

MINUTES

Beaver Meadow Golf Advisory Committee Meeting
October 13, 2022

In Attendance: Chris Mulleavey (Chair), Gary Darby, Fran Hunt, Nathan Fennessy, Linda Mattlage, Mark Coen, Bob Norton, Phil Davis, Pat Lanman, and Brian LeBrun.

Absent: Jennifer Kretovic, Dick Holden, Ruthann Bradley, Roger Jobin, Bob Whatmough, and Corey Schofield.

1) Approval of Meeting Minutes: A motion was made and seconded to approve the minutes from the September 14, 2022 meeting. The minutes were approved with a unanimous voice vote.

2) Rounds Report:

- Phil gave a PowerPoint presentation which provided year-to-date comparison data for the month of September 2022, which included data on sales revenue and rounds for 2022.
- Phil noted that we have to be cautious with the scheduling of our outings, as they impact our greens fees. He indicated that going forward, as the group has discussed, he plans to shift outings away from weekends. He noted that some groups will say they're expecting 120 players and only 80 show up. This results in a loss of revenue for the course. Linda Mattlage suggested that perhaps when groups are booking outings, we ask them to pay in advance. Gary Darby asked how shifting outings away from weekends would affect mid-week seniors. Phil responded that he doesn't feel there will be a big impact.
- Phil indicated that we are ahead of last year in our membership drive, with 55 memberships, 22 of which are new.

3) Course Update:

- Pat indicated that we have completed green aeration, and that staff is seeding and adding sand as needed. Fairway aeration is at 80%. We are ready to do leaf clean-up once the leaves fall.
- Pat noted that he had spoken with Ryan Rambeau of the City's Tree Crew about trees along the parking lot, many of which are dead or have a fungus growing on them, and need to be taken down. He is in the process of getting quotes now. The trees will be removed after the course closes for the season and before winter operations start.
- The course is expected to close for the season the weekend before Thanksgiving.

4) New Business:

- Brian LeBrun indicated that Beaver Meadow closed out FY 2022 with a profit of \$311,000. This is well above last year's profit of approximately \$240,000.
- Brian and Phil indicated that the transition to the new food service provider has gone well. Although there is a bit of a learning curve for the new vendor, the food is good and they have received compliments. Linda Mattlage indicated that she had heard some complaints about the price increases.

- At Mark Coen's request, Brian explained the transfer of funds from the Golf Fund to the General Fund.
- Chris Mulleavey asked if there were any updates on the new clubhouse. Brian stated that there has been no change since the last meeting. We are waiting for the building committee to be named.
- Phil indicated that an e-mail regarding the Simulator League is going out tomorrow.

5) **5 Minutes of Public Input:** Gil Rogers noted that, in 2022, there were 25 mid-week events, which averages about one outing per week where members couldn't play. At 4 days for 25 weeks, it equals 100 rounds. He proposed selling 100 round cards which might be perceived to be more fair. He also proposed locking in cart prices for members.

Charlie Randall suggested that the course send out an email blast to members when there is a frost delay, fog delay, etc. Phil responded that this could be done. Charlie also mentioned his concern with the condition of the course he's noticed after college tournaments, i.e., divots aren't repaired, etc. He suggested that staff make an announcement prior to those tournaments advising the players how to maintain any damages to the greens.

6) **Adjournment:** A motion was made and seconded, and the meeting was adjourned on a unanimous voice vote.