is reported as a debt service fund of the City.

Revenues:		
Tax increment district	$ 9,894,068	
Investment interest	151,914	
Other	164,031	
		10,210,013
Expenditures:		
Principal	5,294,400	
Interest on debt	1,889,466	
Outside services	1,993,770	
		9,177,636
Excess (deficiency) of revenue		1,032,377
Fund Balance Reserved for Debt Service		$ 1,032,377
Long-Term Debt Payable:		
Principal	$ (515,000)	
Interest	(140,597)	
		(655,597)
Available fund balance		1,032,377
Deficit to be Raised by Tax Increment District		$ 376,780
Assessment Information:		
Base Value		$ 4,842,600
Captured Value*		$ 50,807,300

* = As of April 1, 2016

The following represents the Sears Block Tax Increment Financing District's life-to-date financial report. This District is reported as a debt service fund of the City.

Revenues:		
Tax increment district	$ 4,800,923	
Interest on proceeds from sale of bonds	24,872	
Investment interest	60,370	
Other	9,386	
		4,895,551
Expenditures:		
Principal	1,386,660	
Interest on debt	994,793	
Outside services	2,413,907	
		4,795,360
Excess (deficiency) of revenue		100,191
Fund Balance Reserved for Debt Service		$ 100,191
Long-Term Debt Payable:		
Principal	$ (5,745,000)	
Interest	(1,042,333)	
		(6,787,333)
Available fund balance		100,191
Deficit to be Raised by Tax Increment District		$ (6,687,142)
Assessment Information:		
Base Value		$ 7,379,400
Captured Value*		$ 28,066,850

* = As of April 1, 2016

The following represents the Penacook Village Tax Increment Financing District's life-to-date financial report. This District is reported as a debt service fund of the City.

Revenues:		
Tax increment district	$ 278,836	
Investment interest	2,100	
		280,936
Expenditures:		
Principal	95,400	
Interest on debt	39,217	
Outside services	62,318	
		196,935
Excess (deficiency) of revenue		84,001
Fund Balance Reserved for Debt Service		$ 84,001
Long-Term Debt Payable:		
Principal	$ (341,400)	
Interest	(70,462)	
		(411,862)
Available fund balance		84,001
Deficit to be Raised by Tax Increment District		$ (327,861)
Assessment Information:		
Base Value		$ 239,800
Captured Value*		$ 1,745,600

* = As of April 1, 2016

22. Beginning Net Position Restatement

The City's beginning net position has been restated from the previous fiscal year to conform to GASB Statement 75. In accordance with Statement 75, the City has elected to apply the standard prospectively and not recalculate OPEB-related deferred outflows and inflows of resources for prior periods. Accordingly, the following reconciliation is provided:

Government-Wide Financial Statements:

	Governmental Activities	Business-Type Activities
As previously reported	$ 79,057,563	$ 107,565,885
Implementation of GASB 75	(27,660,576)	(2,886,933)
As restated	$ 51,396,987	$ 104,678,952

Fund Basis Financial Statements:

	Water Fund	Sewer Fund
As previously reported	$ 54,659,579	$ 51,016,678
Implementation of GASB 75	(1,337,154)	(1,549,779)
As restated	$ 53,322,425	$ 49,466,899

CITY OF CONCORD, NEW HAMPSHIRE

SCHEDULE OF PROPORTIONATE SHARE OF THE NET PENSION LIABILITY

REQUIRED SUPPLEMENTARY INFORMATION

JUNE 30, 2017
(Unaudited)

New Hampshire Retirement System

Fiscal Year	Measurement Date	Proportion of the Net Pension Liability	Proportionate Share of the Net Pension Liability	Covered Payroll	Proportionate Share of the Net Pension Liability as a Percentage of Covered Payroll	Plan Fiduciary Net Position Percentage of the Total Pension Liability
June 30, 2017	June 30, 2016	1.36%	$72,357,293	$28,908,627	250.30%	58.30%
June 30, 2016	June 30, 2015	1.34%	$52,971,572	$28,070,389	188.71%	65.47%
June 30, 2015	June 30, 2014	1.34%	$50,348,768	$27,155,200	185.41%	66.32%

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available.

See Independent Auditors' Report.

CITY OF CONCORD, NEW HAMPSHIRE

SCHEDULE OF PENSION CONTRIBUTIONS
REQUIRED SUPPLEMENTARY INFORMATION
JUNE 30, 2017
(Unaudited)

New Hampshire Retirement System

Fiscal Year	Measurement Date	Contractually Required Contribution	Contributions in Relation to the Contractually Required Contribution	Contribution Deficiency (Excess)	Covered Payroll	Contributions as a Percentage of Covered Payroll
June 30, 2017	June 30, 2016	$ 5,021,118	$ (5,021,118)	$ -	$ 30,454,246	16.49%
June 30, 2016	June 30, 2015	$ 4,844,654	$ (4,844,654)	$ -	$ 28,908,627	16.76%
June 30, 2015	June 30, 2014	$ 4,523,241	$ (4,523,241)	$ -	$ 28,070,389	16.11%

Schedules are intended to show information for 10 years. Additional years will be displayed as they become available.

See Independent Auditors' Report.

CITY OF CONCORD, NEW HAMPSHIRE
OTHER POST-EMPLOYMENT BENEFITS (OPEB)

Schedules of Net OPEB Liability and Contributions (GASB 75)

(Unaudited)

	2017
Net OPEB Liability	
Net OPEB liability	$ 48,421,277
Covered payroll	$ 26,703,644
Net OPEB liability as a percentage of covered payroll	181.33%
Plan fiduciary net position as a percentage of total OPEB liability	0.00%

	2017
Contributions	
Actuarially determined contribution	$ 1,261,751
Contributions in relation to the actuarially determined contribution	1,261,751
Contribution deficiency (excess)	$ -
Contributions as a percentage of covered payroll	4.73%

Schedule is intended to show information for 10 years. Additional years will be displayed as they become available.

See notes to the City's financial statements for summary of significant actuarial methods and assumptions.

See Independent Auditors' Report.

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Governmental Funds
Combining Financial Statements

NON-MAJOR GOVERNMENTAL FUNDS

SPECIAL REVENUE FUNDS

Special Revenue Funds are established to account for resources obtained and expended for specified purposes and restricted by law or local action.

Special Revenue Funds are established for the following purposes:

- Community Development Fund - to account for the use of Community Development Block Grant Funds as received from the federal government through the New Hampshire Office of State Planning.

- Housing Revolving Loan Fund - to account for revenues and expenditures incurred with loans issued to various homeowners.

- Community Development Engineering Inspection Fund - to account for funds related to providing inspection services funded by developers and contractors for their projects.

- Community Development Conservation Property Management Fund - to account for funds related to operating and managing conservation property purchased by conservation funds including land use change taxes, conservation bonds, and other sources designated for a similar purpose.

- Parking Fund - to account for revenues and expenditures incurred with the collection of City parking meter fees.

- Airport Fund - to account for revenues and expenditures incurred with the operation of the Concord Airport.

- Impact Fee Fund - to account for revenues and expenditures incurred with fees charged on the construction of new buildings.

- Miscellaneous Special Revenue Fund - to account for the various other funds of the City legally restricted for specific purposes.

- Durgin Garage - to account for monies received by the City to fund capital improvements on the Durgin Garage.

- Forest and Conservation - to account for revenues collected from the Land Use Charge Tax (used to preserve and protect open space, forests and conservation land in the City) and the option to purchase real property or interests therein.

- Cemetery - to account for expendable gifts to the City designated for the maintenance of cemeteries.

- Library - to account for expendable gifts to the City designated for the libraries.

- Dedicated Income - to account for contributions received by the City to support operations.

- Mountain Green - to account for assessment revenues designated for the repair, maintenance, and replacement of the sanitary sewer system.

- Downtown Economic Development - to account for funds transferred from the Community Development Fund for downtown economic development.

CAPITAL PROJECT FUNDS

Capital Project Funds are established to account for resources obtained and expended for the acquisition of major capital facilities or equipment other than those employed in the delivery of services accounted for in Enterprise Funds.

The current funds were established for the following purposes:

- Fire Facility Renovations - to account for the construction and renovation of the City's Fire Department Facility.

- Open Space Protection Fund - to account for annually planned acquisitions of open space and conservation easements in accordance with the priorities of the Master Plan and Vision 2020.

- Route 3 Corridor Fund - to account for the design and construction of roadway improvements in an effort to address existing and future traffic congestion, access and mobility along the Route 3 corridor.

- Manchester Street Fund - to account for the design and construction of roadway improvements in an effort to address existing and future traffic congestion, access and mobility along Manchester Street.

- North End Opportunity Corridor (NEOC) Capital Fund - to account for the construction and redevelopment within the district, including but not limited to public infrastructure improvements to serve new development.

- Sears Block Capital Fund - to account for the maintenance of landscaping and related public infrastructures associated with the capital common municipal parking garage.

- Penacook Village Capital Fund - to account for the design and construction of a variety of public improvements within the district, including but not limited to roadway reconstruction, sidewalk construction, streetscape amenities, and utility reconstruction and replacement.

PERMANENT FUNDS

Permanent Funds are established to account for certain assets held by the City in a fiduciary capacity as trustee. The following are descriptions of the City Permanent Funds:

- Cemetery - to account for nonexpendable gifts to the City. Income is available for maintenance of various cemeteries.

- Library - to account for nonexpendable gifts received by the library with income restricted for maintenance of the library grounds.

- Other - to account for all other nonexpendable gifts received by the city. Income is available for those activities designated by the appropriate trust instrument.

DEBT SERVICE FUNDS

Debt Service Funds are established to account for the accumulation of resources and payment of general obligation bond principal and interest from governmental resources.

The following are descriptions of the City's Debt Service Funds:

- North End Opportunity Corridor (NEOC) Tax Increment Financing District (NEOCTIFD) - established in March 1998 to account for related revenues and debt service expenditures by this TIFD.

- Sears Block Tax Increment Financing District (SBTIFD) - to account for funds collected in accordance with the tax increment financing plan dedicated for repayment of bonds issued for construction of the Capital commons Garage.

- Penacook Village Tax Increment Financing District (PVTIFD) - established in June 2010 to account for related revenues and debt service expenditures by this TIFD.

CITY OF CONCORD, NEW HAMPSHIRE

Combining Balance Sheet

Nonmajor Governmental Funds

June 30, 2017

	Special Revenue Funds			
	Community Development Fund	Housing Revolving Loan Fund	Community Development Engineering Inspection Fund	Community Development Conservation Property Management Fund
ASSETS				
Cash and cash equivalents	$ 1,801	$ 980,434	$ 387,531	$ 74,459
Investments	-	-	-	-
Accounts receivable	-	-	12,391	-
Loans receivable	-	493,362	-	-
Other assets	-	-	-	-
Total Assets	$ 1,801	$ 1,473,796	$ 399,922	$ 74,459
LIABILITIES, DEFERRED INFLOWS, AND FUND BALANCES				
Liabilities:				
Accounts payable	$ -	$ 36	$ 55	$ -
Retainage payable	-	-	-	-
Other liabilities	-	-	161,233	96
Loans payable	-	-	211,834	-
Due to other funds	-	-	-	-
Total Liabilities	-	36	373,122	96
DEFERRED INFLOWS OF RESOURCES				
Unearned revenues	-	493,362	-	-
TOTAL DEFERRED INFLOWS OF RESOURCES	-	493,362	-	-
Fund Balances:				
Nonspendable	-	-	-	-
Restricted	1,801	980,398	-	-
Committed	-	-	26,800	74,363
Unassigned	-	-	-	-
Total Fund Balances	1,801	980,398	26,800	74,363
Total Liabilities, Deferred Inflows of Resources, and Fund Balances	$ 1,801	$ 1,473,796	$ 399,922	$ 74,459

Special Revenue Funds			
Parking Fund	Airport Fund	Impact Fee Fund	Miscellaneous Special Revenue Fund
$ 99,158	$ 536,609	$ 449,468	$ 536,144
-	-	-	-
78,658	6,772	-	124,561
-	-	-	-
-	-	-	-
$ 177,816	$ 543,381	$ 449,468	$ 660,705
$ 10,395	$ 3,899	$ -	$ 29,435
-	-	-	-
8,118	1,257	51,563	-
-	-	-	-
-	-	-	-
18,513	5,156	51,563	29,435
7,805	-	-	-
7,805	-	-	-
-	-	-	-
-	538,225	397,905	662,968
151,498	-	-	-
-	-	-	(31,698)
151,498	538,225	397,905	631,270
$ 177,816	$ 543,381	$ 449,468	$ 660,705

(continued)

(continued)

	Special Revenue Funds			
	Durgin Garage Fund	Forest & Conservation Fund	Cemetery Fund	Library Fund
ASSETS				
Cash and cash equivalents	$ 10,834	$ 55,004	$ -	$ -
Investments	-	1,852,302	13,726	596,024
Accounts receivable	-	-	-	-
Loans receivable	-	-	-	-
Other assets	-	-	-	-
Total Assets	$ 10,834	$ 1,907,306	$ 13,726	$ 596,024
LIABILITIES, DEFERRED INFLOWS, AND FUND BALANCES				
Liabilities:				
Accounts payable	$ -	$ -	$ -	$ -
Retainage payable	-	-	-	-
Other liabilities	-	-	-	-
Loans payable	-	-	-	-
Notes payable	-	-	-	-
Due to other funds	-	-	-	-
Total Liabilities	-	-	-	-
DEFERRED INFLOWS OF RESOURCES				
Unavailable revenues	-	-	-	-
TOTAL DEFERRED INFLOWS OF RESOURCES	-	-	-	-
Fund Balances:				
Nonspendable	-	-	-	-
Restricted	-	-	-	-
Committed	10,834	1,907,306	13,726	596,024
Unassigned	-	-	-	-
Total Fund Balances	10,834	1,907,306	13,726	596,024
Total Liabilities, Deferred Inflows of Resources, and Fund Balances	$ 10,834	$ 1,907,306	$ 13,726	$ 596,024

Special Revenue Funds			
Dedicated Income Library Fund	Mountain Green Fund	Downtown Economic Development Fund	Subtotal
$ 41,644	$ 127,283	$ 11,213	$ 3,311,582
1,806,687	-	-	4,268,739
-	-	-	222,382
-	-	-	493,362
-	-	-	-
$ 1,848,331	$ 127,283	$ 11,213	$ 8,296,065
$ -	$ -	$ -	$ 43,820
-	-	-	-
-	-	-	222,267
-	-	-	211,834
-	-	-	-
-	-	-	-
-	-	-	477,921
-	-	-	501,167
-	-	-	501,167
-	-	-	-
1,848,331	-	-	4,429,628
-	127,283	11,213	2,919,047
-	-	-	(31,698)
1,848,331	127,283	11,213	7,316,977
$ 1,848,331	$ 127,283	$ 11,213	$ 8,296,065

(continued)

(continued)

	Capital Project Funds		
	Fire Facility Renovations	Open Space Protection Fund	Route 3 Corridor Fund
ASSETS			
Cash and cash equivalents	$ 10,581	$ -	$ 232,637
Investments	-	-	-
Accounts receivable	-	-	-
Loans receivable	-	-	-
Other assets	-	-	-
Total Assets	$ 10,581	$ -	$ 232,637
LIABILITIES, DEFERRED INFLOWS, AND FUND BALANCES			
Liabilities:			
Accounts payable	$ -	$ -	$ -
Retainage payable	-	-	144,035
Other liabilities	-	-	-
Loans payable	-	-	-
Notes payable	-	-	-
Due to other funds	-	-	-
Total Liabilities	-	-	144,035
DEFERRED INFLOWS OF RESOURCES			
Unavailable revenues	-	-	-
TOTAL DEFERRED INFLOWS OF RESOURCES	-	-	-
Fund Balances:			
Nonspendable	-	-	-
Restricted	-	-	7,713
Committed	10,581	-	80,889
Unassigned	-	-	-
Total Fund Balances	10,581	-	88,602
Total Liabilities, Deferred Inflows of Resources, and Fund Balances	$ 10,581	$ -	$ 232,637

Capital Project Funds				
Manchester Street Fund	NEOC Capital Fund	Sears Block Capital Fund	Penacook Village Capital Fund	Subtotal
$ -	$ 38,674	$ 183,850	$ -	$ 465,742
-	-	-	-	-
1,586	-	-	-	1,586
-	-	-	-	-
-	-	-	-	-
$ 1,586	$ 38,674	$ 183,850	$ -	$ 467,328
$ -	$ 16,196	$ 140	$ -	$ 16,336
-	-	-	-	144,035
-	-	-	-	-
-	-	-	-	-
-	-	1,990,000	-	1,990,000
134,987	-	-	-	134,987
134,987	16,196	1,990,140	-	2,285,358
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	7,713
-	22,478	-	-	113,948
(133,401)	-	(1,806,290)	-	(1,939,691)
(133,401)	22,478	(1,806,290)	-	(1,818,030)
$ 1,586	$ 38,674	$ 183,850	$ -	$ 467,328

(continued)

(continued)

	Permanent Funds			
	Cemetery Fund	Library Fund	Other Fund	Subtotal
ASSETS				
Cash and cash equivalents	$ 40,386	$ -	$ -	$ 40,386
Investments	11,077,482	1,445,559	22,697	12,545,738
Accounts receivable	-	-	-	-
Loans receivable	-	-	-	-
Other assets	-	-	-	-
Total Assets	$ 11,117,868	$ 1,445,559	$ 22,697	$ 12,586,124
LIABILITIES, DEFERRED INFLOWS, AND FUND BALANCES				
Liabilities:				
Accounts payable	$ -	$ -	$ -	$ -
Retainage payable	-	-	-	-
Other liabilities	-	-	-	-
Loans payable	-	-	-	-
Notes payable	-	-	-	-
Due to other funds	-	-	-	-
Total Liabilities	-	-	-	-
DEFERRED INFLOWS OF RESOURCES				
Unearned revenues	-	-	-	-
TOTAL DEFERRED INFLOWS OF RESOURCES	-	-	-	-
Fund Balances:				
Nonspendable	11,117,868	1,445,559	22,697	12,586,124
Restricted	-	-	-	-
Committed	-	-	-	-
Unassigned	-	-	-	-
Total Fund Balances	11,117,868	1,445,559	22,697	12,586,124
Total Liabilities, Deferred Inflows of Resources, and Fund Balances	$ 11,117,868	$ 1,445,559	$ 22,697	$ 12,586,124

Debt Service Funds				
NEOC Fund	SBTIFD Fund	PVTIFD Fund	Subtotal	Total Nonmajor Governmental Funds
$ 1,033,257	$ 100,192	$ 84,301	$ 1,217,750	$ 5,035,460
-	-	5,400	5,400	16,819,877
-	-	-	-	223,968
-	-	-	-	493,362
-	-	-	-	-
$ 1,033,257	$ 100,192	$ 89,701	$ 1,223,150	$ 22,572,667
$ 880	$ -	$ 300	$ 1,180	$ 61,336
-	-	-	-	144,035
-	-	5,400	5,400	227,667
-	-	-	-	211,834
-	-	-	-	1,990,000
-	-	-	-	134,987
880	-	5,700	6,580	2,769,859
-	-	-	-	501,167
-	-	-	-	501,167
-	-	-	-	12,586,124
1,032,377	100,192	84,001	1,216,570	5,653,911
-	-	-	-	3,032,995
-	-	-	-	(1,971,389)
1,032,377	100,192	84,001	1,216,570	19,301,641
$ 1,033,257	$ 100,192	$ 89,701	$ 1,223,150	$ 22,572,667

CITY OF CONCORD, NEW HAMPSHIRE

Combining Statement of Revenues, Expenditures, and Changes in Fund Balance

Nonmajor Governmental Funds

For the Fiscal Year Ended June 30, 2017

	Special Revenue Funds			
	Community Development Fund	Housing Revolving Loan Fund	Community Development Engineering Inspection Fund	Community Development Conservation Property Management Fund
Revenues:				
Property taxes	$ -	$ -	$ -	$ -
Intergovernmental	184,788	-	-	-
Charges for services	-	118,822	104,370	82,108
Investment income (loss)	-	5,066	1,227	-
Contributions	-	-	-	-
Miscellaneous:				
Departmental	-	-	187,319	-
Interest and penalties	-	-	-	-
Total Revenues	184,788	123,888	292,916	82,108
Expenditures:				
Current:				
General government	184,788	30,201	-	-
Public safety	-	-	-	-
General services	-	-	-	-
Community development	-	-	337,502	52,838
Debt service:				
Principal	-	-	-	-
Interest	-	-	-	-
Capital outlay	-	-	-	-
Total Expenditures	184,788	30,201	337,502	52,838
Excess (deficiency) of revenues over expenditures	-	93,687	(44,586)	29,270
Other Financing Sources (Uses):				
Issuance of bonds	-	-	-	-
Bond premium	-	-	-	-
Transfers in	-	-	-	-
Transfers out	-	-	(2,389)	(48,800)
Total Other Financing Sources (Uses)	-	-	(2,389)	(48,800)
Net change in fund balance	-	93,687	(46,975)	(19,530)
Fund Balance, beginning	1,801	886,711	73,775	93,893
Fund Balance, ending	$ 1,801	$ 980,398	$ 26,800	$ 74,363

Special Revenue Funds			
Parking Fund	Airport Fund	Impact Fee Fund	Miscellaneous Special Revenue Fund
$ -	$ -	$ -	$ -
-	1,355	-	283,536
1,365,593	340,701	264,443	15,682
136	2,863	3,344	-
10,500	-	-	83,432
-	-	-	4,585
329,768	-	-	-
1,705,997	344,919	267,787	387,235
-	-	56,022	206,897
825,682	-	-	-
218,522	229,074	-	-
-	34,297	-	-
554,175	26,400	-	-
210,648	7,447	-	-
-	-	-	11,805
1,809,027	297,218	56,022	218,702
(103,030)	47,701	211,765	168,533
-	-	-	-
-	-	-	-
316,567	29,035	179,889	15,000
(188,640)	(78,696)	(530,000)	-
127,927	(49,661)	(350,111)	15,000
24,897	(1,960)	(138,346)	183,533
126,601	540,185	536,251	447,737
$ 151,498	$ 538,225	$ 397,905	$ 631,270

(continued)

(continued)

	Special Revenue Funds			
	Durgin Garage Fund	Forest & Conservation Fund	Cemetery Fund	Library Fund
Revenues:				
Property taxes	$ -	$ 105,165	$ -	$ -
Intergovernmental	-	-	-	-
Charges for services	-	-	-	-
Investment income (loss)	141	130,977	191	14,798
Contributions	-	-	-	17,462
Miscellaneous:				
Departmental	-	-	-	-
Interest and penalties	-	-	-	-
Total Revenues	141	236,142	191	32,260
Expenditures:				
Current:				
General government	-	-	-	-
Public safety	-	-	-	-
General services	-	-	-	-
Community development	-	-	-	-
Debt service:				
Principal	-	-	-	-
Interest	-	-	-	-
Capital outlay	-	-	-	-
Total Expenditures	-	-	-	-
Excess (deficiency) of revenues over expenditures	141	236,142	191	32,260
Other Financing Sources (Uses):				
Issuance of bonds	-	-	-	-
Bond premium	-	-	-	-
Transfers in	10,500	1,789	-	-
Transfers out	(58,800)	(68,508)	-	-
Total Other Financing Sources (Uses)	(48,300)	(66,719)	-	-
Net change in fund balance	(48,159)	169,423	191	32,260
Fund Balance, beginning	58,993	1,737,883	13,535	563,764
Fund Balance, ending	$ 10,834	$ 1,907,306	$ 13,726	$ 596,024

Special Revenue Funds			
Dedicated Income Library Fund	Mountain Green Fund	Downtown Economic Development Fund	Subtotal
$ -	$ -	$ -	$ 105,165
-	-	-	469,679
-	-	-	2,291,719
33,402	937	81	193,163
264,269	-	-	375,663
-	-	-	191,904
-	-	-	329,768
297,671	937	81	3,957,061
-	-	-	477,908
-	-	-	825,682
-	-	-	447,596
-	-	-	424,637
-	-	-	580,575
-	-	-	218,095
-	-	-	11,805
-	-	-	2,986,298
297,671	937	81	970,763
-	-	-	-
-	-	-	-
-	17,124	-	569,904
(166,300)	(45,000)	-	(1,187,133)
(166,300)	(27,876)	-	(617,229)
131,371	(26,939)	81	353,534
1,716,960	154,222	11,132	6,963,443
$ 1,848,331	$ 127,283	$ 11,213	$ 7,316,977

(continued)

(continued)

	Capital Project Funds		
	Fire Facility Renovations	Open Space Protection Fund	Route 3 Corridor Fund
Revenues:			
Property taxes	$ -	$ -	$ -
Intergovernmental	151,861	18,482	-
Charges for services	-	-	-
Investment income (loss)	-	-	-
Contributions	-	-	-
Miscellaneous:			
Departmental	-	-	-
Interest and penalties	-	-	-
Total Revenues	151,861	18,482	-
Expenditures:			
Current:			
General government	-	-	12,850
Public safety	-	-	-
General services	-	-	-
Community development	-	-	-
Debt service:			
Principal	-	-	-
Interest	-	-	-
Capital outlay	359,613	46,537	171,053
Total Expenditures	359,613	46,537	183,903
Excess (deficiency) of revenues over expenditures	(207,752)	(28,055)	(183,903)
Other Financing Sources (Uses):			
Issuance of bonds	202,366	-	-
Bond premium	14,909	-	-
Transfers in	-	28,055	-
Transfers out	-	-	-
Total Other Financing Sources (Uses)	217,275	28,055	-
Net change in fund balance	9,523	-	(183,903)
Fund Balance, beginning	1,058	-	272,505
Fund Balance, ending	$ 10,581	$ -	$ 88,602

Capital Project Funds				
Manchester Street Fund	NEOC Capital Fund	Sears Block Capital Fund	Penacook Village Capital Fund	Subtotal
$ -	$ -	$ -	$ -	$ -
-	-	-	-	170,343
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
				-
-	-	-	-	-
-	-	-	-	-
-	-	-	-	170,343
-	-	3,020	-	15,870
-	-	-	-	-
-	-	-	-	-
-	-	-	-	-
				-
-	-	-	-	-
-	-	-	-	-
-	92,707	1,276,881	-	1,946,791
-	92,707	1,279,901	-	1,962,661
-	(92,707)	(1,279,901)	-	(1,792,318)
-	-	-	-	202,366
-	-	-	-	14,909
-	-	-	-	28,055
-	-	-	(2,505)	(2,505)
-	-	-	(2,505)	242,825
-	(92,707)	(1,279,901)	(2,505)	(1,549,493)
(133,401)	115,185	(526,389)	2,505	(268,537)
$ (133,401)	$ 22,478	$ (1,806,290)	$ -	$ (1,818,030)

(continued)

(continued)

	Permanent Funds			
	Cemetery Fund	Library Fund	Other Fund	Subtotal
Revenues:				
Property taxes	$ -	$ -	$ -	$ -
Intergovernmental	-	-	-	-
Charges for services	-	-	-	-
Investment income (loss)	1,099,344	143,908	1,745	1,244,997
Contributions	39,492	-	-	39,492
Miscellaneous:				
Departmental	-	-	-	-
Interest and penalties	-	-	-	-
Total Revenues	1,138,836	143,908	1,745	1,284,489
Expenditures:				
Current:				
General government	96	101	123	320
Public safety	-	-	-	-
General services	-	-	-	-
Community development	-	-	-	-
Debt service:				
Principal	-	-	-	-
Interest	-	-	-	-
Capital outlay	-	-	-	-
Total Expenditures	96	101	123	320
Excess (deficiency) of revenues over expenditures	1,138,740	143,807	1,622	1,284,169
Other Financing Sources (Uses):				
Issuance of bonds	-	-	-	-
Bond premium	-	-	-	-
Transfers in	-	-	-	-
Transfers out	(143,155)	(20,000)	-	(163,155)
Total Other Financing Sources (Uses)	(143,155)	(20,000)	-	(163,155)
Net change in fund balance	995,585	123,807	1,622	1,121,014
Fund Balance, beginning	10,122,283	1,321,752	21,075	11,465,110
Fund Balance, ending	$ 11,117,868	$ 1,445,559	$ 22,697	$ 12,586,124

Debt Service Funds				
NEOC Fund	SBTIFD Fund	PVTIFD Fund	Subtotal	Total Nonmajor Governmental Funds
$ 494,118	$ 776,610	$ 58,198	$ 1,328,926	$ 1,434,091
-	-	-	-	640,022
-	-	-	-	2,291,719
4,624	632	360	5,616	1,443,776
-	-	-	-	415,155
-	-	-	-	191,904
-	-	-	-	329,768
498,742	777,242	58,558	1,334,542	6,746,435
-	-	-	-	494,098
-	-	-	-	825,682
-	-	-	-	447,596
7,201	2,799	9,921	19,921	444,558
30,000	165,900	25,000	220,900	801,475
17,031	97,661	10,077	124,769	342,864
-	-	-	-	1,958,596
54,232	266,360	44,998	365,590	5,314,869
444,510	510,882	13,560	968,952	1,431,566
-	-	-	-	202,366
-	-	-	-	14,909
-	-	-	-	597,959
(145,685)	(618,727)	(6,690)	(771,102)	(2,123,895)
(145,685)	(618,727)	(6,690)	(771,102)	(1,525,936)
298,825	(107,845)	6,870	197,850	122,905
733,552	208,037	77,131	1,018,720	19,178,736
$ 1,032,377	$ 100,192	$ 84,001	$ 1,216,570	$ 19,301,641

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Governmental Funds
Detail and Combining Budget
and Actual Schedules

General Fund

The General Fund is established to account for all resources obtained and used for those services commonly provided by the City which are not accounted for in any other fund. These services include among other items: General government, Public Safety, General Services, Planning and Development, Leisure and Information Services and Human Services. The primary sources of revenue of the general fund are property taxes, unrestricted state revenue sharing grants, certain restricted grants, and fees for services rendered.

Special Revenue Fund

The Parking, Airport, Community Development Engineering Inspection, and Property Management Special Revenue Funds have annually adopted budgets.

CITY OF CONCORD, NEW HAMPSHIRE

Detail Schedule of Revenues and Other Financing Sources -
Budget and Actual - General Fund

For the Fiscal Year Ended June 30, 2017

	Original Budget	Final Budget	Actual (Budgetary Basis)	Variance Positive (Negative)
Taxes				
Property taxes - current	$ 37,493,038	$ 37,484,056	$ 36,844,125	$ (639,931)
Timber tax yield	15,000	15,000	18,580	3,580
Excavation activity tax	200	200	56	(144)
Motor vehicle registrations	6,275,000	6,275,000	6,686,684	411,684
Rooms and meals	2,202,800	2,191,965	2,191,965	-
Payment in lieu of taxes	687,086	687,086	695,628	8,542
Total Taxes	46,673,124	46,653,307	46,437,038	(216,269)
Licenses and Permits				
Engineering	4,610	4,610	5,630	1,020
City clerk records	32,800	32,800	47,326	14,526
Health services	137,680	137,680	135,191	(2,489)
Police/protection/amusement	77,122	77,122	86,863	9,741
Code enforcement/building permits	1,007,500	1,007,500	774,946	(232,554)
Total Licenses and Permits	1,259,712	1,259,712	1,049,956	(209,756)
Intergovernmental				
Railroad tax	2,000	2,736	45	(2,691)
Forest loss reimbursement	393	393	450	57
Fire service aid	125,000	125,000	125,000	-
Highway block grant	843,681	862,762	862,747	(15)
School District	154,160	154,160	152,401	(1,759)
Retiree health insurance reimbursements	1,366,370	1,366,370	1,370,612	4,242
Other state	18,000	18,000	10,667	(7,333)
Total Intergovernmental	2,509,604	2,529,421	2,521,922	(7,499)
Charges For Services				
Finance	2,500	2,500	488	(2,012)
Legal	66,940	66,940	65,734	(1,206)
City clerk	43,500	43,500	68,567	25,067
Public safety	2,729,479	2,729,479	2,846,286	116,807
General services	117,800	117,800	112,071	(5,729)
Community development	67,350	919,942	941,631	21,689
Human services	35,000	35,000	36,556	1,556

(continued)

(continued)

	Original Budget	Final Budget	Actual (Budgetary Basis)	Variance Positive (Negative)
Library	41,000	41,000	38,143	(2,857)
Recreation	291,650	291,650	252,096	(39,554)
Tower lease/fire hdqrtrs	26,220	26,220	26,357	137
Cable franchise fee	853,164	918,460	923,973	5,513
School district lease	96,900	96,900	98,741	1,841
Community Center rental	25,828	25,828	31,187	5,359
Code prosecution	20,000	20,000	10,423	(9,577)
Restitution	11,000	17,782	17,066	(716)
Parking fines - non meters	100,000	100,000	99,132	(868)
False alarm penalties	29,000	29,000	25,325	(3,675)
Total Charges For Services	4,557,331	5,482,001	5,593,776	111,775
Investment Income				
Earnings on investments	111,200	111,200	196,731	85,531
Total Investment Income	111,200	111,200	196,731	85,531
Miscellaneous				
Miscellaneous revenue not anticipated	322,151	354,444	484,324	129,881
Sale of city property	30,000	30,000	29,084	(916)
MV surcharge and administrative costs	330,000	330,000	341,538	11,538
Advertising	5,500	5,500	-	(5,500)
Interest, costs, and penalties	425,000	425,000	645,922	220,922
Total Miscellaneous	1,112,651	1,144,944	1,500,868	355,925
Other Financing Sources				
Transfers in	3,254,490	3,354,490	3,214,057	(140,433)
Budgetary use of fund balance	-	930,000	930,000	-
Total Other Financing Sources	3,254,490	4,284,490	4,144,057	(140,433)
Total Revenues and Other Financing Sources	$ 59,478,112	$ 61,465,075	$ 61,444,348	$ (20,727)

CITY OF CONCORD, NEW HAMPSHIRE

Detail Schedule of Expenditures and Other Financing Uses
Budget and Actual - General Fund

For the Fiscal Year Ended June 30, 2017

	Original Budget	Final Budget	Actual (Budgetary Basis)	Variance Positive (Negative)
General Government				
City Manager	$ 567,276	$ 587,276	$ 568,064	$ 19,212
Legal services	1,206,448	1,206,448	1,177,746	28,702
Assessor	638,027	638,027	649,553	(11,526)
Human resources	507,397	507,397	506,377	1,020
Finance	2,150,641	2,180,641	2,091,977	88,664
Information technology	914,308	914,308	857,818	56,490
City Council	42,664	42,664	38,306	4,358
City Clerk	445,337	445,337	428,515	16,822
General overhead	1,749,383	1,791,569	1,217,452	574,117
Total General Government	8,221,481	8,313,667	7,535,808	777,859
Public Safety				
Police	11,747,516	11,807,408	11,495,353	312,055
Fire	13,552,176	13,552,176	13,486,507	65,669
Total Public Safety	25,299,692	25,359,584	24,981,860	377,724
General Services	8,982,465	8,986,338	9,114,863	(128,526)
Total General Services	8,982,465	8,986,338	9,114,863	(128,526)
Community Development	3,085,762	3,105,762	2,961,194	144,568
Total Community Development	3,085,762	3,105,762	2,961,194	144,568
Leisure and Information Services				
Library	1,726,616	1,726,616	1,663,415	63,201
Recreation and parks	2,768,157	2,768,157	2,733,375	34,782
Total Leisure and Information Services	4,494,773	4,494,773	4,396,790	97,983
Human Services	862,833	862,833	697,589	165,244
Total Human Services	862,833	862,833	697,589	165,244

(continued)

(continued)

	Original Budget	Final Budget	Actual (Budgetary Basis)	Variance Positive (Negative)
Employee Benefits				
Employee benefits	2,028,370	2,028,370	2,031,664	(3,294)
Total Employee Benefits	2,028,370	2,028,370	2,031,664	(3,294)
Debt Service				
Principal	3,990,730	3,990,730	3,990,732	(2)
Interest	1,406,024	1,406,024	1,515,776	(109,752)
Total Debt Service	5,396,754	5,396,754	5,506,508	(109,754)
Other Financing Uses				
Transfers out	1,105,982	2,916,994	2,918,783	(1,789)
Total Other Financing Uses	1,105,982	2,916,994	2,918,783	(1,789)
Total Expenditures and Other Financing Uses	$ 59,478,112	$ 61,465,075	$ 60,145,059	$ 1,320,016

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CITY OF CONCORD, NEW HAMPSHIRE

Schedule of Revenues, Expenditures, and Other Financing Sources and Uses - Budget and Actual

Annually Budgeted Nonmajor Governmental Funds

For the Fiscal Year Ended June 30, 2017

	Parking Fund			Airport Fund		
	Budget	Actual (Budgetary Basis)	Variance Positive (Negative)	Budget	Actual (Budgetary Basis)	Variance Positive (Negative)
Revenues:						
Intergovernmental	$ -	$ -	$ -	$ 1,700	$ 1,355	$ (345)
Charges for services:	1,341,109	1,365,593	24,484	344,257	340,701	(3,556)
Investment income	250	136	(114)	1,300	2,863	1,563
Contributions	10,500	10,500	-	-	-	-
Miscellaneous:	312,500	329,768	17,268	-	-	-
Total Revenues	1,664,359	1,705,997	41,638	347,257	344,919	(2,338)
Expenditures:						
Public Safety:	1,143,662	1,044,203	99,459	-	-	-
General Services:	-	-	-	263,659	229,073	34,586
Community Development:	-	-	-	38,568	34,297	4,271
Debt service	764,840	764,823	17	33,850	33,847	3
Total Expenditures	1,908,502	1,809,026	99,476	336,077	297,217	38,860
Other Financing Sources (Uses):						
Transfer in	264,967	316,567	51,600	-	29,035	29,035
Transfer out	(188,640)	(188,640)	-	(78,696)	(78,696)	-
Budgetary use of fund balance	-	-	-	3,976	-	(3,976)
Total Other Financing Sources (Uses)	76,327	127,927	51,600	(74,720)	(49,661)	25,059
Excess of revenues and other financing sources over expenditures and other financing uses	$ (167,816)	$ 24,898	$ 192,714	$ (63,540)	$ (1,959)	$ 61,581

Community Development Engineering Inspection Fund			Community Development Conservation Property Management Fund		
Budget	Actual (Budgetary Basis)	Variance Positive (Negative)	Budget	Actual (Budgetary Basis)	Variance Positive (Negative)
$ -	$ -	$ -	$ -	$ -	$ -
105,000	104,370	(630)	69,077	82,108	13,031
400	1,227	827	-	-	-
-	-	-	-	-	-
184,350	187,319	2,969	-	-	-
289,750	292,916	3,166	69,077	82,108	13,031
-	-	-	-	-	-
-	-	-	-	-	-
336,679	337,502	(823)	81,788	52,838	28,950
-	-	-	-	-	-
336,679	337,502	(823)	81,788	52,838	28,950
-	-	-	12,711	-	(12,711)
(3,230)	(2,389)	841	(48,800)	(48,800)	-
-	-	-	48,800	-	(48,800)
(3,230)	(2,389)	841	12,711	(48,800)	(61,511)
$ (50,159)	$ (46,975)	$ 3,184	$ -	$ (19,530)	$ (19,530)

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Proprietary Funds
Combining Financial Statements

NONMAJOR PROPRIETARY FUNDS

Enterprise Funds were established to account for activities that are financed and operated in a manner similar to private business enterprises, where the intent of the governing body is that the activity be self-supporting based on user charges.

The City of Concord has the following Nonmajor Enterprise Funds:

Golf Fund - to account for the operation and maintenance of the City's public golf course.

Arena Fund - to account for the operation and maintenance of the City's public ice arena.

CITY OF CONCORD, NEW HAMPSHIRE

Combining Statement of Net Position

Nonmajor Proprietary Funds

June 30, 2017

	Business-Type Activities Enterprise Funds		
	Golf Fund	Arena Fund	Total Other Funds
ASSETS			
Current:			
Cash and short-term equivalents	$ 115,294	$ 301,331	$ 416,625
Other receivables	48	4,046	4,094
Inventory	67,365	-	67,365
Total current assets	182,707	305,377	488,084
Noncurrent:			
Capital assets:			
Land and construction in progress	49,900	87,191	137,091
Other capital assets, net of accumulated depreciation	625,356	953,488	1,578,844
Total noncurrent assets	675,256	1,040,679	1,715,935
TOTAL ASSETS	857,963	1,346,056	2,204,019
LIABILITIES			
Current:			
Accounts payable	13,558	21,885	35,443
Accrued liabilities	5,486	3,107	8,593
Unearned revenues	47,099	9,455	56,554
Other current liabilities	500	-	500
Current portion of long-term liabilities:			
Bonds payable	65,300	40,000	105,300
Compensated absences	34,136	8,125	42,261
Total current liabilities	166,079	82,572	248,651
Noncurrent:			
Bonds payable, net of current portion	309,100	473,600	782,700
Total noncurrent liabilities	309,100	473,600	782,700
TOTAL LIABILITIES	475,179	556,172	1,031,351
NET POSITION			
Net investment in capital assets	366,578	567,488	934,066
Unrestricted	16,206	222,396	238,602
TOTAL NET POSITION	$ 382,784	$ 789,884	$ 1,172,668

CITY OF CONCORD, NEW HAMPSHIRE

Combining Statement of Revenues, Expenses, and Changes in Fund Net Position

Nonmajor Proprietary Funds

For the Fiscal Year Ended June 30, 2017

	Business-Type Activities Enterprise Funds		
	Golf Fund	Arena Fund	Total Other Funds
Operating Revenues:			
Charges for services	$ 981,968	$ 590,597	$ 1,572,565
Other	9,600	11,035	20,635
Total Operating Revenues	991,568	601,632	1,593,200
Operating Expenses:			
Personnel	555,767	282,198	837,965
Non-personnel	373,910	157,397	531,307
Depreciation	74,064	85,386	159,450
Total Operating Expenses	1,003,741	524,981	1,528,722
Operating Income (Loss)	(12,173)	76,651	64,478
Nonoperating Revenues (Expenses):			
Investment income	108	1,366	1,474
Interest expense	(6,689)	(6,544)	(13,233)
Total Nonoperating Revenues (Expenses), Net	(6,581)	(5,178)	(11,759)
Income (Loss) Before Transfers	(18,754)	71,473	52,719
Transfers:			
Transfers in	19,760	-	19,760
Transfers out	(7,500)	(70,640)	(78,140)
Change in Net Position	(6,494)	833	(5,661)
Net Position at Beginning of Year	389,278	789,051	1,178,329
Net Position at End of Year	$ 382,784	$ 789,884	$ 1,172,668

CITY OF CONCORD, NEW HAMPSHIRE

Combining Statement of Cash Flows

Nonmajor Proprietary Funds

For the Fiscal Year Ended June 30, 2017

	Business-Type Activities Enterprise Funds		
	Golf Fund	Arena Fund	Total Other Funds
Cash Flows From Operating Activities:			
Receipts from customers and users	$ 989,122	$ 605,496	$ 1,594,618
Payments to employees	(549,111)	(281,327)	(830,438)
Payments to vendors	(391,578)	(138,034)	(529,612)
Net Cash Provided By Operating Activities	48,433	186,135	234,568
Cash Flows From Noncapital Financing Activities:			
Transfers in	19,760	-	19,760
Transfers out	(7,500)	(70,640)	(78,140)
Net Cash (Used For) Noncapital Financing Activities	12,260	(70,640)	(58,380)
Cash Flows From Capital and Related Financing Activities:			
Proceeds from bonds and notes	97,400	93,000	190,400
Principal payments on bonds and notes	(80,000)	(40,037)	(120,037)
Acquisition and construction of capital assets, net disposals	(32,560)	(59,592)	(92,152)
Interest expense	(8,598)	(12,019)	(20,617)
Net Cash (Used For) Capital and Related Financing Activities	(23,758)	(18,648)	(42,406)
Cash Flows From Investing Activities:			
Investment income	109	1,368	1,477
Net Cash Provided by Investing Activities	109	1,368	1,477
Net Change in Cash and Short-Term Equivalents	37,044	98,215	135,259
Cash and Short-Term Equivalents, Beginning of Year	78,250	203,116	281,366
Cash and Short-Term Equivalents, End of Year	$ 115,294	$ 301,331	$ 416,625
Reconciliation of Operating Income to Net Cash Provided by (Used For) Operating Activities:			
Operating income	$ (12,173)	$ 76,651	$ 64,478
Adjustments to reconcile operating income (loss) to net cash provided by (used for) operating activities:			
Depreciation	74,064	85,386	159,450
Changes in assets and liabilities:			
User fees	1,073	2,954	4,027
Other assets	10,145	933	11,078
Accounts payable	(29,533)	18,431	(11,102)
Compensated absences	6,656	871	7,527
Other liabilities	(1,799)	909	(890)
Net Cash Provided By Operating Activities	$ 48,433	$ 186,135	$ 234,568

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Proprietary Funds
Detail and Combining Budget
and Actual Schedule

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PROPRIETARY (ENTERPRISE) FUNDS

The City of Concord has the following Enterprise Funds which have annually adopted budgets:

Water Fund - to account for the operation and maintenance of the City's water lines, pumping stations and plant.

Sewer Fund - to account for the operation and maintenance of the City's sewer lines. pumping stations, and two wastewater treatment plants.

Solid Waste Fund - to account for the collection and disposal of the City's trash. Residential trash collection is handled as a transfer from the general fund and reimbursed through the property tax levy.

Golf Fund - to account for the operation and maintenance of the City's public golf course.

Arena Fund - to account for the operation and maintenance of the City's public ice arena.

CITY OF CONCORD, NEW HAMPSHIRE

Schedule of Revenues and Expenses - Budget and Actual

Enterprise Funds

For the Fiscal Year Ended June 30, 2017

	Water Fund		
	Budget	Actual (Budgetary Basis)	Variance Positive (Negative)
Operating Revenues:			
Operating revenue	$ 5,817,840	$ 6,125,545	$ 307,705
Miscellaneous	20,000	189,902	169,902
Total Operating Revenues	5,837,840	6,315,447	477,607
Operating Expenses:			
Personnel	1,960,255	1,846,106	114,149
Non-personnel	1,016,872	829,159	187,713
Debt service	1,418,760	1,418,761	(1)
Total Operating Expenses	4,395,887	4,094,026	301,861
Operating Income (Loss)	1,441,953	2,221,421	779,468
Non-Operating Income (Expenses):			
Interest expense	(503,090)	(469,995)	33,095
Investment income	6,000	32,600	26,600
Intergovernmental	38,115	41,116	3,001
Total Non-Operating Income (Expenses)	(458,975)	(396,279)	62,696
Net Income (Loss) Before Transfers	982,978	1,825,142	842,164
Other Financing Sources:			
Transfers in	-	-	-
Transfers out	(1,265,440)	(1,373,479)	(108,039)
Total Other Financing Sources	(1,265,440)	(1,373,479)	(108,039)
Net Income (Loss)	$ (282,462)	$ 451,663	$ 734,125

Sewer Fund			Solid Waste Fund		
Budget	Actual (Budgetary Basis)	Variance Positive (Negative)	Budget	Actual (Budgetary Basis)	Variance Positive (Negative)
$ 6,756,630	$ 7,230,401	$ 473,771	$ 2,928,942	$ 3,026,768	$ 97,826
350	27,729	27,379	300	601,832	601,532
6,756,980	7,258,130	501,150	2,929,242	3,628,600	699,358
2,328,366	2,106,860	221,506	307,924	303,659	4,265
1,672,663	1,530,953	141,710	3,661,130	3,565,628	95,502
1,934,910	1,934,902	8	22,000	22,000	-
5,935,939	5,572,715	363,224	3,991,054	3,891,287	99,767
821,041	1,685,415	864,374	(1,061,812)	(262,687)	799,125
(454,890)	(436,223)	18,667	(7,300)	(7,302)	(2)
6,000	42,340	36,340	-	-	-
518,693	294,619	(224,074)	-	-	-
69,803	(99,264)	(169,067)	(7,300)	(7,302)	(2)
890,844	1,586,151	695,307	(1,069,112)	(269,989)	799,123
-	-	-	1,005,020	1,005,020	-
(1,183,615)	(1,262,757)	(79,142)	(13,600)	(13,600)	-
(1,183,615)	(1,262,757)	(79,142)	991,420	991,420	-
$ (292,771)	$ 323,394	$ 616,165	$ (77,692)	$ 721,431	$ 799,123

(continued)

CITY OF CONCORD, NEW HAMPSHIRE

Schedule of Revenues and Expenses - Budget and Actual

Enterprise Funds

For the Fiscal Year Ended June 30, 2017

(continued)

	Golf Fund		
	Budget	Actual (Budgetary Basis)	Variance Positive (Negative)
Operating Revenues:			
Operating revenue	$ 1,076,180	$ 981,968	$ (94,212)
Miscellaneous	-	-	-
Total Operating Revenues	1,076,180	981,968	(94,212)
Operating Expenses:			
Personnel	563,732	555,767	7,965
Non-personnel	365,084	373,910	(8,826)
Debt service	80,000	80,000	-
Total Operating Expenses	1,008,816	1,009,677	(861)
Operating Income (Loss)	67,364	(27,709)	(95,073)
Non-Operating Income (Expenses):			
Interest expense	(8,600)	(8,598)	2
Investment income	100	108	8
Total Non-Operating Income (Expenses)	(8,500)	(8,490)	10
Income Before Transfers	58,864	(36,199)	(95,063)
Other Financing Sources:			
Transfers in	19,760	19,760	-
Transfers out	(84,060)	(7,500)	76,560
Total Other Financing Sources	(64,300)	12,260	76,560
Net Income (Loss)	$ (5,436)	$ (23,939)	$ (18,503)

Arena Fund		
Budget	Actual (Budgetary Basis)	Variance Positive (Negative)
$ 601,335	$ 590,597	$ (10,738)
-	4,035	4,035
601,335	594,632	(6,703)
307,472	282,198	25,274
168,697	157,396	11,301
40,040	40,037	3
516,209	479,631	36,578
85,126	115,001	29,875
(12,660)	(12,655)	5
400	1,366	966
(12,260)	(11,289)	971
72,866	103,712	30,846
-	-	-
(70,640)	(70,640)	-
(70,640)	(70,640)	-
$ 2,226	$ 33,072	$ 30,846

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Fiduciary Funds
Combining Financial Statement

FIDUCIARY FUNDS

Agency Funds are established to account for fiduciary assets held by the City in a custodial capacity.

CITY OF CONCORD, NEW HAMPSHIRE

Combining Statement of Changes in Assets and Liabilities

Agency Funds

For the Year Ended June 30, 2017

	Balance July 1, 2016	Additions	Deductions	Balance June 30, 2017
Assets - cash and short-term investments	$ 239,659	$ 8,635,951	$ (8,794,133)	$ 81,477
Assets - due from other funds	-	8,732,931	(8,732,931)	-
Total Assets	$ 239,659	$ 17,368,882	$ (17,527,064)	$ 81,477
Liabilities - other liabilities	$ 239,659	$ 9,063,358	$ (9,221,540)	$ 81,477
Total liabilities	$ 239,659	$ 9,063,358	$ (9,221,540)	$ 81,477

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STATISTICAL SECTION

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CITY OF CONCORD, NEW HAMPSHIRE

STATISTICAL SECTION

The City of Concord's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the government's overall financial health.

	Page
Financial Trend Data:	
These schedules contain trend information to help the reader understand how the government's financial performance and well-being have changed over time.	138 - 141
Information on Revenue Capacity:	
These schedules contain information to help the reader assess the government's most significant local revenue source, the property tax.	142 - 146
Debt Capacity Information:	
These schedules present information to help the reader assess the affordability of the government's current levels of outstanding debt and the government's ability to issue additional debt in the future.	147 - 149
Demographic and Economic Information:	
These schedules offer demographic and economic indicators to help the reader understand the environment within which the government's financial activities take place.	150 - 151
Operating Information:	
These schedules contain service and infrastructure data to help the reader understand how the information in the government's financial report relates to the service the government provides and the activities it performs.	152 - 154

City of Concord, New Hampshire

Net Position by Component
Last Ten Fiscal Years
(accrual basis of accounting)

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Governmental Activities										
Net investment in capital assets	$ 61,819,702	$ 66,566,664	$ 70,966,637	$ 69,642,960	$ 71,316,684	$ 81,481,167	$ 88,864,614	$ 90,447,692	$ 102,584,829	$ 110,349,574
Restricted	12,970,495	10,576,342	11,614,642	12,582,557	12,241,140	13,112,717	14,754,794	15,394,106	14,569,006	18,326,881
Unrestricted	16,400,737	15,559,497	13,778,355	17,718,246	16,800,855	14,473,038	7,308,618	(40,521,341)	(38,096,272)	(71,153,443)
Total governmental activities net position	$ 91,190,934	$ 92,702,503	$ 96,359,634	$ 99,943,763	$ 100,358,679	$ 109,066,922	$ 110,928,026	$ 65,320,457	$ 79,057,563	$ 57,523,012
Business-type activities										
Net investment in capital assets	$ 104,711,008	$ 104,127,148	$ 104,095,897	$ 103,659,124	$ 103,454,627	$ 102,153,278	$ 103,459,912	$ 102,511,741	$ 102,278,858	$ 100,851,659
Restricted	1,467,712	1,326,168	1,180,931	1,042,044	882,459	717,895	2,174,669	1,932,437	1,814,208	1,600,204
Unrestricted	5,920,390	5,235,417	4,864,595	5,643,666	5,877,988	7,524,806	5,848,190	3,141,883	3,472,819	2,833,315
Total business-type activities net position	$ 112,099,110	$ 110,688,733	$ 110,141,423	$ 110,344,834	$ 110,215,074	$ 110,395,979	$ 111,482,771	$ 107,586,061	$ 107,565,885	$ 105,285,178
Primary government										
Net investment in capital assets	$ 166,530,710	$ 170,693,812	$ 175,062,534	$ 173,302,084	$ 174,771,311	$ 183,634,445	$ 192,324,526	$ 192,959,433	$ 204,863,687	$ 211,201,233
Restricted	14,438,207	11,902,510	12,795,573	13,624,601	13,123,599	13,830,612	16,929,463	17,326,543	16,383,214	19,927,085
Unrestricted	22,321,127	20,794,914	18,642,950	23,361,912	22,678,843	21,997,844	13,156,808	(37,379,458)	(34,623,453)	(68,320,128)
Total primary government net position	$ 203,290,044	$ 203,391,236	$ 206,501,057	$ 210,288,597	$ 210,573,753	$ 219,462,901	$ 222,410,797	$ 172,906,518	$ 186,623,448	$ 162,808,190

Data Source:
Audited Financial Statements

City of Concord, New Hampshire

Change in Net Position
Last Ten Fiscal Years
(accrual basis of accounting)

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Expenses										
Governmental activities:										
General government	$ 5,248,062	$ 6,104,117	$ 6,852,912	$ 7,145,023	$ 8,190,946	$ 9,064,401	$ 7,833,696	$ 8,375,764	$ 8,098,118	$ 8,867,491
Public safety	19,956,305	21,144,583	21,069,118	22,584,828	24,766,159	24,731,680	26,302,929	26,071,162	26,288,254	29,899,639
General services	12,186,012	11,572,079	11,290,119	12,693,473	10,390,070	10,528,936	12,194,315	12,146,581	11,339,476	12,413,383
Community development	4,160,643	4,041,973	3,815,308	4,223,189	4,624,312	4,703,083	4,763,024	5,723,172	4,913,433	5,277,646
Leisure and information services	2,276,316	2,459,002	2,142,783	2,574,830	4,049,606	4,295,029	4,681,713	4,501,607	4,831,033	5,170,725
Human services	705,177	807,682	768,564	775,026	773,578	792,040	841,942	1,228,609	808,266	728,232
Interest	1,763,217	1,410,990	1,778,927	1,511,198	1,447,573	1,406,011	1,529,922	2,054,101	1,772,950	1,829,979
Miscellaneous	195,830	53,928	-	-	-	-	-	-	-	-
Total governmental activities expenses	46,491,562	47,594,354	47,717,731	51,507,567	54,242,244	55,521,180	58,147,541	60,100,996	58,051,530	64,187,095
Business-type activities										
Water services	5,129,399	4,959,863	4,870,370	4,883,528	5,005,723	5,158,308	5,313,921	5,471,470	4,999,970	5,552,509
Wastewater services	6,138,395	6,436,028	6,368,985	6,247,273	6,285,448	6,427,740	6,755,444	7,177,767	6,493,519	6,377,685
Solid waste services	N/A	3,729,839	4,085,706	4,301,512	4,335,560	4,345,130	4,375,538	3,870,961	3,792,440	3,921,238
Other (nonmajor)	5,009,056	1,433,136	1,275,645	1,323,741	1,275,958	1,203,522	1,345,288	1,409,097	1,569,085	1,541,955
Total business-type activities expenses	16,276,850	16,558,866	16,600,706	16,756,054	16,902,689	17,134,700	17,790,191	17,929,295	16,855,014	17,393,387
Total primary government expenses	$ 62,768,412	$ 64,153,220	$ 64,318,437	$ 68,263,621	$ 71,144,933	$ 72,655,880	$ 75,937,732	$ 78,030,291	$ 74,906,544	$ 81,580,482
Program Revenues										
Governmental activities:										
Charges for services										
General government	$ 2,765,164	$ 1,458,413	$ 1,484,734	$ 1,525,641	$ 1,930,291	$ 2,236,423	$ 3,047,065	$ 2,377,466	$ 2,838,579	$ 1,928,281
Public safety	2,444,300	3,048,743	3,128,313	3,507,165	3,776,767	3,567,993	3,784,562	3,835,584	4,556,639	4,452,739
General services	325,078	298,694	273,935	451,690	116,418	111,015	124,650	105,401	92,528	112,071
Community development	1,172,608	1,131,134	1,280,954	1,450,678	1,212,966	1,014,926	1,198,302	1,086,657	1,363,586	2,258,451
Leisure and information services	417,470	462,796	523,031	502,022	721,780	735,989	699,419	695,191	627,166	584,711
Human services	176,394	12,330	41,063	17,966	-	-	-	-	-	-
Total charges for services	7,301,014	6,412,110	6,732,030	7,455,162	7,758,222	7,666,346	8,853,998	8,100,299	9,478,498	9,336,253
Operating grants and contributions	607,301	1,406,391	1,016,770	739,160	2,181,740	2,194,049	2,140,242	2,236,128	3,962,417	4,189,597
Capital grants and contributions	4,350,418	2,004,940	2,199,019	2,640,477	2,400,917	7,960,947	3,353,952	5,135,430	9,320,137	5,874,228
Total governmental activities program revenues	12,258,733	9,823,441	9,947,819	10,834,799	12,340,879	17,821,342	14,348,192	15,471,857	22,761,052	19,400,078
Business-type activities										
Water services	5,112,600	4,918,822	5,100,517	5,363,947	5,339,039	5,509,247	5,492,305	5,746,908	5,905,710	6,125,545
Wastewater services	5,505,914	5,593,025	5,716,639	6,346,565	6,510,709	6,703,482	6,849,496	6,875,159	7,067,548	7,230,401
Solid waste services		1,761,418	3,213,003	2,895,021	2,940,170	2,906,546	2,798,335	2,742,703	2,657,151	3,026,768
Other (nonmajor)	3,301,298	1,303,735	1,358,042	1,310,157	1,272,183	1,345,171	1,475,357	1,481,527	1,602,082	1,572,565
Total charges for services	13,919,812	13,577,000	15,388,201	15,915,690	16,062,101	16,464,446	16,615,493	16,846,297	17,232,491	17,955,279
Operating grants and contributions	-	243,344	228,364	188,926	290,323	279,414	2,019,907	271,915	359,208	875,993
Capital grants and contributions	177,098	268,581	201,882	162,701	41,241	34,657	86,341	74,851	48,762	61,574
Total business-type activities program revenues	14,096,910	14,088,925	15,818,447	16,267,317	16,393,665	16,778,517	18,721,741	17,193,063	17,640,461	18,892,846
Total primary government program revenues	$ 26,355,643	$ 23,912,366	$ 25,766,266	$ 27,102,116	$ 28,734,544	$ 34,599,859	$ 33,069,933	$ 32,664,920	$ 40,401,513	$ 38,292,924
Net (Expenses)Revenue										
Governmental activities	$ (34,232,829)	$ (37,770,913)	$ (37,769,912)	$ (40,672,768)	$ (41,901,365)	$ (37,699,838)	$ (43,799,349)	$ (44,629,139)	$ (35,290,478)	$ (44,787,017)
Business-type activities	(2,179,940)	(2,469,941)	(782,259)	(488,737)	(509,024)	(356,183)	931,550	(736,232)	785,447	1,499,459
Total Primary government net expense	$ (36,412,769)	$ (40,240,854)	$ (38,552,171)	$ (41,161,505)	$ (42,410,389)	$ (38,056,021)	$ (42,867,799)	$ (45,365,371)	$ (34,505,031)	$ (43,287,558)
General Revenues and Other Changes in Net Position										
Governmental activities:										
Property tax	$ 36,055,134	$ 37,718,000	$ 37,683,982	$ 39,939,045	$ 38,875,330	$ 41,999,202	$ 38,519,641	$ 44,429,395	$ 44,973,370	$ 46,001,631
Penalties, interest and other taxes	754,891	804,871	885,170	1,267,571	1,037,812	821,981	913,597	944,755	977,949	975,690
Grants and contributions not restricted to specific programs	1,694,459	1,165,149	900	832	704	461	209	393	400	450
Investment income	1,552,449	(564,036)	1,066,457	2,233,996	611,071	1,886,501	2,677,097	1,356,311	742,464	1,734,204
Miscellaneous	987,429	743,489	1,563,028	1,165,035	1,486,553	1,428,889	3,125,212	2,842,713	974,869	739,075
Transfers, net	(451,881)	(830,487)	5,213	(43,843)	31,630	8,677	142,034	288,563	952,546	1,180,261
Permanent fund contributions	470,916	245,496	222,293	184,261	273,181	262,370	282,663	309,989	405,986	281,731
Total governmental activities	41,063,397	39,282,482	41,427,043	44,746,897	42,316,281	46,408,081	45,660,453	50,172,119	49,027,584	50,913,042
Business-type activities										
Grants and contributions not restricted to specific programs	141,327	-	-	-	-	-	-	-	-	-
Investment income	345,891	197,313	178,641	150,328	68,834	251,110	7,947	12,884	39,299	79,733
Miscellaneous	68,586	31,764	61,521	7,977	342,060	294,655	289,329	266,973	107,624	207,295
Transfers, net	451,881	830,487	(5,213)	43,843	(31,630)	(8,677)	(142,034)	(288,563)	(952,946)	(1,180,261)
Total business-type activities	1,007,685	1,059,564	234,949	202,148	379,264	537,088	155,242	(8,706)	(806,023)	(893,233)
Total primary government	$ 42,071,082	$ 40,342,046	$ 41,661,992	$ 44,949,045	$ 42,695,545	$ 46,945,169	$ 45,815,695	$ 50,163,413	$ 48,221,561	$ 50,019,809
Change in Net Position										
Governmental activities	$ 6,830,568	$ 1,511,569	$ 3,657,131	$ 4,074,129	$ 414,916	$ 8,708,243	$ 1,861,104	$ 5,542,980	$ 13,737,106	$ 6,126,025
Business-type activities	(1,172,255)	(1,410,377)	(547,310)	(286,589)	(129,760)	180,905	1,086,792	(744,938)	(20,576)	606,226
Total primary government	$ 5,658,313	$ 101,192	$ 3,109,821	$ 3,787,540	$ 285,156	$ 8,889,148	$ 2,947,896	$ 4,798,042	$ 13,716,530	$ 6,732,251

Data Source
Audited Financial Statements

City of Concord, New Hampshire

Fund Balances, Governmental Funds
Last Ten Fiscal Years
(modified accrual basis of accounting)

	2008	2009	2010	2011 [1]	2012	2013	2014	2015	2016	2017
General Fund										
Reserved	$ 1,300,105	$ 1,169,269	$ 966,768	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Unreserved	4,447,779	5,302,478	7,025,545	-	-	-	-	-	-	-
Nonspendable	-	-	-	181,815	152,871	152,871	152,871	152,871	168,027	212,814
Restricted	-	-	-	-	-	-	-	-	-	-
Committed	-	-	-	4,316,925	4,938,869	4,729,164	3,416,913	3,265,799	4,106,177	5,271,321
Assigned	-	-	-	1,355,353	894,000	935,000	750,000	960,000	930,000	975,000
Unassigned	-	-	-	6,736,075	8,168,250	9,079,250	9,879,330	10,171,068	10,735,579	11,015,079
Total General Fund	$ 5,747,884	$ 6,471,747	$ 7,992,313	$ 12,590,168	$ 14,153,990	$ 14,896,285	$ 14,199,114	$ 14,549,738	$ 15,939,783	$ 17,474,214
Other Governmental Funds										
Reserved	$ 13,154,406	$ 11,784,460	$ 10,652,150	$ -	$ -	$ -	$ -	$ -	$ -	$ -
Unreserved:							-	-	-	-
Special Revenue Funds	9,077,496	7,675,674	8,124,307	-	-	-	-	-	-	-
Capital Project Funds	5,017,047	4,261,481	3,500,587	-	-	-	-	-	-	-
Debt Service	760,163	856,787	1,248,100	-	-	-	-	-	-	-
Nonspendable	-	-	-	9,239,526	9,394,226	10,335,606	12,004,524	12,631,335	11,465,110	12,586,124
Restricted	-	-	-	4,214,191	2,803,781	3,148,961	9,539,642	11,848,567	11,105,618	13,594,542
Committed	-	-	-	10,842,872	9,916,209	7,765,227	5,109,805	6,977,411	5,439,600	4,083,185
Assigned	-	-	-	-	-	-	-	-	-	-
Unassigned	-	-	-	(915)	(1,290)	-	(1,329,031)	(726,422)	(2,091,373)	(2,180,891)
Total Other Funds	$ 28,009,112	$ 24,578,402	$ 23,525,144	$ 24,295,674	$ 22,112,926	$ 21,249,794	$ 25,324,940	$ 30,730,891	$ 25,918,955	$ 28,082,960

Data Source
Audited Financial Statements

(1) Beginning with FY11, the presentation of Fund Balance conforms with Government Accounting Standards Board Statement No. 54

City of Concord, New Hampshire

Change in Fund Balances, Governmental Funds
Last Ten Fiscal Years
(modified accrual basis of accounting)

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Revenues										
Taxes	$ 35,087,252	$ 37,282,375	$ 37,659,356	$ 39,407,949	$ 40,430,610	$ 41,872,465	$ 40,464,277	$ 45,233,870	$ 44,507,445	$ 45,784,329
Licenses and permits	1,089,628	825,833	712,811	1,112,391	1,119,219	896,393	1,022,818	890,025	1,173,367	1,046,457
Intergovernmental	3,442,121	3,442,953	2,687,051	2,732,763	4,415,890	4,723,291	5,151,188	6,885,722	13,066,290	9,794,351
Charges for services	6,211,386	5,586,277	6,019,719	6,293,673	6,639,003	6,769,954	6,983,376	7,210,273	7,644,593	8,184,833
Investment income	1,552,449	(564,323)	1,066,457	2,234,008	618,261	1,630,988	2,677,101	805,143	742,464	1,734,207
Contributions and miscellaneous	5,423,293	3,023,671	3,216,792	3,186,673	2,972,587	2,688,069	4,664,783	4,420,159	2,664,370	2,242,497
Total revenues	52,806,129	49,596,786	51,362,186	54,967,457	56,195,570	58,581,160	60,963,543	65,445,192	69,798,529	68,786,674
Expenditures by Function										
General government	5,159,601	5,900,248	6,589,039	6,841,119	7,793,292	8,591,958	7,379,236	8,007,392	11,871,152	8,444,482
Public safety	18,728,040	19,410,584	19,621,616	21,114,273	22,716,619	22,571,706	24,075,356	24,569,843	25,395,370	26,666,807
General services	8,243,164	8,249,971	7,394,625	7,797,609	6,522,464	6,878,891	7,441,782	7,787,061	7,803,575	9,085,822
Community development	3,317,979	3,007,202	2,881,251	2,865,969	3,020,346	3,119,704	3,134,170	3,319,034	3,271,935	3,542,591
Leisure and information services	2,147,886	2,230,489	1,952,782	2,029,908	3,629,417	3,829,765	4,031,719	4,197,524	4,237,059	4,646,765
Human services	697,719	789,101	749,114	752,485	735,447	748,690	801,071	790,648	782,138	715,765
Employee benefits	656,039	328,542	445,033	661,188	2,327,580	2,281,856	2,209,785	2,174,927	2,243,415	-
Miscellaneous	195,830	53,929	131,653	45,491	3,722	1,186	301	350	-	-
Debt service										
Principal	4,823,966	4,220,938	4,594,563	4,369,633	4,531,234	4,744,015	5,036,926	5,190,642	5,142,807	4,792,207
Interest	1,855,218	1,597,727	1,555,289	1,516,016	1,547,441	1,544,862	1,515,899	1,919,982	1,719,264	1,880,673
Capital outlay	11,397,517	9,935,126	7,479,876	6,624,538	8,352,413	9,666,796	10,833,357	12,622,833	17,350,251	15,639,852
Total expenditures	57,222,959	55,723,857	53,394,841	54,618,229	61,179,975	63,979,429	66,459,602	70,580,236	79,816,966	75,414,964
Excess of revenues										
Over(under) expenditures	(4,416,830)	(6,127,071)	(2,032,655)	349,228	(4,984,405)	(5,398,269)	(5,496,059)	(5,135,044)	(10,018,437)	(6,628,290)
Other Financing Sources (Uses)										
Bond proceeds	-	4,250,710	2,494,750	5,063,000	4,333,851	5,164,900	8,732,000	10,027,500	5,410,750	8,313,600
Bond premium	-	-	-		-	-	-	575,556	233,250	810,732
Capital lease proceeds	-	-	-	-	-	-	-	-	-	188,513
Refunding, net	-	-	-	-	-	103,855	-	-	-	(166,480)
Transfers in	3,520,143	3,862,715	3,462,513	3,818,374	4,042,411	3,550,609	5,363,383	4,843,029	3,912,917	4,640,723
Transfers out	(3,972,025)	(4,693,201)	(3,457,300)	(3,862,217)	(4,010,783)	(3,541,932)	(5,221,349)	(4,554,466)	(2,960,371)	(3,460,462)
Total other financing sources (uses)	(451,882)	3,420,224	2,499,963	5,019,157	4,365,479	5,277,432	8,874,034	10,891,619	6,596,546	10,326,626
Net Change in fund balances	$ (4,868,712)	$ (2,706,847)	$ 467,308	$ 5,368,385	$ (618,926)	$ (120,837)	$ 3,377,975	$ 5,756,575	$ (3,421,891)	$ 3,698,336
Debt Service as a percentage of non-capital outlay expenditures [1]	14.58%	12.71%	13.39%	11.80%	11.52%	12.88%	11.56%	11.93%	11.71%	11.16%

Data Source
Audited Financial Statements

[1] Capital outlay purchases from the Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds to the Statement of Activities are used to calculate this ratio.

City of Concord, New Hampshire

General Government Tax Revenues by Source
Last Ten Fiscal Years

Fiscal Year	Property Taxes	Timber Tax	Excavation Tax	Motor Vehicle Registrations	Payment in Lieu of Taxes	Total
2017	$ 38,383,381	$ 18,580	$ 56	$ 6,686,684	$ 695,628	$ 45,784,329
2016	37,291,874	29,109	240	6,497,093	689,129	44,507,445
2015	36,322,413	29,574	804	6,123,498	704,089	43,180,378
2014	34,081,941	20,516	39	5,662,857	698,924	40,464,277
2013	35,810,332	7,917	-	5,415,538	638,678	41,872,465
2012	34,628,966	17,648	-	5,118,581	665,415	40,430,610
2011	33,748,980	24,146	964	5,023,729	610,130	39,407,949
2010	32,012,232	18,310	174	5,001,592	627,048	37,659,356
2009	31,459,024	12,107	405	5,192,228	618,611	37,282,375
2008	29,233,127	7,582	9	5,326,909	519,625	35,087,252

Data Source
Finance Department Records

City of Concord, New Hampshire

Assessed and Estimated Full Value of Real Property
Last Ten Fiscal Years

Fiscal Year	Local Assessed Value (1) Residential	Commercial/ Industrial	Utilities	Total Assessed Value	Less Exemptions to Assessed Value (1)	Total Taxable Assessed Value (1)	Total Direct Tax Rate per $1,000 of Assessed Value	Estimated Full Value (2)	Ratio of Total Assessed Value to Total Estimated Full Value
2017	$ 2,258,430,650	$ 1,526,604,188	$ 177,017,200	$ 3,962,052,038	$ 31,281,237	$ 3,930,770,801	$ 24.77	$ 4,061,020,935	97.6%
2016	2,168,810,800	1,539,035,833	178,446,300	3,886,292,933	32,958,740	3,853,334,193	24.36	4,033,984,178	96.3%
2015	2,101,417,750	1,534,639,311	161,176,300	3,797,233,361	33,688,716	3,763,544,645	23.58	3,942,193,209	96.3%
2014	2,074,759,050	1,584,155,007	167,511,600	3,826,425,657	33,299,807	3,793,125,850	22.59	4,074,453,253	93.9%
2013	2,087,208,900	1,614,705,822	166,101,300	3,868,016,022	35,915,240	3,832,100,782	21.61	3,899,194,377	99.2%
2012	2,139,560,300	1,419,233,200	165,340,900	3,724,134,400	37,130,879	3,687,003,521	21.70	3,708,962,523	100.4%
2011	2,299,881,800	1,424,486,800	152,774,300	3,877,142,900	42,168,733	3,834,974,167	20.35	3,871,416,766	100.1%
2010	2,508,467,100	1,434,618,400	152,792,400	4,095,877,900	42,345,930	4,053,531,970	18.98	4,044,243,693	101.3%
2009	2,593,546,800	1,601,861,700	146,592,000	4,342,000,500	37,066,758	4,304,933,742	17.99	4,353,125,485	99.7%
2008	2,666,662,100	1,444,077,300	123,884,800	4,234,624,200	38,830,192	4,195,794,008	17.43	4,408,573,930	96.1%

Data Sources:
(1) State MS-1 Report of Assessed Values
(2) NH Department of Revenue Administration's Annual Equalization Survey

City of Concord, New Hampshire

Property Tax Rates per $ 1,000 of Assessed Value
Direct and Overlapping Governments
Last Ten Fiscal Years

	Concord Direct Rates						Overlapping Rate	
Fiscal Year	City	Total City	Local School	State School	Total School	Total Direct	County	Total
2017	$ 9.68	$ 9.68	$ 12.70	$ 2.39	$ 15.09	$ 24.77	$ 2.90	$ 27.67
2016	9.60	9.60	12.15	2.61	14.76	24.36	2.98	27.34
2015	9.38	9.38	11.60	2.60	14.20	23.58	3.23	26.81
2014	9.04	9.04	11.14	2.41	13.55	22.59	2.99	25.58
2013	8.67	8.67	10.50	2.44	12.94	21.61	2.76	24.37
2012	8.72	8.72	10.39	2.59	12.98	21.70	2.90	24.60
2011	8.19	8.19	9.65	2.51	12.16	20.35	2.81	23.16
2010	7.49	7.49	9.14	2.35	11.49	18.98	2.69	21.67
2009	6.84	6.84	9.01	2.14	11.15	17.99	2.50	20.49
2008	6.55	6.55	8.75	2.13	10.88	17.43	2.20	19.63

	Penacook Direct Rates						Overlapping Rate	
Fiscal Year	City	Total City	Local School	State School	Total School	Total Direct	County	Total
2017	$ 9.68	$ 9.68	$ 18.51	$ 2.25	$ 20.76	$ 30.44	$ 2.90	$ 33.34
2016	9.60	9.60	17.25	2.43	19.68	29.28	2.98	32.26
2015	9.38	9.38	17.29	2.49	19.78	29.16	3.23	32.39
2014	9.04	9.04	14.93	2.38	17.31	26.35	2.99	29.34
2013	8.67	8.67	13.62	2.47	16.09	24.76	2.76	27.52
2012	8.72	8.72	12.57	2.56	15.13	23.85	2.90	26.75
2011	8.19	8.19	12.11	2.57	14.68	22.87	2.81	25.68
2010	7.49	7.49	11.41	2.42	13.83	21.32	2.69	24.01
2009	6.84	6.84	11.22	2.18	13.40	20.24	2.50	22.74
2008	6.55	6.55	10.18	2.16	12.34	18.89	2.20	21.09

Data Source
NH State Department of Revenue Administration, "Tax Rate Calculation"

City of Concord, New Hampshire
Principal Taxpayers
Current Year and Nine Years Ago

Taxpayer	Type of Business	FY2017 2016 Tax Year Net Taxable Assessed Value	Rank	Percentage of Total Assessed Value	FY2008 2007 Tax Year Net Taxable Assessed Value	Rank	Percentage of Net Assessed Value
UNITIL Energy Systems, Inc (formerly Concord Electric Company. LP)	Utility	$ 52,215,000	1	1.33 %	$ 44,536,900	3	1.06 %
Wheelabrator Concord Co LP	Trash to Energy	44,200,000	2	1.12	58,582,700	2	1.40
Liberty Utilities (formerly EnergyNorth Natural Gas Inc)	Utility	42,927,650	3	1.09	26,090,500	9	0.62
Public Service Co of NH (Eversource)	Utility	34,230,600	4	0.87			
Walmart/Sam's Club	Retail	31,307,350	5	0.80	30,605,900	5	0.73
Hodges Properties Inc	Rentals	25,392,300	6	0.65	27,039,100	7	0.64
St Paul's School	Private School	24,056,700	7	0.61	26,427,200	8	0.63
Hodges Development Corp	Rentals	23,113,300	8	0.59	21,177,800	10	0.50
Card Says Moops LLC	Rentals	22,800,000	9	0.58			-
Capital Region Health Care Development	Health Care	22,281,400	10	0.57	34,476,400	4	0.82
Eddy Plaza Associates Inc	Retail	-		-	27,338,100	6	0.65
Steeplegate Mall, LLC	Mall	-		-	83,582,700	1	1.99
Total Principal Taxpayers		322,524,300		6.88 %	379,857,300		7.99 %
Total Net Assessed Taxable Value		$ 3,930,770,801			$ 4,195,794,008		

Tax Year - April 1, 2016 - March 31, 2017

City of Concord, New Hampshire

Property Tax Levies and Collections
Last Ten Fiscal Years

Tax Year (1)	Property Tax Levied for Fiscal Year	Collected within the Fiscal Year of the Levy		Subsequent Tax lien Collections	Balance at end of Current Fiscal year	Total Collections to Date	
		Amount	% of Levy			Amount	% of Levy
2016	$ 112,019,850	$ 110,335,982	98.5%	$ 404,711	$ 1,279,157	$ 110,740,693	98.9%
2015	108,121,924	106,227,601	98.2%	1,217,451	676,872	107,445,052	99.4%
2014	104,676,371	103,058,356	98.5%	1,594,644	23,371	104,653,000	100.0%
2013	99,543,287	97,564,510	98.0%	1,972,236	6,541	99,536,746	100.0%
2012	95,589,658	93,738,015	98.1%	1,845,741	5,902	95,583,756	100.0%
2011	92,246,890	90,471,786	98.1%	1,770,416	4,688	92,242,201	100.0%
2010	90,288,009	88,050,231	97.5%	2,237,049	729	90,287,280	97.9%
2009	89,364,495	87,058,646	97.4%	2,305,064	785	89,363,710	100.0%
2008	89,495,403	87,291,314	97.5%	2,203,510	579	89,494,824	100.0%
2007	83,179,918	81,235,289	97.7%	1,944,053	576	83,179,342	100.0%

Data Source:
Audited Internal Financial Statements, Property Tax Warrants and Reports of Tax Lien Executions

Notes:
Once a lien is executed a taxpayer has 2 years and 1 day to redeem the taxes before a Deed is executed
Amounts are estimated to the nearest thousand

(1) Fiscal year 2017 is the City's tax year 2016.

City of Concord, New Hampshire

Ratios of Outstanding Debt by Debt Type
Last Ten Fiscal Years

Fiscal Year	Governmental Activities General Obligation Bonds	Business-Type Activities General Obligation Bonds	Total Primary Government	Per Capita	Percentage of Personal Income	Percentage of Estimated Actual Taxable Value of Property
2017	$ 52,624,030	$ 34,797,070	$ 87,421,100	$ 2,038	6.70%	2.22%
2016	49,142,637	32,536,370	81,679,007	1,916	6.38%	2.12%
2015	48,874,693	27,679,766	76,554,459	1,804	5.94%	2.03%
2014	44,125,550	28,035,460	72,161,010	1,701	5.65%	2.11%
2013	40,430,476	28,732,324	69,162,800	1,615	5.51%	2.00%
2012	40,161,251	27,072,972	67,234,223	1,569	5.50%	2.03%
2011	40,031,119	26,601,474	66,632,593	1,557	5.45%	1.74%
2010	38,882,692	27,547,146	66,429,838	1,503	6.84%	1.64%
2009	40,860,105	27,175,987	68,036,092	1,540	7.01%	1.58%
2008	40,934,133	25,377,493	66,311,626	1,509	6.87%	1.58%

City of Concord, New Hampshire

Computation of Overlapping Debt
Merrimack County Long Term Debt
Last Ten Calendar Years

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Direct Debt:										
City of Concord										
Net General Obligation Debt Outstanding	$40,934,133	$40,860,105	$38,882,692	$ 40,031,119	$ 40,161,251	$ 40,430,476	$ 44,125,550	$ 48,874,693	$ 49,142,637	$ 53,849,403
Percentage Applicable to Government	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Amount Applicable to Government	$40,934,133	$40,860,105	$38,882,692	$ 40,031,119	$ 40,161,251	$ 40,430,476	$ 44,125,550	$ 48,874,693	$ 49,142,637	$ 53,849,403
Subtotal Direct Debt	$40,934,133	$40,860,105	$38,882,692	$ 40,031,119	$ 40,161,251	$ 40,430,476	$ 44,125,550	$ 48,874,693	$ 49,142,637	$ 53,849,403
Overlapping Debt:										
Merrimack County										
Net General Obligation Debt Outstanding	$68,100,000	$64,650,000	$61,200,000	$ 58,000,000	$ 54,800,000	$ 51,195,000	$ 47,995,000	$ 43,765,000	$ 40,595,000	$ 51,702,500
Percentage Applicable to Government	25.87%	26.13%	25.71%	25.44%	25.14%	26.85%	27.40%	25.86%	25.67%	25.11%
Amount Applicable to Government	$17,617,470	$16,893,045	$15,734,520	$ 14,755,200	$ 13,774,254	$ 13,748,315	$ 13,149,382	$ 11,319,598	$ 10,421,833	$ 12,981,935
Concord School District										
Net General Obligation Debt Outstanding	$12,977,812	$11,116,401	$ 9,913,895	$ 66,958,729	$ 64,151,495	$ 60,303,640	$ 56,476,940	$ 52,720,035	$ 49,976,585	$ 59,015,000
Percentage Applicable to Government	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Amount Applicable to Government	$12,977,812	$11,116,401	$ 9,913,895	$ 66,958,729	$ 64,151,495	$ 60,303,640	$ 56,476,940	$ 52,720,035	$ 49,976,585	$ 59,015,000
Merrimack Valley School District										
Net General Obligation Debt Outstanding	$16,865,000	$13,890,000	$ 9,910,000	$ 5,940,000	$ 3,960,000	$ 1,985,000	$ 1,980,000	$ -	$ -	$ -
Percentage Applicable to Government	25.24%	25.18%	25.36%	25.79%	26.24%	26.68%	29.83%	26.25%	25.95%	24.79%
Amount Applicable to Government	$ 4,256,726	$ 3,497,502	$ 2,513,176	$ 1,531,926	$ 1,038,954	$ 529,641	$ 590,540	$ -	$ -	$ -
Subtotal Overlapping Debt	$34,852,008	$31,506,948	$28,161,591	$ 83,245,855	$ 78,964,703	$ 74,581,596	$ 70,216,863	$ 64,039,633	$ 60,398,418	$ 71,996,935
Grand Total	**$75,786,141**	**$72,367,053**	**$67,044,283**	**$123,276,974**	**$119,125,954**	**$115,012,073**	**$114,342,413**	**$112,914,326**	**$109,541,055**	**$125,846,338**

Data Source:
School District Finance Departments.

City of Concord, New Hampshire

Ratios of Long Term Debt Outstanding and Legal Debt Limits
Last Ten Fiscal Years

	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Base Value for Debt Limits (1)	$ 4,436,535,484	$ 4,390,660,275	$ 4,020,634,140	$ 3,851,394,810	$ 3,688,748,087	$ 3,877,480,169	$ 4,050,513,509	$ 3,911,961,065	$ 4,001,809,256	$ 4,033,007,307
Legal Debt Limits (% of Base Value)										
General - 1.75% thru 1998, 3% 1999 on (2)	$ 133,096,065	$ 131,719,808	$ 120,619,024	$ 115,541,844	$ 110,662,443	$ 116,324,405	$ 121,515,405	$ 117,358,832	$ 120,054,278	$ 120,990,219
Water - 10% (2)	$ 443,653,548	$ 439,066,028	$ 402,063,414	$ 385,139,481	$ 368,874,809	$ 387,748,017	$ 405,051,351	$ 391,196,107	$ 400,180,926	$ 403,300,731
Issued Debt at June 30										
Total Issued Debt at June 30	$ 66,311,626	$ 68,036,092	$ 66,429,838	$ 66,632,593	$ 67,234,223	$ 69,162,800	$ 72,161,009	$ 76,554,459	$ 81,679,007	89,693,668
Less Water Fund	(10,305,044)	(11,855,335)	(11,435,119)	(11,768,711)	(11,930,388)	(12,802,341)	(12,718,866)	(12,909,306)	(14,595,612)	(15,943,403)
Less Sewer Fund (3)	(14,367,749)	(14,707,852)	(15,519,027)	(13,973,463)	(14,059,897)	(14,819,785)	(14,228,732)	(13,770,736)	(16,861,971)	(18,773,712)
Less Tax Increment Debt (3)	(12,280,000)	(11,570,000)	(10,899,000)	(10,130,000)	(9,347,000)	(8,965,400)	(8,095,400)	(7,947,200)	(7,206,400)	(6,586,400)
Less Landfill Debt (3)	(1,621,196)	(1,375,946)	(1,136,332)	(900,425)	(668,901)	(442,001)	(218,732)	-	-	-
Authorized Unissued at June 30										
Total Authorized Unissued Debt at June 30	14,161,972	9,008,972	7,850,672	5,367,672	6,033,172	5,495,000	10,462,220	3,209,305	14,827,958	16,769,126
Less Golf Fund	-	-	-	(80,000)	(80,000)	(80,000)	(60,000)	(93,000)	(60,000)	(3,000)
Less Arena Fund	-	-	-	(475,000)	-	-	-	-	-	(76,500)
Less Solid Waste Fund									-	-
Less Water Fund	(3,017,000)	(1,130,500)	(697,000)	(175,000)	(150,000)	-	-	(136)	(36,500)	(136,500)
Less Sewer Fund (3)	(2,570,672)	(1,390,672)	(392,672)	(552,672)	(2,168,172)	-	-	-	(36,500)	(136,500)
Less Tax Increment Debt (3)	-	-	(285,000)	(285,000)	-	-	-	-	-	-
Total Debt Subject to general limit	$ 36,311,937	$ 35,014,759	$ 33,916,360	$ 33,659,994	$ 34,863,037	$ 37,548,273	$ 47,301,499	$ 45,043,386	$ 57,709,982	$ 64,806,779
Legal Debt Margin										
General	96,784,128	96,705,049	86,702,665	81,881,850	75,799,406	78,776,132	74,213,906	72,315,446	62,344,296	56,183,440
Water Fund	430,331,504	426,080,193	389,931,295	373,195,770	356,794,421	374,945,676	392,332,485	378,286,665	385,548,813	387,220,828
% of Legal Debt Limits Used										
General	27.3%	26.6%	28.1%	29.1%	31.5%	32.3%	38.9%	38.4%	48.1%	53.6%
Water Fund	2.3%	2.7%	2.8%	3.1%	3.2%	3.3%	3.1%	3.3%	3.6%	4.0%

Data Source
Audited Financial Statements

Notes:
(1) Base Value for Debt Limits computed by the NH Department of Revenue Administration
(2) Legal debt limit percentage rates set by NH State statute
(3) Debt exempt from Debt limits consists of Landfills, Tax Increment Financing and Sewer debt.

City of Concord, New Hampshire

Demographic Statistics
Last Ten Fiscal Years

Fiscal Year	Population	Personal Income (in thousands)	Per Capita Income	Unemployment Rate
2017	42,904 *	$ 1,305,440	$ 30,427 **	2.30% ***
2016	42,620	$ 1,280,433	$ 30,043	2.40%
2015	42,444	$ 1,288,133	$ 30,349	3.20%
2014	42,419	$ 1,278,127	$ 30,131	3.90%
2013	42,834	$ 1,254,951	$ 29,298	4.80%
2012	42,841	$ 1,255,156	$ 29,298	4.90%
2011	42,807	$ 1,222,011	$ 28,547	5.00%
2010	44,358	$ 974,811	$ 21,976	5.20%
2009	44,186	$ 971,032	$ 21,976	6.40%
2008	44,140	$ 970,021	$ 21,976	3.80%

* Population as of July 1, 2016 as estimated by the US Census Bureau

** Based on 2015 census -- American Community Survey by the US Census

*** Unemployment rate is based on June of every year and is not seasonably adjusted

City of Concord, New Hampshire
Principal Employers
Current Year and Nine Years Ago

	2017			2008		
Employer	Employees	Rank	Percentage of Total City Employment	Employees	Rank	Percentage of Total City Employment
State of New Hampshire	6,069	1	26.71 %	12,000	1	54.25 %
Concord Hospital Capital Region Health Care	3,050	2	13.42	2,960	2	13.38
Concord School District	718	3	3.16	948	4	4.29
Genesis Health Care Systems	504	4	2.22	400	10	1.81
Lincoln Financial Group	499	5	2.20	660	6	2.98
City of Concord	457	6	2.01	499	9	2.26
Market Basket	405	7	1.78	503	7	2.27
Merrimack Valley School District	335	8	1.47	500	8	2.26
St Paul's School	330	9	1.45			
Concord Regional Visiting Nurses Association	312	10	1.37			
Steeplegate Regional Mall				1,233	3	5.57
Merrimack County				759	5	3.43
Total Principal Employers	12,679		55.79 %	20,462		92.49 %
Total City Employment	22,720 (1)			22,120		

Data Source
Final Official Statements for City of Concord bond issues and information provided by City's Community Development Dept.
(1) Based on labor force residing in Concord - NHDES August 2017

City of Concord, New Hampshire

City Government Employees by Division - Full Time Equivalents
Last Ten Fiscal Years

Departments	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
City Manager	4.0	3.5	3.2	3.2	3.0	3.0	3.0	3.0	3.0	3.0
Legal	9.0	9.0	9.6	9.6	9.6	9.6	9.5	9.5	9.8	9.9
Assessing	6.5	6.5	6.3	6.0	6.0	6.0	6.0	6.0	6.4	6.4
Personnel	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0
Finance/Accounting	7.6	7.6	6.0	5.5	6.0	6.0	6.0	6.0	6.0	6.0
Finance/Treas	8.0	8.0	7.7	7.5	7.5	7.5	7.5	7.5	7.6	7.6
Finance/Purch	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0
Finance/OMB	0.0	0.0	3.0	3.5	3.5	3.5	3.7	3.7	3.0	3.0
Info Technology	6.0	6.0	5.0	6.0	6.0	6.0	6.0	6.0	7.0	7.0
City Clerk	3.6	3.6	3.5	3.6	3.6	3.6	3.6	3.6	7.4	7.4
Gen Gov	50.7	50.2	50.2	50.9	51.2	51.2	51.3	51.3	56.2	56.3
Police	98.2	98.1	96.5	97.7	98.7	100.1	99.5	99.5	97.9	99.6
Police-Parking	9.6	9.6	9.6	8.6	8.6	8.6	8.6	8.5	9.2	9.2
Fire	115.0	114.7	107.0	107.0	106.0	105.0	104.0	101.0	101.0	100.1
Public Safety	222.8	222.4	213.1	213.3	213.3	213.7	212.1	209.0	208.0	208.9
Administration	17.5	17.5	16.5	16.5	16.5	15.5	15.5	15.5	16.0	16.0
Hwys & Util Sys	43.0	44.0	41.0	41.0	41.0	44.0	41.5	41.5	41.5	41.5
Grounds	24.0	23.0	21.0	21.0	0.0	0.0	0.0	0.0	0.0	0.0
Public Properties	21.0	21.5	19.0	19.0	19.0	18.0	18.0	18.0	18.9	20.9
Vehicle Maint	13.0	13.0	12.0	12.0	12.0	12.0	12.0	12.0	12.0	12.0
Temporary	13.1	12.9	11.9	11.9	11.9	13.0	13.0	13.0	11.9	8.5
Water & Sewer	26.0	26.0	26.0	24.0	24.0	24.0	24.0	24.0	24.0	24.0
General Svcs	157.6	157.9	147.4	145.4	124.4	126.5	124.0	124.0	124.3	122.9
Administration	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	3.0
Planning	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0
Bldg & Code Svcs	11.5	11.8	10.3	10.3	10.1	10.1	10.1	10.1	10.1	10.1
Engineering Svcs	19.6	19.6	18.0	18.0	17.0	17.0	17.0	17.0	17.0	17.3
Comm Devel	37.1	37.4	34.3	34.3	33.1	33.1	33.1	33.1	33.1	34.4
Library	24.5	23.5	20.2	19.6	19.6	19.6	19.7	19.7	20.3	19.7
Parks & Recreation	9.7	10.0	9.8	10.0	11.6	11.6	13.7	13.7	26.0	27.9
Parks & Recreation - Grounds Div	0.0	0.0	0.0	0.0	18.5	17.5	20.0	19.5	19.5	19.6
Leisure Services	34.2	33.5	30.0	29.6	49.7	48.7	53.4	52.9	65.8	67.2
Human Services	4.7	4.7	4.5	4.7	4.7	4.7	4.4	4.4	4.4	4.4
Grand Totals	507.1	506.0	479.5	478.1	476.3	477.8	478.3	474.6	491.8	494.1

Data Source
Budgeted Positions per City of Concord Budget. Full time equivalent based on 40 hours per week. Beginning in FY16, all temp positions are included.

City of Concord, New Hampshire

Operating Indicators by Function
Last Ten Fiscal Years

Function	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Police										
Physical arrests	2,749	3,095	3,044	2,796	2,837	2,787	2,716	2,926	2,746	2,382
Traffic violations	4,535	5,455	5,325	3,993	3,576	3,595	3,993	4,388	3,698	2,027
Parking violations	40,625	37,749	34,860	28,458	25,541	24,519	23,269	21,411	21,702	21,503
Fire and Rescue										
Calls answered	7,529	7,321	6,882	7,327	7,182	7,217	7,431	7,994	8,109	8,257
General services - Solid waste										
Refuse collected (tons)	16,370	10,884	8,311	11,722	11,478	12,074	12,630	12,624	12,624	10,771
Recycling (tons) Note: Recycle program started Oct 2005	1,976	2,063	3,391	3,555	3,677	4,440	4,855	5,058	5,058	4,995
General services - Streets										
Streets resurfaced (miles)	23	4	3	6	1	6	4	4	12	10
Potholes repaired	11,335	10,100	4,176	7,780	5,210	7,115	11,547	8,163	9,064	9,976
Water										
Average daily comsumption (in thousands of gallons)	3,740	3,744	3,348	3,761	3,792	3,560	3,564	3,996	3,667	3,669
Sewage System:										
Daily average treatment (in thousands of gallons)										
Concord Plant	4,730	4,540	4,360	4,580	4,100	3,850	3,780	3,690	3,420	3,355
Penacook Plant	610	570	530	460	490	420	470	466	426	341

Data Source
Various city departments

City of Concord, New Hampshire

Capital Asset Statistics by Function
Last Ten Fiscal Years

Function	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Police										
Number of stations	1	1	1	1	1	1	1	1	1	1
Number of patrol units	15	15	15	15	15	15	15	15	15	15
Fire and Rescue										
Number of stations	4	4	4	4	4	4	4	4	4	4
Number of ladder trucks	2	2	2	2	2	2	2	2	2	2
Number of pumpers	6	5	5	5	5	5	5	5	5	5
Number of support vehicles	7	6	6	6	6	6	6	6	6	6
General Services - Streets										
Miles of streets	**217	**217	**217	**217	**217	**217	**217	**217	217	217
Number of traffic lights (in sets)	97	75	77	77	71	71	71	71	71	71
Number of street lights	2130	2130	2,130	2,130	*2,213	*2,213	*2,213	*2,213	*2,285	*2,285
Parks & Recreation - Culture and Recreation:										
Number of parks	20	20	20	20	20	20	20	29	29	29
Swimming pools	7	7	7	7	7	7	7	7	7	7
Tennis courts	21	21	21	21	21	21	20	20	20	20
Water										
Water main (miles)	171	172	172	172	172	172	172	172	172	172
Maximum daily capacity (in thousands of gallons)	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Sewage System:										
Sanitary sewers (miles)	142	152	152	152	155	155	155	155	155	155
Maximum daily capacity of treatment (in thousands of gallons)										
Concord Plant	10,100	10,100	10,100	10,100	10,100	10,100	10,100	10,100	10,100	10,100
Penacook Plant	2,370	2,370	2,370	2,370	2,370	2,370	2,370	2,370	2,370	2,370

* Includes ornamental lights
**Prior years have been restated to accurately reflect this item.
Data Source
Various city departments